Weekly Approvals Report with data as of 12/16 for each FY

## 7(a) Approval Amount

Portfolio Segment	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %	FY23 Amount	FY23 %
All 7(A)	\$5,595,014,400		\$4,952,820,700		\$4,659,801,900		\$4,269,379,500		\$3,639,906,800		\$5,890,492,600	
All Minority	\$1,685,340,800	30%	\$1,576,435,800	32%	\$1,447,264,300	31%	\$1,166,906,600	27%	\$1,056,337,200	29%	\$2,031,178,200	34%
Ethnicity - AMERICAN INDIAN	\$44,096,600	1%	\$37,532,200	1%	\$25,454,000	1%	\$26,893,600	1%	\$34,872,100	1%	\$71,822,200	1%
Ethnicity - ASIAN OR PACIFIC	\$1,163,765,700	21%	\$1,052,651,900	21%	\$1,019,874,400	22%	\$743,540,200	17%	\$641,838,500	18%	\$1,232,826,900	21%
Ethnicity - BLACK	\$151,921,500	3%	\$156,080,300	3%	\$123,172,200	3%	\$116,824,200	3%	\$135,643,800	4%	\$240,473,200	4%
Ethnicity - HISPANIC	\$325,557,000	6%	\$330,171,400	7%	\$278,763,700	6%	\$279,648,600	7%	\$243,982,800	7%	\$486,055,900	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$1,123,487,500	20%	\$1,069,142,600	22%	\$1,105,077,300	24%	\$1,176,883,900	28%	\$952,202,900	26%	\$1,350,218,900	23%
Ethnicity - WHITE	\$2,786,186,100	50%	\$2,307,242,300	47%	\$2,107,460,300	45%	\$1,925,589,000	45%	\$1,631,366,700	45%	\$2,509,095,500	43%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$821,809,000	15%	\$693,413,200	14%	\$640,066,700	14%	\$571,677,700	13%	\$442,102,700	12%	\$762,405,200	13%
Gender - Female Owned more than 50%	\$767,163,900	14%	\$676,831,500	14%	\$656,056,300	14%	\$566,903,500	13%	\$519,848,600	14%	\$916,725,300	16%
Gender - Male Owned	\$4,006,041,500	72%	\$3,582,576,000	72%	\$3,363,678,900	72%	\$3,130,798,300	73%	\$2,677,955,500	74%	\$4,211,362,100	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$2,365,277,500	48%	\$2,133,661,100	46%	\$2,139,479,500	50%	\$1,805,074,600	50%	\$2,523,469,000	43%
Business Age - New Business or 2 years or less	\$0	0%	\$892,000	0%	\$447,900	0%	\$542,332,200	13%	\$513,065,100	14%	\$1,070,840,300	18%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$823,470,800	17%	\$757,484,000	16%	\$626,573,900	15%	\$545,596,900	15%	\$1,036,247,500	18%
Business Age - Change of Ownership	\$0	0%	\$1,152,365,100	23%	\$1,218,470,600	26%	\$958,094,900	22%	\$775,744,200	21%	\$1,259,374,500	21%
Veteran	\$212,653,800	4%	\$184,151,000	4%	\$163,528,100	4%	\$145,345,500	3%	\$158,048,000	4%	\$209,819,200	4%
Rural	\$835,519,400	15%	\$732,014,700	15%	\$792,848,800	17%	\$737,463,200	17%	\$725,532,100	20%	\$943,109,800	16%
Urban	\$4,759,495,000	85%	\$4,220,806,000	85%	\$3,866,953,100	83%	\$3,531,916,300	83%	\$2,914,374,700	80%	\$4,947,382,800	84%
Export	\$237,742,100	4%	\$234,502,000	5%	\$143,767,600	3%	\$161,589,900	4%	\$70,450,400	2%	\$132,221,200	2%
CAPLine	\$63,489,900	1%	\$61,310,300	1%	\$56,785,500	1%	\$39,755,500	1%	\$37,476,400	1%	\$50,754,000	1%
PLP	\$4,152,741,400	74%	\$3,775,018,800	76%	\$3,557,467,000	76%	\$3,157,726,000	74%	\$2,351,292,100	65%	\$4,590,420,700	78%
Express	\$435,487,800	8%	\$336,026,400	7%	\$353,355,800	8%	\$307,540,100	7%	\$317,891,900	9%	\$482,280,400	8%
Community Advantage	\$27,190,100	0%	\$25,811,700	1%	\$21,859,800	0%	\$16,633,500	0%	\$19,478,600	1%	\$27,243,500	0%
\$150K and Under	\$453,501,300	8%	\$343,989,200	7%	\$328,221,500	7%	\$203,899,600	5%	\$235,386,300	6%	\$353,163,000	6%
>\$150K - \$350K	\$569,486,700	10%	\$547,277,200	11%	\$544,581,100	12%	\$399,193,100	9%	\$418,615,000	12%	\$574,046,200	10%
>\$350K - \$2M	\$2,430,700,900	43%	\$2,227,439,200	45%	\$2,053,653,300	44%	\$2,030,506,500	48%	\$1,520,084,600	42%	\$2,549,295,200	43%
>\$2M	\$2,141,325,500	38%	\$1,834,115,100	37%	\$1,733,346,000	37%	\$1,635,780,300	38%	\$1,465,820,900	40%	\$2,413,988,200	41%

# 7(a) Approval Count

Portfolio Segment	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %	FY23 Count	FY23 %
All 7(A)	13,051		10,559		10,068		7,385		7,543		11,261	
All Minority	3,412	26%	2,839	27%	2,795	28%	1,980	27%	2,134	28%	3,671	33%
Ethnicity - AMERICAN INDIAN	96	1%	71	1%	77	1%	57	1%	63	1%	108	1%
Ethnicity - ASIAN OR PACIFIC	1,628	12%	1,362	13%	1,292	13%	901	12%	807	11%	1,355	12%
Ethnicity - BLACK	597	5%	480	5%	448	4%	379	5%	541	7%	840	7%
Ethnicity - HISPANIC	1,091	8%	926	9%	978	10%	643	9%	723	10%	1,368	12%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	2,204	17%	1,994	19%	1,891	19%	1,537	21%	1,479	20%	2,004	18%
Ethnicity - WHITE	7,435	57%	5,726	54%	5,382	53%	3,868	52%	3,930	52%	5,586	50%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	1,710	13%	1,438	14%	1,249	12%	954	13%	905	12%	1,369	12%
Gender - Female Owned more than 50%	2,338	18%	1,814	17%	1,889	19%	1,274	17%	1,466	19%	2,280	20%
Gender - Male Owned	9,003	69%	7,307	69%	6,930	69%	5,157	70%	5,172	69%	7,612	68%
Business Age - Existing or more than 2 years old	-	0%	5,506	52%	5,322	53%	3,939	53%	3,798	50%	5,921	53%
Business Age - New Business or												
2 years or less	-	0%	3	0%	1	0%	1,204	16%	1,614	21%	2,358	21%
Business Age - Startup, Loan Funds will Open Business	-	0%	1,745	17%	1,646	16%	1,265	17%	1,362	18%	1,898	17%
Business Age - Change of												
Ownership	-	0%	1,292	12%	1,283	13%	973	13%	766	10%	1,082	10%
Veteran	624	5%	504	5%	480	5%	335	5%	417	6%	539	5%
Rural	2,111	16%	1,668	16%	1,779	18%	1,463	20%	1,602	21%	1,944	17%
Urban	10,940	84%	8,891	84%	8,289	82%	5,922	80%	5,941	79%	9,317	83%
Export	176	1%	194	2%	118	1%	128	2%	61	1%	98	1%
CAPLine	60	0%	66	1%	61	1%	43	1%	37	0%	41	0%
PLP	5,613	43%	4,999	47%	4,506	45%	3,755	51%	3,105	41%	5,513	49%
Express	6,244	48%	4,415	42%	4,537	45%	2,737	37%	3,433	46%	4,858	43%
Community Advantage	203	2%	190	2%	159	2%	109	1%	132	2%	162	1%
\$150K and Under	7,397	57%	5,260	50%	5,135	51%	3,043	41%	3,743	50%	5,378	48%
>\$150K - \$350K	2,172	17%	2,105	20%	2,063	20%	1,516	21%	1,600	21%	2,154	19%
>\$350K - \$2M	2,818	22%	2,613	25%	2,345	23%	2,310	31%	1,744	23%	2,998	27%
>\$2M	664	5%	581	6%	525	5%	516	7%	456	6%	731	6%

504 Approva	l Amount
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Portfolio Segment	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %	FY23 Amount	FY23 %
All 504	\$996,915,000		\$1,124,137,000		\$1,466,497,000		\$1,482,545,540		\$2,653,180,000		\$1,441,505,000	
All Minority	\$244,837,000	25%	\$271,949,000	24%	\$371,195,000	25%	\$358,024,000	24%	\$697,440,000	26%	\$463,441,000	32%
Ethnicity - AMERICAN INDIAN	\$886,000	0%	\$208,000	0%	\$218,000	0%	\$3,133,000	0%	\$8,149,000	0%	\$7,247,000	1%
Ethnicity - ASIAN OR PACIFIC	\$177,929,000	18%	\$168,281,000	15%	\$241,712,000	16%	\$196,552,000	13%	\$470,866,000	18%	\$253,799,000	18%
Ethnicity - BLACK	\$9,116,000	1%	\$18,165,000	2%	\$20,845,000	1%	\$19,963,000	1%	\$34,438,000	1%	\$45,997,000	3%
Ethnicity - HISPANIC	\$56,906,000	6%	\$85,295,000	8%	\$108,420,000	7%	\$138,376,000	9%	\$183,987,000	7%	\$156,398,000	11%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$272,239,000	27%	\$363,625,000	32%	\$535,792,000	37%	\$407,380,000	27%	\$560,982,000	21%	\$287,649,000	20%
Ethnicity - WHITE	\$479,839,000	48%	\$488,563,000	43%	\$559,510,000	38%	\$717,141,540	48%	\$1,394,758,000	53%	\$690,415,000	48%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$205,234,000	21%	\$201,447,000	18%	\$293,089,000	20%	\$308,869,000	21%	\$486,896,000	18%	\$259,896,000	18%
Gender - Female Owned more than 50%	\$94,229,000	9%	\$122,432,000	11%	\$138,989,000	9%	\$116,246,000	8%	\$232,867,000	9%	\$175,482,000	12%
Gender - Male Owned	\$697,452,000	70%	\$800,258,000	71%	\$1,034,419,000	71%	\$1,057,430,540	71%	\$1,933,417,000	73%	\$1,006,127,000	70%
Business Age - Existing or more than 2 years old	\$0	0%	\$821,757,000	73%	\$1,103,686,000	75%	\$1,275,327,000	86%	\$2,219,159,000	84%	\$1,129,904,000	78%
Business Age - New Business or 2 years or less	\$0	0%	\$1,391,000	0%	\$2,345,000	0%	\$26,239,540	2%	\$44,053,000	2%	\$38,946,000	3%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$188,854,000	17%	\$289,039,000	20%	\$144,166,000	10%	\$331,232,000	12%	\$208,107,000	14%
Business Age - Change of Ownership	\$0	0%	\$6,900,000	1%	\$30,812,000	2%	\$36,813,000	2%	\$58,736,000	2%	\$64,548,000	4%
Veteran	\$13,268,000	1%	\$13,318,000	1%	\$38,659,000	3%	\$25,466,000	2%	\$64,759,000	2%	\$18,965,000	1%
Rural	\$136,426,000	14%	\$133,999,000	12%	\$197,824,000	13%	\$189,413,540	13%	\$389,534,000	15%	\$220,500,000	15%
Urban	\$860,489,000	86%	\$990,138,000	88%	\$1,268,673,000	87%	\$1,293,132,000	87%	\$2,263,646,000	85%	\$1,221,005,000	85%
Export	\$11,646,000	1%	\$8,623,000	1%	\$26,122,000	2%	\$16,129,000	1%	\$49,698,000	2%	\$21,739,000	2%
504 Refinance	\$32,952,000	3%	\$36,378,000	3%	\$48,513,000	3%	\$104,927,000	7%	\$255,331,000	10%	\$92,750,000	6%
\$150K and Under	\$11,242,000	1%	\$11,725,000	1%	\$12,840,000	1%	\$14,843,540	1%	\$12,335,000	0%	\$5,866,000	0%
>\$150K - \$350K	\$83,596,000	8%	\$78,635,000	7%	\$99,322,000	7%	\$122,226,000	8%	\$151,659,000	6%	\$70,832,000	5%
>\$350K - \$2M	\$555,340,000	56%	\$624,478,000	56%	\$841,979,000	57%	\$866,532,000	58%	\$1,411,115,000	53%	\$726,921,000	50%
>\$2M	\$346,737,000	35%	\$409,299,000	36%	\$512,356,000	35%	\$478,944,000	32%	\$1,078,071,000	41%	\$637,886,000	44%

### 504 Approval Count

Portfolio Segment	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %	FY23 Count	FY23 %
All 504	1,206		1,289		1,663		1,804		2,672		1,338	
All Minority	262	22%	291	23%	347	21%	390	22%	638	24%	388	29%
Ethnicity - AMERICAN INDIAN	3	0%	1	0%	1	0%	4	0%	18	1%	7	1%
Ethnicity - ASIAN OR PACIFIC	143	12%	137	11%	164	10%	173	10%	337	13%	164	12%
Ethnicity - BLACK	21	2%	26	2%	36	2%	47	3%	54	2%	47	4%
Ethnicity - HISPANIC	95	8%	127	10%	146	9%	166	9%	229	9%	170	13%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	255	21%	307	24%	523	31%	427	24%	416	16%	214	16%
Ethnicity - WHITE	689	57%	691	54%	793	48%	987	55%	1,618	61%	736	55%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	282	23%	299	23%	401	24%	417	23%	610	23%	275	21%
Gender - Female Owned more	202	2370	233	2370	101	2170	117	2370	010	23/0	275	21/0
than 50%	140	12%	158	12%	215	13%	208	12%	322	12%	215	16%
Gender - Male Owned	784	65%	832	65%	1,047	63%	1,179	65%	1,740	65%	848	63%
Business Age - Existing or more												
than 2 years old	-	0%	1,030	80%	1,350	81%	1,562	87%	2,288	86%	1,072	80%
Business Age - New Business or												
2 years or less	-	0%	2	0%	3	0%	32	2%	45	2%	29	2%
Business Age - Startup, Loan Funds will Open Business		0%	162	13%	246	15%	174	10%	298	11%	173	13%
Business Age - Change of	-	0%	102	13%	240	15%	1/4	10%	298	11%	1/3	15%
Ownership	-	0%	3	0%	32	2%	36	2%	41	2%	64	5%
Veteran	32	3%	21	2%	55	3%	44	2%	70	3%	27	2%
Rural	208	17%	223	17%	292	18%	307	17%	467	17%	226	17%
Urban	998	83%	1,066	83%	1,371	82%	1,497	83%	2,205	83%	1,112	83%
Export	11	1%	8	1%	1,3,1	1%	16	1%	35	1%	13	1%
504 Refinance	49	4%	29	2%	57	3%	113	6%	207	8%	69	5%
\$150K and Under	96	8%	101	8%	114	7%	113	7%	105	4%	51	4%
>\$150K - \$350K	335	28%	313	24%	405	24%	487	27%	609	23%	279	21%
>\$350K - \$2M	670	56%	746	58%	985	59%	1,031	57%	1,615	60%	811	61%
>\$2M	105	9%	129	10%	159	10%	1,031	9%	343	13%	197	15%

Portfolio Segment	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %	FY23 Amount	FY23 %
All Community Advantage	\$27,190,100		\$25,811,700		\$21,859,800		\$16,633,500		\$19,478,600		\$27,243,500	
All Minority	\$10,673,200	39%	\$8,818,600	34%	\$9,485,400	43%	\$4,928,200	30%	\$7,383,200	38%	\$11,929,300	44%
Ethnicity - AMERICAN INDIAN	\$772,500	3%	\$625,000	2%	\$504,000	2%	\$261,500	2%	\$0	0%	\$417,000	2%
Ethnicity - ASIAN OR PACIFIC	\$2,454,100	9%	\$1,708,000	7%	\$3,226,700	15%	\$1,200,100	7%	\$1,747,900	9%	\$3,589,800	13%
Ethnicity – BLACK	\$3,435,100	13%	\$3,199,500	12%	\$3,651,600	17%	\$2,206,900	13%	\$3,585,600	18%	\$4,273,300	16%
Ethnicity – HISPANIC	\$4,011,500	15%	\$3,286,100	13%	\$2,103,100	10%	\$1,259,700	8%	\$2,049,700	11%	\$3,649,200	13%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$3,574,900	13%	\$2,836,000	11%	\$3,082,800	14%	\$2,293,300	14%	\$2,380,600	12%	\$2,802,000	10%
Ethnicity – WHITE	\$12,942,000	48%	\$14,157,100	55%	\$9,291,600	43%	\$9,412,000	57%	\$9,714,800	50%	\$12,512,200	46%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$3,923,600	14%	\$4,620,700	18%	\$2,789,900	13%	\$2,008,300	12%	\$2,646,000	14%	\$4,808,500	18%
Gender - Female Owned more than 50%	\$8,540,000	31%	\$7,615,400	30%	\$6,117,900	28%	\$4,090,000	25%	\$6,358,100	33%	\$8,219,500	30%
Gender - Male Owned	\$14,726,500	54%	\$13,575,600	53%	\$12,952,000	59%	\$10,535,200	63%	\$10,474,500	54%	\$14,215,500	52%
Business Age - Existing or more than 2 years old	\$0	0%	\$9,781,800	38%	\$8,637,000	40%	\$5,632,600	34%	\$4,725,300	24%	\$8,586,100	32%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$1,892,400	11%	\$1,822,900	9%	\$3,165,900	12%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$10,533,800	41%	\$8,530,300	39%	\$7,034,800	42%	\$10,105,000	52%	\$12,547,600	46%
Business Age - Change of Ownership	\$0	0%	\$2,892,800	11%	\$2,357,500	11%	\$2,073,700	12%	\$2,575,400	13%	\$2,943,900	11%
Veteran	\$3,094,000	11%	\$2,296,500	9%	\$2,634,300	12%	\$879,200	5%	\$753,300	4%	\$1,014,500	4%
Rural	\$3,767,900	14%	\$2,814,200	11%	\$3,702,900	17%	\$2,317,700	14%	\$3,179,000	16%	\$1,651,500	6%
Urban	\$23,422,200	86%	\$22,997,500	89%	\$18,156,900	83%	\$14,315,800	86%	\$16,299,600	84%	\$25,592,000	94%
\$150K and Under	\$13,140,200	48%	\$12,730,900	49%	\$9,741,000	45%	\$6,436,900	39%	\$8,131,200	42%	\$8,444,200	31%
>\$150K - \$350K	\$14,049,900	52%	\$13,080,800	51%	\$12,118,800	55%	\$10,196,600	61%	\$11,347,400	58%	\$18,799,300	69%

#### Community Advantage Approval Amount

Portfolio Segment	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %	FY23 Count	FY23 %
All Community Advantage	203		190		159		109		132		162	
All Minority	78	<b>38%</b>	69	36%	65	41%	38	35%	50	38%	79	49%
Ethnicity - AMERICAN INDIAN	5	2%	3	2%	6	4%	3	3%	-	0%	5	3%
Ethnicity - ASIAN OR PACIFIC	16	8%	15	8%	21	13%	9	8%	10	8%	18	11%
Ethnicity – BLACK	29	14%	23	12%	24	15%	17	16%	26	20%	31	19%
Ethnicity – HISPANIC	28	14%	28	15%	14	9%	9	8%	14	11%	25	15%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	25	12%	22	12%	27	17%	12	11%	16	12%	15	9%
Ethnicity – WHITE	100	49%	99	52%	67	42%	59	54%	66	50%	68	42%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	31	15%	34	18%	-	0%	11	10%	15	11%	26	16%
Gender - Female Owned more than 50%	65	32%	60	32%	-	0%	33	30%	47	36%	56	35%
Gender - Male Owned	107	53%	96	51%	-	0%	65	60%	70	53%	80	49%
Business Age - Existing or more than 2 years old	_	0%	77	41%	68	43%	36	33%	32	24%	51	31%
Business Age - New Business or 2 years or less	-	0%	_	0%	-	0%	14	13%	11	8%	20	12%
Business Age - Startup, Loan Funds will Open Business	-	0%	75	39%	61	38%	47	43%	72	55%	75	46%
Business Age - Change of Ownership	-	0%	17	9%	14	9%	12	11%	16	12%	16	10%
Veteran	22	0%	17	9%	18	11%	4	4%	5	4%	7	4%
Rural	31	15%	23	12%	26	16%	17	16%	22	17%	11	7%
Urban	172	85%	167	88%	133	84%	92	84%	110	83%	151	93%
\$150K and Under	141	69%	132	69%	106	67%	64	59%	80	61%	88	54%
>\$150K - \$350K	62	31%	58	31%	53	33%	45	41%	52	39%	74	46%

## Community Advantage Approval Count