Weekly Approvals Report with data as of 11/25 for each FY

## 7(a) Approval Amount

Portfolio Segment	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %	FY23 Amount	FY23 %
All 7(A)	\$3,479,484,500		\$2,977,843,400		\$3,482,660,600		\$2,593,682,200		\$2,001,743,100		\$4,006,331,800	
All Minority	\$1,041,369,600	30%	\$998,823,000	34%	\$1,077,906,500	31%	\$712,698,700	27%	\$604,882,500	30%	\$1,402,628,700	35%
Ethnicity - AMERICAN INDIAN	\$25,828,900	1%	\$28,295,800	1%	\$18,719,000	1%	\$15,125,300	1%	\$14,623,800	1%	\$35,625,900	1%
Ethnicity - ASIAN OR PACIFIC	\$734,905,000	21%	\$686,663,700	23%	\$760,291,500	22%	\$463,985,300	18%	\$340,355,700	17%	\$892,119,700	22%
Ethnicity - BLACK	\$89,443,000	3%	\$97,376,400	3%	\$94,165,500	3%	\$67,562,500	3%	\$91,879,700	5%	\$159,641,300	4%
Ethnicity - HISPANIC	\$191,192,700	5%	\$186,487,100	6%	\$204,730,500	6%	\$166,025,600	6%	\$158,023,300	8%	\$315,241,800	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$676,910,800	19%	\$610,313,600	20%	\$830,920,100	24%	\$681,397,000	26%	\$469,762,700	23%	\$898,848,900	22%
Ethnicity - WHITE	\$1,761,204,100	51%	\$1,368,706,800	46%	\$1,573,834,000	45%	\$1,199,586,500	46%	\$927,097,900	46%	\$1,704,854,200	43%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$508,955,200	15%	\$460,698,500	15%	\$482,813,800	14%	\$322,495,300	12%	\$261,264,500	13%	\$543,272,300	14%
Gender - Female Owned more than 50%	\$495,807,800	14%	\$407,667,400	14%	\$499,968,800	14%	\$346,546,500	13%	\$290,931,400	15%	\$598,755,300	15%
Gender - Male Owned	\$2,474,721,500	71%	\$2,109,477,500	71%	\$2,499,878,000	72%	\$1,924,640,400	74%	\$1,449,547,200	72%	\$2,864,304,200	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$1,426,542,200	48%	\$1,596,674,000	46%	\$1,315,719,000	51%	\$981,679,800	49%	\$1,292,757,500	32%
Business Age - New Business or 2 years or less	\$0	0%	\$892,000	0%	\$447,900	0%	\$321,988,800	12%	\$295,201,300	15%	\$539,600,700	13%
Business Age - Startup, Loan	γo	0,0	<del>γου</del> 2,000	070	Ţ117,500	070	<b>4321,300,000</b>	12/0	<b>7233,201,300</b>	1370	<del>\$333,000,700</del>	1370
Funds will Open Business	\$0	0%	\$497,436,600	17%	\$577,824,600	17%	\$370,197,800	14%	\$326,196,800	16%	\$496,437,600	12%
Business Age - Change of												
Ownership	\$0	0%	\$693,088,900	23%	\$895,093,500	26%	\$582,877,600	22%	\$398,239,200	20%	\$638,265,900	16%
Veteran	\$120,659,000	3%	\$116,848,900	4%	\$112,271,300	3%	\$90,028,800	3%	\$83,620,300	4%	\$158,736,900	4%
Rural	\$513,512,700	15%	\$472,015,500	16%	\$570,349,500	16%	\$442,612,000	17%	\$412,641,100	21%	\$479,290,200	12%
Urban	\$2,965,971,800	85%	\$2,505,827,900	84%	\$2,912,311,100	84%	\$2,151,070,200	83%	\$1,589,102,000	79%	\$3,527,041,600	88%
Export	\$146,102,400	4%	\$142,854,000	5%	\$112,557,200	3%	\$113,280,700	4%	\$38,973,000	2%	\$60,537,000	2%
CAPLine	\$33,012,900	1%	\$39,209,300	1%	\$46,435,500	1%	\$28,823,000	1%	\$25,976,400	1%	\$34,454,000	1%
PLP	\$2,492,232,200	72%	\$2,194,361,000	74%	\$2,666,528,400	77%	\$1,818,787,400	70%	\$1,113,136,800	56%	\$2,324,218,000	58%
Express	\$304,557,100	9%	\$217,827,600	7%	\$267,021,500	8%	\$204,576,100	8%	\$208,647,600	10%	\$237,769,900	6%
Community Advantage	\$19,238,300	1%	\$18,597,800	1%	\$16,217,300	0%	\$12,175,300	0%	\$15,033,900	1%	\$14,390,200	0%
\$150K and Under	\$310,328,700	9%	\$217,815,200	7%	\$246,591,900	7%	\$139,692,100	5%	\$161,355,600	8%	\$249,936,000	6%
>\$150K - \$350K	\$390,388,400	11%	\$357,828,200	12%	\$420,450,400	12%	\$268,774,500	10%	\$265,234,300	13%	\$392,847,600	10%
>\$350K - \$2M	\$1,522,746,900	44%	\$1,339,110,500	45%	\$1,547,235,000	44%	\$1,262,699,600	49%	\$839,934,600	42%	\$1,732,205,700	43%
>\$2M	\$1,256,020,500	36%	\$1,063,089,500	36%	\$1,268,383,300	36%	\$922,516,000	36%	\$735,218,600	37%	\$1,631,342,500	41%

## 7(a) Approval Count

Portfolio Segment	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %	FY23 Count	FY23 %
All 7(A)	8,849		6,760		7,605		4,922		4,837		7,737	
All Minority	2,312	26%	1,858	27%	2,093	28%	1,323	27%	1,367	28%	2,579	33%
Ethnicity - AMERICAN INDIAN	64	1%	49	1%	58	1%	40	1%	38	1%	69	1%
Ethnicity - ASIAN OR PACIFIC	1,117	13%	897	13%	967	13%	586	12%	473	10%	993	13%
Ethnicity - BLACK	400	5%	304	4%	354	5%	266	5%	380	8%	578	7%
Ethnicity - HISPANIC	731	8%	608	9%	714	9%	431	9%	476	10%	939	12%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	1,470	17%	1,222	18%	1,448	19%	947	19%	907	19%	1,341	17%
Ethnicity - WHITE	5,067	57%	3,680	54%	4,064	53%	2,652	54%	2,563	53%	3,817	49%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or												
less	1,138	13%	957	14%	951	13%	627	13%	570	12%	949	12%
Gender - Female Owned more												
than 50%	1,586	18%	1,188	18%	1,401	18%	863	18%	953	20%	1,526	20%
Gender - Male Owned	6,125	69%	4,615	68%	5,253	69%	3,432	70%	3,314	69%	5,262	68%
Business Age - Existing or more		201	2.507	<b>500</b> /	4.007	<b>500</b> /	2.520	F 40/	2.456	F40/	2 222	2001
than 2 years old	-	0%	3,507	52%	4,037	53%	2,638	54%	2,456	51%	3,033	39%
Business Age - New Business or 2 years or less	_	0%	3	0%	1	0%	836	17%	1,075	22%	1,197	15%
Business Age - Startup, Loan		070	,	070	-	070	030	1770	1,073	22/0	1,137	13/0
Funds will Open Business	-	0%	1,074	16%	1,262	17%	816	17%	856	18%	942	12%
Business Age - Change of					•							
Ownership	-	0%	830	12%	957	13%	628	13%	447	9%	552	7%
Veteran	422	5%	305	5%	353	5%	228	5%	280	6%	364	5%
Rural	1,456	16%	1,060	16%	1,298	17%	979	20%	1,038	21%	991	13%
Urban	7,393	84%	5,700	84%	6,307	83%	3,943	80%	3,799	79%	6,746	87%
Export	103	1%	130	2%	94	1%	91	2%	35	1%	52	1%
CAPLine	31	0%	42	1%	47	1%	26	1%	29	1%	30	0%
PLP	3,610	41%	3,058	45%	3,428	45%	2,322	47%	1,755	36%	2,812	36%
Express	4,414	50%	2,909	43%	3,410	45%	1,980	40%	2,372	49%	2,452	32%
Community Advantage	142	2%	134	2%	116	2%	78	2%	103	2%	87	1%
\$150K and Under	5,184	59%	3,431	51%	3,847	51%	2,180	44%	2,608	54%	3,732	48%
>\$150K - \$350K	1,493	17%	1,377	20%	1,600	21%	1,017	21%	1,013	21%	1,476	19%
>\$350K - \$2M	1,779	20%	1,609	24%	1,775	23%	1,434	29%	983	20%	2,032	26%
>\$2M	393	4%	343	5%	383	5%	291	6%	233	5%	497	6%

#### 504 Approval Amount

Portfolio Segment	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %	FY23 Amount	FY23 %
All 504	\$741,396,000		\$798,974,000		\$1,024,811,000		\$1,063,131,540		\$2,083,759,000		\$1,055,898,000	
All Minority	\$177,040,000	24%	\$179,904,000	23%	\$246,671,000	24%	\$263,271,000	25%	\$517,877,000	25%	\$342,578,000	32%
Ethnicity - AMERICAN INDIAN	\$255,000	0%	\$0	0%	\$0	0%	\$906,000	0%	\$6,807,000	0%	\$3,487,000	0%
Ethnicity - ASIAN OR PACIFIC	\$124,101,000	17%	\$117,405,000	15%	\$148,086,000	14%	\$141,595,000	13%	\$345,978,000	17%	\$197,124,000	19%
Ethnicity - BLACK	\$5,382,000	1%	\$15,277,000	2%	\$12,033,000	1%	\$13,215,000	1%	\$25,509,000	1%	\$33,416,000	3%
Ethnicity - HISPANIC	\$47,302,000	6%	\$47,222,000	6%	\$86,552,000	8%	\$107,555,000	10%	\$139,583,000	7%	\$108,551,000	10%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$202,883,000	27%	\$267,468,000	33%	\$369,560,000	36%	\$286,735,000	27%	\$434,194,000	21%	\$209,237,000	20%
Ethnicity - WHITE	\$361,473,000	49%	\$351,602,000	44%	\$408,580,000	40%	\$513,125,540	48%	\$1,131,688,000	54%	\$504,083,000	48%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$162,582,000	22%	\$136,581,000	17%	\$208,269,000	20%	\$222,016,000	21%	\$372,029,000	18%	\$191,065,000	18%
Gender - Female Owned more than 50%	\$68,451,000	9%	\$85,497,000	11%	\$96,963,000	9%	\$84,832,000	8%	\$188,747,000	9%	\$126,589,000	12%
Gender - Male Owned	\$510,363,000	69%	\$576,896,000	72%	\$719,579,000	70%	\$756,283,540	71%	\$1,522,983,000	73%	\$738,244,000	70%
Business Age - Existing or more than 2 years old	\$0	0%	\$587,309,000	74%	\$760,133,000	74%	\$905,439,000	85%	\$1,771,648,000	85%	\$633,035,000	60%
Business Age - New Business or 2 years or less	\$0	0%	\$1,164,000	0%	\$1,956,000	0%	\$16,226,540	2%	\$24,213,000	1%	\$18,809,000	2%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$137,267,000	17%	\$213,214,000	21%	\$110,186,000	10%	\$238,477,000	11%	\$99,909,000	9%
Business Age - Change of Ownership	\$0	0%	\$3,211,000	0%	\$19,116,000	2%	\$31,280,000	3%	\$49,421,000	2%	\$45,064,000	4%
Veteran	\$10,291,000	1%	\$11,776,000	1%	\$34,018,000	3%	\$18,686,000	2%	\$48,101,000	2%	\$13,632,000	1%
Rural	\$112,531,000	15%	\$93,679,000	12%	\$147,991,000	14%	\$140,538,540	13%	\$301,994,000	14%	\$112,811,000	11%
Urban	\$628,865,000	85%	\$705,295,000	88%	\$876,820,000	86%	\$922,593,000	87%	\$1,781,765,000	86%	\$943,087,000	89%
Export	\$9,005,000	1%	\$3,380,000	0%	\$21,974,000	2%	\$15,690,000	1%	\$35,896,000	2%	\$19,675,000	2%
504 Refinance	\$22,818,000	3%	\$24,010,000	3%	\$33,122,000	3%	\$76,657,000	7%	\$168,833,000	8%	\$61,325,000	6%
\$150K and Under	\$7,981,000	1%	\$7,917,000	1%	\$9,130,000	1%	\$9,761,540	1%	\$9,727,000	0%	\$4,757,000	0%
>\$150K - \$350K	\$60,376,000	8%	\$54,969,000	7%	\$68,837,000	7%	\$87,791,000	8%	\$123,636,000	6%	\$48,715,000	5%
>\$350K - \$2M	\$430,599,000	58%	\$458,723,000	57%	\$593,384,000	58%	\$614,376,000	58%	\$1,114,629,000	53%	\$529,318,000	50%
>\$2M	\$242,440,000	33%	\$277,365,000	35%	\$353,460,000	34%	\$351,203,000	33%	\$835,767,000	40%	\$473,108,000	45%

### 504 Approval Count

Portfolio Segment	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %	FY23 Count	FY23 %
All 504	887		922		1,175		1,278		2,128		973	
All Minority	190	21%	201	22%	238	20%	281	22%	495	23%	276	28%
Ethnicity - AMERICAN INDIAN	1	0%	-	0%	-	0%	2	0%	15	1%	3	0%
Ethnicity - ASIAN OR PACIFIC	101	11%	98	11%	101	9%	128	10%	260	12%	124	13%
Ethnicity - BLACK	14	2%	20	2%	24	2%	32	3%	42	2%	35	4%
Ethnicity - HISPANIC	74	8%	83	9%	113	10%	119	9%	178	8%	114	12%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	188	21%	225	24%	369	31%	292	23%	327	15%	158	16%
Ethnicity - WHITE	509	57%	496	54%	568	48%	705	55%	1,306	61%	539	55%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or								/		/		
less	210	24%	214	23%	283	24%	293	23%	479	23%	206	21%
Gender - Female Owned more than 50%	108	12%	110	12%	156	13%	150	12%	258	12%	151	16%
Gender - Male Owned	569	64%	598	65%	736	63%	835	65%	1,391	65%	616	63%
Business Age - Existing or more									,			
than 2 years old	-	0%	741	80%	956	81%	1,101	86%	1,826	86%	595	61%
Business Age - New Business or												
2 years or less	-	0%	1	0%	2	0%	21	2%	33	2%	16	2%
Business Age - Startup, Loan Funds will Open Business	-	0%	117	13%	175	15%	127	10%	236	11%	84	9%
Business Age - Change of			<del></del> :									
Ownership	-	0%	2	0%	19	2%	29	2%	33	2%	46	5%
Veteran	24	3%	16	2%	43	4%	31	2%	53	2%	21	2%
Rural	158	18%	157	17%	214	18%	222	17%	376	18%	122	13%
Urban	729	82%	765	83%	961	82%	1,056	83%	1,752	82%	851	87%
Export	9	1%	5	1%	14	1%	15	1%	28	1%	9	1%
504 Refinance	35	4%	16	2%	40	3%	78	6%	140	7%	47	5%
\$150K and Under	67	8%	70	8%	81	7%	87	7%	83	4%	40	4%
>\$150K - \$350K	241	27%	218	24%	278	24%	350	27%	499	23%	191	20%
>\$350K - \$2M	505	57%	545	59%	704	60%	728	57%	1,282	60%	596	61%
>\$2M	74	8%	89	10%	112	10%	113	9%	264	12%	146	15%

## Community Advantage Approval Amount

Portfolio Segment	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %	FY23 Amount	FY23 %
All Community Advantage	\$19,238,300		\$18,597,800		\$16,217,300		\$12,175,300		\$15,033,900		\$14,390,200	
All Minority	\$7,132,900	37%	\$6,275,800	34%	\$7,425,800	46%	\$3,966,500	33%	\$5,727,500	38%	\$5,789,900	40%
Ethnicity - AMERICAN INDIAN	\$50,000	0%	\$250,000	1%	\$404,000	2%	\$161,000	1%	\$0	0%	\$417,000	3%
Ethnicity - ASIAN OR PACIFIC	\$1,707,500	9%	\$1,213,000	7%	\$2,312,700	14%	\$1,100,100	9%	\$1,497,900	10%	\$1,265,600	9%
Ethnicity – BLACK	\$2,326,400	12%	\$2,347,700	13%	\$3,226,000	20%	\$1,520,700	12%	\$2,980,600	20%	\$2,240,000	16%
Ethnicity – HISPANIC	\$3,049,000	16%	\$2,465,100	13%	\$1,483,100	9%	\$1,184,700	10%	\$1,249,000	8%	\$1,867,300	13%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$2,457,400	13%	\$1,794,300	10%	\$2,082,800	13%	\$1,149,600	9%	\$1,882,000	13%	\$2,534,000	18%
Ethnicity – WHITE	\$9,648,000	50%	\$10,527,700	57%	\$6,708,700	41%	\$7,059,200	58%	\$7,424,400	49%	\$6,066,300	42%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$2,552,600	13%	\$3,549,300	19%	\$2,619,900	16%	\$1,474,400	12%	\$1,995,500	13%	\$2,365,500	16%
Gender - Female Owned more than 50%	\$6,427,100	33%	\$6,093,400	33%	\$4,242,400	26%	\$2,807,200	23%	\$4,772,500	32%	\$4,273,600	30%
Gender - Male Owned	\$10,258,600	53%	\$8,955,100	48%	\$9,355,000	58%	\$7,893,700	65%	\$8,265,900	55%	\$7,751,100	54%
Business Age - Existing or more than 2 years old	\$0	0%	\$6,435,000	35%	\$6,652,000	41%	\$3,770,000	31%	\$3,616,700	24%	\$3,699,300	26%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$1,413,700	12%	\$1,610,200	11%	\$1,437,000	10%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$7,310,700	39%	\$6,406,300	40%	\$5,593,900	46%	\$7,489,100	50%	\$7,703,100	54%
Business Age - Change of Ownership	\$0	0%	\$2,593,800	14%	\$1,693,500	10%	\$1,397,700	11%	\$2,067,900	14%	\$1,550,800	11%
Veteran	\$2,687,000	14%	\$1,591,500	9%	\$1,903,300	12%	\$225,000	2%	\$630,800	4%	\$889,500	6%
Rural	\$3,020,900	16%	\$1,749,800	9%	\$2,686,900	17%	\$1,798,200	15%	\$2,392,000	16%	\$767,000	5%
Urban	\$16,217,400	84%	\$16,848,000	91%	\$13,530,400	83%	\$10,377,100	85%	\$12,641,900	84%	\$13,623,200	95%
\$150K and Under	\$9,324,100	48%	\$8,716,700	47%	\$6,959,100	43%	\$4,839,900	40%	\$6,498,100	43%	\$4,354,600	30%
>\$150K - \$350K	\$9,914,200	52%	\$9,881,100	53%	\$9,258,200	57%	\$7,335,400	60%	\$8,535,800	57%	\$10,035,600	70%

# Community Advantage Approval Count

Portfolio Segment	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %	FY23 Count	FY23 %
All Community Advantage	142		134		116		78		103		87	
All Minority	53	37%	46	34%	50	43%	29	37%	39	38%	40	46%
Ethnicity - AMERICAN INDIAN	1	1%	1	1%	5	4%	2	3%	-	0%	5	6%
Ethnicity - ASIAN OR PACIFIC	11	8%	10	7%	13	11%	8	10%	9	9%	7	8%
Ethnicity – BLACK	21	15%	15	11%	21	18%	11	14%	21	20%	17	20%
Ethnicity – HISPANIC	20	14%	20	15%	11	9%	8	10%	9	9%	11	13%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	1	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	16	11%	14	10%	19	16%	6	8%	13	13%	13	15%
Ethnicity – WHITE	73	51%	74	55%	47	41%	43	55%	51	50%	34	39%
Gender - Not Reported	-	0%	-	0%	-	0%	1	0%	-	0%	-	0%
Gender - Female Owned 50% or less	21	15%	26	19%	-	0%	8	10%	10	10%	12	14%
Gender - Female Owned more than 50%	47	33%	45	34%	-	0%	22	28%	37	36%	29	33%
Gender - Male Owned	74	52%	63	47%	-	0%	48	62%	56	54%	46	53%
Business Age - Existing or more than 2 years old	<u>-</u>	0%	48	36%	51	44%	24	31%	24	23%	22	25%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	11	14%	10	10%	9	10%
Business Age - Startup, Loan Funds will Open Business	-	0%	53	40%	44	38%	35	45%	55	53%	47	54%
Business Age - Change of Ownership	-	0%	15	11%	10	9%	8	10%	13	13%	9	10%
Veteran	19	0%	12	9%	12	10%	1	1%	4	4%	6	7%
Rural	22	15%	14	10%	19	16%	13	17%	16	16%	4	5%
Urban	120	85%	120	90%	97	84%	65	83%	87	84%	83	95%
\$150K and Under	98	69%	90	67%	76	66%	46	59%	64	62%	47	54%
>\$150K - \$350K	44	31%	44	33%	40	34%	32	41%	39	38%	40	46%