Weekly Approvals Report with data as of 10/21 for each FY

7(a) Approva	l Amount
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Portfolio Segment	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %	FY23 Amount	FY23 %
All 7(A)	\$1,102,427,400		\$1,006,622,200		\$1,026,421,200		\$785,226,700		\$515,597,600		\$1,454,392,300	
All Minority	\$328,642,100	30%	\$316,851,400	31%	\$300,506,700	29%	\$259,415,000	33%	\$159,182,800	31%	\$505,255,000	35%
Ethnicity - AMERICAN INDIAN	\$12,267,500	1%	\$9,408,700	1%	\$3,023,100	0%	\$3,963,000	1%	\$4,611,500	1%	\$20,244,600	1%
Ethnicity - ASIAN OR PACIFIC	\$217,097,300	20%	\$224,236,800	22%	\$208,343,700	20%	\$177,586,500	23%	\$88,555,300	17%	\$304,102,400	21%
Ethnicity - BLACK	\$28,608,200	3%	\$25,036,100	2%	\$31,672,600	3%	\$18,219,100	2%	\$21,550,400	4%	\$61,445,800	4%
Ethnicity - HISPANIC	\$70,669,100	6%	\$58,169,800	6%	\$57,467,300	6%	\$59,646,400	8%	\$44,465,600	9%	\$119,462,200	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$213,305,700	19%	\$213,276,400	21%	\$234,862,000	23%	\$184,596,000	24%	\$105,322,800	20%	\$298,862,300	21%
Ethnicity - WHITE	\$560,479,600	51%	\$476,494,400	47%	\$491,052,500	48%	\$341,215,700	43%	\$251,092,000	49%	\$650,275,000	45%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$160,822,700	15%	\$163,269,300	16%	\$138,989,100	14%	\$99,572,700	13%	\$50,184,700	10%	\$207,696,900	14%
Gender - Female Owned more than 50%	\$180,333,100	16%	\$131,371,700	13%	\$169,754,800	17%	\$98,075,800	12%	\$92,302,200	18%	\$220,632,100	15%
Gender - Male Owned	\$761,271,600	69%	\$711,981,200	71%	\$717,677,300	70%	\$587,578,200	75%	\$373,110,700	72%	\$1,026,063,300	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$441,452,600	44%	\$478,238,400	47%	\$408,575,200	52%	\$253,322,300	49%	\$643,546,600	44%
Business Age - New Business or												
2 years or less	\$0	0%	\$377,000	0%	\$447,900	0%	\$82,657,600	11%	\$78,627,300	15%	\$281,565,300	19%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$181,232,900	18%	\$182,865,900	18%	\$128,378,700	16%	\$78,835,700	15%	\$246,844,100	17%
Business Age - Change of Ownership	\$0	0%	\$251,430,200	25%	\$256,918,200	25%	\$165,585,200	21%	\$104,636,300	20%	\$282,436,300	19%
Veteran	\$30,165,400	3%	\$41,472,700	4%	\$26,839,900	3%	\$28,554,900	4%	\$17,405,400	3%	\$70,649,800	5%
Rural	\$141,621,000	13%	\$164,999,200	16%	\$192,801,500	19%	\$128,746,900	16%	\$110,934,900	22%	\$239,312,100	16%
Urban	\$960,806,400	87%	\$841,623,000	84%	\$832,654,700	81%	\$656,479,800	84%	\$404,662,700	78%	\$1,215,080,200	84%
Export	\$35,253,000	3%	\$66,436,800	7%	\$32,434,500	3%	\$50,695,900	6%	\$9,824,500	2%	\$24,552,300	2%
CAPLine	\$8,446,000	1%	\$10,300,000	1%	\$13,519,500	1%	\$13,175,000	2%	\$5,175,000	1%	\$8,565,000	1%
PLP	\$773,749,700	70%	\$723,922,900	72%	\$751,007,700	73%	\$534,033,000	68%	\$228,637,400	44%	\$1,167,285,700	80%
Express	\$115,276,600	10%	\$73,288,400	7%	\$91,718,000	9%	\$71,287,800	9%	\$65,326,000	13%	\$117,960,700	8%
Community Advantage	\$7,708,900	1%	\$7,600,200	1%	\$5,349,900	1%	\$4,846,100	1%	\$4,978,600	1%	\$7,561,600	1%
\$150K and Under	\$118,818,700	11%	\$68,991,000	7%	\$83,137,900	8%	\$49,800,500	6%	\$55,582,300	11%	\$93,985,400	6%
>\$150K - \$350K	\$137,281,900	12%	\$127,174,500	13%	\$143,412,800	14%	\$79,770,700	10%	\$86,745,600	17%	\$147,031,300	10%
>\$350K - \$2M	\$497,413,900	45%	\$420,932,800	42%	\$474,959,300	46%	\$383,987,600	49%	\$188,889,700	37%	\$641,873,000	44%
>\$2M	\$348,912,900	32%	\$389,523,900	39%	\$324,911,200	32%	\$271,667,900	35%	\$184,380,000	36%	\$571,502,600	39%

7(a) Appro	oval Count
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Portfolio Segment	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %	FY23 Count	FY23 %
All 7(A)	3,272		2,220		2,550		1,632		1,466		2,880	
All Minority	881	27%	597	27%	706	28%	490	30%	403	27%	982	34%
Ethnicity - AMERICAN INDIAN	27	1%	24	1%	19	1%	11	1%	10	1%	36	1%
Ethnicity - ASIAN OR PACIFIC	414	13%	294	13%	322	13%	224	14%	150	10%	363	13%
Ethnicity - BLACK	150	5%	91	4%	114	4%	92	6%	105	7%	233	8%
Ethnicity - HISPANIC	290	9%	188	8%	251	10%	163	10%	138	9%	350	12%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	534	16%	399	18%	487	19%	268	16%	266	18%	464	16%
Ethnicity - WHITE	1,857	57%	1,224	55%	1,357	53%	874	54%	797	54%	1,434	50%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	414	13%	325	15%	285	11%	214	13%	144	10%	371	13%
Gender - Female Owned more than 50%	604	18%	383	17%	491	19%	281	17%	289	20%	562	20%
Gender - Male Owned	2,254	69%	1,512	68%	1,774	70%	1,137	70%	1,033	70%	1,947	68%
Business Age - Existing or more than 2 years old	-	0%	1,134	51%	1,341	53%	877	54%	789	54%	1,562	54%
Business Age - New Business or												
2 years or less	-	0%	1	0%	1	0%	287	18%	311	21%	590	20%
Business Age - Startup, Loan Funds will Open Business	-	0%	355	16%	431	17%	274	17%	238	16%	463	16%
Business Age - Change of		0%	275	12%	311	12%	193	12%	126	9%	265	9%
Ownership Veteran	155	0% 5%	105	5%	108	4%	73	4%	77	9% 5%	143	9% 5%
Rural	538	16%	355	16%	465	18%	336	21%	313	21%	505	18%
Urban	2,734	84%	1,865	84%	2,084	82%	1,296	79%	1,153	79%	2,375	82%
Export	33	1%	49	2%	34	1%	33	2%	13	1%	2,375	1%
CAPLine	12	0%	10	0%		1%	11	1%	4	0%	10	0%
PLP	1,241	38%	996	45%	1,051	41%	695	43%	477	33%	1,463	51%
Express	1,729	53%	940	43%	1,051	41%	726	43%	768	52%	1,403	42%
Community Advantage	57	2%	55	2%	43	2%	29	2%	38	3%	48	2%
\$150K and Under	2,040	62%	1,093	49%	1,341	53%	790	48%	865	59%	1,393	48%
>\$150K and Onder	522	16%	489	22%	551	22%	305	19%	328	22%	550	19%
>\$350K - \$2M	596	10%	513	22%	556	22%	446	27%	215	15%	760	26%
>\$2M	114	3%	125	6%	102	4%	91	6%	58	4%	177	6%

504 Approva	l Amount
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Portfolio Segment	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %	FY23 Amount	FY23 %
All 504	\$286,283,000		\$290,573,000		\$387,223,000		\$268,676,000		\$1,124,399,000		\$388,616,000	
All Minority	\$63,987,000	22%	\$63,261,000	22%	\$94,140,000	24%	\$54,826,000	20%	\$289,832,000	26%	\$114,069,000	29%
Ethnicity - AMERICAN INDIAN	\$255,000	0%	\$0	0%	\$0	0%	\$333,000	0%	\$3,661,000	0%	\$1,638,000	0%
Ethnicity - ASIAN OR PACIFIC	\$46,230,000	16%	\$39,456,000	14%	\$61,596,000	16%	\$30,323,000	11%	\$202,943,000	18%	\$68,906,000	18%
Ethnicity - BLACK	\$1,064,000	0%	\$6,917,000	2%	\$5,208,000	1%	\$2,847,000	1%	\$19,722,000	2%	\$10,931,000	3%
Ethnicity - HISPANIC	\$16,438,000	6%	\$16,888,000	6%	\$27,336,000	7%	\$21,323,000	8%	\$63,506,000	6%	\$32,594,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$84,137,000	29%	\$84,077,000	29%	\$146,660,000	38%	\$63,178,000	24%	\$224,802,000	20%	\$85,654,000	22%
Ethnicity - WHITE	\$138,159,000	48%	\$143,235,000	49%	\$146,423,000	38%	\$150,672,000	56%	\$609,765,000	54%	\$188,893,000	49%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$67,006,000	23%	\$53,339,000	18%	\$75,827,000	20%	\$41,131,000	15%	\$192,885,000	17%	\$76,786,000	20%
Gender - Female Owned more than 50%	\$22,119,000	8%	\$30,260,000	10%	\$40,632,000	10%	\$23,846,000	9%	\$105,953,000	9%	\$45,701,000	12%
Gender - Male Owned	\$197,158,000	69%	\$206,974,000	71%	\$270,764,000	70%	\$203,699,000	76%	\$825,561,000	73%	\$266,129,000	68%
Business Age - Existing or more than 2 years old	\$0	0%	\$225,994,000	78%	\$276,020,000	71%	\$223,112,000	83%	\$932,717,000	83%	\$293,608,000	76%
Business Age - New Business or 2 years or less	\$0	0%	\$1,164,000	0%	\$1,693,000	0%	\$7,286,000	3%	\$16,768,000	1%	\$11,686,000	3%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$36,781,000	13%	\$93,879,000	24%	\$34,192,000	13%	\$148,519,000	13%	\$51,795,000	13%
Business Age - Change of Ownership	\$0	0%	\$254,000	0%	\$4,710,000	1%	\$4,086,000	2%	\$26,395,000	2%	\$31,527,000	8%
Veteran	\$1,486,000	1%	\$5,552,000	2%	\$15,813,000	4%	\$6,081,000	2%	\$35,695,000	3%	\$3,146,000	1%
Rural	\$40,588,000	14%	\$42,894,000	15%	\$57,293,000	15%	\$39,068,000	15%	\$180,462,000	16%	\$43,252,000	11%
Urban	\$245,695,000	86%	\$247,679,000	85%	\$329,930,000	85%	\$229,608,000	85%	\$943,937,000	84%	\$345,364,000	89%
Export	\$2,304,000	1%	\$1,084,000	0%	\$10,198,000	3%	\$1,811,000	1%	\$18,567,000	2%	\$5,592,000	1%
504 Refinance	\$8,605,000	3%	\$9,854,000	3%	\$8,336,000	2%	\$11,392,000	4%	\$60,994,000	5%	\$16,423,000	4%
\$150K and Under	\$2,825,000	1%	\$3,567,000	1%	\$3,336,000	1%	\$2,910,000	1%	\$6,040,000	1%	\$1,498,000	0%
>\$150K - \$350K	\$26,006,000	9%	\$21,873,000	8%	\$26,089,000	7%	\$30,456,000	11%	\$65,597,000	6%	\$20,010,000	5%
>\$350K - \$2M	\$149,494,000	52%	\$176,306,000	61%	\$214,110,000	55%	\$168,230,000	63%	\$605,048,000	54%	\$182,744,000	47%
>\$2M	\$107,958,000	38%	\$88,827,000	31%	\$143,688,000	37%	\$67,080,000	25%	\$447,714,000	40%	\$184,364,000	47%

504 Approval	l Count
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Portfolio Segment	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %	FY23 Count	FY23 %
All 504	331		365		432		367		1,152		350	
All Minority	67	20%	76	21%	89	21%	76	21%	272	24%	97	28%
Ethnicity - AMERICAN INDIAN	1	0%	-	0%	-	0%	1	0%	8	1%	1	0%
Ethnicity - ASIAN OR PACIFIC	35	11%	36	10%	39	9%	33	9%	141	12%	43	12%
Ethnicity - BLACK	3	1%	7	2%	10	2%	9	2%	31	3%	15	4%
Ethnicity - HISPANIC	28	8%	33	9%	40	9%	33	9%	92	8%	38	11%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	77	23%	89	24%	145	34%	75	20%	185	16%	65	19%
Ethnicity - WHITE	187	56%	200	55%	198	46%	216	59%	695	60%	188	54%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or												
less	80	24%	90	25%	108	25%	77	21%	254	22%	81	23%
Gender - Female Owned more												
than 50%	39	12%	46	13%	58	13%	42	11%	136	12%	53	15%
Gender - Male Owned	212	64%	229	63%	266	62%	248	68%	762	66%	216	62%
Business Age - Existing or more												
than 2 years old	-	0%	300	82%	350	81%	313	85%	972	84%	267	76%
Business Age - New Business or 2 years or less	_	0%	1	0%	1	0%	8	2%	19	2%	11	3%
Business Age - Startup, Loan		070	1	070	1	070	0	270	15	270	11	370
Funds will Open Business	-	0%	41	11%	70	16%	40	11%	140	12%	44	13%
Business Age - Change of												
Ownership	-	0%	1	0%	5	1%	6	2%	21	2%	28	8%
Veteran	6	2%	7	2%	16	4%	9	2%	32	3%	7	2%
Rural	61	18%	65	18%	82	19%	69	19%	214	19%	51	15%
Urban	270	82%	300	82%	350	81%	298	81%	938	81%	299	85%
Export	2	1%	2	1%	6	1%	3	1%	12	1%	2	1%
504 Refinance	15	5%	8	2%	14	3%	21	6%	50	4%	12	3%
\$150K and Under	23	7%	32	9%	29	7%	25	7%	50	4%	13	4%
>\$150K - \$350K	100	30%	88	24%	105	24%	121	33%	266	23%	76	22%
>\$350K - \$2M	175	53%	214	59%	256	59%	199	54%	690	60%	204	58%
>\$2M	33	10%	31	8%	42	10%	22	6%	146	13%	57	16%

Portfolio Segment	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %	FY23 Amount	FY23 %
All Community Advantage	\$7,708,900		\$7,600,200		\$5,349,900		\$4,846,100		\$4,978,600		\$7,561,600	
All Minority	\$3,369,900	44%	\$2,826,600	37%	\$2,237,400	42%	\$1,284,700	27%	\$1,377,000	28%	\$2,695,800	36%
Ethnicity - AMERICAN INDIAN	\$0	0%	\$250,000	3%	\$25,000	0%	\$0	0%	\$0	0%	\$130,000	2%
Ethnicity - ASIAN OR PACIFIC	\$1,142,500	15%	\$515,000	7%	\$573,000	11%	\$90,000	2%	\$175,000	4%	\$394,600	5%
Ethnicity – BLACK	\$691,800	9%	\$745,000	10%	\$979,300	18%	\$532,000	11%	\$670,000	13%	\$1,014,200	13%
Ethnicity – HISPANIC	\$1,535,600	20%	\$1,316,600	17%	\$660,100	12%	\$662,700	14%	\$532,000	11%	\$1,157,000	15%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$529,000	7%	\$550,000	7%	\$795,300	15%	\$607,200	13%	\$630,500	13%	\$1,237,000	16%
Ethnicity – WHITE	\$3,810,000	49%	\$4,223,600	56%	\$2,317,200	43%	\$2,954,200	61%	\$2,971,100	60%	\$3,628,800	48%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$780,500	10%	\$1,706,000	22%	\$1,215,400	23%	\$1,019,900	21%	\$387,800	8%	\$1,483,700	20%
Gender - Female Owned more than 50%	\$1,995,500	26%	\$2,487,300	33%	\$1,126,500	21%	\$1,074,700	22%	\$1,920,000	39%	\$1,797,600	24%
Gender - Male Owned	\$4,932,900	64%	\$3,406,900	45%	\$3,008,000	56%	\$2,751,500	57%	\$2,670,800	54%	\$4,280,300	57%
Business Age - Existing or more than 2 years old	\$0	0%	\$2,816,400	37%	\$2,434,500	46%	\$1,565,000	32%	\$1,328,400	27%	\$1,349,000	18%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$572,700	12%	\$500,000	10%	\$687,000	9%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$2,275,500	30%	\$2,201,400	41%	\$1,952,700	40%	\$2,412,500	48%	\$4,499,300	60%
Business Age - Change of Ownership	\$0	0%	\$1,289,800	17%	\$260,500	5%	\$755,700	16%	\$737,700	15%	\$1,026,300	14%
Veteran	\$1,361,500	18%	\$690,000	9%	\$456,300	9%	\$0	0%	\$560,000	11%	\$489,500	6%
Rural	\$1,155,900	15%	\$711,800	9%	\$477,200	9%	\$1,238,500	26%	\$860,000	17%	\$417,000	6%
Urban	\$6,553,000	85%	\$6,888,400	91%	\$4,872,700	91%	\$3,607,600	74%	\$4,118,600	83%	\$7,144,600	94%
\$150K and Under	\$3,976,900	52%	\$3,365,200	44%	\$2,648,100	49%	\$1,674,200	35%	\$2,339,600	47%	\$2,803,100	37%
>\$150K - \$350K	\$3,732,000	48%	\$4,235,000	56%	\$2,701,800	51%	\$3,171,900	65%	\$2,639,000	53%	\$4,758,500	63%

Community Advantage Approval Amount

Portfolio Segment	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %	FY23 Count	FY23 %
All Community Advantage	57		55		43		29		38		48	
All Minority	22	39%	20	36%	17	40%	7	24%	12	32%	21	44%
Ethnicity - AMERICAN INDIAN	-	0%	1	2%	1	2%	-	0%	-	0%	2	4%
Ethnicity - ASIAN OR PACIFIC	8	14%	5	9%	3	7%	1	3%	1	3%	3	6%
Ethnicity – BLACK	5	9%	5	9%	8	19%	3	10%	6	16%	9	19%
Ethnicity – HISPANIC	9	16%	9	16%	5	12%	3	10%	5	13%	7	15%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	4	7%	3	5%	8	19%	3	10%	4	11%	6	13%
Ethnicity – WHITE	31	54%	32	58%	18	42%	19	66%	22	58%	21	44%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	7	12%	11	20%	-	0%	5	17%	2	5%	7	15%
Gender - Female Owned more than 50%	16	28%	19	35%	-	0%	6	21%	16	42%	15	31%
Gender - Male Owned	34	60%	25	45%	-	0%	18	62%	20	53%	26	54%
Business Age - Existing or more than 2 years old	-	0%	20	36%	21	49%	10	34%	10	26%	8	17%
Business Age - New Business or 2 years or less	-	0%	_	0%	-	0%	4	14%	3	8%	6	13%
Business Age - Startup, Loan Funds will Open Business	-	0%	18	33%	16	37%	10	34%	19	50%	28	58%
Business Age - Change of Ownership	_	0%	8	15%	2	5%	5	17%	6	16%	6	13%
Veteran	10	0%	5	9%	3	7%	-	0%	3	8%	4	8%
Rural	8	14%	5	9%	4	9%	8	28%	6	16%	3	6%
Urban	49	86%	50	91%	39	91%	21	72%	32	84%	45	94%
\$150K and Under	41	72%	36	65%	31	72%	15	52%	25	66%	29	60%
>\$150K - \$350K	16	28%	19	35%	12	28%	14	48%	13	34%	19	40%

Community Advantage Approval Count