Weekly Approvals Report with data as of 10/14 for each FY

## 7(a) Approval Amount

Portfolio Segment	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %	FY23 Amount	FY23 %
All 7(A)	\$704,958,100		\$617,238,100		\$634,066,200		\$494,072,300		\$303,887,700		\$889,256,200	
All Minority	\$212,436,400	30%	\$193,919,600	31%	\$179,318,100	28%	\$164,986,900	33%	\$100,235,800	33%	\$304,909,500	34%
Ethnicity - AMERICAN INDIAN	\$6,244,500	1%	\$5,016,100	1%	\$1,776,100	0%	\$3,471,200	1%	\$1,454,000	0%	\$18,687,400	2%
Ethnicity - ASIAN OR PACIFIC	\$139,829,400	20%	\$141,901,400	23%	\$124,778,000	20%	\$113,119,600	23%	\$63,167,800	21%	\$173,568,300	20%
Ethnicity - BLACK	\$19,300,800	3%	\$14,166,500	2%	\$21,409,600	3%	\$12,060,900	2%	\$10,946,700	4%	\$33,550,900	4%
Ethnicity - HISPANIC	\$47,061,700	7%	\$32,835,600	5%	\$31,354,400	5%	\$36,335,200	7%	\$24,667,300	8%	\$79,102,900	9%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$142,312,000	20%	\$121,477,700	20%	\$143,540,100	23%	\$115,546,900	23%	\$62,454,300	21%	\$178,707,300	20%
Ethnicity - WHITE	\$350,209,700	50%	\$301,840,800	49%	\$311,208,000	49%	\$213,538,500	43%	\$141,197,600	46%	\$405,639,400	46%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$94,308,100	13%	\$100,605,800	16%	\$100,808,500	16%	\$65,346,900	13%	\$31,292,000	10%	\$125,104,300	14%
Gender - Female Owned more than 50%	\$118,334,000	17%	\$66,415,400	11%	\$104,789,300	17%	\$57,272,800	12%	\$53,528,200	18%	\$141,087,400	16%
Gender - Male Owned	\$492,316,000	70%	\$450,216,900	73%	\$428,468,400	68%	\$371,452,600	75%	\$219,067,500	72%	\$623,064,500	70%
Business Age - Existing or more than 2 years old	\$0	0%	\$269,993,600	44%	\$294,887,900	47%	\$254,281,500	51%	\$153,654,200	51%	\$415,645,800	47%
Business Age - New Business or												
2 years or less	\$0	0%	\$377,000	0%	\$447,900	0%	\$48,854,100	10%	\$45,074,800	15%	\$170,480,500	19%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$111,739,200	18%	\$125,288,600	20%	\$89,347,200	18%	\$41,240,300	14%	\$144,454,900	16%
Business Age - Change of Ownership	\$0	0%	\$158,232,800	26%	\$148,029,900	23%	\$101,559,500	21%	\$63,742,400	21%	\$158,675,000	18%
Veteran	\$16,822,500	2%	\$28,736,000	5%	\$16,635,400	3%	\$18,384,900	4%	\$7,881,000	3%	\$49,461,300	6%
Rural	\$88,905,800	13%	\$104,635,100	17%	\$115,604,100	18%	\$82,303,400	17%	\$63,756,300	21%	\$154,148,800	17%
Urban	\$616,052,300	87%	\$512,603,000	83%	\$518,462,100	82%	\$411,768,900	83%	\$240,131,400	79%	\$735,107,400	83%
Export	\$28,154,600	4%	\$34,043,500	6%	\$27,579,500	4%	\$38,684,900	8%	\$8,666,000	3%	\$19,735,000	2%
CAPLine	\$7,346,000	1%	\$4,750,000	1%	\$9,195,000	1%	\$8,200,000	2%	\$5,175,000	2%	\$3,150,000	0%
PLP	\$488,716,400	69%	\$457,777,700	74%	\$459,093,400	72%	\$336,685,600	68%	\$127,123,900	42%	\$711,851,600	80%
Express	\$74,381,100	11%	\$42,321,600	7%	\$58,165,200	9%	\$46,586,600	9%	\$38,506,500	13%	\$72,144,100	8%
Community Advantage	\$5,353,700	1%	\$5,631,400	1%	\$3,642,700	1%	\$2,433,100	0%	\$3,054,600	1%	\$3,986,000	0%
\$150K and Under	\$74,045,600	11%	\$39,597,800	6%	\$52,682,200	8%	\$30,918,800	6%	\$35,593,600	12%	\$58,466,800	7%
>\$150K - \$350K	\$89,216,400	13%	\$79,189,200	13%	\$88,353,100	14%	\$43,554,300	9%	\$56,110,600	18%	\$88,676,800	10%
>\$350K - \$2M	\$305,394,500	43%	\$269,606,200	44%	\$304,917,800	48%	\$239,600,500	48%	\$104,572,700	34%	\$420,835,800	47%
>\$2M	\$236,301,600	34%	\$228,844,900	37%	\$188,113,100	30%	\$179,998,700	36%	\$107,610,800	35%	\$321,276,800	36%

# 7(a) Approval Count

Portfolio Segment	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %	FY23 Count	FY23 %
All 7(A)	2,052		1,342		1,615		994		913		1,800	
All Minority	530	26%	362	27%	462	29%	301	30%	258	28%	599	33%
Ethnicity - AMERICAN INDIAN	17	1%	11	1%	11	1%	8	1%	6	1%	27	2%
Ethnicity - ASIAN OR PACIFIC	261	13%	182	14%	221	14%	141	14%	107	12%	226	13%
Ethnicity - BLACK	83	4%	54	4%	75	5%	58	6%	54	6%	141	8%
Ethnicity - HISPANIC	169	8%	115	9%	155	10%	94	9%	91	10%	205	11%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	351	17%	243	18%	306	19%	161	16%	163	18%	297	17%
Ethnicity - WHITE	1,171	57%	737	55%	847	52%	532	54%	492	54%	904	50%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	257	13%	199	15%	176	11%	132	13%	97	11%	242	13%
Gender - Female Owned more than 50%	386	19%	224	17%	315	20%	162	16%	183	20%	359	20%
Gender - Male Owned	1,409	69%	919	68%	1,124	70%	700	70%	633	69%	1,199	67%
Business Age - Existing or more than 2 years old	-	0%	654	49%	831	51%	536	54%	503	55%	974	54%
Business Age - New Business or												
2 years or less	-	0%	1	0%	1	0%	168	17%	183	20%	360	20%
Business Age - Startup, Loan Funds will Open Business	-	0%	239	18%	273	17%	176	18%	153	17%	300	17%
Business Age - Change of Ownership	-	0%	166	12%	194	12%	113	11%	72	8%	166	9%
Veteran	93	5%	73	5%	70	4%	47	5%	44	5%	97	5%
Rural	349	17%	213	16%	288	18%	206	21%	197	22%	336	19%
Urban	1,703	83%	1,129	84%	1,327	82%	788	79%	716	78%	1,464	81%
Export	22	1%	32	2%	30	2%	22	2%	7	1%	16	1%
CAPLine	10	0%	4	0%	10	1%	7	1%	4	0%	6	0%
PLP	761	37%	627	47%	657	41%	415	42%	294	32%	929	52%
Express	1,103	54%	537	40%	782	48%	456	46%	480	53%	745	41%
Community Advantage	36	2%	40	3%	28	2%	16	2%	24	3%	26	1%
\$150K and Under	1,282	62%	631	47%	857	53%	492	49%	553	61%	870	48%
>\$150K - \$350K	340	17%	306	23%	342	21%	169	17%	213	23%	324	18%
>\$350K - \$2M	354	17%	331	25%	358	22%	272	27%	115	13%	508	28%
>\$2M	76	4%	74	6%	58	4%	61	6%	32	4%	98	5%

### 504 Approval Amount

Portfolio Segment	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %	FY23 Amount	FY23 %
All 504	\$181,298,000		\$180,880,000		\$218,307,000		\$171,974,000		\$771,512,000		\$246,374,000	
All Minority	\$39,217,000	22%	\$31,586,000	17%	\$48,571,000	22%	\$33,931,000	20%	\$187,921,000	24%	\$65,769,000	27%
Ethnicity - AMERICAN INDIAN	\$0	0%	\$0	0%	\$0	0%	\$333,000	0%	\$1,639,000	0%	\$1,638,000	1%
Ethnicity - ASIAN OR PACIFIC	\$25,792,000	14%	\$19,689,000	11%	\$27,764,000	13%	\$18,946,000	11%	\$126,981,000	16%	\$39,447,000	16%
Ethnicity - BLACK	\$704,000	0%	\$3,899,000	2%	\$4,809,000	2%	\$2,012,000	1%	\$15,986,000	2%	\$3,803,000	2%
Ethnicity - HISPANIC	\$12,721,000	7%	\$7,998,000	4%	\$15,998,000	7%	\$12,640,000	7%	\$43,315,000	6%	\$20,881,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$47,459,000	26%	\$60,365,000	33%	\$84,404,000	39%	\$41,245,000	24%	\$146,302,000	19%	\$59,209,000	24%
Ethnicity - WHITE	\$94,622,000	52%	\$88,929,000	49%	\$85,332,000	39%	\$96,798,000	56%	\$437,289,000	57%	\$121,396,000	49%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$38,973,000	21%	\$36,378,000	20%	\$43,615,000	20%	\$23,679,000	14%	\$132,076,000	17%	\$54,658,000	22%
Gender - Female Owned more than 50%	\$12,503,000	7%	\$15,787,000	9%	\$23,991,000	11%	\$12,615,000	7%	\$71,696,000	9%	\$25,465,000	10%
Gender - Male Owned	\$129,822,000	72%	\$128,715,000	71%	\$150,701,000	69%	\$135,680,000	79%	\$567,740,000	74%	\$166,251,000	67%
Business Age - Existing or more than 2 years old Business Age - New Business or	\$0	0%	\$146,116,000	81%	\$162,976,000	75%	\$141,481,000	82%	\$644,759,000	84%	\$194,521,000	79%
2 years or less	\$0	0%	\$0	0%	\$1,693,000	1%	\$4,022,000	2%	\$8,307,000	1%	\$8,744,000	4%
Business Age - Startup, Loan Funds will Open Business	¢0 \$0	0%	\$22,859,000	13%	\$50,987,000	23%	\$24,709,000	14%	\$100,616,000	13%	\$29,708,000	12%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$1,545,000	1%	\$1,762,000	1%	\$17,830,000	2%	\$13,401,000	5%
Veteran	\$1,161,000	1%	\$1,618,000	1%	\$10,383,000	5%	\$5,274,000	3%	\$25,983,000	3%	\$2,081,000	1%
Rural	\$23,465,000	13%	\$26,653,000	15%	\$35,788,000	16%	\$25,795,000	15%	\$122,512,000	16%	\$25,509,000	10%
Urban	\$157,833,000	87%	\$154,227,000	85%	\$182,519,000	84%	\$146,179,000	85%	\$649,000,000	84%	\$220,865,000	90%
Export	\$2,304,000	1%	\$1,084,000	1%	\$8,758,000	4%	\$1,106,000	1%	\$15,431,000	2%	\$4,976,000	2%
504 Refinance	\$5,595,000	3%	\$7,203,000	4%	\$2,607,000	1%	\$5,768,000	3%	\$19,819,000	3%	\$15,881,000	6%
\$150K and Under	\$2,102,000	1%	\$2,448,000	1%	\$2,207,000	1%	\$1,775,000	1%	\$4,313,000	1%	\$1,324,000	1%
>\$150K - \$350K	\$16,830,000	9%	\$13,513,000	7%	\$16,901,000	8%	\$19,538,000	11%	\$45,737,000	6%	\$12,200,000	5%
>\$350K - \$2M	\$89,449,000	49%	\$113,440,000	63%	\$125,216,000	57%	\$99,871,000	58%	\$408,597,000	53%	\$116,935,000	47%
>\$2M	\$72,917,000	40%	\$51,479,000	28%	\$73,983,000	34%	\$50,790,000	30%	\$312,865,000	41%	\$115,915,000	47%

504	App	proval	l Count
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Portfolio Segment	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %	FY23 Count	FY23 %
All 504	207		218		272		225		799		215	
All Minority	44	21%	37	17%	58	21%	51	23%	182	23%	56	26%
Ethnicity - AMERICAN INDIAN	-	0%	-	0%	-	0%	1	0%	4	1%	1	0%
Ethnicity - ASIAN OR PACIFIC	24	12%	16	7%	24	9%	20	9%	91	11%	25	12%
Ethnicity - BLACK	2	1%	4	2%	8	3%	7	3%	22	3%	6	3%
Ethnicity - HISPANIC	18	9%	17	8%	26	10%	23	10%	65	8%	24	11%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	40	19%	62	28%	90	33%	49	22%	121	15%	44	20%
Ethnicity - WHITE	123	59%	119	55%	124	46%	125	56%	496	62%	115	53%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or												
less	55	27%	55	25%	67	25%	48	21%	181	23%	49	23%
Gender - Female Owned more												
than 50%	19	9%	25	11%	34	13%	24	11%	90	11%	29	13%
Gender - Male Owned	133	64%	138	63%	171	63%	153	68%	528	66%	137	64%
Business Age - Existing or more												
than 2 years old	-	0%	179	82%	227	83%	191	85%	675	84%	169	79%
Business Age - New Business or 2 years or less	_	0%	_	0%	1	0%	5	2%	12	2%	8	4%
Business Age - Startup, Loan		076		076	1	076	J	2.70	12	2.70	0	470
Funds will Open Business	-	0%	25	11%	39	14%	25	11%	98	12%	24	11%
Business Age - Change of												
Ownership	-	0%	-	0%	4	1%	4	2%	14	2%	14	7%
Veteran	5	2%	3	1%	14	5%	6	3%	19	2%	4	2%
Rural	43	21%	39	18%	51	19%	41	18%	155	19%	33	15%
Urban	164	79%	179	82%	221	81%	184	82%	644	81%	182	85%
Export	2	1%	2	1%	5	2%	2	1%	11	1%	1	0%
504 Refinance	11	5%	5	2%	5	2%	10	4%	19	2%	11	5%
\$150K and Under	17	8%	22	10%	19	7%	15	7%	36	5%	11	5%
>\$150K - \$350K	65	31%	53	24%	68	25%	77	34%	185	23%	45	21%
>\$350K - \$2M	103	50%	125	57%	163	60%	117	52%	476	60%	124	58%
>\$2M	22	11%	18	8%	22	8%	16	7%	102	13%	35	16%

Portfolio Segment	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %	FY23 Amount	FY23 %
All Community Advantage	\$5,353,700		\$5,631,400		\$3,642,700		\$2,433,100		\$3,054,600		\$3,986,000	
All Minority	\$2,339,300	44%	\$2,276,600	40%	\$1,238,700	34%	\$654,700	27%	\$1,060,000	35%	\$1,610,500	40%
Ethnicity - AMERICAN INDIAN	\$0	0%	\$250,000	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - ASIAN OR PACIFIC	\$917,500	17%	\$515,000	9%	\$573,000	16%	\$90,000	4%	\$175,000	6%	\$150,000	4%
Ethnicity – BLACK	\$513,800	10%	\$745,000	13%	\$229,300	6%	\$402,000	17%	\$420,000	14%	\$603,500	15%
Ethnicity – HISPANIC	\$908,000	17%	\$766,600	14%	\$436,400	12%	\$162,700	7%	\$465,000	15%	\$857,000	22%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$296,000	6%	\$550,000	10%	\$770,300	21%	\$457,200	19%	\$313,000	10%	\$687,000	17%
Ethnicity – WHITE	\$2,718,400	51%	\$2,804,800	50%	\$1,633,700	45%	\$1,321,200	54%	\$1,681,600	55%	\$1,688,500	42%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$780,500	15%	\$1,311,000	23%	\$1,089,400	30%	\$619,900	25%	\$235,000	8%	\$1,078,000	27%
Gender - Female Owned more than 50%	\$1,353,400	25%	\$1,891,500	34%	\$891,500	24%	\$444,700	18%	\$1,353,000	44%	\$1,278,000	32%
Gender - Male Owned	\$3,219,800	60%	\$2,428,900	43%	\$1,661,800	46%	\$1,368,500	56%	\$1,466,600	48%	\$1,630,000	41%
Business Age - Existing or more than 2 years old	\$0	0%	\$1,732,600	31%	\$1,763,500	48%	\$552,000	23%	\$693,900	23%	\$829,000	21%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$322,700	13%	\$500,000	16%	\$132,000	3%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$1,970,500	35%	\$1,231,700	34%	\$1,202,700	49%	\$1,260,700	41%	\$2,864,000	72%
Business Age - Change of Ownership	\$0	0%	\$709,800	13%	\$260,500	7%	\$355,700	15%	\$600,000	20%	\$161,000	4%
Veteran	\$836,500	16%	\$440,000	8%	\$456,300	13%	\$0	0%	\$560,000	18%	\$489,500	12%
Rural	\$544,300	10%	\$461,800	8%	\$203,500	6%	\$678,500	28%	\$860,000	28%	\$327,000	8%
Urban	\$4,809,400	90%	\$5,169,600	92%	\$3,439,200	94%	\$1,754,600	72%	\$2,194,600	72%	\$3,659,000	92%
\$150K and Under	\$2,368,700	44%	\$2,326,400	41%	\$1,690,900	46%	\$1,161,200	48%	\$1,356,900	44%	\$1,318,500	33%
>\$150K - \$350K	\$2,985,000	56%	\$3,305,000	59%	\$1,951,800	54%	\$1,271,900	52%	\$1,697,700	56%	\$2,667,500	67%

### Community Advantage Approval Amount

Portfolio Segment	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %	FY23 Count	FY23 %
All Community Advantage	36		40		28		16		24		26	
All Minority	14	<b>3</b> 9%	17	43%	9	32%	4	25%	9	38%	12	46%
Ethnicity - AMERICAN INDIAN	-	0%	1	3%	-	0%	-	0%	-	0%	-	0%
Ethnicity - ASIAN OR PACIFIC	6	17%	5	13%	3	11%	1	6%	1	4%	1	4%
Ethnicity – BLACK	3	8%	5	13%	3	11%	2	13%	4	17%	6	23%
Ethnicity – HISPANIC	5	14%	6	15%	3	11%	1	6%	4	17%	5	19%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	2	6%	3	8%	7	25%	2	13%	2	8%	4	15%
Ethnicity – WHITE	20	56%	20	50%	12	43%	10	63%	13	54%	10	38%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	7	19%	8	20%	-	0%	3	19%	1	4%	5	19%
Gender - Female Owned more than 50%	8	22%	14	35%	-	0%	3	19%	11	46%	8	31%
Gender - Male Owned	21	58%	18	45%	-	0%	10	63%	12	50%	13	50%
Business Age - Existing or more than 2 years old	_	0%	11	28%	13	46%	3	19%	6	25%	5	19%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	3	19%	3	13%	1	4%
Business Age - Startup, Loan Funds will Open Business	-	0%	15	38%	10	36%	7	44%	10	42%	18	69%
Business Age - Change of Ownership	_	0%	5	13%	2	7%	3	19%	5	21%	2	8%
Veteran	5	0%	4	10%	3	11%	-	0%	3	13%	4	15%
Rural	3	8%	4	10%	1	4%	5	31%	6	25%	2	8%
Urban	33	92%	36	90%	27	96%	11	69%	18	75%	24	92%
\$150K and Under	23	64%	25	63%	19	68%	10	63%	16	67%	15	58%
>\$150K - \$350K	13	36%	15	38%	9	32%	6	38%	8	33%	11	42%

## Community Advantage Approval Count