

Weekly Approvals Report with data as of 07/01 for each FY

## 7(a) Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
<b>All 7(A)</b>	<b>\$18,666,314,400</b>		<b>\$18,743,021,400</b>		<b>\$17,129,653,900</b>		<b>\$14,995,283,100</b>		<b>\$19,685,161,200</b>		<b>\$18,133,147,700</b>	
<b>All Minority</b>	<b>\$5,612,874,200</b>	<b>30%</b>	<b>\$5,738,878,600</b>	<b>31%</b>	<b>\$5,263,214,900</b>	<b>31%</b>	<b>\$4,274,165,200</b>	<b>29%</b>	<b>\$5,702,267,900</b>	<b>29%</b>	<b>\$5,754,645,600</b>	<b>32%</b>
Ethnicity - AMERICAN INDIAN	\$94,795,400	1%	\$147,075,300	1%	\$128,312,300	1%	\$88,949,400	1%	\$135,212,900	1%	\$139,542,900	1%
Ethnicity - ASIAN OR PACIFIC	\$4,031,070,400	22%	\$3,995,590,300	21%	\$3,559,122,600	21%	\$2,893,560,200	19%	\$3,854,805,500	20%	\$3,698,738,500	20%
Ethnicity - BLACK	\$444,154,500	2%	\$515,928,900	3%	\$522,666,800	3%	\$380,951,100	3%	\$533,286,700	3%	\$665,716,800	4%
Ethnicity - HISPANIC	\$1,039,275,900	6%	\$1,080,284,100	6%	\$1,053,113,200	6%	\$864,437,400	6%	\$1,178,836,800	6%	\$1,247,148,400	7%
Ethnicity - MULTI-GROUP	\$3,578,000	0%	\$0	0%	\$0	0%	\$46,267,100	0%	\$126,000	0%	\$3,499,000	0%
Ethnicity - UNDETERMINED	\$3,457,775,600	19%	\$3,719,781,400	20%	\$3,741,053,200	22%	\$3,843,005,900	26%	\$5,541,519,500	28%	\$4,596,188,600	25%
Ethnicity - WHITE	\$9,595,664,600	51%	\$9,284,361,400	50%	\$8,125,385,800	47%	\$6,878,112,000	46%	\$8,441,373,800	43%	\$7,782,313,500	43%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$2,844,410,700	15%	\$2,792,071,800	15%	\$2,401,289,900	14%	\$2,025,446,000	14%	\$2,536,933,100	13%	\$2,442,184,900	13%
Gender - Female Owned more than 50%	\$2,644,375,400	14%	\$2,526,137,200	13%	\$2,362,717,600	14%	\$2,000,571,300	13%	\$2,675,248,700	14%	\$2,678,457,200	15%
Gender - Male Owned	\$13,177,528,300	71%	\$13,424,812,400	72%	\$12,365,646,400	72%	\$10,969,265,800	73%	\$14,472,979,400	74%	\$13,012,505,600	72%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$8,015,716,400	47%	\$7,124,161,300	48%	\$9,845,579,500	50%	\$8,090,319,300	45%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$12,615,600	0%	\$664,743,400	4%	\$2,884,563,200	15%	\$3,045,584,700	17%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$2,934,253,300	17%	\$2,283,156,700	15%	\$2,718,557,700	14%	\$2,894,216,600	16%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$4,066,930,400	24%	\$3,719,657,400	25%	\$4,231,317,800	21%	\$4,094,512,700	23%
<b>Veteran</b>	<b>\$728,938,500</b>	<b>4%</b>	<b>\$684,386,500</b>	<b>4%</b>	<b>\$676,615,200</b>	<b>4%</b>	<b>\$502,776,700</b>	<b>3%</b>	<b>\$643,642,100</b>	<b>3%</b>	<b>\$631,166,700</b>	<b>3%</b>
<b>Rural</b>	<b>\$3,097,563,500</b>	<b>17%</b>	<b>\$3,035,541,000</b>	<b>16%</b>	<b>\$2,588,115,000</b>	<b>15%</b>	<b>\$2,427,117,200</b>	<b>16%</b>	<b>\$3,454,556,300</b>	<b>18%</b>	<b>\$3,339,814,600</b>	<b>18%</b>
<b>Urban</b>	<b>\$15,568,750,900</b>	<b>83%</b>	<b>\$15,707,480,400</b>	<b>84%</b>	<b>\$14,541,538,900</b>	<b>85%</b>	<b>\$12,568,165,900</b>	<b>84%</b>	<b>\$16,230,604,900</b>	<b>82%</b>	<b>\$14,793,333,100</b>	<b>82%</b>
<b>Export</b>	<b>\$1,458,422,300</b>	<b>8%</b>	<b>\$774,631,600</b>	<b>4%</b>	<b>\$703,786,200</b>	<b>4%</b>	<b>\$542,805,400</b>	<b>4%</b>	<b>\$479,318,400</b>	<b>2%</b>	<b>\$372,263,100</b>	<b>2%</b>
<b>CAPLine</b>	<b>\$213,459,000</b>	<b>1%</b>	<b>\$241,369,700</b>	<b>1%</b>	<b>\$204,446,900</b>	<b>1%</b>	<b>\$185,091,800</b>	<b>1%</b>	<b>\$240,464,100</b>	<b>1%</b>	<b>\$145,621,300</b>	<b>1%</b>
<b>PLP</b>	<b>\$13,215,807,400</b>	<b>71%</b>	<b>\$13,882,987,500</b>	<b>74%</b>	<b>\$12,939,375,700</b>	<b>76%</b>	<b>\$11,224,739,000</b>	<b>75%</b>	<b>\$15,184,914,300</b>	<b>77%</b>	<b>\$13,548,923,300</b>	<b>75%</b>
<b>Express</b>	<b>\$1,550,178,100</b>	<b>8%</b>	<b>\$1,490,143,800</b>	<b>8%</b>	<b>\$1,287,336,200</b>	<b>8%</b>	<b>\$1,138,298,300</b>	<b>8%</b>	<b>\$1,426,187,900</b>	<b>7%</b>	<b>\$1,424,387,800</b>	<b>8%</b>
<b>Community Advantage</b>	<b>\$99,522,800</b>	<b>1%</b>	<b>\$107,240,100</b>	<b>1%</b>	<b>\$100,195,000</b>	<b>1%</b>	<b>\$65,599,400</b>	<b>0%</b>	<b>\$58,975,300</b>	<b>0%</b>	<b>\$77,486,400</b>	<b>0%</b>
<b>\$150K and Under</b>	<b>\$1,670,607,600</b>	<b>9%</b>	<b>\$1,597,762,700</b>	<b>9%</b>	<b>\$1,334,794,100</b>	<b>8%</b>	<b>\$982,580,700</b>	<b>7%</b>	<b>\$822,750,900</b>	<b>4%</b>	<b>\$1,006,743,200</b>	<b>6%</b>
<b>&gt;\$150K - \$350K</b>	<b>\$2,028,748,000</b>	<b>11%</b>	<b>\$2,042,022,800</b>	<b>11%</b>	<b>\$2,055,905,800</b>	<b>12%</b>	<b>\$1,607,648,600</b>	<b>11%</b>	<b>\$1,657,751,700</b>	<b>8%</b>	<b>\$1,894,462,200</b>	<b>10%</b>
<b>&gt;\$350K - \$2M</b>	<b>\$8,555,272,300</b>	<b>46%</b>	<b>\$8,237,200,700</b>	<b>44%</b>	<b>\$7,473,617,700</b>	<b>44%</b>	<b>\$6,594,640,100</b>	<b>44%</b>	<b>\$9,165,775,100</b>	<b>47%</b>	<b>\$7,753,384,200</b>	<b>43%</b>
<b>&gt;\$2M</b>	<b>\$6,411,686,500</b>	<b>34%</b>	<b>\$6,866,035,200</b>	<b>37%</b>	<b>\$6,265,336,300</b>	<b>37%</b>	<b>\$5,810,413,700</b>	<b>39%</b>	<b>\$8,038,883,500</b>	<b>41%</b>	<b>\$7,478,558,100</b>	<b>41%</b>

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## 7(a) Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
<b>All 7(A)</b>	<b>45,580</b>		<b>44,702</b>		<b>38,702</b>		<b>30,906</b>		<b>31,502</b>		<b>34,057</b>	
<b>All Minority</b>	<b>11,510</b>	<b>25%</b>	<b>11,471</b>	<b>26%</b>	<b>10,207</b>	<b>26%</b>	<b>7,823</b>	<b>25%</b>	<b>8,262</b>	<b>26%</b>	<b>9,821</b>	<b>29%</b>
Ethnicity - AMERICAN INDIAN	323	1%	327	1%	288	1%	230	1%	245	1%	269	1%
Ethnicity - ASIAN OR PACIFIC	5,696	12%	5,517	12%	4,807	12%	3,557	12%	3,854	12%	3,909	11%
Ethnicity - BLACK	1,780	4%	1,901	4%	1,675	4%	1,308	4%	1,530	5%	2,362	7%
Ethnicity - HISPANIC	3,709	8%	3,726	8%	3,437	9%	2,648	9%	2,632	8%	3,280	10%
Ethnicity - MULTI-GROUP	2	0%	-	0%	-	0%	80	0%	1	0%	1	0%
Ethnicity - UNDETERMINED	7,044	15%	7,406	17%	7,579	20%	6,231	20%	6,927	22%	6,591	19%
Ethnicity - WHITE	27,026	59%	25,825	58%	20,916	54%	16,852	55%	16,313	52%	17,645	52%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	6,170	14%	5,878	13%	5,027	13%	3,881	13%	4,189	13%	4,236	12%
Gender - Female Owned more than 50%	8,217	18%	7,896	18%	6,775	18%	5,526	18%	5,486	17%	6,723	20%
Gender - Male Owned	31,193	68%	30,928	69%	26,900	70%	21,499	70%	21,827	69%	23,098	68%
Business Age - Existing or more than 2 years old	-	0%	-	0%	20,689	53%	16,753	54%	16,473	52%	17,028	50%
Business Age - New Business or 2 years or less	-	0%	-	0%	14	0%	1,439	5%	5,648	18%	7,332	22%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	6,288	16%	4,789	15%	5,373	17%	6,057	18%
Business Age - Change of Ownership	-	0%	-	0%	4,583	12%	3,824	12%	3,996	13%	3,618	11%
<b>Veteran</b>	<b>2,418</b>	<b>5%</b>	<b>2,202</b>	<b>5%</b>	<b>1,883</b>	<b>5%</b>	<b>1,501</b>	<b>5%</b>	<b>1,357</b>	<b>4%</b>	<b>1,621</b>	<b>5%</b>
<b>Rural</b>	<b>7,743</b>	<b>17%</b>	<b>7,505</b>	<b>17%</b>	<b>6,211</b>	<b>16%</b>	<b>5,607</b>	<b>18%</b>	<b>6,621</b>	<b>21%</b>	<b>6,787</b>	<b>20%</b>
<b>Urban</b>	<b>37,837</b>	<b>83%</b>	<b>37,197</b>	<b>83%</b>	<b>32,491</b>	<b>84%</b>	<b>25,299</b>	<b>82%</b>	<b>24,881</b>	<b>79%</b>	<b>27,270</b>	<b>80%</b>
<b>Export</b>	<b>1,740</b>	<b>4%</b>	<b>657</b>	<b>1%</b>	<b>623</b>	<b>2%</b>	<b>428</b>	<b>1%</b>	<b>337</b>	<b>1%</b>	<b>257</b>	<b>1%</b>
<b>CAPLine</b>	<b>299</b>	<b>1%</b>	<b>259</b>	<b>1%</b>	<b>234</b>	<b>1%</b>	<b>197</b>	<b>1%</b>	<b>224</b>	<b>1%</b>	<b>154</b>	<b>0%</b>
<b>PLP</b>	<b>17,764</b>	<b>39%</b>	<b>19,363</b>	<b>43%</b>	<b>17,873</b>	<b>46%</b>	<b>13,575</b>	<b>44%</b>	<b>16,508</b>	<b>52%</b>	<b>15,920</b>	<b>47%</b>
<b>Express</b>	<b>21,507</b>	<b>47%</b>	<b>20,936</b>	<b>47%</b>	<b>16,858</b>	<b>44%</b>	<b>14,041</b>	<b>45%</b>	<b>11,628</b>	<b>37%</b>	<b>14,655</b>	<b>43%</b>
<b>Community Advantage</b>	<b>755</b>	<b>2%</b>	<b>773</b>	<b>2%</b>	<b>718</b>	<b>2%</b>	<b>459</b>	<b>1%</b>	<b>405</b>	<b>1%</b>	<b>505</b>	<b>1%</b>
<b>\$150K and Under</b>	<b>25,918</b>	<b>57%</b>	<b>25,206</b>	<b>56%</b>	<b>20,144</b>	<b>52%</b>	<b>15,523</b>	<b>50%</b>	<b>12,147</b>	<b>39%</b>	<b>15,836</b>	<b>46%</b>
<b>&gt;\$150K - \$350K</b>	<b>7,686</b>	<b>17%</b>	<b>7,783</b>	<b>17%</b>	<b>7,823</b>	<b>20%</b>	<b>6,070</b>	<b>20%</b>	<b>6,335</b>	<b>20%</b>	<b>7,156</b>	<b>21%</b>
<b>&gt;\$350K - \$2M</b>	<b>9,944</b>	<b>22%</b>	<b>9,549</b>	<b>21%</b>	<b>8,772</b>	<b>23%</b>	<b>7,544</b>	<b>24%</b>	<b>10,522</b>	<b>33%</b>	<b>8,774</b>	<b>26%</b>
<b>&gt;\$2M</b>	<b>2,032</b>	<b>4%</b>	<b>2,164</b>	<b>5%</b>	<b>1,963</b>	<b>5%</b>	<b>1,769</b>	<b>6%</b>	<b>2,498</b>	<b>8%</b>	<b>2,291</b>	<b>7%</b>

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## 504 Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
<b>All 504</b>	<b>\$3,879,467,000</b>		<b>\$3,420,303,000</b>		<b>\$3,618,957,000</b>		<b>\$4,193,584,000</b>		<b>\$5,779,209,540</b>		<b>\$7,277,283,290</b>	
<b>All Minority</b>	<b>\$962,275,000</b>	<b>25%</b>	<b>\$829,234,000</b>	<b>24%</b>	<b>\$857,339,000</b>	<b>24%</b>	<b>\$985,740,000</b>	<b>24%</b>	<b>\$1,319,620,000</b>	<b>23%</b>	<b>\$1,946,355,290</b>	<b>27%</b>
Ethnicity - AMERICAN INDIAN	\$8,297,000	0%	\$3,742,000	0%	\$7,256,000	0%	\$4,704,000	0%	\$7,601,000	0%	\$32,156,000	0%
Ethnicity - ASIAN OR PACIFIC	\$673,736,000	17%	\$574,049,000	17%	\$544,293,000	15%	\$597,003,000	14%	\$770,491,000	13%	\$1,202,272,290	17%
Ethnicity - BLACK	\$71,286,000	2%	\$44,991,000	1%	\$52,270,000	1%	\$58,006,000	1%	\$74,627,000	1%	\$121,275,000	2%
Ethnicity - HISPANIC	\$208,956,000	5%	\$206,452,000	6%	\$253,520,000	7%	\$311,962,000	7%	\$466,901,000	8%	\$590,652,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$14,065,000	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$891,800,000	23%	\$987,166,000	29%	\$1,068,818,000	30%	\$1,510,562,000	36%	\$1,215,122,000	21%	\$1,357,026,000	19%
Ethnicity - WHITE	\$2,025,392,000	52%	\$1,603,903,000	47%	\$1,692,800,000	47%	\$1,697,282,000	40%	\$3,244,467,540	56%	\$3,973,902,000	55%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$397,618,000	10%	\$721,996,000	21%	\$728,656,000	20%	\$822,763,000	20%	\$1,196,021,000	21%	\$1,432,342,000	20%
Gender - Female Owned more than 50%	\$403,282,000	10%	\$311,457,000	9%	\$387,828,000	11%	\$411,879,000	10%	\$494,637,000	9%	\$678,572,000	9%
Gender - Male Owned	\$3,078,567,000	79%	\$2,386,850,000	70%	\$2,502,473,000	69%	\$2,958,942,000	71%	\$4,088,551,540	71%	\$5,166,369,290	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$2,659,070,000	73%	\$3,292,343,000	79%	\$5,036,348,000	87%	\$6,106,967,000	84%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$20,778,000	1%	\$32,970,000	1%	\$81,294,540	1%	\$103,997,000	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$596,537,000	16%	\$687,126,000	16%	\$551,843,000	10%	\$891,796,290	12%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$23,765,000	1%	\$104,921,000	3%	\$109,724,000	2%	\$174,523,000	2%
<b>Veteran</b>	<b>\$90,156,000</b>	<b>2%</b>	<b>\$56,581,000</b>	<b>2%</b>	<b>\$54,023,000</b>	<b>1%</b>	<b>\$127,669,000</b>	<b>3%</b>	<b>\$119,956,000</b>	<b>2%</b>	<b>\$163,706,000</b>	<b>2%</b>
<b>Rural</b>	<b>\$467,503,000</b>	<b>12%</b>	<b>\$454,221,000</b>	<b>13%</b>	<b>\$460,317,000</b>	<b>13%</b>	<b>\$582,496,000</b>	<b>14%</b>	<b>\$780,305,540</b>	<b>14%</b>	<b>\$1,102,046,000</b>	<b>15%</b>
<b>Urban</b>	<b>\$3,411,964,000</b>	<b>88%</b>	<b>\$2,966,082,000</b>	<b>87%</b>	<b>\$3,158,640,000</b>	<b>87%</b>	<b>\$3,611,088,000</b>	<b>86%</b>	<b>\$4,998,904,000</b>	<b>86%</b>	<b>\$6,175,237,290</b>	<b>85%</b>
<b>Export</b>	<b>\$57,609,000</b>	<b>1%</b>	<b>\$55,151,000</b>	<b>2%</b>	<b>\$46,478,000</b>	<b>1%</b>	<b>\$84,661,000</b>	<b>2%</b>	<b>\$90,723,000</b>	<b>2%</b>	<b>\$124,686,000</b>	<b>2%</b>
<b>504 Refinance</b>	<b>\$234,182,000</b>	<b>6%</b>	<b>\$111,399,000</b>	<b>3%</b>	<b>\$103,081,000</b>	<b>3%</b>	<b>\$210,029,000</b>	<b>5%</b>	<b>\$428,961,000</b>	<b>7%</b>	<b>\$808,577,000</b>	<b>11%</b>
<b>\$150K and Under</b>	<b>\$49,301,000</b>	<b>1%</b>	<b>\$40,680,000</b>	<b>1%</b>	<b>\$38,264,000</b>	<b>1%</b>	<b>\$43,439,000</b>	<b>1%</b>	<b>\$57,219,540</b>	<b>1%</b>	<b>\$33,447,000</b>	<b>0%</b>
<b>&gt;\$150K - \$350K</b>	<b>\$320,960,000</b>	<b>8%</b>	<b>\$296,650,000</b>	<b>9%</b>	<b>\$301,542,000</b>	<b>8%</b>	<b>\$318,269,000</b>	<b>8%</b>	<b>\$454,169,000</b>	<b>8%</b>	<b>\$396,461,000</b>	<b>5%</b>
<b>&gt;\$350K - \$2M</b>	<b>\$2,169,658,000</b>	<b>56%</b>	<b>\$1,889,934,000</b>	<b>55%</b>	<b>\$2,113,078,000</b>	<b>58%</b>	<b>\$2,484,952,000</b>	<b>59%</b>	<b>\$3,409,759,000</b>	<b>59%</b>	<b>\$4,053,877,290</b>	<b>56%</b>
<b>&gt;\$2M</b>	<b>\$1,339,548,000</b>	<b>35%</b>	<b>\$1,193,039,000</b>	<b>35%</b>	<b>\$1,166,073,000</b>	<b>32%</b>	<b>\$1,346,924,000</b>	<b>32%</b>	<b>\$1,858,062,000</b>	<b>32%</b>	<b>\$2,793,498,000</b>	<b>38%</b>

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## 504 Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
<b>All 504</b>	<b>4,780</b>		<b>4,231</b>		<b>4,456</b>		<b>5,044</b>		<b>6,983</b>		<b>7,330</b>	
<b>All Minority</b>	<b>1,001</b>	<b>21%</b>	<b>892</b>	<b>21%</b>	<b>969</b>	<b>22%</b>	<b>1,020</b>	<b>20%</b>	<b>1,500</b>	<b>21%</b>	<b>1,775</b>	<b>24%</b>
Ethnicity - AMERICAN INDIAN	12	0%	12	0%	8	0%	14	0%	17	0%	48	1%
Ethnicity - ASIAN OR PACIFIC	552	12%	470	11%	481	11%	458	9%	708	10%	857	12%
Ethnicity - BLACK	98	2%	76	2%	84	2%	90	2%	148	2%	160	2%
Ethnicity - HISPANIC	339	7%	334	8%	396	9%	437	9%	627	9%	710	10%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	21	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	825	17%	935	22%	1,039	23%	1,609	32%	1,193	17%	1,114	15%
Ethnicity - WHITE	2,954	62%	2,404	57%	2,448	55%	2,415	48%	4,290	61%	4,441	61%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	538	11%	1,042	25%	1,106	25%	1,169	23%	1,670	24%	1,757	24%
Gender - Female Owned more than 50%	679	14%	507	12%	576	13%	596	12%	841	12%	881	12%
Gender - Male Owned	3,563	75%	2,682	63%	2,774	62%	3,279	65%	4,472	64%	4,692	64%
Business Age - Existing or more than 2 years old	-	0%	-	0%	3,466	78%	4,126	82%	6,057	87%	6,259	85%
Business Age - New Business or 2 years or less	-	0%	-	0%	17	0%	41	1%	91	1%	110	2%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	614	14%	699	14%	716	10%	807	11%
Business Age - Change of Ownership	-	0%	-	0%	25	1%	106	2%	119	2%	154	2%
<b>Veteran</b>	<b>149</b>	<b>3%</b>	<b>113</b>	<b>3%</b>	<b>85</b>	<b>2%</b>	<b>157</b>	<b>3%</b>	<b>172</b>	<b>2%</b>	<b>191</b>	<b>3%</b>
<b>Rural</b>	<b>769</b>	<b>16%</b>	<b>715</b>	<b>17%</b>	<b>772</b>	<b>17%</b>	<b>903</b>	<b>18%</b>	<b>1,177</b>	<b>17%</b>	<b>1,318</b>	<b>18%</b>
<b>Urban</b>	<b>4,011</b>	<b>84%</b>	<b>3,516</b>	<b>83%</b>	<b>3,684</b>	<b>83%</b>	<b>4,141</b>	<b>82%</b>	<b>5,806</b>	<b>83%</b>	<b>6,012</b>	<b>82%</b>
<b>Export</b>	<b>44</b>	<b>1%</b>	<b>49</b>	<b>1%</b>	<b>42</b>	<b>1%</b>	<b>66</b>	<b>1%</b>	<b>84</b>	<b>1%</b>	<b>85</b>	<b>1%</b>
<b>504 Refinance</b>	<b>211</b>	<b>4%</b>	<b>139</b>	<b>3%</b>	<b>118</b>	<b>3%</b>	<b>209</b>	<b>4%</b>	<b>420</b>	<b>6%</b>	<b>687</b>	<b>9%</b>
<b>\$150K and Under</b>	<b>435</b>	<b>9%</b>	<b>357</b>	<b>8%</b>	<b>335</b>	<b>8%</b>	<b>382</b>	<b>8%</b>	<b>503</b>	<b>7%</b>	<b>286</b>	<b>4%</b>
<b>&gt;\$150K - \$350K</b>	<b>1,303</b>	<b>27%</b>	<b>1,198</b>	<b>28%</b>	<b>1,198</b>	<b>27%</b>	<b>1,290</b>	<b>26%</b>	<b>1,800</b>	<b>26%</b>	<b>1,572</b>	<b>21%</b>
<b>&gt;\$350K - \$2M</b>	<b>2,616</b>	<b>55%</b>	<b>2,300</b>	<b>54%</b>	<b>2,546</b>	<b>57%</b>	<b>2,948</b>	<b>58%</b>	<b>4,080</b>	<b>58%</b>	<b>4,577</b>	<b>62%</b>
<b>&gt;\$2M</b>	<b>426</b>	<b>9%</b>	<b>376</b>	<b>9%</b>	<b>377</b>	<b>8%</b>	<b>424</b>	<b>8%</b>	<b>600</b>	<b>9%</b>	<b>895</b>	<b>12%</b>

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## Community Advantage Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
<b>All Community Advantage</b>	<b>\$99,522,800</b>		<b>\$107,240,100</b>		<b>\$100,195,000</b>		<b>\$65,599,400</b>		<b>\$58,975,300</b>		<b>\$77,486,400</b>	
<b>All Minority</b>	<b>\$32,943,200</b>	<b>33%</b>	<b>\$38,867,500</b>	<b>36%</b>	<b>\$38,127,800</b>	<b>38%</b>	<b>\$24,860,000</b>	<b>38%</b>	<b>\$23,382,500</b>	<b>40%</b>	<b>\$33,085,600</b>	<b>43%</b>
Ethnicity - AMERICAN INDIAN	\$495,000	0%	\$1,278,400	1%	\$1,175,000	1%	\$940,500	1%	\$331,500	1%	\$100,000	0%
Ethnicity - ASIAN OR PACIFIC	\$9,266,800	9%	\$9,736,600	9%	\$7,640,400	8%	\$6,965,900	11%	\$6,335,800	11%	\$7,841,900	10%
Ethnicity – BLACK	\$12,413,400	12%	\$11,180,100	10%	\$12,212,300	12%	\$8,882,000	14%	\$8,628,100	15%	\$15,277,000	20%
Ethnicity – HISPANIC	\$10,768,000	11%	\$16,672,400	16%	\$17,100,100	17%	\$7,951,600	12%	\$8,087,100	14%	\$9,866,700	13%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$120,000	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$7,675,900	8%	\$13,511,200	13%	\$12,886,600	13%	\$10,095,400	15%	\$5,073,000	9%	\$8,271,900	11%
Ethnicity – WHITE	\$58,903,700	59%	\$54,861,400	51%	\$49,180,600	49%	\$30,644,000	47%	\$30,519,800	52%	\$36,128,900	47%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$17,334,600	17%	\$16,229,800	15%	\$17,355,900	17%	\$9,590,900	15%	\$8,187,500	14%	\$13,962,800	18%
Gender - Female Owned more than 50%	\$28,271,400	28%	\$31,558,000	29%	\$30,688,700	31%	\$16,372,200	25%	\$17,132,500	29%	\$26,287,300	34%
Gender - Male Owned	\$53,916,800	54%	\$59,452,300	55%	\$52,150,400	52%	\$39,636,300	60%	\$33,655,300	57%	\$37,236,300	48%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$36,240,400	36%	\$27,557,000	42%	\$19,944,600	34%	\$22,497,000	29%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$1,510,100	2%	\$5,549,600	9%	\$8,474,700	11%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$43,299,900	43%	\$22,174,200	34%	\$26,714,400	45%	\$35,875,500	46%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$9,493,800	9%	\$8,163,500	12%	\$6,766,700	11%	\$10,170,200	13%
<b>Veteran</b>	<b>\$9,199,900</b>	<b>9%</b>	<b>\$10,705,600</b>	<b>10%</b>	<b>\$8,870,000</b>	<b>9%</b>	<b>\$6,439,900</b>	<b>10%</b>	<b>\$3,727,500</b>	<b>6%</b>	<b>\$6,707,800</b>	<b>9%</b>
<b>Rural</b>	<b>\$12,429,000</b>	<b>12%</b>	<b>\$11,972,200</b>	<b>11%</b>	<b>\$10,172,900</b>	<b>10%</b>	<b>\$8,589,700</b>	<b>13%</b>	<b>\$7,602,700</b>	<b>13%</b>	<b>\$8,640,600</b>	<b>11%</b>
<b>Urban</b>	<b>\$87,093,800</b>	<b>88%</b>	<b>\$95,267,900</b>	<b>89%</b>	<b>\$90,022,100</b>	<b>90%</b>	<b>\$57,009,700</b>	<b>87%</b>	<b>\$51,372,600</b>	<b>87%</b>	<b>\$68,845,800</b>	<b>89%</b>
<b>\$150K and Under</b>	<b>\$53,545,600</b>	<b>54%</b>	<b>\$52,094,400</b>	<b>49%</b>	<b>\$44,168,000</b>	<b>44%</b>	<b>\$30,514,800</b>	<b>47%</b>	<b>\$25,128,900</b>	<b>43%</b>	<b>\$28,778,800</b>	<b>37%</b>
<b>&gt;\$150K - \$350K</b>	<b>\$45,977,200</b>	<b>46%</b>	<b>\$55,145,700</b>	<b>51%</b>	<b>\$56,027,000</b>	<b>56%</b>	<b>\$35,084,600</b>	<b>53%</b>	<b>\$33,846,400</b>	<b>57%</b>	<b>\$48,707,600</b>	<b>63%</b>

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## Community Advantage Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
<b>All Community Advantage</b>	<b>755</b>		<b>773</b>		<b>718</b>		<b>459</b>		<b>405</b>		<b>505</b>	
<b>All Minority</b>	<b>245</b>	<b>32%</b>	<b>283</b>	<b>37%</b>	<b>270</b>	<b>38%</b>	<b>174</b>	<b>38%</b>	<b>167</b>	<b>41%</b>	<b>218</b>	<b>43%</b>
Ethnicity - AMERICAN INDIAN	4	1%	9	1%	6	1%	10	2%	4	1%	1	0%
Ethnicity - ASIAN OR PACIFIC	57	8%	64	8%	52	7%	46	10%	41	10%	45	9%
Ethnicity – BLACK	100	13%	86	11%	90	13%	65	14%	66	16%	108	21%
Ethnicity – HISPANIC	84	11%	124	16%	122	17%	52	11%	56	14%	64	13%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	1	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	56	7%	88	11%	103	14%	72	16%	33	8%	53	10%
Ethnicity – WHITE	454	60%	402	52%	345	48%	213	46%	205	51%	234	46%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	133	18%	117	15%	-	0%	64	14%	57	14%	78	15%
Gender - Female Owned more than 50%	216	29%	245	32%	-	0%	127	28%	129	32%	191	38%
Gender - Male Owned	406	54%	411	53%	-	0%	268	58%	219	54%	236	47%
Business Age - Existing or more than 2 years old	-	0%	-	0%	276	38%	199	43%	129	32%	134	27%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	10	2%	43	11%	59	12%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	305	42%	156	34%	193	48%	253	50%
Business Age - Change of Ownership	-	0%	-	0%	59	8%	48	10%	40	10%	57	11%
<b>Veteran</b>	<b>70</b>	<b>0%</b>	<b>79</b>	<b>10%</b>	<b>68</b>	<b>9%</b>	<b>45</b>	<b>10%</b>	<b>22</b>	<b>5%</b>	<b>41</b>	<b>8%</b>
<b>Rural</b>	<b>104</b>	<b>14%</b>	<b>97</b>	<b>13%</b>	<b>77</b>	<b>11%</b>	<b>59</b>	<b>13%</b>	<b>54</b>	<b>13%</b>	<b>61</b>	<b>12%</b>
<b>Urban</b>	<b>651</b>	<b>86%</b>	<b>676</b>	<b>87%</b>	<b>641</b>	<b>89%</b>	<b>400</b>	<b>87%</b>	<b>351</b>	<b>87%</b>	<b>444</b>	<b>88%</b>
<b>\$150K and Under</b>	<b>553</b>	<b>73%</b>	<b>528</b>	<b>68%</b>	<b>465</b>	<b>65%</b>	<b>302</b>	<b>66%</b>	<b>254</b>	<b>63%</b>	<b>292</b>	<b>58%</b>
<b>&gt;\$150K - \$350K</b>	<b>202</b>	<b>27%</b>	<b>245</b>	<b>32%</b>	<b>253</b>	<b>35%</b>	<b>157</b>	<b>34%</b>	<b>151</b>	<b>37%</b>	<b>213</b>	<b>42%</b>

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