Weekly Approvals Report with data as of 05/13 for each FY

7(a) Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All 7(A)	\$14,989,614,000		\$15,188,066,700		\$13,870,969,100		\$13,456,571,600		\$14,640,127,600		\$13,925,554,300	
All Minority	\$4,460,549,800	30%	\$4,618,643,800	30%	\$4,314,802,400	31%	\$3,889,611,800	29%	\$4,226,267,500	29%	\$4,383,105,100	31%
Ethnicity - AMERICAN INDIAN	\$78,152,200	1%	\$111,958,100	1%	\$98,767,200	1%	\$82,242,000	1%	\$99,825,500	1%	\$120,044,800	1%
Ethnicity - ASIAN OR PACIFIC	\$3,209,951,700	21%	\$3,199,658,800	21%	\$2,903,714,600	21%	\$2,657,337,400	20%	\$2,880,629,900	20%	\$2,767,302,900	20%
Ethnicity - BLACK	\$340,262,300	2%	\$422,341,600	3%	\$437,079,700	3%	\$354,540,200	3%	\$374,310,200	3%	\$538,773,600	4%
Ethnicity - HISPANIC	\$828,605,600	6%	\$884,685,300	6%	\$875,240,900	6%	\$795,492,200	6%	\$871,375,900	6%	\$953,484,800	7%
Ethnicity - MULTI-GROUP	\$3,578,000	0%	\$0	0%	\$0	0%	\$0	0%	\$126,000	0%	\$3,499,000	0%
Ethnicity - UNDETERMINED	\$2,735,212,100	18%	\$3,030,936,400	20%	\$2,957,891,600	21%	\$3,237,900,000	24%	\$4,106,447,500	28%	\$3,519,905,900	25%
Ethnicity - WHITE	\$7,793,852,100	52%	\$7,538,486,500	50%	\$6,598,275,100	48%	\$6,329,059,800	47%	\$6,307,412,600	43%	\$6,022,543,300	43%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$2,282,745,200	15%	\$2,276,464,700	15%	\$1,987,745,400	14%	\$1,862,355,100	14%	\$1,871,705,000	13%	\$1,854,296,900	13%
Gender - Female Owned more than 50%	\$2,121,296,500	14%	\$2,067,470,700	14%	\$1,917,937,700	14%	\$1,814,760,300	13%	\$1,979,948,400	14%	\$2,025,754,600	15%
Gender - Male Owned	\$10,585,572,300	71%	\$10,844,131,300	71%	\$9,965,286,000	72%	\$9,779,456,200	73%	\$10,788,474,200	74%	\$10,045,502,800	72%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$6,500,745,600	47%	\$6,322,960,800	47%	\$7,295,677,400	50%	\$6,352,303,000	46%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$11,262,000	0%	\$486,924,600	4%	\$2,031,596,700	14%	\$2,215,300,100	16%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$2,402,441,400	17%	\$2,060,614,800	15%	\$2,055,171,100	14%	\$2,196,560,100	16%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$3,249,209,700	23%	\$3,381,858,100	25%	\$3,253,316,400	22%	\$3,156,040,200	23%
Veteran	\$579,251,400	4%	\$563,594,800	4%	\$555,414,100	4%	\$446,751,700	3%	\$478,616,600	3%	\$487,096,900	3%
Rural	\$2,527,639,800	17%	\$2,385,990,100	16%	\$2,108,615,600	15%	\$2,140,950,000	16%	\$2,595,618,500	18%	\$2,612,739,500	19%
Urban	\$12,461,974,200	83%	\$12,802,076,600	84%	\$11,762,353,500	85%	\$11,315,621,600	84%	\$12,044,509,100	82%	\$11,312,814,800	81%
Export	\$1,344,923,800	9%	\$623,477,300	4%	\$574,848,800	4%	\$479,875,900	4%	\$409,371,100	3%	\$297,946,000	2%
CAPLine	\$160,056,900	1%	\$198,223,100	1%	\$168,579,600	1%	\$154,799,700	1%	\$174,335,000	1%	\$126,443,800	1%
PLP	\$10,465,943,700	70%	\$11,242,377,000	74%	\$10,555,582,900	76%	\$10,224,680,900	76%	\$11,132,171,600	76%	\$10,177,968,500	73%
Express	\$1,224,988,400	8%	\$1,212,363,100	8%	\$1,011,749,300	7%	\$962,871,800	7%	\$1,069,208,700	7%	\$1,106,114,000	8%
Community Advantage	\$84,890,800	1%	\$84,537,300	1%	\$80,276,900	1%	\$59,537,600	0%	\$45,355,600	0%	\$57,828,800	0%
\$150K and Under	\$1,328,220,200	9%	\$1,311,299,900	9%	\$1,084,819,300	8%	\$870,378,500	6%	\$638,021,400	4%	\$790,304,500	6%
>\$150K - \$350K	\$1,637,353,700	11%	\$1,652,947,800	11%	\$1,649,480,100	12%	\$1,457,758,400	11%	\$1,300,429,500	9%	\$1,480,383,600	11%
>\$350K - \$2M	\$6,866,391,300	46%	\$6,688,048,100	44%	\$6,059,786,300	44%	\$5,929,683,700	44%	\$6,894,080,500	47%	\$5,872,763,300	42%
>\$2M	\$5,157,648,800	34%	\$5,535,770,900	36%	\$5,076,883,400	37%	\$5,198,751,000	39%	\$5,807,596,200	40%	\$5,782,102,900	42%

7(a) Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All 7(A)	36,472		36,475		31,214		27,543		24,054		26,480	
All Minority	9,092	25%	9,216	25%	8,179	26%	7,155	26%	6,239	26%	7,526	28%
Ethnicity - AMERICAN INDIAN	258	1%	264	1%	228	1%	217	1%	185	1%	217	1%
Ethnicity - ASIAN OR PACIFIC	4,528	12%	4,448	12%	3,888	12%	3,294	12%	2,921	12%	2,966	11%
Ethnicity - BLACK	1,400	4%	1,544	4%	1,349	4%	1,206	4%	1,144	5%	1,851	7%
Ethnicity - HISPANIC	2,904	8%	2,960	8%	2,714	9%	2,438	9%	1,988	8%	2,491	9%
Ethnicity - MULTI-GROUP	2	0%	-	0%	-	0%	-	0%	1	0%	1	0%
Ethnicity - UNDETERMINED	5,579	15%	6,057	17%	6,100	20%	5,091	18%	5,312	22%	5,059	19%
Ethnicity - WHITE	21,801	60%	21,202	58%	16,935	54%	15,297	56%	12,503	52%	13,895	52%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or												
less	4,948	14%	4,802	13%	4,097	13%	3,535	13%	3,186	13%	3,315	13%
Gender - Female Owned more												
than 50%	6,560	18%	6,381	17%	5,333	17%	4,998	18%	4,183	17%	5,164	20%
Gender - Male Owned	24,964	68%	25,292	69%	21,784	70%	19,010	69%	16,685	69%	18,001	68%
Business Age - Existing or more		201		00/	16.600	500/	44764	F 40/	12.512	500/	10.100	500/
than 2 years old	-	0%	-	0%	16,632	53%	14,764	54%	12,612	52%	13,183	50%
Business Age - New Business or 2 years or less	_	0%	_	0%	12	0%	855	3%	4,181	17%	5,701	22%
Business Age - Startup, Loan		070		070	12	070	033	370	4,101	1770	5,701	22/0
Funds will Open Business	-	0%	-	0%	5,122	16%	4,344	16%	4,139	17%	4,770	18%
Business Age - Change of												
Ownership	-	0%	-	0%	3,680	12%	3,478	13%	3,114	13%	2,808	11%
Veteran	1,962	5%	1,793	5%	1,549	5%	1,329	5%	1,060	4%	1,316	5%
Rural	6,265	17%	6,151	17%	5,022	16%	4,832	18%	5,040	21%	5,413	20%
Urban	30,207	83%	30,324	83%	26,192	84%	22,711	82%	19,014	79%	21,067	80%
Export	1,614	4%	520	1%	510	2%	372	1%	294	1%	205	1%
CAPLine	241	1%	205	1%	197	1%	166	1%	179	1%	137	1%
PLP	13,938	38%	15,787	43%	14,679	47%	12,445	45%	12,562	52%	12,211	46%
Express	17,018	47%	17,105	47%	13,320	43%	12,234	44%	8,810	37%	11,430	43%
Community Advantage	637	2%	625	2%	580	2%	415	2%	313	1%	398	2%
\$150K and Under	20,609	57%	20,648	57%	16,191	52%	13,706	50%	9,361	39%	12,403	47%
>\$150K - \$350K	6,211	17%	6,310	17%	6,281	20%	5,488	20%	4,956	21%	5,605	21%
>\$350K - \$2M	8,014	22%	7,775	21%	7,150	23%	6,765	25%	7,926	33%	6,706	25%
>\$2M	1,638	4%	1,742	5%	1,592	5%	1,584	6%	1,811	8%	1,766	7%

504 Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All 504	\$3,193,075,000		\$2,721,333,000		\$2,853,316,000		\$3,634,798,000		\$4,596,498,540		\$6,200,651,290	
All Minority	\$792,138,000	25%	\$681,341,000	25%	\$678,055,000	24%	\$872,634,000	24%	\$1,039,275,000	23%	\$1,645,663,290	27%
Ethnicity - AMERICAN INDIAN	\$5,904,000	0%	\$2,446,000	0%	\$1,459,000	0%	\$3,562,000	0%	\$4,719,000	0%	\$29,796,000	0%
Ethnicity - ASIAN OR PACIFIC	\$553,795,000	17%	\$476,512,000	18%	\$418,851,000	15%	\$543,875,000	15%	\$583,869,000	13%	\$1,029,014,290	17%
Ethnicity - BLACK	\$61,893,000	2%	\$39,211,000	1%	\$45,144,000	2%	\$47,191,000	1%	\$62,185,000	1%	\$100,441,000	2%
Ethnicity - HISPANIC	\$170,546,000	5%	\$163,172,000	6%	\$212,601,000	7%	\$278,006,000	8%	\$388,502,000	8%	\$486,412,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$708,225,000	22%	\$762,421,000	28%	\$820,891,000	29%	\$1,227,892,000	34%	\$1,004,020,000	22%	\$1,170,094,000	19%
Ethnicity - WHITE	\$1,692,712,000	53%	\$1,277,571,000	47%	\$1,354,370,000	47%	\$1,534,272,000	42%	\$2,553,203,540	56%	\$3,384,894,000	55%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$306,923,000	10%	\$562,965,000	21%	\$563,343,000	20%	\$749,616,000	21%	\$939,453,000	20%	\$1,219,163,000	20%
Gender - Female Owned more	9300,323,000	1070	\$302,303,000	21/0	2303,343,000	2070	\$745,010,000	21/0	7 ,755,455,000	2070	71,213,103,000	2070
than 50%	\$323,442,000	10%	\$254,712,000	9%	\$312,192,000	11%	\$366,009,000	10%	\$393,673,000	9%	\$561,472,000	9%
Gender - Male Owned	\$2,562,710,000	80%	\$1,903,656,000	70%	\$1,977,781,000	69%	\$2,519,173,000	69%	\$3,263,372,540	71%	\$4,420,016,290	71%
Business Age - Existing or more												
than 2 years old	\$0	0%	\$0	0%	\$2,115,155,000	74%	\$2,830,539,000	78%	\$3,981,745,000	87%	\$5,198,570,000	84%
Business Age - New Business or												
2 years or less	\$0	0%	\$0	0%	\$7,076,000	0%	\$22,723,000	1%	\$63,299,540	1%	\$80,432,000	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$459,377,000	16%	\$622,489,000	17%	\$458,091,000	10%	\$768,973,290	12%
Business Age - Change of	ŞU	0%	ŞU	0%	\$459,577,000	10%	3022,469,000	1770	\$436,091,000	10%	\$700,973,290	1270
Ownership	\$0	0%	\$0	0%	\$13,567,000	0%	\$82,823,000	2%	\$93,363,000	2%	\$152,676,000	2%
Veteran	\$73,295,000	2%	\$38,610,000	1%	\$38,755,000	1%	\$106,858,000	3%	\$93,133,000	2%	\$137,477,000	2%
Rural	\$389,785,000	12%	\$367,612,000	14%	\$373,361,000	13%	\$494,212,000	14%	\$641,763,540	14%	\$916,316,000	15%
Urban	\$2,803,290,000	88%	\$2,353,721,000	86%	\$2,479,955,000	87%	\$3,140,586,000	86%	\$3,954,735,000	86%	\$5,284,335,290	85%
Export	\$54,088,000	2%	\$44,896,000	2%	\$32,012,000	1%	\$65,671,000	2%	\$71,516,000	2%	\$98,813,000	2%
504 Refinance	\$206,447,000	6%	\$82,733,000	3%	\$82,075,000	3%	\$166,219,000	5%	\$317,995,000	7%	\$692,337,000	11%
\$150K and Under	\$40,471,000	1%	\$31,852,000	1%	\$31,872,000	1%	\$37,467,000	1%	\$48,036,540	1%	\$28,904,000	0%
>\$150K - \$350K	\$258,316,000	8%	\$237,415,000	9%	\$240,091,000	8%	\$268,369,000	7%	\$364,617,000	8%	\$334,961,000	5%
>\$350K - \$2M	\$1,786,794,000	56%	\$1,510,979,000	56%	\$1,691,188,000	59%	\$2,133,226,000	59%	\$2,684,405,000	58%	\$3,431,689,290	55%
>\$2M	\$1,107,494,000	35%	\$941,087,000	35%	\$890,165,000	31%	\$1,195,736,000	33%	\$1,499,440,000	33%	\$2,405,097,000	39%

504 Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All 504	3,911		3,374		3,561		4,317		5,567		6,244	
All Minority	823	21%	720	21%	782	22%	880	20%	1,195	21%	1,501	24%
Ethnicity - AMERICAN INDIAN	8	0%	8	0%	5	0%	10	0%	11	0%	43	1%
Ethnicity - ASIAN OR PACIFIC	452	12%	382	11%	371	10%	407	9%	542	10%	739	12%
Ethnicity - BLACK	83	2%	64	2%	75	2%	75	2%	124	2%	133	2%
Ethnicity - HISPANIC	280	7%	266	8%	331	9%	388	9%	518	9%	586	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	651	17%	752	22%	823	23%	1,258	29%	1,001	18%	946	15%
Ethnicity - WHITE	2,437	62%	1,902	56%	1,956	55%	2,179	50%	3,371	61%	3,797	61%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	413	11%	817	24%	867	24%	1,044	24%	1,313	24%	1,490	24%
Gender - Female Owned more			-				,-		,		,	
than 50%	562	14%	394	12%	461	13%	526	12%	671	12%	749	12%
Gender - Male Owned	2,936	75%	2,163	64%	2,233	63%	2,747	64%	3,583	64%	4,005	64%
Business Age - Existing or more												
than 2 years old	-	0%	-	0%	2,798	79%	3,518	81%	4,811	86%	5,340	86%
Business Age - New Business or		00/		00/	0	00/	36	40/	7.4	40/	00	40/
2 years or less Business Age - Startup, Loan	-	0%	-	0%	8	0%	26	1%	74	1%	88	1%
Funds will Open Business	_	0%	_	0%	473	13%	617	14%	585	11%	691	11%
Business Age - Change of		7,1										
Ownership	-	0%	-	0%	13	0%	84	2%	97	2%	125	2%
Veteran	126	3%	84	2%	63	2%	140	3%	135	2%	165	3%
Rural	628	16%	571	17%	631	18%	765	18%	966	17%	1,097	18%
Urban	3,283	84%	2,803	83%	2,930	82%	3,552	82%	4,601	83%	5,147	82%
Export	41	1%	38	1%	29	1%	56	1%	65	1%	72	1%
504 Refinance	179	5%	112	3%	93	3%	155	4%	318	6%	583	9%
\$150K and Under	354	9%	278	8%	279	8%	326	8%	424	8%	248	4%
>\$150K - \$350K	1,050	27%	955	28%	956	27%	1,090	25%	1,445	26%	1,332	21%
>\$350K - \$2M	2,160	55%	1,844	55%	2,040	57%	2,524	58%	3,221	58%	3,900	62%
>\$2M	347	9%	297	9%	286	8%	377	9%	477	9%	764	12%

Community Advantage Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All Community Advantage	\$84,890,800		\$84,537,300		\$80,276,900		\$59,537,600		\$45,355,600		\$57,828,800	
All Minority	\$28,501,900	34%	\$29,847,900	35%	\$29,660,800	37%	\$23,194,500	39%	\$16,726,400	37%	\$23,804,700	41%
Ethnicity - AMERICAN INDIAN	\$495,000	1%	\$1,278,400	2%	\$925,000	1%	\$940,500	2%	\$331,500	1%	\$100,000	0%
Ethnicity - ASIAN OR PACIFIC	\$7,934,400	9%	\$7,989,600	9%	\$5,899,900	7%	\$6,711,500	11%	\$4,555,800	10%	\$5,163,900	9%
Ethnicity – BLACK	\$10,256,400	12%	\$8,875,000	10%	\$9,825,500	12%	\$7,981,700	13%	\$6,710,100	15%	\$11,889,000	21%
Ethnicity – HISPANIC	\$9,816,100	12%	\$11,704,900	14%	\$13,010,400	16%	\$7,560,800	13%	\$5,129,000	11%	\$6,651,800	12%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$6,351,800	7%	\$10,164,800	12%	\$10,281,600	13%	\$9,334,800	16%	\$4,441,900	10%	\$6,558,900	11%
Ethnicity – WHITE	\$50,037,100	59%	\$44,524,600	53%	\$40,334,500	50%	\$27,008,300	45%	\$24,187,300	53%	\$27,465,200	47%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$14,033,300	17%	\$13,000,200	15%	\$13,992,800	17%	\$9,246,000	16%	\$5,957,200	13%	\$10,094,300	17%
Gender - Female Owned more than 50%	\$25,101,800	30%	\$25,492,700	30%	\$23,504,800	29%	\$14,338,400	24%	\$13,438,700	30%	\$20,859,300	36%
Gender - Male Owned	\$45,755,700	54%	\$46,044,400	54%	\$42,779,300	53%	\$35,953,200	60%	\$25,959,700	57%	\$26,875,200	46%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$27,846,400	35%	\$25,664,800	43%	\$16,628,800	37%	\$16,316,000	28%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$897,200	2%	\$3,694,000	8%	\$6,560,400	11%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$34,694,600	43%	\$19,706,700	33%	\$19,580,600	43%	\$26,349,900	46%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$8,614,400	11%	\$7,074,300	12%	\$5,452,200	12%	\$8,133,500	14%
Veteran	\$8,454,000	10%	\$8,751,300	10%	\$7,613,300	9%	\$5,611,700	9%	\$2,404,500	5%	\$4,257,500	7%
Rural	\$9,274,300	11%	\$9,708,200	11%	\$7,918,700	10%	\$7,743,800	13%	\$6,183,300	14%	\$7,501,200	13%
Urban	\$75,616,500	89%	\$74,829,100	89%	\$72,358,200	90%	\$51,793,800	87%	\$39,172,300	86%	\$50,327,600	87%
\$150K and Under	\$44,740,700	53%	\$43,268,700	51%	\$36,248,900	45%	\$26,951,500	45%	\$20,274,200	45%	\$24,684,300	43%
>\$150K - \$350K	\$40,150,100	47%	\$41,268,600	49%	\$44,028,000	55%	\$32,586,100	55%	\$25,081,400	55%	\$33,144,500	57%

Community Advantage Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All Community Advantage	637		625		580		415		313		398	
All Minority	211	33%	225	36%	210	36%	163	39%	126	40%	169	42%
Ethnicity - AMERICAN INDIAN	4	1%	9	1%	5	1%	10	2%	4	1%	1	0%
Ethnicity - ASIAN OR PACIFIC	49	8%	53	8%	41	7%	44	11%	31	10%	32	8%
Ethnicity – BLACK	82	13%	72	12%	72	12%	59	14%	54	17%	88	22%
Ethnicity – HISPANIC	76	12%	91	15%	92	16%	50	12%	37	12%	48	12%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	49	8%	70	11%	85	15%	65	16%	27	9%	44	11%
Ethnicity – WHITE	377	59%	330	53%	285	49%	187	45%	160	51%	185	46%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	107	17%	97	16%	-	0%	60	14%	40	13%	60	15%
Gender - Female Owned more than 50%	189	30%	202	32%	-	0%	111	27%	103	33%	158	40%
Gender - Male Owned	341	54%	326	52%	-	0%	244	59%	170	54%	180	45%
Business Age - Existing or more than 2 years old		0%		0%	214	37%	183	44%	107	34%	104	26%
Business Age - New Business or 2 years or less	-	0%	-	0%		0%	6	1%	30	10%	49	12%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	248	43%	140	34%	143	46%	197	49%
Business Age - Change of Ownership	-	0%	-	0%	53	9%	40	10%	33	11%	46	12%
Veteran	64	0%	67	11%	57	10%	40	10%	15	5%	30	8%
Rural	76	12%	78	12%	60	10%	52	13%	44	14%	54	14%
Urban	561	88%	547	88%	520	90%	363	87%	269	86%	344	86%
\$150K and Under	461	72%	440	70%	381	66%	270	65%	202	65%	249	63%
>\$150K - \$350K	176	28%	185	30%	199	34%	145	35%	111	35%	149	37%