Weekly Approvals Report with data as of 04/01 for each FY

## 7(a) Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All 7(A)	\$11,971,071,900		\$12,569,634,000		\$11,440,683,600		\$10,116,431,300		\$10,846,101,300		\$10,804,942,900	
All Minority	\$3,621,100,000	30%	\$3,818,294,800	30%	\$3,577,599,700	31%	\$3,037,639,100	30%	\$3,044,162,900	28%	\$3,310,517,300	31%
Ethnicity - AMERICAN INDIAN	\$67,364,900	1%	\$91,318,000	1%	\$81,092,600	1%	\$67,951,000	1%	\$74,946,000	1%	\$100,818,000	1%
Ethnicity - ASIAN OR PACIFIC	\$2,602,031,000	22%	\$2,645,151,600	21%	\$2,388,360,200	21%	\$2,093,648,100	21%	\$2,036,657,600	19%	\$2,061,634,700	19%
Ethnicity - BLACK	\$275,831,600	2%	\$346,202,700	3%	\$363,704,400	3%	\$259,743,000	3%	\$286,193,800	3%	\$431,100,100	4%
Ethnicity - HISPANIC	\$672,294,500	6%	\$735,622,500	6%	\$744,442,500	7%	\$616,297,000	6%	\$646,365,500	6%	\$716,964,500	7%
Ethnicity - MULTI-GROUP	\$3,578,000	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$2,177,258,900	18%	\$2,501,567,700	20%	\$2,452,829,700	21%	\$2,270,627,300	22%	\$3,075,386,500	28%	\$2,774,095,700	26%
Ethnicity - WHITE	\$6,172,713,000	52%	\$6,249,771,500	50%	\$5,410,254,200	47%	\$4,808,164,900	48%	\$4,726,551,900	44%	\$4,720,329,900	44%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$1,807,753,600	15%	\$1,838,245,400	15%	\$1,620,153,100	14%	\$1,412,558,300	14%	\$1,356,124,500	13%	\$1,410,747,100	13%
Gender - Female Owned more than 50%	\$1,692,487,400	14%	\$1,743,476,700	14%	\$1,551,081,300	14%	\$1,371,795,900	14%	\$1,471,807,800	14%	\$1,572,061,900	15%
Gender - Male Owned	\$8,470,830,900	71%	\$8,987,911,900	72%	\$8,269,449,200	72%	\$7,332,077,100	72%	\$8,018,169,000	74%	\$7,822,133,900	72%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$5,335,665,300	47%	\$4,605,825,500	46%	\$5,333,778,800	49%	\$4,941,760,100	46%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$7,312,000	0%	\$5,129,900	0%	\$1,458,368,000	13%	\$1,664,265,600	15%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$2,013,567,600	18%	\$1,586,495,600	16%	\$1,544,070,200	14%	\$1,693,985,000	16%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$2,684,468,900	23%	\$2,726,414,800	27%	\$2,506,595,100	23%	\$2,501,561,200	23%
Veteran	\$451,651,300	4%	\$464,174,900	4%	\$450,057,600	4%	\$350,596,100	3%	\$352,548,300	3%	\$374,357,200	3%
Rural	\$2,031,703,600	17%	\$2,015,721,400	16%	\$1,715,202,500	15%	\$1,658,725,400	16%	\$1,948,526,000	18%	\$2,063,493,200	19%
Urban	\$9,939,368,300	83%	\$10,553,912,600	84%	\$9,725,481,100	85%	\$8,457,705,900	84%	\$8,897,575,300	82%	\$8,741,449,700	81%
Export	\$1,232,206,100	10%	\$515,205,800	4%	\$458,127,400	4%	\$364,110,700	4%	\$340,934,000	3%	\$239,648,600	2%
CAPLine	\$125,046,900	1%	\$157,479,600	1%	\$135,839,900	1%	\$115,796,500	1%	\$121,052,500	1%	\$86,898,700	1%
PLP	\$8,305,119,000	69%	\$9,382,839,600	75%	\$8,803,007,200	77%	\$7,448,357,000	74%	\$8,178,175,900	75%	\$7,767,823,900	72%
Express	\$951,528,600	8%	\$978,537,500	8%	\$803,002,900	7%	\$787,146,200	8%	\$789,474,500	7%	\$851,040,400	8%
Community Advantage	\$66,369,200	1%	\$66,884,200	1%	\$63,156,600	1%	\$50,841,700	1%	\$34,988,900	0%	\$46,878,100	0%
\$150K and Under	\$1,028,062,500	9%	\$1,051,197,700	8%	\$866,718,700	8%	\$713,075,800	7%	\$495,860,500	5%	\$600,789,300	6%
>\$150K - \$350K	\$1,303,079,800	11%	\$1,332,908,800	11%	\$1,329,476,000	12%	\$1,201,004,300	12%	\$974,996,300	9%	\$1,159,999,200	11%
>\$350K - \$2M	\$5,470,997,300	46%	\$5,527,908,900	44%	\$5,027,343,000	44%	\$4,451,457,500	44%	\$5,079,710,100	47%	\$4,565,775,200	42%
>\$2M	\$4,168,932,300	35%	\$4,657,618,600	37%	\$4,217,145,900	37%	\$3,750,893,700	37%	\$4,295,534,400	40%	\$4,478,379,200	41%

## 7(a) Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All 7(A)	28,650		29,514		25,142		22,138		18,121		20,437	
All Minority	7,181	25%	7,496	25%	6,613	26%	5,936	27%	4,697	26%	5,702	28%
Ethnicity - AMERICAN INDIAN	203	1%	212	1%	176	1%	182	1%	139	1%	170	1%
Ethnicity - ASIAN OR PACIFIC	3,623	13%	3,633	12%	3,178	13%	2,705	12%	2,149	12%	2,226	11%
Ethnicity - BLACK	1,082	4%	1,229	4%	1,065	4%	982	4%	898	5%	1,414	7%
Ethnicity - HISPANIC	2,271	8%	2,422	8%	2,194	9%	2,067	9%	1,511	8%	1,892	9%
Ethnicity - MULTI-GROUP	2	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	4,369	15%	4,887	17%	4,969	20%	3,910	18%	3,962	22%	3,984	19%
Ethnicity - WHITE	17,100	60%	17,131	58%	13,560	54%	12,292	56%	9,462	52%	10,751	53%
Gender - Not Reported	=	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	3,888	14%	3,867	13%	3,278	13%	2,799	13%	2,374	13%	2,557	13%
Gender - Female Owned more than 50%	5,175	18%	5,197	18%	4,232	17%	4,079	18%	3,123	17%	3,944	19%
Gender - Male Owned	19,587	68%	20,450	69%	17,632	70%	15,260	69%	12,624	70%	13,936	68%
Business Age - Existing or more than 2 years old	-	0%	-	0%	13,321	53%	11,766	53%	9,418	52%	10,048	49%
Business Age - New Business or												
2 years or less	-	0%	-	0%	10	0%	6	0%	3,112	17%	4,414	22%
Business Age - Startup, Loan		00/		00/	4.404	470/	2.426	450/	2.470	4.00/	2.740	4.00/
Funds will Open Business Business Age - Change of	-	0%	-	0%	4,184	17%	3,426	15%	3,178	18%	3,710	18%
Ownership	-	0%	_	0%	3,017	12%	2,878	13%	2,407	13%	2,252	11%
Veteran	1,536	5%	1,427	5%	1,231	5%	1,085	5%	794	4%	1,020	5%
Rural	4,951	17%	4,947	17%	3,968	16%	3,914	18%	3,769	21%	4,254	21%
Urban	23,699	83%	24,567	83%	21,174	84%	18,224	82%	14,352	79%	16,183	79%
Export	1,508	5%	416	1%	404	2%	296	1%	250	1%	159	1%
CAPLine	190	1%	154	1%	153	1%	131	1%	138	1%	100	0%
PLP	10,713	37%	12,906	44%	12,149	48%	9,519	43%	9,417	52%	9,365	46%
Express	13,189	46%	13,759	47%	10,468	42%	10,144	46%	6,646	37%	8,757	43%
Community Advantage	504	2%	493	2%	447	2%	355	2%	243	1%	316	2%
\$150K and Under	15,975	56%	16,563	56%	12,798	51%	11,328	51%	7,232	40%	9,476	46%
>\$150K - \$350K	4,936	17%	5,090	17%	5,075	20%	4,540	21%	3,711	20%	4,402	22%
>\$350K - \$2M	6,406	22%	6,400	22%	5,940	24%	5,126	23%	5,840	32%	5,191	25%
>\$2M	1,333	5%	1,461	5%	1,329	5%	1,144	5%	1,338	7%	1,368	7%

#### 504 Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All 504	\$2,517,433,000		\$2,106,567,000		\$2,278,751,000		\$3,065,292,000		\$3,650,826,540		\$5,341,260,290	
All Minority	\$657,784,000	26%	\$506,837,000	24%	\$541,237,000	24%	\$746,188,000	24%	\$832,584,000	23%	\$1,401,304,290	26%
Ethnicity - AMERICAN INDIAN	\$3,894,000	0%	\$1,484,000	0%	\$658,000	0%	\$2,263,000	0%	\$3,453,000	0%	\$23,826,000	0%
Ethnicity - ASIAN OR PACIFIC	\$459,670,000	18%	\$355,447,000	17%	\$337,538,000	15%	\$477,919,000	16%	\$469,057,000	13%	\$892,743,290	17%
Ethnicity - BLACK	\$50,892,000	2%	\$31,358,000	1%	\$36,929,000	2%	\$40,367,000	1%	\$52,964,000	1%	\$83,184,000	2%
Ethnicity - HISPANIC	\$143,328,000	6%	\$118,548,000	6%	\$166,112,000	7%	\$225,639,000	7%	\$307,110,000	8%	\$401,551,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$539,175,000	21%	\$580,766,000	28%	\$662,475,000	29%	\$1,050,268,000	34%	\$836,549,000	23%	\$996,820,000	19%
Ethnicity - WHITE	\$1,320,474,000	52%	\$1,018,964,000	48%	\$1,075,039,000	47%	\$1,268,836,000	41%	\$1,981,693,540	54%	\$2,943,136,000	55%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$220,672,000	9%	\$427,833,000	20%	\$439,744,000	19%	\$644,744,000	21%	\$758,354,000	21%	\$1,040,181,000	19%
Gender - Female Owned more than 50%	\$266,288,000	11%	\$187,570,000	9%	\$243,240,000	11%	\$314,985,000	10%	\$311,422,000	9%	\$491,574,000	9%
Gender - Male Owned	\$2,030,473,000	81%	\$1,491,164,000	71%	\$1,595,767,000	70%	\$2,105,563,000	69%	\$2,581,050,540	71%	\$3,809,505,290	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$1,665,858,000	73%	\$2,378,210,000	78%	\$3,157,443,000	86%	\$4,486,480,000	84%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$4,519,000	0%	\$5,476,000	0%	\$53,183,540	1%	\$68,999,000	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$384,827,000	17%	\$533,268,000	17%	\$365,031,000	10%	\$658,196,290	12%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$9,278,000	0%	\$72,114,000	2%	\$75,169,000	2%	\$127,585,000	2%
Veteran	\$49,503,000	2%	\$32,262,000	2%	\$30,177,000	1%	\$87,217,000	3%	\$73,647,000	2%	\$118,248,000	2%
Rural	\$295,644,000	12%	\$285,285,000	14%	\$292,588,000	13%	\$411,586,000	13%	\$494,976,540	14%	\$787,468,000	15%
Urban	\$2,221,789,000	88%	\$1,821,282,000	86%	\$1,986,163,000	87%	\$2,653,706,000	87%	\$3,155,850,000	86%	\$4,553,792,290	85%
Export	\$49,311,000	2%	\$23,243,000	1%	\$22,732,000	1%	\$53,512,000	2%	\$51,128,000	1%	\$84,422,000	2%
504 Refinance	\$164,378,000	7%	\$68,110,000	3%	\$73,469,000	3%	\$124,150,000	4%	\$242,279,000	7%	\$577,690,000	11%
\$150K and Under	\$32,300,000	1%	\$24,581,000	1%	\$25,417,000	1%	\$31,073,000	1%	\$38,780,540	1%	\$25,326,000	0%
>\$150K - \$350K	\$206,226,000	8%	\$193,105,000	9%	\$189,575,000	8%	\$225,120,000	7%	\$296,980,000	8%	\$290,342,000	5%
>\$350K - \$2M	\$1,401,269,000	56%	\$1,200,598,000	57%	\$1,331,462,000	58%	\$1,778,759,000	58%	\$2,156,515,000	59%	\$2,915,143,290	55%
>\$2M	\$877,638,000	35%	\$688,283,000	33%	\$732,297,000	32%	\$1,030,340,000	34%	\$1,158,551,000	32%	\$2,110,449,000	40%

### 504 Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All 504	3,082		2,664		2,799		3,610		4,475		5,354	
All Minority	674	22%	562	21%	606	22%	749	21%	963	22%	1,270	24%
Ethnicity - AMERICAN INDIAN	6	0%	5	0%	2	0%	6	0%	8	0%	35	1%
Ethnicity - ASIAN OR PACIFIC	373	12%	299	11%	291	10%	351	10%	435	10%	633	12%
Ethnicity - BLACK	67	2%	54	2%	58	2%	67	2%	107	2%	116	2%
Ethnicity - HISPANIC	228	7%	204	8%	255	9%	325	9%	413	9%	486	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	500	16%	591	22%	637	23%	1,068	30%	865	19%	814	15%
Ethnicity - WHITE	1,908	62%	1,511	57%	1,556	56%	1,793	50%	2,647	59%	3,270	61%
Gender - Not Reported	-	0%	-	0%	-	0%	=	0%	-	0%		0%
Gender - Female Owned 50% or												
less	299	10%	647	24%	673	24%	880	24%	1,064	24%	1,276	24%
Gender - Female Owned more than 50%	444	14%	308	12%	351	13%	459	13%	535	12%	643	12%
Gender - Male Owned		76%		64%						64%		64%
Business Age - Existing or more	2,339	76%	1,709	64%	1,775	63%	2,271	63%	2,876	64%	3,435	64%
than 2 years old	-	0%	_	0%	2,196	78%	2,933	81%	3,863	86%	4,577	85%
Business Age - New Business or		0,0		0,0	2,230	70,0	2,555	02/0	3,000	3070	1,011	0070
2 years or less	-	0%	-	0%	6	0%	7	0%	64	1%	77	1%
Business Age - Startup, Loan												
Funds will Open Business	-	0%	-	0%	374	13%	529	15%	469	10%	593	11%
Business Age - Change of					_							
Ownership	-	0%	-	0%	8	0%	69	2%	79	2%	107	2%
Veteran	99	3%	69	3%	49	2%	111	3%	113	3%	133	2%
Rural	493	16%	452	17%	493	18%	639	18%	761	17%	951	18%
Urban	2,589	84%	2,212	83%	2,306	82%	2,971	82%	3,714	83%	4,403	82%
Export	36	1%	22	1%	22	1%	39	1%	54	1%	61	1%
504 Refinance	144	5%	93	3%	79	3%	124	3%	248	6%	477	9%
\$150K and Under	283	9%	215	8%	219	8%	269	7%	341	8%	217	4%
>\$150K - \$350K	833	27%	773	29%	752	27%	920	25%	1,170	26%	1,156	22%
>\$350K - \$2M	1,695	55%	1,462	55%	1,595	57%	2,097	58%	2,595	58%	3,312	62%
>\$2M	271	9%	214	8%	233	8%	324	9%	369	8%	669	12%

# Community Advantage Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All Community Advantage	\$66,369,200		\$66,884,200		\$63,156,600		\$50,841,700		\$34,988,900		\$46,878,100	
All Minority	\$22,832,800	34%	\$23,220,200	35%	\$23,417,700	37%	\$20,853,400	41%	\$12,320,500	35%	\$19,007,200	41%
Ethnicity - AMERICAN INDIAN	\$450,000	1%	\$1,153,400	2%	\$925,000	1%	\$940,500	2%	\$331,500	1%	\$100,000	0%
Ethnicity - ASIAN OR PACIFIC	\$7,162,100	11%	\$5,595,000	8%	\$4,471,100	7%	\$5,816,300	11%	\$2,861,300	8%	\$4,368,900	9%
Ethnicity – BLACK	\$7,268,700	11%	\$6,987,800	10%	\$7,991,400	13%	\$7,417,800	15%	\$5,769,000	16%	\$9,036,500	19%
Ethnicity – HISPANIC	\$7,952,000	12%	\$9,484,000	14%	\$10,030,200	16%	\$6,678,800	13%	\$3,358,700	10%	\$5,501,800	12%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$4,678,800	7%	\$8,053,800	12%	\$7,978,700	13%	\$6,870,800	14%	\$3,615,100	10%	\$5,792,600	12%
Ethnicity – WHITE	\$38,857,600	59%	\$35,610,200	53%	\$31,760,200	50%	\$23,117,500	45%	\$19,053,300	54%	\$22,078,300	47%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$10,679,300	16%	\$10,165,100	15%	\$10,739,300	17%	\$7,848,400	15%	\$4,407,400	13%	\$8,656,000	18%
Gender - Female Owned more than 50%	\$19,432,300	29%	\$19,418,600	29%	\$17,596,900	28%	\$12,475,700	25%	\$9,922,100	28%	\$16,279,700	35%
Gender - Male Owned	\$36,257,600	55%	\$37,300,500	56%	\$34,820,400	55%	\$30,517,600	60%	\$20,659,400	59%	\$21,942,400	47%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$22,718,400	36%	\$19,493,600	38%	\$12,942,000	37%	\$13,388,300	29%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$3,113,400	9%	\$4,488,300	10%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$27,462,300	43%	\$18,992,100	37%	\$14,959,600	43%	\$21,537,000	46%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$6,210,000	10%	\$6,161,400	12%	\$3,973,900	11%	\$6,995,500	15%
Veteran	\$6,189,600	9%	\$6,756,300	10%	\$6,080,700	10%	\$4,831,500	10%	\$1,808,900	5%	\$3,505,500	7%
Rural	\$7,562,200	11%	\$8,768,400	13%	\$5,625,600	9%	\$7,099,600	14%	\$4,421,400	13%	\$6,470,100	14%
Urban	\$58,807,000	89%	\$58,115,800	87%	\$57,531,000	91%	\$43,742,100	86%	\$30,567,500	87%	\$40,408,000	86%
\$150K and Under	\$35,864,700	54%	\$34,343,200	51%	\$28,163,700	45%	\$21,386,400	42%	\$15,974,300	46%	\$19,338,600	41%
>\$150K - \$350K	\$30,504,500	46%	\$32,541,000	49%	\$34,992,900	55%	\$29,455,300	58%	\$19,014,600	54%	\$27,539,500	59%

### Community Advantage Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All Community Advantage	504		493		447		355		243		316	
All Minority	169	34%	175	35%	167	37%	146	41%	96	40%	133	42%
Ethnicity - AMERICAN INDIAN	3	1%	8	2%	5	1%	10	3%	4	2%	1	0%
Ethnicity - ASIAN OR PACIFIC	44	9%	36	7%	31	7%	37	10%	21	9%	26	8%
Ethnicity – BLACK	61	12%	55	11%	59	13%	55	15%	47	19%	68	22%
Ethnicity – HISPANIC	61	12%	76	15%	72	16%	44	12%	24	10%	38	12%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	37	7%	55	11%	65	15%	49	14%	21	9%	38	12%
Ethnicity – WHITE	298	59%	263	53%	215	48%	160	45%	126	52%	145	46%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	85	17%	75	15%	-	0%	50	14%	29	12%	51	16%
Gender - Female Owned more than 50%	148	29%	156	32%	-	0%	98	28%	77	32%	120	38%
Gender - Male Owned	271	54%	262	53%	-	0%	207	58%	137	56%	145	46%
Business Age - Existing or more than 2 years old	-	0%	-	0%	168	38%	140	39%	86	35%	84	27%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	26	11%	31	10%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	192	43%	134	38%	107	44%	160	51%
Business Age - Change of Ownership	-	0%	-	0%	37	8%	35	10%	24	10%	39	12%
Veteran	47	0%	51	10%	43	10%	35	10%	11	5%	23	7%
Rural	63	13%	72	15%	41	9%	48	14%	33	14%	46	15%
Urban	441	88%	421	85%	406	91%	307	86%	210	86%	270	85%
\$150K and Under	370	73%	347	70%	290	65%	224	63%	159	65%	192	61%
>\$150K - \$350K	134	27%	146	30%	157	35%	131	37%	84	35%	124	39%