

Weekly Approvals Report with data as of 03/04 for each FY

## 7(a) Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
<b>All 7(A)</b>	<b>\$9,625,487,400</b>		<b>\$10,701,632,100</b>		<b>\$9,796,789,200</b>		<b>\$8,846,028,700</b>		<b>\$8,469,188,100</b>		<b>\$8,573,526,700</b>	
<b>All Minority</b>	<b>\$2,945,787,000</b>	<b>31%</b>	<b>\$3,272,446,300</b>	<b>31%</b>	<b>\$3,080,281,200</b>	<b>31%</b>	<b>\$2,705,419,900</b>	<b>31%</b>	<b>\$2,346,280,600</b>	<b>28%</b>	<b>\$2,564,278,600</b>	<b>30%</b>
Ethnicity - AMERICAN INDIAN	\$54,418,700	1%	\$81,400,300	1%	\$74,210,800	1%	\$58,813,800	1%	\$62,753,100	1%	\$84,589,400	1%
Ethnicity - ASIAN OR PACIFIC	\$2,100,087,200	22%	\$2,268,911,800	21%	\$2,063,204,300	21%	\$1,896,481,200	21%	\$1,524,285,500	18%	\$1,564,727,200	18%
Ethnicity - BLACK	\$225,658,100	2%	\$289,197,500	3%	\$312,519,000	3%	\$225,232,700	3%	\$233,072,200	3%	\$341,834,500	4%
Ethnicity - HISPANIC	\$565,623,000	6%	\$632,936,700	6%	\$630,347,100	6%	\$524,892,200	6%	\$526,169,800	6%	\$573,127,500	7%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$1,718,580,800	18%	\$2,096,171,900	20%	\$2,094,654,200	21%	\$1,956,998,500	22%	\$2,439,116,700	29%	\$2,213,467,800	26%
Ethnicity - WHITE	\$4,961,119,600	52%	\$5,333,013,900	50%	\$4,621,853,800	47%	\$4,183,610,300	47%	\$3,683,790,800	43%	\$3,795,780,300	44%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$1,451,402,900	15%	\$1,558,263,400	15%	\$1,381,926,800	14%	\$1,239,306,500	14%	\$1,052,025,900	12%	\$1,088,968,900	13%
Gender - Female Owned more than 50%	\$1,380,703,900	14%	\$1,488,804,000	14%	\$1,318,063,700	13%	\$1,212,566,300	14%	\$1,148,254,400	14%	\$1,241,120,100	14%
Gender - Male Owned	\$6,793,380,600	71%	\$7,654,564,700	72%	\$7,096,798,700	72%	\$6,394,155,900	72%	\$6,268,907,800	74%	\$6,243,437,700	73%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$4,596,550,100	47%	\$4,018,465,600	45%	\$4,164,570,700	49%	\$3,961,647,500	46%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$4,664,000	0%	\$2,303,900	0%	\$1,100,470,500	13%	\$1,255,465,100	15%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$1,716,183,200	18%	\$1,394,466,200	16%	\$1,206,079,100	14%	\$1,343,874,400	16%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$2,288,166,500	23%	\$2,381,363,200	27%	\$1,995,148,200	24%	\$2,009,302,700	23%
<b>Veteran</b>	<b>\$352,560,500</b>	<b>4%</b>	<b>\$409,026,900</b>	<b>4%</b>	<b>\$382,726,100</b>	<b>4%</b>	<b>\$306,696,200</b>	<b>3%</b>	<b>\$281,811,800</b>	<b>3%</b>	<b>\$297,965,900</b>	<b>3%</b>
<b>Rural</b>	<b>\$1,637,473,300</b>	<b>17%</b>	<b>\$1,751,625,100</b>	<b>16%</b>	<b>\$1,470,615,400</b>	<b>15%</b>	<b>\$1,442,727,700</b>	<b>16%</b>	<b>\$1,486,015,600</b>	<b>18%</b>	<b>\$1,663,693,100</b>	<b>19%</b>
<b>Urban</b>	<b>\$7,988,014,100</b>	<b>83%</b>	<b>\$8,950,007,000</b>	<b>84%</b>	<b>\$8,326,173,800</b>	<b>85%</b>	<b>\$7,403,301,000</b>	<b>84%</b>	<b>\$6,983,172,500</b>	<b>82%</b>	<b>\$6,909,833,600</b>	<b>81%</b>
<b>Export</b>	<b>\$1,138,568,800</b>	<b>12%</b>	<b>\$428,667,100</b>	<b>4%</b>	<b>\$402,705,600</b>	<b>4%</b>	<b>\$323,627,100</b>	<b>4%</b>	<b>\$263,795,200</b>	<b>3%</b>	<b>\$191,827,500</b>	<b>2%</b>
<b>CAPLine</b>	<b>\$96,584,400</b>	<b>1%</b>	<b>\$137,591,500</b>	<b>1%</b>	<b>\$123,485,900</b>	<b>1%</b>	<b>\$94,626,500</b>	<b>1%</b>	<b>\$80,090,500</b>	<b>1%</b>	<b>\$70,075,700</b>	<b>1%</b>
<b>PLP</b>	<b>\$6,635,903,400</b>	<b>69%</b>	<b>\$7,988,711,600</b>	<b>75%</b>	<b>\$7,638,104,800</b>	<b>78%</b>	<b>\$6,595,420,700</b>	<b>75%</b>	<b>\$6,363,749,600</b>	<b>75%</b>	<b>\$6,040,397,100</b>	<b>70%</b>
<b>Express</b>	<b>\$762,928,500</b>	<b>8%</b>	<b>\$820,609,900</b>	<b>8%</b>	<b>\$660,643,100</b>	<b>7%</b>	<b>\$678,737,000</b>	<b>8%</b>	<b>\$611,663,100</b>	<b>7%</b>	<b>\$678,676,400</b>	<b>8%</b>
<b>Community Advantage</b>	<b>\$52,938,700</b>	<b>1%</b>	<b>\$55,987,000</b>	<b>1%</b>	<b>\$53,564,900</b>	<b>1%</b>	<b>\$44,252,300</b>	<b>1%</b>	<b>\$29,218,600</b>	<b>0%</b>	<b>\$38,104,200</b>	<b>0%</b>
<b>\$150K and Under</b>	<b>\$815,670,800</b>	<b>8%</b>	<b>\$879,688,400</b>	<b>8%</b>	<b>\$716,642,200</b>	<b>7%</b>	<b>\$617,589,100</b>	<b>7%</b>	<b>\$384,022,600</b>	<b>5%</b>	<b>\$485,043,200</b>	<b>6%</b>
<b>&gt;\$150K - \$350K</b>	<b>\$1,059,499,500</b>	<b>11%</b>	<b>\$1,112,523,500</b>	<b>10%</b>	<b>\$1,121,379,500</b>	<b>11%</b>	<b>\$1,047,932,100</b>	<b>12%</b>	<b>\$774,657,100</b>	<b>9%</b>	<b>\$918,878,000</b>	<b>11%</b>
<b>&gt;\$350K - \$2M</b>	<b>\$4,406,348,900</b>	<b>46%</b>	<b>\$4,741,308,000</b>	<b>44%</b>	<b>\$4,353,726,900</b>	<b>44%</b>	<b>\$3,883,027,300</b>	<b>44%</b>	<b>\$4,034,296,600</b>	<b>48%</b>	<b>\$3,622,246,900</b>	<b>42%</b>
<b>&gt;\$2M</b>	<b>\$3,343,968,200</b>	<b>35%</b>	<b>\$3,968,112,200</b>	<b>37%</b>	<b>\$3,605,040,600</b>	<b>37%</b>	<b>\$3,297,480,200</b>	<b>37%</b>	<b>\$3,276,211,800</b>	<b>39%</b>	<b>\$3,547,358,600</b>	<b>41%</b>

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## 7(a) Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
<b>All 7(A)</b>	<b>23,119</b>		<b>24,841</b>		<b>21,118</b>		<b>19,208</b>		<b>14,296</b>		<b>16,346</b>	
<b>All Minority</b>	<b>5,839</b>	<b>25%</b>	<b>6,340</b>	<b>26%</b>	<b>5,593</b>	<b>26%</b>	<b>5,219</b>	<b>27%</b>	<b>3,717</b>	<b>26%</b>	<b>4,555</b>	<b>28%</b>
Ethnicity - AMERICAN INDIAN	161	1%	182	1%	147	1%	158	1%	114	1%	143	1%
Ethnicity - ASIAN OR PACIFIC	2,953	13%	3,081	12%	2,696	13%	2,404	13%	1,667	12%	1,760	11%
Ethnicity - BLACK	873	4%	1,033	4%	931	4%	863	4%	721	5%	1,146	7%
Ethnicity - HISPANIC	1,852	8%	2,044	8%	1,819	9%	1,794	9%	1,215	8%	1,506	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	3,486	15%	4,130	17%	4,129	20%	3,393	18%	3,166	22%	3,193	20%
Ethnicity - WHITE	13,794	60%	14,371	58%	11,396	54%	10,596	55%	7,413	52%	8,598	53%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	3,138	14%	3,237	13%	2,783	13%	2,440	13%	1,841	13%	2,006	12%
Gender - Female Owned more than 50%	4,233	18%	4,380	18%	3,567	17%	3,562	19%	2,477	17%	3,170	19%
Gender - Male Owned	15,748	68%	17,224	69%	14,768	70%	13,206	69%	9,978	70%	11,170	68%
Business Age - Existing or more than 2 years old	-	0%	-	0%	11,102	53%	10,187	53%	7,504	52%	8,076	49%
Business Age - New Business or 2 years or less	-	0%	-	0%	8	0%	3	0%	2,409	17%	3,467	21%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	3,602	17%	3,012	16%	2,434	17%	2,973	18%
Business Age - Change of Ownership	-	0%	-	0%	2,581	12%	2,521	13%	1,944	14%	1,819	11%
<b>Veteran</b>	<b>1,215</b>	<b>5%</b>	<b>1,227</b>	<b>5%</b>	<b>1,013</b>	<b>5%</b>	<b>936</b>	<b>5%</b>	<b>618</b>	<b>4%</b>	<b>848</b>	<b>5%</b>
<b>Rural</b>	<b>4,026</b>	<b>17%</b>	<b>4,207</b>	<b>17%</b>	<b>3,334</b>	<b>16%</b>	<b>3,385</b>	<b>18%</b>	<b>2,907</b>	<b>20%</b>	<b>3,410</b>	<b>21%</b>
<b>Urban</b>	<b>19,093</b>	<b>83%</b>	<b>20,634</b>	<b>83%</b>	<b>17,784</b>	<b>84%</b>	<b>15,823</b>	<b>82%</b>	<b>11,389</b>	<b>80%</b>	<b>12,936</b>	<b>79%</b>
<b>Export</b>	<b>1,394</b>	<b>6%</b>	<b>344</b>	<b>1%</b>	<b>349</b>	<b>2%</b>	<b>255</b>	<b>1%</b>	<b>211</b>	<b>1%</b>	<b>119</b>	<b>1%</b>
<b>CAPLine</b>	<b>152</b>	<b>1%</b>	<b>134</b>	<b>1%</b>	<b>131</b>	<b>1%</b>	<b>111</b>	<b>1%</b>	<b>100</b>	<b>1%</b>	<b>83</b>	<b>1%</b>
<b>PLP</b>	<b>8,363</b>	<b>36%</b>	<b>10,886</b>	<b>44%</b>	<b>10,430</b>	<b>49%</b>	<b>8,389</b>	<b>44%</b>	<b>7,350</b>	<b>51%</b>	<b>7,403</b>	<b>45%</b>
<b>Express</b>	<b>10,644</b>	<b>46%</b>	<b>11,546</b>	<b>46%</b>	<b>8,622</b>	<b>41%</b>	<b>8,711</b>	<b>45%</b>	<b>5,275</b>	<b>37%</b>	<b>7,010</b>	<b>43%</b>
<b>Community Advantage</b>	<b>411</b>	<b>2%</b>	<b>411</b>	<b>2%</b>	<b>380</b>	<b>2%</b>	<b>307</b>	<b>2%</b>	<b>202</b>	<b>1%</b>	<b>260</b>	<b>2%</b>
<b>\$150K and Under</b>	<b>12,840</b>	<b>56%</b>	<b>13,880</b>	<b>56%</b>	<b>10,550</b>	<b>50%</b>	<b>9,776</b>	<b>51%</b>	<b>5,708</b>	<b>40%</b>	<b>7,618</b>	<b>47%</b>
<b>&gt;\$150K - \$350K</b>	<b>4,018</b>	<b>17%</b>	<b>4,243</b>	<b>17%</b>	<b>4,287</b>	<b>20%</b>	<b>3,966</b>	<b>21%</b>	<b>2,952</b>	<b>21%</b>	<b>3,493</b>	<b>21%</b>
<b>&gt;\$350K - \$2M</b>	<b>5,192</b>	<b>22%</b>	<b>5,478</b>	<b>22%</b>	<b>5,147</b>	<b>24%</b>	<b>4,459</b>	<b>23%</b>	<b>4,617</b>	<b>32%</b>	<b>4,146</b>	<b>25%</b>
<b>&gt;\$2M</b>	<b>1,069</b>	<b>5%</b>	<b>1,240</b>	<b>5%</b>	<b>1,134</b>	<b>5%</b>	<b>1,007</b>	<b>5%</b>	<b>1,019</b>	<b>7%</b>	<b>1,089</b>	<b>7%</b>

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## 504 Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
<b>All 504</b>	<b>\$2,032,369,000</b>		<b>\$1,819,023,000</b>		<b>\$1,917,871,000</b>		<b>\$2,606,312,000</b>		<b>\$3,032,685,540</b>		<b>\$4,638,818,290</b>	
<b>All Minority</b>	<b>\$542,647,000</b>	<b>27%</b>	<b>\$460,700,000</b>	<b>25%</b>	<b>\$456,722,000</b>	<b>24%</b>	<b>\$644,759,000</b>	<b>25%</b>	<b>\$709,483,000</b>	<b>23%</b>	<b>\$1,181,204,290</b>	<b>25%</b>
Ethnicity - AMERICAN INDIAN	\$1,679,000	0%	\$1,484,000	0%	\$208,000	0%	\$2,309,000	0%	\$1,756,000	0%	\$17,135,000	0%
Ethnicity - ASIAN OR PACIFIC	\$375,082,000	18%	\$328,649,000	18%	\$287,761,000	15%	\$420,056,000	16%	\$402,461,000	13%	\$766,975,290	17%
Ethnicity - BLACK	\$44,339,000	2%	\$24,041,000	1%	\$30,356,000	2%	\$36,080,000	1%	\$41,124,000	1%	\$69,052,000	1%
Ethnicity - HISPANIC	\$121,547,000	6%	\$106,526,000	6%	\$138,397,000	7%	\$186,314,000	7%	\$264,142,000	9%	\$328,042,000	7%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$424,715,000	21%	\$496,508,000	27%	\$556,776,000	29%	\$902,475,000	35%	\$715,372,000	24%	\$897,363,000	19%
Ethnicity - WHITE	\$1,065,007,000	52%	\$861,815,000	47%	\$904,373,000	47%	\$1,059,078,000	41%	\$1,607,830,540	53%	\$2,560,251,000	55%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$168,719,000	8%	\$362,583,000	20%	\$361,501,000	19%	\$524,002,000	20%	\$633,390,000	21%	\$886,138,000	19%
Gender - Female Owned more than 50%	\$212,853,000	10%	\$158,557,000	9%	\$208,929,000	11%	\$267,544,000	10%	\$267,638,000	9%	\$413,176,000	9%
Gender - Male Owned	\$1,650,797,000	81%	\$1,297,883,000	71%	\$1,347,441,000	70%	\$1,814,766,000	70%	\$2,131,657,540	70%	\$3,339,504,290	72%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$1,404,062,000	73%	\$2,010,936,000	77%	\$2,629,892,000	87%	\$3,891,279,000	84%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$4,044,000	0%	\$5,242,000	0%	\$46,702,540	2%	\$61,246,000	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$325,989,000	17%	\$460,603,000	18%	\$288,205,000	10%	\$577,263,290	12%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$8,852,000	0%	\$61,827,000	2%	\$67,886,000	2%	\$109,030,000	2%
<b>Veteran</b>	<b>\$39,367,000</b>	<b>2%</b>	<b>\$28,348,000</b>	<b>2%</b>	<b>\$25,254,000</b>	<b>1%</b>	<b>\$80,150,000</b>	<b>3%</b>	<b>\$57,009,000</b>	<b>2%</b>	<b>\$100,804,000</b>	<b>2%</b>
<b>Rural</b>	<b>\$253,036,000</b>	<b>12%</b>	<b>\$250,688,000</b>	<b>14%</b>	<b>\$253,440,000</b>	<b>13%</b>	<b>\$354,068,000</b>	<b>14%</b>	<b>\$410,486,540</b>	<b>14%</b>	<b>\$677,495,000</b>	<b>15%</b>
<b>Urban</b>	<b>\$1,779,333,000</b>	<b>88%</b>	<b>\$1,568,335,000</b>	<b>86%</b>	<b>\$1,664,431,000</b>	<b>87%</b>	<b>\$2,252,244,000</b>	<b>86%</b>	<b>\$2,622,199,000</b>	<b>86%</b>	<b>\$3,961,323,290</b>	<b>85%</b>
<b>Export</b>	<b>\$33,942,000</b>	<b>2%</b>	<b>\$21,919,000</b>	<b>1%</b>	<b>\$20,629,000</b>	<b>1%</b>	<b>\$43,099,000</b>	<b>2%</b>	<b>\$37,583,000</b>	<b>1%</b>	<b>\$76,218,000</b>	<b>2%</b>
<b>504 Refinance</b>	<b>\$123,718,000</b>	<b>6%</b>	<b>\$60,392,000</b>	<b>3%</b>	<b>\$52,860,000</b>	<b>3%</b>	<b>\$109,076,000</b>	<b>4%</b>	<b>\$199,545,000</b>	<b>7%</b>	<b>\$476,493,000</b>	<b>10%</b>
<b>\$150K and Under</b>	<b>\$27,277,000</b>	<b>1%</b>	<b>\$21,341,000</b>	<b>1%</b>	<b>\$20,454,000</b>	<b>1%</b>	<b>\$24,728,000</b>	<b>1%</b>	<b>\$32,108,540</b>	<b>1%</b>	<b>\$22,623,000</b>	<b>0%</b>
<b>&gt;\$150K - \$350K</b>	<b>\$173,015,000</b>	<b>9%</b>	<b>\$159,407,000</b>	<b>9%</b>	<b>\$156,214,000</b>	<b>8%</b>	<b>\$185,104,000</b>	<b>7%</b>	<b>\$250,374,000</b>	<b>8%</b>	<b>\$257,283,000</b>	<b>6%</b>
<b>&gt;\$350K - \$2M</b>	<b>\$1,145,124,000</b>	<b>56%</b>	<b>\$1,007,073,000</b>	<b>55%</b>	<b>\$1,111,062,000</b>	<b>58%</b>	<b>\$1,507,777,000</b>	<b>58%</b>	<b>\$1,790,726,000</b>	<b>59%</b>	<b>\$2,519,057,290</b>	<b>54%</b>
<b>&gt;\$2M</b>	<b>\$686,953,000</b>	<b>34%</b>	<b>\$631,202,000</b>	<b>35%</b>	<b>\$630,141,000</b>	<b>33%</b>	<b>\$888,703,000</b>	<b>34%</b>	<b>\$959,477,000</b>	<b>32%</b>	<b>\$1,839,855,000</b>	<b>40%</b>

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## 504 Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
<b>All 504</b>	<b>2,541</b>		<b>2,246</b>		<b>2,330</b>		<b>3,019</b>		<b>3,742</b>		<b>4,663</b>	
<b>All Minority</b>	<b>554</b>	<b>22%</b>	<b>489</b>	<b>22%</b>	<b>509</b>	<b>22%</b>	<b>637</b>	<b>21%</b>	<b>826</b>	<b>22%</b>	<b>1,087</b>	<b>23%</b>
Ethnicity - AMERICAN INDIAN	3	0%	5	0%	1	0%	6	0%	5	0%	28	1%
Ethnicity - ASIAN OR PACIFIC	309	12%	267	12%	248	11%	306	10%	372	10%	549	12%
Ethnicity - BLACK	58	2%	41	2%	47	2%	60	2%	88	2%	98	2%
Ethnicity - HISPANIC	184	7%	176	8%	213	9%	265	9%	361	10%	412	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	395	16%	487	22%	517	22%	903	30%	757	20%	718	15%
Ethnicity - WHITE	1,592	63%	1,270	57%	1,304	56%	1,479	49%	2,159	58%	2,858	61%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	238	9%	539	24%	566	24%	724	24%	889	24%	1,096	24%
Gender - Female Owned more than 50%	359	14%	260	12%	288	12%	394	13%	452	12%	560	12%
Gender - Male Owned	1,944	77%	1,447	64%	1,476	63%	1,901	63%	2,401	64%	3,007	64%
Business Age - Existing or more than 2 years old	-	0%	-	0%	1,829	78%	2,443	81%	3,243	87%	3,992	86%
Business Age - New Business or 2 years or less	-	0%	-	0%	5	0%	6	0%	55	1%	68	1%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	312	13%	447	15%	378	10%	513	11%
Business Age - Change of Ownership	-	0%	-	0%	7	0%	61	2%	66	2%	90	2%
<b>Veteran</b>	<b>79</b>	<b>3%</b>	<b>59</b>	<b>3%</b>	<b>43</b>	<b>2%</b>	<b>96</b>	<b>3%</b>	<b>95</b>	<b>3%</b>	<b>112</b>	<b>2%</b>
<b>Rural</b>	<b>420</b>	<b>17%</b>	<b>392</b>	<b>17%</b>	<b>416</b>	<b>18%</b>	<b>539</b>	<b>18%</b>	<b>625</b>	<b>17%</b>	<b>836</b>	<b>18%</b>
<b>Urban</b>	<b>2,121</b>	<b>83%</b>	<b>1,854</b>	<b>83%</b>	<b>1,914</b>	<b>82%</b>	<b>2,480</b>	<b>82%</b>	<b>3,117</b>	<b>83%</b>	<b>3,827</b>	<b>82%</b>
<b>Export</b>	<b>30</b>	<b>1%</b>	<b>20</b>	<b>1%</b>	<b>19</b>	<b>1%</b>	<b>33</b>	<b>1%</b>	<b>37</b>	<b>1%</b>	<b>53</b>	<b>1%</b>
<b>504 Refinance</b>	<b>113</b>	<b>4%</b>	<b>83</b>	<b>4%</b>	<b>56</b>	<b>2%</b>	<b>109</b>	<b>4%</b>	<b>206</b>	<b>6%</b>	<b>394</b>	<b>8%</b>
<b>\$150K and Under</b>	<b>240</b>	<b>9%</b>	<b>188</b>	<b>8%</b>	<b>178</b>	<b>8%</b>	<b>215</b>	<b>7%</b>	<b>286</b>	<b>8%</b>	<b>194</b>	<b>4%</b>
<b>&gt;\$150K - \$350K</b>	<b>693</b>	<b>27%</b>	<b>640</b>	<b>28%</b>	<b>619</b>	<b>27%</b>	<b>754</b>	<b>25%</b>	<b>989</b>	<b>26%</b>	<b>1,021</b>	<b>22%</b>
<b>&gt;\$350K - \$2M</b>	<b>1,393</b>	<b>55%</b>	<b>1,223</b>	<b>54%</b>	<b>1,332</b>	<b>57%</b>	<b>1,775</b>	<b>59%</b>	<b>2,162</b>	<b>58%</b>	<b>2,865</b>	<b>61%</b>
<b>&gt;\$2M</b>	<b>215</b>	<b>8%</b>	<b>195</b>	<b>9%</b>	<b>201</b>	<b>9%</b>	<b>275</b>	<b>9%</b>	<b>305</b>	<b>8%</b>	<b>583</b>	<b>13%</b>

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## Community Advantage Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
<b>All Community Advantage</b>	<b>\$52,938,700</b>		<b>\$55,987,000</b>		<b>\$53,564,900</b>		<b>\$44,252,300</b>		<b>\$29,218,600</b>		<b>\$38,104,200</b>	
<b>All Minority</b>	<b>\$18,398,900</b>	<b>35%</b>	<b>\$18,743,800</b>	<b>33%</b>	<b>\$18,682,800</b>	<b>35%</b>	<b>\$18,528,000</b>	<b>42%</b>	<b>\$10,097,200</b>	<b>35%</b>	<b>\$15,613,600</b>	<b>41%</b>
Ethnicity - AMERICAN INDIAN	\$450,000	1%	\$1,107,500	2%	\$925,000	2%	\$721,500	2%	\$331,500	1%	\$100,000	0%
Ethnicity - ASIAN OR PACIFIC	\$5,825,100	11%	\$4,601,500	8%	\$3,474,800	6%	\$5,730,800	13%	\$2,368,600	8%	\$3,426,400	9%
Ethnicity – BLACK	\$5,404,200	10%	\$5,946,600	11%	\$6,714,800	13%	\$6,382,600	14%	\$4,709,900	16%	\$7,798,600	20%
Ethnicity – HISPANIC	\$6,719,600	13%	\$7,088,200	13%	\$7,568,200	14%	\$5,693,100	13%	\$2,687,200	9%	\$4,288,600	11%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$3,187,800	6%	\$6,685,700	12%	\$7,288,100	14%	\$5,795,800	13%	\$3,190,100	11%	\$4,958,600	13%
Ethnicity – WHITE	\$31,352,000	59%	\$30,557,500	55%	\$27,594,000	52%	\$19,928,500	45%	\$15,931,300	55%	\$17,532,000	46%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$8,463,300	16%	\$8,720,000	16%	\$9,500,300	18%	\$7,430,900	17%	\$3,588,300	12%	\$6,259,100	16%
Gender - Female Owned more than 50%	\$15,590,400	29%	\$16,183,200	29%	\$14,604,500	27%	\$11,428,700	26%	\$8,193,300	28%	\$13,434,200	35%
Gender - Male Owned	\$28,885,000	55%	\$31,083,800	56%	\$29,460,100	55%	\$25,392,700	57%	\$17,437,000	60%	\$18,410,900	48%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$20,067,000	37%	\$16,800,900	38%	\$10,973,900	38%	\$10,374,000	27%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$2,596,400	9%	\$3,253,900	9%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$23,276,900	43%	\$17,371,900	39%	\$12,204,500	42%	\$18,506,800	49%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$4,941,000	9%	\$5,002,900	11%	\$3,443,800	12%	\$5,500,500	14%
<b>Veteran</b>	<b>\$4,786,700</b>	<b>9%</b>	<b>\$6,451,300</b>	<b>12%</b>	<b>\$4,730,400</b>	<b>9%</b>	<b>\$4,152,000</b>	<b>9%</b>	<b>\$1,498,900</b>	<b>5%</b>	<b>\$2,652,700</b>	<b>7%</b>
<b>Rural</b>	<b>\$5,665,000</b>	<b>11%</b>	<b>\$7,783,400</b>	<b>14%</b>	<b>\$5,005,600</b>	<b>9%</b>	<b>\$5,853,400</b>	<b>13%</b>	<b>\$3,613,400</b>	<b>12%</b>	<b>\$5,605,200</b>	<b>15%</b>
<b>Urban</b>	<b>\$47,273,700</b>	<b>89%</b>	<b>\$48,203,600</b>	<b>86%</b>	<b>\$48,559,300</b>	<b>91%</b>	<b>\$38,398,900</b>	<b>87%</b>	<b>\$25,605,200</b>	<b>88%</b>	<b>\$32,499,000</b>	<b>85%</b>
<b>\$150K and Under</b>	<b>\$30,979,100</b>	<b>59%</b>	<b>\$28,206,900</b>	<b>50%</b>	<b>\$23,682,800</b>	<b>44%</b>	<b>\$18,002,400</b>	<b>41%</b>	<b>\$13,443,400</b>	<b>46%</b>	<b>\$16,124,900</b>	<b>42%</b>
<b>&gt;\$150K - \$350K</b>	<b>\$21,959,600</b>	<b>41%</b>	<b>\$27,780,100</b>	<b>50%</b>	<b>\$29,882,100</b>	<b>56%</b>	<b>\$26,249,900</b>	<b>59%</b>	<b>\$15,775,200</b>	<b>54%</b>	<b>\$21,979,300</b>	<b>58%</b>

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## Community Advantage Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
<b>All Community Advantage</b>	<b>411</b>		<b>411</b>		<b>380</b>		<b>307</b>		<b>202</b>		<b>260</b>	
<b>All Minority</b>	<b>139</b>	<b>34%</b>	<b>138</b>	<b>34%</b>	<b>136</b>	<b>36%</b>	<b>131</b>	<b>43%</b>	<b>79</b>	<b>39%</b>	<b>111</b>	<b>43%</b>
Ethnicity - AMERICAN INDIAN	3	1%	7	2%	5	1%	9	3%	4	2%	1	0%
Ethnicity - ASIAN OR PACIFIC	37	9%	30	7%	26	7%	36	12%	17	8%	22	8%
Ethnicity – BLACK	47	11%	46	11%	48	13%	48	16%	38	19%	59	23%
Ethnicity – HISPANIC	52	13%	55	13%	57	15%	38	12%	20	10%	29	11%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	28	7%	45	11%	58	15%	42	14%	18	9%	33	13%
Ethnicity – WHITE	244	59%	228	55%	186	49%	134	44%	105	52%	116	45%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	71	17%	66	16%	-	0%	48	16%	24	12%	36	14%
Gender - Female Owned more than 50%	123	30%	129	31%	-	0%	89	29%	64	32%	101	39%
Gender - Male Owned	217	53%	216	53%	-	0%	170	55%	114	56%	123	47%
Business Age - Existing or more than 2 years old	-	0%	-	0%	148	39%	120	39%	74	37%	67	26%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	21	10%	22	8%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	162	43%	122	40%	86	43%	137	53%
Business Age - Change of Ownership	-	0%	-	0%	31	8%	29	9%	21	10%	32	12%
<b>Veteran</b>	<b>36</b>	<b>0%</b>	<b>48</b>	<b>12%</b>	<b>34</b>	<b>9%</b>	<b>30</b>	<b>10%</b>	<b>9</b>	<b>4%</b>	<b>18</b>	<b>7%</b>
<b>Rural</b>	<b>48</b>	<b>12%</b>	<b>64</b>	<b>16%</b>	<b>37</b>	<b>10%</b>	<b>40</b>	<b>13%</b>	<b>27</b>	<b>13%</b>	<b>40</b>	<b>15%</b>
<b>Urban</b>	<b>363</b>	<b>88%</b>	<b>347</b>	<b>84%</b>	<b>343</b>	<b>90%</b>	<b>267</b>	<b>87%</b>	<b>175</b>	<b>87%</b>	<b>220</b>	<b>85%</b>
<b>\$150K and Under</b>	<b>315</b>	<b>77%</b>	<b>287</b>	<b>70%</b>	<b>245</b>	<b>64%</b>	<b>191</b>	<b>62%</b>	<b>132</b>	<b>65%</b>	<b>161</b>	<b>62%</b>
<b>&gt;\$150K - \$350K</b>	<b>96</b>	<b>23%</b>	<b>124</b>	<b>30%</b>	<b>135</b>	<b>36%</b>	<b>116</b>	<b>38%</b>	<b>70</b>	<b>35%</b>	<b>99</b>	<b>38%</b>

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