Weekly Approvals Report with data as of 02/25 for each FY

## 7(a) Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All 7(A)	\$9,224,909,600		\$10,296,406,800		\$9,536,930,800		\$8,322,669,300		\$7,937,032,200		\$8,089,075,400	
All Minority	\$2,827,346,100	31%	\$3,153,083,600	31%	\$3,007,031,800	32%	\$2,557,359,100	31%	\$2,188,140,800	28%	\$2,408,346,900	30%
Ethnicity - AMERICAN INDIAN	\$54,138,500	1%	\$80,434,700	1%	\$73,949,800	1%	\$56,098,800	1%	\$53,881,500	1%	\$83,564,600	1%
Ethnicity - ASIAN OR PACIFIC	\$2,021,829,900	22%	\$2,184,005,000	21%	\$2,010,699,000	21%	\$1,789,066,200	21%	\$1,416,955,800	18%	\$1,459,716,000	18%
Ethnicity - BLACK	\$216,671,100	2%	\$278,955,600	3%	\$308,498,700	3%	\$213,717,000	3%	\$213,177,400	3%	\$324,625,100	4%
Ethnicity - HISPANIC	\$534,706,600	6%	\$609,688,300	6%	\$613,884,300	6%	\$498,477,100	6%	\$504,126,100	6%	\$540,441,200	7%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$1,631,937,300	18%	\$2,036,130,700	20%	\$2,033,976,900	21%	\$1,859,658,200	22%	\$2,275,927,600	29%	\$2,121,566,000	26%
Ethnicity - WHITE	\$4,765,626,200	52%	\$5,107,192,500	50%	\$4,495,922,100	47%	\$3,905,652,000	47%	\$3,472,963,800	44%	\$3,559,162,500	44%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$1,395,265,500	15%	\$1,496,305,500	15%	\$1,352,125,400	14%	\$1,174,952,100	14%	\$1,001,275,000	13%	\$1,029,502,300	13%
Gender - Female Owned more	<i><b>41,000,000</b></i>	2070	ψ 1, 13 0,0 0 0,3 0 0 °	2070	ψ 1/332/123/ · 00		ψ <u>1</u> ,1,1,002,100	-	<i><b>41,001,17,0,000</b></i>		<del>+ 1/023/302/300</del>	
than 50%	\$1,324,100,500	14%	\$1,422,355,700	14%	\$1,277,936,600	13%	\$1,153,792,900	14%	\$1,075,762,000	14%	\$1,169,468,600	14%
Gender - Male Owned	\$6,505,543,600	71%	\$7,377,745,600	72%	\$6,906,868,800	72%	\$5,993,924,300	72%	\$5,859,995,200	74%	\$5,890,104,500	73%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$4,477,107,600	47%	\$3,767,896,000	45%	\$3,873,506,000	49%	\$3,768,490,500	47%
Business Age - New Business or	γo	070	70	070	ψ1,177,107,000	1770	<del>43,767,636,666</del>	1370	<del>43,573,300,000</del>	1370	<del>43,700,130,300</del>	1770
2 years or less	\$0	0%	\$0	0%	\$4,664,000	0%	\$2,303,900	0%	\$1,008,399,400	13%	\$1,174,112,700	15%
Business Age - Startup, Loan												
Funds will Open Business	\$0	0%	\$0	0%	\$1,651,353,700	17%	\$1,318,959,500	16%	\$1,138,002,400	14%	\$1,268,580,700	16%
Business Age - Change of			4 -									
Ownership	\$0	0%	\$0	0%	\$2,236,144,800	23%	\$2,229,789,900	27%	\$1,914,204,800	24%	\$1,874,774,500	23%
Veteran	\$340,770,800	4%	\$392,756,900	4%	\$368,596,700	4%	\$288,745,600	3%	\$272,684,700	3%	\$276,551,900	3%
Rural	\$1,577,094,500	17%	\$1,678,330,000	16%	\$1,425,028,500	15%	\$1,355,074,900	16%	\$1,388,702,600	17%	\$1,558,989,500	19%
Urban	\$7,647,815,100	83%	\$8,618,076,800	84%	\$8,111,902,300	85%	\$6,967,594,400	84%	\$6,548,329,600	83%	\$6,530,085,900	81%
Export	\$1,123,802,800	12%	\$417,862,500	4%	\$400,898,100	4%	\$287,166,400	3%	\$258,221,900	3%	\$185,655,500	2%
CAPLine	\$92,484,400	1%	\$129,001,500	1%	\$122,185,900	1%	\$75,101,500	1%	\$75,735,500	1%	\$66,125,700	1%
PLP	\$6,364,350,300	69%	\$7,704,806,000	75%	\$7,470,782,900	78%	\$6,244,942,900	75%	\$5,934,453,500	75%	\$5,693,831,700	70%
Express	\$730,530,200	8%	\$788,654,000	8%	\$636,253,800	7%	\$638,060,800	8%	\$574,511,700	7%	\$642,824,300	8%
Community Advantage	\$50,105,900	1%	\$53,089,100	1%	\$50,230,400	1%	\$39,989,800	0%	\$27,256,500	0%	\$35,925,700	0%
\$150K and Under	\$777,458,100	8%	\$838,948,900	8%	\$685,844,400	7%	\$581,481,500	7%	\$361,639,400	5%	\$458,671,900	6%
>\$150K - \$350K	\$1,013,523,000	11%	\$1,068,290,000	10%	\$1,083,401,000	11%	\$982,984,300	12%	\$729,055,700	9%	\$868,088,100	11%
>\$350K - \$2M	\$4,219,383,100	46%	\$4,569,699,100	44%	\$4,249,569,300	45%	\$3,659,911,700	44%	\$3,785,483,800	48%	\$3,416,042,900	42%
>\$2M	\$3,214,545,400	35%	\$3,819,468,800	37%	\$3,518,116,100	37%	\$3,098,291,800	37%	\$3,060,853,300	39%	\$3,346,272,500	41%

## 7(a) Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All 7(A)	22,077		23,766		20,367		18,072		13,437		15,441	
All Minority	5,590	25%	6,062	26%	5,401	27%	4,949	27%	3,495	26%	4,311	28%
Ethnicity - AMERICAN INDIAN	157	1%	175	1%	144	1%	151	1%	103	1%	135	1%
Ethnicity - ASIAN OR PACIFIC	2,839	13%	2,966	12%	2,616	13%	2,273	13%	1,566	12%	1,651	11%
Ethnicity - BLACK	822	4%	987	4%	898	4%	820	5%	678	5%	1,099	7%
Ethnicity - HISPANIC	1,772	8%	1,934	8%	1,743	9%	1,705	9%	1,148	9%	1,426	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	3,321	15%	3,995	17%	3,972	20%	3,200	18%	2,948	22%	3,034	20%
Ethnicity - WHITE	13,166	60%	13,709	58%	10,994	54%	9,923	55%	6,994	52%	8,096	52%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or												
less	3,007	14%	3,069	13%	2,697	13%	2,291	13%	1,740	13%	1,902	12%
Gender - Female Owned more	4.044	400/		400/	2 442	470/	2.252	400/	2 224	470/	2 202	400/
than 50%	4,041	18%	4,224	18%	3,440	17%	3,363	19%	2,331	17%	3,002	19%
Gender - Male Owned	15,029	68%	16,473	69%	14,230	70%	12,418	69%	9,366	70%	10,537	68%
Business Age - Existing or more than 2 years old		0%		0%	10,679	52%	9,580	53%	7,037	52%	7,652	50%
Business Age - New Business or		076	<del>-</del> _	076	10,079	32/0	3,380	3370	7,037	32/0	7,032	30%
2 years or less	-	0%	-	0%	8	0%	3	0%	2,247	17%	3,269	21%
Business Age - Startup, Loan									•		•	
Funds will Open Business	-	0%	-	0%	3,494	17%	2,822	16%	2,300	17%	2,806	18%
Business Age - Change of												
Ownership	-	0%	-	0%	2,502	12%	2,366	13%	1,848	14%	1,704	11%
Veteran	1,165	5%	1,172	5%	963	5%	884	5%	589	4%	796	5%
Rural	3,814	17%	3,990	17%	3,194	16%	3,166	18%	2,720	20%	3,217	21%
Urban	18,263	83%	19,776	83%	17,173	84%	14,906	82%	10,717	80%	12,224	79%
Export	1,375	6%	332	1%	344	2%	238	1%	206	2%	116	1%
CAPLine	146	1%	128	1%	130	1%	97	1%	94	1%	78	1%
PLP	7,937	36%	10,483	44%	10,150	50%	7,912	44%	6,879	51%	6,987	45%
Express	10,168	46%	11,011	46%	8,263	41%	8,203	45%	4,954	37%	6,620	43%
Community Advantage	389	2%	389	2%	355	2%	284	2%	190	1%	245	2%
\$150K and Under	12,232	55%	13,216	56%	10,094	50%	9,203	51%	5,372	40%	7,197	47%
>\$150K - \$350K	3,845	17%	4,074	17%	4,140	20%	3,720	21%	2,775	21%	3,299	21%
>\$350K - \$2M	4,974	23%	5,280	22%	5,024	25%	4,203	23%	4,337	32%	3,917	25%
>\$2M	1,026	5%	1,196	5%	1,109	5%	946	5%	953	7%	1,028	7%

#### 504 Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All 504	\$1,921,312,000		\$1,741,347,000		\$1,812,953,000		\$2,495,737,000		\$2,880,772,540		\$4,401,220,290	
All Minority	\$527,618,000	27%	\$437,449,000	25%	\$440,103,000	24%	\$616,574,000	25%	\$678,510,000	24%	\$1,112,581,290	25%
Ethnicity - AMERICAN INDIAN	\$1,679,000	0%	\$1,339,000	0%	\$208,000	0%	\$2,309,000	0%	\$1,756,000	0%	\$13,044,000	0%
Ethnicity - ASIAN OR PACIFIC	\$370,345,000	19%	\$312,757,000	18%	\$278,016,000	15%	\$398,974,000	16%	\$383,741,000	13%	\$731,450,290	17%
Ethnicity - BLACK	\$39,315,000	2%	\$23,516,000	1%	\$29,975,000	2%	\$32,919,000	1%	\$37,475,000	1%	\$64,868,000	1%
Ethnicity - HISPANIC	\$116,279,000	6%	\$99,837,000	6%	\$131,904,000	7%	\$182,372,000	7%	\$255,538,000	9%	\$303,219,000	7%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$390,467,000	20%	\$465,363,000	27%	\$513,524,000	28%	\$872,335,000	35%	\$684,815,000	24%	\$853,012,000	19%
Ethnicity - WHITE	\$1,003,227,000	52%	\$838,535,000	48%	\$859,326,000	47%	\$1,006,828,000	40%	\$1,517,447,540	53%	\$2,435,627,000	55%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$159,854,000	8%	\$354,844,000	20%	\$341,307,000	19%	\$493,049,000	20%	\$601,147,000	21%	\$823,045,000	19%
Gender - Female Owned more than 50%	\$206,517,000	11%	\$149,900,000	9%	\$200,568,000	11%	\$254,191,000	10%	\$256,768,000	9%	\$391,090,000	9%
Gender - Male Owned	\$1,554,941,000	81%	\$1,236,603,000	71%	\$1,271,078,000	70%	\$1,748,497,000	70%	\$2,022,857,540	70%	\$3,187,085,290	72%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$1,332,235,000	73%	\$1,926,759,000	77%	\$2,497,280,000	87%	\$3,672,399,000	83%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$2,057,000	0%	\$5,242,000	0%	\$44,380,540	2%	\$59,318,000	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$305,723,000	17%	\$439,376,000	18%	\$275,730,000	10%	\$563,006,290	13%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$8,479,000	0%	\$59,360,000	2%	\$63,382,000	2%	\$106,497,000	2%
Veteran	\$37,488,000	2%	\$26,892,000	2%	\$24,012,000	1%	\$77,448,000	3%	\$53,943,000	2%	\$98,097,000	2%
Rural	\$227,743,000	12%	\$229,915,000	13%	\$236,277,000	13%	\$332,104,000	13%	\$401,083,540	14%	\$651,871,000	15%
Urban	\$1,693,569,000	88%	\$1,511,432,000	87%	\$1,576,676,000	87%	\$2,163,633,000	87%	\$2,479,689,000	86%	\$3,749,349,290	85%
Export	\$31,589,000	2%	\$21,919,000	1%	\$17,471,000	1%	\$38,100,000	2%	\$35,975,000	1%	\$69,057,000	2%
504 Refinance	\$114,852,000	6%	\$57,536,000	3%	\$51,902,000	3%	\$106,698,000	4%	\$192,527,000	7%	\$446,570,000	10%
\$150K and Under	\$26,018,000	1%	\$19,686,000	1%	\$19,099,000	1%	\$23,941,000	1%	\$31,014,540	1%	\$22,013,000	1%
>\$150K - \$350K	\$167,853,000	9%	\$152,479,000	9%	\$147,358,000	8%	\$176,490,000	7%	\$233,532,000	8%	\$247,409,000	6%
>\$350K - \$2M	\$1,087,603,000	57%	\$969,029,000	56%	\$1,045,780,000	58%	\$1,450,115,000	58%	\$1,699,332,000	59%	\$2,388,854,290	54%
>\$2M	\$639,838,000	33%	\$600,153,000	34%	\$600,716,000	33%	\$845,191,000	34%	\$916,894,000	32%	\$1,742,944,000	40%

#### 504 Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All 504	2,430		2,147		2,202		2,894		3,549		4,453	
All Minority	535	22%	465	22%	485	22%	611	21%	784	22%	1,035	23%
Ethnicity - AMERICAN INDIAN	3	0%	4	0%	1	0%	6	0%	5	0%	25	1%
Ethnicity - ASIAN OR PACIFIC	303	12%	254	12%	233	11%	290	10%	353	10%	530	12%
Ethnicity - BLACK	56	2%	39	2%	46	2%	57	2%	81	2%	93	2%
Ethnicity - HISPANIC	173	7%	168	8%	205	9%	258	9%	345	10%	387	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	371	15%	457	21%	475	22%	867	30%	731	21%	681	15%
Ethnicity - WHITE	1,524	63%	1,225	57%	1,242	56%	1,416	49%	2,034	57%	2,737	61%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	226	9%	518	24%	533	24%	690	24%	846	24%	1,035	23%
Gender - Female Owned more	246	4.40/	247	120/	272	420/	070	120/		420/	504	120/
than 50%	346	14%	247	12%	273	12%	378	13%	429	12%	534	12%
Gender - Male Owned	1,858	76%	1,382	64%	1,396	63%	1,826	63%	2,274	64%	2,884	65%
Business Age - Existing or more than 2 years old	_	0%	-	0%	1,728	78%	2,345	81%	3,076	87%	3,801	85%
Business Age - New Business or												
2 years or less	-	0%	-	0%	4	0%	6	0%	53	1%	67	2%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	294	13%	424	15%	357	10%	499	11%
Business Age - Change of												
Ownership	-	0%	-	0%	6	0%	59	2%	63	2%	86	2%
Veteran	75	3%	55	3%	41	2%	94	3%	90	3%	107	2%
Rural	395	16%	371	17%	394	18%	513	18%	603	17%	804	18%
Urban	2,035	84%	1,776	83%	1,808	82%	2,381	82%	2,946	83%	3,649	82%
Export	28	1%	20	1%	17	1%	32	1%	34	1%	49	1%
504 Refinance	108	4%	79	4%	54	2%	105	4%	196	6%	376	8%
\$150K and Under	229	9%	174	8%	166	8%	208	7%	276	8%	189	4%
>\$150K - \$350K	673	28%	613	29%	585	27%	718	25%	924	26%	984	22%
>\$350K - \$2M	1,326	55%	1,175	55%	1,258	57%	1,706	59%	2,057	58%	2,728	61%
>\$2M	202	8%	185	9%	193	9%	262	9%	292	8%	552	12%

# Community Advantage Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All Community Advantage	\$50,105,900		\$53,089,100		\$50,230,400		\$39,989,800		\$27,256,500		\$35,925,700	
All Minority	\$17,258,000	34%	\$17,083,500	32%	\$16,742,300	33%	\$17,068,000	43%	\$8,965,100	33%	\$14,822,500	41%
Ethnicity - AMERICAN INDIAN	\$450,000	1%	\$1,107,500	2%	\$925,000	2%	\$721,500	2%	\$331,500	1%	\$100,000	0%
Ethnicity - ASIAN OR PACIFIC	\$5,638,100	11%	\$3,894,600	7%	\$3,118,800	6%	\$5,275,800	13%	\$2,118,600	8%	\$3,426,400	10%
Ethnicity – BLACK	\$4,752,800	9%	\$5,636,600	11%	\$6,127,800	12%	\$6,107,600	15%	\$4,521,800	17%	\$7,007,500	20%
Ethnicity – HISPANIC	\$6,417,100	13%	\$6,444,800	12%	\$6,570,700	13%	\$4,963,100	12%	\$1,993,200	7%	\$4,288,600	12%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$2,591,800	5%	\$6,315,700	12%	\$7,240,100	14%	\$4,942,800	12%	\$3,190,100	12%	\$4,486,200	12%
Ethnicity – WHITE	\$30,256,100	60%	\$29,689,900	56%	\$26,248,000	52%	\$17,979,000	45%	\$15,101,300	55%	\$16,617,000	46%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$7,899,800	16%	\$8,202,300	15%	\$8,685,200	17%	\$6,280,900	16%	\$3,588,300	13%	\$5,759,100	16%
Gender - Female Owned more than 50%	\$14,677,000	29%	\$15,573,600	29%	\$13,835,100	28%	\$10,488,700	26%	\$7,778,300	29%	\$12,569,200	35%
Gender - Male Owned	\$27,529,100	55%	\$29,313,200	55%	\$27,710,100	55%	\$23,220,200	58%	\$15,889,900	58%	\$17,597,400	49%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$18,969,000	38%	\$15,526,400	39%	\$9,693,900	36%	\$10,124,000	28%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$2,252,400	8%	\$2,983,900	8%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$21,952,900	44%	\$15,830,900	40%	\$11,866,400	44%	\$17,348,300	48%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$4,761,000	9%	\$3,805,900	10%	\$3,443,800	13%	\$5,000,500	14%
Veteran	\$4,231,100	8%	\$6,391,300	12%	\$4,331,400	9%	\$3,902,000	10%	\$1,372,900	5%	\$2,280,300	6%
Rural	\$5,515,000	11%	\$7,633,400	14%	\$5,005,600	10%	\$5,548,400	14%	\$3,269,400	12%	\$5,220,200	15%
Urban	\$44,590,900	89%	\$45,455,700	86%	\$45,224,800	90%	\$34,441,400	86%	\$23,987,100	88%	\$30,705,500	85%
\$150K and Under	\$29,533,300	59%	\$26,471,300	50%	\$21,884,300	44%	\$16,785,900	42%	\$12,675,300	47%	\$15,156,400	42%
>\$150K - \$350K	\$20,572,600	41%	\$26,617,800	50%	\$28,346,100	56%	\$23,203,900	58%	\$14,581,200	53%	\$20,769,300	58%

#### Community Advantage Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All Community Advantage	389		389		355		284		190		245	
All Minority	132	34%	126	32%	123	35%	123	43%	73	38%	106	43%
Ethnicity - AMERICAN INDIAN	3	1%	7	2%	5	1%	9	3%	4	2%	1	0%
Ethnicity - ASIAN OR PACIFIC	36	9%	26	7%	24	7%	34	12%	16	8%	22	9%
Ethnicity – BLACK	43	11%	44	11%	44	12%	46	16%	36	19%	54	22%
Ethnicity – HISPANIC	50	13%	49	13%	50	14%	34	12%	17	9%	29	12%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	24	6%	43	11%	56	16%	37	13%	18	9%	30	12%
Ethnicity – WHITE	233	60%	220	57%	176	50%	124	44%	99	52%	109	44%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	65	17%	62	16%	-	0%	43	15%	24	13%	33	13%
Gender - Female Owned more than 50%	115	30%	124	32%	-	0%	83	29%	61	32%	95	39%
Gender - Male Owned	209	54%	203	52%	-	0%	158	56%	105	55%	117	48%
Business Age - Existing or more than 2 years old	-	0%	-	0%	139	39%	112	39%	67	35%	66	27%
Business Age - New Business or 2 years or less	-	0%		0%	-	0%	-	0%	19	10%	20	8%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	152	43%	114	40%	83	44%	127	52%
Business Age - Change of Ownership	-	0%	-	0%	30	8%	23	8%	21	11%	30	12%
Veteran	32	0%	47	12%	32	9%	29	10%	8	4%	16	7%
Rural	46	12%	61	16%	37	10%	38	13%	25	13%	38	16%
Urban	343	88%	328	84%	318	90%	246	87%	165	87%	207	84%
\$150K and Under	299	77%	270	69%	227	64%	181	64%	125	66%	151	62%
>\$150K - \$350K	90	23%	119	31%	128	36%	103	36%	65	34%	94	38%