

Weekly Approvals Report with data as of 01/28 for each FY

7(a) Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All 7(A)	\$7,577,938,300		\$8,749,017,500		\$6,774,749,100		\$6,768,952,600		\$5,526,520,400		\$6,185,730,900	
All Minority	\$2,346,966,000	31%	\$2,661,893,400	30%	\$2,179,054,000	32%	\$2,092,217,200	31%	\$1,504,550,300	27%	\$1,813,541,300	29%
Ethnicity - AMERICAN INDIAN	\$37,284,600	0%	\$74,038,800	1%	\$50,412,600	1%	\$47,149,400	1%	\$39,685,900	1%	\$57,192,400	1%
Ethnicity - ASIAN OR PACIFIC	\$1,679,598,200	22%	\$1,853,991,100	21%	\$1,476,272,000	22%	\$1,458,485,200	22%	\$949,601,600	17%	\$1,124,604,000	18%
Ethnicity - BLACK	\$177,720,800	2%	\$238,450,000	3%	\$205,818,100	3%	\$171,370,900	3%	\$144,085,600	3%	\$234,729,900	4%
Ethnicity - HISPANIC	\$452,362,400	6%	\$495,413,500	6%	\$446,551,300	7%	\$415,211,700	6%	\$371,177,200	7%	\$397,015,000	6%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$1,305,488,200	17%	\$1,721,986,600	20%	\$1,423,425,300	21%	\$1,545,427,300	23%	\$1,554,196,200	28%	\$1,640,068,600	27%
Ethnicity - WHITE	\$3,925,484,100	52%	\$4,365,137,500	50%	\$3,172,269,800	47%	\$3,131,308,100	46%	\$2,467,773,900	45%	\$2,732,121,000	44%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$1,136,833,900	15%	\$1,259,195,600	14%	\$952,025,800	14%	\$938,992,100	14%	\$722,515,100	13%	\$791,337,100	13%
Gender - Female Owned more than 50%	\$1,093,419,000	14%	\$1,203,898,700	14%	\$921,888,400	14%	\$963,204,700	14%	\$746,583,300	14%	\$885,143,800	14%
Gender - Male Owned	\$5,347,685,400	71%	\$6,285,923,200	72%	\$4,900,834,900	72%	\$4,866,755,800	72%	\$4,057,422,000	73%	\$4,509,250,000	73%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$3,199,519,500	47%	\$3,081,191,700	46%	\$2,730,280,600	49%	\$2,919,328,800	47%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$1,382,000	0%	\$2,303,900	0%	\$689,545,600	12%	\$892,918,900	14%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$1,125,757,500	17%	\$1,047,972,600	15%	\$788,124,400	14%	\$956,575,800	15%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$1,606,121,300	24%	\$1,789,496,100	26%	\$1,315,650,200	24%	\$1,414,422,400	23%
Veteran	\$281,039,800	4%	\$321,280,500	4%	\$248,933,500	4%	\$235,200,500	3%	\$197,545,600	4%	\$218,819,500	4%
Rural	\$1,285,339,300	17%	\$1,410,983,500	16%	\$1,028,531,200	15%	\$1,120,692,700	17%	\$940,342,500	17%	\$1,165,254,100	19%
Urban	\$6,292,599,000	83%	\$7,338,034,000	84%	\$5,746,217,900	85%	\$5,648,259,900	83%	\$4,586,177,900	83%	\$5,020,476,800	81%
Export	\$936,008,700	12%	\$336,425,200	4%	\$312,699,600	5%	\$237,559,500	4%	\$193,712,000	4%	\$140,567,500	2%
CAPLine	\$74,228,800	1%	\$104,893,500	1%	\$84,540,900	1%	\$67,095,500	1%	\$55,682,500	1%	\$50,061,400	1%
PLP	\$5,152,839,000	68%	\$6,626,787,800	76%	\$5,309,552,600	78%	\$5,118,510,900	76%	\$3,977,237,300	72%	\$4,263,141,400	69%
Express	\$588,075,500	8%	\$654,205,900	7%	\$443,972,600	7%	\$511,365,300	8%	\$436,791,000	8%	\$500,855,200	8%
Community Advantage	\$39,615,400	1%	\$42,258,100	0%	\$33,565,800	0%	\$31,594,600	0%	\$21,648,900	0%	\$28,730,300	0%
\$150K and Under	\$619,197,100	8%	\$679,926,800	8%	\$451,687,000	7%	\$468,247,600	7%	\$270,007,500	5%	\$362,605,100	6%
>\$150K - \$350K	\$814,291,200	11%	\$893,624,600	10%	\$722,560,300	11%	\$795,662,800	12%	\$532,437,000	10%	\$670,199,300	11%
>\$350K - \$2M	\$3,446,210,900	45%	\$3,860,497,700	44%	\$3,027,398,600	45%	\$3,007,711,400	44%	\$2,635,594,200	48%	\$2,603,846,000	42%
>\$2M	\$2,698,239,100	36%	\$3,314,968,400	38%	\$2,573,103,200	38%	\$2,497,330,800	37%	\$2,088,481,700	38%	\$2,549,080,500	41%

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7(a) Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All 7(A)	17,741		19,690		13,926		14,632		9,771		12,029	
All Minority	4,535	26%	5,070	26%	3,790	27%	4,059	28%	2,571	26%	3,352	28%
Ethnicity - AMERICAN INDIAN	120	1%	153	1%	97	1%	117	1%	81	1%	96	1%
Ethnicity - ASIAN OR PACIFIC	2,326	13%	2,504	13%	1,828	13%	1,868	13%	1,129	12%	1,306	11%
Ethnicity - BLACK	655	4%	830	4%	629	5%	672	5%	503	5%	850	7%
Ethnicity - HISPANIC	1,434	8%	1,583	8%	1,236	9%	1,402	10%	858	9%	1,100	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	2,687	15%	3,259	17%	2,556	18%	2,632	18%	2,071	21%	2,368	20%
Ethnicity - WHITE	10,519	59%	11,361	58%	7,580	54%	7,941	54%	5,129	52%	6,309	52%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	2,415	14%	2,569	13%	1,885	14%	1,840	13%	1,256	13%	1,513	13%
Gender - Female Owned more than 50%	3,209	18%	3,496	18%	2,379	17%	2,732	19%	1,707	17%	2,320	19%
Gender - Male Owned	12,117	68%	13,625	69%	9,662	69%	10,060	69%	6,808	70%	8,196	68%
Business Age - Existing or more than 2 years old	-	0%	-	0%	7,270	52%	7,687	53%	5,221	53%	5,940	49%
Business Age - New Business or 2 years or less	-	0%	-	0%	4	0%	3	0%	1,615	17%	2,564	21%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	2,331	17%	2,291	16%	1,609	16%	2,180	18%
Business Age - Change of Ownership	-	0%	-	0%	1,766	13%	1,942	13%	1,321	14%	1,338	11%
Veteran	907	5%	952	5%	655	5%	706	5%	449	5%	623	5%
Rural	3,037	17%	3,273	17%	2,190	16%	2,558	17%	1,950	20%	2,504	21%
Urban	14,704	83%	16,417	83%	11,736	84%	12,074	83%	7,821	80%	9,525	79%
Export	1,118	6%	269	1%	253	2%	193	1%	160	2%	93	1%
CAPLine	117	1%	102	1%	87	1%	84	1%	62	1%	53	0%
PLP	6,112	34%	8,815	45%	6,847	49%	6,499	44%	4,743	49%	5,305	44%
Express	8,145	46%	9,058	46%	5,737	41%	6,586	45%	3,773	39%	5,245	44%
Community Advantage	309	2%	306	2%	241	2%	230	2%	145	1%	193	2%
\$150K and Under	9,750	55%	10,783	55%	6,810	49%	7,403	51%	4,082	42%	5,696	47%
>\$150K - \$350K	3,090	17%	3,402	17%	2,768	20%	3,020	21%	2,025	21%	2,552	21%
>\$350K - \$2M	4,042	23%	4,471	23%	3,539	25%	3,450	24%	3,014	31%	2,990	25%
>\$2M	859	5%	1,034	5%	809	6%	759	5%	650	7%	791	7%

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504 Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All 504	\$1,570,698,000		\$1,387,073,000		\$1,252,900,000		\$2,097,192,000		\$2,249,582,540		\$3,599,821,000	
All Minority	\$429,716,000	27%	\$348,541,000	25%	\$320,177,000	26%	\$536,314,000	26%	\$535,702,000	24%	\$914,981,000	25%
Ethnicity - AMERICAN INDIAN	\$1,165,000	0%	\$1,339,000	0%	\$208,000	0%	\$1,311,000	0%	\$1,672,000	0%	\$11,176,000	0%
Ethnicity - ASIAN OR PACIFIC	\$300,432,000	19%	\$253,831,000	18%	\$200,361,000	16%	\$351,195,000	17%	\$303,077,000	13%	\$608,585,000	17%
Ethnicity - BLACK	\$35,763,000	2%	\$15,499,000	1%	\$19,624,000	2%	\$27,043,000	1%	\$32,942,000	1%	\$52,888,000	1%
Ethnicity - HISPANIC	\$92,356,000	6%	\$77,872,000	6%	\$99,984,000	8%	\$156,765,000	7%	\$198,011,000	9%	\$242,332,000	7%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$322,745,000	21%	\$348,348,000	25%	\$366,093,000	29%	\$728,881,000	35%	\$552,381,000	25%	\$702,643,000	20%
Ethnicity - WHITE	\$818,237,000	52%	\$690,184,000	50%	\$566,630,000	45%	\$831,997,000	40%	\$1,161,499,540	52%	\$1,982,197,000	55%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$126,885,000	8%	\$285,261,000	21%	\$224,985,000	18%	\$402,350,000	19%	\$476,334,000	21%	\$668,888,000	19%
Gender - Female Owned more than 50%	\$180,404,000	11%	\$125,941,000	9%	\$134,680,000	11%	\$204,301,000	10%	\$196,080,000	9%	\$323,693,000	9%
Gender - Male Owned	\$1,263,409,000	80%	\$975,871,000	70%	\$893,235,000	71%	\$1,490,541,000	71%	\$1,577,168,540	70%	\$2,607,240,000	72%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$918,187,000	73%	\$1,610,357,000	77%	\$1,938,428,000	86%	\$3,009,059,000	84%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$1,391,000	0%	\$5,242,000	0%	\$41,380,540	2%	\$55,136,000	2%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$208,616,000	17%	\$373,631,000	18%	\$220,035,000	10%	\$454,668,000	13%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$7,108,000	1%	\$50,457,000	2%	\$49,739,000	2%	\$80,958,000	2%
Veteran	\$30,998,000	2%	\$24,118,000	2%	\$14,190,000	1%	\$53,947,000	3%	\$42,443,000	2%	\$84,187,000	2%
Rural	\$180,181,000	11%	\$184,841,000	13%	\$152,796,000	12%	\$273,867,000	13%	\$289,965,540	13%	\$529,272,000	15%
Urban	\$1,390,517,000	89%	\$1,202,232,000	87%	\$1,100,104,000	88%	\$1,823,325,000	87%	\$1,959,617,000	87%	\$3,070,549,000	85%
Export	\$30,634,000	2%	\$16,534,000	1%	\$8,623,000	1%	\$28,748,000	1%	\$27,395,000	1%	\$59,936,000	2%
504 Refinance	\$95,675,000	6%	\$44,931,000	3%	\$43,274,000	3%	\$77,015,000	4%	\$146,572,000	7%	\$350,845,000	10%
\$150K and Under	\$21,268,000	1%	\$15,164,000	1%	\$13,500,000	1%	\$20,216,000	1%	\$24,969,540	1%	\$18,336,000	1%
>\$150K - \$350K	\$132,396,000	8%	\$121,689,000	9%	\$89,874,000	7%	\$147,398,000	7%	\$183,393,000	8%	\$206,453,000	6%
>\$350K - \$2M	\$877,667,000	56%	\$782,205,000	56%	\$696,131,000	56%	\$1,208,739,000	58%	\$1,325,813,000	59%	\$1,949,074,000	54%
>\$2M	\$539,367,000	34%	\$468,015,000	34%	\$453,395,000	36%	\$720,839,000	34%	\$715,407,000	32%	\$1,425,958,000	40%

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504 Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All 504	1,942		1,713		1,448		2,429		2,768		3,674	
All Minority	423	22%	372	22%	330	23%	517	21%	602	22%	853	23%
Ethnicity - AMERICAN INDIAN	2	0%	4	0%	1	0%	3	0%	4	0%	23	1%
Ethnicity - ASIAN OR PACIFIC	239	12%	202	12%	157	11%	247	10%	272	10%	445	12%
Ethnicity - BLACK	47	2%	32	2%	29	2%	47	2%	70	3%	77	2%
Ethnicity - HISPANIC	135	7%	134	8%	143	10%	220	9%	256	9%	308	8%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	298	15%	342	20%	314	22%	721	30%	619	22%	557	15%
Ethnicity - WHITE	1,221	63%	999	58%	804	56%	1,191	49%	1,547	56%	2,264	62%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	181	9%	409	24%	339	23%	571	24%	660	24%	839	23%
Gender - Female Owned more than 50%	287	15%	198	12%	173	12%	318	13%	327	12%	452	12%
Gender - Male Owned	1,474	76%	1,106	65%	936	65%	1,540	63%	1,781	64%	2,383	65%
Business Age - Existing or more than 2 years old	-	0%	-	0%	1,157	80%	1,968	81%	2,406	87%	3,144	86%
Business Age - New Business or 2 years or less	-	0%	-	0%	2	0%	6	0%	47	2%	59	2%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	182	13%	354	15%	266	10%	408	11%
Business Age - Change of Ownership	-	0%	-	0%	4	0%	51	2%	49	2%	63	2%
Veteran	60	3%	48	3%	24	2%	74	3%	68	2%	98	3%
Rural	312	16%	295	17%	254	18%	438	18%	451	16%	656	18%
Urban	1,630	84%	1,418	83%	1,194	82%	1,991	82%	2,317	84%	3,018	82%
Export	26	1%	15	1%	8	1%	23	1%	24	1%	42	1%
504 Refinance	90	5%	67	4%	38	3%	85	3%	155	6%	297	8%
\$150K and Under	188	10%	134	8%	116	8%	176	7%	219	8%	158	4%
>\$150K - \$350K	527	27%	488	28%	357	25%	603	25%	722	26%	826	22%
>\$350K - \$2M	1,057	54%	948	55%	831	57%	1,426	59%	1,599	58%	2,239	61%
>\$2M	170	9%	143	8%	144	10%	224	9%	228	8%	451	12%

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Community Advantage Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All Community Advantage	\$39,615,400		\$42,258,100		\$33,565,800		\$31,594,600		\$21,648,900		\$28,730,300	
All Minority	\$13,881,200	35%	\$14,788,100	35%	\$11,394,900	34%	\$13,805,900	44%	\$7,484,000	35%	\$11,778,700	41%
Ethnicity - AMERICAN INDIAN	\$450,000	1%	\$1,107,500	3%	\$725,000	2%	\$721,500	2%	\$261,500	1%	\$100,000	0%
Ethnicity - ASIAN OR PACIFIC	\$4,224,500	11%	\$3,379,600	8%	\$2,157,300	6%	\$4,150,300	13%	\$1,743,100	8%	\$3,090,400	11%
Ethnicity - BLACK	\$3,642,800	9%	\$4,946,900	12%	\$4,232,500	13%	\$4,966,000	16%	\$3,869,700	18%	\$5,548,600	19%
Ethnicity - HISPANIC	\$5,563,900	14%	\$5,354,100	13%	\$4,280,100	13%	\$3,968,100	13%	\$1,609,700	7%	\$3,039,700	11%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$2,157,800	5%	\$5,530,700	13%	\$4,672,700	14%	\$4,272,800	14%	\$2,311,100	11%	\$3,515,600	12%
Ethnicity - WHITE	\$23,576,400	60%	\$21,939,300	52%	\$17,498,200	52%	\$13,515,900	43%	\$11,853,800	55%	\$13,436,000	47%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$6,577,500	17%	\$6,468,300	15%	\$6,613,200	20%	\$4,249,800	13%	\$2,763,300	13%	\$4,167,800	15%
Gender - Female Owned more than 50%	\$11,066,200	28%	\$12,058,700	29%	\$9,557,000	28%	\$8,220,100	26%	\$5,679,400	26%	\$9,234,000	32%
Gender - Male Owned	\$21,971,700	55%	\$23,731,100	56%	\$17,395,600	52%	\$19,124,700	61%	\$13,206,200	61%	\$15,328,500	53%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$12,601,500	38%	\$12,790,700	40%	\$7,836,500	36%	\$7,320,200	25%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$1,977,400	9%	\$2,562,900	9%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$14,387,000	43%	\$12,030,300	38%	\$9,195,600	42%	\$14,162,300	49%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$3,050,800	9%	\$3,192,000	10%	\$2,639,400	12%	\$4,215,900	15%
Veteran	\$2,611,700	7%	\$5,155,500	12%	\$2,859,500	9%	\$2,943,300	9%	\$979,200	5%	\$1,940,300	7%
Rural	\$4,463,100	11%	\$5,467,900	13%	\$2,814,200	8%	\$5,050,400	16%	\$2,689,700	12%	\$3,921,000	14%
Urban	\$35,152,300	89%	\$36,790,200	87%	\$30,751,600	92%	\$26,544,200	84%	\$18,959,200	88%	\$24,809,300	86%
\$150K and Under	\$23,715,400	60%	\$20,307,200	48%	\$15,472,800	46%	\$13,970,500	44%	\$9,065,800	42%	\$11,845,500	41%
>\$150K - \$350K	\$15,900,000	40%	\$21,950,900	52%	\$18,093,000	54%	\$17,624,100	56%	\$12,583,100	58%	\$16,884,800	59%

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Community Advantage Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All Community Advantage	309		306		241		230		145		193	
All Minority	103	33%	105	34%	87	36%	99	43%	55	38%	80	41%
Ethnicity - AMERICAN INDIAN	3	1%	7	2%	4	2%	9	4%	3	2%	1	1%
Ethnicity - ASIAN OR PACIFIC	28	9%	22	7%	18	7%	28	12%	12	8%	19	10%
Ethnicity – BLACK	31	10%	38	12%	31	13%	35	15%	29	20%	41	21%
Ethnicity – HISPANIC	41	13%	38	12%	34	14%	27	12%	11	8%	19	10%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	20	6%	38	12%	32	13%	32	14%	13	9%	23	12%
Ethnicity – WHITE	186	60%	163	53%	122	51%	99	43%	77	53%	90	47%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	53	17%	50	16%	-	0%	33	14%	17	12%	24	12%
Gender - Female Owned more than 50%	87	28%	93	30%	-	0%	66	29%	45	31%	69	36%
Gender - Male Owned	169	55%	163	53%	-	0%	131	57%	83	57%	100	52%
Business Age - Existing or more than 2 years old	-	0%	-	0%	95	39%	95	41%	50	34%	47	24%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	16	11%	17	9%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	101	42%	88	38%	63	43%	102	53%
Business Age - Change of Ownership	-	0%	-	0%	19	8%	20	9%	16	11%	25	13%
Veteran	21	0%	36	12%	23	10%	21	9%	6	4%	12	6%
Rural	37	12%	43	14%	23	10%	36	16%	21	14%	28	15%
Urban	272	88%	263	86%	218	90%	194	84%	124	86%	165	85%
\$150K and Under	240	78%	208	68%	160	66%	152	66%	89	61%	117	61%
>\$150K - \$350K	69	22%	98	32%	81	34%	78	34%	56	39%	76	39%

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