

Weekly Approvals Report with data as of 01/07 for each FY

7(a) Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All 7(A)	\$6,254,737,000		\$7,346,643,200		\$6,288,186,100		\$5,684,368,800		\$5,163,638,100		\$4,817,838,700	
All Minority	\$1,945,788,700	31%	\$2,195,842,300	30%	\$1,967,771,600	31%	\$1,722,347,200	30%	\$1,409,160,100	27%	\$1,381,093,000	29%
Ethnicity - AMERICAN INDIAN	\$31,560,200	1%	\$70,069,000	1%	\$46,979,900	1%	\$34,656,100	1%	\$35,122,900	1%	\$43,193,500	1%
Ethnicity - ASIAN OR PACIFIC	\$1,409,007,000	23%	\$1,519,246,000	21%	\$1,321,314,300	21%	\$1,207,395,200	21%	\$901,602,800	17%	\$840,412,300	17%
Ethnicity - BLACK	\$141,432,600	2%	\$192,490,800	3%	\$187,595,300	3%	\$142,846,300	3%	\$133,623,800	3%	\$177,768,500	4%
Ethnicity - HISPANIC	\$363,788,900	6%	\$414,036,500	6%	\$411,882,100	7%	\$337,449,600	6%	\$338,810,600	7%	\$319,718,700	7%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$1,050,048,700	17%	\$1,453,424,000	20%	\$1,334,393,500	21%	\$1,325,945,200	23%	\$1,456,089,400	28%	\$1,245,341,000	26%
Ethnicity - WHITE	\$3,258,899,600	52%	\$3,697,376,900	50%	\$2,986,021,000	47%	\$2,636,076,400	46%	\$2,298,388,600	45%	\$2,191,404,700	45%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$919,254,700	15%	\$1,064,278,800	14%	\$871,006,400	14%	\$772,160,300	14%	\$681,113,300	13%	\$596,296,300	12%
Gender - Female Owned more than 50%	\$911,433,600	15%	\$993,937,600	14%	\$864,611,200	14%	\$799,245,800	14%	\$696,904,000	13%	\$695,207,600	14%
Gender - Male Owned	\$4,424,048,700	71%	\$5,288,426,800	72%	\$4,552,568,500	72%	\$4,112,962,700	72%	\$3,785,620,800	73%	\$3,526,334,800	73%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$2,957,757,300	47%	\$2,622,958,900	46%	\$2,535,634,800	49%	\$2,294,969,300	48%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$1,382,000	0%	\$447,900	0%	\$656,887,400	13%	\$706,491,500	15%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$1,067,544,100	17%	\$894,673,300	16%	\$735,050,800	14%	\$735,281,200	15%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$1,502,658,700	24%	\$1,488,473,300	26%	\$1,233,145,500	24%	\$1,079,141,700	22%
Veteran	\$237,492,100	4%	\$275,303,100	4%	\$232,272,000	4%	\$201,553,000	4%	\$182,653,000	4%	\$192,000,200	4%
Rural	\$1,069,273,800	17%	\$1,221,865,100	17%	\$960,022,700	15%	\$958,262,100	17%	\$870,580,400	17%	\$941,861,400	20%
Urban	\$5,185,463,200	83%	\$6,124,778,100	83%	\$5,328,163,400	85%	\$4,726,106,700	83%	\$4,293,057,700	83%	\$3,875,977,300	80%
Export	\$699,616,900	11%	\$298,820,200	4%	\$296,197,500	5%	\$201,608,100	4%	\$174,795,400	3%	\$95,808,000	2%
CAPLine	\$52,578,300	1%	\$83,424,500	1%	\$80,790,900	1%	\$63,650,500	1%	\$46,498,500	1%	\$42,026,400	1%
PLP	\$4,239,999,400	68%	\$5,548,613,500	76%	\$4,878,133,600	78%	\$4,312,981,700	76%	\$3,799,145,400	74%	\$3,252,641,600	68%
Express	\$483,846,100	8%	\$543,014,600	7%	\$408,193,500	6%	\$426,520,300	8%	\$400,424,700	8%	\$404,703,300	8%
Community Advantage	\$31,757,000	1%	\$33,771,200	0%	\$30,197,900	0%	\$26,552,200	0%	\$18,739,900	0%	\$23,941,100	0%
\$150K and Under	\$506,870,400	8%	\$561,752,400	8%	\$422,250,000	7%	\$395,995,500	7%	\$243,215,700	5%	\$294,346,300	6%
>\$150K - \$350K	\$671,104,100	11%	\$731,380,100	10%	\$681,552,700	11%	\$673,259,300	12%	\$481,513,800	9%	\$537,287,700	11%
>\$350K - \$2M	\$2,832,058,400	45%	\$3,230,060,700	44%	\$2,800,933,500	45%	\$2,547,874,000	45%	\$2,457,427,000	48%	\$2,004,330,000	42%
>\$2M	\$2,244,704,100	36%	\$2,823,450,000	38%	\$2,383,449,900	38%	\$2,067,240,000	36%	\$1,981,481,600	38%	\$1,981,874,700	41%

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7(a) Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All 7(A)	14,641		16,446		12,934		12,311		8,889		9,632	
All Minority	3,801	26%	4,260	26%	3,484	27%	3,413	28%	2,348	26%	2,660	28%
Ethnicity - AMERICAN INDIAN	94	1%	136	1%	86	1%	97	1%	69	1%	75	1%
Ethnicity - ASIAN OR PACIFIC	1,963	13%	2,069	13%	1,671	13%	1,571	13%	1,061	12%	1,012	11%
Ethnicity - BLACK	546	4%	706	4%	587	5%	558	5%	447	5%	681	7%
Ethnicity - HISPANIC	1,198	8%	1,349	8%	1,140	9%	1,187	10%	771	9%	892	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	2,203	15%	2,702	16%	2,407	19%	2,244	18%	1,888	21%	1,878	19%
Ethnicity - WHITE	8,637	59%	9,484	58%	7,043	54%	6,654	54%	4,653	52%	5,094	53%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	1,996	14%	2,164	13%	1,746	13%	1,536	12%	1,147	13%	1,200	12%
Gender - Female Owned more than 50%	2,669	18%	2,907	18%	2,215	17%	2,310	19%	1,538	17%	1,873	19%
Gender - Male Owned	9,976	68%	11,375	69%	8,973	69%	8,465	69%	6,204	70%	6,559	68%
Business Age - Existing or more than 2 years old	-	0%	-	0%	6,710	52%	6,489	53%	4,681	53%	4,776	50%
Business Age - New Business or 2 years or less	-	0%	-	0%	4	0%	1	0%	1,466	16%	2,081	22%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	2,200	17%	1,947	16%	1,505	17%	1,735	18%
Business Age - Change of Ownership	-	0%	-	0%	1,661	13%	1,626	13%	1,232	14%	1,034	11%
Veteran	744	5%	804	5%	614	5%	596	5%	404	5%	526	5%
Rural	2,493	17%	2,760	17%	2,041	16%	2,169	18%	1,745	20%	2,036	21%
Urban	12,148	83%	13,686	83%	10,893	84%	10,142	82%	7,144	80%	7,596	79%
Export	822	6%	227	1%	239	2%	158	1%	147	2%	74	1%
CAPLine	96	1%	83	1%	84	1%	77	1%	50	1%	45	0%
PLP	4,793	33%	7,297	44%	6,385	49%	5,527	45%	4,490	51%	4,126	43%
Express	6,749	46%	7,656	47%	5,244	41%	5,493	45%	3,342	38%	4,288	45%
Community Advantage	248	2%	246	1%	220	2%	192	2%	123	1%	161	2%
\$150K and Under	8,060	55%	9,063	55%	6,305	49%	6,228	51%	3,630	41%	4,666	48%
>\$150K - \$350K	2,536	17%	2,781	17%	2,608	20%	2,547	21%	1,834	21%	2,048	21%
>\$350K - \$2M	3,332	23%	3,726	23%	3,269	25%	2,909	24%	2,804	32%	2,303	24%
>\$2M	713	5%	876	5%	752	6%	627	5%	621	7%	615	6%

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504 Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All 504	\$1,294,354,000		\$1,164,163,000		\$1,236,815,000		\$1,766,867,000		\$1,877,166,540		\$3,105,383,000	
All Minority	\$344,720,000	27%	\$289,213,000	25%	\$314,785,000	25%	\$456,290,000	26%	\$450,909,000	24%	\$790,527,000	25%
Ethnicity - AMERICAN INDIAN	\$1,165,000	0%	\$1,339,000	0%	\$208,000	0%	\$632,000	0%	\$1,503,000	0%	\$10,130,000	0%
Ethnicity - ASIAN OR PACIFIC	\$240,694,000	19%	\$209,478,000	18%	\$195,940,000	16%	\$297,877,000	17%	\$259,992,000	14%	\$525,635,000	17%
Ethnicity - BLACK	\$32,433,000	3%	\$13,374,000	1%	\$19,624,000	2%	\$24,049,000	1%	\$26,184,000	1%	\$44,777,000	1%
Ethnicity - HISPANIC	\$70,428,000	5%	\$65,022,000	6%	\$99,013,000	8%	\$133,732,000	8%	\$163,230,000	9%	\$209,985,000	7%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$266,331,000	21%	\$312,391,000	27%	\$363,472,000	29%	\$608,976,000	34%	\$473,181,000	25%	\$643,325,000	21%
Ethnicity - WHITE	\$683,303,000	53%	\$562,559,000	48%	\$558,558,000	45%	\$701,601,000	40%	\$953,076,540	51%	\$1,671,531,000	54%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$101,331,000	8%	\$236,385,000	20%	\$223,348,000	18%	\$340,198,000	19%	\$395,544,000	21%	\$566,056,000	18%
Gender - Female Owned more than 50%	\$154,895,000	12%	\$113,010,000	10%	\$133,499,000	11%	\$172,881,000	10%	\$157,944,000	8%	\$285,406,000	9%
Gender - Male Owned	\$1,038,128,000	80%	\$814,768,000	70%	\$879,968,000	71%	\$1,253,788,000	71%	\$1,323,678,540	71%	\$2,253,921,000	73%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$908,021,000	73%	\$1,349,668,000	76%	\$1,617,885,000	86%	\$2,591,194,000	83%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$1,391,000	0%	\$5,040,000	0%	\$33,362,540	2%	\$48,994,000	2%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$202,697,000	16%	\$326,569,000	18%	\$183,090,000	10%	\$396,707,000	13%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$7,108,000	1%	\$39,026,000	2%	\$42,829,000	2%	\$68,488,000	2%
Veteran	\$26,745,000	2%	\$17,247,000	1%	\$14,190,000	1%	\$46,176,000	3%	\$33,291,000	2%	\$73,481,000	2%
Rural	\$148,194,000	11%	\$153,821,000	13%	\$152,130,000	12%	\$229,442,000	13%	\$241,894,540	13%	\$450,811,000	15%
Urban	\$1,146,160,000	89%	\$1,010,342,000	87%	\$1,084,685,000	88%	\$1,537,425,000	87%	\$1,635,272,000	87%	\$2,654,572,000	85%
Export	\$29,288,000	2%	\$16,190,000	1%	\$8,623,000	1%	\$27,951,000	2%	\$23,215,000	1%	\$56,334,000	2%
504 Refinance	\$85,769,000	7%	\$39,206,000	3%	\$43,274,000	3%	\$58,054,000	3%	\$128,910,000	7%	\$291,896,000	9%
\$150K and Under	\$17,748,000	1%	\$13,455,000	1%	\$13,407,000	1%	\$15,170,000	1%	\$19,179,540	1%	\$15,165,000	0%
>\$150K - \$350K	\$110,745,000	9%	\$103,676,000	9%	\$87,851,000	7%	\$118,952,000	7%	\$153,428,000	8%	\$175,332,000	6%
>\$350K - \$2M	\$730,705,000	56%	\$649,608,000	56%	\$688,356,000	56%	\$1,013,709,000	57%	\$1,097,032,000	58%	\$1,653,224,000	53%
>\$2M	\$435,156,000	34%	\$397,424,000	34%	\$447,201,000	36%	\$619,036,000	35%	\$607,527,000	32%	\$1,261,662,000	41%

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504 Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All 504	1,611		1,441		1,425		2,004		2,280		3,132	
All Minority	352	22%	311	22%	326	23%	421	21%	498	22%	733	23%
Ethnicity - AMERICAN INDIAN	2	0%	4	0%	1	0%	2	0%	3	0%	21	1%
Ethnicity - ASIAN OR PACIFIC	196	12%	169	12%	154	11%	199	10%	234	10%	383	12%
Ethnicity - BLACK	42	3%	27	2%	29	2%	42	2%	56	2%	66	2%
Ethnicity - HISPANIC	112	7%	111	8%	142	10%	178	9%	205	9%	263	8%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	243	15%	298	21%	310	22%	600	30%	519	23%	491	16%
Ethnicity - WHITE	1,016	63%	832	58%	789	55%	983	49%	1,263	55%	1,908	61%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	148	9%	343	24%	335	24%	466	23%	538	24%	701	22%
Gender - Female Owned more than 50%	249	15%	170	12%	170	12%	269	13%	263	12%	387	12%
Gender - Male Owned	1,214	75%	928	64%	920	65%	1,269	63%	1,479	65%	2,044	65%
Business Age - Existing or more than 2 years old	-	0%	-	0%	1,139	80%	1,631	81%	1,981	87%	2,671	85%
Business Age - New Business or 2 years or less	-	0%	-	0%	2	0%	5	0%	38	2%	51	2%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	177	12%	290	14%	220	10%	360	11%
Business Age - Change of Ownership	-	0%	-	0%	4	0%	39	2%	41	2%	50	2%
Veteran	52	3%	41	3%	24	2%	63	3%	56	2%	83	3%
Rural	251	16%	245	17%	252	18%	349	17%	384	17%	552	18%
Urban	1,360	84%	1,196	83%	1,173	82%	1,655	83%	1,896	83%	2,580	82%
Export	23	1%	14	1%	8	1%	21	1%	21	1%	40	1%
504 Refinance	77	5%	58	4%	38	3%	67	3%	136	6%	238	8%
\$150K and Under	159	10%	117	8%	115	8%	133	7%	169	7%	129	4%
>\$150K - \$350K	441	27%	415	29%	349	24%	488	24%	605	27%	701	22%
>\$350K - \$2M	875	54%	787	55%	819	57%	1,191	59%	1,310	57%	1,901	61%
>\$2M	136	8%	122	8%	142	10%	192	10%	196	9%	401	13%

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Community Advantage Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All Community Advantage	\$31,757,000		\$33,771,200		\$30,197,900		\$26,552,200		\$18,739,900		\$23,941,100	
All Minority	\$11,202,500	35%	\$12,656,900	37%	\$9,959,100	33%	\$12,066,300	45%	\$6,067,700	32%	\$9,718,700	41%
Ethnicity - AMERICAN INDIAN	\$300,000	1%	\$982,500	3%	\$625,000	2%	\$579,000	2%	\$261,500	1%	\$100,000	0%
Ethnicity - ASIAN OR PACIFIC	\$3,864,500	12%	\$2,804,100	8%	\$1,756,500	6%	\$3,867,900	15%	\$1,393,100	7%	\$2,415,400	10%
Ethnicity – BLACK	\$2,785,800	9%	\$4,137,600	12%	\$3,782,500	13%	\$4,401,300	17%	\$3,053,400	16%	\$4,608,600	19%
Ethnicity – HISPANIC	\$4,252,200	13%	\$4,732,700	14%	\$3,795,100	13%	\$3,218,100	12%	\$1,359,700	7%	\$2,594,700	11%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$1,957,800	6%	\$4,065,800	12%	\$4,108,700	14%	\$3,182,800	12%	\$2,236,100	12%	\$3,115,600	13%
Ethnicity – WHITE	\$18,596,700	59%	\$17,048,500	50%	\$16,130,100	53%	\$11,303,100	43%	\$10,436,100	56%	\$11,106,800	46%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$5,849,500	18%	\$5,255,600	16%	\$5,654,400	19%	\$3,457,400	13%	\$2,248,300	12%	\$3,517,300	15%
Gender - Female Owned more than 50%	\$9,125,300	29%	\$9,916,000	29%	\$8,458,900	28%	\$7,045,200	27%	\$5,010,400	27%	\$7,755,100	32%
Gender - Male Owned	\$16,782,200	53%	\$18,599,600	55%	\$16,084,600	53%	\$16,049,600	60%	\$11,481,200	61%	\$12,668,700	53%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$12,105,500	40%	\$10,623,700	40%	\$6,159,100	33%	\$5,812,300	24%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$1,892,400	10%	\$2,297,900	10%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$12,111,800	40%	\$9,476,900	36%	\$8,251,700	44%	\$11,786,000	49%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$2,950,800	10%	\$3,135,000	12%	\$2,436,700	13%	\$3,575,900	15%
Veteran	\$2,124,400	7%	\$3,737,000	11%	\$2,649,500	9%	\$2,871,300	11%	\$879,200	5%	\$1,321,300	6%
Rural	\$3,568,100	11%	\$4,569,400	14%	\$2,814,200	9%	\$4,387,900	17%	\$2,589,700	14%	\$3,574,000	15%
Urban	\$28,188,900	89%	\$29,201,800	86%	\$27,383,700	91%	\$22,164,300	83%	\$16,150,200	86%	\$20,367,100	85%
\$150K and Under	\$19,029,200	60%	\$15,526,100	46%	\$14,631,400	48%	\$11,526,100	43%	\$7,106,800	38%	\$9,590,200	40%
>\$150K - \$350K	\$12,727,800	40%	\$18,245,100	54%	\$15,566,500	52%	\$15,026,100	57%	\$11,633,100	62%	\$14,350,900	60%

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Community Advantage Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All Community Advantage	248		246		220		192		123		161	
All Minority	84	34%	89	36%	78	35%	83	43%	45	37%	67	42%
Ethnicity - AMERICAN INDIAN	2	1%	6	2%	3	1%	7	4%	3	2%	1	1%
Ethnicity - ASIAN OR PACIFIC	25	10%	18	7%	16	7%	26	14%	10	8%	14	9%
Ethnicity – BLACK	25	10%	33	13%	28	13%	30	16%	22	18%	35	22%
Ethnicity – HISPANIC	32	13%	32	13%	31	14%	20	10%	10	8%	17	11%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	18	7%	27	11%	29	13%	27	14%	12	10%	21	13%
Ethnicity – WHITE	146	59%	130	53%	113	51%	82	43%	66	54%	73	45%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	45	18%	40	16%	-	0%	26	14%	13	11%	19	12%
Gender - Female Owned more than 50%	71	29%	76	31%	-	0%	56	29%	39	32%	56	35%
Gender - Male Owned	132	53%	130	53%	-	0%	110	57%	71	58%	86	53%
Business Age - Existing or more than 2 years old	-	0%	-	0%	91	41%	81	42%	40	33%	39	24%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	14	11%	15	9%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	87	40%	67	35%	55	45%	84	52%
Business Age - Change of Ownership	-	0%	-	0%	18	8%	19	10%	14	11%	21	13%
Veteran	18	0%	27	11%	21	10%	20	10%	4	3%	9	6%
Rural	31	13%	36	15%	23	10%	30	16%	19	15%	25	16%
Urban	217	88%	210	85%	197	90%	162	84%	104	85%	136	84%
\$150K and Under	193	78%	165	67%	150	68%	126	66%	71	58%	96	60%
>\$150K - \$350K	55	22%	81	33%	70	32%	66	34%	52	42%	65	40%

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