

	2013		2014		2015		2016		2017		2018							
All 7(A)	\$	14,666,991,300	\$	15,985,377,100	\$	20,804,843,800	\$	20,350,312,143	\$	21,869,948,000	\$	21,958,689,100						
Ethnicity																		
All Minority	\$	4,075,692,000	28%	\$	4,628,544,400	29%	\$	5,994,926,700	29%	\$	6,161,938,700	30%	\$	6,976,624,400	32%	\$	7,191,905,800	33%
AMERICAN INDIAN	\$	64,633,000	0%	\$	75,062,000	0%	\$	129,517,100	1%	\$	102,041,900	1%	\$	121,366,900	1%	\$	159,439,400	1%
ASIAN OR PACIFI	\$	3,037,917,600	21%	\$	3,420,507,200	21%	\$	4,275,712,700	21%	\$	4,494,866,900	22%	\$	5,066,714,600	23%	\$	5,053,943,800	23%
BLACK	\$	266,551,300	2%	\$	306,110,200	2%	\$	427,864,900	2%	\$	442,814,100	2%	\$	549,158,900	3%	\$	666,578,800	3%
HISPANIC	\$	706,590,100	5%	\$	826,865,000	5%	\$	1,161,832,000	6%	\$	1,122,215,800	6%	\$	1,235,806,000	6%	\$	1,311,943,800	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%
UNDETERMINED	\$	1,795,359,200	12%	\$	2,352,051,700	15%	\$	2,861,109,700	14%	\$	2,701,820,543	13%	\$	3,262,335,300	15%	\$	3,569,822,400	16%
WHITE	\$	8,795,940,100	60%	\$	9,004,781,000	56%	\$	11,948,807,400	57%	\$	11,486,552,900	56%	\$	11,630,988,300	53%	\$	11,196,960,900	51%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	2,377,658,700	16%	\$	2,720,727,400	17%	\$	3,448,698,900	17%	\$	3,255,287,100	16%	\$	3,398,866,700	16%	\$	3,370,070,200	15%
Female Owned more than 50%	\$	1,879,948,700	13%	\$	2,068,554,100	13%	\$	2,715,180,500	13%	\$	2,874,162,943	14%	\$	3,095,878,500	14%	\$	3,001,926,100	14%
Male Owned	\$	10,409,383,900	71%	\$	11,196,095,600	70%	\$	14,640,964,400	70%	\$	14,220,798,100	70%	\$	15,375,202,800	70%	\$	15,586,692,800	71%
Veteran	\$	515,417,000	4%	\$	520,638,800	3%	\$	1,068,618,800	5%	\$	963,374,300	5%	\$	847,797,400	4%	\$	827,786,500	4%
EXISTING BUSINESS	\$	10,714,837,100	73%	\$	11,156,509,500	70%	\$	13,742,896,100	66%	\$	13,137,674,200	65%	\$	14,005,807,500	64%	\$	6,306,474,500	29%
NEW BUSINESS	\$	3,938,750,500	27%	\$	4,761,563,900	30%	\$	6,991,776,400	34%	\$	7,138,979,000	35%	\$	7,791,655,700	36%	\$	15,549,330,000	71%
Rural	\$	2,548,596,500	17%	\$	2,702,688,500	17%	\$	3,647,484,700	18%	\$	3,587,322,500	18%	\$	3,663,875,300	17%	\$	3,648,734,700	17%
Urban	\$	12,118,394,800	83%	\$	13,282,688,600	83%	\$	17,157,359,100	82%	\$	16,762,989,643	82%	\$	18,206,072,700	83%	\$	18,309,954,400	83%
Export	\$	823,844,600	6%	\$	1,007,105,600	6%	\$	1,137,928,400	5%	\$	1,148,245,800	6%	\$	1,628,716,100	7%	\$	932,535,000	4%
CAPLine	\$	448,976,700	3%	\$	347,021,000	2%	\$	404,980,500	2%	\$	277,149,800	1%	\$	235,519,900	1%	\$	288,382,500	1%
PLP	\$	8,188,356,300	56%	\$	9,538,940,800	60%	\$	13,394,761,000	64%	\$	12,949,353,643	64%	\$	15,557,187,300	71%	\$	16,193,098,100	74%
Express	\$	1,404,412,600	10%	\$	1,630,917,900	10%	\$	1,926,999,000	9%	\$	1,880,642,900	9%	\$	1,825,514,500	8%	\$	1,724,965,000	8%
\$150K and Under	\$	1,233,810,800	8%	\$	1,586,558,500	10%	\$	1,994,362,100	10%	\$	1,962,381,743	10%	\$	1,980,853,800	9%	\$	1,847,098,600	8%
>\$150K - \$350K	\$	1,905,925,600	13%	\$	1,891,349,800	12%	\$	2,313,454,800	11%	\$	2,357,402,000	12%	\$	2,381,552,200	11%	\$	2,397,099,800	11%
>\$350K - \$2M	\$	7,498,668,700	51%	\$	7,842,137,500	49%	\$	10,086,612,100	48%	\$	9,525,279,600	47%	\$	10,020,470,300	46%	\$	9,679,327,000	44%
>\$2M	\$	4,028,586,200	27%	\$	4,665,331,300	29%	\$	6,410,414,800	31%	\$	6,505,248,800	32%	\$	7,487,071,700	34%	\$	8,035,163,700	37%

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	2013		2014		2015		2016		2017		2018	
All 7(A)	39,276		44,249		55,454		55,363		53,736		52,032	
Ethnicity												
All Minority	9,189	23%	10,513	24%	13,636	25%	14,411	26%	14,108	26%	13,936	27%
AMERICAN INDIAN	294	1%	312	1%	404	1%	357	1%	388	1%	377	1%
ASIAN OR PACIFI	5,095	13%	5,648	13%	7,053	13%	7,218	13%	7,092	13%	6,785	13%
BLACK	936	2%	1,309	3%	1,832	3%	2,049	4%	2,159	4%	2,335	4%
HISPANIC	2,864	7%	3,244	7%	4,347	8%	4,787	9%	4,467	8%	4,439	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	2	0%	-	0%
UNDETERMINED	4,206	11%	5,566	13%	7,191	13%	6,581	12%	6,996	13%	7,294	14%
WHITE	25,881	66%	28,170	64%	34,627	62%	34,371	62%	32,632	61%	30,802	59%
Gender												
Not Reported	-	0%	-	0%	-	0%	1	0%	-	0%	-	0%
Female Owned 50% or less	6,194	16%	6,838	15%	8,118	15%	7,741	14%	7,352	14%	7,075	14%
Female Owned more than 50%	6,486	17%	7,421	17%	9,832	18%	10,260	19%	9,727	18%	9,267	18%
Male Owned	26,596	68%	29,990	68%	37,504	68%	37,361	67%	36,657	68%	35,690	69%
Veteran	1,911	5%	1,836	4%	2,695	5%	2,798	5%	2,835	5%	2,619	5%
EXISTING BUSINESS	26,979	69%	30,391	69%	36,452	66%	34,033	61%	33,872	63%	16,781	32%
NEW BUSINESS	12,270	31%	13,786	31%	18,906	34%	21,236	38%	19,793	37%	35,135	68%
Rural	7,341	19%	7,866	18%	9,643	17%	9,519	17%	9,050	17%	8,816	17%
Urban	31,935	81%	36,383	82%	45,811	83%	45,844	83%	44,686	83%	43,216	83%
Export	1,088	3%	1,320	3%	1,427	3%	1,404	3%	1,929	4%	802	2%
CAPLine	609	2%	486	1%	566	1%	405	1%	327	1%	313	1%
PLP	10,847	28%	10,404	24%	14,612	26%	14,494	26%	21,131	39%	22,581	43%
Express	18,728	48%	22,733	51%	27,994	50%	28,608	52%	25,473	47%	24,225	47%
\$150K and Under	21,533	55%	26,253	59%	32,757	59%	33,307	60%	30,709	57%	29,186	56%
>\$150K - \$350K	7,562	19%	7,305	17%	8,905	16%	8,919	16%	9,021	17%	9,129	18%
>\$350K - \$2M	8,883	23%	9,157	21%	11,688	21%	11,028	20%	11,641	22%	11,199	22%
>\$2M	1,298	3%	1,534	3%	2,104	4%	2,109	4%	2,365	4%	2,518	5%

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	2013		2014		2015		2016		2017		2018							
All 504	\$	4,485,416,000	\$	3,544,455,000	\$	3,708,230,000	\$	3,976,208,000	\$	4,420,735,000	\$	4,131,936,000						
Ethnicity																		
All Minority	\$	1,166,719,000	26%	\$	918,507,000	26%	\$	1,048,839,000	28%	\$	1,187,796,000	30%	\$	1,269,528,000	29%	\$	1,184,399,000	29%
AMERICAN INDIAN	\$	9,113,000	0%	\$	7,413,000	0%	\$	7,814,000	0%	\$	11,340,000	0%	\$	1,918,000	0%	\$	4,368,000	0%
ASIAN OR PACIFI	\$	819,631,000	18%	\$	592,675,000	17%	\$	665,005,000	18%	\$	793,613,000	20%	\$	942,529,000	21%	\$	851,299,000	21%
BLACK	\$	144,244,000	3%	\$	124,511,000	4%	\$	132,425,000	4%	\$	138,887,000	3%	\$	92,709,000	2%	\$	57,126,000	1%
HISPANIC	\$	193,731,000	4%	\$	193,908,000	5%	\$	243,595,000	7%	\$	243,956,000	6%	\$	232,372,000	5%	\$	271,606,000	7%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	332,742,000	7%	\$	271,433,000	8%	\$	319,028,000	9%	\$	343,594,000	9%	\$	477,110,000	11%	\$	673,823,000	16%
WHITE	\$	2,985,955,000	67%	\$	2,354,515,000	66%	\$	2,340,363,000	63%	\$	2,444,818,000	61%	\$	2,674,097,000	60%	\$	2,273,714,000	55%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	21,588,000	0%	\$	11,457,000	0%	\$	24,994,000	1%	\$	66,241,000	2%	\$	380,744,000	9%	\$	878,490,000	21%
Female Owned more than 50%	\$	580,728,000	13%	\$	440,411,000	12%	\$	488,519,000	13%	\$	514,542,000	13%	\$	461,330,000	10%	\$	381,808,000	9%
Male Owned	\$	3,883,100,000	87%	\$	3,092,587,000	87%	\$	3,194,717,000	86%	\$	3,395,425,000	85%	\$	3,578,661,000	81%	\$	2,871,638,000	69%
Veteran	\$	187,445,000	4%	\$	142,725,000	4%	\$	121,101,000	3%	\$	132,588,000	3%	\$	123,993,000	3%	\$	79,484,000	2%
EXISTING BUSINESS	\$	3,889,618,000	87%	\$	2,914,903,000	82%	\$	3,077,764,000	83%	\$	3,389,971,000	85%	\$	3,717,053,000	84%	\$	1,264,629,000	31%
NEW BUSINESS	\$	595,798,000	13%	\$	629,552,000	18%	\$	630,466,000	17%	\$	586,237,000	15%	\$	703,291,000	16%	\$	2,860,415,000	69%
Rural	\$	560,105,000	12%	\$	479,066,000	14%	\$	482,116,000	13%	\$	490,943,000	12%	\$	534,230,000	12%	\$	560,019,000	14%
Urban	\$	3,925,311,000	88%	\$	3,065,389,000	86%	\$	3,226,114,000	87%	\$	3,485,265,000	88%	\$	3,886,505,000	88%	\$	3,571,917,000	86%
Export	\$	107,171,000	2%	\$	154,871,000	4%	\$	192,526,000	5%	\$	180,585,000	5%	\$	64,736,000	1%	\$	66,856,000	2%
\$150K and Under	\$	79,601,000	2%	\$	59,486,000	2%	\$	51,206,000	1%	\$	51,387,000	1%	\$	55,714,000	1%	\$	48,020,000	1%
>\$150K - \$350K	\$	502,966,000	11%	\$	365,890,000	10%	\$	361,465,000	10%	\$	337,782,000	8%	\$	371,885,000	8%	\$	358,044,000	9%
>\$350K - \$2M	\$	2,747,996,000	61%	\$	2,143,406,000	60%	\$	2,212,333,000	60%	\$	2,245,616,000	56%	\$	2,488,884,000	56%	\$	2,302,371,000	56%
>\$2M	\$	1,154,853,000	26%	\$	975,673,000	28%	\$	1,083,226,000	29%	\$	1,341,423,000	34%	\$	1,504,252,000	34%	\$	1,423,501,000	34%

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	2013		2014		2015		2016		2017		2018	
All 504	6,698		5,035		5,043		5,023		5,482		5,124	
Ethnicity												
All Minority	1,530	23%	1,109	22%	1,184	23%	1,196	24%	1,268	23%	1,207	24%
AMERICAN INDIAN	13	0%	12	0%	12	0%	14	0%	6	0%	14	0%
ASIAN OR PACIFI	875	13%	561	11%	612	12%	617	12%	755	14%	667	13%
BLACK	222	3%	188	4%	182	4%	182	4%	119	2%	101	2%
HISPANIC	420	6%	348	7%	378	7%	383	8%	388	7%	425	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	436	7%	356	7%	370	7%	398	8%	481	9%	678	13%
WHITE	4,732	71%	3,570	71%	3,489	69%	3,429	68%	3,733	68%	3,239	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	40	1%	19	0%	35	1%	67	1%	576	11%	1,280	25%
Female Owned more than 50%	1,050	16%	790	16%	802	16%	843	17%	788	14%	619	12%
Male Owned	5,608	84%	4,226	84%	4,206	83%	4,113	82%	4,118	75%	3,225	63%
Veteran	333	5%	226	4%	211	4%	216	4%	187	3%	143	3%
EXISTING BUSINESS	5,944	89%	4,273	85%	4,291	85%	4,410	88%	4,698	86%	1,600	31%
NEW BUSINESS	754	11%	762	15%	752	15%	613	12%	783	14%	3,518	69%
Rural	979	15%	769	15%	771	15%	786	16%	886	16%	881	17%
Urban	5,719	85%	4,266	85%	4,272	85%	4,237	84%	4,596	84%	4,243	83%
Export	132	2%	152	3%	190	4%	156	3%	49	1%	62	1%
\$150K and Under	728	11%	535	11%	464	9%	475	9%	493	9%	426	8%
>\$150K - \$350K	2,071	31%	1,509	30%	1,463	29%	1,367	27%	1,513	28%	1,446	28%
>\$350K - \$2M	3,526	53%	2,680	53%	2,759	55%	2,755	55%	2,997	55%	2,800	55%
>\$2M	373	6%	311	6%	357	7%	426	8%	479	9%	452	9%

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