

	2014		2015		2016		2017		2018		2019	
All 7(A)	\$	1,899,530,600	\$	2,799,491,500	\$	2,898,003,200	\$	3,136,128,700	\$	3,420,633,100	\$	2,977,263,400
Ethnicity												
All Minority	\$	595,469,400 31%	\$	821,111,200 29%	\$	868,402,200 30%	\$	1,011,249,200 32%	\$	1,061,221,400 31%	\$	1,055,357,000 35%
AMERICAN INDIAN	\$	8,224,900 0%	\$	22,082,200 1%	\$	7,680,100 0%	\$	11,481,900 0%	\$	18,670,900 1%	\$	29,898,900 1%
ASIAN OR PACIFI	\$	452,297,800 24%	\$	571,939,400 20%	\$	655,494,700 23%	\$	743,992,900 24%	\$	758,062,000 22%	\$	743,653,000 25%
BLACK	\$	41,349,600 2%	\$	54,213,500 2%	\$	53,292,500 2%	\$	77,464,100 2%	\$	91,105,800 3%	\$	98,352,300 3%
HISPANIC	\$	93,597,100 5%	\$	172,876,100 6%	\$	151,934,900 5%	\$	178,310,300 6%	\$	193,382,700 6%	\$	183,452,800 6%
MULTI-GROUP	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%
UNDETERMINED	\$	297,968,200 16%	\$	409,172,300 15%	\$	398,126,200 14%	\$	462,348,700 15%	\$	520,351,500 15%	\$	493,606,100 17%
WHITE	\$	1,006,093,000 53%	\$	1,569,208,000 56%	\$	1,631,474,800 56%	\$	1,662,530,800 53%	\$	1,839,060,200 54%	\$	1,428,300,300 48%
Gender												
Not Reported	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%
Female Owned 50% or less	\$	301,193,600 16%	\$	452,254,200 16%	\$	457,385,000 16%	\$	437,791,800 14%	\$	512,764,400 15%	\$	468,821,600 16%
Female Owned more than 50%	\$	251,156,900 13%	\$	324,276,900 12%	\$	421,139,600 15%	\$	459,560,100 15%	\$	485,440,100 14%	\$	415,484,700 14%
Male Owned	\$	1,347,180,100 71%	\$	2,022,960,400 72%	\$	2,019,478,600 70%	\$	2,238,776,800 71%	\$	2,422,428,600 71%	\$	2,092,957,100 70%
Business Age												
Existing or more than 2 years old	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	1,423,355,000 48%
New Business or 2 years or less	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	342,414,200 12%
Startup, Loan Funds will Open Business	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	497,436,600 17%
Change of Ownership	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	693,088,900 23%
Veteran	\$	74,124,100 4%	\$	116,329,900 4%	\$	127,010,900 4%	\$	114,553,900 4%	\$	123,427,900 4%	\$	115,821,900 4%
Rural	\$	294,450,900 16%	\$	536,221,700 19%	\$	557,458,200 19%	\$	535,557,600 17%	\$	494,558,000 14%	\$	491,058,200 16%
Urban	\$	1,605,079,700 84%	\$	2,263,269,800 81%	\$	2,340,545,000 81%	\$	2,600,571,100 83%	\$	2,926,075,100 86%	\$	2,486,205,200 84%
Export	\$	131,472,500 7%	\$	152,571,200 5%	\$	191,258,200 7%	\$	159,696,300 5%	\$	139,842,400 4%	\$	143,616,500 5%
CAPLine	\$	34,644,000 2%	\$	74,448,600 3%	\$	49,160,300 2%	\$	26,493,800 1%	\$	31,812,900 1%	\$	39,209,300 1%
PLP	\$	1,142,555,400 60%	\$	1,657,822,700 59%	\$	1,772,293,400 61%	\$	1,993,748,400 64%	\$	2,461,611,700 72%	\$	2,194,081,000 74%
Express	\$	187,985,500 10%	\$	286,118,300 10%	\$	290,770,400 10%	\$	269,765,300 9%	\$	300,848,100 9%	\$	217,527,600 7%
\$150K and Under	\$	190,963,600 10%	\$	296,656,700 11%	\$	300,014,900 10%	\$	281,025,000 9%	\$	307,057,700 9%	\$	217,665,200 7%
>\$150K - \$350K	\$	214,847,700 11%	\$	331,815,800 12%	\$	348,858,500 12%	\$	350,113,700 11%	\$	384,766,400 11%	\$	357,828,200 12%
>\$350K - \$2M	\$	943,763,900 50%	\$	1,309,667,000 47%	\$	1,433,264,500 49%	\$	1,450,284,300 46%	\$	1,505,780,000 44%	\$	1,338,680,500 45%
>\$2M	\$	549,955,400 29%	\$	861,352,000 31%	\$	815,865,300 28%	\$	1,054,705,700 34%	\$	1,223,029,000 36%	\$	1,063,089,500 36%

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	2014		2015		2016		2017		2018		2019	
All 7(A)	5,483		7,981		8,585		7,985		8,735		6,758	
Ethnicity												
All Minority	1,366	25%	1,986	25%	2,349	27%	2,140	27%	2,334	27%	1,919	28%
AMERICAN INDIAN	46	1%	61	1%	53	1%	47	1%	62	1%	52	1%
ASIAN OR PACIFI	747	14%	1,026	13%	1,200	14%	1,092	14%	1,149	13%	947	14%
BLACK	151	3%	240	3%	352	4%	334	4%	403	5%	311	5%
HISPANIC	422	8%	659	8%	744	9%	667	8%	720	8%	609	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	701	13%	1,162	15%	1,011	12%	1,000	13%	1,184	14%	1,026	15%
WHITE	3,416	62%	4,833	61%	5,225	61%	4,845	61%	5,217	60%	3,813	56%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	846	15%	1,216	15%	1,197	14%	1,074	13%	1,145	13%	967	14%
Female Owned more than 50%	938	17%	1,366	17%	1,612	19%	1,482	19%	1,564	18%	1,199	18%
Male Owned	3,699	67%	5,399	68%	5,776	67%	5,429	68%	6,026	69%	4,592	68%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	3,503	52%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	1,332	20%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	1,074	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	830	12%
Veteran	277	5%	341	4%	396	5%	399	5%	419	5%	302	4%
Rural	944	17%	1,385	17%	1,452	17%	1,376	17%	1,441	16%	1,107	16%
Urban	4,539	83%	6,596	83%	7,133	83%	6,609	83%	7,294	84%	5,651	84%
Export	165	3%	199	2%	243	3%	164	2%	100	1%	131	2%
CAPLine	56	1%	98	1%	72	1%	52	1%	30	0%	42	1%
PLP	1,383	25%	1,865	23%	2,089	24%	2,200	28%	3,571	41%	3,059	45%
Express	2,857	52%	4,180	52%	4,645	54%	3,908	49%	4,359	50%	2,906	43%
\$150K and Under	3,355	61%	4,878	61%	5,360	62%	4,618	58%	5,122	59%	3,430	51%
>\$150K - \$350K	850	16%	1,280	16%	1,327	15%	1,322	17%	1,472	17%	1,377	20%
>\$350K - \$2M	1,102	20%	1,544	19%	1,634	19%	1,707	21%	1,758	20%	1,608	24%
>\$2M	176	3%	279	3%	264	3%	338	4%	383	4%	343	5%

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	2014			2015			2016			2017			2018			2019		
All 504	\$	499,245,000		\$	628,609,000		\$	735,293,000		\$	652,662,000		\$	732,526,000		\$	798,145,000	
Ethnicity																		
All Minority	\$	116,219,000	23%	\$	195,892,000	31%	\$	258,274,000	35%	\$	203,256,000	31%	\$	209,933,000	29%	\$	210,485,000	26%
AMERICAN INDIAN	\$	1,150,000	0%	\$	192,000	0%	\$	2,504,000	0%	\$	129,000	0%	\$	255,000	0%	\$	-	0%
ASIAN OR PACIFI	\$	79,767,000	16%	\$	107,616,000	17%	\$	170,336,000	23%	\$	143,984,000	22%	\$	156,872,000	21%	\$	146,819,000	18%
BLACK	\$	13,141,000	3%	\$	26,521,000	4%	\$	32,078,000	4%	\$	19,381,000	3%	\$	6,359,000	1%	\$	15,674,000	2%
HISPANIC	\$	22,161,000	4%	\$	61,563,000	10%	\$	53,356,000	7%	\$	39,762,000	6%	\$	46,447,000	6%	\$	47,992,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	33,456,000	7%	\$	57,738,000	9%	\$	56,094,000	8%	\$	73,547,000	11%	\$	115,763,000	16%	\$	153,289,000	19%
WHITE	\$	349,570,000	70%	\$	374,979,000	60%	\$	420,925,000	57%	\$	375,859,000	58%	\$	406,830,000	56%	\$	434,371,000	54%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	2,128,000	0%	\$	4,363,000	1%	\$	10,445,000	1%	\$	39,583,000	6%	\$	159,549,000	22%	\$	141,839,000	18%
Female Owned more than 50%	\$	47,490,000	10%	\$	79,965,000	13%	\$	87,428,000	12%	\$	82,273,000	13%	\$	67,970,000	9%	\$	84,732,000	11%
Male Owned	\$	449,627,000	90%	\$	544,281,000	87%	\$	637,420,000	87%	\$	530,806,000	81%	\$	505,007,000	69%	\$	571,574,000	72%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	578,963,000	73%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	78,704,000	10%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	137,267,000	17%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,211,000	0%
Veteran	\$	25,685,000	5%	\$	25,638,000	4%	\$	23,628,000	3%	\$	11,987,000	2%	\$	12,712,000	2%	\$	12,369,000	2%
Rural	\$	60,750,000	12%	\$	82,958,000	13%	\$	107,150,000	15%	\$	81,113,000	12%	\$	112,092,000	15%	\$	96,244,000	12%
Urban	\$	438,495,000	88%	\$	545,651,000	87%	\$	628,143,000	85%	\$	571,549,000	88%	\$	620,434,000	85%	\$	701,901,000	88%
Export	\$	36,984,000	7%	\$	33,196,000	5%	\$	27,383,000	4%	\$	17,312,000	3%	\$	9,005,000	1%	\$	3,607,000	0%
\$150K and Under	\$	10,023,000	2%	\$	8,780,000	1%	\$	9,506,000	1%	\$	9,971,000	2%	\$	7,871,000	1%	\$	7,837,000	1%
>\$150K - \$350K	\$	58,435,000	12%	\$	61,726,000	10%	\$	57,507,000	8%	\$	55,270,000	8%	\$	58,908,000	8%	\$	54,969,000	7%
>\$350K - \$2M	\$	300,596,000	60%	\$	379,222,000	60%	\$	394,437,000	54%	\$	405,712,000	62%	\$	423,307,000	58%	\$	457,974,000	57%
>\$2M	\$	130,191,000	26%	\$	178,881,000	28%	\$	273,843,000	37%	\$	181,709,000	28%	\$	242,440,000	33%	\$	277,365,000	35%

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	2014		2015		2016		2017		2018		2019	
All 504	763		862		875		852		873		919	
Ethnicity												
All Minority	153	20%	226	26%	214	24%	212	25%	209	24%	218	24%
AMERICAN INDIAN	1	0%	1	0%	1	0%	1	0%	1	0%	-	0%
ASIAN OR PACIFI	67	9%	109	13%	109	12%	122	14%	120	14%	115	13%
BLACK	27	4%	34	4%	36	4%	25	3%	16	2%	20	2%
HISPANIC	58	8%	82	10%	68	8%	64	8%	72	8%	83	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	58	8%	62	7%	72	8%	72	8%	123	14%	129	14%
WHITE	552	72%	574	67%	589	67%	568	67%	541	62%	572	62%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	5	1%	7	1%	6	1%	70	8%	210	24%	221	24%
Female Owned more than 50%	100	13%	123	14%	133	15%	134	16%	107	12%	107	12%
Male Owned	658	86%	732	85%	736	84%	648	76%	556	64%	591	64%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	730	79%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	70	8%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	117	13%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	2	0%
Veteran	42	6%	35	4%	42	5%	29	3%	25	3%	16	2%
Rural	112	15%	141	16%	149	17%	127	15%	155	18%	158	17%
Urban	651	85%	721	84%	726	83%	725	85%	718	82%	761	83%
Export	37	5%	34	4%	31	4%	13	2%	9	1%	6	1%
\$150K and Under	91	12%	79	9%	86	10%	89	10%	66	8%	69	8%
>\$150K - \$350K	248	33%	254	29%	233	27%	218	26%	236	27%	218	24%
>\$350K - \$2M	382	50%	473	55%	469	54%	485	57%	497	57%	543	59%
>\$2M	42	6%	56	6%	87	10%	60	7%	74	8%	89	10%

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