

	2014		2015		2016		2017		2018		2019							
All 7(A)	\$	1,205,400,600	\$	2,044,603,400	\$	2,060,771,800	\$	2,241,090,100	\$	2,429,958,400	\$	2,322,494,600						
Ethnicity																		
All Minority	\$	374,760,800	31%	\$	593,741,900	29%	\$	603,504,300	29%	\$	727,083,300	32%	\$	743,063,800	31%	\$	828,222,300	36%
AMERICAN INDIAN	\$	6,574,100	1%	\$	17,438,000	1%	\$	5,023,500	0%	\$	7,804,900	0%	\$	13,141,200	1%	\$	22,512,600	1%
ASIAN OR PACIFI	\$	287,754,400	24%	\$	415,413,400	20%	\$	450,998,500	22%	\$	531,414,600	24%	\$	527,845,200	22%	\$	571,637,500	25%
BLACK	\$	23,586,800	2%	\$	35,244,000	2%	\$	40,163,100	2%	\$	54,850,100	2%	\$	65,181,000	3%	\$	83,497,900	4%
HISPANIC	\$	56,845,500	5%	\$	125,646,500	6%	\$	107,319,200	5%	\$	133,013,700	6%	\$	136,896,400	6%	\$	150,574,300	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	193,705,200	16%	\$	303,101,800	15%	\$	282,528,200	14%	\$	344,398,000	15%	\$	387,784,600	16%	\$	384,105,200	17%
WHITE	\$	636,934,600	53%	\$	1,147,759,700	56%	\$	1,174,739,300	57%	\$	1,169,608,800	52%	\$	1,299,110,000	53%	\$	1,110,167,100	48%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	199,206,700	17%	\$	322,644,200	16%	\$	312,281,600	15%	\$	307,348,900	14%	\$	334,064,500	14%	\$	361,246,900	16%
Female Owned more than 50%	\$	167,270,400	14%	\$	225,149,900	11%	\$	306,336,400	15%	\$	340,384,600	15%	\$	355,241,500	15%	\$	314,088,200	14%
Male Owned	\$	838,923,500	70%	\$	1,496,809,300	73%	\$	1,442,153,800	70%	\$	1,593,356,600	71%	\$	1,740,652,400	72%	\$	1,647,159,500	71%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,082,607,300	47%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	277,726,500	12%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	389,804,600	17%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	555,669,100	24%
Veteran	\$	40,257,700	3%	\$	76,314,400	4%	\$	91,011,300	4%	\$	83,215,800	4%	\$	87,959,900	4%	\$	93,826,500	4%
Rural	\$	189,335,700	16%	\$	416,591,500	20%	\$	409,630,000	20%	\$	380,971,300	17%	\$	351,004,500	14%	\$	389,521,100	17%
Urban	\$	1,016,064,900	84%	\$	1,628,011,900	80%	\$	1,651,141,800	80%	\$	1,860,118,800	83%	\$	2,078,953,900	86%	\$	1,932,973,500	83%
Export	\$	72,822,800	6%	\$	117,575,000	6%	\$	139,484,700	7%	\$	105,749,100	5%	\$	100,721,700	4%	\$	125,754,100	5%
CAPLine	\$	27,119,000	2%	\$	57,933,600	3%	\$	34,296,300	2%	\$	16,656,800	1%	\$	14,112,900	1%	\$	24,525,000	1%
PLP	\$	746,672,500	62%	\$	1,172,486,300	57%	\$	1,209,747,000	59%	\$	1,385,843,700	62%	\$	1,707,087,100	70%	\$	1,685,359,000	73%
Express	\$	121,583,800	10%	\$	212,998,100	10%	\$	214,484,600	10%	\$	194,166,700	9%	\$	223,484,600	9%	\$	172,396,900	7%
\$150K and Under	\$	128,007,100	11%	\$	215,029,000	11%	\$	221,934,800	11%	\$	205,662,100	9%	\$	228,367,400	9%	\$	166,429,000	7%
>\$150K - \$350K	\$	133,792,300	11%	\$	240,748,500	12%	\$	248,834,400	12%	\$	245,401,900	11%	\$	282,906,800	12%	\$	275,095,100	12%
>\$350K - \$2M	\$	606,532,800	50%	\$	946,871,400	46%	\$	1,017,216,000	49%	\$	1,034,463,200	46%	\$	1,094,440,700	45%	\$	1,042,880,800	45%
>\$2M	\$	337,068,400	28%	\$	641,954,500	31%	\$	572,786,600	28%	\$	755,562,900	34%	\$	824,243,500	34%	\$	838,089,700	36%

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	2014		2015		2016		2017		2018		2019	
All 7(A)	3,645		5,763		6,278		5,811		6,492		5,202	
Ethnicity												
All Minority	894	25%	1,429	25%	1,701	27%	1,571	27%	1,740	27%	1,466	28%
AMERICAN INDIAN	32	1%	47	1%	36	1%	40	1%	46	1%	44	1%
ASIAN OR PACIFI	473	13%	759	13%	855	14%	801	14%	841	13%	732	14%
BLACK	99	3%	160	3%	280	4%	239	4%	305	5%	241	5%
HISPANIC	290	8%	463	8%	530	8%	491	8%	548	8%	449	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	477	13%	843	15%	744	12%	719	12%	880	14%	766	15%
WHITE	2,274	62%	3,491	61%	3,833	61%	3,521	61%	3,872	60%	2,970	57%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	571	16%	862	15%	866	14%	776	13%	823	13%	754	14%
Female Owned more than 50%	638	18%	993	17%	1,180	19%	1,074	18%	1,186	18%	911	18%
Male Owned	2,436	67%	3,908	68%	4,232	67%	3,961	68%	4,483	69%	3,537	68%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	2,654	51%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	1,015	20%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	853	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	664	13%
Veteran	191	5%	227	4%	292	5%	282	5%	319	5%	243	5%
Rural	640	18%	1,010	18%	1,084	17%	1,030	18%	1,071	16%	860	17%
Urban	3,005	82%	4,753	82%	5,194	83%	4,781	82%	5,421	84%	4,342	83%
Export	98	3%	148	3%	178	3%	118	2%	71	1%	99	2%
CAPLine	41	1%	78	1%	44	1%	36	1%	21	0%	29	1%
PLP	919	25%	1,298	23%	1,463	23%	1,519	26%	2,579	40%	2,325	45%
Express	1,952	54%	3,053	53%	3,459	55%	2,897	50%	3,287	51%	2,246	43%
\$150K and Under	2,298	63%	3,520	61%	3,977	63%	3,430	59%	3,865	60%	2,614	50%
>\$150K - \$350K	535	15%	929	16%	953	15%	927	16%	1,082	17%	1,066	20%
>\$350K - \$2M	704	19%	1,106	19%	1,161	18%	1,215	21%	1,282	20%	1,251	24%
>\$2M	108	3%	208	4%	187	3%	239	4%	263	4%	271	5%

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	2014		2015		2016		2017		2018		2019							
All 504	\$	294,088,000	\$	452,703,000	\$	550,923,000	\$	489,541,000	\$	545,594,000	\$	624,846,000						
Ethnicity																		
All Minority	\$	75,041,000	26%	\$	144,396,000	32%	\$	190,682,000	35%	\$	163,734,000	33%	\$	152,516,000	28%	\$	150,116,000	24%
AMERICAN INDIAN	\$	-	0%	\$	192,000	0%	\$	-	0%	\$	129,000	0%	\$	255,000	0%	\$	-	0%
ASIAN OR PACIFI	\$	54,742,000	19%	\$	79,563,000	18%	\$	123,757,000	22%	\$	116,625,000	24%	\$	113,095,000	21%	\$	94,552,000	15%
BLACK	\$	6,936,000	2%	\$	20,107,000	4%	\$	27,214,000	5%	\$	16,579,000	3%	\$	2,439,000	0%	\$	15,342,000	2%
HISPANIC	\$	13,363,000	5%	\$	44,534,000	10%	\$	39,711,000	7%	\$	30,401,000	6%	\$	36,727,000	7%	\$	40,222,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	14,215,000	5%	\$	42,786,000	9%	\$	40,864,000	7%	\$	45,633,000	9%	\$	80,631,000	15%	\$	123,294,000	20%
WHITE	\$	204,832,000	70%	\$	265,521,000	59%	\$	319,377,000	58%	\$	280,174,000	57%	\$	312,447,000	57%	\$	351,436,000	56%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	126,000	0%	\$	1,374,000	0%	\$	9,013,000	2%	\$	32,702,000	7%	\$	126,357,000	23%	\$	117,922,000	19%
Female Owned more than 50%	\$	22,880,000	8%	\$	58,381,000	13%	\$	64,520,000	12%	\$	56,104,000	11%	\$	45,184,000	8%	\$	59,303,000	9%
Male Owned	\$	271,082,000	92%	\$	392,948,000	87%	\$	477,390,000	87%	\$	400,735,000	82%	\$	374,053,000	69%	\$	447,621,000	72%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	459,873,000	74%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	60,850,000	10%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	103,869,000	17%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	254,000	0%
Veteran	\$	12,621,000	4%	\$	16,986,000	4%	\$	16,550,000	3%	\$	8,723,000	2%	\$	8,013,000	1%	\$	12,226,000	2%
Rural	\$	30,238,000	10%	\$	48,542,000	11%	\$	74,600,000	14%	\$	62,909,000	13%	\$	81,224,000	15%	\$	78,107,000	13%
Urban	\$	263,850,000	90%	\$	404,161,000	89%	\$	476,323,000	86%	\$	426,632,000	87%	\$	464,370,000	85%	\$	546,739,000	87%
Export	\$	21,697,000	7%	\$	21,579,000	5%	\$	19,158,000	3%	\$	9,436,000	2%	\$	3,793,000	1%	\$	3,607,000	1%
>\$150K and Under	\$	6,890,000	2%	\$	6,980,000	2%	\$	6,733,000	1%	\$	7,470,000	2%	\$	5,867,000	1%	\$	6,950,000	1%
>\$150K - \$350K	\$	35,674,000	12%	\$	46,183,000	10%	\$	40,833,000	7%	\$	39,199,000	8%	\$	47,840,000	9%	\$	44,191,000	7%
>\$350K - \$2M	\$	184,286,000	63%	\$	280,920,000	62%	\$	288,440,000	52%	\$	303,290,000	62%	\$	318,498,000	58%	\$	363,873,000	58%
>\$2M	\$	67,238,000	23%	\$	118,620,000	26%	\$	214,917,000	39%	\$	139,582,000	29%	\$	173,389,000	32%	\$	209,832,000	34%

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	2014		2015		2016		2017		2018		2019	
All 504	468		640		644		626		668		744	
Ethnicity												
All Minority	97	21%	171	27%	160	25%	162	26%	158	24%	168	23%
AMERICAN INDIAN	-	0%	1	0%	-	0%	1	0%	1	0%	-	0%
ASIAN OR PACIFI	44	9%	83	13%	79	12%	92	15%	90	13%	81	11%
BLACK	16	3%	24	4%	29	5%	21	3%	8	1%	18	2%
HISPANIC	37	8%	63	10%	52	8%	48	8%	59	9%	69	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	25	5%	43	7%	53	8%	45	7%	92	14%	108	15%
WHITE	346	74%	426	67%	431	67%	419	67%	418	63%	468	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	1	0%	3	0%	5	1%	56	9%	166	25%	184	25%
Female Owned more than 50%	65	14%	100	16%	100	16%	91	15%	80	12%	83	11%
Male Owned	402	86%	537	84%	539	84%	479	77%	422	63%	477	64%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	594	80%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	54	7%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	95	13%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	1	0%
Veteran	24	5%	24	4%	32	5%	21	3%	18	3%	15	2%
Rural	71	15%	98	15%	105	16%	96	15%	121	18%	128	17%
Urban	397	85%	542	85%	539	84%	530	85%	547	82%	616	83%
Export	22	5%	22	3%	22	3%	10	2%	5	1%	6	1%
\$150K and Under	64	14%	62	10%	61	9%	66	11%	49	7%	60	8%
>\$150K - \$350K	152	32%	188	29%	168	26%	159	25%	189	28%	176	24%
>\$350K - \$2M	232	50%	352	55%	347	54%	354	57%	376	56%	438	59%
>\$2M	20	4%	38	6%	68	11%	47	8%	54	8%	70	9%

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