

	2013		2014		2015		2016		2017		2018							
All 7(A)	\$	15,690,550,600	\$	17,348,635,700	\$	21,681,650,600	\$	21,794,194,143	\$	23,320,729,900	\$	23,383,976,800						
Ethnicity																		
All Minority	\$	4,378,495,100	28%	\$	5,016,161,100	29%	\$	6,264,136,000	29%	\$	6,613,211,500	30%	\$	7,451,995,200	32%	\$	7,646,565,900	33%
AMERICAN INDIAN	\$	75,062,200	0%	\$	80,541,300	0%	\$	134,286,700	1%	\$	109,216,500	1%	\$	128,956,500	1%	\$	162,894,800	1%
ASIAN OR PACIFI	\$	3,252,637,000	21%	\$	3,704,428,200	21%	\$	4,447,489,000	21%	\$	4,815,462,700	22%	\$	5,424,676,900	23%	\$	5,382,309,200	23%
BLACK	\$	289,834,700	2%	\$	324,428,800	2%	\$	458,704,500	2%	\$	476,471,600	2%	\$	586,199,800	3%	\$	719,926,500	3%
HISPANIC	\$	760,961,200	5%	\$	906,762,800	5%	\$	1,223,655,800	6%	\$	1,212,060,700	6%	\$	1,308,584,000	6%	\$	1,381,435,400	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%
UNDETERMINED	\$	1,947,216,200	12%	\$	2,528,394,200	15%	\$	2,967,225,000	14%	\$	2,925,736,443	13%	\$	3,517,687,900	15%	\$	3,782,999,900	16%
WHITE	\$	9,364,839,300	60%	\$	9,804,080,400	57%	\$	12,450,289,600	57%	\$	12,255,246,200	56%	\$	12,351,046,800	53%	\$	11,954,411,000	51%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	2,578,151,900	16%	\$	2,951,944,300	17%	\$	3,606,057,200	17%	\$	3,481,034,300	16%	\$	3,643,885,300	16%	\$	3,592,970,900	15%
Female Owned more than 50%	\$	2,019,778,400	13%	\$	2,264,164,000	13%	\$	2,834,889,200	13%	\$	3,079,366,443	14%	\$	3,302,159,500	14%	\$	3,175,626,000	14%
Male Owned	\$	11,092,620,300	71%	\$	12,132,527,400	70%	\$	15,240,704,200	70%	\$	15,233,729,400	70%	\$	16,374,685,100	70%	\$	16,615,379,900	71%
Veteran	\$	542,751,900	3%	\$	553,593,600	3%	\$	1,120,513,100	5%	\$	1,035,453,400	5%	\$	903,600,500	4%	\$	873,023,600	4%
EXISTING BUSINESS	\$	11,424,864,200	73%	\$	12,077,848,800	70%	\$	14,299,008,800	66%	\$	14,086,312,200	65%	\$	14,893,212,300	64%	\$	6,482,607,700	28%
NEW BUSINESS	\$	4,246,507,300	27%	\$	5,200,670,500	30%	\$	7,312,157,500	34%	\$	7,633,435,100	35%	\$	8,349,904,300	36%	\$	16,791,110,900	72%
Rural	\$	2,723,605,600	17%	\$	2,900,101,300	17%	\$	3,796,097,500	18%	\$	3,831,397,800	18%	\$	3,882,683,400	17%	\$	3,893,025,300	17%
Urban	\$	12,966,945,000	83%	\$	14,448,534,400	83%	\$	17,885,553,100	82%	\$	17,962,796,343	82%	\$	19,438,046,500	83%	\$	19,490,951,500	83%
Export	\$	896,283,000	6%	\$	1,098,939,300	6%	\$	1,169,687,200	5%	\$	1,229,150,600	6%	\$	1,673,416,100	7%	\$	990,102,300	4%
CAPLine	\$	469,985,400	3%	\$	384,135,000	2%	\$	419,770,500	2%	\$	302,484,800	1%	\$	255,237,800	1%	\$	312,207,500	1%
PLP	\$	8,732,347,000	56%	\$	10,402,967,200	60%	\$	13,836,459,900	64%	\$	13,905,121,143	64%	\$	16,616,984,800	71%	\$	17,274,705,500	74%
Express	\$	1,497,986,100	10%	\$	1,741,032,600	10%	\$	2,035,305,500	9%	\$	1,996,505,700	9%	\$	1,945,566,500	8%	\$	1,822,765,600	8%
\$150K and Under	\$	1,317,860,600	8%	\$	1,704,168,500	10%	\$	2,107,561,400	10%	\$	2,083,761,943	10%	\$	2,123,392,600	9%	\$	1,976,868,100	8%
>\$150K - \$350K	\$	2,039,854,500	13%	\$	2,019,883,200	12%	\$	2,431,704,600	11%	\$	2,507,938,500	12%	\$	2,536,664,800	11%	\$	2,559,992,200	11%
>\$350K - \$2M	\$	8,018,862,000	51%	\$	8,513,726,800	49%	\$	10,511,478,700	48%	\$	10,171,470,800	47%	\$	10,704,120,000	46%	\$	10,294,777,400	44%
>\$2M	\$	4,313,973,500	27%	\$	5,110,857,200	29%	\$	6,630,905,900	31%	\$	7,031,022,900	32%	\$	7,956,552,500	34%	\$	8,552,339,100	37%

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	2013		2014		2015		2016		2017		2018	
All 7(A)	41,935		47,528		58,525		58,821		57,454		55,349	
Ethnicity												
All Minority	9,869	24%	11,329	24%	14,448	25%	15,340	26%	15,167	26%	14,804	27%
AMERICAN INDIAN	315	1%	335	1%	422	1%	378	1%	410	1%	394	1%
ASIAN OR PACIFI	5,473	13%	6,068	13%	7,422	13%	7,675	13%	7,612	13%	7,198	13%
BLACK	1,032	2%	1,417	3%	1,937	3%	2,184	4%	2,307	4%	2,495	5%
HISPANIC	3,049	7%	3,509	7%	4,667	8%	5,103	9%	4,836	8%	4,717	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	2	0%	-	0%
UNDETERMINED	4,498	11%	6,030	13%	7,527	13%	6,978	12%	7,521	13%	7,887	14%
WHITE	27,568	66%	30,169	63%	36,550	62%	36,503	62%	34,766	61%	32,658	59%
Gender												
Not Reported	-	0%	-	0%	-	0%	1	0%	-	0%	-	0%
Female Owned 50% or less	6,693	16%	7,356	15%	8,576	15%	8,239	14%	7,862	14%	7,526	14%
Female Owned more than 50%	6,949	17%	8,002	17%	10,415	18%	10,888	19%	10,433	18%	9,829	18%
Male Owned	28,293	67%	32,170	68%	39,534	68%	39,693	67%	39,159	68%	37,994	69%
Veteran	2,042	5%	1,940	4%	2,864	5%	2,982	5%	3,024	5%	2,775	5%
EXISTING BUSINESS	28,741	69%	32,610	69%	38,342	66%	36,146	61%	36,213	63%	17,351	31%
NEW BUSINESS	13,161	31%	14,842	31%	20,086	34%	22,580	38%	21,164	37%	37,873	68%
Rural	7,818	19%	8,379	18%	10,150	17%	10,103	17%	9,626	17%	9,413	17%
Urban	34,117	81%	39,149	82%	48,375	83%	48,718	83%	47,828	83%	45,936	83%
Export	1,170	3%	1,406	3%	1,495	3%	1,481	3%	1,974	3%	852	2%
CAPLine	639	2%	527	1%	587	1%	430	1%	353	1%	338	1%
PLP	11,569	28%	11,294	24%	15,183	26%	15,477	26%	22,700	40%	24,198	44%
Express	19,959	48%	24,325	51%	29,767	51%	30,298	52%	27,271	47%	25,539	46%
\$150K and Under	22,951	55%	28,128	59%	34,784	59%	35,291	60%	32,918	57%	31,009	56%
>\$150K - \$350K	8,097	19%	7,794	16%	9,358	16%	9,481	16%	9,609	17%	9,752	18%
>\$350K - \$2M	9,496	23%	9,930	21%	12,206	21%	11,773	20%	12,412	22%	11,907	22%
>\$2M	1,391	3%	1,676	4%	2,177	4%	2,276	4%	2,515	4%	2,681	5%

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	2013		2014		2015		2016		2017		2018							
All 504	\$	4,790,021,000	\$	3,824,729,000	\$	3,963,603,000	\$	4,195,902,000	\$	4,683,399,000	\$	4,459,412,000						
Ethnicity																		
All Minority	\$	1,240,495,000	26%	\$	981,356,000	26%	\$	1,127,895,000	28%	\$	1,285,111,000	31%	\$	1,340,377,000	29%	\$	1,263,706,000	28%
AMERICAN INDIAN	\$	9,348,000	0%	\$	8,107,000	0%	\$	8,090,000	0%	\$	11,340,000	0%	\$	2,756,000	0%	\$	5,056,000	0%
ASIAN OR PACIFI	\$	871,021,000	18%	\$	633,455,000	17%	\$	723,307,000	18%	\$	860,031,000	20%	\$	988,871,000	21%	\$	910,758,000	20%
BLACK	\$	154,053,000	3%	\$	134,980,000	4%	\$	136,621,000	3%	\$	151,874,000	4%	\$	99,258,000	2%	\$	62,077,000	1%
HISPANIC	\$	206,073,000	4%	\$	204,814,000	5%	\$	259,877,000	7%	\$	261,866,000	6%	\$	249,492,000	5%	\$	285,815,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	363,740,000	8%	\$	292,727,000	8%	\$	347,650,000	9%	\$	370,077,000	9%	\$	527,641,000	11%	\$	714,867,000	16%
WHITE	\$	3,185,786,000	67%	\$	2,550,646,000	67%	\$	2,488,058,000	63%	\$	2,540,714,000	61%	\$	2,815,381,000	60%	\$	2,480,839,000	56%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	22,913,000	0%	\$	11,457,000	0%	\$	29,634,000	1%	\$	81,369,000	2%	\$	455,082,000	10%	\$	971,709,000	22%
Female Owned more than 50%	\$	626,430,000	13%	\$	481,751,000	13%	\$	514,726,000	13%	\$	534,776,000	13%	\$	485,266,000	10%	\$	412,276,000	9%
Male Owned	\$	4,140,678,000	86%	\$	3,331,521,000	87%	\$	3,419,243,000	86%	\$	3,579,757,000	85%	\$	3,743,051,000	80%	\$	3,075,427,000	69%
Veteran	\$	199,416,000	4%	\$	147,368,000	4%	\$	133,511,000	3%	\$	143,073,000	3%	\$	126,689,000	3%	\$	89,856,000	2%
EXISTING BUSINESS	\$	4,156,269,000	87%	\$	3,155,292,000	82%	\$	3,280,069,000	83%	\$	3,574,265,000	85%	\$	3,911,986,000	84%	\$	1,302,244,000	29%
NEW BUSINESS	\$	633,752,000	13%	\$	669,437,000	18%	\$	683,534,000	17%	\$	621,637,000	15%	\$	770,619,000	16%	\$	3,150,276,000	71%
Rural	\$	597,670,000	12%	\$	524,432,000	14%	\$	512,015,000	13%	\$	515,511,000	12%	\$	576,433,000	12%	\$	602,058,000	14%
Urban	\$	4,192,351,000	88%	\$	3,300,297,000	86%	\$	3,451,588,000	87%	\$	3,680,391,000	88%	\$	4,106,966,000	88%	\$	3,857,354,000	86%
Export	\$	107,171,000	2%	\$	161,902,000	4%	\$	204,273,000	5%	\$	190,640,000	5%	\$	74,545,000	2%	\$	70,890,000	2%
\$150K and Under	\$	83,623,000	2%	\$	62,655,000	2%	\$	55,372,000	1%	\$	53,827,000	1%	\$	59,519,000	1%	\$	51,043,000	1%
>\$150K - \$350K	\$	532,179,000	11%	\$	394,418,000	10%	\$	382,303,000	10%	\$	355,538,000	8%	\$	392,020,000	8%	\$	386,427,000	9%
>\$350K - \$2M	\$	2,929,545,000	61%	\$	2,323,571,000	61%	\$	2,337,224,000	59%	\$	2,359,615,000	56%	\$	2,626,759,000	56%	\$	2,479,958,000	56%
>\$2M	\$	1,244,674,000	26%	\$	1,044,085,000	27%	\$	1,188,704,000	30%	\$	1,426,922,000	34%	\$	1,605,101,000	34%	\$	1,541,984,000	35%

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	2013		2014		2015		2016		2017		2018	
All 504	7,112		5,428		5,358		5,275		5,800		5,511	
Ethnicity												
All Minority	1,638	23%	1,195	22%	1,258	23%	1,282	24%	1,342	23%	1,284	23%
AMERICAN INDIAN	14	0%	13	0%	13	0%	14	0%	8	0%	17	0%
ASIAN OR PACIFI	935	13%	602	11%	658	12%	663	13%	791	14%	709	13%
BLACK	246	3%	209	4%	193	4%	198	4%	132	2%	108	2%
HISPANIC	443	6%	371	7%	394	7%	407	8%	411	7%	450	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	468	7%	382	7%	398	7%	422	8%	526	9%	719	13%
WHITE	5,006	70%	3,851	71%	3,702	69%	3,571	68%	3,932	68%	3,508	64%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	45	1%	19	0%	38	1%	83	2%	677	12%	1,393	25%
Female Owned more than 50%	1,128	16%	856	16%	856	16%	874	17%	824	14%	660	12%
Male Owned	5,939	84%	4,553	84%	4,464	83%	4,318	82%	4,299	74%	3,458	63%
Veteran	353	5%	239	4%	228	4%	225	4%	192	3%	152	3%
EXISTING BUSINESS	6,302	89%	4,606	85%	4,550	85%	4,623	88%	4,935	85%	1,635	30%
NEW BUSINESS	810	11%	822	15%	808	15%	652	12%	863	15%	3,870	70%
Rural	1,043	15%	842	16%	819	15%	832	16%	952	16%	943	17%
Urban	6,069	85%	4,586	84%	4,539	85%	4,443	84%	4,848	84%	4,568	83%
Export	132	2%	158	3%	197	4%	163	3%	53	1%	67	1%
\$150K and Under	764	11%	566	10%	500	9%	497	9%	528	9%	454	8%
>\$150K - \$350K	2,188	31%	1,624	30%	1,549	29%	1,442	27%	1,598	28%	1,560	28%
>\$350K - \$2M	3,759	53%	2,905	54%	2,918	54%	2,884	55%	3,162	55%	3,010	55%
>\$2M	401	6%	333	6%	391	7%	452	9%	512	9%	487	9%

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