

	2013			2014			2015			2016			2017			2018		
All 7(A)	\$	5,407,068,400		\$	5,183,926,100		\$	6,609,157,300		\$	7,055,143,100		\$	7,900,992,400		\$	9,065,902,300	
Ethnicity																		
All Minority	\$	1,450,678,500	27%	\$	1,508,196,100	29%	\$	1,892,400,200	29%	\$	2,078,995,300	29%	\$	2,538,468,900	32%	\$	2,862,793,700	32%
AMERICAN INDIAN	\$	26,744,800	0%	\$	21,753,000	0%	\$	37,680,700	1%	\$	23,499,400	0%	\$	50,535,500	1%	\$	69,393,800	1%
ASIAN OR PACIFI	\$	1,073,701,600	20%	\$	1,139,386,600	22%	\$	1,359,934,400	21%	\$	1,526,338,200	22%	\$	1,836,368,100	23%	\$	2,020,316,900	22%
BLACK	\$	93,655,200	2%	\$	108,592,400	2%	\$	119,819,700	2%	\$	144,883,600	2%	\$	184,610,400	2%	\$	249,549,900	3%
HISPANIC	\$	256,576,900	5%	\$	238,464,100	5%	\$	374,965,400	6%	\$	384,274,100	5%	\$	466,954,900	6%	\$	523,533,100	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	624,840,600	12%	\$	809,490,500	16%	\$	907,989,300	14%	\$	956,068,500	14%	\$	1,127,979,300	14%	\$	1,485,582,200	16%
WHITE	\$	3,331,549,300	62%	\$	2,866,239,500	55%	\$	3,808,767,800	58%	\$	4,020,079,300	57%	\$	4,234,544,200	54%	\$	4,717,526,400	52%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	845,818,500	16%	\$	847,827,700	16%	\$	1,045,990,200	16%	\$	1,115,453,400	16%	\$	1,208,528,900	15%	\$	1,352,293,800	15%
Female Owned more than 50%	\$	675,435,300	12%	\$	636,143,400	12%	\$	850,950,800	13%	\$	1,020,831,700	14%	\$	1,150,263,200	15%	\$	1,252,994,900	14%
Male Owned	\$	3,885,814,600	72%	\$	3,699,955,000	71%	\$	4,712,216,300	71%	\$	4,918,858,000	70%	\$	5,542,200,300	70%	\$	6,460,613,600	71%
Veteran	\$	193,510,200	4%	\$	181,489,700	4%	\$	307,882,700	5%	\$	365,654,900	5%	\$	295,114,300	4%	\$	354,357,700	4%
EXISTING BUSINESS	\$	4,017,704,300	74%	\$	3,716,061,800	72%	\$	4,430,594,500	67%	\$	4,513,894,000	64%	\$	5,084,281,900	64%	\$	4,675,764,600	52%
NEW BUSINESS	\$	1,380,993,100	26%	\$	1,449,954,400	28%	\$	2,161,445,300	33%	\$	2,518,384,100	36%	\$	2,797,374,800	35%	\$	4,062,872,800	45%
Rural	\$	772,550,500	14%	\$	851,752,700	16%	\$	1,110,188,700	17%	\$	1,095,627,400	16%	\$	1,121,894,800	14%	\$	1,184,529,400	13%
Urban	\$	4,634,517,900	86%	\$	4,332,173,400	84%	\$	5,498,968,600	83%	\$	5,959,515,700	84%	\$	6,779,097,600	86%	\$	7,881,372,900	87%
Export	\$	285,545,400	5%	\$	348,922,900	7%	\$	414,663,000	6%	\$	427,716,000	6%	\$	1,040,979,700	13%	\$	355,477,200	4%
CAPLine	\$	174,318,300	3%	\$	113,406,700	2%	\$	153,653,500	2%	\$	99,258,900	1%	\$	78,178,800	1%	\$	112,002,500	1%
PLP	\$	2,958,372,300	55%	\$	3,079,685,600	59%	\$	4,081,163,600	62%	\$	4,519,790,900	64%	\$	5,374,840,400	68%	\$	6,829,374,400	75%
Express	\$	528,670,600	10%	\$	491,501,300	9%	\$	639,853,500	10%	\$	658,169,500	9%	\$	617,843,800	8%	\$	687,572,500	8%
\$150K and Under	\$	443,970,600	8%	\$	489,791,300	9%	\$	670,509,000	10%	\$	682,498,800	10%	\$	653,022,000	8%	\$	715,962,200	8%
>\$150K - \$350K	\$	691,071,300	13%	\$	612,412,600	12%	\$	757,807,500	11%	\$	806,448,300	11%	\$	852,782,500	11%	\$	939,138,300	10%
>\$350K - \$2M	\$	2,895,970,800	54%	\$	2,629,892,200	51%	\$	3,132,838,600	47%	\$	3,421,144,800	48%	\$	3,600,240,600	46%	\$	3,994,346,200	44%
>\$2M	\$	1,376,055,700	25%	\$	1,451,830,000	28%	\$	2,048,002,200	31%	\$	2,145,051,200	30%	\$	2,794,947,300	35%	\$	3,416,455,600	38%

All Activity illustrated above is as of 02/02 for each FY listed.

	2013		2014		2015		2016		2017		2018	
All 7(A)	14,346		14,118		18,269		19,471		18,627		20,613	
Ethnicity												
All Minority	3,269	23%	3,439	24%	4,381	24%	5,116	26%	4,876	26%	5,434	26%
AMERICAN INDIAN	123	1%	113	1%	130	1%	113	1%	140	1%	158	1%
ASIAN OR PACIFI	1,779	12%	1,886	13%	2,346	13%	2,608	13%	2,524	14%	2,737	13%
BLACK	355	2%	414	3%	538	3%	718	4%	707	4%	880	4%
HISPANIC	1,012	7%	1,026	7%	1,367	7%	1,677	9%	1,505	8%	1,659	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	1,457	10%	1,690	12%	2,589	14%	2,354	12%	2,386	13%	2,952	14%
WHITE	9,620	67%	8,989	64%	11,299	62%	12,001	62%	11,365	61%	12,227	59%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	2,225	16%	2,216	16%	2,679	15%	2,733	14%	2,567	14%	2,745	13%
Female Owned more than 50%	2,337	16%	2,317	16%	3,214	18%	3,606	19%	3,399	18%	3,651	18%
Male Owned	9,784	68%	9,585	68%	12,376	68%	13,132	67%	12,661	68%	14,217	69%
Veteran	711	5%	682	5%	834	5%	991	5%	971	5%	999	5%
EXISTING BUSINESS	9,890	69%	9,789	69%	12,264	67%	11,807	61%	11,606	62%	10,812	52%
NEW BUSINESS	4,446	31%	4,305	30%	5,966	33%	7,633	39%	6,995	38%	9,393	46%
Rural	1,711	12%	2,303	16%	2,912	16%	3,268	17%	2,837	15%	2,850	14%
Urban	12,635	88%	11,815	84%	15,357	84%	16,203	83%	15,790	85%	17,763	86%
Export	348	2%	453	3%	494	3%	548	3%	1,252	7%	288	1%
CAPLine	231	2%	156	1%	198	1%	143	1%	120	1%	109	1%
PLP	4,044	28%	3,681	26%	4,480	25%	5,142	26%	6,456	35%	9,164	44%
Express	6,830	48%	6,895	49%	9,376	51%	10,076	52%	8,571	46%	9,528	46%
\$150K and Under	7,756	54%	8,195	58%	10,996	60%	11,761	60%	10,275	55%	11,343	55%
>\$150K - \$350K	2,741	19%	2,377	17%	2,930	16%	3,057	16%	3,233	17%	3,576	17%
>\$350K - \$2M	3,397	24%	3,070	22%	3,678	20%	3,949	20%	4,229	23%	4,627	22%
>\$2M	452	3%	476	3%	665	4%	704	4%	890	5%	1,067	5%

All Activity illustrated above is as of 02/02 for each FY listed.

	2013		2014		2015		2016		2017		2018							
All 504	\$	1,780,782,000		\$	1,343,822,000		\$	1,332,265,000		\$	1,498,670,000		\$	1,660,176,000		\$	1,513,695,000	
Ethnicity																		
All Minority	\$	400,557,000	22%	\$	329,009,000	24%	\$	342,628,000	26%	\$	443,025,000	30%	\$	515,305,000	31%	\$	425,629,000	28%
AMERICAN INDIAN	\$	842,000	0%	\$	1,564,000	0%	\$	2,516,000	0%	\$	4,185,000	0%	\$	760,000	0%	\$	1,339,000	0%
ASIAN OR PACIFI	\$	295,891,000	17%	\$	240,671,000	18%	\$	214,274,000	16%	\$	317,675,000	21%	\$	370,554,000	22%	\$	316,303,000	21%
BLACK	\$	33,015,000	2%	\$	24,704,000	2%	\$	22,009,000	2%	\$	22,936,000	2%	\$	41,110,000	2%	\$	18,071,000	1%
HISPANIC	\$	70,809,000	4%	\$	62,070,000	5%	\$	103,829,000	8%	\$	98,229,000	7%	\$	102,881,000	6%	\$	89,916,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	143,337,000	8%	\$	118,620,000	9%	\$	110,496,000	8%	\$	120,336,000	8%	\$	143,200,000	9%	\$	232,694,000	15%
WHITE	\$	1,236,888,000	69%	\$	896,193,000	67%	\$	879,141,000	66%	\$	935,309,000	62%	\$	1,001,671,000	60%	\$	855,372,000	57%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	8,576,000	0%	\$	5,137,000	0%	\$	4,646,000	0%	\$	8,213,000	1%	\$	72,924,000	4%	\$	313,823,000	21%
Female Owned more than 50%	\$	208,720,000	12%	\$	139,590,000	10%	\$	164,468,000	12%	\$	185,546,000	12%	\$	191,751,000	12%	\$	141,947,000	9%
Male Owned	\$	1,563,486,000	88%	\$	1,199,095,000	89%	\$	1,163,151,000	87%	\$	1,304,911,000	87%	\$	1,395,501,000	84%	\$	1,057,925,000	70%
Veteran	\$	66,622,000	4%	\$	57,461,000	4%	\$	50,405,000	4%	\$	49,569,000	3%	\$	46,407,000	3%	\$	29,009,000	2%
EXISTING BUSINESS	\$	1,515,239,000	85%	\$	1,116,489,000	83%	\$	1,113,289,000	84%	\$	1,213,550,000	81%	\$	1,429,493,000	86%	\$	951,840,000	63%
NEW BUSINESS	\$	265,543,000	15%	\$	227,333,000	17%	\$	218,976,000	16%	\$	285,120,000	19%	\$	230,683,000	14%	\$	555,173,000	37%
Rural	\$	389,608,000	22%	\$	296,344,000	22%	\$	305,293,000	23%	\$	335,863,000	22%	\$	350,734,000	21%	\$	307,173,000	20%
Urban	\$	1,391,174,000	78%	\$	1,047,478,000	78%	\$	1,026,972,000	77%	\$	1,162,807,000	78%	\$	1,309,442,000	79%	\$	1,206,522,000	80%
Export	\$	60,118,000	3%	\$	73,331,000	5%	\$	70,387,000	5%	\$	54,737,000	4%	\$	30,776,000	2%	\$	16,534,000	1%
\$150K and Under	\$	32,327,000	2%	\$	23,548,000	2%	\$	19,171,000	1%	\$	18,549,000	1%	\$	22,054,000	1%	\$	16,933,000	1%
>\$150K - \$350K	\$	203,681,000	11%	\$	133,428,000	10%	\$	135,264,000	10%	\$	126,438,000	8%	\$	138,268,000	8%	\$	132,285,000	9%
>\$350K - \$2M	\$	1,075,086,000	60%	\$	793,100,000	59%	\$	823,637,000	62%	\$	814,163,000	54%	\$	925,623,000	56%	\$	851,617,000	56%
>\$2M	\$	469,688,000	26%	\$	393,746,000	29%	\$	354,193,000	27%	\$	539,520,000	36%	\$	574,231,000	35%	\$	512,860,000	34%

All Activity illustrated above is as of 02/02 for each FY listed.

	2013		2014		2015		2016		2017		2018	
All 504	2,663		1,876		1,850		1,831		2,040		1,872	
Ethnicity												
All Minority	553	21%	380	20%	402	22%	395	22%	476	23%	442	24%
AMERICAN INDIAN	2	0%	2	0%	6	0%	5	0%	2	0%	4	0%
ASIAN OR PACIFI	332	12%	211	11%	211	11%	215	12%	285	14%	251	13%
BLACK	57	2%	39	2%	35	2%	29	2%	45	2%	37	2%
HISPANIC	162	6%	128	7%	150	8%	146	8%	144	7%	150	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	170	6%	139	7%	127	7%	146	8%	146	7%	248	13%
WHITE	1,940	73%	1,357	72%	1,321	71%	1,290	70%	1,418	70%	1,182	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	13	0%	6	0%	9	0%	11	1%	118	6%	445	24%
Female Owned more than 50%	398	15%	276	15%	281	15%	294	16%	310	15%	229	12%
Male Owned	2,252	85%	1,594	85%	1,560	84%	1,526	83%	1,612	79%	1,198	64%
Veteran	130	5%	96	5%	79	4%	90	5%	75	4%	53	3%
EXISTING BUSINESS	2,357	89%	1,618	86%	1,580	85%	1,582	86%	1,794	88%	1,253	67%
NEW BUSINESS	306	11%	258	14%	270	15%	249	14%	246	12%	614	33%
Rural	659	25%	455	24%	468	25%	458	25%	526	26%	499	27%
Urban	2,004	75%	1,421	76%	1,382	75%	1,373	75%	1,514	74%	1,373	73%
Export	67	3%	74	4%	80	4%	58	3%	27	1%	15	1%
\$150K and Under	300	11%	214	11%	171	9%	173	9%	195	10%	149	8%
>\$150K - \$350K	836	31%	555	30%	549	30%	509	28%	551	27%	532	28%
>\$350K - \$2M	1,376	52%	987	53%	1,015	55%	980	54%	1,115	55%	1,033	55%
>\$2M	151	6%	120	6%	115	6%	169	9%	179	9%	158	8%

All Activity illustrated above is as of 02/02 for each FY listed.