

	2013		2014		2015		2016		2017		2018							
All 7(A)	\$	5,997,083,100	\$	5,831,211,700	\$	7,327,400,800	\$	7,807,093,500	\$	8,763,311,200	\$	10,002,015,300						
Ethnicity																		
All Minority	\$	1,596,749,300	27%	\$	1,678,985,600	29%	\$	2,071,002,300	28%	\$	2,302,232,800	29%	\$	2,801,616,300	32%	\$	3,169,143,100	32%
AMERICAN INDIAN	\$	27,705,600	0%	\$	23,827,900	0%	\$	42,679,900	1%	\$	25,326,900	0%	\$	56,840,700	1%	\$	71,945,400	1%
ASIAN OR PACIFI	\$	1,187,832,900	20%	\$	1,254,318,200	22%	\$	1,485,312,300	20%	\$	1,691,936,800	22%	\$	2,036,471,900	23%	\$	2,229,801,700	22%
BLACK	\$	106,011,300	2%	\$	120,615,500	2%	\$	131,806,200	2%	\$	161,150,400	2%	\$	202,613,600	2%	\$	271,799,900	3%
HISPANIC	\$	275,199,500	5%	\$	280,224,000	5%	\$	411,203,900	6%	\$	423,818,700	5%	\$	505,690,100	6%	\$	595,596,100	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	687,896,600	11%	\$	895,879,200	15%	\$	1,013,075,100	14%	\$	1,064,041,700	14%	\$	1,285,331,100	15%	\$	1,664,438,000	17%
WHITE	\$	3,712,437,200	62%	\$	3,256,346,900	56%	\$	4,243,323,400	58%	\$	4,440,819,000	57%	\$	4,676,363,800	53%	\$	5,168,434,200	52%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	937,320,800	16%	\$	959,460,500	16%	\$	1,173,731,000	16%	\$	1,249,410,000	16%	\$	1,340,966,700	15%	\$	1,508,286,800	15%
Female Owned more than 50%	\$	771,717,500	13%	\$	711,217,800	12%	\$	933,385,800	13%	\$	1,102,740,500	14%	\$	1,276,201,600	15%	\$	1,379,382,800	14%
Male Owned	\$	4,288,044,800	72%	\$	4,160,533,400	71%	\$	5,220,284,000	71%	\$	5,454,943,000	70%	\$	6,146,142,900	70%	\$	7,114,345,700	71%
Veteran	\$	212,088,200	4%	\$	198,409,800	3%	\$	352,059,500	5%	\$	393,539,900	5%	\$	325,441,100	4%	\$	396,290,500	4%
EXISTING BUSINESS	\$	4,448,313,900	74%	\$	4,189,032,500	72%	\$	4,896,470,800	67%	\$	4,948,704,300	63%	\$	5,641,117,900	64%	\$	4,816,546,900	48%
NEW BUSINESS	\$	1,540,398,200	26%	\$	1,622,042,800	28%	\$	2,410,015,500	33%	\$	2,833,777,600	36%	\$	3,098,542,700	35%	\$	5,151,665,100	52%
Rural	\$	854,544,100	14%	\$	975,499,900	17%	\$	1,235,698,000	17%	\$	1,231,987,500	16%	\$	1,252,318,900	14%	\$	1,373,462,600	14%
Urban	\$	5,142,539,000	86%	\$	4,855,711,800	83%	\$	6,091,702,800	83%	\$	6,575,106,000	84%	\$	7,510,992,300	86%	\$	8,628,552,700	86%
Export	\$	321,049,400	5%	\$	396,867,100	7%	\$	458,781,100	6%	\$	476,128,400	6%	\$	1,181,593,400	13%	\$	412,690,500	4%
CAPLine	\$	206,563,800	3%	\$	139,622,200	2%	\$	172,108,500	2%	\$	107,350,000	1%	\$	85,309,400	1%	\$	121,389,500	1%
PLP	\$	3,251,033,900	54%	\$	3,434,883,300	59%	\$	4,513,496,700	62%	\$	4,970,212,600	64%	\$	6,016,031,200	69%	\$	7,511,685,100	75%
Express	\$	586,040,200	10%	\$	556,269,600	10%	\$	711,677,200	10%	\$	728,744,400	9%	\$	687,064,300	8%	\$	756,471,300	8%
\$150K and Under	\$	496,716,800	8%	\$	552,738,900	9%	\$	741,767,600	10%	\$	762,013,000	10%	\$	729,772,500	8%	\$	803,116,200	8%
>\$150K - \$350K	\$	766,871,700	13%	\$	687,186,700	12%	\$	839,997,600	11%	\$	900,530,800	12%	\$	955,774,300	11%	\$	1,030,313,500	10%
>\$350K - \$2M	\$	3,176,824,200	53%	\$	2,945,343,000	51%	\$	3,473,359,000	47%	\$	3,782,614,100	48%	\$	3,984,319,800	45%	\$	4,444,321,900	44%
>\$2M	\$	1,556,670,400	26%	\$	1,645,943,100	28%	\$	2,272,276,600	31%	\$	2,361,935,600	30%	\$	3,093,444,600	35%	\$	3,724,263,700	37%

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	2013		2014		2015		2016		2017		2018	
All 7(A)	15,952		15,905		20,265		21,605		20,799		22,875	
Ethnicity												
All Minority	3,614	23%	3,830	24%	4,803	24%	5,648	26%	5,399	26%	5,981	26%
AMERICAN INDIAN	130	1%	128	1%	144	1%	130	1%	152	1%	165	1%
ASIAN OR PACIFI	1,983	12%	2,105	13%	2,550	13%	2,880	13%	2,800	13%	3,005	13%
BLACK	392	2%	457	3%	594	3%	805	4%	785	4%	964	4%
HISPANIC	1,109	7%	1,140	7%	1,515	7%	1,833	8%	1,662	8%	1,847	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	1,631	10%	1,907	12%	2,878	14%	2,639	12%	2,674	13%	3,328	15%
WHITE	10,707	67%	10,168	64%	12,584	62%	13,318	62%	12,726	61%	13,566	59%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	2,489	16%	2,489	16%	2,956	15%	3,045	14%	2,868	14%	3,047	13%
Female Owned more than 50%	2,596	16%	2,578	16%	3,526	17%	3,970	18%	3,818	18%	4,050	18%
Male Owned	10,867	68%	10,838	68%	13,783	68%	14,590	68%	14,113	68%	15,778	69%
Veteran	783	5%	743	5%	945	5%	1,089	5%	1,098	5%	1,136	5%
EXISTING BUSINESS	10,993	69%	11,028	69%	13,582	67%	13,097	61%	12,978	62%	11,239	49%
NEW BUSINESS	4,949	31%	4,852	31%	6,640	33%	8,473	39%	7,792	37%	11,586	51%
Rural	1,899	12%	2,620	16%	3,224	16%	3,626	17%	3,182	15%	3,392	15%
Urban	14,053	88%	13,285	84%	17,041	84%	17,979	83%	17,617	85%	19,483	85%
Export	401	3%	514	3%	539	3%	607	3%	1,441	7%	324	1%
CAPLine	264	2%	185	1%	220	1%	159	1%	134	1%	119	1%
PLP	4,424	28%	4,028	25%	4,958	24%	5,672	26%	7,380	35%	10,172	44%
Express	7,604	48%	7,818	49%	10,427	51%	11,177	52%	9,576	46%	10,526	46%
\$150K and Under	8,665	54%	9,255	58%	12,193	60%	13,063	60%	11,514	55%	12,639	55%
>\$150K - \$350K	3,044	19%	2,669	17%	3,255	16%	3,405	16%	3,618	17%	3,930	17%
>\$350K - \$2M	3,737	23%	3,442	22%	4,078	20%	4,363	20%	4,682	23%	5,141	22%
>\$2M	506	3%	539	3%	739	4%	774	4%	985	5%	1,165	5%

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	2013		2014		2015		2016		2017		2018							
All 504	\$	1,959,587,000	\$	1,483,340,000	\$	1,483,128,000	\$	1,695,322,000	\$	1,846,110,000	\$	1,685,492,000						
Ethnicity																		
All Minority	\$	456,249,000	23%	\$	382,960,000	26%	\$	384,022,000	26%	\$	494,890,000	29%	\$	565,510,000	31%	\$	482,228,000	29%
AMERICAN INDIAN	\$	3,921,000	0%	\$	1,748,000	0%	\$	6,588,000	0%	\$	4,528,000	0%	\$	1,274,000	0%	\$	1,339,000	0%
ASIAN OR PACIFI	\$	332,390,000	17%	\$	274,029,000	18%	\$	245,699,000	17%	\$	352,228,000	21%	\$	402,310,000	22%	\$	354,345,000	21%
BLACK	\$	39,142,000	2%	\$	26,631,000	2%	\$	23,604,000	2%	\$	31,608,000	2%	\$	44,801,000	2%	\$	24,966,000	1%
HISPANIC	\$	80,796,000	4%	\$	80,552,000	5%	\$	108,131,000	7%	\$	106,526,000	6%	\$	117,125,000	6%	\$	101,578,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	155,039,000	8%	\$	129,711,000	9%	\$	127,872,000	9%	\$	134,550,000	8%	\$	150,821,000	8%	\$	253,588,000	15%
WHITE	\$	1,348,299,000	69%	\$	970,669,000	65%	\$	971,234,000	65%	\$	1,065,882,000	63%	\$	1,129,779,000	61%	\$	949,676,000	56%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	8,879,000	0%	\$	5,137,000	0%	\$	7,039,000	0%	\$	8,213,000	0%	\$	92,728,000	5%	\$	353,872,000	21%
Female Owned more than 50%	\$	234,121,000	12%	\$	156,042,000	11%	\$	180,104,000	12%	\$	210,842,000	12%	\$	209,810,000	11%	\$	153,483,000	9%
Male Owned	\$	1,716,587,000	88%	\$	1,322,161,000	89%	\$	1,295,985,000	87%	\$	1,476,267,000	87%	\$	1,543,572,000	84%	\$	1,178,137,000	70%
Veteran	\$	74,658,000	4%	\$	59,827,000	4%	\$	56,404,000	4%	\$	55,345,000	3%	\$	49,672,000	3%	\$	35,283,000	2%
EXISTING BUSINESS	\$	1,666,857,000	85%	\$	1,226,327,000	83%	\$	1,242,454,000	84%	\$	1,387,310,000	82%	\$	1,582,280,000	86%	\$	998,929,000	59%
NEW BUSINESS	\$	292,730,000	15%	\$	257,013,000	17%	\$	240,674,000	16%	\$	308,012,000	18%	\$	263,830,000	14%	\$	679,881,000	40%
Rural	\$	429,560,000	22%	\$	327,344,000	22%	\$	335,464,000	23%	\$	368,531,000	22%	\$	393,896,000	21%	\$	347,860,000	21%
Urban	\$	1,530,027,000	78%	\$	1,155,996,000	78%	\$	1,147,664,000	77%	\$	1,326,791,000	78%	\$	1,452,214,000	79%	\$	1,337,632,000	79%
Export	\$	67,183,000	3%	\$	78,437,000	5%	\$	73,847,000	5%	\$	64,970,000	4%	\$	31,731,000	2%	\$	21,919,000	1%
\$150K and Under	\$	35,062,000	2%	\$	26,138,000	2%	\$	21,977,000	1%	\$	20,574,000	1%	\$	24,351,000	1%	\$	18,863,000	1%
>\$150K - \$350K	\$	222,688,000	11%	\$	147,672,000	10%	\$	148,194,000	10%	\$	139,176,000	8%	\$	157,662,000	9%	\$	147,965,000	9%
>\$350K - \$2M	\$	1,177,185,000	60%	\$	881,637,000	59%	\$	927,941,000	63%	\$	907,754,000	54%	\$	1,035,110,000	56%	\$	938,045,000	56%
>\$2M	\$	524,652,000	27%	\$	427,893,000	29%	\$	385,016,000	26%	\$	627,818,000	37%	\$	628,987,000	34%	\$	580,619,000	34%

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	2013		2014		2015		2016		2017		2018	
All 504	2,921		2,084		2,070		2,039		2,303		2,076	
Ethnicity												
All Minority	613	21%	437	21%	447	22%	442	22%	541	23%	493	24%
AMERICAN INDIAN	3	0%	3	0%	9	0%	6	0%	3	0%	4	0%
ASIAN OR PACIFI	370	13%	239	11%	235	11%	244	12%	316	14%	281	14%
BLACK	61	2%	45	2%	40	2%	34	2%	53	2%	42	2%
HISPANIC	179	6%	150	7%	163	8%	158	8%	169	7%	166	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	184	6%	150	7%	148	7%	161	8%	162	7%	274	13%
WHITE	2,124	73%	1,497	72%	1,475	71%	1,436	70%	1,600	69%	1,309	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	15	1%	6	0%	12	1%	11	1%	139	6%	502	24%
Female Owned more than 50%	445	15%	309	15%	313	15%	332	16%	344	15%	251	12%
Male Owned	2,461	84%	1,769	85%	1,745	84%	1,696	83%	1,820	79%	1,323	64%
Veteran	146	5%	100	5%	88	4%	98	5%	82	4%	59	3%
EXISTING BUSINESS	2,586	89%	1,785	86%	1,772	86%	1,769	87%	2,011	87%	1,300	63%
NEW BUSINESS	335	11%	299	14%	298	14%	270	13%	292	13%	771	37%
Rural	726	25%	505	24%	521	25%	506	25%	608	26%	556	27%
Urban	2,195	75%	1,579	76%	1,549	75%	1,533	75%	1,695	74%	1,520	73%
Export	73	2%	80	4%	84	4%	64	3%	29	1%	20	1%
\$150K and Under	326	11%	236	11%	194	9%	189	9%	215	9%	167	8%
>\$150K - \$350K	916	31%	615	30%	601	29%	563	28%	631	27%	595	29%
>\$350K - \$2M	1,511	52%	1,100	53%	1,149	56%	1,093	54%	1,259	55%	1,135	55%
>\$2M	168	6%	133	6%	126	6%	194	10%	198	9%	179	9%

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