

	2014		2015		2016		2017		2018		2019			
All 7(A)	\$	-	\$	493,724,800	\$	449,370,700	\$	510,825,500	\$	633,236,800	\$	616,639,100		
Ethnicity														
All Minority	\$	-	\$	142,479,600	29%	\$	138,320,100	31%	\$	188,045,600	30%	\$	205,855,900	33%
AMERICAN INDIAN	\$	-	\$	4,446,200	1%	\$	708,500	0%	\$	913,900	0%	\$	6,454,100	1%
ASIAN OR PACIFI	\$	-	\$	89,793,600	18%	\$	106,318,300	24%	\$	130,190,200	25%	\$	152,369,700	25%
BLACK	\$	-	\$	9,864,800	2%	\$	10,173,900	2%	\$	11,421,600	2%	\$	13,946,500	2%
HISPANIC	\$	-	\$	38,375,000	8%	\$	21,119,400	5%	\$	39,908,800	8%	\$	33,085,600	5%
MULTI-GROUP	\$	-	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	-	\$	77,596,000	16%	\$	60,823,800	14%	\$	72,612,600	14%	\$	95,262,900	15%
WHITE	\$	-	\$	273,649,200	55%	\$	250,226,800	56%	\$	255,778,400	50%	\$	315,520,300	51%
Gender														
Not Reported	\$	-	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	-	\$	81,476,300	17%	\$	61,493,600	14%	\$	79,514,800	16%	\$	101,466,800	16%
Female Owned more than 50%	\$	-	\$	48,996,000	10%	\$	61,735,000	14%	\$	81,578,400	16%	\$	65,907,900	11%
Male Owned	\$	-	\$	363,252,500	74%	\$	326,142,100	73%	\$	349,732,300	68%	\$	449,264,400	73%
Business Age														
Existing or more than 2 years old	\$	-	\$	-	0%	\$	-	0%	\$	-	0%	\$	269,693,600	44%
New Business or 2 years or less	\$	-	\$	-	0%	\$	-	0%	\$	-	0%	\$	70,744,500	11%
Startup, Loan Funds will Open Business	\$	-	\$	-	0%	\$	-	0%	\$	-	0%	\$	111,098,200	18%
Change of Ownership	\$	-	\$	-	0%	\$	-	0%	\$	-	0%	\$	158,232,800	26%
Veteran	\$	-	\$	18,178,600	4%	\$	14,853,600	3%	\$	16,790,500	3%	\$	17,630,500	4%
Rural	\$	-	\$	98,697,900	20%	\$	93,295,300	21%	\$	91,763,900	18%	\$	83,766,900	13%
Urban	\$	-	\$	395,026,900	80%	\$	356,075,400	79%	\$	419,061,600	82%	\$	511,639,300	83%
Export	\$	-	\$	33,077,900	7%	\$	30,014,900	7%	\$	33,809,100	7%	\$	27,339,000	4%
CAPLine	\$	-	\$	17,601,000	4%	\$	3,310,000	1%	\$	4,620,000	1%	\$	5,546,000	1%
PLP	\$	-	\$	280,051,800	57%	\$	242,087,700	54%	\$	300,897,600	59%	\$	440,422,000	70%
Express	\$	-	\$	57,675,700	12%	\$	49,203,700	11%	\$	52,509,500	10%	\$	67,816,500	11%
\$150K and Under	\$	-	\$	60,374,600	12%	\$	51,328,800	11%	\$	53,920,200	11%	\$	68,172,500	11%
>\$150K - \$350K	\$	-	\$	57,245,300	12%	\$	56,973,100	13%	\$	56,107,800	11%	\$	80,408,800	13%
>\$350K - \$2M	\$	-	\$	216,861,800	44%	\$	214,559,600	48%	\$	251,336,000	49%	\$	276,025,900	44%
>\$2M	\$	-	\$	159,243,100	32%	\$	126,509,200	28%	\$	149,461,500	29%	\$	208,629,600	33%

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	2014		2015		2016		2017		2018		2019	
All 7(A)	-		1,481		1,479		1,489		1,870		1,339	
Ethnicity												
All Minority	-	-	340	23%	427	29%	422	28%	491	26%	377	28%
AMERICAN INDIAN	-	-	13	1%	7	0%	9	1%	14	1%	12	1%
ASIAN OR PACIFI	-	-	170	11%	209	14%	210	14%	252	13%	194	14%
BLACK	-	-	41	3%	74	5%	60	4%	73	4%	55	4%
HISPANIC	-	-	116	8%	137	9%	143	10%	152	8%	116	9%
MULTI-GROUP	-	-	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	-	-	210	14%	158	11%	189	13%	275	15%	199	15%
WHITE	-	-	931	63%	894	60%	878	59%	1,104	59%	763	57%
Gender												
Not Reported	-	-	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	-	-	219	15%	194	13%	183	12%	229	12%	200	15%
Female Owned more than 50%	-	-	247	17%	296	20%	276	19%	354	19%	223	17%
Male Owned	-	-	1,015	69%	989	67%	1,030	69%	1,287	69%	916	68%
Business Age												
Existing or more than 2 years old	-	-	-	0%	-	0%	-	0%	-	0%	652	49%
New Business or 2 years or less	-	-	-	0%	-	0%	-	0%	-	0%	278	21%
Startup, Loan Funds will Open Business	-	-	-	0%	-	0%	-	0%	-	0%	237	18%
Change of Ownership	-	-	-	0%	-	0%	-	0%	-	0%	166	12%
Veteran	-	-	66	4%	44	3%	75	5%	86	5%	71	5%
Rural	-	-	292	20%	242	16%	263	18%	317	17%	223	17%
Urban	-	-	1,189	80%	1,237	84%	1,226	82%	1,553	83%	1,116	83%
Export	-	-	42	3%	35	2%	30	2%	19	1%	33	2%
CAPLine	-	-	20	1%	7	0%	9	1%	8	0%	4	0%
PLP	-	-	312	21%	313	21%	342	23%	689	37%	623	47%
Express	-	-	807	54%	853	58%	826	55%	1,011	54%	537	40%
\$150K and Under	-	-	946	64%	979	66%	937	63%	1,178	63%	629	47%
>\$150K - \$350K	-	-	225	15%	218	15%	213	14%	307	16%	305	23%
>\$350K - \$2M	-	-	257	17%	241	16%	291	20%	318	17%	331	25%
>\$2M	-	-	53	4%	41	3%	48	3%	67	4%	74	6%

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	2014		2015		2016		2017		2018		2019						
All 504	\$	-	\$	139,476,000	\$	126,215,000	\$	126,796,000	\$	161,640,000	\$	179,521,000					
Ethnicity																	
All Minority	\$	-	\$	42,765,000	31%	\$	44,383,000	35%	\$	48,243,000	38%	\$	48,336,000	30%	\$	34,516,000	19%
AMERICAN INDIAN	\$	-	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
ASIAN OR PACIFI	\$	-	\$	22,843,000	16%	\$	23,604,000	19%	\$	33,336,000	26%	\$	34,686,000	21%	\$	22,008,000	12%
BLACK	\$	-	\$	9,715,000	7%	\$	8,706,000	7%	\$	5,404,000	4%	\$	929,000	1%	\$	4,714,000	3%
HISPANIC	\$	-	\$	10,207,000	7%	\$	12,073,000	10%	\$	9,503,000	7%	\$	12,721,000	8%	\$	7,794,000	4%
MULTI-GROUP	\$	-	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	-	\$	15,981,000	11%	\$	9,474,000	8%	\$	11,646,000	9%	\$	10,695,000	7%	\$	39,217,000	22%
WHITE	\$	-	\$	80,730,000	58%	\$	72,358,000	57%	\$	66,907,000	53%	\$	102,609,000	63%	\$	105,788,000	59%
Gender																	
Not Reported	\$	-	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	-	\$	285,000	0%	\$	7,326,000	6%	\$	7,435,000	6%	\$	31,185,000	19%	\$	36,398,000	20%
Female Owned more than 50%	\$	-	\$	11,966,000	9%	\$	14,295,000	11%	\$	16,884,000	13%	\$	13,793,000	9%	\$	15,787,000	9%
Male Owned	\$	-	\$	127,225,000	91%	\$	104,594,000	83%	\$	102,477,000	81%	\$	116,662,000	72%	\$	127,336,000	71%
Business Age																	
Existing or more than 2 years old	\$	-	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	143,609,000	80%
New Business or 2 years or less	\$	-	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	13,053,000	7%
Startup, Loan Funds will Open Business	\$	-	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	22,859,000	13%
Veteran																	
	\$	-	\$	2,662,000	2%	\$	2,521,000	2%	\$	2,721,000	2%	\$	1,161,000	1%	\$	1,618,000	1%
Rural																	
	\$	-	\$	16,530,000	12%	\$	17,930,000	14%	\$	17,611,000	14%	\$	23,379,000	14%	\$	25,866,000	14%
Urban																	
	\$	-	\$	122,946,000	88%	\$	108,285,000	86%	\$	109,185,000	86%	\$	138,261,000	86%	\$	153,655,000	86%
Export																	
	\$	-	\$	4,984,000	4%	\$	3,981,000	3%	\$	3,740,000	3%	\$	2,304,000	1%	\$	1,311,000	1%
\$150K and Under																	
	\$	-	\$	1,828,000	1%	\$	1,753,000	1%	\$	2,065,000	2%	\$	1,968,000	1%	\$	2,175,000	1%
>\$150K - \$350K																	
	\$	-	\$	15,851,000	11%	\$	9,937,000	8%	\$	7,638,000	6%	\$	15,979,000	10%	\$	13,309,000	7%
>\$350K - \$2M																	
	\$	-	\$	80,092,000	57%	\$	61,103,000	48%	\$	88,740,000	70%	\$	78,419,000	49%	\$	112,558,000	63%
>\$2M																	
	\$	-	\$	41,705,000	30%	\$	53,422,000	42%	\$	28,353,000	22%	\$	65,274,000	40%	\$	51,479,000	29%

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	2014		2015		2016		2017		2018		2019	
All 504	-		197		149		159		187		213	
Ethnicity												
All Minority	-	-	51	26%	37	25%	45	28%	48	26%	41	19%
AMERICAN INDIAN	-	-	-	0%	-	0%	-	0%	-	0%	-	0%
ASIAN OR PACIFI	-	-	28	14%	16	11%	24	15%	27	14%	20	9%
BLACK	-	-	6	3%	9	6%	4	3%	3	2%	5	2%
HISPANIC	-	-	17	9%	12	8%	17	11%	18	10%	16	8%
MULTI-GROUP	-	-	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	-	-	12	6%	7	5%	15	9%	16	9%	39	18%
WHITE	-	-	134	68%	105	70%	99	62%	123	66%	133	62%
Gender												
Not Reported	-	-	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	-	-	1	1%	3	2%	11	7%	47	25%	55	26%
Female Owned more than 50%	-	-	30	15%	23	15%	26	16%	20	11%	25	12%
Male Owned	-	-	166	84%	123	83%	122	77%	120	64%	133	62%
Business Age												
Existing or more than 2 years old	-	-	-	0%	-	0%	-	0%	-	0%	172	81%
New Business or 2 years or less	-	-	-	0%	-	0%	-	0%	-	0%	16	8%
Startup, Loan Funds will Open Business	-	-	-	0%	-	0%	-	0%	-	0%	25	12%
Veteran	-	-	4	2%	5	3%	4	3%	5	3%	3	1%
Rural	-	-	31	16%	23	15%	25	16%	41	22%	38	18%
Urban	-	-	166	84%	126	85%	134	84%	146	78%	175	82%
Export	-	-	4	2%	7	5%	3	2%	2	1%	3	1%
\$150K and Under	-	-	16	8%	15	10%	16	10%	16	9%	20	9%
>\$150K - \$350K	-	-	65	33%	39	26%	31	19%	61	33%	52	24%
>\$350K - \$2M	-	-	103	52%	78	52%	102	64%	90	48%	123	58%
>\$2M	-	-	13	7%	17	11%	10	6%	20	11%	18	8%

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