

	2014		2015		2016		2017		2018		2019							
All 7(A)	\$	296,400,300	\$	817,486,300	\$	819,836,300	\$	906,209,800	\$	1,039,581,800	\$	1,004,274,600						
Ethnicity																		
All Minority	\$	109,835,700	37%	\$	240,024,300	29%	\$	258,197,000	31%	\$	306,638,200	34%	\$	310,802,800	30%	\$	343,404,000	34%
AMERICAN INDIAN	\$	500,000	0%	\$	5,339,200	1%	\$	938,500	0%	\$	1,513,900	0%	\$	7,855,500	1%	\$	11,546,600	1%
ASIAN OR PACIFI	\$	85,421,400	29%	\$	165,638,900	20%	\$	196,124,200	24%	\$	219,525,700	24%	\$	212,388,300	20%	\$	247,058,600	25%
BLACK	\$	4,890,000	2%	\$	14,088,000	2%	\$	17,286,500	2%	\$	26,092,200	3%	\$	27,224,100	3%	\$	26,524,000	3%
HISPANIC	\$	19,024,300	6%	\$	54,958,200	7%	\$	43,847,800	5%	\$	59,506,400	7%	\$	63,334,900	6%	\$	58,274,800	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	40,268,900	14%	\$	112,440,100	14%	\$	115,516,600	14%	\$	134,079,600	15%	\$	168,240,000	16%	\$	166,567,900	17%
WHITE	\$	146,295,700	49%	\$	465,021,900	57%	\$	446,122,700	54%	\$	465,492,000	51%	\$	560,539,000	54%	\$	494,302,700	49%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	56,316,800	19%	\$	142,123,100	17%	\$	130,505,500	16%	\$	124,692,800	14%	\$	149,849,900	14%	\$	165,371,800	16%
Female Owned more than 50%	\$	43,759,100	15%	\$	83,885,400	10%	\$	105,717,200	13%	\$	141,352,600	16%	\$	170,131,800	16%	\$	130,864,200	13%
Male Owned	\$	196,324,400	66%	\$	591,477,800	72%	\$	583,613,600	71%	\$	640,164,400	71%	\$	719,600,100	69%	\$	708,038,600	71%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	440,952,600	44%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	121,571,500	12%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	180,559,300	18%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	250,256,200	25%
Veteran	\$	6,777,800	2%	\$	22,165,500	3%	\$	32,604,000	4%	\$	32,590,300	4%	\$	30,821,600	3%	\$	40,039,400	4%
Rural	\$	30,657,800	10%	\$	172,838,800	21%	\$	167,443,300	20%	\$	167,961,400	19%	\$	136,947,000	13%	\$	170,760,100	17%
Urban	\$	265,742,500	90%	\$	644,647,500	79%	\$	652,393,000	80%	\$	738,248,400	81%	\$	902,634,800	87%	\$	833,514,500	83%
Export	\$	8,675,300	3%	\$	50,632,100	6%	\$	63,658,800	8%	\$	54,402,100	6%	\$	33,653,000	3%	\$	68,899,300	7%
CAPLine	\$	5,900,000	2%	\$	23,791,000	3%	\$	6,960,000	1%	\$	7,466,800	1%	\$	7,246,000	1%	\$	10,300,000	1%
PLP	\$	213,431,600	72%	\$	456,888,400	56%	\$	465,203,900	57%	\$	552,490,100	61%	\$	730,771,500	70%	\$	720,675,300	72%
Express	\$	30,728,300	10%	\$	89,581,700	11%	\$	86,785,400	11%	\$	89,352,300	10%	\$	107,733,900	10%	\$	72,488,400	7%
\$150K and Under	\$	34,014,000	11%	\$	92,542,900	11%	\$	92,249,500	11%	\$	89,455,800	10%	\$	109,302,800	11%	\$	68,741,000	7%
>\$150K - \$350K	\$	30,011,400	10%	\$	92,623,600	11%	\$	104,734,000	13%	\$	100,792,400	11%	\$	130,103,000	13%	\$	126,824,500	13%
>\$350K - \$2M	\$	145,781,200	49%	\$	371,580,800	45%	\$	384,526,600	47%	\$	423,771,600	47%	\$	473,403,100	46%	\$	419,185,200	42%
>\$2M	\$	86,593,700	29%	\$	260,739,000	32%	\$	238,326,200	29%	\$	292,190,000	32%	\$	326,772,900	31%	\$	389,523,900	39%

All Activity illustrated above is as of 10/19 for each FY listed.

	2014		2015		2016		2017		2018		2019	
All 7(A)	934		2,369		2,648		2,506		3,046		2,215	
Ethnicity												
All Minority	226	24%	570	24%	773	29%	700	28%	831	27%	623	28%
AMERICAN INDIAN	6	1%	18	1%	11	0%	13	1%	23	1%	27	1%
ASIAN OR PACIFI	124	13%	306	13%	379	14%	347	14%	411	13%	312	14%
BLACK	20	2%	71	3%	136	5%	106	4%	137	4%	96	4%
HISPANIC	76	8%	175	7%	247	9%	234	9%	260	9%	188	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	130	14%	336	14%	293	11%	309	12%	430	14%	333	15%
WHITE	578	62%	1,463	62%	1,582	60%	1,497	60%	1,785	59%	1,259	57%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	145	16%	346	15%	365	14%	325	13%	378	12%	329	15%
Female Owned more than 50%	158	17%	407	17%	518	20%	463	18%	567	19%	382	17%
Male Owned	631	68%	1,616	68%	1,765	67%	1,718	69%	2,101	69%	1,504	68%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	1,132	51%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	448	20%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	353	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	274	12%
Veteran	50	5%	83	4%	107	4%	125	5%	146	5%	104	5%
Rural	163	17%	448	19%	443	17%	471	19%	501	16%	375	17%
Urban	771	83%	1,921	81%	2,205	83%	2,035	81%	2,545	84%	1,840	83%
Export	17	2%	67	3%	75	3%	48	2%	30	1%	51	2%
CAPLine	8	1%	29	1%	15	1%	17	1%	11	0%	10	0%
PLP	253	27%	501	21%	572	22%	614	25%	1,158	38%	994	45%
Express	527	56%	1,293	55%	1,502	57%	1,349	54%	1,609	53%	936	42%
\$150K and Under	620	66%	1,488	63%	1,733	65%	1,542	62%	1,887	62%	1,091	49%
>\$150K - \$350K	120	13%	362	15%	397	15%	378	15%	495	16%	488	22%
>\$350K - \$2M	165	18%	434	18%	438	17%	493	20%	558	18%	511	23%
>\$2M	29	3%	85	4%	80	3%	93	4%	106	3%	125	6%

All Activity illustrated above is as of 10/19 for each FY listed.

	2014		2015		2016		2017		2018		2019							
All 504	\$	23,338,000	\$	191,622,000	\$	227,394,000	\$	211,960,000	\$	260,236,000	\$	290,573,000						
Ethnicity																		
All Minority	\$	4,896,000	21%	\$	56,451,000	29%	\$	73,719,000	32%	\$	77,294,000	36%	\$	75,403,000	29%	\$	69,313,000	24%
AMERICAN INDIAN	\$	-	0%	\$	-	0%	\$	-	0%	\$	255,000	0%	\$	-	0%			
ASIAN OR PACIFI	\$	3,235,000	14%	\$	31,778,000	17%	\$	46,722,000	21%	\$	52,409,000	25%	\$	57,761,000	22%	\$	44,693,000	15%
BLACK	\$	229,000	1%	\$	12,528,000	7%	\$	11,796,000	5%	\$	7,440,000	4%	\$	1,289,000	0%	\$	7,732,000	3%
HISPANIC	\$	1,432,000	6%	\$	12,145,000	6%	\$	15,201,000	7%	\$	17,445,000	8%	\$	16,098,000	6%	\$	16,888,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	1,091,000	5%	\$	18,064,000	9%	\$	14,525,000	6%	\$	22,949,000	11%	\$	39,696,000	15%	\$	51,875,000	18%
WHITE	\$	17,351,000	74%	\$	117,107,000	61%	\$	139,150,000	61%	\$	111,717,000	53%	\$	145,137,000	56%	\$	169,385,000	58%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	-	0%	\$	769,000	0%	\$	7,326,000	3%	\$	10,445,000	5%	\$	57,966,000	22%	\$	54,107,000	19%
Female Owned more than 50%	\$	1,640,000	7%	\$	18,195,000	9%	\$	22,989,000	10%	\$	24,920,000	12%	\$	21,186,000	8%	\$	29,304,000	10%
Male Owned	\$	21,698,000	93%	\$	172,658,000	90%	\$	197,079,000	87%	\$	176,595,000	83%	\$	181,084,000	70%	\$	207,162,000	71%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	224,764,000	77%			
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	28,774,000	10%			
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	36,781,000	13%			
Veteran	\$	661,000	3%	\$	2,805,000	1%	\$	5,370,000	2%	\$	3,416,000	2%	\$	1,295,000	0%	\$	4,872,000	2%
Rural	\$	3,383,000	14%	\$	18,921,000	10%	\$	30,108,000	13%	\$	32,997,000	16%	\$	38,217,000	15%	\$	42,240,000	15%
Urban	\$	19,955,000	86%	\$	172,701,000	90%	\$	197,286,000	87%	\$	178,963,000	84%	\$	222,019,000	85%	\$	248,333,000	85%
Export	\$	4,309,000	18%	\$	7,949,000	4%	\$	7,682,000	3%	\$	5,313,000	3%	\$	2,304,000	1%	\$	1,311,000	0%
\$150K and Under	\$	455,000	2%	\$	2,980,000	2%	\$	3,203,000	1%	\$	3,420,000	2%	\$	2,733,000	1%	\$	3,567,000	1%
>\$150K - \$350K	\$	2,024,000	9%	\$	20,638,000	11%	\$	15,907,000	7%	\$	16,090,000	8%	\$	23,392,000	9%	\$	21,873,000	8%
>\$350K - \$2M	\$	17,624,000	76%	\$	118,956,000	62%	\$	110,740,000	49%	\$	137,793,000	65%	\$	136,677,000	53%	\$	176,306,000	61%
>\$2M	\$	3,235,000	14%	\$	49,048,000	26%	\$	97,544,000	43%	\$	54,657,000	26%	\$	97,434,000	37%	\$	88,827,000	31%

All Activity illustrated above is as of 10/19 for each FY listed.

	2014		2015		2016		2017		2018		2019	
All 504	37		275		264		267		306		365	
Ethnicity												
All Minority	5	14%	68	25%	64	24%	70	26%	75	25%	84	23%
AMERICAN INDIAN	-	0%	-	0%	-	0%	-	0%	1	0%	-	0%
ASIAN OR PACIFI	1	3%	36	13%	30	11%	37	14%	44	14%	43	12%
BLACK	1	3%	10	4%	13	5%	9	3%	4	1%	8	2%
HISPANIC	3	8%	22	8%	21	8%	24	9%	26	8%	33	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	2	5%	16	6%	15	6%	23	9%	50	16%	51	14%
WHITE	30	81%	191	69%	185	70%	174	65%	181	59%	230	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	-	0%	2	1%	3	1%	19	7%	76	25%	91	25%
Female Owned more than 50%	6	16%	43	16%	38	14%	40	15%	34	11%	45	12%
Male Owned	31	84%	230	84%	223	84%	208	78%	196	64%	229	63%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	297	81%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	26	7%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	41	11%
Veteran	1	3%	5	2%	11	4%	7	3%	6	2%	6	2%
Rural	5	14%	41	15%	43	16%	43	16%	57	19%	65	18%
Urban	32	86%	234	85%	221	84%	224	84%	249	81%	300	82%
Export	3	8%	7	3%	10	4%	4	1%	2	1%	3	1%
\$150K and Under	5	14%	26	9%	29	11%	29	11%	22	7%	32	9%
>\$150K - \$350K	8	22%	85	31%	64	24%	65	24%	91	30%	88	24%
>\$350K - \$2M	23	62%	149	54%	141	53%	155	58%	163	53%	214	59%
>\$2M	1	3%	15	5%	30	11%	18	7%	30	10%	31	8%

All Activity illustrated above is as of 10/19 for each FY listed.