

	2013		2014		2015		2016		2017		2018							
<b>All 7(A)</b>	\$	<b>12,491,880,500</b>	\$	<b>13,186,879,500</b>	\$	<b>15,865,008,300</b>	\$	<b>17,297,092,843</b>	\$	<b>18,545,889,500</b>	\$	<b>18,742,054,200</b>						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	<b>3,421,259,400</b>	27%	\$	<b>3,801,170,400</b>	29%	\$	<b>4,500,080,100</b>	28%	\$	<b>5,172,702,500</b>	30%	\$	<b>5,810,254,800</b>	31%	\$	<b>6,016,597,800</b>	32%
AMERICAN INDIAN	\$	57,437,100	0%	\$	52,758,300	0%	\$	92,854,500	1%	\$	90,445,500	1%	\$	99,264,500	1%	\$	137,224,000	1%
ASIAN OR PACIFI	\$	2,552,981,000	20%	\$	2,808,987,100	21%	\$	3,208,987,600	20%	\$	3,767,645,100	22%	\$	4,224,116,800	23%	\$	4,257,009,600	23%
BLACK	\$	229,491,200	2%	\$	255,388,000	2%	\$	307,652,600	2%	\$	352,959,100	2%	\$	450,866,800	2%	\$	530,529,200	3%
HISPANIC	\$	581,350,100	5%	\$	684,037,000	5%	\$	890,585,400	6%	\$	961,652,800	6%	\$	1,032,428,700	6%	\$	1,091,835,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	1,531,810,400	12%	\$	1,954,854,900	15%	\$	2,087,012,900	13%	\$	2,314,041,243	13%	\$	2,769,737,100	15%	\$	3,024,465,000	16%
WHITE	\$	7,538,810,700	60%	\$	7,430,854,200	56%	\$	9,277,915,300	58%	\$	9,810,349,100	57%	\$	9,965,897,600	54%	\$	9,700,991,400	52%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	2,007,187,900	16%	\$	2,243,382,600	17%	\$	2,652,077,300	17%	\$	2,754,576,100	16%	\$	2,882,391,900	16%	\$	2,860,626,500	15%
Female Owned more than 50%	\$	1,585,187,200	13%	\$	1,690,513,400	13%	\$	2,078,157,100	13%	\$	2,471,572,543	14%	\$	2,644,707,600	14%	\$	2,543,326,100	14%
Male Owned	\$	8,899,505,400	71%	\$	9,252,983,500	70%	\$	11,134,773,900	70%	\$	12,070,880,200	70%	\$	13,018,790,000	70%	\$	13,338,101,600	71%
<b>Veteran</b>	\$	452,543,600	4%	\$	413,746,800	3%	\$	808,934,000	5%	\$	799,645,200	5%	\$	736,829,600	4%	\$	700,812,000	4%
<b>EXISTING BUSINESS</b>	\$	9,191,070,100	74%	\$	9,315,836,500	71%	\$	10,544,147,500	66%	\$	11,204,638,600	65%	\$	11,867,157,500	64%	\$	5,931,945,000	32%
<b>NEW BUSINESS</b>	\$	3,288,821,700	26%	\$	3,816,765,600	29%	\$	5,266,686,000	33%	\$	6,027,069,100	35%	\$	6,624,548,100	36%	\$	12,720,242,900	68%
<b>Rural</b>	\$	2,150,733,800	17%	\$	2,246,050,800	17%	\$	2,782,351,600	18%	\$	3,042,760,300	18%	\$	3,074,509,400	17%	\$	3,052,515,400	16%
<b>Urban</b>	\$	10,341,146,700	83%	\$	10,940,828,700	83%	\$	13,082,656,700	82%	\$	14,254,332,543	82%	\$	15,471,380,100	83%	\$	15,689,538,800	84%
<b>Export</b>	\$	668,318,600	5%	\$	845,132,800	6%	\$	919,579,800	6%	\$	1,010,551,200	6%	\$	1,519,172,200	8%	\$	774,966,600	4%
<b>CAPLine</b>	\$	405,605,500	3%	\$	290,803,500	2%	\$	320,233,200	2%	\$	242,440,600	1%	\$	204,759,000	1%	\$	239,219,700	1%
<b>PLP</b>	\$	6,972,958,400	56%	\$	7,851,452,200	60%	\$	9,831,704,100	62%	\$	10,988,686,343	64%	\$	13,136,052,300	71%	\$	13,887,341,500	74%
<b>Express</b>	\$	1,203,938,100	10%	\$	1,346,875,500	10%	\$	1,585,919,100	10%	\$	1,599,891,200	9%	\$	1,540,743,200	8%	\$	1,486,672,600	8%
<b>\$150K and Under</b>	\$	1,042,861,500	8%	\$	1,308,529,000	10%	\$	1,618,599,800	10%	\$	1,668,763,443	10%	\$	1,660,980,900	9%	\$	1,597,311,500	9%
<b>&gt;\$150K - \$350K</b>	\$	1,612,542,800	13%	\$	1,561,887,400	12%	\$	1,838,665,200	12%	\$	1,993,799,900	12%	\$	2,015,907,900	11%	\$	2,042,022,800	11%
<b>&gt;\$350K - \$2M</b>	\$	6,417,369,200	51%	\$	6,507,590,100	49%	\$	7,585,407,600	48%	\$	8,118,023,000	47%	\$	8,500,214,400	46%	\$	8,236,684,700	44%
<b>&gt;\$2M</b>	\$	3,419,107,000	27%	\$	3,808,873,000	29%	\$	4,822,335,700	30%	\$	5,516,506,500	32%	\$	6,368,786,300	34%	\$	6,866,035,200	37%

All Activity illustrated above is as of 06/29 for each FY listed.

	2013		2014		2015		2016		2017		2018	
<b>All 7(A)</b>	<b>33,415</b>		<b>36,688</b>		<b>44,213</b>		<b>47,170</b>		<b>45,307</b>		<b>44,696</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>7,645</b>	<b>23%</b>	<b>8,647</b>	<b>24%</b>	<b>10,652</b>	<b>24%</b>	<b>12,227</b>	<b>26%</b>	<b>11,726</b>	<b>26%</b>	<b>11,783</b>	<b>26%</b>
AMERICAN INDIAN	248	1%	246	1%	319	1%	310	1%	322	1%	317	1%
ASIAN OR PACIFI	4,227	13%	4,651	13%	5,555	13%	6,156	13%	5,900	13%	5,778	13%
BLACK	799	2%	1,083	3%	1,420	3%	1,724	4%	1,797	4%	1,947	4%
HISPANIC	2,371	7%	2,667	7%	3,358	8%	4,037	9%	3,705	8%	3,741	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	2	0%	-	0%
UNDETERMINED	3,572	11%	4,585	12%	5,675	13%	5,626	12%	5,873	13%	6,261	14%
WHITE	22,198	66%	23,456	64%	27,886	63%	29,317	62%	27,708	61%	26,652	60%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	1	0%	-	0%	-	0%
Female Owned 50% or less	5,248	16%	5,715	16%	6,464	15%	6,552	14%	6,223	14%	5,993	13%
Female Owned more than 50%	5,460	16%	6,077	17%	7,769	18%	8,728	19%	8,201	18%	7,921	18%
Male Owned	22,707	68%	24,896	68%	29,980	68%	31,889	68%	30,883	68%	30,782	69%
<b>Veteran</b>	<b>1,641</b>	<b>5%</b>	<b>1,530</b>	<b>4%</b>	<b>2,142</b>	<b>5%</b>	<b>2,354</b>	<b>5%</b>	<b>2,433</b>	<b>5%</b>	<b>2,210</b>	<b>5%</b>
<b>EXISTING BUSINESS</b>	<b>23,018</b>	<b>69%</b>	<b>25,305</b>	<b>69%</b>	<b>29,444</b>	<b>67%</b>	<b>29,010</b>	<b>62%</b>	<b>28,528</b>	<b>63%</b>	<b>15,370</b>	<b>34%</b>
<b>NEW BUSINESS</b>	<b>10,373</b>	<b>31%</b>	<b>11,324</b>	<b>31%</b>	<b>14,686</b>	<b>33%</b>	<b>18,077</b>	<b>38%</b>	<b>16,718</b>	<b>37%</b>	<b>29,227</b>	<b>65%</b>
<b>Rural</b>	<b>6,282</b>	<b>19%</b>	<b>6,634</b>	<b>18%</b>	<b>7,851</b>	<b>18%</b>	<b>8,139</b>	<b>17%</b>	<b>7,691</b>	<b>17%</b>	<b>7,548</b>	<b>17%</b>
<b>Urban</b>	<b>27,133</b>	<b>81%</b>	<b>30,054</b>	<b>82%</b>	<b>36,362</b>	<b>82%</b>	<b>39,031</b>	<b>83%</b>	<b>37,616</b>	<b>83%</b>	<b>37,148</b>	<b>83%</b>
<b>Export</b>	<b>915</b>	<b>3%</b>	<b>1,125</b>	<b>3%</b>	<b>1,141</b>	<b>3%</b>	<b>1,222</b>	<b>3%</b>	<b>1,825</b>	<b>4%</b>	<b>661</b>	<b>1%</b>
<b>CAPLine</b>	<b>535</b>	<b>2%</b>	<b>406</b>	<b>1%</b>	<b>440</b>	<b>1%</b>	<b>339</b>	<b>1%</b>	<b>290</b>	<b>1%</b>	<b>256</b>	<b>1%</b>
<b>PLP</b>	<b>9,226</b>	<b>28%</b>	<b>8,596</b>	<b>23%</b>	<b>10,925</b>	<b>25%</b>	<b>12,272</b>	<b>26%</b>	<b>17,657</b>	<b>39%</b>	<b>19,423</b>	<b>43%</b>
<b>Express</b>	<b>16,002</b>	<b>48%</b>	<b>18,847</b>	<b>51%</b>	<b>23,019</b>	<b>52%</b>	<b>24,483</b>	<b>52%</b>	<b>21,373</b>	<b>47%</b>	<b>20,872</b>	<b>47%</b>
<b>\$150K and Under</b>	<b>18,323</b>	<b>55%</b>	<b>21,794</b>	<b>59%</b>	<b>26,689</b>	<b>60%</b>	<b>28,455</b>	<b>60%</b>	<b>25,768</b>	<b>57%</b>	<b>25,201</b>	<b>56%</b>
<b>&gt;\$150K - \$350K</b>	<b>6,396</b>	<b>19%</b>	<b>6,044</b>	<b>16%</b>	<b>7,097</b>	<b>16%</b>	<b>7,550</b>	<b>16%</b>	<b>7,641</b>	<b>17%</b>	<b>7,783</b>	<b>17%</b>
<b>&gt;\$350K - \$2M</b>	<b>7,597</b>	<b>23%</b>	<b>7,599</b>	<b>21%</b>	<b>8,850</b>	<b>20%</b>	<b>9,383</b>	<b>20%</b>	<b>9,878</b>	<b>22%</b>	<b>9,548</b>	<b>21%</b>
<b>&gt;\$2M</b>	<b>1,099</b>	<b>3%</b>	<b>1,251</b>	<b>3%</b>	<b>1,577</b>	<b>4%</b>	<b>1,782</b>	<b>4%</b>	<b>2,020</b>	<b>4%</b>	<b>2,164</b>	<b>5%</b>

All Activity illustrated above is as of 06/29 for each FY listed.

	2013		2014		2015		2016		2017		2018							
<b>All 504</b>	\$	<b>3,756,035,000</b>	\$	<b>2,925,078,000</b>	\$	<b>3,112,321,000</b>	\$	<b>3,320,871,000</b>	\$	<b>3,853,233,000</b>	\$	<b>3,420,303,000</b>						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	<b>960,097,000</b>	26%	\$	<b>780,828,000</b>	27%	\$	<b>870,357,000</b>	28%	\$	<b>958,428,000</b>	29%	\$	<b>1,102,905,000</b>	29%	\$	<b>984,740,000</b>	29%
AMERICAN INDIAN	\$	8,574,000	0%	\$	6,401,000	0%	\$	7,814,000	0%	\$	9,907,000	0%	\$	1,918,000	0%	\$	3,315,000	0%
ASIAN OR PACIFI	\$	692,385,000	18%	\$	504,186,000	17%	\$	550,459,000	18%	\$	647,206,000	19%	\$	818,975,000	21%	\$	721,717,000	21%
BLACK	\$	106,581,000	3%	\$	98,463,000	3%	\$	104,081,000	3%	\$	90,182,000	3%	\$	77,789,000	2%	\$	50,104,000	1%
HISPANIC	\$	152,557,000	4%	\$	171,778,000	6%	\$	208,003,000	7%	\$	211,133,000	6%	\$	204,223,000	5%	\$	209,604,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	273,849,000	7%	\$	234,966,000	8%	\$	261,005,000	8%	\$	286,218,000	9%	\$	390,560,000	10%	\$	547,824,000	16%
WHITE	\$	2,522,089,000	67%	\$	1,909,284,000	65%	\$	1,980,959,000	64%	\$	2,076,225,000	63%	\$	2,359,768,000	61%	\$	1,887,739,000	55%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	18,987,000	1%	\$	8,455,000	0%	\$	21,212,000	1%	\$	30,938,000	1%	\$	252,013,000	7%	\$	740,769,000	22%
Female Owned more than 50%	\$	472,722,000	13%	\$	365,160,000	12%	\$	402,930,000	13%	\$	417,021,000	13%	\$	412,271,000	11%	\$	318,091,000	9%
Male Owned	\$	3,264,326,000	87%	\$	2,551,463,000	87%	\$	2,688,179,000	86%	\$	2,872,912,000	87%	\$	3,188,949,000	83%	\$	2,361,443,000	69%
<b>Veteran</b>	\$	161,204,000	4%	\$	116,156,000	4%	\$	94,216,000	3%	\$	102,328,000	3%	\$	108,528,000	3%	\$	62,192,000	2%
<b>EXISTING BUSINESS</b>	\$	3,243,690,000	86%	\$	2,410,143,000	82%	\$	2,564,796,000	82%	\$	2,830,243,000	85%	\$	3,277,403,000	85%	\$	1,205,229,000	35%
<b>NEW BUSINESS</b>	\$	512,345,000	14%	\$	514,935,000	18%	\$	547,525,000	18%	\$	490,628,000	15%	\$	575,830,000	15%	\$	2,208,182,000	65%
<b>Rural</b>	\$	473,073,000	13%	\$	392,340,000	13%	\$	376,916,000	12%	\$	392,444,000	12%	\$	466,884,000	12%	\$	456,238,000	13%
<b>Urban</b>	\$	3,282,962,000	87%	\$	2,532,738,000	87%	\$	2,735,405,000	88%	\$	2,928,427,000	88%	\$	3,386,349,000	88%	\$	2,964,065,000	87%
<b>Export</b>	\$	103,764,000	3%	\$	134,191,000	5%	\$	164,736,000	5%	\$	149,360,000	4%	\$	58,274,000	2%	\$	56,279,000	2%
<b>\$150K and Under</b>	\$	68,083,000	2%	\$	49,201,000	2%	\$	44,222,000	1%	\$	43,244,000	1%	\$	49,035,000	1%	\$	40,680,000	1%
<b>&gt;\$150K - \$350K</b>	\$	420,425,000	11%	\$	304,121,000	10%	\$	305,311,000	10%	\$	279,424,000	8%	\$	316,753,000	8%	\$	296,650,000	9%
<b>&gt;\$350K - \$2M</b>	\$	2,292,199,000	61%	\$	1,765,272,000	60%	\$	1,866,743,000	60%	\$	1,863,692,000	56%	\$	2,155,507,000	56%	\$	1,889,934,000	55%
<b>&gt;\$2M</b>	\$	975,328,000	26%	\$	806,484,000	28%	\$	896,045,000	29%	\$	1,134,511,000	34%	\$	1,331,938,000	35%	\$	1,193,039,000	35%

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	2013		2014		2015		2016		2017		2018	
<b>All 504</b>	<b>5,640</b>		<b>4,149</b>		<b>4,254</b>		<b>4,164</b>		<b>4,738</b>		<b>4,231</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>1,271</b>	<b>23%</b>	<b>922</b>	<b>22%</b>	<b>984</b>	<b>23%</b>	<b>976</b>	<b>23%</b>	<b>1,091</b>	<b>23%</b>	<b>990</b>	<b>23%</b>
AMERICAN INDIAN	11	0%	10	0%	12	0%	13	0%	6	0%	11	0%
ASIAN OR PACIFI	742	13%	459	11%	510	12%	508	12%	644	14%	556	13%
BLACK	172	3%	146	4%	141	3%	132	3%	107	2%	87	2%
HISPANIC	346	6%	307	7%	321	8%	323	8%	334	7%	336	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	363	6%	296	7%	312	7%	330	8%	388	8%	551	13%
WHITE	4,006	71%	2,931	71%	2,958	70%	2,858	69%	3,259	69%	2,690	64%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	35	1%	14	0%	28	1%	31	1%	382	8%	1,064	25%
Female Owned more than 50%	868	15%	648	16%	675	16%	685	16%	687	14%	522	12%
Male Owned	4,737	84%	3,487	84%	3,551	83%	3,448	83%	3,669	77%	2,645	63%
<b>Veteran</b>	<b>290</b>	<b>5%</b>	<b>186</b>	<b>4%</b>	<b>159</b>	<b>4%</b>	<b>167</b>	<b>4%</b>	<b>167</b>	<b>4%</b>	<b>117</b>	<b>3%</b>
<b>EXISTING BUSINESS</b>	<b>5,008</b>	<b>89%</b>	<b>3,543</b>	<b>85%</b>	<b>3,593</b>	<b>84%</b>	<b>3,660</b>	<b>88%</b>	<b>4,110</b>	<b>87%</b>	<b>1,527</b>	<b>36%</b>
<b>NEW BUSINESS</b>	<b>632</b>	<b>11%</b>	<b>606</b>	<b>15%</b>	<b>661</b>	<b>16%</b>	<b>504</b>	<b>12%</b>	<b>628</b>	<b>13%</b>	<b>2,698</b>	<b>64%</b>
<b>Rural</b>	<b>829</b>	<b>15%</b>	<b>619</b>	<b>15%</b>	<b>631</b>	<b>15%</b>	<b>656</b>	<b>16%</b>	<b>764</b>	<b>16%</b>	<b>722</b>	<b>17%</b>
<b>Urban</b>	<b>4,811</b>	<b>85%</b>	<b>3,530</b>	<b>85%</b>	<b>3,623</b>	<b>85%</b>	<b>3,508</b>	<b>84%</b>	<b>3,974</b>	<b>84%</b>	<b>3,509</b>	<b>83%</b>
<b>Export</b>	<b>126</b>	<b>2%</b>	<b>134</b>	<b>3%</b>	<b>166</b>	<b>4%</b>	<b>130</b>	<b>3%</b>	<b>45</b>	<b>1%</b>	<b>51</b>	<b>1%</b>
<b>\$150K and Under</b>	<b>629</b>	<b>11%</b>	<b>441</b>	<b>11%</b>	<b>399</b>	<b>9%</b>	<b>400</b>	<b>10%</b>	<b>433</b>	<b>9%</b>	<b>357</b>	<b>8%</b>
<b>&gt;\$150K - \$350K</b>	<b>1,734</b>	<b>31%</b>	<b>1,254</b>	<b>30%</b>	<b>1,235</b>	<b>29%</b>	<b>1,126</b>	<b>27%</b>	<b>1,287</b>	<b>27%</b>	<b>1,198</b>	<b>28%</b>
<b>&gt;\$350K - \$2M</b>	<b>2,962</b>	<b>53%</b>	<b>2,198</b>	<b>53%</b>	<b>2,326</b>	<b>55%</b>	<b>2,282</b>	<b>55%</b>	<b>2,595</b>	<b>55%</b>	<b>2,300</b>	<b>54%</b>
<b>&gt;\$2M</b>	<b>315</b>	<b>6%</b>	<b>256</b>	<b>6%</b>	<b>294</b>	<b>7%</b>	<b>356</b>	<b>9%</b>	<b>423</b>	<b>9%</b>	<b>376</b>	<b>9%</b>

All Activity illustrated above is as of 06/29 for each FY listed.