

	2013		2014		2015		2016		2017		2018							
All 7(A)	\$	11,362,726,900	\$	11,848,006,800	\$	14,284,078,600	\$	15,540,506,043	\$	16,822,499,500	\$	17,004,400,400						
Ethnicity																		
All Minority	\$	3,070,049,000	27%	\$	3,405,669,000	29%	\$	4,043,470,200	28%	\$	4,607,763,000	30%	\$	5,217,830,600	31%	\$	5,427,521,000	32%
AMERICAN INDIAN	\$	52,999,100	0%	\$	45,445,400	0%	\$	84,896,200	1%	\$	85,239,500	1%	\$	92,039,400	1%	\$	118,300,900	1%
ASIAN OR PACIFI	\$	2,284,999,200	20%	\$	2,519,927,600	21%	\$	2,873,173,500	20%	\$	3,362,477,900	22%	\$	3,796,408,700	23%	\$	3,825,935,700	22%
BLACK	\$	207,394,100	2%	\$	233,915,900	2%	\$	272,817,500	2%	\$	320,476,900	2%	\$	402,504,600	2%	\$	486,033,900	3%
HISPANIC	\$	524,656,600	5%	\$	606,380,100	5%	\$	812,583,000	6%	\$	839,568,700	5%	\$	923,299,900	5%	\$	997,250,500	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	1,388,192,900	12%	\$	1,754,901,700	15%	\$	1,854,465,400	13%	\$	2,080,571,243	13%	\$	2,532,723,200	15%	\$	2,797,040,900	16%
WHITE	\$	6,904,485,000	61%	\$	6,687,436,100	56%	\$	8,386,143,000	59%	\$	8,852,171,800	57%	\$	9,071,945,700	54%	\$	8,779,838,500	52%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,816,676,300	16%	\$	2,013,192,600	17%	\$	2,377,993,400	17%	\$	2,479,584,600	16%	\$	2,620,621,500	16%	\$	2,614,400,900	15%
Female Owned more than 50%	\$	1,443,168,700	13%	\$	1,490,139,100	13%	\$	1,851,685,000	13%	\$	2,254,199,943	15%	\$	2,405,045,900	14%	\$	2,326,580,400	14%
Male Owned	\$	8,102,881,900	71%	\$	8,344,675,100	70%	\$	10,054,400,200	70%	\$	10,806,657,500	70%	\$	11,796,832,100	70%	\$	12,063,419,100	71%
Veteran	\$	417,919,900	4%	\$	366,989,400	3%	\$	724,563,100	5%	\$	724,440,200	5%	\$	654,443,600	4%	\$	646,900,200	4%
EXISTING BUSINESS	\$	8,387,601,600	74%	\$	8,413,400,200	71%	\$	9,506,365,500	67%	\$	10,018,730,600	64%	\$	10,738,528,600	64%	\$	5,716,539,800	34%
NEW BUSINESS	\$	2,963,136,600	26%	\$	3,382,018,200	29%	\$	4,730,258,300	33%	\$	5,468,256,300	35%	\$	6,031,645,000	36%	\$	11,218,986,300	66%
Rural	\$	1,932,047,800	17%	\$	1,998,139,600	17%	\$	2,485,866,300	17%	\$	2,785,666,700	18%	\$	2,816,671,000	17%	\$	2,709,511,700	16%
Urban	\$	9,430,679,100	83%	\$	9,849,867,200	83%	\$	11,798,212,300	83%	\$	12,754,839,343	82%	\$	14,005,828,500	83%	\$	14,294,888,700	84%
Export	\$	612,203,900	5%	\$	783,854,100	7%	\$	817,371,100	6%	\$	927,175,300	6%	\$	1,472,842,000	9%	\$	707,613,800	4%
CAPLine	\$	373,158,600	3%	\$	274,466,500	2%	\$	294,491,400	2%	\$	218,109,800	1%	\$	177,477,400	1%	\$	218,347,100	1%
PLP	\$	6,279,019,500	55%	\$	6,998,050,900	59%	\$	8,805,528,900	62%	\$	9,812,086,143	63%	\$	11,825,729,700	70%	\$	12,561,067,300	74%
Express	\$	1,101,876,700	10%	\$	1,210,247,600	10%	\$	1,442,089,300	10%	\$	1,456,520,400	9%	\$	1,396,873,200	8%	\$	1,361,099,500	8%
\$150K and Under	\$	951,378,400	8%	\$	1,175,868,300	10%	\$	1,469,431,000	10%	\$	1,521,379,843	10%	\$	1,507,764,100	9%	\$	1,471,952,400	9%
>\$150K - \$350K	\$	1,470,052,400	13%	\$	1,410,932,500	12%	\$	1,666,536,200	12%	\$	1,803,784,100	12%	\$	1,849,604,700	11%	\$	1,857,628,200	11%
>\$350K - \$2M	\$	5,854,285,200	52%	\$	5,840,901,900	49%	\$	6,802,165,000	48%	\$	7,346,138,700	47%	\$	7,710,845,400	46%	\$	7,492,859,900	44%
>\$2M	\$	3,087,010,900	27%	\$	3,420,304,100	29%	\$	4,345,946,400	30%	\$	4,869,203,400	31%	\$	5,754,285,300	34%	\$	6,181,959,900	36%

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	2013		2014		2015		2016		2017		2018	
All 7(A)	30,473		33,051		40,036		42,892		41,197		40,916	
Ethnicity												
All Minority	6,875	23%	7,750	23%	9,572	24%	11,041	26%	10,565	26%	10,676	26%
AMERICAN INDIAN	220	1%	226	1%	285	1%	286	1%	286	1%	287	1%
ASIAN OR PACIFI	3,790	12%	4,189	13%	5,023	13%	5,545	13%	5,321	13%	5,230	13%
BLACK	728	2%	965	3%	1,248	3%	1,575	4%	1,630	4%	1,767	4%
HISPANIC	2,137	7%	2,370	7%	3,016	8%	3,635	8%	3,326	8%	3,392	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	2	0%	-	0%
UNDETERMINED	3,234	11%	4,085	12%	5,171	13%	5,114	12%	5,342	13%	5,892	14%
WHITE	20,364	67%	21,216	64%	25,293	63%	26,737	62%	25,290	61%	24,348	60%
Gender												
Not Reported	-	0%	-	0%	-	0%	1	0%	-	0%	-	0%
Female Owned 50% or less	4,802	16%	5,169	16%	5,843	15%	5,957	14%	5,665	14%	5,482	13%
Female Owned more than 50%	4,975	16%	5,409	16%	7,023	18%	7,937	19%	7,443	18%	7,211	18%
Male Owned	20,696	68%	22,473	68%	27,170	68%	28,997	68%	28,089	68%	28,223	69%
Veteran	1,512	5%	1,401	4%	1,919	5%	2,157	5%	2,209	5%	2,033	5%
EXISTING BUSINESS	20,992	69%	22,831	69%	26,681	67%	26,359	61%	25,877	63%	14,662	36%
NEW BUSINESS	9,457	31%	10,165	31%	13,281	33%	16,461	38%	15,263	37%	26,169	64%
Rural	5,719	19%	6,015	18%	7,134	18%	7,452	17%	7,030	17%	6,916	17%
Urban	24,754	81%	27,036	82%	32,902	82%	35,440	83%	34,167	83%	34,000	83%
Export	846	3%	1,025	3%	1,016	3%	1,112	3%	1,780	4%	604	1%
CAPLine	494	2%	375	1%	398	1%	311	1%	260	1%	232	1%
PLP	8,334	27%	7,700	23%	9,820	25%	11,065	26%	15,913	39%	17,710	43%
Express	14,605	48%	16,969	51%	20,891	52%	22,356	52%	19,360	47%	19,166	47%
\$150K and Under	16,736	55%	19,653	59%	24,224	61%	26,008	61%	23,379	57%	23,194	57%
>\$150K - \$350K	5,821	19%	5,468	17%	6,438	16%	6,826	16%	7,009	17%	7,081	17%
>\$350K - \$2M	6,926	23%	6,805	21%	7,957	20%	8,482	20%	8,985	22%	8,691	21%
>\$2M	990	3%	1,125	3%	1,417	4%	1,576	4%	1,824	4%	1,950	5%

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	2013		2014		2015		2016		2017		2018							
All 504	\$	3,472,974,000	\$	2,666,196,000	\$	2,803,079,000	\$	3,040,921,000	\$	3,554,105,000	\$	3,119,339,000						
Ethnicity																		
All Minority	\$	884,939,000	25%	\$	714,816,000	27%	\$	781,094,000	28%	\$	878,158,000	29%	\$	1,024,049,000	29%	\$	906,035,000	29%
AMERICAN INDIAN	\$	8,574,000	0%	\$	6,401,000	0%	\$	7,814,000	0%	\$	9,510,000	0%	\$	1,318,000	0%	\$	2,810,000	0%
ASIAN OR PACIFI	\$	633,731,000	18%	\$	466,906,000	18%	\$	494,461,000	18%	\$	588,946,000	19%	\$	763,507,000	21%	\$	671,586,000	22%
BLACK	\$	100,546,000	3%	\$	83,659,000	3%	\$	90,030,000	3%	\$	81,276,000	3%	\$	73,092,000	2%	\$	44,987,000	1%
HISPANIC	\$	142,088,000	4%	\$	157,850,000	6%	\$	188,789,000	7%	\$	198,426,000	7%	\$	186,132,000	5%	\$	186,652,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	247,560,000	7%	\$	215,978,000	8%	\$	234,916,000	8%	\$	250,645,000	8%	\$	360,031,000	10%	\$	491,913,000	16%
WHITE	\$	2,340,475,000	67%	\$	1,735,402,000	65%	\$	1,787,069,000	64%	\$	1,912,118,000	63%	\$	2,170,025,000	61%	\$	1,721,391,000	55%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	17,472,000	1%	\$	7,928,000	0%	\$	16,576,000	1%	\$	29,129,000	1%	\$	223,558,000	6%	\$	672,198,000	22%
Female Owned more than 50%	\$	441,531,000	13%	\$	316,489,000	12%	\$	365,337,000	13%	\$	387,884,000	13%	\$	377,694,000	11%	\$	295,416,000	9%
Male Owned	\$	3,013,971,000	87%	\$	2,341,779,000	88%	\$	2,421,166,000	86%	\$	2,623,908,000	86%	\$	2,952,853,000	83%	\$	2,151,725,000	69%
Veteran	\$	149,721,000	4%	\$	99,043,000	4%	\$	83,897,000	3%	\$	90,634,000	3%	\$	99,138,000	3%	\$	54,799,000	2%
EXISTING BUSINESS	\$	2,996,844,000	86%	\$	2,188,487,000	82%	\$	2,324,118,000	83%	\$	2,585,661,000	85%	\$	3,026,207,000	85%	\$	1,185,945,000	38%
NEW BUSINESS	\$	476,130,000	14%	\$	477,709,000	18%	\$	478,961,000	17%	\$	455,260,000	15%	\$	527,898,000	15%	\$	1,926,502,000	62%
Rural	\$	434,840,000	13%	\$	368,030,000	14%	\$	346,544,000	12%	\$	345,271,000	11%	\$	436,091,000	12%	\$	413,030,000	13%
Urban	\$	3,038,134,000	87%	\$	2,298,166,000	86%	\$	2,456,535,000	88%	\$	2,695,650,000	89%	\$	3,118,014,000	88%	\$	2,706,309,000	87%
Export	\$	97,200,000	3%	\$	126,353,000	5%	\$	142,188,000	5%	\$	136,489,000	4%	\$	56,114,000	2%	\$	51,769,000	2%
\$150K and Under	\$	60,957,000	2%	\$	45,166,000	2%	\$	41,153,000	1%	\$	39,623,000	1%	\$	44,650,000	1%	\$	36,503,000	1%
>\$150K - \$350K	\$	382,796,000	11%	\$	281,130,000	11%	\$	279,113,000	10%	\$	254,423,000	8%	\$	290,368,000	8%	\$	267,511,000	9%
>\$350K - \$2M	\$	2,108,933,000	61%	\$	1,616,298,000	61%	\$	1,699,065,000	61%	\$	1,690,632,000	56%	\$	1,981,642,000	56%	\$	1,714,975,000	55%
>\$2M	\$	920,288,000	26%	\$	723,602,000	27%	\$	783,748,000	28%	\$	1,056,243,000	35%	\$	1,237,445,000	35%	\$	1,100,350,000	35%

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	2013		2014		2015		2016		2017		2018	
All 504	5,166		3,810		3,877		3,790		4,359		3,831	
Ethnicity												
All Minority	1,168	23%	846	22%	892	23%	885	23%	1,007	23%	901	24%
AMERICAN INDIAN	11	0%	10	0%	12	0%	12	0%	4	0%	10	0%
ASIAN OR PACIFI	678	13%	427	11%	466	12%	454	12%	599	14%	511	13%
BLACK	157	3%	126	3%	123	3%	118	3%	99	2%	78	2%
HISPANIC	322	6%	283	7%	291	8%	301	8%	305	7%	302	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	320	6%	275	7%	286	7%	290	8%	358	8%	504	13%
WHITE	3,678	71%	2,689	71%	2,699	70%	2,615	69%	2,994	69%	2,426	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	33	1%	13	0%	23	1%	29	1%	335	8%	965	25%
Female Owned more than 50%	800	15%	595	16%	619	16%	630	17%	638	15%	466	12%
Male Owned	4,333	84%	3,202	84%	3,235	83%	3,131	83%	3,386	78%	2,400	63%
Veteran	264	5%	169	4%	145	4%	152	4%	157	4%	102	3%
EXISTING BUSINESS	4,590	89%	3,243	85%	3,274	84%	3,327	88%	3,779	87%	1,499	39%
NEW BUSINESS	576	11%	567	15%	603	16%	463	12%	580	13%	2,326	61%
Rural	757	15%	577	15%	579	15%	586	15%	711	16%	651	17%
Urban	4,409	85%	3,233	85%	3,298	85%	3,204	85%	3,648	84%	3,180	83%
Export	115	2%	128	3%	148	4%	121	3%	43	1%	46	1%
\$150K and Under	564	11%	406	11%	371	10%	366	10%	392	9%	320	8%
>\$150K - \$350K	1,574	30%	1,160	30%	1,129	29%	1,027	27%	1,179	27%	1,079	28%
>\$350K - \$2M	2,730	53%	2,014	53%	2,119	55%	2,066	55%	2,396	55%	2,085	54%
>\$2M	298	6%	230	6%	258	7%	331	9%	392	9%	347	9%

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