

	2013		2014		2015		2016		2017		2018							
<b>All 7(A)</b>	\$	<b>13,994,356,500</b>	\$	<b>15,142,519,000</b>	\$	<b>20,318,486,400</b>	\$	<b>19,381,747,143</b>	\$	<b>20,883,622,400</b>	\$	<b>20,962,554,800</b>						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	<b>3,879,210,100</b>	28%	\$	<b>4,371,465,300</b>	29%	\$	<b>5,829,199,300</b>	29%	\$	<b>5,848,230,800</b>	30%	\$	<b>6,613,807,000</b>	32%	\$	<b>6,830,962,600</b>	33%
AMERICAN INDIAN	\$	63,147,000	0%	\$	69,513,100	0%	\$	125,931,700	1%	\$	97,477,600	1%	\$	116,375,200	1%	\$	151,212,400	1%
ASIAN OR PACIFI	\$	2,896,429,800	21%	\$	3,227,051,800	21%	\$	4,151,446,200	20%	\$	4,255,490,100	22%	\$	4,800,625,700	23%	\$	4,807,349,500	23%
BLACK	\$	254,899,100	2%	\$	293,788,500	2%	\$	419,131,200	2%	\$	424,076,600	2%	\$	520,295,100	2%	\$	633,464,100	3%
HISPANIC	\$	664,734,200	5%	\$	781,111,900	5%	\$	1,132,690,200	6%	\$	1,071,186,500	6%	\$	1,172,933,000	6%	\$	1,238,936,600	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%
UNDETERMINED	\$	1,728,554,000	12%	\$	2,244,885,000	15%	\$	2,806,465,600	14%	\$	2,571,303,343	13%	\$	3,127,435,200	15%	\$	3,380,484,600	16%
WHITE	\$	8,386,592,400	60%	\$	8,526,168,700	56%	\$	11,682,821,500	57%	\$	10,962,213,000	57%	\$	11,142,380,200	53%	\$	10,751,107,600	51%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	2,241,243,500	16%	\$	2,567,359,200	17%	\$	3,352,014,600	16%	\$	3,097,540,600	16%	\$	3,234,865,000	15%	\$	3,226,176,100	15%
Female Owned more than 50%	\$	1,780,612,000	13%	\$	1,947,874,000	13%	\$	2,643,882,600	13%	\$	2,757,294,443	14%	\$	2,968,398,400	14%	\$	2,872,896,700	14%
Male Owned	\$	9,972,501,000	71%	\$	10,627,285,800	70%	\$	14,322,589,200	70%	\$	13,526,848,100	70%	\$	14,680,359,000	70%	\$	14,863,482,000	71%
<b>Veteran</b>	\$	489,500,800	3%	\$	486,768,300	3%	\$	1,049,093,600	5%	\$	900,796,400	5%	\$	807,639,900	4%	\$	793,980,500	4%
<b>EXISTING BUSINESS</b>	\$	10,217,202,800	73%	\$	10,617,466,800	70%	\$	13,400,946,900	66%	\$	12,535,207,000	65%	\$	13,364,654,500	64%	\$	6,184,170,600	30%
<b>NEW BUSINESS</b>	\$	3,763,750,000	27%	\$	4,461,161,500	29%	\$	6,847,468,200	34%	\$	6,775,148,900	35%	\$	7,449,592,000	36%	\$	14,684,421,700	70%
<b>Rural</b>	\$	2,418,935,300	17%	\$	2,587,576,100	17%	\$	3,560,655,400	18%	\$	3,425,310,200	18%	\$	3,510,173,800	17%	\$	3,463,630,300	17%
<b>Urban</b>	\$	11,575,421,200	83%	\$	12,554,942,900	83%	\$	16,757,831,000	82%	\$	15,956,436,943	82%	\$	17,373,448,600	83%	\$	17,498,924,500	83%
<b>Export</b>	\$	770,082,900	6%	\$	956,616,500	6%	\$	1,105,258,100	5%	\$	1,084,398,000	6%	\$	1,600,914,600	8%	\$	879,219,400	4%
<b>CAPLine</b>	\$	425,899,500	3%	\$	335,218,200	2%	\$	392,055,500	2%	\$	271,499,800	1%	\$	227,044,000	1%	\$	273,832,500	1%
<b>PLP</b>	\$	7,841,372,100	56%	\$	9,015,653,400	60%	\$	13,180,709,700	65%	\$	12,317,105,643	64%	\$	14,828,751,800	71%	\$	15,482,292,700	74%
<b>Express</b>	\$	1,346,016,100	10%	\$	1,550,697,500	10%	\$	1,859,041,800	9%	\$	1,797,277,200	9%	\$	1,746,804,200	8%	\$	1,654,380,200	8%
<b>\$150K and Under</b>	\$	1,178,189,500	8%	\$	1,509,167,700	10%	\$	1,924,089,900	9%	\$	1,875,830,043	10%	\$	1,891,288,800	9%	\$	1,773,221,200	8%
<b>&gt;\$150K - \$350K</b>	\$	1,824,783,700	13%	\$	1,785,831,200	12%	\$	2,248,483,700	11%	\$	2,245,935,200	12%	\$	2,271,373,800	11%	\$	2,288,847,000	11%
<b>&gt;\$350K - \$2M</b>	\$	7,169,976,700	51%	\$	7,432,479,900	49%	\$	9,881,685,100	49%	\$	9,116,752,600	47%	\$	9,576,380,500	46%	\$	9,238,863,000	44%
<b>&gt;\$2M</b>	\$	3,821,406,600	27%	\$	4,415,040,200	29%	\$	6,264,227,700	31%	\$	6,143,229,300	32%	\$	7,144,579,300	34%	\$	7,661,623,600	37%

All Activity illustrated above is as of 08/03 for each FY listed.

	2013		2014		2015		2016		2017		2018	
<b>All 7(A)</b>	<b>37,587</b>		<b>42,080</b>		<b>53,541</b>		<b>52,911</b>		<b>51,327</b>		<b>49,787</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>8,752</b>	<b>23%</b>	<b>9,961</b>	<b>24%</b>	<b>13,127</b>	<b>25%</b>	<b>13,768</b>	<b>26%</b>	<b>13,419</b>	<b>26%</b>	<b>13,282</b>	<b>27%</b>
AMERICAN INDIAN	284	1%	284	1%	383	1%	338	1%	370	1%	354	1%
ASIAN OR PACIFI	4,848	13%	5,351	13%	6,831	13%	6,908	13%	6,738	13%	6,510	13%
BLACK	893	2%	1,249	3%	1,758	3%	1,959	4%	2,057	4%	2,211	4%
HISPANIC	2,727	7%	3,077	7%	4,155	8%	4,563	9%	4,252	8%	4,207	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	2	0%	-	0%
UNDETERMINED	4,025	11%	5,284	13%	7,004	13%	6,272	12%	6,667	13%	6,936	14%
WHITE	24,810	66%	26,835	64%	33,410	62%	32,871	62%	31,241	61%	29,569	59%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	1	0%	-	0%	-	0%
Female Owned 50% or less	5,903	16%	6,500	15%	7,884	15%	7,381	14%	7,033	14%	6,742	14%
Female Owned more than 50%	6,196	16%	7,037	17%	9,433	18%	9,790	19%	9,324	18%	8,852	18%
Male Owned	25,488	68%	28,543	68%	36,224	68%	35,739	68%	34,970	68%	34,193	69%
<b>Veteran</b>	<b>1,821</b>	<b>5%</b>	<b>1,734</b>	<b>4%</b>	<b>2,620</b>	<b>5%</b>	<b>2,666</b>	<b>5%</b>	<b>2,722</b>	<b>5%</b>	<b>2,513</b>	<b>5%</b>
<b>EXISTING BUSINESS</b>	<b>25,797</b>	<b>69%</b>	<b>28,959</b>	<b>69%</b>	<b>35,300</b>	<b>66%</b>	<b>32,510</b>	<b>61%</b>	<b>32,303</b>	<b>63%</b>	<b>16,315</b>	<b>33%</b>
<b>NEW BUSINESS</b>	<b>11,763</b>	<b>31%</b>	<b>13,054</b>	<b>31%</b>	<b>18,147</b>	<b>34%</b>	<b>20,309</b>	<b>38%</b>	<b>18,956</b>	<b>37%</b>	<b>33,362</b>	<b>67%</b>
<b>Rural</b>	<b>7,035</b>	<b>19%</b>	<b>7,522</b>	<b>18%</b>	<b>9,313</b>	<b>17%</b>	<b>9,135</b>	<b>17%</b>	<b>8,683</b>	<b>17%</b>	<b>8,436</b>	<b>17%</b>
<b>Urban</b>	<b>30,552</b>	<b>81%</b>	<b>34,558</b>	<b>82%</b>	<b>44,228</b>	<b>83%</b>	<b>43,776</b>	<b>83%</b>	<b>42,644</b>	<b>83%</b>	<b>41,351</b>	<b>83%</b>
<b>Export</b>	<b>1,033</b>	<b>3%</b>	<b>1,264</b>	<b>3%</b>	<b>1,369</b>	<b>3%</b>	<b>1,344</b>	<b>3%</b>	<b>1,905</b>	<b>4%</b>	<b>756</b>	<b>2%</b>
<b>CAPLine</b>	<b>578</b>	<b>2%</b>	<b>466</b>	<b>1%</b>	<b>546</b>	<b>1%</b>	<b>389</b>	<b>1%</b>	<b>318</b>	<b>1%</b>	<b>297</b>	<b>1%</b>
<b>PLP</b>	<b>10,392</b>	<b>28%</b>	<b>9,851</b>	<b>23%</b>	<b>14,364</b>	<b>27%</b>	<b>13,809</b>	<b>26%</b>	<b>20,097</b>	<b>39%</b>	<b>21,622</b>	<b>43%</b>
<b>Express</b>	<b>17,958</b>	<b>48%</b>	<b>21,691</b>	<b>52%</b>	<b>26,777</b>	<b>50%</b>	<b>27,379</b>	<b>52%</b>	<b>24,338</b>	<b>47%</b>	<b>23,197</b>	<b>47%</b>
<b>\$150K and Under</b>	<b>20,626</b>	<b>55%</b>	<b>25,036</b>	<b>59%</b>	<b>31,373</b>	<b>59%</b>	<b>31,870</b>	<b>60%</b>	<b>29,321</b>	<b>57%</b>	<b>27,955</b>	<b>56%</b>
<b>&gt;\$150K - \$350K</b>	<b>7,236</b>	<b>19%</b>	<b>6,909</b>	<b>16%</b>	<b>8,658</b>	<b>16%</b>	<b>8,499</b>	<b>16%</b>	<b>8,615</b>	<b>17%</b>	<b>8,721</b>	<b>18%</b>
<b>&gt;\$350K - \$2M</b>	<b>8,494</b>	<b>23%</b>	<b>8,680</b>	<b>21%</b>	<b>11,454</b>	<b>21%</b>	<b>10,546</b>	<b>20%</b>	<b>11,132</b>	<b>22%</b>	<b>10,703</b>	<b>21%</b>
<b>&gt;\$2M</b>	<b>1,231</b>	<b>3%</b>	<b>1,455</b>	<b>3%</b>	<b>2,056</b>	<b>4%</b>	<b>1,996</b>	<b>4%</b>	<b>2,259</b>	<b>4%</b>	<b>2,408</b>	<b>5%</b>

All Activity illustrated above is as of 08/03 for each FY listed.

	2013		2014		2015		2016		2017		2018							
<b>All 504</b>	\$	<b>4,272,846,000</b>	\$	<b>3,333,109,000</b>	\$	<b>3,506,501,000</b>	\$	<b>3,779,480,000</b>	\$	<b>4,252,597,000</b>	\$	<b>3,879,260,000</b>						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	<b>1,107,085,000</b>	26%	\$	<b>871,115,000</b>	26%	\$	<b>983,115,000</b>	28%	\$	<b>1,112,179,000</b>	29%	\$	<b>1,231,194,000</b>	29%	\$	<b>1,103,608,000</b>	28%
AMERICAN INDIAN	\$	8,574,000	0%	\$	7,413,000	0%	\$	7,814,000	0%	\$	11,340,000	0%	\$	1,918,000	0%	\$	4,081,000	0%
ASIAN OR PACIFI	\$	787,570,000	18%	\$	554,351,000	17%	\$	621,831,000	18%	\$	738,510,000	20%	\$	912,952,000	21%	\$	792,996,000	20%
BLACK	\$	130,467,000	3%	\$	120,496,000	4%	\$	121,410,000	3%	\$	125,931,000	3%	\$	90,994,000	2%	\$	54,477,000	1%
HISPANIC	\$	180,474,000	4%	\$	188,855,000	6%	\$	232,060,000	7%	\$	236,398,000	6%	\$	225,330,000	5%	\$	252,054,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	309,757,000	7%	\$	256,148,000	8%	\$	295,818,000	8%	\$	328,422,000	9%	\$	442,399,000	10%	\$	628,244,000	16%
WHITE	\$	2,856,004,000	67%	\$	2,205,846,000	66%	\$	2,227,568,000	64%	\$	2,338,879,000	62%	\$	2,579,004,000	61%	\$	2,147,408,000	55%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	20,549,000	0%	\$	11,457,000	0%	\$	24,248,000	1%	\$	53,927,000	1%	\$	347,795,000	8%	\$	828,052,000	21%
Female Owned more than 50%	\$	550,047,000	13%	\$	412,725,000	12%	\$	463,023,000	13%	\$	482,298,000	13%	\$	451,420,000	11%	\$	361,944,000	9%
Male Owned	\$	3,702,250,000	87%	\$	2,908,927,000	87%	\$	3,019,230,000	86%	\$	3,243,255,000	86%	\$	3,453,382,000	81%	\$	2,689,264,000	69%
<b>Veteran</b>	\$	175,975,000	4%	\$	138,484,000	4%	\$	104,786,000	3%	\$	123,756,000	3%	\$	117,241,000	3%	\$	72,538,000	2%
<b>EXISTING BUSINESS</b>	\$	3,695,392,000	86%	\$	2,743,453,000	82%	\$	2,901,938,000	83%	\$	3,225,525,000	85%	\$	3,574,985,000	84%	\$	1,245,848,000	32%
<b>NEW BUSINESS</b>	\$	577,454,000	14%	\$	589,656,000	18%	\$	604,563,000	17%	\$	553,955,000	15%	\$	677,221,000	16%	\$	2,626,520,000	68%
<b>Rural</b>	\$	528,296,000	12%	\$	450,478,000	14%	\$	449,519,000	13%	\$	453,831,000	12%	\$	512,958,000	12%	\$	515,918,000	13%
<b>Urban</b>	\$	3,744,550,000	88%	\$	2,882,631,000	86%	\$	3,056,982,000	87%	\$	3,325,649,000	88%	\$	3,739,639,000	88%	\$	3,363,342,000	87%
<b>Export</b>	\$	107,171,000	3%	\$	142,255,000	4%	\$	184,536,000	5%	\$	175,703,000	5%	\$	58,274,000	1%	\$	62,705,000	2%
<b>\$150K and Under</b>	\$	76,475,000	2%	\$	56,170,000	2%	\$	49,105,000	1%	\$	48,814,000	1%	\$	54,211,000	1%	\$	45,351,000	1%
<b>&gt;\$150K - \$350K</b>	\$	477,389,000	11%	\$	345,833,000	10%	\$	343,045,000	10%	\$	316,683,000	8%	\$	356,189,000	8%	\$	338,758,000	9%
<b>&gt;\$350K - \$2M</b>	\$	2,618,463,000	61%	\$	2,020,451,000	61%	\$	2,096,039,000	60%	\$	2,130,927,000	56%	\$	2,396,825,000	56%	\$	2,167,372,000	56%
<b>&gt;\$2M</b>	\$	1,100,519,000	26%	\$	910,655,000	27%	\$	1,018,312,000	29%	\$	1,283,056,000	34%	\$	1,445,372,000	34%	\$	1,327,779,000	34%

All Activity illustrated above is as of 08/03 for each FY listed.

	2013		2014		2015		2016		2017		2018	
<b>All 504</b>	<b>6,387</b>		<b>4,745</b>		<b>4,792</b>		<b>4,754</b>		<b>5,274</b>		<b>4,824</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>1,457</b>	<b>23%</b>	<b>1,055</b>	<b>22%</b>	<b>1,112</b>	<b>23%</b>	<b>1,124</b>	<b>24%</b>	<b>1,232</b>	<b>23%</b>	<b>1,120</b>	<b>23%</b>
AMERICAN INDIAN	11	0%	12	0%	12	0%	14	0%	6	0%	13	0%
ASIAN OR PACIFI	846	13%	526	11%	576	12%	578	12%	734	14%	613	13%
BLACK	205	3%	178	4%	168	4%	164	3%	116	2%	98	2%
HISPANIC	395	6%	339	7%	356	7%	368	8%	376	7%	396	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	411	6%	336	7%	348	7%	380	8%	446	8%	637	13%
WHITE	4,519	71%	3,354	71%	3,332	70%	3,250	68%	3,596	68%	3,067	64%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	39	1%	19	0%	33	1%	53	1%	524	10%	1,207	25%
Female Owned more than 50%	992	16%	743	16%	765	16%	794	17%	763	14%	591	12%
Male Owned	5,356	84%	3,983	84%	3,994	83%	3,907	82%	3,987	76%	3,026	63%
<b>Veteran</b>	<b>321</b>	<b>5%</b>	<b>215</b>	<b>5%</b>	<b>184</b>	<b>4%</b>	<b>204</b>	<b>4%</b>	<b>177</b>	<b>3%</b>	<b>132</b>	<b>3%</b>
<b>EXISTING BUSINESS</b>	<b>5,661</b>	<b>89%</b>	<b>4,029</b>	<b>85%</b>	<b>4,063</b>	<b>85%</b>	<b>4,176</b>	<b>88%</b>	<b>4,523</b>	<b>86%</b>	<b>1,575</b>	<b>33%</b>
<b>NEW BUSINESS</b>	<b>726</b>	<b>11%</b>	<b>716</b>	<b>15%</b>	<b>729</b>	<b>15%</b>	<b>578</b>	<b>12%</b>	<b>750</b>	<b>14%</b>	<b>3,243</b>	<b>67%</b>
<b>Rural</b>	<b>923</b>	<b>14%</b>	<b>726</b>	<b>15%</b>	<b>719</b>	<b>15%</b>	<b>735</b>	<b>15%</b>	<b>850</b>	<b>16%</b>	<b>828</b>	<b>17%</b>
<b>Urban</b>	<b>5,464</b>	<b>86%</b>	<b>4,019</b>	<b>85%</b>	<b>4,073</b>	<b>85%</b>	<b>4,019</b>	<b>85%</b>	<b>4,424</b>	<b>84%</b>	<b>3,996</b>	<b>83%</b>
<b>Export</b>	<b>132</b>	<b>2%</b>	<b>145</b>	<b>3%</b>	<b>182</b>	<b>4%</b>	<b>149</b>	<b>3%</b>	<b>45</b>	<b>1%</b>	<b>57</b>	<b>1%</b>
<b>\$150K and Under</b>	<b>702</b>	<b>11%</b>	<b>506</b>	<b>11%</b>	<b>446</b>	<b>9%</b>	<b>452</b>	<b>10%</b>	<b>479</b>	<b>9%</b>	<b>402</b>	<b>8%</b>
<b>&gt;\$150K - \$350K</b>	<b>1,968</b>	<b>31%</b>	<b>1,427</b>	<b>30%</b>	<b>1,388</b>	<b>29%</b>	<b>1,279</b>	<b>27%</b>	<b>1,447</b>	<b>27%</b>	<b>1,368</b>	<b>28%</b>
<b>&gt;\$350K - \$2M</b>	<b>3,362</b>	<b>53%</b>	<b>2,523</b>	<b>53%</b>	<b>2,623</b>	<b>55%</b>	<b>2,615</b>	<b>55%</b>	<b>2,888</b>	<b>55%</b>	<b>2,632</b>	<b>55%</b>
<b>&gt;\$2M</b>	<b>355</b>	<b>6%</b>	<b>289</b>	<b>6%</b>	<b>335</b>	<b>7%</b>	<b>408</b>	<b>9%</b>	<b>460</b>	<b>9%</b>	<b>422</b>	<b>9%</b>

All Activity illustrated above is as of 08/03 for each FY listed.