

	2013		2014		2015		2016		2017		2018							
<b>All 7(A)</b>	\$	<b>12,967,981,400</b>	\$	<b>13,842,391,100</b>	\$	<b>16,773,551,600</b>	\$	<b>18,009,738,543</b>	\$	<b>19,305,873,100</b>	\$	<b>19,447,318,000</b>						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	<b>3,556,543,800</b>	27%	\$	<b>3,993,792,600</b>	29%	\$	<b>4,779,150,000</b>	28%	\$	<b>5,396,107,000</b>	30%	\$	<b>6,089,000,000</b>	32%	\$	<b>6,277,640,400</b>	32%
AMERICAN INDIAN	\$	58,802,700	0%	\$	57,882,100	0%	\$	99,052,900	1%	\$	91,747,100	1%	\$	105,938,300	1%	\$	141,203,000	1%
ASIAN OR PACIFI	\$	2,650,565,500	20%	\$	2,954,700,200	21%	\$	3,414,651,200	20%	\$	3,931,246,500	22%	\$	4,415,275,400	23%	\$	4,439,312,500	23%
BLACK	\$	237,319,400	2%	\$	265,186,000	2%	\$	333,174,900	2%	\$	371,935,900	2%	\$	472,953,500	2%	\$	556,735,300	3%
HISPANIC	\$	609,856,200	5%	\$	716,024,300	5%	\$	932,271,000	6%	\$	1,001,177,500	6%	\$	1,091,254,800	6%	\$	1,140,389,600	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%
UNDETERMINED	\$	1,589,514,200	12%	\$	2,043,173,500	15%	\$	2,205,352,600	13%	\$	2,417,174,943	13%	\$	2,878,978,900	15%	\$	3,146,947,200	16%
WHITE	\$	7,821,923,400	60%	\$	7,805,425,000	56%	\$	9,789,049,000	58%	\$	10,196,456,600	57%	\$	10,337,894,200	54%	\$	10,022,730,400	52%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	2,080,083,600	16%	\$	2,361,482,200	17%	\$	2,797,502,600	17%	\$	2,869,122,800	16%	\$	3,014,885,500	16%	\$	2,989,649,400	15%
Female Owned more than 50%	\$	1,646,075,000	13%	\$	1,788,562,400	13%	\$	2,206,248,300	13%	\$	2,573,618,643	14%	\$	2,750,871,700	14%	\$	2,662,153,300	14%
Male Owned	\$	9,241,822,800	71%	\$	9,692,346,500	70%	\$	11,769,800,700	70%	\$	12,566,933,100	70%	\$	13,540,115,900	70%	\$	13,795,515,300	71%
<b>Veteran</b>	\$	462,673,900	4%	\$	435,236,300	3%	\$	859,271,100	5%	\$	838,544,400	5%	\$	759,084,600	4%	\$	732,453,400	4%
<b>EXISTING BUSINESS</b>	\$	9,522,521,000	73%	\$	9,746,322,200	70%	\$	11,136,085,800	66%	\$	11,641,340,500	65%	\$	12,357,873,100	64%	\$	6,005,242,200	31%
<b>NEW BUSINESS</b>	\$	3,433,471,700	26%	\$	4,041,791,500	29%	\$	5,582,353,000	33%	\$	6,300,562,800	35%	\$	6,891,585,100	36%	\$	13,350,155,300	69%
<b>Rural</b>	\$	2,242,273,500	17%	\$	2,364,891,600	17%	\$	2,958,069,100	18%	\$	3,177,660,000	18%	\$	3,220,597,000	17%	\$	3,160,885,100	16%
<b>Urban</b>	\$	10,725,707,900	83%	\$	11,477,499,500	83%	\$	13,815,482,500	82%	\$	14,832,078,543	82%	\$	16,085,276,100	83%	\$	16,286,432,900	84%
<b>Export</b>	\$	706,491,900	5%	\$	886,730,300	6%	\$	988,117,100	6%	\$	1,028,127,700	6%	\$	1,554,462,400	8%	\$	805,514,900	4%
<b>CAPLine</b>	\$	409,045,500	3%	\$	301,678,500	2%	\$	342,301,300	2%	\$	250,340,600	1%	\$	213,709,000	1%	\$	249,125,000	1%
<b>PLP</b>	\$	7,227,385,800	56%	\$	8,233,267,200	59%	\$	10,366,743,500	62%	\$	11,433,063,743	63%	\$	13,678,437,700	71%	\$	14,385,617,300	74%
<b>Express</b>	\$	1,255,698,300	10%	\$	1,423,414,700	10%	\$	1,669,242,100	10%	\$	1,676,940,200	9%	\$	1,610,835,100	8%	\$	1,544,844,400	8%
<b>\$150K and Under</b>	\$	1,091,932,900	8%	\$	1,381,350,900	10%	\$	1,701,098,600	10%	\$	1,740,315,143	10%	\$	1,741,349,800	9%	\$	1,660,908,500	9%
<b>&gt;\$150K - \$350K</b>	\$	1,687,863,100	13%	\$	1,643,093,600	12%	\$	1,936,914,100	12%	\$	2,087,844,900	12%	\$	2,110,750,500	11%	\$	2,123,541,900	11%
<b>&gt;\$350K - \$2M</b>	\$	6,646,812,700	51%	\$	6,824,246,700	49%	\$	8,056,132,600	48%	\$	8,455,586,900	47%	\$	8,869,050,400	46%	\$	8,551,171,200	44%
<b>&gt;\$2M</b>	\$	3,541,372,700	27%	\$	3,993,699,900	29%	\$	5,079,406,300	30%	\$	5,725,991,600	32%	\$	6,584,722,400	34%	\$	7,111,696,400	37%

All Activity illustrated above is as of 07/13 for each FY listed.

	2013		2014		2015		2016		2017		2018	
<b>All 7(A)</b>	<b>34,841</b>		<b>38,593</b>		<b>46,633</b>		<b>49,221</b>		<b>47,377</b>		<b>46,448</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>8,001</b>	<b>23%</b>	<b>9,089</b>	<b>24%</b>	<b>11,334</b>	<b>24%</b>	<b>12,767</b>	<b>26%</b>	<b>12,323</b>	<b>26%</b>	<b>12,322</b>	<b>27%</b>
AMERICAN INDIAN	258	1%	255	1%	341	1%	320	1%	343	1%	331	1%
ASIAN OR PACIFI	4,418	13%	4,903	13%	5,869	13%	6,420	13%	6,197	13%	6,054	13%
BLACK	834	2%	1,138	3%	1,520	3%	1,804	4%	1,882	4%	2,036	4%
HISPANIC	2,491	7%	2,793	7%	3,604	8%	4,223	9%	3,899	8%	3,901	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	2	0%	-	0%
UNDETERMINED	3,728	11%	4,842	13%	5,950	13%	5,879	12%	6,126	13%	6,445	14%
WHITE	23,112	66%	24,662	64%	29,349	63%	30,575	62%	28,928	61%	27,681	60%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	1	0%	-	0%	-	0%
Female Owned 50% or less	5,469	16%	6,018	16%	6,837	15%	6,857	14%	6,503	14%	6,242	13%
Female Owned more than 50%	5,728	16%	6,440	17%	8,214	18%	9,125	19%	8,592	18%	8,266	18%
Male Owned	23,644	68%	26,135	68%	31,582	68%	33,238	68%	32,282	68%	31,940	69%
<b>Veteran</b>	<b>1,703</b>	<b>5%</b>	<b>1,605</b>	<b>4%</b>	<b>2,285</b>	<b>5%</b>	<b>2,468</b>	<b>5%</b>	<b>2,540</b>	<b>5%</b>	<b>2,312</b>	<b>5%</b>
<b>EXISTING BUSINESS</b>	<b>23,959</b>	<b>69%</b>	<b>26,580</b>	<b>69%</b>	<b>30,958</b>	<b>66%</b>	<b>30,287</b>	<b>62%</b>	<b>29,823</b>	<b>63%</b>	<b>15,702</b>	<b>34%</b>
<b>NEW BUSINESS</b>	<b>10,858</b>	<b>31%</b>	<b>11,954</b>	<b>31%</b>	<b>15,590</b>	<b>33%</b>	<b>18,849</b>	<b>38%</b>	<b>17,491</b>	<b>37%</b>	<b>30,642</b>	<b>66%</b>
<b>Rural</b>	<b>6,542</b>	<b>19%</b>	<b>6,959</b>	<b>18%</b>	<b>8,242</b>	<b>18%</b>	<b>8,513</b>	<b>17%</b>	<b>8,062</b>	<b>17%</b>	<b>7,860</b>	<b>17%</b>
<b>Urban</b>	<b>28,299</b>	<b>81%</b>	<b>31,634</b>	<b>82%</b>	<b>38,391</b>	<b>82%</b>	<b>40,708</b>	<b>83%</b>	<b>39,315</b>	<b>83%</b>	<b>38,588</b>	<b>83%</b>
<b>Export</b>	<b>962</b>	<b>3%</b>	<b>1,180</b>	<b>3%</b>	<b>1,214</b>	<b>3%</b>	<b>1,266</b>	<b>3%</b>	<b>1,860</b>	<b>4%</b>	<b>695</b>	<b>1%</b>
<b>CAPLine</b>	<b>545</b>	<b>2%</b>	<b>425</b>	<b>1%</b>	<b>475</b>	<b>1%</b>	<b>356</b>	<b>1%</b>	<b>301</b>	<b>1%</b>	<b>268</b>	<b>1%</b>
<b>PLP</b>	<b>9,585</b>	<b>28%</b>	<b>9,018</b>	<b>23%</b>	<b>11,546</b>	<b>25%</b>	<b>12,789</b>	<b>26%</b>	<b>18,506</b>	<b>39%</b>	<b>20,172</b>	<b>43%</b>
<b>Express</b>	<b>16,700</b>	<b>48%</b>	<b>19,877</b>	<b>52%</b>	<b>24,242</b>	<b>52%</b>	<b>25,571</b>	<b>52%</b>	<b>22,377</b>	<b>47%</b>	<b>21,685</b>	<b>47%</b>
<b>\$150K and Under</b>	<b>19,139</b>	<b>55%</b>	<b>22,948</b>	<b>59%</b>	<b>28,085</b>	<b>60%</b>	<b>29,687</b>	<b>60%</b>	<b>26,983</b>	<b>57%</b>	<b>26,190</b>	<b>56%</b>
<b>&gt;\$150K - \$350K</b>	<b>6,690</b>	<b>19%</b>	<b>6,362</b>	<b>16%</b>	<b>7,480</b>	<b>16%</b>	<b>7,906</b>	<b>16%</b>	<b>8,000</b>	<b>17%</b>	<b>8,099</b>	<b>17%</b>
<b>&gt;\$350K - \$2M</b>	<b>7,874</b>	<b>23%</b>	<b>7,966</b>	<b>21%</b>	<b>9,403</b>	<b>20%</b>	<b>9,772</b>	<b>20%</b>	<b>10,312</b>	<b>22%</b>	<b>9,922</b>	<b>21%</b>
<b>&gt;\$2M</b>	<b>1,138</b>	<b>3%</b>	<b>1,317</b>	<b>3%</b>	<b>1,665</b>	<b>4%</b>	<b>1,856</b>	<b>4%</b>	<b>2,082</b>	<b>4%</b>	<b>2,237</b>	<b>5%</b>

All Activity illustrated above is as of 07/13 for each FY listed.

	2013		2014		2015		2016		2017		2018							
<b>All 504</b>	\$	<b>3,977,201,000</b>	\$	<b>3,038,518,000</b>	\$	<b>3,267,162,000</b>	\$	<b>3,506,676,000</b>	\$	<b>4,002,403,000</b>	\$	<b>3,584,216,000</b>						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	<b>1,028,686,000</b>	26%	\$	<b>807,992,000</b>	27%	\$	<b>915,086,000</b>	28%	\$	<b>1,010,046,000</b>	29%	\$	<b>1,153,451,000</b>	29%	\$	<b>1,036,928,000</b>	29%
AMERICAN INDIAN	\$	8,574,000	0%	\$	6,401,000	0%	\$	7,814,000	0%	\$	9,907,000	0%	\$	1,918,000	0%	\$	3,315,000	0%
ASIAN OR PACIFI	\$	742,869,000	19%	\$	522,604,000	17%	\$	581,170,000	18%	\$	679,342,000	19%	\$	851,930,000	21%	\$	757,264,000	21%
BLACK	\$	115,055,000	3%	\$	103,173,000	3%	\$	112,391,000	3%	\$	102,280,000	3%	\$	83,989,000	2%	\$	53,455,000	1%
HISPANIC	\$	162,188,000	4%	\$	175,814,000	6%	\$	213,711,000	7%	\$	218,517,000	6%	\$	215,614,000	5%	\$	222,894,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	280,974,000	7%	\$	238,721,000	8%	\$	275,643,000	8%	\$	298,114,000	9%	\$	407,485,000	10%	\$	577,764,000	16%
WHITE	\$	2,667,541,000	67%	\$	1,991,805,000	66%	\$	2,076,433,000	64%	\$	2,198,516,000	63%	\$	2,441,467,000	61%	\$	1,969,524,000	55%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	19,938,000	1%	\$	10,556,000	0%	\$	21,212,000	1%	\$	41,310,000	1%	\$	283,751,000	7%	\$	774,801,000	22%
Female Owned more than 50%	\$	503,762,000	13%	\$	375,820,000	12%	\$	437,210,000	13%	\$	441,825,000	13%	\$	416,773,000	10%	\$	332,393,000	9%
Male Owned	\$	3,453,501,000	87%	\$	2,652,142,000	87%	\$	2,808,740,000	86%	\$	3,023,541,000	86%	\$	3,301,879,000	82%	\$	2,477,022,000	69%
<b>Veteran</b>	\$	168,087,000	4%	\$	119,650,000	4%	\$	99,084,000	3%	\$	111,393,000	3%	\$	112,069,000	3%	\$	68,666,000	2%
<b>EXISTING BUSINESS</b>	\$	3,439,575,000	86%	\$	2,501,543,000	82%	\$	2,690,979,000	82%	\$	2,993,777,000	85%	\$	3,394,555,000	85%	\$	1,214,076,000	34%
<b>NEW BUSINESS</b>	\$	537,626,000	14%	\$	536,975,000	18%	\$	576,183,000	18%	\$	512,899,000	15%	\$	607,848,000	15%	\$	2,363,248,000	66%
<b>Rural</b>	\$	496,790,000	12%	\$	405,124,000	13%	\$	399,607,000	12%	\$	418,741,000	12%	\$	484,971,000	12%	\$	478,328,000	13%
<b>Urban</b>	\$	3,480,411,000	88%	\$	2,633,394,000	87%	\$	2,867,555,000	88%	\$	3,087,935,000	88%	\$	3,517,432,000	88%	\$	3,105,888,000	87%
<b>Export</b>	\$	105,607,000	3%	\$	135,369,000	4%	\$	173,278,000	5%	\$	163,528,000	5%	\$	58,274,000	1%	\$	58,946,000	2%
<b>\$150K and Under</b>	\$	70,441,000	2%	\$	51,349,000	2%	\$	46,097,000	1%	\$	45,187,000	1%	\$	51,018,000	1%	\$	42,033,000	1%
<b>&gt;\$150K - \$350K</b>	\$	444,033,000	11%	\$	316,556,000	10%	\$	322,158,000	10%	\$	295,724,000	8%	\$	333,814,000	8%	\$	310,736,000	9%
<b>&gt;\$350K - \$2M</b>	\$	2,421,396,000	61%	\$	1,833,386,000	60%	\$	1,955,016,000	60%	\$	1,966,677,000	56%	\$	2,240,483,000	56%	\$	1,979,432,000	55%
<b>&gt;\$2M</b>	\$	1,041,331,000	26%	\$	837,227,000	28%	\$	943,891,000	29%	\$	1,199,088,000	34%	\$	1,377,088,000	34%	\$	1,252,015,000	35%

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	2013		2014		2015		2016		2017		2018	
<b>All 504</b>	<b>5,941</b>		<b>4,313</b>		<b>4,476</b>		<b>4,411</b>		<b>4,940</b>		<b>4,430</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>1,347</b>	<b>23%</b>	<b>963</b>	<b>22%</b>	<b>1,041</b>	<b>23%</b>	<b>1,037</b>	<b>24%</b>	<b>1,150</b>	<b>23%</b>	<b>1,037</b>	<b>23%</b>
AMERICAN INDIAN	11	0%	10	0%	12	0%	13	0%	6	0%	11	0%
ASIAN OR PACIFI	789	13%	480	11%	542	12%	539	12%	679	14%	580	13%
BLACK	183	3%	156	4%	154	3%	144	3%	111	2%	91	2%
HISPANIC	364	6%	317	7%	333	7%	341	8%	354	7%	355	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	378	6%	307	7%	327	7%	347	8%	405	8%	581	13%
WHITE	4,216	71%	3,043	71%	3,108	69%	3,027	69%	3,385	69%	2,812	63%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	38	1%	17	0%	28	1%	39	1%	427	9%	1,114	25%
Female Owned more than 50%	915	15%	670	16%	714	16%	730	17%	712	14%	547	12%
Male Owned	4,988	84%	3,626	84%	3,734	83%	3,642	83%	3,801	77%	2,769	63%
<b>Veteran</b>	302	5%	191	4%	171	4%	182	4%	171	3%	124	3%
<b>EXISTING BUSINESS</b>	5,272	89%	3,676	85%	3,789	85%	3,881	88%	4,268	86%	1,537	35%
<b>NEW BUSINESS</b>	669	11%	637	15%	687	15%	530	12%	672	14%	2,887	65%
<b>Rural</b>	870	15%	650	15%	664	15%	696	16%	791	16%	755	17%
<b>Urban</b>	5,071	85%	3,663	85%	3,812	85%	3,715	84%	4,149	84%	3,675	83%
<b>Export</b>	127	2%	136	3%	174	4%	141	3%	45	1%	54	1%
<b>\$150K and Under</b>	650	11%	459	11%	416	9%	420	10%	450	9%	369	8%
<b>&gt;\$150K - \$350K</b>	1,831	31%	1,306	30%	1,302	29%	1,193	27%	1,356	27%	1,255	28%
<b>&gt;\$350K - \$2M</b>	3,124	53%	2,282	53%	2,447	55%	2,419	55%	2,697	55%	2,409	54%
<b>&gt;\$2M</b>	336	6%	266	6%	311	7%	379	9%	437	9%	397	9%

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