

	2013		2014		2015		2016		2017		2018							
All 7(A)	\$	9,738,729,500	\$	9,830,405,600	\$	12,041,263,300	\$	13,134,731,643	\$	14,453,600,500	\$	14,738,002,000						
Ethnicity																		
All Minority	\$	2,642,868,100	27%	\$	2,810,285,800	29%	\$	3,414,257,600	28%	\$	3,892,115,900	30%	\$	4,468,620,100	31%	\$	4,698,551,900	32%
AMERICAN INDIAN	\$	41,389,500	0%	\$	42,881,700	0%	\$	72,453,100	1%	\$	71,261,300	1%	\$	82,199,300	1%	\$	97,896,100	1%
ASIAN OR PACIFI	\$	1,959,729,300	20%	\$	2,082,628,500	21%	\$	2,430,672,200	20%	\$	2,844,637,000	22%	\$	3,245,033,000	22%	\$	3,301,665,100	22%
BLACK	\$	176,228,400	2%	\$	197,758,300	2%	\$	233,974,100	2%	\$	265,034,800	2%	\$	332,507,900	2%	\$	421,195,600	3%
HISPANIC	\$	465,520,900	5%	\$	487,017,300	5%	\$	677,158,200	6%	\$	711,182,800	5%	\$	805,301,900	6%	\$	877,795,100	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	1,164,449,700	12%	\$	1,478,597,700	15%	\$	1,571,128,400	13%	\$	1,787,510,043	14%	\$	2,151,357,800	15%	\$	2,464,620,900	17%
WHITE	\$	5,931,411,700	61%	\$	5,541,522,100	56%	\$	7,055,877,300	59%	\$	7,455,105,700	57%	\$	7,833,622,600	54%	\$	7,574,829,200	51%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,574,528,200	16%	\$	1,684,216,100	17%	\$	1,958,969,400	16%	\$	2,108,640,300	16%	\$	2,243,566,300	16%	\$	2,269,824,000	15%
Female Owned more than 50%	\$	1,257,700,000	13%	\$	1,215,151,200	12%	\$	1,544,993,600	13%	\$	1,901,923,943	14%	\$	2,062,873,200	14%	\$	2,037,295,500	14%
Male Owned	\$	6,906,501,300	71%	\$	6,931,038,300	71%	\$	8,537,300,300	71%	\$	9,124,103,400	69%	\$	10,147,161,000	70%	\$	10,430,882,500	71%
Veteran	\$	359,862,000	4%	\$	319,751,900	3%	\$	611,631,200	5%	\$	633,524,600	5%	\$	562,893,400	4%	\$	552,891,900	4%
EXISTING BUSINESS	\$	7,219,506,900	74%	\$	6,963,651,100	71%	\$	8,030,848,600	67%	\$	8,458,612,300	64%	\$	9,232,962,600	64%	\$	5,405,678,200	37%
NEW BUSINESS	\$	2,508,128,900	26%	\$	2,828,989,600	29%	\$	3,974,999,800	33%	\$	4,627,458,200	35%	\$	5,183,522,900	36%	\$	9,268,930,000	63%
Rural	\$	1,655,063,900	17%	\$	1,608,162,800	16%	\$	2,151,929,200	18%	\$	2,369,766,300	18%	\$	2,445,539,100	17%	\$	2,324,667,500	16%
Urban	\$	8,083,665,600	83%	\$	8,222,242,800	84%	\$	9,889,334,100	82%	\$	10,764,965,343	82%	\$	12,008,061,400	83%	\$	12,413,334,500	84%
Export	\$	508,097,300	5%	\$	664,375,000	7%	\$	699,172,800	6%	\$	793,047,000	6%	\$	1,393,838,200	10%	\$	594,192,400	4%
CAPLine	\$	316,578,600	3%	\$	224,187,500	2%	\$	253,235,500	2%	\$	178,033,700	1%	\$	150,691,900	1%	\$	187,087,600	1%
PLP	\$	5,338,064,600	55%	\$	5,767,852,000	59%	\$	7,392,884,000	61%	\$	8,275,522,743	63%	\$	10,100,590,800	70%	\$	10,940,371,700	74%
Express	\$	932,410,700	10%	\$	1,001,105,700	10%	\$	1,208,842,700	10%	\$	1,229,067,200	9%	\$	1,168,446,500	8%	\$	1,170,041,300	8%
\$150K and Under	\$	810,069,700	8%	\$	970,896,200	10%	\$	1,241,256,900	10%	\$	1,293,560,643	10%	\$	1,268,724,000	9%	\$	1,265,675,700	9%
>\$150K - \$350K	\$	1,247,051,300	13%	\$	1,181,372,100	12%	\$	1,423,238,000	12%	\$	1,529,594,400	12%	\$	1,573,290,700	11%	\$	1,601,594,100	11%
>\$350K - \$2M	\$	5,077,154,000	52%	\$	4,905,480,000	50%	\$	5,715,021,600	47%	\$	6,225,826,900	47%	\$	6,609,266,100	46%	\$	6,491,058,000	44%
>\$2M	\$	2,604,454,500	27%	\$	2,772,657,300	28%	\$	3,661,746,800	30%	\$	4,085,749,700	31%	\$	5,002,319,700	35%	\$	5,379,674,200	37%

All Activity illustrated above is as of 05/04 for each FY listed.

	2013		2014		2015		2016		2017		2018	
All 7(A)	26,024		27,534		33,850		36,447		34,905		35,300	
Ethnicity												
All Minority	5,839	22%	6,449	23%	7,986	24%	9,388	26%	8,927	26%	9,134	26%
AMERICAN INDIAN	186	1%	201	1%	236	1%	246	1%	251	1%	244	1%
ASIAN OR PACIFI	3,223	12%	3,509	13%	4,208	12%	4,699	13%	4,508	13%	4,508	13%
BLACK	619	2%	793	3%	1,027	3%	1,342	4%	1,363	4%	1,507	4%
HISPANIC	1,811	7%	1,946	7%	2,515	7%	3,101	9%	2,803	8%	2,875	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	2	0%	-	0%
UNDETERMINED	2,747	11%	3,375	12%	4,469	13%	4,382	12%	4,521	13%	5,114	14%
WHITE	17,438	67%	17,710	64%	21,395	63%	22,677	62%	21,457	61%	21,052	60%
Gender												
Not Reported	-	0%	-	0%	-	0%	1	0%	-	0%	-	0%
Female Owned 50% or less	4,156	16%	4,339	16%	4,905	14%	5,054	14%	4,818	14%	4,717	13%
Female Owned more than 50%	4,214	16%	4,407	16%	5,847	17%	6,699	18%	6,329	18%	6,182	18%
Male Owned	17,654	68%	18,788	68%	23,098	68%	24,693	68%	23,758	68%	24,401	69%
Veteran	1,288	5%	1,183	4%	1,613	5%	1,846	5%	1,882	5%	1,725	5%
EXISTING BUSINESS	17,965	69%	19,030	69%	22,655	67%	22,405	61%	21,920	63%	13,600	39%
NEW BUSINESS	8,038	31%	8,456	31%	11,135	33%	13,977	38%	12,938	37%	21,623	61%
Rural	4,930	19%	4,963	18%	6,048	18%	6,305	17%	6,013	17%	5,954	17%
Urban	21,094	81%	22,571	82%	27,802	82%	30,142	83%	28,892	83%	29,346	83%
Export	691	3%	856	3%	854	3%	959	3%	1,681	5%	496	1%
CAPLine	427	2%	304	1%	343	1%	255	1%	225	1%	192	1%
PLP	7,149	27%	6,451	23%	8,265	24%	9,378	26%	13,366	38%	15,346	43%
Express	12,387	48%	14,032	51%	17,583	52%	18,955	52%	16,180	46%	16,507	47%
\$150K and Under	14,254	55%	16,294	59%	20,453	60%	22,137	61%	19,633	56%	19,948	57%
>\$150K - \$350K	4,936	19%	4,587	17%	5,502	16%	5,785	16%	5,969	17%	6,113	17%
>\$350K - \$2M	5,994	23%	5,740	21%	6,705	20%	7,200	20%	7,711	22%	7,548	21%
>\$2M	840	3%	913	3%	1,190	4%	1,325	4%	1,592	5%	1,691	5%

All Activity illustrated above is as of 05/04 for each FY listed.

	2013		2014		2015		2016		2017		2018							
All 504	\$	2,986,449,000	\$	2,312,545,000	\$	2,356,107,000	\$	2,709,457,000	\$	3,072,185,000	\$	2,613,809,000						
Ethnicity																		
All Minority	\$	743,552,000	25%	\$	611,392,000	26%	\$	646,270,000	27%	\$	774,018,000	29%	\$	876,181,000	29%	\$	769,218,000	29%
AMERICAN INDIAN	\$	7,952,000	0%	\$	5,652,000	0%	\$	7,270,000	0%	\$	9,510,000	0%	\$	1,086,000	0%	\$	2,019,000	0%
ASIAN OR PACIFI	\$	535,556,000	18%	\$	398,831,000	17%	\$	411,552,000	17%	\$	517,964,000	19%	\$	643,483,000	21%	\$	567,660,000	22%
BLACK	\$	77,635,000	3%	\$	72,611,000	3%	\$	67,946,000	3%	\$	66,570,000	2%	\$	68,548,000	2%	\$	40,813,000	2%
HISPANIC	\$	122,409,000	4%	\$	134,298,000	6%	\$	159,502,000	7%	\$	179,974,000	7%	\$	163,064,000	5%	\$	158,726,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	213,727,000	7%	\$	183,691,000	8%	\$	191,626,000	8%	\$	206,459,000	8%	\$	305,731,000	10%	\$	405,725,000	16%
WHITE	\$	2,029,170,000	68%	\$	1,517,462,000	66%	\$	1,518,211,000	64%	\$	1,728,980,000	64%	\$	1,890,273,000	62%	\$	1,438,866,000	55%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	15,666,000	1%	\$	7,024,000	0%	\$	12,538,000	1%	\$	20,383,000	1%	\$	173,406,000	6%	\$	550,514,000	21%
Female Owned more than 50%	\$	392,089,000	13%	\$	267,837,000	12%	\$	303,235,000	13%	\$	339,176,000	13%	\$	329,255,000	11%	\$	249,342,000	10%
Male Owned	\$	2,578,694,000	86%	\$	2,037,684,000	88%	\$	2,040,334,000	87%	\$	2,349,898,000	87%	\$	2,569,524,000	84%	\$	1,813,953,000	69%
Veteran	\$	130,855,000	4%	\$	87,928,000	4%	\$	75,995,000	3%	\$	79,784,000	3%	\$	77,038,000	3%	\$	42,437,000	2%
EXISTING BUSINESS	\$	2,560,686,000	86%	\$	1,907,818,000	82%	\$	1,950,951,000	83%	\$	2,299,313,000	85%	\$	2,632,635,000	86%	\$	1,140,820,000	44%
NEW BUSINESS	\$	425,763,000	14%	\$	404,727,000	18%	\$	405,156,000	17%	\$	410,144,000	15%	\$	439,550,000	14%	\$	1,466,097,000	56%
Rural	\$	375,329,000	13%	\$	327,833,000	14%	\$	295,945,000	13%	\$	312,298,000	12%	\$	370,415,000	12%	\$	353,875,000	14%
Urban	\$	2,611,120,000	87%	\$	1,984,712,000	86%	\$	2,060,162,000	87%	\$	2,397,159,000	88%	\$	2,701,770,000	88%	\$	2,259,934,000	86%
Export	\$	88,084,000	3%	\$	113,114,000	5%	\$	112,915,000	5%	\$	113,681,000	4%	\$	54,088,000	2%	\$	44,583,000	2%
\$150K and Under	\$	52,918,000	2%	\$	40,186,000	2%	\$	35,755,000	2%	\$	35,492,000	1%	\$	38,414,000	1%	\$	30,931,000	1%
>\$150K - \$350K	\$	327,797,000	11%	\$	244,169,000	11%	\$	235,246,000	10%	\$	227,224,000	8%	\$	245,067,000	8%	\$	228,148,000	9%
>\$350K - \$2M	\$	1,818,965,000	61%	\$	1,395,063,000	60%	\$	1,435,868,000	61%	\$	1,496,465,000	55%	\$	1,728,502,000	56%	\$	1,451,597,000	56%
>\$2M	\$	786,769,000	26%	\$	633,127,000	27%	\$	649,238,000	28%	\$	950,276,000	35%	\$	1,060,202,000	35%	\$	903,133,000	35%

All Activity illustrated above is as of 05/04 for each FY listed.

	2013		2014		2015		2016		2017		2018	
All 504	4,443		3,310		3,273		3,364		3,756		3,236	
Ethnicity												
All Minority	982	22%	723	22%	744	23%	779	23%	863	23%	769	24%
AMERICAN INDIAN	10	0%	8	0%	11	0%	12	0%	3	0%	7	0%
ASIAN OR PACIFI	572	13%	366	11%	389	12%	396	12%	506	13%	436	13%
BLACK	124	3%	104	3%	98	3%	97	3%	90	2%	70	2%
HISPANIC	276	6%	245	7%	246	8%	274	8%	264	7%	256	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	270	6%	228	7%	236	7%	245	7%	300	8%	433	13%
WHITE	3,191	72%	2,359	71%	2,293	70%	2,340	70%	2,593	69%	2,034	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	26	1%	11	0%	19	1%	20	1%	255	7%	800	25%
Female Owned more than 50%	715	16%	512	15%	512	16%	553	16%	558	15%	395	12%
Male Owned	3,702	83%	2,787	84%	2,742	84%	2,791	83%	2,943	78%	2,041	63%
Veteran	228	5%	149	5%	127	4%	138	4%	132	4%	86	3%
EXISTING BUSINESS	3,942	89%	2,821	85%	2,772	85%	2,956	88%	3,265	87%	1,446	45%
NEW BUSINESS	501	11%	489	15%	501	15%	408	12%	491	13%	1,784	55%
Rural	657	15%	507	15%	493	15%	519	15%	600	16%	557	17%
Urban	3,786	85%	2,803	85%	2,780	85%	2,845	85%	3,156	84%	2,679	83%
Export	104	2%	117	4%	121	4%	108	3%	41	1%	36	1%
\$150K and Under	489	11%	363	11%	317	10%	327	10%	337	9%	270	8%
>\$150K - \$350K	1,348	30%	1,011	31%	953	29%	917	27%	996	27%	915	28%
>\$350K - \$2M	2,352	53%	1,735	52%	1,788	55%	1,824	54%	2,091	56%	1,767	55%
>\$2M	254	6%	201	6%	215	7%	296	9%	332	9%	284	9%

All Activity illustrated above is as of 05/04 for each FY listed.