

	2013		2014		2015		2016		2017		2018	
All 7(A)	\$ 12,084,329,000		\$ 12,710,916,000		\$ 15,262,641,100		\$ 16,633,828,143		\$ 17,930,101,400		\$ 18,153,421,000	
Ethnicity												
All Minority	\$ 3,279,660,400	27%	\$ 3,657,883,800	29%	\$ 4,322,473,900	28%	\$ 4,986,358,600	30%	\$ 5,592,440,500	31%	\$ 5,796,856,500	32%
AMERICAN INDIAN	\$ 56,677,100	0%	\$ 51,508,300	0%	\$ 91,272,500	1%	\$ 89,337,300	1%	\$ 95,263,100	1%	\$ 130,221,300	1%
ASIAN OR PACIFI	\$ 2,443,450,200	20%	\$ 2,699,382,400	21%	\$ 3,060,568,800	20%	\$ 3,639,176,600	22%	\$ 4,067,081,300	23%	\$ 4,101,948,600	23%
BLACK	\$ 223,005,500	2%	\$ 248,688,500	2%	\$ 299,350,200	2%	\$ 341,815,100	2%	\$ 432,358,400	2%	\$ 515,339,800	3%
HISPANIC	\$ 556,527,600	5%	\$ 658,304,600	5%	\$ 871,282,400	6%	\$ 916,029,600	6%	\$ 994,159,700	6%	\$ 1,049,346,800	6%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 3,578,000	0%	\$ -	0%
UNDETERMINED	\$ 1,474,293,100	12%	\$ 1,883,312,300	15%	\$ 2,001,911,700	13%	\$ 2,222,693,943	13%	\$ 2,679,690,200	15%	\$ 2,954,812,900	16%
WHITE	\$ 7,330,375,500	61%	\$ 7,169,719,900	56%	\$ 8,938,255,500	59%	\$ 9,424,775,600	57%	\$ 9,657,970,700	54%	\$ 9,401,751,600	52%
Gender												
Not Reported	\$ -	0%	\$ -	0%	\$ -	0%	\$ 64,000	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 1,944,957,100	16%	\$ 2,151,910,900	17%	\$ 2,545,053,200	17%	\$ 2,643,103,200	16%	\$ 2,783,494,200	16%	\$ 2,770,427,000	15%
Female Owned more than 50%	\$ 1,528,010,600	13%	\$ 1,629,267,200	13%	\$ 1,989,769,400	13%	\$ 2,395,881,343	14%	\$ 2,555,544,500	14%	\$ 2,468,088,700	14%
Male Owned	\$ 8,611,361,300	71%	\$ 8,929,737,900	70%	\$ 10,727,818,500	70%	\$ 11,594,779,600	70%	\$ 12,591,062,700	70%	\$ 12,914,905,300	71%
Veteran	\$ 440,877,900	4%	\$ 399,773,900	3%	\$ 781,389,600	5%	\$ 772,527,100	5%	\$ 713,043,700	4%	\$ 688,073,000	4%
EXISTING BUSINESS	\$ 8,888,759,000	74%	\$ 9,003,885,900	71%	\$ 10,151,061,000	67%	\$ 10,732,077,300	65%	\$ 11,457,167,600	64%	\$ 5,862,122,300	32%
NEW BUSINESS	\$ 3,183,581,300	26%	\$ 3,653,227,700	29%	\$ 5,062,156,300	33%	\$ 5,840,818,600	35%	\$ 6,420,008,900	36%	\$ 12,210,224,400	67%
Rural	\$ 2,075,741,600	17%	\$ 2,166,768,100	17%	\$ 2,683,416,400	18%	\$ 2,944,100,000	18%	\$ 2,978,587,500	17%	\$ 2,945,057,300	16%
Urban	\$ 10,008,587,400	83%	\$ 10,544,147,900	83%	\$ 12,579,224,700	82%	\$ 13,689,728,143	82%	\$ 14,951,513,900	83%	\$ 15,208,363,700	84%
Export	\$ 648,831,700	5%	\$ 822,435,500	6%	\$ 896,391,500	6%	\$ 960,856,000	6%	\$ 1,510,543,800	8%	\$ 749,437,000	4%
CAPLine	\$ 398,303,100	3%	\$ 286,618,500	2%	\$ 309,302,200	2%	\$ 227,290,600	1%	\$ 195,659,000	1%	\$ 235,594,700	1%
PLP	\$ 6,715,470,600	56%	\$ 7,538,764,200	59%	\$ 9,440,601,900	62%	\$ 10,557,274,443	63%	\$ 12,670,684,900	71%	\$ 13,438,882,800	74%
Express	\$ 1,165,117,800	10%	\$ 1,299,920,200	10%	\$ 1,534,064,300	10%	\$ 1,551,567,100	9%	\$ 1,487,391,900	8%	\$ 1,445,353,300	8%
\$150K and Under	\$ 1,010,917,000	8%	\$ 1,260,999,600	10%	\$ 1,565,035,200	10%	\$ 1,617,717,643	10%	\$ 1,605,960,300	9%	\$ 1,553,025,500	9%
>\$150K - \$350K	\$ 1,563,691,500	13%	\$ 1,501,978,200	12%	\$ 1,772,807,400	12%	\$ 1,929,257,800	12%	\$ 1,954,100,700	11%	\$ 1,984,403,900	11%
>\$350K - \$2M	\$ 6,203,589,700	51%	\$ 6,291,473,000	49%	\$ 7,289,343,200	48%	\$ 7,812,830,100	47%	\$ 8,207,880,700	46%	\$ 7,988,296,000	44%
>\$2M	\$ 3,306,130,800	27%	\$ 3,656,465,200	29%	\$ 4,635,455,300	30%	\$ 5,274,022,600	32%	\$ 6,162,159,700	34%	\$ 6,627,695,600	37%

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	2013		2014		2015		2016		2017		2018	
All 7(A)	32,361		35,387		42,704		45,660		43,829		43,396	
Ethnicity												
All Minority	7,369	23%	8,336	24%	10,261	24%	11,831	26%	11,291	26%	11,357	26%
AMERICAN INDIAN	241	1%	242	1%	310	1%	305	1%	309	1%	303	1%
ASIAN OR PACIFI	4,071	13%	4,483	13%	5,342	13%	5,954	13%	5,691	13%	5,569	13%
BLACK	775	2%	1,042	3%	1,365	3%	1,668	4%	1,739	4%	1,880	4%
HISPANIC	2,282	7%	2,569	7%	3,244	8%	3,904	9%	3,550	8%	3,605	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	2	0%	-	0%
UNDETERMINED	3,446	11%	4,415	12%	5,480	13%	5,435	12%	5,674	13%	6,217	14%
WHITE	21,546	67%	22,636	64%	26,963	63%	28,394	62%	26,864	61%	25,822	60%
Gender												
Not Reported	-	0%	-	0%	-	0%	1	0%	-	0%	-	0%
Female Owned 50% or less	5,109	16%	5,525	16%	6,259	15%	6,327	14%	6,017	14%	5,801	13%
Female Owned more than 50%	5,274	16%	5,838	16%	7,492	18%	8,454	19%	7,936	18%	7,638	18%
Male Owned	21,978	68%	24,024	68%	28,953	68%	30,878	68%	29,876	68%	29,957	69%
Veteran	1,597	5%	1,488	4%	2,063	5%	2,294	5%	2,352	5%	2,158	5%
EXISTING BUSINESS	22,283	69%	24,449	69%	28,472	67%	28,040	61%	27,561	63%	15,130	35%
NEW BUSINESS	10,054	31%	10,880	31%	14,153	33%	17,541	38%	16,209	37%	28,171	65%
Rural	6,075	19%	6,423	18%	7,589	18%	7,884	17%	7,448	17%	7,348	17%
Urban	26,286	81%	28,964	82%	35,115	82%	37,776	83%	36,381	83%	36,048	83%
Export	891	3%	1,089	3%	1,109	3%	1,168	3%	1,813	4%	641	1%
CAPLine	521	2%	396	1%	426	1%	327	1%	280	1%	254	1%
PLP	8,905	28%	8,266	23%	10,506	25%	11,820	26%	17,018	39%	18,833	43%
Express	15,499	48%	18,205	51%	22,287	52%	23,770	52%	20,667	47%	20,279	47%
\$150K and Under	17,767	55%	21,044	59%	25,820	60%	27,621	60%	24,924	57%	24,480	56%
>\$150K - \$350K	6,199	19%	5,818	16%	6,849	16%	7,297	16%	7,407	17%	7,564	17%
>\$350K - \$2M	7,334	23%	7,326	21%	8,518	20%	9,038	20%	9,544	22%	9,260	21%
>\$2M	1,061	3%	1,199	3%	1,517	4%	1,704	4%	1,954	4%	2,092	5%

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	2013		2014		2015		2016		2017		2018							
All 504	\$	3,654,689,000	\$	2,819,709,000	\$	3,007,265,000	\$	3,224,127,000	\$	3,748,930,000	\$	3,319,514,000						
Ethnicity																		
All Minority	\$	932,439,000	26%	\$	757,200,000	27%	\$	834,779,000	28%	\$	930,115,000	29%	\$	1,078,633,000	29%	\$	960,463,000	29%
AMERICAN INDIAN	\$	8,574,000	0%	\$	6,401,000	0%	\$	7,814,000	0%	\$	9,510,000	0%	\$	1,918,000	0%	\$	3,315,000	0%
ASIAN OR PACIFI	\$	672,256,000	18%	\$	494,331,000	18%	\$	526,670,000	18%	\$	625,883,000	19%	\$	803,512,000	21%	\$	706,335,000	21%
BLACK	\$	103,188,000	3%	\$	94,793,000	3%	\$	98,602,000	3%	\$	88,374,000	3%	\$	77,568,000	2%	\$	47,506,000	1%
HISPANIC	\$	148,421,000	4%	\$	161,675,000	6%	\$	201,693,000	7%	\$	206,348,000	6%	\$	195,635,000	5%	\$	203,307,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	260,935,000	7%	\$	225,094,000	8%	\$	253,790,000	8%	\$	273,346,000	8%	\$	380,296,000	10%	\$	529,133,000	16%
WHITE	\$	2,461,315,000	67%	\$	1,837,415,000	65%	\$	1,918,696,000	64%	\$	2,020,666,000	63%	\$	2,290,001,000	61%	\$	1,829,918,000	55%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	17,661,000	0%	\$	8,455,000	0%	\$	21,212,000	1%	\$	29,934,000	1%	\$	240,041,000	6%	\$	718,970,000	22%
Female Owned more than 50%	\$	464,486,000	13%	\$	338,956,000	12%	\$	382,923,000	13%	\$	404,930,000	13%	\$	403,574,000	11%	\$	312,150,000	9%
Male Owned	\$	3,172,542,000	87%	\$	2,472,298,000	88%	\$	2,603,130,000	87%	\$	2,789,263,000	87%	\$	3,105,315,000	83%	\$	2,288,394,000	69%
Veteran	\$	156,740,000	4%	\$	106,439,000	4%	\$	88,476,000	3%	\$	97,805,000	3%	\$	106,809,000	3%	\$	59,308,000	2%
EXISTING BUSINESS	\$	3,149,620,000	86%	\$	2,321,254,000	82%	\$	2,484,917,000	83%	\$	2,744,222,000	85%	\$	3,187,652,000	85%	\$	1,198,822,000	36%
NEW BUSINESS	\$	505,069,000	14%	\$	498,455,000	18%	\$	522,348,000	17%	\$	479,905,000	15%	\$	561,278,000	15%	\$	2,113,800,000	64%
Rural	\$	461,980,000	13%	\$	379,554,000	13%	\$	367,202,000	12%	\$	373,292,000	12%	\$	454,490,000	12%	\$	436,995,000	13%
Urban	\$	3,192,709,000	87%	\$	2,440,155,000	87%	\$	2,640,063,000	88%	\$	2,850,835,000	88%	\$	3,294,440,000	88%	\$	2,882,519,000	87%
Export	\$	101,585,000	3%	\$	132,997,000	5%	\$	159,154,000	5%	\$	149,360,000	5%	\$	56,978,000	2%	\$	54,174,000	2%
\$150K and Under	\$	65,498,000	2%	\$	47,938,000	2%	\$	43,435,000	1%	\$	41,788,000	1%	\$	47,871,000	1%	\$	39,627,000	1%
>\$150K - \$350K	\$	405,786,000	11%	\$	293,336,000	10%	\$	296,818,000	10%	\$	270,514,000	8%	\$	305,990,000	8%	\$	285,690,000	9%
>\$350K - \$2M	\$	2,228,383,000	61%	\$	1,703,432,000	60%	\$	1,816,626,000	60%	\$	1,798,179,000	56%	\$	2,090,784,000	56%	\$	1,832,644,000	55%
>\$2M	\$	955,022,000	26%	\$	775,003,000	27%	\$	850,386,000	28%	\$	1,113,646,000	35%	\$	1,304,285,000	35%	\$	1,161,553,000	35%

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	2013		2014		2015		2016		2017		2018	
All 504	5,466		4,013		4,137		4,025		4,602		4,100	
Ethnicity												
All Minority	1,234	23%	896	22%	953	23%	940	23%	1,064	23%	959	23%
AMERICAN INDIAN	11	0%	10	0%	12	0%	12	0%	6	0%	11	0%
ASIAN OR PACIFI	721	13%	449	11%	493	12%	483	12%	632	14%	541	13%
BLACK	165	3%	141	4%	134	3%	130	3%	106	2%	83	2%
HISPANIC	337	6%	296	7%	314	8%	315	8%	320	7%	324	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	345	6%	284	7%	305	7%	316	8%	378	8%	535	13%
WHITE	3,887	71%	2,833	71%	2,879	70%	2,769	69%	3,160	69%	2,606	64%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	34	1%	14	0%	28	1%	30	1%	364	8%	1,035	25%
Female Owned more than 50%	846	15%	625	16%	655	16%	665	17%	673	15%	502	12%
Male Owned	4,586	84%	3,374	84%	3,454	83%	3,330	83%	3,565	77%	2,563	63%
Veteran	279	5%	178	4%	155	4%	162	4%	165	4%	113	3%
EXISTING BUSINESS	4,851	89%	3,422	85%	3,494	84%	3,535	88%	3,989	87%	1,521	37%
NEW BUSINESS	615	11%	591	15%	643	16%	490	12%	613	13%	2,573	63%
Rural	806	15%	598	15%	615	15%	628	16%	743	16%	697	17%
Urban	4,660	85%	3,415	85%	3,522	85%	3,397	84%	3,859	84%	3,403	83%
Export	122	2%	133	3%	162	4%	130	3%	44	1%	49	1%
\$150K and Under	604	11%	430	11%	392	9%	387	10%	421	9%	347	8%
>\$150K - \$350K	1,673	31%	1,209	30%	1,202	29%	1,092	27%	1,241	27%	1,153	28%
>\$350K - \$2M	2,880	53%	2,127	53%	2,264	55%	2,197	55%	2,526	55%	2,233	54%
>\$2M	309	6%	247	6%	279	7%	349	9%	414	9%	367	9%

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