

	2013		2014		2015		2016		2017		2018							
All 7(A)	\$	7,366,991,000	\$	7,170,625,000	\$	9,019,444,100	\$	9,751,219,900	\$	10,593,786,500	\$	11,503,352,900						
Ethnicity																		
All Minority	\$	1,982,229,400	27%	\$	2,056,314,700	29%	\$	2,541,798,600	28%	\$	2,865,360,100	29%	\$	3,337,791,700	32%	\$	3,632,387,900	32%
AMERICAN INDIAN	\$	32,360,900	0%	\$	25,397,200	0%	\$	52,599,000	1%	\$	43,518,500	0%	\$	67,583,900	1%	\$	77,738,400	1%
ASIAN OR PACIFI	\$	1,462,606,700	20%	\$	1,522,765,500	21%	\$	1,811,291,400	20%	\$	2,098,280,300	22%	\$	2,403,175,400	23%	\$	2,562,748,800	22%
BLACK	\$	130,486,700	2%	\$	150,698,300	2%	\$	167,152,800	2%	\$	196,091,300	2%	\$	248,791,300	2%	\$	318,627,700	3%
HISPANIC	\$	356,775,100	5%	\$	357,453,700	5%	\$	510,755,400	6%	\$	527,470,000	5%	\$	618,241,100	6%	\$	673,273,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	853,712,800	12%	\$	1,073,220,700	15%	\$	1,214,018,800	13%	\$	1,330,747,100	14%	\$	1,572,080,100	15%	\$	1,880,543,300	16%
WHITE	\$	4,531,048,800	62%	\$	4,041,089,600	56%	\$	5,263,626,700	58%	\$	5,555,112,700	57%	\$	5,683,914,700	54%	\$	5,990,421,700	52%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,164,674,100	16%	\$	1,198,234,000	17%	\$	1,435,199,400	16%	\$	1,584,778,400	16%	\$	1,636,731,300	15%	\$	1,731,902,500	15%
Female Owned more than 50%	\$	948,052,600	13%	\$	874,338,400	12%	\$	1,140,965,800	13%	\$	1,409,402,500	14%	\$	1,517,219,100	14%	\$	1,607,888,900	14%
Male Owned	\$	5,254,264,300	71%	\$	5,098,052,600	71%	\$	6,443,278,900	71%	\$	6,757,039,000	69%	\$	7,439,836,100	70%	\$	8,163,561,500	71%
Veteran	\$	264,649,100	4%	\$	251,359,200	4%	\$	442,602,800	5%	\$	474,995,900	5%	\$	405,457,000	4%	\$	445,723,300	4%
EXISTING BUSINESS	\$	5,447,245,700	74%	\$	5,146,744,100	72%	\$	6,036,705,800	67%	\$	6,161,202,000	63%	\$	6,793,891,900	64%	\$	5,013,463,500	44%
NEW BUSINESS	\$	1,909,958,200	26%	\$	2,000,288,700	28%	\$	2,955,517,000	33%	\$	3,559,758,500	37%	\$	3,770,890,000	36%	\$	6,445,955,500	56%
Rural	\$	1,082,033,000	15%	\$	1,185,378,800	17%	\$	1,495,904,400	17%	\$	1,554,906,500	16%	\$	1,516,224,700	14%	\$	1,615,109,500	14%
Urban	\$	6,284,958,000	85%	\$	5,985,246,200	83%	\$	7,523,539,700	83%	\$	8,196,313,400	84%	\$	9,077,561,800	86%	\$	9,888,243,400	86%
Export	\$	386,801,400	5%	\$	516,018,900	7%	\$	543,551,400	6%	\$	578,117,000	6%	\$	1,242,248,100	12%	\$	462,075,200	4%
CAPLine	\$	247,132,800	3%	\$	171,305,600	2%	\$	207,080,700	2%	\$	137,847,700	1%	\$	104,833,400	1%	\$	150,654,600	1%
PLP	\$	4,008,512,500	54%	\$	4,196,385,700	59%	\$	5,558,557,700	62%	\$	6,153,241,200	63%	\$	7,306,055,600	69%	\$	8,564,274,200	74%
Express	\$	707,932,900	10%	\$	699,500,000	10%	\$	876,192,100	10%	\$	910,265,400	9%	\$	842,345,300	8%	\$	889,976,000	8%
\$150K and Under	\$	602,598,000	8%	\$	693,924,400	10%	\$	910,477,500	10%	\$	959,852,100	10%	\$	903,060,700	9%	\$	953,950,900	8%
>\$150K - \$350K	\$	939,197,700	13%	\$	852,314,800	12%	\$	1,038,629,300	12%	\$	1,141,714,500	12%	\$	1,170,301,400	11%	\$	1,216,304,000	11%
>\$350K - \$2M	\$	3,877,250,200	53%	\$	3,592,468,800	50%	\$	4,316,238,700	48%	\$	4,680,317,300	48%	\$	4,841,240,500	46%	\$	5,107,012,400	44%
>\$2M	\$	1,947,945,100	26%	\$	2,031,917,000	28%	\$	2,754,098,600	31%	\$	2,969,336,000	30%	\$	3,679,183,900	35%	\$	4,226,085,600	37%

All Activity illustrated above is as of 03/16 for each FY listed.

	2013		2014		2015		2016		2017		2018	
All 7(A)	19,424		19,772		24,958		27,041		25,501		26,971	
Ethnicity												
All Minority	4,375	23%	4,710	24%	5,877	24%	6,981	26%	6,592	26%	7,001	26%
AMERICAN INDIAN	150	1%	153	1%	175	1%	171	1%	188	1%	190	1%
ASIAN OR PACIFI	2,431	13%	2,560	13%	3,114	12%	3,536	13%	3,356	13%	3,466	13%
BLACK	472	2%	578	3%	746	3%	995	4%	976	4%	1,139	4%
HISPANIC	1,322	7%	1,419	7%	1,842	7%	2,279	8%	2,072	8%	2,206	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	2,042	11%	2,367	12%	3,421	14%	3,271	12%	3,269	13%	3,875	14%
WHITE	13,007	67%	12,695	64%	15,660	63%	16,789	62%	15,640	61%	16,095	60%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	3,055	16%	3,123	16%	3,607	14%	3,769	14%	3,500	14%	3,611	13%
Female Owned more than 50%	3,144	16%	3,190	16%	4,375	18%	5,023	19%	4,676	18%	4,754	18%
Male Owned	13,225	68%	13,459	68%	16,976	68%	18,249	67%	17,325	68%	18,606	69%
Veteran	959	5%	899	5%	1,180	5%	1,395	5%	1,384	5%	1,320	5%
EXISTING BUSINESS	13,393	69%	13,674	69%	16,680	67%	16,456	61%	15,916	62%	12,062	45%
NEW BUSINESS	6,016	31%	6,064	31%	8,230	33%	10,541	39%	9,551	37%	14,848	55%
Rural	2,528	13%	3,251	16%	3,940	16%	4,478	17%	3,954	16%	4,056	15%
Urban	16,896	87%	16,521	84%	21,018	84%	22,563	83%	21,547	84%	22,915	85%
Export	489	3%	656	3%	655	3%	742	3%	1,533	6%	374	1%
CAPLine	329	2%	229	1%	266	1%	194	1%	167	1%	143	1%
PLP	5,391	28%	4,805	24%	6,165	25%	7,047	26%	9,356	37%	11,800	44%
Express	9,211	47%	9,855	50%	12,796	51%	13,930	52%	11,738	46%	12,553	47%
\$150K and Under	10,532	54%	11,608	59%	14,980	60%	16,360	61%	14,185	56%	15,097	56%
>\$150K - \$350K	3,721	19%	3,305	17%	4,022	16%	4,314	16%	4,432	17%	4,641	17%
>\$350K - \$2M	4,544	23%	4,194	21%	5,061	20%	5,395	20%	5,707	22%	5,911	22%
>\$2M	627	3%	665	3%	895	4%	972	4%	1,177	5%	1,322	5%

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	2013		2014		2015		2016		2017		2018							
All 504	\$	2,327,116,000	\$	1,784,601,000	\$	1,770,419,000	\$	2,053,552,000	\$	2,233,048,000	\$	1,978,818,000						
Ethnicity																		
All Minority	\$	546,880,000	24%	\$	455,189,000	26%	\$	471,105,000	27%	\$	593,770,000	29%	\$	665,782,000	30%	\$	572,543,000	29%
AMERICAN INDIAN	\$	6,734,000	0%	\$	2,080,000	0%	\$	7,010,000	0%	\$	6,326,000	0%	\$	1,717,000	0%	\$	1,484,000	0%
ASIAN OR PACIFI	\$	396,311,000	17%	\$	313,195,000	18%	\$	292,345,000	17%	\$	414,538,000	20%	\$	476,490,000	21%	\$	423,117,000	21%
BLACK	\$	50,244,000	2%	\$	36,768,000	2%	\$	40,448,000	2%	\$	43,491,000	2%	\$	52,982,000	2%	\$	29,053,000	1%
HISPANIC	\$	93,591,000	4%	\$	103,146,000	6%	\$	131,302,000	7%	\$	129,415,000	6%	\$	134,593,000	6%	\$	118,889,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	184,384,000	8%	\$	149,338,000	8%	\$	149,955,000	8%	\$	160,374,000	8%	\$	212,313,000	10%	\$	305,319,000	15%
WHITE	\$	1,595,852,000	69%	\$	1,180,074,000	66%	\$	1,149,359,000	65%	\$	1,299,408,000	63%	\$	1,354,953,000	61%	\$	1,100,956,000	56%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	12,575,000	1%	\$	5,345,000	0%	\$	7,039,000	0%	\$	10,838,000	1%	\$	111,860,000	5%	\$	413,098,000	21%
Female Owned more than 50%	\$	297,260,000	13%	\$	200,274,000	11%	\$	226,079,000	13%	\$	263,559,000	13%	\$	244,620,000	11%	\$	182,822,000	9%
Male Owned	\$	2,017,281,000	87%	\$	1,578,982,000	88%	\$	1,537,301,000	87%	\$	1,779,155,000	87%	\$	1,876,568,000	84%	\$	1,382,898,000	70%
Veteran	\$	102,895,000	4%	\$	69,023,000	4%	\$	64,543,000	4%	\$	65,729,000	3%	\$	55,290,000	2%	\$	37,902,000	2%
EXISTING BUSINESS	\$	1,986,966,000	85%	\$	1,472,936,000	83%	\$	1,466,915,000	83%	\$	1,710,758,000	83%	\$	1,908,225,000	85%	\$	1,064,109,000	54%
NEW BUSINESS	\$	340,150,000	15%	\$	311,665,000	17%	\$	303,504,000	17%	\$	342,794,000	17%	\$	324,823,000	15%	\$	908,027,000	46%
Rural	\$	516,598,000	22%	\$	392,845,000	22%	\$	392,252,000	22%	\$	430,443,000	21%	\$	494,699,000	22%	\$	425,582,000	22%
Urban	\$	1,810,518,000	78%	\$	1,391,756,000	78%	\$	1,378,167,000	78%	\$	1,623,109,000	79%	\$	1,738,349,000	78%	\$	1,553,236,000	78%
Export	\$	75,957,000	3%	\$	90,869,000	5%	\$	84,877,000	5%	\$	81,629,000	4%	\$	40,612,000	2%	\$	23,243,000	1%
\$150K and Under	\$	41,779,000	2%	\$	30,865,000	2%	\$	27,460,000	2%	\$	25,958,000	1%	\$	29,412,000	1%	\$	22,987,000	1%
>\$150K - \$350K	\$	259,227,000	11%	\$	183,079,000	10%	\$	180,963,000	10%	\$	168,476,000	8%	\$	189,709,000	8%	\$	180,000,000	9%
>\$350K - \$2M	\$	1,405,768,000	60%	\$	1,063,178,000	60%	\$	1,114,204,000	63%	\$	1,119,134,000	54%	\$	1,277,751,000	57%	\$	1,109,732,000	56%
>\$2M	\$	620,342,000	27%	\$	507,479,000	28%	\$	447,792,000	25%	\$	739,984,000	36%	\$	736,176,000	33%	\$	666,099,000	34%

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	2013		2014		2015		2016		2017		2018	
All 504	3,468		2,514		2,514		2,514		2,798		2,473	
Ethnicity												
All Minority	734	21%	528	21%	557	22%	567	23%	670	24%	587	24%
AMERICAN INDIAN	7	0%	4	0%	10	0%	9	0%	4	0%	5	0%
ASIAN OR PACIFI	435	13%	273	11%	287	11%	303	12%	388	14%	338	14%
BLACK	82	2%	63	3%	63	3%	58	2%	67	2%	53	2%
HISPANIC	210	6%	188	7%	197	8%	197	8%	211	8%	191	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	224	6%	176	7%	182	7%	191	8%	219	8%	334	14%
WHITE	2,510	72%	1,810	72%	1,775	71%	1,756	70%	1,909	68%	1,552	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	20	1%	7	0%	12	0%	11	0%	170	6%	604	24%
Female Owned more than 50%	549	16%	379	15%	384	15%	428	17%	415	15%	301	12%
Male Owned	2,899	84%	2,128	85%	2,118	84%	2,075	83%	2,213	79%	1,568	63%
Veteran	188	5%	118	5%	106	4%	112	4%	102	4%	65	3%
EXISTING BUSINESS	3,074	89%	2,155	86%	2,127	85%	2,194	87%	2,433	87%	1,370	55%
NEW BUSINESS	394	11%	359	14%	387	15%	320	13%	365	13%	1,098	44%
Rural	855	25%	605	24%	622	25%	618	25%	740	26%	669	27%
Urban	2,613	75%	1,909	76%	1,892	75%	1,896	75%	2,058	74%	1,804	73%
Export	86	2%	92	4%	95	4%	78	3%	35	1%	22	1%
\$150K and Under	387	11%	277	11%	242	10%	241	10%	261	9%	202	8%
>\$150K - \$350K	1,065	31%	760	30%	730	29%	682	27%	763	27%	719	29%
>\$350K - \$2M	1,814	52%	1,317	52%	1,395	55%	1,361	54%	1,542	55%	1,345	54%
>\$2M	202	6%	160	6%	147	6%	230	9%	232	8%	207	8%

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