

	2014		2015		2016		2017		2018		2019							
All 7(A)	\$	603,826,600	\$	1,249,850,600	\$	1,246,730,300	\$	1,376,735,200	\$	1,518,850,100	\$	1,357,248,300						
Ethnicity																		
All Minority	\$	190,270,000	32%	\$	357,084,800	29%	\$	367,996,600	30%	\$	456,187,400	33%	\$	462,050,800	30%	\$	478,738,100	35%
AMERICAN INDIAN	\$	2,520,000	0%	\$	8,926,200	1%	\$	2,183,000	0%	\$	5,075,900	0%	\$	9,661,500	1%	\$	15,271,700	1%
ASIAN OR PACIFI	\$	149,204,500	25%	\$	250,691,400	20%	\$	272,637,700	22%	\$	324,725,900	24%	\$	334,552,100	22%	\$	323,905,200	24%
BLACK	\$	8,569,700	1%	\$	18,390,900	1%	\$	23,382,900	2%	\$	36,552,400	3%	\$	37,767,500	2%	\$	51,967,800	4%
HISPANIC	\$	29,975,800	5%	\$	79,076,300	6%	\$	69,793,000	6%	\$	89,833,200	7%	\$	80,069,700	5%	\$	87,593,400	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	87,669,200	15%	\$	177,127,600	14%	\$	180,074,600	14%	\$	215,342,800	16%	\$	247,339,000	16%	\$	238,811,600	18%
WHITE	\$	325,887,400	54%	\$	715,638,200	57%	\$	698,659,100	56%	\$	705,205,000	51%	\$	809,460,300	53%	\$	639,698,600	47%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	113,405,200	19%	\$	215,987,000	17%	\$	191,984,500	15%	\$	195,865,300	14%	\$	220,135,700	14%	\$	214,247,000	16%
Female Owned more than 50%	\$	85,919,900	14%	\$	135,080,500	11%	\$	172,919,100	14%	\$	200,156,900	15%	\$	245,924,500	16%	\$	190,012,000	14%
Male Owned	\$	404,501,500	67%	\$	898,783,100	72%	\$	881,826,700	71%	\$	980,713,000	71%	\$	1,052,789,900	69%	\$	952,989,300	70%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	606,886,900	45%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	152,579,100	11%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	250,100,600	18%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	335,121,100	25%
Veteran	\$	18,770,700	3%	\$	34,102,700	3%	\$	49,334,400	4%	\$	40,029,300	3%	\$	44,227,400	3%	\$	56,550,900	4%
Rural	\$	88,484,900	15%	\$	257,714,500	21%	\$	251,038,600	20%	\$	249,137,600	18%	\$	208,215,900	14%	\$	234,207,300	17%
Urban	\$	515,341,700	85%	\$	992,136,100	79%	\$	995,691,700	80%	\$	1,127,597,600	82%	\$	1,310,634,200	86%	\$	1,123,041,000	83%
Export	\$	37,832,300	6%	\$	74,344,800	6%	\$	95,845,100	8%	\$	60,541,600	4%	\$	51,493,700	3%	\$	79,786,300	6%
CAPLine	\$	15,685,000	3%	\$	39,136,600	3%	\$	12,590,000	1%	\$	9,891,800	1%	\$	8,096,000	1%	\$	11,050,000	1%
PLP	\$	376,531,100	62%	\$	710,655,000	57%	\$	721,557,800	58%	\$	858,369,200	62%	\$	1,075,802,600	71%	\$	991,218,300	73%
Express	\$	64,787,700	11%	\$	129,991,600	10%	\$	130,846,200	10%	\$	125,889,700	9%	\$	147,902,700	10%	\$	100,036,300	7%
\$150K and Under	\$	69,584,800	12%	\$	132,116,700	11%	\$	137,316,600	11%	\$	130,538,700	9%	\$	152,186,300	10%	\$	94,785,400	7%
>\$150K - \$350K	\$	67,876,700	11%	\$	139,804,700	11%	\$	154,261,900	12%	\$	153,970,600	11%	\$	187,506,000	12%	\$	172,382,400	13%
>\$350K - \$2M	\$	307,655,700	51%	\$	576,993,900	46%	\$	631,200,500	51%	\$	633,891,400	46%	\$	687,621,200	45%	\$	576,929,700	43%
>\$2M	\$	158,709,400	26%	\$	400,935,300	32%	\$	323,951,300	26%	\$	458,334,500	33%	\$	491,536,600	32%	\$	513,150,800	38%

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	2014		2015		2016		2017		2018		2019	
All 7(A)	1,937		3,501		3,897		3,667		4,288		3,015	
Ethnicity												
All Minority	459	24%	851	24%	1,073	28%	1,020	28%	1,155	27%	869	29%
AMERICAN INDIAN	15	1%	28	1%	22	1%	24	1%	35	1%	31	1%
ASIAN OR PACIFI	247	13%	463	13%	530	14%	511	14%	557	13%	424	14%
BLACK	46	2%	92	3%	183	5%	152	4%	194	5%	139	5%
HISPANIC	151	8%	268	8%	338	9%	333	9%	369	9%	275	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	261	13%	516	15%	449	12%	449	12%	591	14%	461	15%
WHITE	1,217	63%	2,134	61%	2,375	61%	2,198	60%	2,542	59%	1,685	56%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	318	16%	517	15%	548	14%	483	13%	555	13%	457	15%
Female Owned more than 50%	335	17%	609	17%	745	19%	677	18%	817	19%	507	17%
Male Owned	1,284	66%	2,375	68%	2,604	67%	2,507	68%	2,916	68%	2,051	68%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	1,516	50%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	599	20%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	502	17%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	386	13%
Veteran	95	5%	124	4%	162	4%	178	5%	207	5%	139	5%
Rural	352	18%	630	18%	672	17%	664	18%	696	16%	524	17%
Urban	1,585	82%	2,871	82%	3,225	83%	3,003	82%	3,592	84%	2,491	83%
Export	49	3%	96	3%	121	3%	66	2%	45	1%	61	2%
CAPLine	21	1%	49	1%	25	1%	23	1%	13	0%	12	0%
PLP	474	24%	774	22%	891	23%	949	26%	1,683	39%	1,369	45%
Express	1,068	55%	1,882	54%	2,148	55%	1,874	51%	2,206	51%	1,275	42%
\$150K and Under	1,259	65%	2,163	62%	2,481	64%	2,195	60%	2,599	61%	1,484	49%
>\$150K - \$350K	273	14%	540	15%	590	15%	579	16%	714	17%	659	22%
>\$350K - \$2M	354	18%	668	19%	716	18%	745	20%	815	19%	709	24%
>\$2M	51	3%	130	4%	110	3%	148	4%	160	4%	163	5%

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	2014		2015		2016		2017		2018		2019							
All 504	\$	88,719,000	\$	287,342,000	\$	314,957,000	\$	291,047,000	\$	357,005,000	\$	387,451,000						
Ethnicity																		
All Minority	\$	21,196,000	24%	\$	87,689,000	31%	\$	103,445,000	33%	\$	95,354,000	33%	\$	104,947,000	29%	\$	95,801,000	25%
AMERICAN INDIAN	\$	-	0%	\$	-	0%	\$	-	0%	\$	255,000	0%	\$	-	0%	\$	-	0%
ASIAN OR PACIFI	\$	16,635,000	19%	\$	51,590,000	18%	\$	64,465,000	20%	\$	65,920,000	23%	\$	82,706,000	23%	\$	62,188,000	16%
BLACK	\$	1,399,000	2%	\$	14,032,000	5%	\$	15,330,000	5%	\$	9,159,000	3%	\$	1,289,000	0%	\$	8,168,000	2%
HISPANIC	\$	3,162,000	4%	\$	22,067,000	8%	\$	23,650,000	8%	\$	20,275,000	7%	\$	20,697,000	6%	\$	25,445,000	7%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	2,775,000	3%	\$	22,552,000	8%	\$	26,434,000	8%	\$	36,036,000	12%	\$	46,694,000	13%	\$	82,479,000	21%
WHITE	\$	64,748,000	73%	\$	177,101,000	62%	\$	185,078,000	59%	\$	159,657,000	55%	\$	205,364,000	58%	\$	209,171,000	54%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	-	0%	\$	769,000	0%	\$	7,548,000	2%	\$	17,617,000	6%	\$	83,169,000	23%	\$	71,464,000	18%
Female Owned more than 50%	\$	5,906,000	7%	\$	32,930,000	11%	\$	33,235,000	11%	\$	35,089,000	12%	\$	29,993,000	8%	\$	41,465,000	11%
Male Owned	\$	82,813,000	93%	\$	253,643,000	88%	\$	274,174,000	87%	\$	238,341,000	82%	\$	243,843,000	68%	\$	274,522,000	71%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	289,320,000	75%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	38,212,000	10%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	59,665,000	15%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	254,000	0%
Veteran	\$	3,003,000	3%	\$	11,250,000	4%	\$	7,668,000	2%	\$	4,972,000	2%	\$	3,895,000	1%	\$	6,488,000	2%
Rural	\$	8,972,000	10%	\$	32,236,000	11%	\$	37,388,000	12%	\$	39,425,000	14%	\$	57,431,000	16%	\$	54,899,000	14%
Urban	\$	79,747,000	90%	\$	255,106,000	89%	\$	277,569,000	88%	\$	251,622,000	86%	\$	299,574,000	84%	\$	332,552,000	86%
Export	\$	6,423,000	7%	\$	11,410,000	4%	\$	12,525,000	4%	\$	5,313,000	2%	\$	2,304,000	1%	\$	2,585,000	1%
>\$150K and Under	\$	2,524,000	3%	\$	3,906,000	1%	\$	4,546,000	1%	\$	5,110,000	2%	\$	3,976,000	1%	\$	4,268,000	1%
>\$150K - \$350K	\$	13,672,000	15%	\$	28,751,000	10%	\$	23,401,000	7%	\$	21,346,000	7%	\$	31,817,000	9%	\$	29,141,000	8%
>\$350K - \$2M	\$	40,031,000	45%	\$	168,171,000	59%	\$	156,408,000	50%	\$	183,232,000	63%	\$	201,513,000	56%	\$	232,867,000	60%
>\$2M	\$	32,492,000	37%	\$	86,514,000	30%	\$	130,602,000	41%	\$	81,359,000	28%	\$	119,699,000	34%	\$	121,175,000	31%

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	2014		2015		2016		2017		2018		2019	
All 504	144		388		378		373		431		478	
Ethnicity												
All Minority	30	21%	98	25%	88	23%	93	25%	104	24%	112	23%
AMERICAN INDIAN	-	0%	-	0%	-	0%	-	0%	1	0%	-	0%
ASIAN OR PACIFI	15	10%	53	14%	44	12%	50	13%	63	15%	54	11%
BLACK	4	3%	13	3%	16	4%	12	3%	4	1%	10	2%
HISPANIC	11	8%	32	8%	28	7%	31	8%	36	8%	48	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	5	3%	24	6%	31	8%	34	9%	58	13%	72	15%
WHITE	109	76%	266	69%	259	69%	246	66%	269	62%	294	62%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	-	0%	2	1%	4	1%	33	9%	108	25%	121	25%
Female Owned more than 50%	24	17%	62	16%	54	14%	57	15%	53	12%	57	12%
Male Owned	120	83%	324	84%	320	85%	283	76%	270	63%	300	63%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	382	80%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	35	7%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	60	13%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	1	0%
Veteran	8	6%	13	3%	17	4%	11	3%	10	2%	9	2%
Rural	21	15%	60	15%	55	15%	62	17%	85	20%	82	17%
Urban	123	85%	328	85%	323	85%	311	83%	346	80%	396	83%
Export	9	6%	13	3%	14	4%	4	1%	2	0%	4	1%
\$150K and Under	25	17%	33	9%	41	11%	45	12%	33	8%	38	8%
>\$150K - \$350K	55	38%	117	30%	97	26%	85	23%	124	29%	118	25%
>\$350K - \$2M	55	38%	211	54%	197	52%	216	58%	236	55%	280	59%
>\$2M	9	6%	27	7%	43	11%	27	7%	38	9%	42	9%

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