

	2014		2015		2016		2017		2018		2019							
All 7(A)	\$	925,063,500	\$	1,668,693,200	\$	1,644,551,200	\$	1,827,833,500	\$	1,961,497,900	\$	1,920,129,500						
Ethnicity																		
All Minority	\$	302,814,100	33%	\$	485,573,200	29%	\$	487,551,800	30%	\$	594,109,900	33%	\$	606,945,400	31%	\$	682,292,200	36%
AMERICAN INDIAN	\$	3,523,300	0%	\$	12,579,500	1%	\$	3,512,000	0%	\$	6,328,600	0%	\$	10,719,000	1%	\$	20,631,300	1%
ASIAN OR PACIFI	\$	235,537,000	25%	\$	338,100,000	20%	\$	364,508,700	22%	\$	423,447,300	23%	\$	440,939,700	22%	\$	464,620,600	24%
BLACK	\$	19,093,900	2%	\$	30,424,100	2%	\$	32,973,900	2%	\$	46,547,000	3%	\$	53,032,900	3%	\$	68,408,800	4%
HISPANIC	\$	44,659,900	5%	\$	104,469,600	6%	\$	86,557,200	5%	\$	117,787,000	6%	\$	102,253,800	5%	\$	128,631,500	7%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	126,716,700	14%	\$	236,055,500	14%	\$	236,372,100	14%	\$	296,097,700	16%	\$	308,539,600	16%	\$	318,458,100	17%
WHITE	\$	495,532,700	54%	\$	947,064,500	57%	\$	920,627,300	56%	\$	937,625,900	51%	\$	1,046,012,900	53%	\$	919,379,200	48%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	153,856,700	17%	\$	263,658,700	16%	\$	261,240,100	16%	\$	252,362,900	14%	\$	280,122,600	14%	\$	309,213,400	16%
Female Owned more than 50%	\$	136,833,300	15%	\$	185,137,000	11%	\$	226,862,400	14%	\$	265,255,600	15%	\$	301,060,700	15%	\$	257,412,100	13%
Male Owned	\$	634,373,500	69%	\$	1,219,897,500	73%	\$	1,156,448,700	70%	\$	1,310,215,000	72%	\$	1,380,314,600	70%	\$	1,353,504,000	70%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	883,676,000	46%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	219,544,000	11%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	341,008,000	18%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	459,676,400	24%
Veteran	\$	30,812,700	3%	\$	57,357,300	3%	\$	64,849,900	4%	\$	59,394,800	3%	\$	57,043,800	3%	\$	78,290,000	4%
Rural	\$	138,309,600	15%	\$	338,896,200	20%	\$	326,431,400	20%	\$	316,009,500	17%	\$	277,180,100	14%	\$	312,487,300	16%
Urban	\$	786,753,900	85%	\$	1,329,797,000	80%	\$	1,318,119,800	80%	\$	1,511,824,000	83%	\$	1,684,317,800	86%	\$	1,607,642,200	84%
Export	\$	61,266,700	7%	\$	92,540,500	6%	\$	106,490,300	6%	\$	86,964,000	5%	\$	71,034,400	4%	\$	113,206,100	6%
CAPLine	\$	21,799,000	2%	\$	49,132,600	3%	\$	25,640,000	2%	\$	12,791,800	1%	\$	12,696,000	1%	\$	16,300,000	1%
PLP	\$	582,457,400	63%	\$	953,234,700	57%	\$	965,830,900	59%	\$	1,104,449,400	60%	\$	1,367,645,900	70%	\$	1,394,099,900	73%
Express	\$	95,137,300	10%	\$	168,592,300	10%	\$	171,137,600	10%	\$	160,303,700	9%	\$	186,394,500	10%	\$	140,625,200	7%
\$150K and Under	\$	99,771,900	11%	\$	172,378,700	10%	\$	180,191,200	11%	\$	169,725,500	9%	\$	191,736,300	10%	\$	132,633,600	7%
>\$150K - \$350K	\$	104,849,700	11%	\$	192,353,200	12%	\$	198,440,100	12%	\$	204,698,500	11%	\$	232,005,900	12%	\$	232,164,700	12%
>\$350K - \$2M	\$	464,873,800	50%	\$	765,664,000	46%	\$	814,294,400	50%	\$	822,350,500	45%	\$	885,994,100	45%	\$	851,869,400	44%
>\$2M	\$	255,568,100	28%	\$	538,297,300	32%	\$	451,625,500	27%	\$	631,059,000	35%	\$	651,761,600	33%	\$	703,461,800	37%

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	2014		2015		2016		2017		2018		2019	
All 7(A)	2,825		4,626		5,074		4,785		5,394		4,218	
Ethnicity												
All Minority	686	24%	1,156	25%	1,388	27%	1,315	27%	1,460	27%	1,203	29%
AMERICAN INDIAN	24	1%	39	1%	27	1%	34	1%	41	1%	40	1%
ASIAN OR PACIFI	375	13%	625	14%	703	14%	660	14%	707	13%	603	14%
BLACK	71	3%	126	3%	232	5%	197	4%	256	5%	194	5%
HISPANIC	216	8%	366	8%	426	8%	424	9%	456	8%	366	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	365	13%	658	14%	593	12%	589	12%	728	13%	630	15%
WHITE	1,774	63%	2,812	61%	3,093	61%	2,881	60%	3,206	59%	2,385	57%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	438	16%	686	15%	717	14%	633	13%	681	13%	625	15%
Female Owned more than 50%	494	17%	797	17%	970	19%	889	19%	1,011	19%	722	17%
Male Owned	1,893	67%	3,143	68%	3,387	67%	3,263	68%	3,702	69%	2,871	68%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	2,132	51%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	826	20%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	706	17%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	539	13%
Veteran	154	5%	166	4%	220	4%	231	5%	262	5%	195	5%
Rural	486	17%	821	18%	882	17%	856	18%	890	16%	698	17%
Urban	2,339	83%	3,805	82%	4,192	83%	3,929	82%	4,504	84%	3,520	83%
Export	79	3%	120	3%	143	3%	95	2%	57	1%	83	2%
CAPLine	32	1%	66	1%	33	1%	28	1%	17	0%	17	0%
PLP	715	25%	1,047	23%	1,170	23%	1,228	26%	2,109	39%	1,907	45%
Express	1,514	54%	2,420	52%	2,803	55%	2,413	50%	2,766	51%	1,794	43%
\$150K and Under	1,781	63%	2,811	61%	3,242	64%	2,850	60%	3,252	60%	2,080	49%
>\$150K - \$350K	422	15%	741	16%	762	15%	771	16%	884	16%	895	21%
>\$350K - \$2M	540	19%	899	19%	920	18%	964	20%	1,048	19%	1,018	24%
>\$2M	82	3%	175	4%	150	3%	200	4%	210	4%	225	5%

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	2014		2015		2016		2017		2018		2019							
All 504	\$	197,636,000	\$	370,172,000	\$	443,921,000	\$	368,969,000	\$	443,742,000	\$	523,971,000						
Ethnicity																		
All Minority	\$	52,903,000	27%	\$	112,190,000	30%	\$	156,961,000	35%	\$	116,056,000	31%	\$	131,142,000	30%	\$	132,447,000	25%
AMERICAN INDIAN	\$	-	0%	\$	-	0%	\$	-	0%	\$	255,000	0%	\$	-	0%	\$	-	0%
ASIAN OR PACIFI	\$	40,781,000	21%	\$	64,490,000	17%	\$	102,855,000	23%	\$	76,419,000	21%	\$	98,308,000	22%	\$	79,997,000	15%
BLACK	\$	2,532,000	1%	\$	17,656,000	5%	\$	20,182,000	5%	\$	13,772,000	4%	\$	1,579,000	0%	\$	14,476,000	3%
HISPANIC	\$	9,590,000	5%	\$	30,044,000	8%	\$	33,924,000	8%	\$	25,865,000	7%	\$	31,000,000	7%	\$	37,974,000	7%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	8,307,000	4%	\$	30,203,000	8%	\$	38,333,000	9%	\$	37,946,000	10%	\$	66,847,000	15%	\$	103,016,000	20%
WHITE	\$	136,426,000	69%	\$	227,779,000	62%	\$	248,627,000	56%	\$	214,967,000	58%	\$	245,753,000	55%	\$	288,508,000	55%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	-	0%	\$	1,374,000	0%	\$	9,013,000	2%	\$	22,836,000	6%	\$	100,009,000	23%	\$	101,408,000	19%
Female Owned more than 50%	\$	12,806,000	6%	\$	49,233,000	13%	\$	50,532,000	11%	\$	47,121,000	13%	\$	35,788,000	8%	\$	52,836,000	10%
Male Owned	\$	184,830,000	94%	\$	319,565,000	86%	\$	384,376,000	87%	\$	299,012,000	81%	\$	307,945,000	69%	\$	369,727,000	71%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	390,590,000	75%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	54,336,000	10%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	78,791,000	15%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	254,000	0%
Veteran	\$	7,100,000	4%	\$	14,314,000	4%	\$	12,139,000	3%	\$	6,367,000	2%	\$	5,621,000	1%	\$	10,778,000	2%
Rural	\$	20,618,000	10%	\$	40,063,000	11%	\$	60,361,000	14%	\$	46,637,000	13%	\$	68,210,000	15%	\$	71,685,000	14%
Urban	\$	177,018,000	90%	\$	330,109,000	89%	\$	383,560,000	86%	\$	322,332,000	87%	\$	375,532,000	85%	\$	452,286,000	86%
Export	\$	15,500,000	8%	\$	17,607,000	5%	\$	17,149,000	4%	\$	9,330,000	3%	\$	2,740,000	1%	\$	2,999,000	1%
>\$150K and Under	\$	5,124,000	3%	\$	5,218,000	1%	\$	5,101,000	1%	\$	6,433,000	2%	\$	5,230,000	1%	\$	5,974,000	1%
>\$150K - \$350K	\$	28,392,000	14%	\$	34,944,000	9%	\$	30,724,000	7%	\$	30,686,000	8%	\$	38,513,000	9%	\$	37,256,000	7%
>\$350K - \$2M	\$	115,397,000	58%	\$	232,162,000	63%	\$	226,615,000	51%	\$	239,237,000	65%	\$	256,360,000	58%	\$	298,024,000	57%
>\$2M	\$	48,723,000	25%	\$	97,848,000	26%	\$	181,481,000	41%	\$	92,613,000	25%	\$	143,639,000	32%	\$	182,717,000	35%

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	2014		2015		2016		2017		2018		2019	
All 504	334		520		510		498		546		623	
Ethnicity												
All Minority	69	21%	133	26%	129	25%	123	25%	134	25%	145	23%
AMERICAN INDIAN	-	0%	-	0%	-	0%	-	0%	1	0%	-	0%
ASIAN OR PACIFI	31	9%	67	13%	63	12%	65	13%	77	14%	67	11%
BLACK	10	3%	18	3%	24	5%	17	3%	6	1%	16	3%
HISPANIC	28	8%	48	9%	42	8%	41	8%	50	9%	62	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	16	5%	31	6%	46	9%	39	8%	78	14%	89	14%
WHITE	249	75%	356	68%	335	66%	336	67%	334	61%	389	62%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	-	0%	3	1%	5	1%	40	8%	133	24%	160	26%
Female Owned more than 50%	47	14%	82	16%	76	15%	80	16%	66	12%	73	12%
Male Owned	287	86%	435	84%	429	84%	378	76%	347	64%	390	63%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	502	81%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	46	7%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	74	12%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	1	0%
Veteran	18	5%	20	4%	24	5%	14	3%	13	2%	12	2%
Rural	51	15%	81	16%	81	16%	74	15%	101	18%	109	17%
Urban	283	85%	439	84%	429	84%	424	85%	445	82%	514	83%
Export	17	5%	19	4%	20	4%	9	2%	3	1%	5	1%
\$150K and Under	48	14%	46	9%	46	9%	56	11%	43	8%	52	8%
>\$150K - \$350K	120	36%	143	28%	127	25%	124	25%	153	28%	150	24%
>\$350K - \$2M	153	46%	300	58%	280	55%	286	57%	305	56%	359	58%
>\$2M	13	4%	31	6%	57	11%	32	6%	45	8%	62	10%

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