

	2013		2014		2015		2016		2017		2018							
All 7(A)	\$	6,684,246,800	\$	6,506,191,700	\$	8,191,028,600	\$	8,851,540,900	\$	9,591,863,400	\$	10,695,290,500						
Ethnicity																		
All Minority	\$	1,812,647,200	27%	\$	1,864,500,500	29%	\$	2,312,375,700	28%	\$	2,614,396,500	30%	\$	3,057,392,400	32%	\$	3,400,934,300	32%
AMERICAN INDIAN	\$	29,979,100	0%	\$	24,291,000	0%	\$	49,309,100	1%	\$	38,100,400	0%	\$	62,904,200	1%	\$	74,226,000	1%
ASIAN OR PACIFI	\$	1,343,105,700	20%	\$	1,389,829,200	21%	\$	1,648,379,500	20%	\$	1,920,364,900	22%	\$	2,202,285,700	23%	\$	2,396,281,900	22%
BLACK	\$	117,394,500	2%	\$	130,420,400	2%	\$	154,969,400	2%	\$	176,316,000	2%	\$	230,228,700	2%	\$	292,287,700	3%
HISPANIC	\$	322,167,900	5%	\$	319,959,900	5%	\$	459,717,700	6%	\$	479,615,200	5%	\$	561,973,800	6%	\$	638,138,700	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	775,748,200	12%	\$	980,887,500	15%	\$	1,116,225,000	14%	\$	1,206,777,900	14%	\$	1,405,071,300	15%	\$	1,752,508,100	16%
WHITE	\$	4,095,851,400	61%	\$	3,660,803,700	56%	\$	4,762,427,900	58%	\$	5,030,366,500	57%	\$	5,129,399,700	53%	\$	5,541,848,100	52%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,051,670,000	16%	\$	1,074,840,100	17%	\$	1,293,400,300	16%	\$	1,441,999,900	16%	\$	1,473,929,200	15%	\$	1,614,434,400	15%
Female Owned more than 50%	\$	871,719,400	13%	\$	793,849,100	12%	\$	1,031,683,900	13%	\$	1,258,229,000	14%	\$	1,382,998,000	14%	\$	1,499,809,100	14%
Male Owned	\$	4,760,857,400	71%	\$	4,637,502,500	71%	\$	5,865,944,400	72%	\$	6,151,312,000	69%	\$	6,734,936,200	70%	\$	7,581,047,000	71%
Veteran	\$	234,699,100	4%	\$	220,193,300	3%	\$	401,261,100	5%	\$	440,883,900	5%	\$	355,868,200	4%	\$	419,828,600	4%
EXISTING BUSINESS	\$	4,942,395,400	74%	\$	4,675,536,800	72%	\$	5,476,366,300	67%	\$	5,624,978,300	64%	\$	6,152,755,600	64%	\$	4,910,154,200	46%
NEW BUSINESS	\$	1,732,064,300	26%	\$	1,808,170,500	28%	\$	2,688,098,000	33%	\$	3,200,236,700	36%	\$	3,410,253,200	36%	\$	5,750,579,400	54%
Rural	\$	961,020,700	14%	\$	1,092,501,000	17%	\$	1,377,329,000	17%	\$	1,417,491,000	16%	\$	1,387,223,300	14%	\$	1,486,065,600	14%
Urban	\$	5,723,226,100	86%	\$	5,413,690,700	83%	\$	6,813,699,600	83%	\$	7,434,049,900	84%	\$	8,204,640,100	86%	\$	9,209,224,900	86%
Export	\$	353,882,200	5%	\$	457,971,500	7%	\$	498,430,500	6%	\$	524,344,100	6%	\$	1,207,377,500	13%	\$	428,727,100	4%
CAPLine	\$	223,576,800	3%	\$	149,444,800	2%	\$	192,433,500	2%	\$	127,564,700	1%	\$	95,284,400	1%	\$	135,701,500	1%
PLP	\$	3,667,679,900	55%	\$	3,825,986,500	59%	\$	5,039,285,800	62%	\$	5,628,579,700	64%	\$	6,619,222,200	69%	\$	7,985,939,600	75%
Express	\$	642,926,100	10%	\$	625,760,000	10%	\$	796,714,300	10%	\$	828,889,200	9%	\$	760,343,900	8%	\$	819,347,300	8%
\$150K and Under	\$	547,913,700	8%	\$	618,251,500	10%	\$	827,297,500	10%	\$	866,311,300	10%	\$	812,499,200	8%	\$	879,380,800	8%
>\$150K - \$350K	\$	846,484,200	13%	\$	771,355,500	12%	\$	947,538,700	12%	\$	1,030,434,400	12%	\$	1,057,333,900	11%	\$	1,112,523,500	10%
>\$350K - \$2M	\$	3,526,987,100	53%	\$	3,275,038,200	50%	\$	3,902,102,200	48%	\$	4,264,869,100	48%	\$	4,392,275,400	46%	\$	4,740,274,000	44%
>\$2M	\$	1,762,861,800	26%	\$	1,841,546,500	28%	\$	2,514,090,200	31%	\$	2,689,926,100	30%	\$	3,329,754,900	35%	\$	3,963,112,200	37%

All Activity illustrated above is as of 03/02 for each FY listed.

	2013		2014		2015		2016		2017		2018	
All 7(A)	17,647		17,756		22,643		24,491		23,028		24,831	
Ethnicity												
All Minority	4,004	23%	4,250	24%	5,329	24%	6,394	26%	5,977	26%	6,486	26%
AMERICAN INDIAN	142	1%	137	1%	160	1%	156	1%	166	1%	176	1%
ASIAN OR PACIFI	2,216	13%	2,343	13%	2,824	12%	3,243	13%	3,067	13%	3,217	13%
BLACK	430	2%	503	3%	671	3%	917	4%	889	4%	1,047	4%
HISPANIC	1,216	7%	1,267	7%	1,674	7%	2,078	8%	1,855	8%	2,046	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	1,857	11%	2,114	12%	3,173	14%	2,971	12%	2,944	13%	3,578	14%
WHITE	11,786	67%	11,392	64%	14,141	62%	15,126	62%	14,107	61%	14,767	59%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	2,781	16%	2,771	16%	3,277	14%	3,435	14%	3,168	14%	3,311	13%
Female Owned more than 50%	2,859	16%	2,874	16%	3,948	17%	4,507	18%	4,240	18%	4,386	18%
Male Owned	12,007	68%	12,111	68%	15,418	68%	16,549	68%	15,620	68%	17,134	69%
Veteran	863	5%	821	5%	1,063	5%	1,269	5%	1,217	5%	1,224	5%
EXISTING BUSINESS	12,145	69%	12,283	69%	15,131	67%	14,863	61%	14,375	62%	11,649	47%
NEW BUSINESS	5,487	31%	5,442	31%	7,466	33%	9,588	39%	8,620	37%	13,128	53%
Rural	2,178	12%	2,909	16%	3,595	16%	4,105	17%	3,573	16%	3,713	15%
Urban	15,469	88%	14,847	84%	19,048	84%	20,386	83%	19,455	84%	21,118	85%
Export	442	3%	590	3%	598	3%	683	3%	1,485	6%	346	1%
CAPLine	291	2%	204	1%	245	1%	180	1%	149	1%	131	1%
PLP	4,924	28%	4,431	25%	5,562	25%	6,428	26%	8,337	36%	10,896	44%
Express	8,371	47%	8,757	49%	11,616	51%	12,642	52%	10,594	46%	11,530	46%
\$150K and Under	9,571	54%	10,329	58%	13,591	60%	14,809	60%	12,778	55%	13,873	56%
>\$150K - \$350K	3,357	19%	2,996	17%	3,670	16%	3,896	16%	4,010	17%	4,243	17%
>\$350K - \$2M	4,151	24%	3,827	22%	4,566	20%	4,906	20%	5,176	22%	5,476	22%
>\$2M	568	3%	604	3%	816	4%	880	4%	1,064	5%	1,239	5%

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	2013		2014		2015		2016		2017		2018							
All 504	\$	2,123,469,000	\$	1,620,991,000	\$	1,624,170,000	\$	1,874,310,000	\$	2,026,571,000	\$	1,818,463,000						
Ethnicity																		
All Minority	\$	492,546,000	23%	\$	413,506,000	26%	\$	423,961,000	26%	\$	554,016,000	30%	\$	602,447,000	30%	\$	541,847,000	30%
AMERICAN INDIAN	\$	4,817,000	0%	\$	1,748,000	0%	\$	6,588,000	0%	\$	1,274,000	0%	\$	1,484,000	0%			
ASIAN OR PACIFI	\$	358,648,000	17%	\$	294,331,000	18%	\$	268,616,000	17%	\$	429,911,000	21%	\$	400,576,000	22%			
BLACK	\$	42,628,000	2%	\$	29,361,000	2%	\$	29,755,000	2%	\$	45,451,000	2%	\$	26,035,000	1%			
HISPANIC	\$	86,453,000	4%	\$	88,066,000	5%	\$	119,002,000	7%	\$	119,744,000	6%	\$	125,811,000	6%	\$	113,752,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%			
UNDETERMINED	\$	167,381,000	8%	\$	141,279,000	9%	\$	141,318,000	9%	\$	147,833,000	8%	\$	182,722,000	9%	\$	278,171,000	15%
WHITE	\$	1,463,542,000	69%	\$	1,066,206,000	66%	\$	1,058,891,000	65%	\$	1,172,461,000	63%	\$	1,241,402,000	61%	\$	998,445,000	55%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%			
Female Owned 50% or less	\$	9,544,000	0%	\$	5,137,000	0%	\$	7,039,000	0%	\$	7,995,000	0%	\$	96,662,000	5%	\$	370,633,000	20%
Female Owned more than 50%	\$	262,891,000	12%	\$	172,213,000	11%	\$	204,533,000	13%	\$	238,550,000	13%	\$	221,157,000	11%	\$	167,085,000	9%
Male Owned	\$	1,851,034,000	87%	\$	1,443,641,000	89%	\$	1,412,598,000	87%	\$	1,627,765,000	87%	\$	1,708,752,000	84%	\$	1,280,745,000	70%
Veteran	\$	94,871,000	4%	\$	63,742,000	4%	\$	61,333,000	4%	\$	61,995,000	3%	\$	53,248,000	3%	\$	36,739,000	2%
EXISTING BUSINESS	\$	1,817,900,000	86%	\$	1,347,378,000	83%	\$	1,356,479,000	84%	\$	1,549,154,000	83%	\$	1,744,047,000	86%	\$	1,029,174,000	57%
NEW BUSINESS	\$	305,569,000	14%	\$	273,613,000	17%	\$	267,691,000	16%	\$	325,156,000	17%	\$	282,524,000	14%	\$	782,607,000	43%
Rural	\$	462,431,000	22%	\$	354,056,000	22%	\$	364,197,000	22%	\$	405,487,000	22%	\$	454,613,000	22%	\$	383,351,000	21%
Urban	\$	1,661,038,000	78%	\$	1,266,935,000	78%	\$	1,259,973,000	78%	\$	1,468,823,000	78%	\$	1,571,958,000	78%	\$	1,435,112,000	79%
Export	\$	69,364,000	3%	\$	82,956,000	5%	\$	82,982,000	5%	\$	72,907,000	4%	\$	34,084,000	2%	\$	21,919,000	1%
\$150K and Under	\$	38,066,000	2%	\$	28,068,000	2%	\$	24,203,000	1%	\$	24,021,000	1%	\$	27,158,000	1%	\$	21,341,000	1%
>\$150K - \$350K	\$	237,243,000	11%	\$	163,274,000	10%	\$	160,834,000	10%	\$	157,306,000	8%	\$	173,015,000	9%	\$	159,407,000	9%
>\$350K - \$2M	\$	1,291,265,000	61%	\$	961,060,000	59%	\$	1,026,858,000	63%	\$	1,014,655,000	54%	\$	1,139,445,000	56%	\$	1,006,513,000	55%
>\$2M	\$	556,895,000	26%	\$	468,589,000	29%	\$	412,275,000	25%	\$	678,328,000	36%	\$	686,953,000	34%	\$	631,202,000	35%

All Activity illustrated above is as of 03/02 for each FY listed.

	2013		2014		2015		2016		2017		2018	
All 504	3,161		2,272		2,278		2,297		2,534		2,245	
Ethnicity												
All Minority	655	21%	473	21%	501	22%	507	22%	595	23%	545	24%
AMERICAN INDIAN	4	0%	3	0%	9	0%	8	0%	3	0%	5	0%
ASIAN OR PACIFI	394	12%	254	11%	263	12%	279	12%	346	14%	315	14%
BLACK	68	2%	51	2%	48	2%	41	2%	55	2%	46	2%
HISPANIC	189	6%	165	7%	181	8%	179	8%	191	8%	179	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	200	6%	166	7%	163	7%	175	8%	192	8%	300	13%
WHITE	2,306	73%	1,633	72%	1,614	71%	1,615	70%	1,747	69%	1,400	62%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	16	1%	6	0%	12	1%	10	0%	151	6%	544	24%
Female Owned more than 50%	494	16%	340	15%	347	15%	392	17%	373	15%	273	12%
Male Owned	2,651	84%	1,926	85%	1,919	84%	1,895	82%	2,010	79%	1,428	64%
Veteran	169	5%	108	5%	97	4%	107	5%	92	4%	63	3%
EXISTING BUSINESS	2,805	89%	1,950	86%	1,943	85%	1,999	87%	2,211	87%	1,332	59%
NEW BUSINESS	356	11%	322	14%	335	15%	298	13%	323	13%	908	40%
Rural	783	25%	551	24%	564	25%	576	25%	681	27%	603	27%
Urban	2,378	75%	1,721	76%	1,714	75%	1,721	75%	1,853	73%	1,642	73%
Export	77	2%	84	4%	93	4%	70	3%	31	1%	20	1%
\$150K and Under	353	11%	253	11%	213	9%	223	10%	239	9%	188	8%
>\$150K - \$350K	974	31%	678	30%	652	29%	635	28%	693	27%	640	29%
>\$350K - \$2M	1,654	52%	1,194	53%	1,277	56%	1,228	53%	1,387	55%	1,222	54%
>\$2M	180	6%	147	6%	136	6%	211	9%	215	8%	195	9%

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