

	2013		2014		2015		2016		2017		2018							
All 7(A)	\$	15,053,346,200	\$	16,481,594,600	\$	21,105,610,300	\$	20,874,848,843	\$	22,397,395,500	\$	22,382,272,300						
Ethnicity																		
All Minority	\$	4,181,138,400	28%	\$	4,765,765,300	29%	\$	6,082,131,100	29%	\$	6,342,018,600	30%	\$	7,152,585,100	32%	\$	7,317,287,600	33%
AMERICAN INDIAN	\$	68,458,000	0%	\$	76,407,700	0%	\$	130,899,800	1%	\$	103,864,900	0%	\$	126,713,000	1%	\$	159,839,400	1%
ASIAN OR PACIFI	\$	3,117,051,800	21%	\$	3,522,478,900	21%	\$	4,330,991,300	21%	\$	4,633,364,900	22%	\$	5,202,455,100	23%	\$	5,145,060,800	23%
BLACK	\$	274,447,300	2%	\$	314,315,800	2%	\$	434,949,200	2%	\$	454,418,800	2%	\$	559,395,000	2%	\$	683,095,900	3%
HISPANIC	\$	721,181,300	5%	\$	852,562,900	5%	\$	1,185,290,800	6%	\$	1,150,370,000	6%	\$	1,260,444,000	6%	\$	1,329,291,500	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%
UNDETERMINED	\$	1,848,494,200	12%	\$	2,429,795,800	15%	\$	2,894,673,600	14%	\$	2,768,615,943	13%	\$	3,367,921,700	15%	\$	3,632,210,800	16%
WHITE	\$	9,023,713,600	60%	\$	9,286,033,500	56%	\$	12,128,805,600	57%	\$	11,764,214,300	56%	\$	11,876,888,700	53%	\$	11,432,773,900	51%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	2,448,619,000	16%	\$	2,802,296,300	17%	\$	3,498,412,700	17%	\$	3,351,307,500	16%	\$	3,477,000,100	16%	\$	3,437,985,500	15%
Female Owned more than 50%	\$	1,938,569,300	13%	\$	2,130,866,600	13%	\$	2,753,480,700	13%	\$	2,958,210,343	14%	\$	3,178,394,300	14%	\$	3,048,454,600	14%
Male Owned	\$	10,666,157,900	71%	\$	11,548,431,700	70%	\$	14,853,716,900	70%	\$	14,565,267,000	70%	\$	15,742,001,100	70%	\$	15,895,832,200	71%
Veteran	\$	523,900,800	3%	\$	534,466,700	3%	\$	1,087,157,900	5%	\$	989,834,400	5%	\$	878,285,100	4%	\$	846,301,200	4%
EXISTING BUSINESS	\$	10,991,089,300	73%	\$	11,473,291,800	70%	\$	13,938,733,800	66%	\$	13,497,187,600	65%	\$	14,315,737,800	64%	\$	6,361,586,000	28%
NEW BUSINESS	\$	4,047,450,700	27%	\$	4,938,551,400	30%	\$	7,096,392,200	34%	\$	7,304,002,300	35%	\$	8,007,255,200	36%	\$	15,913,075,700	71%
Rural	\$	2,622,267,600	17%	\$	2,782,295,400	17%	\$	3,691,450,800	17%	\$	3,700,630,300	18%	\$	3,741,749,500	17%	\$	3,705,913,900	17%
Urban	\$	12,431,078,600	83%	\$	13,699,299,200	83%	\$	17,414,159,500	83%	\$	17,174,218,543	82%	\$	18,655,646,000	83%	\$	18,676,358,400	83%
Export	\$	861,851,500	6%	\$	1,036,816,400	6%	\$	1,145,035,500	5%	\$	1,168,624,600	6%	\$	1,638,024,000	7%	\$	943,898,700	4%
CAPLine	\$	455,090,400	3%	\$	368,285,000	2%	\$	407,930,500	2%	\$	285,334,800	1%	\$	244,009,300	1%	\$	296,407,500	1%
PLP	\$	8,379,763,200	56%	\$	9,843,895,200	60%	\$	13,540,900,600	64%	\$	13,312,344,043	64%	\$	15,947,973,300	71%	\$	16,516,325,600	74%
Express	\$	1,437,002,600	10%	\$	1,670,091,300	10%	\$	1,964,723,200	9%	\$	1,918,938,500	9%	\$	1,868,089,400	8%	\$	1,753,729,400	8%
\$150K and Under	\$	1,265,082,300	8%	\$	1,626,269,200	10%	\$	2,036,081,600	10%	\$	2,000,385,543	10%	\$	2,033,298,400	9%	\$	1,879,350,200	8%
>\$150K - \$350K	\$	1,954,177,700	13%	\$	1,938,045,000	12%	\$	2,355,891,200	11%	\$	2,407,690,100	12%	\$	2,434,880,700	11%	\$	2,443,564,600	11%
>\$350K - \$2M	\$	7,686,455,600	51%	\$	8,073,731,200	49%	\$	10,236,763,400	49%	\$	9,776,434,300	47%	\$	10,259,334,300	46%	\$	9,858,546,400	44%
>\$2M	\$	4,147,630,600	28%	\$	4,843,549,200	29%	\$	6,476,874,100	31%	\$	6,690,338,900	32%	\$	7,669,882,100	34%	\$	8,200,811,100	37%

All Activity illustrated above is as of 08/24 for each FY listed.

	2013		2014		2015		2016		2017		2018	
All 7(A)	40,260		45,421		56,517		56,533		55,078		52,964	
Ethnicity												
All Minority	9,420	23%	10,804	24%	13,897	25%	14,759	26%	14,491	26%	14,197	27%
AMERICAN INDIAN	301	1%	322	1%	412	1%	365	1%	398	1%	382	1%
ASIAN OR PACIFI	5,223	13%	5,795	13%	7,164	13%	7,395	13%	7,275	13%	6,901	13%
BLACK	964	2%	1,344	3%	1,872	3%	2,099	4%	2,210	4%	2,395	5%
HISPANIC	2,932	7%	3,343	7%	4,449	8%	4,900	9%	4,606	8%	4,519	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	2	0%	-	0%
UNDETERMINED	4,320	11%	5,742	13%	7,309	13%	6,703	12%	7,193	13%	7,433	14%
WHITE	26,520	66%	28,875	64%	35,311	62%	35,071	62%	33,394	61%	31,334	59%
Gender												
Not Reported	-	0%	-	0%	-	0%	1	0%	-	0%	-	0%
Female Owned 50% or less	6,357	16%	7,009	15%	8,278	15%	7,926	14%	7,537	14%	7,231	14%
Female Owned more than 50%	6,681	17%	7,634	17%	10,051	18%	10,493	19%	9,978	18%	9,409	18%
Male Owned	27,222	68%	30,778	68%	38,188	68%	38,113	67%	37,563	68%	36,324	69%
Veteran	1,953	5%	1,876	4%	2,770	5%	2,865	5%	2,904	5%	2,677	5%
EXISTING BUSINESS	27,658	69%	31,178	69%	37,127	66%	34,761	61%	34,733	63%	16,971	32%
NEW BUSINESS	12,574	31%	14,168	31%	19,293	34%	21,678	38%	20,271	37%	35,872	68%
Rural	7,527	19%	8,056	18%	9,830	17%	9,718	17%	9,264	17%	8,978	17%
Urban	32,733	81%	37,365	82%	46,687	83%	46,815	83%	45,814	83%	43,986	83%
Export	1,127	3%	1,354	3%	1,445	3%	1,419	3%	1,941	4%	816	2%
CAPLine	620	2%	503	1%	570	1%	417	1%	334	1%	322	1%
PLP	11,110	28%	10,698	24%	14,815	26%	14,845	26%	21,698	39%	23,008	43%
Express	19,196	48%	23,328	51%	28,582	51%	29,156	52%	26,131	47%	24,612	46%
\$150K and Under	22,078	55%	26,925	59%	33,446	59%	33,943	60%	31,519	57%	29,676	56%
>\$150K - \$350K	7,751	19%	7,483	16%	9,067	16%	9,104	16%	9,220	17%	9,310	18%
>\$350K - \$2M	9,098	23%	9,423	21%	11,878	21%	11,313	20%	11,916	22%	11,407	22%
>\$2M	1,333	3%	1,590	4%	2,126	4%	2,173	4%	2,423	4%	2,571	5%

All Activity illustrated above is as of 08/24 for each FY listed.

	2013		2014		2015		2016		2017		2018							
All 504	\$	4,598,549,000	\$	3,654,495,000	\$	3,804,261,000	\$	4,074,944,000	\$	4,498,071,000	\$	4,253,081,000						
Ethnicity																		
All Minority	\$	1,194,379,000	26%	\$	938,741,000	26%	\$	1,087,228,000	29%	\$	1,229,941,000	30%	\$	1,286,189,000	29%	\$	1,219,628,000	29%
AMERICAN INDIAN	\$	9,348,000	0%	\$	8,107,000	0%	\$	8,090,000	0%	\$	11,340,000	0%	\$	1,918,000	0%	\$	4,368,000	0%
ASIAN OR PACIFI	\$	838,523,000	18%	\$	603,229,000	17%	\$	696,561,000	18%	\$	822,262,000	20%	\$	954,168,000	21%	\$	880,150,000	21%
BLACK	\$	146,755,000	3%	\$	126,133,000	3%	\$	134,556,000	4%	\$	142,633,000	4%	\$	93,247,000	2%	\$	58,191,000	1%
HISPANIC	\$	199,753,000	4%	\$	201,272,000	6%	\$	248,021,000	7%	\$	253,706,000	6%	\$	236,856,000	5%	\$	276,919,000	7%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	341,106,000	7%	\$	281,531,000	8%	\$	331,723,000	9%	\$	358,420,000	9%	\$	491,020,000	11%	\$	685,809,000	16%
WHITE	\$	3,063,064,000	67%	\$	2,434,223,000	67%	\$	2,385,310,000	63%	\$	2,486,583,000	61%	\$	2,720,862,000	60%	\$	2,347,644,000	55%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	22,710,000	0%	\$	11,457,000	0%	\$	24,994,000	1%	\$	71,571,000	2%	\$	403,201,000	9%	\$	915,286,000	22%
Female Owned more than 50%	\$	601,585,000	13%	\$	457,866,000	13%	\$	503,209,000	13%	\$	526,701,000	13%	\$	467,060,000	10%	\$	393,521,000	9%
Male Owned	\$	3,974,254,000	86%	\$	3,185,172,000	87%	\$	3,276,058,000	86%	\$	3,476,672,000	85%	\$	3,627,810,000	81%	\$	2,944,274,000	69%
Veteran	\$	189,814,000	4%	\$	145,052,000	4%	\$	128,281,000	3%	\$	135,536,000	3%	\$	124,887,000	3%	\$	80,066,000	2%
EXISTING BUSINESS	\$	3,987,261,000	87%	\$	3,011,860,000	82%	\$	3,156,944,000	83%	\$	3,473,076,000	85%	\$	3,777,591,000	84%	\$	1,283,983,000	30%
NEW BUSINESS	\$	611,288,000	13%	\$	642,635,000	18%	\$	647,317,000	17%	\$	601,868,000	15%	\$	719,686,000	16%	\$	2,962,206,000	70%
Rural	\$	570,988,000	12%	\$	497,908,000	14%	\$	494,018,000	13%	\$	507,246,000	12%	\$	544,052,000	12%	\$	573,073,000	13%
Urban	\$	4,027,561,000	88%	\$	3,156,587,000	86%	\$	3,310,243,000	87%	\$	3,567,698,000	88%	\$	3,954,019,000	88%	\$	3,680,008,000	87%
Export	\$	107,171,000	2%	\$	156,269,000	4%	\$	198,754,000	5%	\$	182,771,000	4%	\$	65,750,000	1%	\$	68,126,000	2%
\$150K and Under	\$	81,141,000	2%	\$	60,742,000	2%	\$	52,798,000	1%	\$	52,708,000	1%	\$	56,620,000	1%	\$	49,092,000	1%
>\$150K - \$350K	\$	514,920,000	11%	\$	379,229,000	10%	\$	368,687,000	10%	\$	347,633,000	9%	\$	378,457,000	8%	\$	366,554,000	9%
>\$350K - \$2M	\$	2,817,250,000	61%	\$	2,217,491,000	61%	\$	2,260,093,000	59%	\$	2,302,770,000	57%	\$	2,537,494,000	56%	\$	2,368,688,000	56%
>\$2M	\$	1,185,238,000	26%	\$	997,033,000	27%	\$	1,122,683,000	30%	\$	1,371,833,000	34%	\$	1,525,500,000	34%	\$	1,468,747,000	35%

All Activity illustrated above is as of 08/24 for each FY listed.

	2013		2014		2015		2016		2017		2018	
All 504	6,865		5,198		5,159		5,154		5,584		5,259	
Ethnicity												
All Minority	1,573	23%	1,142	22%	1,218	24%	1,237	24%	1,286	23%	1,239	24%
AMERICAN INDIAN	14	0%	13	0%	13	0%	14	0%	6	0%	14	0%
ASIAN OR PACIFI	901	13%	575	11%	634	12%	639	12%	765	14%	687	13%
BLACK	230	3%	192	4%	184	4%	187	4%	121	2%	102	2%
HISPANIC	428	6%	362	7%	387	8%	397	8%	394	7%	436	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	448	7%	366	7%	380	7%	411	8%	495	9%	692	13%
WHITE	4,844	71%	3,690	71%	3,561	69%	3,506	68%	3,803	68%	3,328	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	44	1%	19	0%	35	1%	76	1%	607	11%	1,322	25%
Female Owned more than 50%	1,084	16%	818	16%	826	16%	856	17%	801	14%	632	12%
Male Owned	5,737	84%	4,361	84%	4,298	83%	4,222	82%	4,176	75%	3,305	63%
Veteran	340	5%	233	4%	219	4%	220	4%	189	3%	145	3%
EXISTING BUSINESS	6,089	89%	4,414	85%	4,386	85%	4,520	88%	4,775	86%	1,613	31%
NEW BUSINESS	776	11%	784	15%	773	15%	634	12%	807	14%	3,640	69%
Rural	1,002	15%	795	15%	789	15%	814	16%	904	16%	898	17%
Urban	5,863	85%	4,403	85%	4,370	85%	4,340	84%	4,680	84%	4,361	83%
Export	132	2%	154	3%	192	4%	158	3%	50	1%	64	1%
\$150K and Under	743	11%	546	11%	477	9%	487	9%	502	9%	437	8%
>\$150K - \$350K	2,120	31%	1,563	30%	1,493	29%	1,407	27%	1,538	28%	1,481	28%
>\$350K - \$2M	3,619	53%	2,770	53%	2,819	55%	2,823	55%	3,057	55%	2,876	55%
>\$2M	383	6%	319	6%	370	7%	437	8%	487	9%	465	9%

All Activity illustrated above is as of 08/24 for each FY listed.