

	2013		2014		2015		2016		2017		2018							
<b>All 7(A)</b>	\$	<b>5,407,068,400</b>	\$	<b>5,183,926,100</b>	\$	<b>6,609,157,300</b>	\$	<b>7,055,143,100</b>	\$	<b>7,900,992,400</b>	\$	<b>9,065,902,300</b>						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	<b>1,450,678,500</b>	27%	\$	<b>1,508,196,100</b>	29%	\$	<b>1,892,400,200</b>	29%	\$	<b>2,078,995,300</b>	29%	\$	<b>2,538,468,900</b>	32%	\$	<b>2,862,793,700</b>	32%
AMERICAN INDIAN	\$	26,744,800	0%	\$	21,753,000	0%	\$	37,680,700	1%	\$	23,499,400	0%	\$	50,535,500	1%	\$	69,393,800	1%
ASIAN OR PACIFI	\$	1,073,701,600	20%	\$	1,139,386,600	22%	\$	1,359,934,400	21%	\$	1,526,338,200	22%	\$	1,836,368,100	23%	\$	2,020,316,900	22%
BLACK	\$	93,655,200	2%	\$	108,592,400	2%	\$	119,819,700	2%	\$	144,883,600	2%	\$	184,610,400	2%	\$	249,549,900	3%
HISPANIC	\$	256,576,900	5%	\$	238,464,100	5%	\$	374,965,400	6%	\$	384,274,100	5%	\$	466,954,900	6%	\$	523,533,100	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	624,840,600	12%	\$	809,490,500	16%	\$	907,989,300	14%	\$	956,068,500	14%	\$	1,127,979,300	14%	\$	1,485,582,200	16%
WHITE	\$	3,331,549,300	62%	\$	2,866,239,500	55%	\$	3,808,767,800	58%	\$	4,020,079,300	57%	\$	4,234,544,200	54%	\$	4,717,526,400	52%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	845,818,500	16%	\$	847,827,700	16%	\$	1,045,990,200	16%	\$	1,115,453,400	16%	\$	1,208,528,900	15%	\$	1,352,293,800	15%
Female Owned more than 50%	\$	675,435,300	12%	\$	636,143,400	12%	\$	850,950,800	13%	\$	1,020,831,700	14%	\$	1,150,263,200	15%	\$	1,252,994,900	14%
Male Owned	\$	3,885,814,600	72%	\$	3,699,955,000	71%	\$	4,712,216,300	71%	\$	4,918,858,000	70%	\$	5,542,200,300	70%	\$	6,460,613,600	71%
<b>Veteran</b>	\$	193,510,200	4%	\$	181,489,700	4%	\$	307,882,700	5%	\$	365,654,900	5%	\$	295,114,300	4%	\$	354,357,700	4%
<b>EXISTING BUSINESS</b>	\$	4,017,704,300	74%	\$	3,716,061,800	72%	\$	4,430,594,500	67%	\$	4,513,894,000	64%	\$	5,084,281,900	64%	\$	4,675,764,600	52%
<b>NEW BUSINESS</b>	\$	1,380,993,100	26%	\$	1,449,954,400	28%	\$	2,161,445,300	33%	\$	2,518,384,100	36%	\$	2,797,374,800	35%	\$	4,062,872,800	45%
<b>Rural</b>	\$	772,550,500	14%	\$	851,752,700	16%	\$	1,110,188,700	17%	\$	1,095,627,400	16%	\$	1,121,894,800	14%	\$	1,184,529,400	13%
<b>Urban</b>	\$	4,634,517,900	86%	\$	4,332,173,400	84%	\$	5,498,968,600	83%	\$	5,959,515,700	84%	\$	6,779,097,600	86%	\$	7,881,372,900	87%
<b>Export</b>	\$	285,545,400	5%	\$	348,922,900	7%	\$	414,663,000	6%	\$	427,716,000	6%	\$	1,040,979,700	13%	\$	355,477,200	4%
<b>CAPLine</b>	\$	174,318,300	3%	\$	113,406,700	2%	\$	153,653,500	2%	\$	99,258,900	1%	\$	78,178,800	1%	\$	112,002,500	1%
<b>PLP</b>	\$	2,958,372,300	55%	\$	3,079,685,600	59%	\$	4,081,163,600	62%	\$	4,519,790,900	64%	\$	5,374,840,400	68%	\$	6,829,374,400	75%
<b>Express</b>	\$	528,670,600	10%	\$	491,501,300	9%	\$	639,853,500	10%	\$	658,169,500	9%	\$	617,843,800	8%	\$	687,572,500	8%
<b>\$150K and Under</b>	\$	443,970,600	8%	\$	489,791,300	9%	\$	670,509,000	10%	\$	682,498,800	10%	\$	653,022,000	8%	\$	715,962,200	8%
<b>&gt;\$150K - \$350K</b>	\$	691,071,300	13%	\$	612,412,600	12%	\$	757,807,500	11%	\$	806,448,300	11%	\$	852,782,500	11%	\$	939,138,300	10%
<b>&gt;\$350K - \$2M</b>	\$	2,895,970,800	54%	\$	2,629,892,200	51%	\$	3,132,838,600	47%	\$	3,421,144,800	48%	\$	3,600,240,600	46%	\$	3,994,346,200	44%
<b>&gt;\$2M</b>	\$	1,376,055,700	25%	\$	1,451,830,000	28%	\$	2,048,002,200	31%	\$	2,145,051,200	30%	\$	2,794,947,300	35%	\$	3,416,455,600	38%

All Activity illustrated above is as of 02/02 for each FY listed.

	2013		2014		2015		2016		2017		2018	
<b>All 7(A)</b>	<b>14,346</b>		<b>14,118</b>		<b>18,269</b>		<b>19,471</b>		<b>18,627</b>		<b>20,613</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>3,269</b>	<b>23%</b>	<b>3,439</b>	<b>24%</b>	<b>4,381</b>	<b>24%</b>	<b>5,116</b>	<b>26%</b>	<b>4,876</b>	<b>26%</b>	<b>5,434</b>	<b>26%</b>
AMERICAN INDIAN	123	1%	113	1%	130	1%	113	1%	140	1%	158	1%
ASIAN OR PACIFI	1,779	12%	1,886	13%	2,346	13%	2,608	13%	2,524	14%	2,737	13%
BLACK	355	2%	414	3%	538	3%	718	4%	707	4%	880	4%
HISPANIC	1,012	7%	1,026	7%	1,367	7%	1,677	9%	1,505	8%	1,659	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	1,457	10%	1,690	12%	2,589	14%	2,354	12%	2,386	13%	2,952	14%
WHITE	9,620	67%	8,989	64%	11,299	62%	12,001	62%	11,365	61%	12,227	59%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	2,225	16%	2,216	16%	2,679	15%	2,733	14%	2,567	14%	2,745	13%
Female Owned more than 50%	2,337	16%	2,317	16%	3,214	18%	3,606	19%	3,399	18%	3,651	18%
Male Owned	9,784	68%	9,585	68%	12,376	68%	13,132	67%	12,661	68%	14,217	69%
<b>Veteran</b>	<b>711</b>	<b>5%</b>	<b>682</b>	<b>5%</b>	<b>834</b>	<b>5%</b>	<b>991</b>	<b>5%</b>	<b>971</b>	<b>5%</b>	<b>999</b>	<b>5%</b>
<b>EXISTING BUSINESS</b>	<b>9,890</b>	<b>69%</b>	<b>9,789</b>	<b>69%</b>	<b>12,264</b>	<b>67%</b>	<b>11,807</b>	<b>61%</b>	<b>11,606</b>	<b>62%</b>	<b>10,812</b>	<b>52%</b>
<b>NEW BUSINESS</b>	<b>4,446</b>	<b>31%</b>	<b>4,305</b>	<b>30%</b>	<b>5,966</b>	<b>33%</b>	<b>7,633</b>	<b>39%</b>	<b>6,995</b>	<b>38%</b>	<b>9,393</b>	<b>46%</b>
<b>Rural</b>	<b>1,711</b>	<b>12%</b>	<b>2,303</b>	<b>16%</b>	<b>2,912</b>	<b>16%</b>	<b>3,268</b>	<b>17%</b>	<b>2,837</b>	<b>15%</b>	<b>2,850</b>	<b>14%</b>
<b>Urban</b>	<b>12,635</b>	<b>88%</b>	<b>11,815</b>	<b>84%</b>	<b>15,357</b>	<b>84%</b>	<b>16,203</b>	<b>83%</b>	<b>15,790</b>	<b>85%</b>	<b>17,763</b>	<b>86%</b>
<b>Export</b>	<b>348</b>	<b>2%</b>	<b>453</b>	<b>3%</b>	<b>494</b>	<b>3%</b>	<b>548</b>	<b>3%</b>	<b>1,252</b>	<b>7%</b>	<b>288</b>	<b>1%</b>
<b>CAPLine</b>	<b>231</b>	<b>2%</b>	<b>156</b>	<b>1%</b>	<b>198</b>	<b>1%</b>	<b>143</b>	<b>1%</b>	<b>120</b>	<b>1%</b>	<b>109</b>	<b>1%</b>
<b>PLP</b>	<b>4,044</b>	<b>28%</b>	<b>3,681</b>	<b>26%</b>	<b>4,480</b>	<b>25%</b>	<b>5,142</b>	<b>26%</b>	<b>6,456</b>	<b>35%</b>	<b>9,164</b>	<b>44%</b>
<b>Express</b>	<b>6,830</b>	<b>48%</b>	<b>6,895</b>	<b>49%</b>	<b>9,376</b>	<b>51%</b>	<b>10,076</b>	<b>52%</b>	<b>8,571</b>	<b>46%</b>	<b>9,528</b>	<b>46%</b>
<b>\$150K and Under</b>	<b>7,756</b>	<b>54%</b>	<b>8,195</b>	<b>58%</b>	<b>10,996</b>	<b>60%</b>	<b>11,761</b>	<b>60%</b>	<b>10,275</b>	<b>55%</b>	<b>11,343</b>	<b>55%</b>
<b>&gt;\$150K - \$350K</b>	<b>2,741</b>	<b>19%</b>	<b>2,377</b>	<b>17%</b>	<b>2,930</b>	<b>16%</b>	<b>3,057</b>	<b>16%</b>	<b>3,233</b>	<b>17%</b>	<b>3,576</b>	<b>17%</b>
<b>&gt;\$350K - \$2M</b>	<b>3,397</b>	<b>24%</b>	<b>3,070</b>	<b>22%</b>	<b>3,678</b>	<b>20%</b>	<b>3,949</b>	<b>20%</b>	<b>4,229</b>	<b>23%</b>	<b>4,627</b>	<b>22%</b>
<b>&gt;\$2M</b>	<b>452</b>	<b>3%</b>	<b>476</b>	<b>3%</b>	<b>665</b>	<b>4%</b>	<b>704</b>	<b>4%</b>	<b>890</b>	<b>5%</b>	<b>1,067</b>	<b>5%</b>

All Activity illustrated above is as of 02/02 for each FY listed.

	2013		2014		2015		2016		2017		2018							
<b>All 504</b>	\$	<b>1,780,782,000</b>	\$	<b>1,343,822,000</b>	\$	<b>1,332,265,000</b>	\$	<b>1,498,670,000</b>	\$	<b>1,660,176,000</b>	\$	<b>1,513,695,000</b>						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	<b>400,557,000</b>	22%	\$	<b>329,009,000</b>	24%	\$	<b>342,628,000</b>	26%	\$	<b>443,025,000</b>	30%	\$	<b>515,305,000</b>	31%	\$	<b>425,629,000</b>	28%
AMERICAN INDIAN	\$	842,000	0%	\$	1,564,000	0%	\$	2,516,000	0%	\$	4,185,000	0%	\$	760,000	0%	\$	1,339,000	0%
ASIAN OR PACIFI	\$	295,891,000	17%	\$	240,671,000	18%	\$	214,274,000	16%	\$	317,675,000	21%	\$	370,554,000	22%	\$	316,303,000	21%
BLACK	\$	33,015,000	2%	\$	24,704,000	2%	\$	22,009,000	2%	\$	22,936,000	2%	\$	41,110,000	2%	\$	18,071,000	1%
HISPANIC	\$	70,809,000	4%	\$	62,070,000	5%	\$	103,829,000	8%	\$	98,229,000	7%	\$	102,881,000	6%	\$	89,916,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	143,337,000	8%	\$	118,620,000	9%	\$	110,496,000	8%	\$	120,336,000	8%	\$	143,200,000	9%	\$	232,694,000	15%
WHITE	\$	1,236,888,000	69%	\$	896,193,000	67%	\$	879,141,000	66%	\$	935,309,000	62%	\$	1,001,671,000	60%	\$	855,372,000	57%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	8,576,000	0%	\$	5,137,000	0%	\$	4,646,000	0%	\$	8,213,000	1%	\$	72,924,000	4%	\$	313,823,000	21%
Female Owned more than 50%	\$	208,720,000	12%	\$	139,590,000	10%	\$	164,468,000	12%	\$	185,546,000	12%	\$	191,751,000	12%	\$	141,947,000	9%
Male Owned	\$	1,563,486,000	88%	\$	1,199,095,000	89%	\$	1,163,151,000	87%	\$	1,304,911,000	87%	\$	1,395,501,000	84%	\$	1,057,925,000	70%
<b>Veteran</b>	\$	66,622,000	4%	\$	57,461,000	4%	\$	50,405,000	4%	\$	49,569,000	3%	\$	46,407,000	3%	\$	29,009,000	2%
<b>EXISTING BUSINESS</b>	\$	1,515,239,000	85%	\$	1,116,489,000	83%	\$	1,113,289,000	84%	\$	1,213,550,000	81%	\$	1,429,493,000	86%	\$	951,840,000	63%
<b>NEW BUSINESS</b>	\$	265,543,000	15%	\$	227,333,000	17%	\$	218,976,000	16%	\$	285,120,000	19%	\$	230,683,000	14%	\$	555,173,000	37%
<b>Rural</b>	\$	389,608,000	22%	\$	296,344,000	22%	\$	305,293,000	23%	\$	335,863,000	22%	\$	350,734,000	21%	\$	307,173,000	20%
<b>Urban</b>	\$	1,391,174,000	78%	\$	1,047,478,000	78%	\$	1,026,972,000	77%	\$	1,162,807,000	78%	\$	1,309,442,000	79%	\$	1,206,522,000	80%
<b>Export</b>	\$	60,118,000	3%	\$	73,331,000	5%	\$	70,387,000	5%	\$	54,737,000	4%	\$	30,776,000	2%	\$	16,534,000	1%
<b>\$150K and Under</b>	\$	32,327,000	2%	\$	23,548,000	2%	\$	19,171,000	1%	\$	18,549,000	1%	\$	22,054,000	1%	\$	16,933,000	1%
<b>&gt;\$150K - \$350K</b>	\$	203,681,000	11%	\$	133,428,000	10%	\$	135,264,000	10%	\$	126,438,000	8%	\$	138,268,000	8%	\$	132,285,000	9%
<b>&gt;\$350K - \$2M</b>	\$	1,075,086,000	60%	\$	793,100,000	59%	\$	823,637,000	62%	\$	814,163,000	54%	\$	925,623,000	56%	\$	851,617,000	56%
<b>&gt;\$2M</b>	\$	469,688,000	26%	\$	393,746,000	29%	\$	354,193,000	27%	\$	539,520,000	36%	\$	574,231,000	35%	\$	512,860,000	34%

All Activity illustrated above is as of 02/02 for each FY listed.

	2013		2014		2015		2016		2017		2018	
<b>All 504</b>	<b>2,663</b>		<b>1,876</b>		<b>1,850</b>		<b>1,831</b>		<b>2,040</b>		<b>1,872</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>553</b>	<b>21%</b>	<b>380</b>	<b>20%</b>	<b>402</b>	<b>22%</b>	<b>395</b>	<b>22%</b>	<b>476</b>	<b>23%</b>	<b>442</b>	<b>24%</b>
AMERICAN INDIAN	2	0%	2	0%	6	0%	5	0%	2	0%	4	0%
ASIAN OR PACIFI	332	12%	211	11%	211	11%	215	12%	285	14%	251	13%
BLACK	57	2%	39	2%	35	2%	29	2%	45	2%	37	2%
HISPANIC	162	6%	128	7%	150	8%	146	8%	144	7%	150	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	170	6%	139	7%	127	7%	146	8%	146	7%	248	13%
WHITE	1,940	73%	1,357	72%	1,321	71%	1,290	70%	1,418	70%	1,182	63%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	13	0%	6	0%	9	0%	11	1%	118	6%	445	24%
Female Owned more than 50%	398	15%	276	15%	281	15%	294	16%	310	15%	229	12%
Male Owned	2,252	85%	1,594	85%	1,560	84%	1,526	83%	1,612	79%	1,198	64%
<b>Veteran</b>	<b>130</b>	<b>5%</b>	<b>96</b>	<b>5%</b>	<b>79</b>	<b>4%</b>	<b>90</b>	<b>5%</b>	<b>75</b>	<b>4%</b>	<b>53</b>	<b>3%</b>
<b>EXISTING BUSINESS</b>	<b>2,357</b>	<b>89%</b>	<b>1,618</b>	<b>86%</b>	<b>1,580</b>	<b>85%</b>	<b>1,582</b>	<b>86%</b>	<b>1,794</b>	<b>88%</b>	<b>1,253</b>	<b>67%</b>
<b>NEW BUSINESS</b>	<b>306</b>	<b>11%</b>	<b>258</b>	<b>14%</b>	<b>270</b>	<b>15%</b>	<b>249</b>	<b>14%</b>	<b>246</b>	<b>12%</b>	<b>614</b>	<b>33%</b>
<b>Rural</b>	<b>659</b>	<b>25%</b>	<b>455</b>	<b>24%</b>	<b>468</b>	<b>25%</b>	<b>458</b>	<b>25%</b>	<b>526</b>	<b>26%</b>	<b>499</b>	<b>27%</b>
<b>Urban</b>	<b>2,004</b>	<b>75%</b>	<b>1,421</b>	<b>76%</b>	<b>1,382</b>	<b>75%</b>	<b>1,373</b>	<b>75%</b>	<b>1,514</b>	<b>74%</b>	<b>1,373</b>	<b>73%</b>
<b>Export</b>	<b>67</b>	<b>3%</b>	<b>74</b>	<b>4%</b>	<b>80</b>	<b>4%</b>	<b>58</b>	<b>3%</b>	<b>27</b>	<b>1%</b>	<b>15</b>	<b>1%</b>
<b>\$150K and Under</b>	<b>300</b>	<b>11%</b>	<b>214</b>	<b>11%</b>	<b>171</b>	<b>9%</b>	<b>173</b>	<b>9%</b>	<b>195</b>	<b>10%</b>	<b>149</b>	<b>8%</b>
<b>&gt;\$150K - \$350K</b>	<b>836</b>	<b>31%</b>	<b>555</b>	<b>30%</b>	<b>549</b>	<b>30%</b>	<b>509</b>	<b>28%</b>	<b>551</b>	<b>27%</b>	<b>532</b>	<b>28%</b>
<b>&gt;\$350K - \$2M</b>	<b>1,376</b>	<b>52%</b>	<b>987</b>	<b>53%</b>	<b>1,015</b>	<b>55%</b>	<b>980</b>	<b>54%</b>	<b>1,115</b>	<b>55%</b>	<b>1,033</b>	<b>55%</b>
<b>&gt;\$2M</b>	<b>151</b>	<b>6%</b>	<b>120</b>	<b>6%</b>	<b>115</b>	<b>6%</b>	<b>169</b>	<b>9%</b>	<b>179</b>	<b>9%</b>	<b>158</b>	<b>8%</b>

All Activity illustrated above is as of 02/02 for each FY listed.