

	2013		2014		2015		2016		2017		2018	
All 7(A)	\$ 10,090,627,200		\$ 10,234,486,400		\$ 12,453,634,400		\$ 13,552,838,143		\$ 14,895,071,100		\$ 15,181,610,200	
Ethnicity												
All Minority	\$ 2,727,386,000	27%	\$ 2,941,808,000	29%	\$ 3,519,728,500	28%	\$ 4,013,891,900	30%	\$ 4,606,793,800	31%	\$ 4,817,922,100	32%
AMERICAN INDIAN	\$ 43,253,100	0%	\$ 43,276,700	0%	\$ 74,264,800	1%	\$ 74,532,100	1%	\$ 83,293,300	1%	\$ 102,051,800	1%
ASIAN OR PACIFI	\$ 2,021,205,500	20%	\$ 2,188,428,500	21%	\$ 2,503,047,600	20%	\$ 2,938,473,500	22%	\$ 3,353,866,100	23%	\$ 3,385,702,700	22%
BLACK	\$ 181,285,000	2%	\$ 201,544,700	2%	\$ 238,674,600	2%	\$ 271,483,200	2%	\$ 341,805,700	2%	\$ 434,168,600	3%
HISPANIC	\$ 481,642,400	5%	\$ 508,558,100	5%	\$ 703,741,500	6%	\$ 729,403,100	5%	\$ 824,250,700	6%	\$ 895,999,000	6%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 3,578,000	0%	\$ -	0%
UNDETERMINED	\$ 1,223,151,700	12%	\$ 1,520,249,200	15%	\$ 1,614,917,300	13%	\$ 1,836,478,643	14%	\$ 2,211,899,600	15%	\$ 2,525,108,000	17%
WHITE	\$ 6,140,089,500	61%	\$ 5,772,429,200	56%	\$ 7,318,988,600	59%	\$ 7,702,467,600	57%	\$ 8,076,377,700	54%	\$ 7,838,580,100	52%
Gender												
Not Reported	\$ -	0%	\$ -	0%	\$ -	0%	\$ 64,000	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 1,641,795,900	16%	\$ 1,745,882,000	17%	\$ 2,015,170,100	16%	\$ 2,158,704,900	16%	\$ 2,318,130,600	16%	\$ 2,335,827,200	15%
Female Owned more than 50%	\$ 1,299,520,400	13%	\$ 1,269,416,000	12%	\$ 1,607,022,300	13%	\$ 1,965,323,443	15%	\$ 2,125,747,000	14%	\$ 2,082,712,000	14%
Male Owned	\$ 7,149,310,900	71%	\$ 7,219,188,400	71%	\$ 8,831,442,000	71%	\$ 9,428,745,800	70%	\$ 10,451,193,500	70%	\$ 10,763,071,000	71%
Veteran	\$ 367,063,600	4%	\$ 331,885,500	3%	\$ 636,506,700	5%	\$ 650,347,100	5%	\$ 581,819,500	4%	\$ 578,145,800	4%
EXISTING BUSINESS	\$ 7,484,275,300	74%	\$ 7,249,887,100	71%	\$ 8,310,452,000	67%	\$ 8,738,620,200	64%	\$ 9,492,185,000	64%	\$ 5,452,043,400	36%
NEW BUSINESS	\$ 2,594,958,200	26%	\$ 2,941,230,700	29%	\$ 4,105,721,500	33%	\$ 4,765,556,800	35%	\$ 5,360,911,100	36%	\$ 9,662,173,000	64%
Rural	\$ 1,703,495,400	17%	\$ 1,677,295,900	16%	\$ 2,216,821,200	18%	\$ 2,431,334,200	18%	\$ 2,513,753,400	17%	\$ 2,389,235,800	16%
Urban	\$ 8,387,131,800	83%	\$ 8,557,190,500	84%	\$ 10,236,813,200	82%	\$ 11,121,503,943	82%	\$ 12,381,317,700	83%	\$ 12,792,374,400	84%
Export	\$ 549,826,300	5%	\$ 689,865,600	7%	\$ 721,222,900	6%	\$ 826,554,200	6%	\$ 1,410,798,200	9%	\$ 623,787,300	4%
CAPLine	\$ 326,828,600	3%	\$ 240,687,500	2%	\$ 261,285,500	2%	\$ 185,767,700	1%	\$ 155,906,900	1%	\$ 196,073,100	1%
PLP	\$ 5,517,836,900	55%	\$ 5,983,039,700	58%	\$ 7,635,196,100	61%	\$ 8,523,933,943	63%	\$ 10,410,318,100	70%	\$ 11,240,875,000	74%
Express	\$ 962,246,400	10%	\$ 1,045,712,600	10%	\$ 1,260,179,700	10%	\$ 1,276,047,200	9%	\$ 1,217,382,700	8%	\$ 1,209,675,600	8%
\$150K and Under	\$ 838,598,400	8%	\$ 1,015,421,300	10%	\$ 1,288,100,700	10%	\$ 1,339,362,843	10%	\$ 1,317,937,100	9%	\$ 1,310,202,400	9%
>\$150K - \$350K	\$ 1,286,766,200	13%	\$ 1,229,297,100	12%	\$ 1,472,741,100	12%	\$ 1,580,751,300	12%	\$ 1,628,047,900	11%	\$ 1,652,947,800	11%
>\$350K - \$2M	\$ 5,258,218,700	52%	\$ 5,086,594,100	50%	\$ 5,892,371,100	47%	\$ 6,423,738,800	47%	\$ 6,828,482,900	46%	\$ 6,682,689,100	44%
>\$2M	\$ 2,707,043,900	27%	\$ 2,903,173,900	28%	\$ 3,800,421,500	31%	\$ 4,208,985,200	31%	\$ 5,120,603,200	34%	\$ 5,535,770,900	36%

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	2013		2014		2015		2016		2017		2018	
All 7(A)	26,939		28,685		35,023		37,714		36,210		36,457	
Ethnicity												
All Minority	6,051	22%	6,700	23%	8,268	24%	9,727	26%	9,257	26%	9,420	26%
AMERICAN INDIAN	194	1%	208	1%	247	1%	252	1%	259	1%	255	1%
ASIAN OR PACIFI	3,335	12%	3,646	13%	4,350	12%	4,872	13%	4,676	13%	4,634	13%
BLACK	639	2%	816	3%	1,062	3%	1,383	4%	1,417	4%	1,568	4%
HISPANIC	1,883	7%	2,030	7%	2,609	7%	3,220	9%	2,903	8%	2,963	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	2	0%	-	0%
UNDETERMINED	2,847	11%	3,526	12%	4,612	13%	4,522	12%	4,682	13%	5,272	14%
WHITE	18,041	67%	18,459	64%	22,143	63%	23,465	62%	22,271	62%	21,765	60%
Gender												
Not Reported	-	0%	-	0%	-	0%	1	0%	-	0%	-	0%
Female Owned 50% or less	4,304	16%	4,500	16%	5,072	14%	5,219	14%	4,991	14%	4,889	13%
Female Owned more than 50%	4,387	16%	4,609	16%	6,053	17%	6,944	18%	6,547	18%	6,380	18%
Male Owned	18,248	68%	19,576	68%	23,898	68%	25,550	68%	24,672	68%	25,188	69%
Veteran	1,333	5%	1,231	4%	1,675	5%	1,905	5%	1,958	5%	1,794	5%
EXISTING BUSINESS	18,592	69%	19,820	69%	23,430	67%	23,158	61%	22,728	63%	13,773	38%
NEW BUSINESS	8,325	31%	8,814	31%	11,532	33%	14,491	38%	13,434	37%	22,606	62%
Rural	5,077	19%	5,182	18%	6,258	18%	6,523	17%	6,222	17%	6,158	17%
Urban	21,862	81%	23,503	82%	28,765	82%	31,191	83%	29,988	83%	30,299	83%
Export	733	3%	895	3%	884	3%	1,002	3%	1,700	5%	523	1%
CAPLine	441	2%	319	1%	349	1%	266	1%	233	1%	202	1%
PLP	7,384	27%	6,660	23%	8,532	24%	9,671	26%	13,861	38%	15,817	43%
Express	12,836	48%	14,669	51%	18,232	52%	19,670	52%	16,864	47%	17,060	47%
\$150K and Under	14,777	55%	17,024	59%	21,187	60%	22,937	61%	20,431	56%	20,633	57%
>\$150K - \$350K	5,092	19%	4,772	17%	5,696	16%	5,980	16%	6,176	17%	6,310	17%
>\$350K - \$2M	6,197	23%	5,935	21%	6,903	20%	7,432	20%	7,975	22%	7,772	21%
>\$2M	873	3%	954	3%	1,237	4%	1,365	4%	1,628	4%	1,742	5%

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	2013		2014		2015		2016		2017		2018							
All 504	\$	3,074,859,000	\$	2,395,960,000	\$	2,437,667,000	\$	2,790,669,000	\$	3,170,129,000	\$	2,718,202,000						
Ethnicity																		
All Minority	\$	773,618,000	25%	\$	636,591,000	27%	\$	676,599,000	28%	\$	800,211,000	29%	\$	902,768,000	28%	\$	798,592,000	29%
AMERICAN INDIAN	\$	7,952,000	0%	\$	5,872,000	0%	\$	7,270,000	0%	\$	9,510,000	0%	\$	1,086,000	0%	\$	2,019,000	0%
ASIAN OR PACIFI	\$	555,041,000	18%	\$	412,556,000	17%	\$	425,500,000	17%	\$	533,650,000	19%	\$	662,036,000	21%	\$	589,173,000	22%
BLACK	\$	81,365,000	3%	\$	77,471,000	3%	\$	79,708,000	3%	\$	70,960,000	3%	\$	68,736,000	2%	\$	41,015,000	2%
HISPANIC	\$	129,260,000	4%	\$	140,692,000	6%	\$	164,121,000	7%	\$	186,091,000	7%	\$	170,910,000	5%	\$	166,385,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	222,305,000	7%	\$	192,016,000	8%	\$	196,544,000	8%	\$	223,171,000	8%	\$	311,520,000	10%	\$	419,129,000	15%
WHITE	\$	2,078,936,000	68%	\$	1,567,353,000	65%	\$	1,564,524,000	64%	\$	1,767,287,000	63%	\$	1,955,841,000	62%	\$	1,500,481,000	55%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	15,666,000	1%	\$	7,024,000	0%	\$	12,538,000	1%	\$	21,018,000	1%	\$	189,927,000	6%	\$	571,541,000	21%
Female Owned more than 50%	\$	396,395,000	13%	\$	280,556,000	12%	\$	317,192,000	13%	\$	347,736,000	12%	\$	338,996,000	11%	\$	263,864,000	10%
Male Owned	\$	2,662,798,000	87%	\$	2,108,380,000	88%	\$	2,107,937,000	86%	\$	2,421,915,000	87%	\$	2,641,206,000	83%	\$	1,882,797,000	69%
Veteran	\$	134,432,000	4%	\$	89,726,000	4%	\$	78,820,000	3%	\$	85,506,000	3%	\$	87,343,000	3%	\$	43,852,000	2%
EXISTING BUSINESS	\$	2,634,622,000	86%	\$	1,977,043,000	83%	\$	2,016,985,000	83%	\$	2,373,945,000	85%	\$	2,717,284,000	86%	\$	1,150,467,000	42%
NEW BUSINESS	\$	440,237,000	14%	\$	418,917,000	17%	\$	420,682,000	17%	\$	416,724,000	15%	\$	452,845,000	14%	\$	1,560,843,000	57%
Rural	\$	383,227,000	12%	\$	336,430,000	14%	\$	304,534,000	12%	\$	317,093,000	11%	\$	390,840,000	12%	\$	364,191,000	13%
Urban	\$	2,691,632,000	88%	\$	2,059,530,000	86%	\$	2,133,133,000	88%	\$	2,473,576,000	89%	\$	2,779,289,000	88%	\$	2,354,011,000	87%
Export	\$	88,396,000	3%	\$	113,887,000	5%	\$	118,554,000	5%	\$	125,799,000	5%	\$	54,088,000	2%	\$	46,024,000	2%
\$150K and Under	\$	54,349,000	2%	\$	41,453,000	2%	\$	37,108,000	2%	\$	36,342,000	1%	\$	39,676,000	1%	\$	31,852,000	1%
>\$150K - \$350K	\$	339,443,000	11%	\$	252,063,000	11%	\$	244,533,000	10%	\$	235,074,000	8%	\$	255,856,000	8%	\$	237,200,000	9%
>\$350K - \$2M	\$	1,872,994,000	61%	\$	1,447,961,000	60%	\$	1,489,015,000	61%	\$	1,544,560,000	55%	\$	1,774,782,000	56%	\$	1,508,063,000	55%
>\$2M	\$	808,073,000	26%	\$	654,483,000	27%	\$	667,011,000	27%	\$	974,693,000	35%	\$	1,099,815,000	35%	\$	941,087,000	35%

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	2013		2014		2015		2016		2017		2018	
All 504	4,581		3,426		3,399		3,472		3,877		3,370	
Ethnicity												
All Minority	1,025	22%	757	22%	778	23%	805	23%	888	23%	797	24%
AMERICAN INDIAN	10	0%	9	0%	11	0%	12	0%	3	0%	7	0%
ASIAN OR PACIFI	595	13%	384	11%	403	12%	411	12%	518	13%	451	13%
BLACK	132	3%	109	3%	110	3%	100	3%	91	2%	71	2%
HISPANIC	288	6%	255	7%	254	7%	282	8%	276	7%	268	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	281	6%	240	7%	245	7%	258	7%	307	8%	451	13%
WHITE	3,275	71%	2,429	71%	2,376	70%	2,409	69%	2,682	69%	2,122	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	26	1%	11	0%	19	1%	21	1%	276	7%	827	25%
Female Owned more than 50%	725	16%	533	16%	533	16%	567	16%	578	15%	412	12%
Male Owned	3,830	84%	2,882	84%	2,847	84%	2,884	83%	3,023	78%	2,131	63%
Veteran	233	5%	153	4%	132	4%	144	4%	140	4%	89	3%
EXISTING BUSINESS	4,062	89%	2,919	85%	2,877	85%	3,054	88%	3,369	87%	1,456	43%
NEW BUSINESS	519	11%	507	15%	522	15%	418	12%	508	13%	1,908	57%
Rural	673	15%	520	15%	504	15%	530	15%	626	16%	570	17%
Urban	3,908	85%	2,906	85%	2,895	85%	2,942	85%	3,251	84%	2,800	83%
Export	106	2%	119	3%	129	4%	113	3%	41	1%	40	1%
\$150K and Under	502	11%	374	11%	332	10%	335	10%	347	9%	278	8%
>\$150K - \$350K	1,395	30%	1,042	30%	990	29%	949	27%	1,040	27%	954	28%
>\$350K - \$2M	2,422	53%	1,801	53%	1,856	55%	1,884	54%	2,146	55%	1,841	55%
>\$2M	262	6%	209	6%	221	7%	304	9%	344	9%	297	9%

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