

	2014		2015		2016		2017		2018		2019							
All 7(A)	\$	2,182,888,400	\$	3,046,730,700	\$	3,218,860,400	\$	3,512,755,700	\$	3,962,696,100	\$	3,548,775,100						
Ethnicity																		
All Minority	\$	684,056,500	31%	\$	909,524,400	30%	\$	987,597,900	31%	\$	1,144,158,200	33%	\$	1,245,646,800	31%	\$	1,238,970,700	35%
AMERICAN INDIAN	\$	14,066,900	1%	\$	23,829,800	1%	\$	8,690,100	0%	\$	16,228,000	0%	\$	21,994,400	1%	\$	33,434,700	1%
ASIAN OR PACIFI	\$	521,603,800	24%	\$	643,394,600	21%	\$	755,083,000	23%	\$	840,555,800	24%	\$	879,451,900	22%	\$	881,499,800	25%
BLACK	\$	45,911,500	2%	\$	60,827,600	2%	\$	58,163,700	2%	\$	84,468,100	2%	\$	107,212,100	3%	\$	107,542,000	3%
HISPANIC	\$	102,474,300	5%	\$	181,472,400	6%	\$	165,661,100	5%	\$	202,906,300	6%	\$	236,988,400	6%	\$	216,494,200	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	339,217,000	16%	\$	426,942,500	14%	\$	427,234,700	13%	\$	502,927,300	14%	\$	600,535,800	15%	\$	594,101,800	17%
WHITE	\$	1,159,614,900	53%	\$	1,710,263,800	56%	\$	1,804,027,800	56%	\$	1,865,670,200	53%	\$	2,116,513,500	53%	\$	1,715,702,600	48%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	344,674,300	16%	\$	492,092,500	16%	\$	513,697,300	16%	\$	489,136,000	14%	\$	581,810,500	15%	\$	535,798,800	15%
Female Owned more than 50%	\$	277,097,400	13%	\$	367,567,800	12%	\$	469,383,100	15%	\$	513,836,300	15%	\$	565,028,100	14%	\$	500,961,600	14%
Male Owned	\$	1,561,116,700	72%	\$	2,187,070,400	72%	\$	2,235,780,000	69%	\$	2,509,783,400	71%	\$	2,815,857,500	71%	\$	2,512,014,700	71%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,698,196,000	48%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	423,743,500	12%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	594,613,500	17%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	809,367,000	23%
Veteran	\$	80,573,400	4%	\$	123,820,800	4%	\$	133,902,700	4%	\$	126,364,900	4%	\$	144,570,800	4%	\$	133,253,000	4%
Rural	\$	350,086,900	16%	\$	573,973,900	19%	\$	611,589,700	19%	\$	614,941,000	18%	\$	574,622,200	15%	\$	546,624,500	15%
Urban	\$	1,832,801,500	84%	\$	2,472,756,800	81%	\$	2,607,270,700	81%	\$	2,897,814,700	82%	\$	3,388,073,900	85%	\$	3,002,150,600	85%
Export	\$	164,549,400	8%	\$	169,691,600	6%	\$	212,243,200	7%	\$	174,026,300	5%	\$	172,385,400	4%	\$	170,284,700	5%
CAPLine	\$	44,794,000	2%	\$	77,798,600	3%	\$	51,160,300	2%	\$	32,183,800	1%	\$	41,062,900	1%	\$	42,959,300	1%
PLP	\$	1,298,716,800	59%	\$	1,816,889,800	60%	\$	1,988,073,500	62%	\$	2,261,758,000	64%	\$	2,857,572,200	72%	\$	2,646,452,000	75%
Express	\$	212,308,400	10%	\$	311,901,900	10%	\$	321,177,000	10%	\$	298,795,100	9%	\$	337,974,700	9%	\$	255,114,100	7%
\$150K and Under	\$	215,059,200	10%	\$	326,200,800	11%	\$	329,858,200	10%	\$	312,126,400	9%	\$	347,894,000	9%	\$	256,672,000	7%
>\$150K - \$350K	\$	248,725,500	11%	\$	359,155,700	12%	\$	381,801,600	12%	\$	389,864,300	11%	\$	437,473,500	11%	\$	416,312,500	12%
>\$350K - \$2M	\$	1,077,615,700	49%	\$	1,426,489,500	47%	\$	1,590,731,900	49%	\$	1,619,343,500	46%	\$	1,739,476,900	44%	\$	1,605,704,800	45%
>\$2M	\$	641,488,000	29%	\$	934,884,700	31%	\$	916,468,700	28%	\$	1,191,421,500	34%	\$	1,437,851,700	36%	\$	1,270,085,800	36%

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	2014		2015		2016		2017		2018		2019	
All 7(A)	6,200		8,751		9,419		8,876		9,883		7,940	
Ethnicity												
All Minority	1,545	25%	2,192	25%	2,575	27%	2,390	27%	2,649	27%	2,231	28%
AMERICAN INDIAN	56	1%	67	1%	55	1%	57	1%	68	1%	57	1%
ASIAN OR PACIFI	853	14%	1,142	13%	1,324	14%	1,219	14%	1,294	13%	1,115	14%
BLACK	166	3%	270	3%	380	4%	365	4%	461	5%	368	5%
HISPANIC	470	8%	713	8%	816	9%	749	8%	826	8%	691	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	771	12%	1,275	15%	1,105	12%	1,090	12%	1,337	14%	1,227	15%
WHITE	3,884	63%	5,284	60%	5,739	61%	5,396	61%	5,897	60%	4,482	56%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	955	15%	1,324	15%	1,317	14%	1,188	13%	1,301	13%	1,104	14%
Female Owned more than 50%	1,046	17%	1,525	17%	1,763	19%	1,654	19%	1,768	18%	1,404	18%
Male Owned	4,199	68%	5,902	67%	6,339	67%	6,034	68%	6,814	69%	5,432	68%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	4,141	52%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	1,536	19%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	1,272	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	968	12%
Veteran	312	5%	370	4%	424	5%	457	5%	477	5%	360	5%
Rural	1,069	17%	1,523	17%	1,585	17%	1,531	17%	1,603	16%	1,295	16%
Urban	5,131	83%	7,228	83%	7,834	83%	7,345	83%	8,280	84%	6,645	84%
Export	198	3%	227	3%	267	3%	176	2%	123	1%	148	2%
CAPLine	68	1%	105	1%	76	1%	60	1%	38	0%	49	1%
PLP	1,585	26%	2,032	23%	2,340	25%	2,491	28%	4,102	42%	3,651	46%
Express	3,180	51%	4,613	53%	5,056	54%	4,317	49%	4,858	49%	3,387	43%
\$150K and Under	3,745	60%	5,388	62%	5,847	62%	5,114	58%	5,739	58%	4,013	51%
>\$150K - \$350K	980	16%	1,389	16%	1,450	15%	1,473	17%	1,669	17%	1,602	20%
>\$350K - \$2M	1,269	20%	1,673	19%	1,827	19%	1,909	22%	2,027	21%	1,916	24%
>\$2M	206	3%	301	3%	295	3%	380	4%	448	5%	409	5%

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	2014		2015		2016		2017		2018		2019							
All 504	\$	582,239,000	\$	676,409,000	\$	782,506,000	\$	726,208,000	\$	821,879,000	\$	908,608,000						
Ethnicity																		
All Minority	\$	138,007,000	24%	\$	209,520,000	31%	\$	274,981,000	35%	\$	228,771,000	32%	\$	234,369,000	29%	\$	249,205,000	27%
AMERICAN INDIAN	\$	1,150,000	0%	\$	192,000	0%	\$	2,504,000	0%	\$	129,000	0%	\$	886,000	0%	\$	-	0%
ASIAN OR PACIFI	\$	97,438,000	17%	\$	116,133,000	17%	\$	185,246,000	24%	\$	165,130,000	23%	\$	176,565,000	21%	\$	169,958,000	19%
BLACK	\$	15,031,000	3%	\$	29,891,000	4%	\$	32,349,000	4%	\$	21,784,000	3%	\$	6,561,000	1%	\$	16,883,000	2%
HISPANIC	\$	24,388,000	4%	\$	63,304,000	9%	\$	54,882,000	7%	\$	41,728,000	6%	\$	50,357,000	6%	\$	62,364,000	7%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	46,558,000	8%	\$	61,747,000	9%	\$	58,273,000	7%	\$	84,033,000	12%	\$	118,925,000	14%	\$	167,483,000	18%
WHITE	\$	397,674,000	68%	\$	405,142,000	60%	\$	449,252,000	57%	\$	413,404,000	57%	\$	468,585,000	57%	\$	491,920,000	54%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	2,128,000	0%	\$	4,857,000	1%	\$	10,445,000	1%	\$	43,669,000	6%	\$	173,612,000	21%	\$	165,913,000	18%
Female Owned more than 50%	\$	54,759,000	9%	\$	83,207,000	12%	\$	89,277,000	11%	\$	90,513,000	12%	\$	77,360,000	9%	\$	93,244,000	10%
Male Owned	\$	525,352,000	90%	\$	588,345,000	87%	\$	682,784,000	87%	\$	592,026,000	82%	\$	570,907,000	69%	\$	649,451,000	71%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	661,142,000	73%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	91,354,000	10%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	149,212,000	16%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	6,900,000	1%
Veteran	\$	27,742,000	5%	\$	27,510,000	4%	\$	24,738,000	3%	\$	13,819,000	2%	\$	14,749,000	2%	\$	13,416,000	1%
Rural	\$	66,196,000	11%	\$	91,460,000	14%	\$	108,684,000	14%	\$	90,835,000	13%	\$	123,762,000	15%	\$	110,460,000	12%
Urban	\$	516,043,000	89%	\$	584,949,000	86%	\$	673,822,000	86%	\$	635,373,000	87%	\$	698,117,000	85%	\$	798,148,000	88%
Export	\$	40,090,000	7%	\$	36,893,000	5%	\$	30,598,000	4%	\$	17,624,000	2%	\$	9,545,000	1%	\$	3,607,000	0%
>\$150K and Under	\$	11,240,000	2%	\$	9,511,000	1%	\$	10,008,000	1%	\$	11,479,000	2%	\$	8,749,000	1%	\$	8,560,000	1%
>\$150K - \$350K	\$	65,559,000	11%	\$	68,513,000	10%	\$	62,213,000	8%	\$	62,382,000	9%	\$	67,811,000	8%	\$	62,842,000	7%
>\$350K - \$2M	\$	340,413,000	58%	\$	412,238,000	61%	\$	408,446,000	52%	\$	448,240,000	62%	\$	467,399,000	57%	\$	519,525,000	57%
>\$2M	\$	165,027,000	28%	\$	186,147,000	28%	\$	301,839,000	39%	\$	204,107,000	28%	\$	277,920,000	34%	\$	317,681,000	35%

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	2014		2015		2016		2017		2018		2019	
All 504	861		939		924		949		981		1,046	
Ethnicity												
All Minority	181	21%	246	26%	224	24%	232	24%	233	24%	254	24%
AMERICAN INDIAN	1	0%	1	0%	1	0%	1	0%	3	0%	-	0%
ASIAN OR PACIFI	84	10%	118	13%	114	12%	136	14%	134	14%	133	13%
BLACK	30	3%	38	4%	38	4%	27	3%	17	2%	22	2%
HISPANIC	66	8%	89	9%	71	8%	68	7%	79	8%	99	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	65	8%	67	7%	77	8%	77	8%	131	13%	143	14%
WHITE	615	71%	626	67%	623	67%	640	67%	617	63%	649	62%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	5	1%	9	1%	6	1%	74	8%	228	23%	253	24%
Female Owned more than 50%	111	13%	130	14%	136	15%	154	16%	120	12%	119	11%
Male Owned	745	87%	800	85%	782	85%	721	76%	633	65%	674	64%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	831	79%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	79	8%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	133	13%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	3	0%
Veteran	44	5%	40	4%	46	5%	34	4%	30	3%	19	2%
Rural	123	14%	152	16%	156	17%	146	15%	177	18%	179	17%
Urban	738	86%	787	84%	768	83%	803	85%	804	82%	867	83%
Export	40	5%	37	4%	32	3%	14	1%	10	1%	6	1%
\$150K and Under	101	12%	86	9%	91	10%	102	11%	74	8%	75	7%
>\$150K - \$350K	276	32%	282	30%	252	27%	247	26%	270	28%	248	24%
>\$350K - \$2M	433	50%	513	55%	487	53%	534	56%	553	56%	622	59%
>\$2M	51	6%	58	6%	94	10%	66	7%	84	9%	101	10%

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