

	2013		2014		2015		2016		2017		2018							
<b>All 7(A)</b>	\$	<b>11,723,423,000</b>	\$	<b>12,308,589,900</b>	\$	<b>14,729,658,000</b>	\$	<b>16,076,761,843</b>	\$	<b>17,346,164,100</b>	\$	<b>17,531,720,800</b>						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	<b>3,176,966,700</b>	27%	\$	<b>3,556,186,900</b>	29%	\$	<b>4,189,473,500</b>	28%	\$	<b>4,793,643,400</b>	30%	\$	<b>5,398,340,600</b>	31%	\$	<b>5,615,438,600</b>	32%
AMERICAN INDIAN	\$	55,221,400	0%	\$	46,871,800	0%	\$	87,795,000	1%	\$	88,748,300	1%	\$	92,910,000	1%	\$	129,688,600	1%
ASIAN OR PACIFI	\$	2,365,545,400	20%	\$	2,634,168,200	21%	\$	2,970,530,500	20%	\$	3,506,096,200	22%	\$	3,931,678,500	23%	\$	3,953,921,700	23%
BLACK	\$	215,589,000	2%	\$	239,864,200	2%	\$	283,668,400	2%	\$	329,152,800	2%	\$	417,443,200	2%	\$	503,566,200	3%
HISPANIC	\$	540,610,900	5%	\$	635,282,700	5%	\$	847,479,600	6%	\$	869,646,100	5%	\$	952,730,900	5%	\$	1,028,262,100	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	1,436,090,000	12%	\$	1,824,229,000	15%	\$	1,907,755,500	13%	\$	2,142,875,043	13%	\$	2,595,543,100	15%	\$	2,866,479,700	16%
WHITE	\$	7,110,366,300	61%	\$	6,928,174,000	56%	\$	8,632,429,000	59%	\$	9,140,243,400	57%	\$	9,352,280,400	54%	\$	9,049,802,500	52%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,885,633,200	16%	\$	2,096,136,200	17%	\$	2,451,781,300	17%	\$	2,564,288,600	16%	\$	2,691,629,000	16%	\$	2,688,633,700	15%
Female Owned more than 50%	\$	1,491,028,100	13%	\$	1,569,969,700	13%	\$	1,912,144,700	13%	\$	2,321,565,143	14%	\$	2,467,634,600	14%	\$	2,391,697,900	14%
Male Owned	\$	8,346,761,700	71%	\$	8,642,484,000	70%	\$	10,365,732,000	70%	\$	11,190,844,100	70%	\$	12,186,900,500	70%	\$	12,451,389,200	71%
<b>Veteran</b>	\$	429,467,800	4%	\$	383,628,900	3%	\$	753,223,400	5%	\$	747,647,100	5%	\$	669,350,500	4%	\$	663,964,200	4%
<b>EXISTING BUSINESS</b>	\$	8,628,097,500	74%	\$	8,717,128,500	71%	\$	9,800,861,300	67%	\$	10,363,530,900	64%	\$	11,067,303,600	64%	\$	5,788,560,200	33%
<b>NEW BUSINESS</b>	\$	3,083,336,800	26%	\$	3,537,993,000	29%	\$	4,881,241,900	33%	\$	5,658,144,800	35%	\$	6,226,534,600	36%	\$	11,664,576,300	67%
<b>Rural</b>	\$	2,010,067,100	17%	\$	2,080,039,700	17%	\$	2,581,668,700	18%	\$	2,869,397,600	18%	\$	2,901,668,200	17%	\$	2,821,385,600	16%
<b>Urban</b>	\$	9,713,355,900	83%	\$	10,228,550,200	83%	\$	12,147,989,300	82%	\$	13,207,364,243	82%	\$	14,444,495,900	83%	\$	14,710,335,200	84%
<b>Export</b>	\$	630,692,200	5%	\$	806,011,300	7%	\$	858,771,800	6%	\$	943,303,800	6%	\$	1,489,480,000	9%	\$	727,625,900	4%
<b>CAPLine</b>	\$	390,241,600	3%	\$	275,972,400	2%	\$	298,726,400	2%	\$	224,085,600	1%	\$	185,977,400	1%	\$	229,769,700	1%
<b>PLP</b>	\$	6,495,832,200	55%	\$	7,300,145,600	59%	\$	9,092,988,500	62%	\$	10,174,802,143	63%	\$	12,228,631,000	70%	\$	12,965,064,900	74%
<b>Express</b>	\$	1,134,730,100	10%	\$	1,255,583,900	10%	\$	1,489,291,400	10%	\$	1,505,470,000	9%	\$	1,438,807,100	8%	\$	1,399,514,000	8%
<b>\$150K and Under</b>	\$	982,130,600	8%	\$	1,215,700,700	10%	\$	1,518,887,800	10%	\$	1,571,233,843	10%	\$	1,553,617,500	9%	\$	1,508,688,800	9%
<b>&gt;\$150K - \$350K</b>	\$	1,515,560,400	13%	\$	1,452,943,400	12%	\$	1,716,756,900	12%	\$	1,862,078,800	12%	\$	1,900,567,000	11%	\$	1,914,451,500	11%
<b>&gt;\$350K - \$2M</b>	\$	6,031,709,200	51%	\$	6,079,032,100	49%	\$	7,035,910,800	48%	\$	7,576,470,600	47%	\$	7,952,237,100	46%	\$	7,712,918,100	44%
<b>&gt;\$2M</b>	\$	3,194,022,800	27%	\$	3,560,913,700	29%	\$	4,458,102,500	30%	\$	5,066,978,600	32%	\$	5,939,742,500	34%	\$	6,395,662,400	36%

All Activity illustrated above is as of 06/15 for each FY listed.

	2013		2014		2015		2016		2017		2018	
<b>All 7(A)</b>	<b>31,441</b>		<b>34,170</b>		<b>41,351</b>		<b>44,302</b>		<b>42,472</b>		<b>42,063</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>7,137</b>	<b>23%</b>	<b>8,024</b>	<b>23%</b>	<b>9,915</b>	<b>24%</b>	<b>11,440</b>	<b>26%</b>	<b>10,912</b>	<b>26%</b>	<b>10,992</b>	<b>26%</b>
AMERICAN INDIAN	233	1%	232	1%	297	1%	299	1%	296	1%	299	1%
ASIAN OR PACIFI	3,928	12%	4,328	13%	5,195	13%	5,750	13%	5,490	13%	5,377	13%
BLACK	754	2%	1,003	3%	1,297	3%	1,623	4%	1,686	4%	1,819	4%
HISPANIC	2,222	7%	2,461	7%	3,126	8%	3,768	9%	3,438	8%	3,497	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	2	0%	-	0%
UNDETERMINED	3,352	11%	4,252	12%	5,314	13%	5,271	12%	5,493	13%	6,040	14%
WHITE	20,952	67%	21,894	64%	26,122	63%	27,591	62%	26,067	61%	25,031	60%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	1	0%	-	0%	-	0%
Female Owned 50% or less	4,962	16%	5,339	16%	6,050	15%	6,138	14%	5,827	14%	5,638	13%
Female Owned more than 50%	5,129	16%	5,608	16%	7,241	18%	8,207	19%	7,689	18%	7,388	18%
Male Owned	21,350	68%	23,223	68%	28,060	68%	29,956	68%	28,956	68%	29,037	69%
<b>Veteran</b>	<b>1,550</b>	<b>5%</b>	<b>1,442</b>	<b>4%</b>	<b>1,993</b>	<b>5%</b>	<b>2,225</b>	<b>5%</b>	<b>2,270</b>	<b>5%</b>	<b>2,091</b>	<b>5%</b>
<b>EXISTING BUSINESS</b>	<b>21,666</b>	<b>69%</b>	<b>23,619</b>	<b>69%</b>	<b>27,569</b>	<b>67%</b>	<b>27,187</b>	<b>61%</b>	<b>26,694</b>	<b>63%</b>	<b>14,883</b>	<b>35%</b>
<b>NEW BUSINESS</b>	<b>9,751</b>	<b>31%</b>	<b>10,494</b>	<b>31%</b>	<b>13,707</b>	<b>33%</b>	<b>17,040</b>	<b>38%</b>	<b>15,721</b>	<b>37%</b>	<b>27,090</b>	<b>64%</b>
<b>Rural</b>	<b>5,903</b>	<b>19%</b>	<b>6,212</b>	<b>18%</b>	<b>7,351</b>	<b>18%</b>	<b>7,674</b>	<b>17%</b>	<b>7,243</b>	<b>17%</b>	<b>7,106</b>	<b>17%</b>
<b>Urban</b>	<b>25,538</b>	<b>81%</b>	<b>27,958</b>	<b>82%</b>	<b>34,000</b>	<b>82%</b>	<b>36,628</b>	<b>83%</b>	<b>35,229</b>	<b>83%</b>	<b>34,957</b>	<b>83%</b>
<b>Export</b>	<b>869</b>	<b>3%</b>	<b>1,066</b>	<b>3%</b>	<b>1,065</b>	<b>3%</b>	<b>1,137</b>	<b>3%</b>	<b>1,794</b>	<b>4%</b>	<b>620</b>	<b>1%</b>
<b>CAPLine</b>	<b>510</b>	<b>2%</b>	<b>380</b>	<b>1%</b>	<b>412</b>	<b>1%</b>	<b>320</b>	<b>1%</b>	<b>268</b>	<b>1%</b>	<b>246</b>	<b>1%</b>
<b>PLP</b>	<b>8,631</b>	<b>27%</b>	<b>7,979</b>	<b>23%</b>	<b>10,146</b>	<b>25%</b>	<b>11,442</b>	<b>26%</b>	<b>16,450</b>	<b>39%</b>	<b>18,220</b>	<b>43%</b>
<b>Express</b>	<b>15,073</b>	<b>48%</b>	<b>17,568</b>	<b>51%</b>	<b>21,607</b>	<b>52%</b>	<b>23,110</b>	<b>52%</b>	<b>19,989</b>	<b>47%</b>	<b>19,687</b>	<b>47%</b>
<b>\$150K and Under</b>	<b>17,273</b>	<b>55%</b>	<b>20,308</b>	<b>59%</b>	<b>25,037</b>	<b>61%</b>	<b>26,859</b>	<b>61%</b>	<b>24,130</b>	<b>57%</b>	<b>23,795</b>	<b>57%</b>
<b>&gt;\$150K - \$350K</b>	<b>6,005</b>	<b>19%</b>	<b>5,632</b>	<b>16%</b>	<b>6,634</b>	<b>16%</b>	<b>7,047</b>	<b>16%</b>	<b>7,203</b>	<b>17%</b>	<b>7,299</b>	<b>17%</b>
<b>&gt;\$350K - \$2M</b>	<b>7,139</b>	<b>23%</b>	<b>7,062</b>	<b>21%</b>	<b>8,224</b>	<b>20%</b>	<b>8,758</b>	<b>20%</b>	<b>9,255</b>	<b>22%</b>	<b>8,949</b>	<b>21%</b>
<b>&gt;\$2M</b>	<b>1,024</b>	<b>3%</b>	<b>1,168</b>	<b>3%</b>	<b>1,456</b>	<b>4%</b>	<b>1,638</b>	<b>4%</b>	<b>1,884</b>	<b>4%</b>	<b>2,020</b>	<b>5%</b>

All Activity illustrated above is as of 06/15 for each FY listed.

	2013		2014		2015		2016		2017		2018							
<b>All 504</b>	\$	<b>3,580,137,000</b>	\$	<b>2,744,883,000</b>	\$	<b>2,900,598,000</b>	\$	<b>3,114,070,000</b>	\$	<b>3,656,136,000</b>	\$	<b>3,211,328,000</b>						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	<b>912,216,000</b>	25%	\$	<b>737,051,000</b>	27%	\$	<b>804,620,000</b>	28%	\$	<b>896,357,000</b>	29%	\$	<b>1,053,880,000</b>	29%	\$	<b>927,081,000</b>	29%
AMERICAN INDIAN	\$	8,703,000	0%	\$	6,401,000	0%	\$	7,814,000	0%	\$	9,510,000	0%	\$	1,318,000	0%	\$	3,315,000	0%
ASIAN OR PACIFI	\$	654,601,000	18%	\$	480,089,000	17%	\$	510,780,000	18%	\$	600,083,000	19%	\$	787,121,000	22%	\$	684,739,000	21%
BLACK	\$	102,462,000	3%	\$	91,213,000	3%	\$	92,428,000	3%	\$	85,131,000	3%	\$	74,877,000	2%	\$	46,580,000	1%
HISPANIC	\$	146,450,000	4%	\$	159,348,000	6%	\$	193,598,000	7%	\$	201,633,000	6%	\$	190,564,000	5%	\$	192,447,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	253,320,000	7%	\$	221,031,000	8%	\$	238,679,000	8%	\$	258,610,000	8%	\$	365,471,000	10%	\$	507,860,000	16%
WHITE	\$	2,414,601,000	67%	\$	1,786,801,000	65%	\$	1,857,299,000	64%	\$	1,959,103,000	63%	\$	2,236,785,000	61%	\$	1,776,387,000	55%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	17,661,000	0%	\$	8,455,000	0%	\$	20,672,000	1%	\$	29,129,000	1%	\$	229,064,000	6%	\$	694,908,000	22%
Female Owned more than 50%	\$	454,633,000	13%	\$	328,621,000	12%	\$	375,999,000	13%	\$	394,191,000	13%	\$	391,437,000	11%	\$	304,243,000	9%
Male Owned	\$	3,107,843,000	87%	\$	2,407,807,000	88%	\$	2,503,927,000	86%	\$	2,690,750,000	86%	\$	3,035,635,000	83%	\$	2,212,177,000	69%
<b>Veteran</b>	\$	154,308,000	4%	\$	102,223,000	4%	\$	87,436,000	3%	\$	91,439,000	3%	\$	105,012,000	3%	\$	57,895,000	2%
<b>EXISTING BUSINESS</b>	\$	3,082,714,000	86%	\$	2,256,818,000	82%	\$	2,399,938,000	83%	\$	2,652,028,000	85%	\$	3,106,718,000	85%	\$	1,190,842,000	37%
<b>NEW BUSINESS</b>	\$	497,423,000	14%	\$	488,065,000	18%	\$	500,660,000	17%	\$	462,042,000	15%	\$	549,418,000	15%	\$	2,013,594,000	63%
<b>Rural</b>	\$	454,619,000	13%	\$	375,083,000	14%	\$	353,183,000	12%	\$	355,741,000	11%	\$	447,407,000	12%	\$	419,338,000	13%
<b>Urban</b>	\$	3,125,518,000	87%	\$	2,369,800,000	86%	\$	2,547,415,000	88%	\$	2,758,329,000	89%	\$	3,208,729,000	88%	\$	2,791,990,000	87%
<b>Export</b>	\$	101,212,000	3%	\$	131,665,000	5%	\$	147,952,000	5%	\$	140,358,000	5%	\$	56,978,000	2%	\$	51,769,000	2%
<b>\$150K and Under</b>	\$	64,087,000	2%	\$	46,515,000	2%	\$	42,475,000	1%	\$	41,015,000	1%	\$	45,523,000	1%	\$	38,327,000	1%
<b>&gt;\$150K - \$350K</b>	\$	395,357,000	11%	\$	286,762,000	10%	\$	288,813,000	10%	\$	260,600,000	8%	\$	299,297,000	8%	\$	277,351,000	9%
<b>&gt;\$350K - \$2M</b>	\$	2,177,137,000	61%	\$	1,664,471,000	61%	\$	1,754,720,000	60%	\$	1,726,036,000	55%	\$	2,034,930,000	56%	\$	1,771,421,000	55%
<b>&gt;\$2M</b>	\$	943,556,000	26%	\$	747,135,000	27%	\$	814,590,000	28%	\$	1,086,419,000	35%	\$	1,276,386,000	35%	\$	1,124,229,000	35%

All Activity illustrated above is as of 06/15 for each FY listed.

	2013		2014		2015		2016		2017		2018	
<b>All 504</b>	<b>5,333</b>		<b>3,914</b>		<b>4,011</b>		<b>3,884</b>		<b>4,477</b>		<b>3,973</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>1,203</b>	<b>23%</b>	<b>874</b>	<b>22%</b>	<b>924</b>	<b>23%</b>	<b>906</b>	<b>23%</b>	<b>1,035</b>	<b>23%</b>	<b>929</b>	<b>23%</b>
AMERICAN INDIAN	12	0%	10	0%	12	0%	12	0%	4	0%	11	0%
ASIAN OR PACIFI	699	13%	439	11%	481	12%	465	12%	617	14%	528	13%
BLACK	162	3%	136	3%	128	3%	124	3%	102	2%	81	2%
HISPANIC	330	6%	289	7%	303	8%	305	8%	312	7%	309	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	331	6%	277	7%	292	7%	297	8%	364	8%	519	13%
WHITE	3,799	71%	2,763	71%	2,795	70%	2,681	69%	3,078	69%	2,525	64%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	34	1%	14	0%	27	1%	29	1%	346	8%	1,005	25%
Female Owned more than 50%	826	15%	613	16%	644	16%	644	17%	653	15%	488	12%
Male Owned	4,473	84%	3,287	84%	3,340	83%	3,211	83%	3,478	78%	2,480	62%
<b>Veteran</b>	<b>274</b>	<b>5%</b>	<b>174</b>	<b>4%</b>	<b>151</b>	<b>4%</b>	<b>155</b>	<b>4%</b>	<b>163</b>	<b>4%</b>	<b>110</b>	<b>3%</b>
<b>EXISTING BUSINESS</b>	<b>4,732</b>	<b>89%</b>	<b>3,334</b>	<b>85%</b>	<b>3,391</b>	<b>85%</b>	<b>3,410</b>	<b>88%</b>	<b>3,878</b>	<b>87%</b>	<b>1,508</b>	<b>38%</b>
<b>NEW BUSINESS</b>	<b>601</b>	<b>11%</b>	<b>580</b>	<b>15%</b>	<b>620</b>	<b>15%</b>	<b>474</b>	<b>12%</b>	<b>599</b>	<b>13%</b>	<b>2,459</b>	<b>62%</b>
<b>Rural</b>	<b>786</b>	<b>15%</b>	<b>591</b>	<b>15%</b>	<b>588</b>	<b>15%</b>	<b>603</b>	<b>16%</b>	<b>727</b>	<b>16%</b>	<b>672</b>	<b>17%</b>
<b>Urban</b>	<b>4,547</b>	<b>85%</b>	<b>3,323</b>	<b>85%</b>	<b>3,423</b>	<b>85%</b>	<b>3,281</b>	<b>84%</b>	<b>3,750</b>	<b>84%</b>	<b>3,301</b>	<b>83%</b>
<b>Export</b>	<b>121</b>	<b>2%</b>	<b>132</b>	<b>3%</b>	<b>155</b>	<b>4%</b>	<b>125</b>	<b>3%</b>	<b>44</b>	<b>1%</b>	<b>46</b>	<b>1%</b>
<b>\$150K and Under</b>	<b>592</b>	<b>11%</b>	<b>418</b>	<b>11%</b>	<b>383</b>	<b>10%</b>	<b>379</b>	<b>10%</b>	<b>400</b>	<b>9%</b>	<b>336</b>	<b>8%</b>
<b>&gt;\$150K - \$350K</b>	<b>1,628</b>	<b>31%</b>	<b>1,183</b>	<b>30%</b>	<b>1,171</b>	<b>29%</b>	<b>1,052</b>	<b>27%</b>	<b>1,214</b>	<b>27%</b>	<b>1,119</b>	<b>28%</b>
<b>&gt;\$350K - \$2M</b>	<b>2,808</b>	<b>53%</b>	<b>2,076</b>	<b>53%</b>	<b>2,190</b>	<b>55%</b>	<b>2,112</b>	<b>54%</b>	<b>2,460</b>	<b>55%</b>	<b>2,162</b>	<b>54%</b>
<b>&gt;\$2M</b>	<b>305</b>	<b>6%</b>	<b>237</b>	<b>6%</b>	<b>267</b>	<b>7%</b>	<b>341</b>	<b>9%</b>	<b>403</b>	<b>9%</b>	<b>356</b>	<b>9%</b>

All Activity illustrated above is as of 06/15 for each FY listed.