

	2014		2015		2016		2017		2018		2019	
All 7(A)	\$	1,486,956,700	\$	2,388,674,200	\$	2,401,959,900	\$	2,643,785,000	\$	2,938,008,400	\$	2,649,800,200
Ethnicity												
All Minority	\$	470,491,600 32%	\$	689,407,800 29%	\$	699,891,700 29%	\$	856,164,400 32%	\$	903,783,400 31%	\$	949,498,700 36%
AMERICAN INDIAN	\$	7,450,900 1%	\$	18,282,700 1%	\$	5,563,500 0%	\$	8,479,900 0%	\$	17,041,600 1%	\$	25,648,900 1%
ASIAN OR PACIFI	\$	357,683,400 24%	\$	474,976,800 20%	\$	528,290,300 22%	\$	631,022,200 24%	\$	633,007,500 22%	\$	668,223,900 25%
BLACK	\$	30,512,100 2%	\$	45,156,900 2%	\$	44,296,600 2%	\$	63,232,500 2%	\$	80,785,500 3%	\$	88,906,600 3%
HISPANIC	\$	74,845,200 5%	\$	150,991,400 6%	\$	121,741,300 5%	\$	153,429,800 6%	\$	172,948,800 6%	\$	166,719,300 6%
MULTI-GROUP	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%
UNDETERMINED	\$	237,363,300 16%	\$	365,555,800 15%	\$	331,067,900 14%	\$	396,271,100 15%	\$	447,781,900 15%	\$	436,629,900 16%
WHITE	\$	779,101,800 52%	\$	1,333,710,600 56%	\$	1,371,000,300 57%	\$	1,391,349,500 53%	\$	1,586,443,100 54%	\$	1,263,671,600 48%
Gender												
Not Reported	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%
Female Owned 50% or less	\$	240,680,100 16%	\$	381,589,900 16%	\$	366,930,200 15%	\$	357,484,100 14%	\$	426,126,300 15%	\$	408,916,100 15%
Female Owned more than 50%	\$	194,932,700 13%	\$	273,487,900 11%	\$	353,936,700 15%	\$	398,928,100 15%	\$	428,847,000 15%	\$	367,550,000 14%
Male Owned	\$	1,051,343,900 71%	\$	1,733,596,400 73%	\$	1,681,093,000 70%	\$	1,887,372,800 71%	\$	2,083,035,100 71%	\$	1,873,334,100 71%
Business Age												
Existing or more than 2 years old	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	1,257,782,900 47%
New Business or 2 years or less	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	302,755,800 11%
Startup, Loan Funds will Open Business	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	440,105,400 17%
Change of Ownership	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	631,680,300 24%
Veteran	\$	53,515,800 4%	\$	96,057,500 4%	\$	105,759,800 4%	\$	96,094,400 4%	\$	104,687,900 4%	\$	103,888,900 4%
Rural	\$	239,165,300 16%	\$	470,819,200 20%	\$	476,203,600 20%	\$	433,220,500 16%	\$	428,598,700 15%	\$	447,528,800 17%
Urban	\$	1,247,791,400 84%	\$	1,917,855,000 80%	\$	1,925,756,300 80%	\$	2,210,564,500 84%	\$	2,509,409,700 85%	\$	2,202,271,400 83%
Export	\$	92,711,900 6%	\$	135,396,900 6%	\$	158,432,100 7%	\$	130,575,300 5%	\$	126,290,400 4%	\$	139,849,500 5%
CAPLine	\$	30,719,000 2%	\$	68,618,600 3%	\$	37,471,300 2%	\$	20,446,800 1%	\$	23,812,900 1%	\$	30,004,000 1%
PLP	\$	906,662,400 61%	\$	1,398,853,400 59%	\$	1,452,160,300 60%	\$	1,648,613,200 62%	\$	2,102,110,000 72%	\$	1,940,700,400 73%
Express	\$	151,991,300 10%	\$	244,856,000 10%	\$	245,812,200 10%	\$	226,317,000 9%	\$	267,546,000 9%	\$	196,114,500 7%
\$150K and Under	\$	156,444,000 11%	\$	251,949,100 11%	\$	255,515,500 11%	\$	239,015,500 9%	\$	271,320,600 9%	\$	193,371,200 7%
>\$150K - \$350K	\$	171,731,300 12%	\$	275,438,500 12%	\$	287,703,200 12%	\$	291,766,600 11%	\$	338,207,500 12%	\$	323,323,300 12%
>\$350K - \$2M	\$	742,651,600 50%	\$	1,111,706,700 47%	\$	1,187,800,800 49%	\$	1,214,933,900 46%	\$	1,309,763,300 45%	\$	1,199,452,000 45%
>\$2M	\$	416,129,800 28%	\$	749,579,900 31%	\$	670,940,400 28%	\$	898,069,000 34%	\$	1,018,717,000 35%	\$	933,653,700 35%

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	2014		2015		2016		2017		2018		2019	
All 7(A)	4,463		6,758		7,250		6,787		7,722		6,036	
Ethnicity												
All Minority	1,116	25%	1,670	25%	1,954	27%	1,814	27%	2,048	27%	1,707	28%
AMERICAN INDIAN	43	1%	52	1%	39	1%	42	1%	56	1%	51	1%
ASIAN OR PACIFI	585	13%	859	13%	997	14%	929	14%	998	13%	853	14%
BLACK	122	3%	198	3%	303	4%	282	4%	354	5%	270	4%
HISPANIC	366	8%	561	8%	615	8%	561	8%	640	8%	533	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	577	13%	998	15%	857	12%	844	12%	1,047	14%	913	15%
WHITE	2,770	62%	4,090	61%	4,439	61%	4,129	61%	4,627	60%	3,416	57%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	702	16%	1,018	15%	993	14%	896	13%	1,001	13%	864	14%
Female Owned more than 50%	751	17%	1,163	17%	1,366	19%	1,274	19%	1,390	18%	1,070	18%
Male Owned	3,010	67%	4,577	68%	4,891	67%	4,617	68%	5,331	69%	4,102	68%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	3,112	52%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	1,177	19%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	974	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	756	13%
Veteran	228	5%	278	4%	345	5%	332	5%	374	5%	278	5%
Rural	779	17%	1,161	17%	1,240	17%	1,187	17%	1,285	17%	993	16%
Urban	3,684	83%	5,597	83%	6,010	83%	5,600	83%	6,437	83%	5,043	84%
Export	118	3%	170	3%	206	3%	137	2%	91	1%	122	2%
CAPLine	49	1%	89	1%	51	1%	42	1%	26	0%	35	1%
PLP	1,127	25%	1,570	23%	1,726	24%	1,820	27%	3,091	40%	2,715	45%
Express	2,365	53%	3,571	53%	3,972	55%	3,357	49%	3,914	51%	2,598	43%
\$150K and Under	2,775	62%	4,148	61%	4,585	63%	3,974	59%	4,570	59%	3,051	51%
>\$150K - \$350K	683	15%	1,062	16%	1,098	15%	1,098	16%	1,295	17%	1,247	21%
>\$350K - \$2M	871	20%	1,307	19%	1,347	19%	1,429	21%	1,534	20%	1,436	24%
>\$2M	134	3%	241	4%	220	3%	286	4%	323	4%	302	5%

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	2014			2015			2016			2017			2018			2019		
All 504	\$	382,248,000		\$	527,234,000		\$	641,538,000		\$	563,951,000		\$	637,134,000		\$	726,842,000	
Ethnicity																		
All Minority	\$	94,013,000	25%	\$	166,511,000	32%	\$	222,318,000	35%	\$	183,620,000	33%	\$	182,065,000	29%	\$	181,233,000	25%
AMERICAN INDIAN	\$	-	0%	\$	192,000	0%	\$	2,504,000	0%	\$	129,000	0%	\$	255,000	0%	\$	-	0%
ASIAN OR PACIFI	\$	65,865,000	17%	\$	90,461,000	17%	\$	146,072,000	23%	\$	128,199,000	23%	\$	133,798,000	21%	\$	121,952,000	17%
BLACK	\$	9,299,000	2%	\$	21,710,000	4%	\$	29,304,000	5%	\$	19,060,000	3%	\$	3,513,000	1%	\$	15,470,000	2%
HISPANIC	\$	18,849,000	5%	\$	54,148,000	10%	\$	44,438,000	7%	\$	36,232,000	6%	\$	44,499,000	7%	\$	43,811,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	21,672,000	6%	\$	48,746,000	9%	\$	51,927,000	8%	\$	59,823,000	11%	\$	106,870,000	17%	\$	135,771,000	19%
WHITE	\$	266,563,000	70%	\$	311,977,000	59%	\$	367,293,000	57%	\$	320,508,000	57%	\$	348,199,000	55%	\$	409,838,000	56%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,010,000	0%	\$	4,142,000	1%	\$	9,013,000	1%	\$	36,129,000	6%	\$	141,280,000	22%	\$	129,809,000	18%
Female Owned more than 50%	\$	31,847,000	8%	\$	65,340,000	12%	\$	69,881,000	11%	\$	64,559,000	11%	\$	56,428,000	9%	\$	75,380,000	10%
Male Owned	\$	349,391,000	91%	\$	457,752,000	87%	\$	562,644,000	88%	\$	463,263,000	82%	\$	439,426,000	69%	\$	521,653,000	72%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	537,014,000	74%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	73,819,000	10%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	115,755,000	16%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	254,000	0%
Veteran	\$	21,501,000	6%	\$	25,222,000	5%	\$	22,420,000	3%	\$	10,081,000	2%	\$	10,901,000	2%	\$	12,369,000	2%
Rural	\$	44,622,000	12%	\$	62,017,000	12%	\$	92,279,000	14%	\$	73,407,000	13%	\$	96,310,000	15%	\$	86,926,000	12%
Urban	\$	337,626,000	88%	\$	465,217,000	88%	\$	549,259,000	86%	\$	490,544,000	87%	\$	540,824,000	85%	\$	639,916,000	88%
Export	\$	27,320,000	7%	\$	29,810,000	6%	\$	24,989,000	4%	\$	15,700,000	3%	\$	6,067,000	1%	\$	3,607,000	0%
\$150K and Under	\$	8,511,000	2%	\$	7,930,000	2%	\$	7,837,000	1%	\$	9,188,000	2%	\$	6,329,000	1%	\$	7,557,000	1%
>\$150K - \$350K	\$	48,801,000	13%	\$	53,864,000	10%	\$	45,962,000	7%	\$	47,331,000	8%	\$	53,065,000	8%	\$	48,276,000	7%
>\$350K - \$2M	\$	238,615,000	62%	\$	328,050,000	62%	\$	343,786,000	54%	\$	340,840,000	60%	\$	362,214,000	57%	\$	420,615,000	58%
>\$2M	\$	86,321,000	23%	\$	137,390,000	26%	\$	243,953,000	38%	\$	166,592,000	30%	\$	215,526,000	34%	\$	250,394,000	34%

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	2014		2015		2016		2017		2018		2019	
All 504	614		741		746		732		758		839	
Ethnicity												
All Minority	122	20%	197	27%	186	25%	188	26%	183	24%	192	23%
AMERICAN INDIAN	-	0%	1	0%	1	0%	1	0%	1	0%	-	0%
ASIAN OR PACIFI	55	9%	95	13%	96	13%	105	14%	103	14%	98	12%
BLACK	20	3%	29	4%	31	4%	24	3%	12	2%	19	2%
HISPANIC	47	8%	72	10%	58	8%	58	8%	67	9%	75	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	39	6%	51	7%	67	9%	60	8%	110	15%	119	14%
WHITE	453	74%	493	67%	493	66%	484	66%	465	61%	528	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	2	0%	6	1%	5	1%	64	9%	185	24%	199	24%
Female Owned more than 50%	82	13%	111	15%	111	15%	108	15%	91	12%	97	12%
Male Owned	530	86%	624	84%	630	84%	560	77%	482	64%	543	65%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	668	80%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	65	8%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	105	13%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	1	0%
Veteran	35	6%	33	4%	39	5%	24	3%	21	3%	16	2%
Rural	90	15%	118	16%	123	16%	111	15%	131	17%	144	17%
Urban	524	85%	623	84%	623	84%	621	85%	627	83%	695	83%
Export	28	5%	27	4%	27	4%	12	2%	7	1%	6	1%
\$150K and Under	79	13%	71	10%	71	10%	81	11%	53	7%	66	8%
>\$150K - \$350K	207	34%	221	30%	189	25%	188	26%	212	28%	192	23%
>\$350K - \$2M	301	49%	406	55%	408	55%	408	56%	427	56%	500	60%
>\$2M	27	4%	43	6%	78	10%	55	8%	66	9%	81	10%

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