

	2013		2014		2015		2016		2017		2018	
All 7(A)	\$ 10,388,691,300		\$ 10,629,997,600		\$ 12,900,692,600		\$ 14,102,415,243		\$ 15,404,637,200		\$ 15,675,387,800	
Ethnicity												
All Minority	\$ 2,804,638,800	27%	\$ 3,049,946,000	29%	\$ 3,653,558,300	28%	\$ 4,185,801,000	30%	\$ 4,785,419,400	31%	\$ 4,994,315,000	32%
AMERICAN INDIAN	\$ 44,520,100	0%	\$ 43,450,100	0%	\$ 76,584,800	1%	\$ 79,372,800	1%	\$ 89,121,300	1%	\$ 105,019,500	1%
ASIAN OR PACIFI	\$ 2,077,331,300	20%	\$ 2,266,138,700	21%	\$ 2,594,699,000	20%	\$ 3,071,361,500	22%	\$ 3,476,645,800	23%	\$ 3,514,638,000	22%
BLACK	\$ 189,062,900	2%	\$ 212,060,000	2%	\$ 249,062,900	2%	\$ 283,412,900	2%	\$ 363,094,100	2%	\$ 447,346,300	3%
HISPANIC	\$ 493,724,500	5%	\$ 528,297,200	5%	\$ 733,211,600	6%	\$ 751,653,800	5%	\$ 852,980,200	6%	\$ 927,311,200	6%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 3,578,000	0%	\$ -	0%
UNDETERMINED	\$ 1,258,324,800	12%	\$ 1,564,477,300	15%	\$ 1,683,292,000	13%	\$ 1,906,755,743	14%	\$ 2,298,657,200	15%	\$ 2,595,774,100	17%
WHITE	\$ 6,325,727,700	61%	\$ 6,015,574,300	57%	\$ 7,563,842,300	59%	\$ 8,009,858,500	57%	\$ 8,320,560,600	54%	\$ 8,085,298,700	52%
Gender												
Not Reported	\$ -	0%	\$ -	0%	\$ -	0%	\$ 64,000	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 1,690,285,900	16%	\$ 1,813,028,000	17%	\$ 2,098,201,000	16%	\$ 2,242,599,700	16%	\$ 2,390,984,700	16%	\$ 2,405,687,000	15%
Female Owned more than 50%	\$ 1,337,687,900	13%	\$ 1,326,486,600	12%	\$ 1,658,468,100	13%	\$ 2,047,654,543	15%	\$ 2,183,606,700	14%	\$ 2,154,751,200	14%
Male Owned	\$ 7,360,717,500	71%	\$ 7,490,483,000	70%	\$ 9,144,023,500	71%	\$ 9,812,097,000	70%	\$ 10,830,045,800	70%	\$ 11,114,949,600	71%
Veteran	\$ 383,355,300	4%	\$ 338,390,000	3%	\$ 659,841,300	5%	\$ 666,394,500	5%	\$ 597,391,400	4%	\$ 593,691,700	4%
EXISTING BUSINESS	\$ 7,696,141,900	74%	\$ 7,534,065,600	71%	\$ 8,604,799,500	67%	\$ 9,108,790,000	65%	\$ 9,802,504,000	64%	\$ 5,510,514,200	35%
NEW BUSINESS	\$ 2,681,155,700	26%	\$ 3,050,313,400	29%	\$ 4,257,039,900	33%	\$ 4,944,096,100	35%	\$ 5,552,640,400	36%	\$ 10,096,907,800	64%
Rural	\$ 1,748,394,900	17%	\$ 1,774,649,100	17%	\$ 2,285,390,400	18%	\$ 2,532,356,700	18%	\$ 2,587,233,300	17%	\$ 2,476,533,700	16%
Urban	\$ 8,640,296,400	83%	\$ 8,855,348,500	83%	\$ 10,615,302,200	82%	\$ 11,570,058,543	82%	\$ 12,817,403,900	83%	\$ 13,198,854,100	84%
Export	\$ 563,424,500	5%	\$ 714,828,100	7%	\$ 743,737,900	6%	\$ 847,566,800	6%	\$ 1,430,517,800	9%	\$ 646,197,900	4%
CAPLine	\$ 332,793,600	3%	\$ 242,377,500	2%	\$ 269,880,500	2%	\$ 199,498,800	1%	\$ 160,856,900	1%	\$ 199,025,100	1%
PLP	\$ 5,684,654,500	55%	\$ 6,210,347,700	58%	\$ 7,913,893,800	61%	\$ 8,878,541,943	63%	\$ 10,781,078,000	70%	\$ 11,620,166,500	74%
Express	\$ 1,000,183,100	10%	\$ 1,087,251,700	10%	\$ 1,309,430,500	10%	\$ 1,322,198,000	9%	\$ 1,264,396,500	8%	\$ 1,246,002,900	8%
\$150K and Under	\$ 867,026,900	8%	\$ 1,055,418,100	10%	\$ 1,337,955,200	10%	\$ 1,386,562,343	10%	\$ 1,367,090,300	9%	\$ 1,351,020,200	9%
>\$150K - \$350K	\$ 1,336,285,300	13%	\$ 1,278,339,200	12%	\$ 1,521,079,300	12%	\$ 1,641,634,700	12%	\$ 1,689,361,200	11%	\$ 1,702,510,100	11%
>\$350K - \$2M	\$ 5,390,936,600	52%	\$ 5,274,977,100	50%	\$ 6,119,968,000	47%	\$ 6,681,522,800	47%	\$ 7,050,093,000	46%	\$ 6,900,416,000	44%
>\$2M	\$ 2,794,442,500	27%	\$ 3,021,263,200	28%	\$ 3,921,690,100	30%	\$ 4,392,695,400	31%	\$ 5,298,092,700	34%	\$ 5,721,441,500	36%

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	2013		2014		2015		2016		2017		2018	
All 7(A)	27,843		29,811		36,293		39,123		37,537		37,567	
Ethnicity												
All Minority	6,253	22%	6,954	23%	8,593	24%	10,108	26%	9,617	26%	9,731	26%
AMERICAN INDIAN	205	1%	213	1%	257	1%	265	1%	270	1%	264	1%
ASIAN OR PACIFI	3,445	12%	3,768	13%	4,522	12%	5,064	13%	4,849	13%	4,786	13%
BLACK	666	2%	851	3%	1,105	3%	1,431	4%	1,472	4%	1,612	4%
HISPANIC	1,937	7%	2,122	7%	2,709	7%	3,348	9%	3,024	8%	3,069	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	2	0%	-	0%
UNDETERMINED	2,942	11%	3,658	12%	4,756	13%	4,691	12%	4,883	13%	5,435	14%
WHITE	18,648	67%	19,199	64%	22,944	63%	24,324	62%	23,037	61%	22,401	60%
Gender												
Not Reported	-	0%	-	0%	-	0%	1	0%	-	0%	-	0%
Female Owned 50% or less	4,441	16%	4,669	16%	5,265	15%	5,421	14%	5,145	14%	5,038	13%
Female Owned more than 50%	4,558	16%	4,811	16%	6,269	17%	7,217	18%	6,763	18%	6,582	18%
Male Owned	18,844	68%	20,331	68%	24,759	68%	26,484	68%	25,629	68%	25,947	69%
Veteran	1,392	5%	1,283	4%	1,739	5%	1,967	5%	2,029	5%	1,845	5%
EXISTING BUSINESS	19,227	69%	20,600	69%	24,258	67%	24,014	61%	23,567	63%	13,973	37%
NEW BUSINESS	8,594	31%	9,159	31%	11,972	33%	15,042	38%	13,918	37%	23,515	63%
Rural	5,236	19%	5,423	18%	6,478	18%	6,759	17%	6,436	17%	6,352	17%
Urban	22,607	81%	24,388	82%	29,815	82%	32,364	83%	31,101	83%	31,215	83%
Export	766	3%	923	3%	916	3%	1,025	3%	1,721	5%	542	1%
CAPLine	447	2%	328	1%	359	1%	288	1%	243	1%	207	1%
PLP	7,604	27%	6,906	23%	8,847	24%	10,044	26%	14,402	38%	16,323	43%
Express	13,304	48%	15,267	51%	18,911	52%	20,386	52%	17,534	47%	17,560	47%
\$150K and Under	15,292	55%	17,703	59%	21,970	61%	23,762	61%	21,219	57%	21,257	57%
>\$150K - \$350K	5,285	19%	4,963	17%	5,883	16%	6,212	16%	6,409	17%	6,499	17%
>\$350K - \$2M	6,365	23%	6,152	21%	7,162	20%	7,726	20%	8,227	22%	8,010	21%
>\$2M	901	3%	993	3%	1,278	4%	1,423	4%	1,682	4%	1,801	5%

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	2013		2014		2015		2016		2017		2018							
All 504	\$	3,185,849,000	\$	2,454,426,000	\$	2,556,660,000	\$	2,868,616,000	\$	3,282,871,000	\$	2,855,973,000						
Ethnicity																		
All Minority	\$	794,539,000	25%	\$	666,131,000	27%	\$	717,570,000	28%	\$	823,771,000	29%	\$	935,351,000	28%	\$	836,582,000	29%
AMERICAN INDIAN	\$	7,952,000	0%	\$	5,872,000	0%	\$	7,270,000	0%	\$	9,510,000	0%	\$	1,086,000	0%	\$	2,019,000	0%
ASIAN OR PACIFI	\$	568,853,000	18%	\$	434,151,000	18%	\$	456,165,000	18%	\$	547,859,000	19%	\$	688,044,000	21%	\$	617,146,000	22%
BLACK	\$	86,166,000	3%	\$	80,192,000	3%	\$	81,057,000	3%	\$	75,243,000	3%	\$	68,736,000	2%	\$	41,254,000	1%
HISPANIC	\$	131,568,000	4%	\$	145,916,000	6%	\$	173,078,000	7%	\$	191,159,000	7%	\$	177,485,000	5%	\$	176,163,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	225,604,000	7%	\$	193,824,000	8%	\$	202,117,000	8%	\$	231,542,000	8%	\$	321,541,000	10%	\$	450,015,000	16%
WHITE	\$	2,165,706,000	68%	\$	1,594,471,000	65%	\$	1,636,973,000	64%	\$	1,813,303,000	63%	\$	2,025,979,000	62%	\$	1,569,376,000	55%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	15,759,000	0%	\$	7,476,000	0%	\$	12,538,000	0%	\$	25,611,000	1%	\$	196,216,000	6%	\$	598,161,000	21%
Female Owned more than 50%	\$	401,627,000	13%	\$	291,156,000	12%	\$	329,128,000	13%	\$	360,238,000	13%	\$	347,844,000	11%	\$	273,561,000	10%
Male Owned	\$	2,768,463,000	87%	\$	2,155,794,000	88%	\$	2,214,994,000	87%	\$	2,482,767,000	87%	\$	2,738,811,000	83%	\$	1,984,251,000	69%
Veteran	\$	139,983,000	4%	\$	93,727,000	4%	\$	80,200,000	3%	\$	87,502,000	3%	\$	89,724,000	3%	\$	45,038,000	2%
EXISTING BUSINESS	\$	2,735,575,000	86%	\$	2,027,419,000	83%	\$	2,125,403,000	83%	\$	2,438,580,000	85%	\$	2,815,424,000	86%	\$	1,164,699,000	41%
NEW BUSINESS	\$	450,274,000	14%	\$	427,007,000	17%	\$	431,257,000	17%	\$	430,036,000	15%	\$	467,447,000	14%	\$	1,684,382,000	59%
Rural	\$	393,694,000	12%	\$	339,795,000	14%	\$	314,461,000	12%	\$	328,811,000	11%	\$	400,674,000	12%	\$	376,537,000	13%
Urban	\$	2,792,155,000	88%	\$	2,114,631,000	86%	\$	2,242,199,000	88%	\$	2,539,805,000	89%	\$	2,882,197,000	88%	\$	2,479,436,000	87%
Export	\$	88,722,000	3%	\$	115,425,000	5%	\$	129,069,000	5%	\$	130,805,000	5%	\$	56,114,000	2%	\$	47,180,000	2%
\$150K and Under	\$	56,179,000	2%	\$	42,493,000	2%	\$	38,276,000	1%	\$	37,421,000	1%	\$	41,552,000	1%	\$	32,305,000	1%
>\$150K - \$350K	\$	348,306,000	11%	\$	259,107,000	11%	\$	253,303,000	10%	\$	241,413,000	8%	\$	264,165,000	8%	\$	246,514,000	9%
>\$350K - \$2M	\$	1,935,064,000	61%	\$	1,484,162,000	60%	\$	1,557,712,000	61%	\$	1,596,832,000	56%	\$	1,835,938,000	56%	\$	1,569,643,000	55%
>\$2M	\$	846,300,000	27%	\$	668,664,000	27%	\$	707,369,000	28%	\$	992,950,000	35%	\$	1,141,216,000	35%	\$	1,007,511,000	35%

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	2013		2014		2015		2016		2017		2018	
All 504	4,725		3,519		3,545		3,579		4,016		3,504	
Ethnicity												
All Minority	1,054	22%	791	22%	815	23%	829	23%	918	23%	833	24%
AMERICAN INDIAN	10	0%	9	0%	11	0%	12	0%	3	0%	7	0%
ASIAN OR PACIFI	613	13%	399	11%	425	12%	423	12%	537	13%	474	14%
BLACK	138	3%	116	3%	115	3%	105	3%	91	2%	72	2%
HISPANIC	293	6%	267	8%	264	7%	289	8%	287	7%	280	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	288	6%	245	7%	255	7%	267	7%	319	8%	466	13%
WHITE	3,383	72%	2,483	71%	2,475	70%	2,483	69%	2,779	69%	2,205	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	27	1%	12	0%	19	1%	24	1%	288	7%	866	25%
Female Owned more than 50%	737	16%	546	16%	561	16%	589	16%	595	15%	428	12%
Male Owned	3,961	84%	2,961	84%	2,965	84%	2,966	83%	3,133	78%	2,210	63%
Veteran	242	5%	157	4%	136	4%	146	4%	143	4%	90	3%
EXISTING BUSINESS	4,190	89%	3,000	85%	3,004	85%	3,143	88%	3,490	87%	1,471	42%
NEW BUSINESS	535	11%	519	15%	541	15%	436	12%	526	13%	2,027	58%
Rural	692	15%	528	15%	529	15%	554	15%	650	16%	587	17%
Urban	4,033	85%	2,991	85%	3,016	85%	3,025	85%	3,366	84%	2,917	83%
Export	107	2%	122	3%	136	4%	116	3%	43	1%	43	1%
\$150K and Under	518	11%	384	11%	343	10%	344	10%	363	9%	282	8%
>\$150K - \$350K	1,434	30%	1,071	30%	1,028	29%	974	27%	1,074	27%	992	28%
>\$350K - \$2M	2,499	53%	1,850	53%	1,941	55%	1,950	54%	2,219	55%	1,912	55%
>\$2M	274	6%	214	6%	233	7%	311	9%	360	9%	318	9%

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