

	2013		2014		2015		2016		2017		2018							
All 7(A)	\$	8,472,465,200	\$	8,393,545,400	\$	10,415,059,800	\$	11,219,901,500	\$	12,318,307,500	\$	12,885,723,000						
Ethnicity																		
All Minority	\$	2,301,373,000	27%	\$	2,402,456,200	29%	\$	2,935,939,900	28%	\$	3,304,722,400	29%	\$	3,861,024,200	31%	\$	4,057,880,600	31%
AMERICAN INDIAN	\$	37,925,300	0%	\$	33,623,000	0%	\$	63,644,500	1%	\$	58,090,700	1%	\$	75,847,500	1%	\$	82,285,800	1%
ASIAN OR PACIFI	\$	1,707,483,100	20%	\$	1,780,794,600	21%	\$	2,080,668,600	20%	\$	2,425,631,000	22%	\$	2,801,386,400	23%	\$	2,852,331,100	22%
BLACK	\$	149,470,100	2%	\$	168,687,600	2%	\$	198,500,100	2%	\$	223,434,800	2%	\$	293,332,800	2%	\$	358,193,500	3%
HISPANIC	\$	406,494,500	5%	\$	419,351,000	5%	\$	593,126,700	6%	\$	597,565,900	5%	\$	686,879,500	6%	\$	765,070,200	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	1,003,497,700	12%	\$	1,234,314,800	15%	\$	1,391,517,800	13%	\$	1,522,128,100	14%	\$	1,850,774,600	15%	\$	2,166,558,400	17%
WHITE	\$	5,167,594,500	61%	\$	4,756,774,400	57%	\$	6,087,602,100	58%	\$	6,393,051,000	57%	\$	6,606,508,700	54%	\$	6,661,284,000	52%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,359,912,000	16%	\$	1,436,348,300	17%	\$	1,675,648,300	16%	\$	1,820,650,300	16%	\$	1,892,247,500	15%	\$	1,959,265,800	15%
Female Owned more than 50%	\$	1,116,762,600	13%	\$	1,033,363,700	12%	\$	1,315,920,300	13%	\$	1,606,594,100	14%	\$	1,750,122,700	14%	\$	1,792,326,000	14%
Male Owned	\$	5,995,790,600	71%	\$	5,923,833,400	71%	\$	7,423,491,200	71%	\$	7,792,657,100	69%	\$	8,675,937,300	70%	\$	9,134,131,200	71%
Veteran	\$	304,988,800	4%	\$	284,745,200	3%	\$	526,188,000	5%	\$	551,250,900	5%	\$	469,330,900	4%	\$	490,769,400	4%
EXISTING BUSINESS	\$	6,292,463,700	74%	\$	5,993,813,100	71%	\$	6,948,543,800	67%	\$	7,110,839,700	63%	\$	7,917,866,700	64%	\$	5,185,687,500	40%
NEW BUSINESS	\$	2,169,084,800	26%	\$	2,371,438,600	28%	\$	3,437,887,700	33%	\$	4,068,868,900	36%	\$	4,367,518,300	35%	\$	7,650,727,700	59%
Rural	\$	1,304,637,000	15%	\$	1,422,173,300	17%	\$	1,803,286,100	17%	\$	1,932,832,800	17%	\$	1,884,129,600	15%	\$	1,887,757,900	15%
Urban	\$	7,167,828,200	85%	\$	6,971,372,100	83%	\$	8,611,773,700	83%	\$	9,287,068,700	83%	\$	10,434,177,900	85%	\$	10,997,965,100	85%
Export	\$	437,186,900	5%	\$	570,787,400	7%	\$	606,417,000	6%	\$	673,223,700	6%	\$	1,311,522,200	11%	\$	525,365,800	4%
CAPLine	\$	283,981,000	3%	\$	194,373,500	2%	\$	231,651,000	2%	\$	147,407,700	1%	\$	125,596,900	1%	\$	164,154,600	1%
PLP	\$	4,650,246,300	55%	\$	4,908,310,200	58%	\$	6,413,550,100	62%	\$	7,051,360,800	63%	\$	8,536,857,900	69%	\$	9,602,226,400	75%
Express	\$	802,772,600	9%	\$	835,778,700	10%	\$	1,019,567,100	10%	\$	1,047,850,500	9%	\$	987,041,400	8%	\$	1,012,775,500	8%
\$150K and Under	\$	686,754,300	8%	\$	818,263,000	10%	\$	1,055,737,100	10%	\$	1,103,680,700	10%	\$	1,064,843,500	9%	\$	1,091,334,500	8%
>\$150K - \$350K	\$	1,082,616,400	13%	\$	1,005,166,100	12%	\$	1,205,607,000	12%	\$	1,307,046,200	12%	\$	1,345,886,400	11%	\$	1,378,737,700	11%
>\$350K - \$2M	\$	4,459,533,000	53%	\$	4,157,981,300	50%	\$	4,972,678,400	48%	\$	5,349,492,100	48%	\$	5,649,907,800	46%	\$	5,673,984,900	44%
>\$2M	\$	2,243,561,500	26%	\$	2,412,135,000	29%	\$	3,181,037,300	31%	\$	3,459,682,500	31%	\$	4,257,669,800	35%	\$	4,741,665,900	37%

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	2013		2014		2015		2016		2017		2018	
All 7(A)	22,279		23,266		28,850		31,073		29,613		30,536	
Ethnicity												
All Minority	5,044	23%	5,499	24%	6,778	23%	8,002	26%	7,596	26%	7,900	26%
AMERICAN INDIAN	168	1%	170	1%	202	1%	200	1%	220	1%	207	1%
ASIAN OR PACIFI	2,805	13%	3,011	13%	3,581	12%	4,045	13%	3,860	13%	3,907	13%
BLACK	532	2%	671	3%	864	3%	1,139	4%	1,150	4%	1,293	4%
HISPANIC	1,539	7%	1,647	7%	2,131	7%	2,618	8%	2,364	8%	2,493	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	2	0%	-	0%
UNDETERMINED	2,368	11%	2,816	12%	3,909	14%	3,735	12%	3,835	13%	4,453	15%
WHITE	14,867	67%	14,951	64%	18,163	63%	19,336	62%	18,182	61%	18,183	60%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	3,526	16%	3,686	16%	4,146	14%	4,318	14%	4,080	14%	4,087	13%
Female Owned more than 50%	3,621	16%	3,746	16%	5,009	17%	5,708	18%	5,385	18%	5,373	18%
Male Owned	15,132	68%	15,834	68%	19,695	68%	21,047	68%	20,148	68%	21,076	69%
Veteran	1,087	5%	1,026	4%	1,375	5%	1,588	5%	1,601	5%	1,493	5%
EXISTING BUSINESS	15,389	69%	16,130	69%	19,312	67%	19,014	61%	18,598	63%	12,743	42%
NEW BUSINESS	6,871	31%	7,098	31%	9,487	33%	12,007	39%	10,973	37%	17,725	58%
Rural	3,125	14%	3,824	16%	4,590	16%	5,160	17%	4,779	16%	4,664	15%
Urban	19,154	86%	19,442	84%	24,260	84%	25,913	83%	24,834	84%	25,872	85%
Export	560	3%	740	3%	741	3%	832	3%	1,611	5%	427	1%
CAPLine	375	2%	262	1%	304	1%	212	1%	191	1%	163	1%
PLP	6,243	28%	5,515	24%	7,131	25%	8,028	26%	11,113	38%	13,323	44%
Express	10,511	47%	11,725	50%	14,826	51%	16,095	52%	13,646	46%	14,263	47%
\$150K and Under	12,039	54%	13,708	59%	17,334	60%	18,843	61%	16,533	56%	17,194	56%
>\$150K - \$350K	4,287	19%	3,895	17%	4,666	16%	4,938	16%	5,104	17%	5,266	17%
>\$350K - \$2M	5,231	23%	4,869	21%	5,819	20%	6,163	20%	6,613	22%	6,588	22%
>\$2M	722	3%	794	3%	1,031	4%	1,129	4%	1,363	5%	1,488	5%

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	2013		2014		2015		2016		2017		2018							
All 504	\$	2,628,420,000	\$	2,034,784,000	\$	2,028,049,000	\$	2,325,574,000	\$	2,628,973,000	\$	2,195,022,000						
Ethnicity																		
All Minority	\$	640,155,000	24%	\$	534,406,000	26%	\$	561,668,000	28%	\$	660,246,000	28%	\$	773,791,000	29%	\$	620,256,000	28%
AMERICAN INDIAN	\$	7,667,000	0%	\$	2,555,000	0%	\$	7,010,000	0%	\$	8,372,000	0%	\$	1,717,000	0%	\$	1,484,000	0%
ASIAN OR PACIFI	\$	461,550,000	18%	\$	365,790,000	18%	\$	357,147,000	18%	\$	452,383,000	19%	\$	565,142,000	21%	\$	452,842,000	21%
BLACK	\$	65,242,000	2%	\$	45,149,000	2%	\$	54,366,000	3%	\$	55,905,000	2%	\$	59,438,000	2%	\$	36,247,000	2%
HISPANIC	\$	105,696,000	4%	\$	120,912,000	6%	\$	143,145,000	7%	\$	143,586,000	6%	\$	147,494,000	6%	\$	129,683,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	195,222,000	7%	\$	161,869,000	8%	\$	169,844,000	8%	\$	179,907,000	8%	\$	259,220,000	10%	\$	342,956,000	16%
WHITE	\$	1,793,043,000	68%	\$	1,338,509,000	66%	\$	1,296,537,000	64%	\$	1,485,421,000	64%	\$	1,595,962,000	61%	\$	1,231,810,000	56%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	13,167,000	1%	\$	5,471,000	0%	\$	10,360,000	1%	\$	10,838,000	0%	\$	137,705,000	5%	\$	458,235,000	21%
Female Owned more than 50%	\$	339,022,000	13%	\$	233,554,000	11%	\$	262,794,000	13%	\$	302,415,000	13%	\$	293,926,000	11%	\$	210,937,000	10%
Male Owned	\$	2,276,231,000	87%	\$	1,795,759,000	88%	\$	1,754,895,000	87%	\$	2,012,321,000	87%	\$	2,197,342,000	84%	\$	1,525,850,000	70%
Veteran	\$	121,363,000	5%	\$	77,034,000	4%	\$	70,219,000	3%	\$	74,608,000	3%	\$	62,557,000	2%	\$	36,709,000	2%
EXISTING BUSINESS	\$	2,239,623,000	85%	\$	1,683,450,000	83%	\$	1,679,857,000	83%	\$	1,959,052,000	84%	\$	2,253,415,000	86%	\$	1,101,782,000	50%
NEW BUSINESS	\$	388,797,000	15%	\$	351,334,000	17%	\$	348,192,000	17%	\$	366,522,000	16%	\$	375,558,000	14%	\$	1,086,348,000	49%
Rural	\$	563,567,000	21%	\$	443,729,000	22%	\$	447,698,000	22%	\$	478,239,000	21%	\$	570,940,000	22%	\$	450,613,000	21%
Urban	\$	2,064,853,000	79%	\$	1,591,055,000	78%	\$	1,580,351,000	78%	\$	1,847,335,000	79%	\$	2,058,033,000	78%	\$	1,744,409,000	79%
Export	\$	78,859,000	3%	\$	101,703,000	5%	\$	95,734,000	5%	\$	92,109,000	4%	\$	50,287,000	2%	\$	25,047,000	1%
\$150K and Under	\$	46,492,000	2%	\$	34,897,000	2%	\$	29,894,000	1%	\$	29,659,000	1%	\$	32,761,000	1%	\$	25,340,000	1%
>\$150K - \$350K	\$	291,126,000	11%	\$	212,793,000	10%	\$	204,874,000	10%	\$	190,498,000	8%	\$	211,609,000	8%	\$	198,465,000	9%
>\$350K - \$2M	\$	1,598,811,000	61%	\$	1,225,298,000	60%	\$	1,258,664,000	62%	\$	1,272,193,000	55%	\$	1,471,934,000	56%	\$	1,239,892,000	56%
>\$2M	\$	691,991,000	26%	\$	561,796,000	28%	\$	534,617,000	26%	\$	833,224,000	36%	\$	912,669,000	35%	\$	731,325,000	33%

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	2013		2014		2015		2016		2017		2018	
All 504	3,908		2,892		2,837		2,854		3,202		2,757	
Ethnicity												
All Minority	855	22%	618	21%	642	23%	647	23%	756	24%	645	23%
AMERICAN INDIAN	9	0%	5	0%	10	0%	10	0%	4	0%	5	0%
ASIAN OR PACIFI	505	13%	322	11%	336	12%	337	12%	442	14%	366	13%
BLACK	104	3%	77	3%	79	3%	77	3%	77	2%	62	2%
HISPANIC	237	6%	214	7%	217	8%	223	8%	233	7%	212	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	245	6%	197	7%	206	7%	212	7%	254	8%	374	14%
WHITE	2,808	72%	2,077	72%	1,989	70%	1,995	70%	2,192	68%	1,738	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	21	1%	8	0%	16	1%	11	0%	200	6%	680	25%
Female Owned more than 50%	623	16%	443	15%	445	16%	482	17%	481	15%	336	12%
Male Owned	3,264	84%	2,441	84%	2,376	84%	2,361	83%	2,521	79%	1,741	63%
Veteran	213	5%	129	4%	115	4%	127	4%	112	3%	77	3%
EXISTING BUSINESS	3,462	89%	2,474	86%	2,409	85%	2,504	88%	2,781	87%	1,405	51%
NEW BUSINESS	446	11%	418	14%	428	15%	350	12%	421	13%	1,346	49%
Rural	949	24%	712	25%	699	25%	701	25%	834	26%	719	26%
Urban	2,959	76%	2,180	75%	2,138	75%	2,153	75%	2,368	74%	2,038	74%
Export	92	2%	104	4%	104	4%	89	3%	37	1%	23	1%
\$150K and Under	430	11%	313	11%	266	9%	276	10%	287	9%	222	8%
>\$150K - \$350K	1,197	31%	881	30%	827	29%	770	27%	855	27%	796	29%
>\$350K - \$2M	2,058	53%	1,519	53%	1,568	55%	1,550	54%	1,777	55%	1,509	55%
>\$2M	223	6%	179	6%	176	6%	258	9%	283	9%	230	8%

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