

	2013		2014		2015		2016		2017		2018							
<b>All 7(A)</b>	\$	<b>4,273,910,000</b>	\$	<b>4,057,119,100</b>	\$	<b>5,144,184,300</b>	\$	<b>5,475,551,600</b>	\$	<b>6,196,708,600</b>	\$	<b>7,306,784,100</b>						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	<b>1,126,990,700</b>	26%	\$	<b>1,224,058,600</b>	30%	\$	<b>1,498,487,000</b>	29%	\$	<b>1,617,363,900</b>	30%	\$	<b>2,009,010,000</b>	32%	\$	<b>2,268,076,500</b>	31%
AMERICAN INDIAN	\$	18,999,200	0%	\$	18,413,600	0%	\$	28,971,200	1%	\$	16,063,900	0%	\$	38,476,600	1%	\$	64,317,000	1%
ASIAN OR PACIFI	\$	835,952,700	20%	\$	917,610,300	23%	\$	1,068,411,000	21%	\$	1,198,057,900	22%	\$	1,470,225,700	24%	\$	1,597,274,400	22%
BLACK	\$	69,480,800	2%	\$	93,163,900	2%	\$	97,176,800	2%	\$	105,079,500	2%	\$	138,710,800	2%	\$	193,050,400	3%
HISPANIC	\$	202,558,000	5%	\$	194,870,800	5%	\$	303,928,000	6%	\$	298,162,600	5%	\$	361,596,900	6%	\$	413,434,700	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	473,516,600	11%	\$	634,990,100	16%	\$	718,882,200	14%	\$	714,914,300	13%	\$	871,921,300	14%	\$	1,188,624,300	16%
WHITE	\$	2,673,402,700	63%	\$	2,198,070,400	54%	\$	2,926,815,100	57%	\$	3,143,273,400	57%	\$	3,315,777,300	54%	\$	3,850,083,300	53%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	662,497,800	16%	\$	655,207,900	16%	\$	833,392,100	16%	\$	862,722,600	16%	\$	931,436,900	15%	\$	1,095,759,900	15%
Female Owned more than 50%	\$	549,905,900	13%	\$	500,506,400	12%	\$	644,308,100	13%	\$	772,665,800	14%	\$	904,970,600	15%	\$	995,620,300	14%
Male Owned	\$	3,061,506,300	72%	\$	2,901,404,800	72%	\$	3,666,484,100	71%	\$	3,840,163,200	70%	\$	4,360,301,100	70%	\$	5,215,403,900	71%
<b>Veteran</b>	\$	143,989,300	3%	\$	156,345,000	4%	\$	236,032,200	5%	\$	282,642,500	5%	\$	232,426,800	4%	\$	281,047,800	4%
<b>EXISTING BUSINESS</b>	\$	3,192,667,700	75%	\$	2,937,709,300	72%	\$	3,457,202,600	67%	\$	3,491,915,200	64%	\$	4,020,196,900	65%	\$	4,415,105,300	60%
<b>NEW BUSINESS</b>	\$	1,073,631,300	25%	\$	1,105,571,200	27%	\$	1,671,971,900	33%	\$	1,965,976,900	36%	\$	2,165,860,600	35%	\$	2,849,998,900	39%
<b>Rural</b>	\$	586,020,400	14%	\$	638,734,400	16%	\$	851,180,000	17%	\$	838,482,100	15%	\$	872,270,200	14%	\$	960,820,500	13%
<b>Urban</b>	\$	3,687,889,600	86%	\$	3,418,384,700	84%	\$	4,293,004,300	83%	\$	4,637,069,500	85%	\$	5,324,438,400	86%	\$	6,345,963,600	87%
<b>Export</b>	\$	238,130,500	6%	\$	285,303,700	7%	\$	324,273,100	6%	\$	359,114,200	7%	\$	727,233,900	12%	\$	296,340,200	4%
<b>CAPLine</b>	\$	140,080,900	3%	\$	84,758,000	2%	\$	123,176,100	2%	\$	77,223,100	1%	\$	51,178,300	1%	\$	81,574,500	1%
<b>PLP</b>	\$	2,378,718,300	56%	\$	2,479,520,500	61%	\$	3,161,652,600	61%	\$	3,506,329,700	64%	\$	4,198,351,200	68%	\$	5,525,923,600	76%
<b>Express</b>	\$	413,942,400	10%	\$	362,540,300	9%	\$	491,254,000	10%	\$	509,048,900	9%	\$	476,940,900	8%	\$	537,360,500	7%
<b>\$150K and Under</b>	\$	345,886,100	8%	\$	368,541,900	9%	\$	514,295,100	10%	\$	528,266,300	10%	\$	500,112,200	8%	\$	555,785,500	8%
<b>&gt;\$150K - \$350K</b>	\$	534,689,000	13%	\$	464,732,400	11%	\$	587,703,400	11%	\$	613,699,000	11%	\$	661,800,900	11%	\$	724,873,800	10%
<b>&gt;\$350K - \$2M</b>	\$	2,293,197,100	54%	\$	2,055,208,800	51%	\$	2,437,900,800	47%	\$	2,695,137,800	49%	\$	2,802,777,600	45%	\$	3,210,077,100	44%
<b>&gt;\$2M</b>	\$	1,100,137,800	26%	\$	1,168,636,000	29%	\$	1,604,285,000	31%	\$	1,638,448,500	30%	\$	2,232,017,900	36%	\$	2,816,047,700	39%

All Activity illustrated above is as of 01/05 for each FY listed.

	2013		2014		2015		2016		2017		2018	
<b>All 7(A)</b>	<b>11,241</b>		<b>10,769</b>		<b>14,084</b>		<b>15,118</b>		<b>14,467</b>		<b>16,312</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>2,594</b>	<b>23%</b>	<b>2,687</b>	<b>25%</b>	<b>3,441</b>	<b>24%</b>	<b>4,048</b>	<b>27%</b>	<b>3,859</b>	<b>27%</b>	<b>4,333</b>	<b>27%</b>
AMERICAN INDIAN	96	1%	81	1%	104	1%	90	1%	98	1%	132	1%
ASIAN OR PACIFI	1,421	13%	1,502	14%	1,836	13%	2,059	14%	2,027	14%	2,151	13%
BLACK	260	2%	307	3%	418	3%	566	4%	541	4%	710	4%
HISPANIC	817	7%	797	7%	1,083	8%	1,333	9%	1,193	8%	1,340	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	1,117	10%	1,327	12%	2,026	14%	1,771	12%	1,848	13%	2,302	14%
WHITE	7,530	67%	6,755	63%	8,617	61%	9,299	62%	8,760	61%	9,677	59%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	1,750	16%	1,672	16%	2,104	15%	2,095	14%	2,003	14%	2,194	13%
Female Owned more than 50%	1,840	16%	1,772	16%	2,465	18%	2,783	18%	2,652	18%	2,881	18%
Male Owned	7,651	68%	7,325	68%	9,515	68%	10,240	68%	9,812	68%	11,237	69%
<b>Veteran</b>	<b>553</b>	<b>5%</b>	<b>573</b>	<b>5%</b>	<b>617</b>	<b>4%</b>	<b>743</b>	<b>5%</b>	<b>737</b>	<b>5%</b>	<b>793</b>	<b>5%</b>
<b>EXISTING BUSINESS</b>	<b>7,780</b>	<b>69%</b>	<b>7,489</b>	<b>70%</b>	<b>9,492</b>	<b>67%</b>	<b>9,118</b>	<b>60%</b>	<b>9,012</b>	<b>62%</b>	<b>10,029</b>	<b>61%</b>
<b>NEW BUSINESS</b>	<b>3,454</b>	<b>31%</b>	<b>3,260</b>	<b>30%</b>	<b>4,562</b>	<b>32%</b>	<b>5,977</b>	<b>40%</b>	<b>5,436</b>	<b>38%</b>	<b>6,230</b>	<b>38%</b>
<b>Rural</b>	<b>1,318</b>	<b>12%</b>	<b>1,711</b>	<b>16%</b>	<b>2,200</b>	<b>16%</b>	<b>2,539</b>	<b>17%</b>	<b>2,201</b>	<b>15%</b>	<b>2,237</b>	<b>14%</b>
<b>Urban</b>	<b>9,923</b>	<b>88%</b>	<b>9,058</b>	<b>84%</b>	<b>11,884</b>	<b>84%</b>	<b>12,579</b>	<b>83%</b>	<b>12,266</b>	<b>85%</b>	<b>14,075</b>	<b>86%</b>
<b>Export</b>	<b>276</b>	<b>2%</b>	<b>353</b>	<b>3%</b>	<b>388</b>	<b>3%</b>	<b>445</b>	<b>3%</b>	<b>858</b>	<b>6%</b>	<b>227</b>	<b>1%</b>
<b>CAPLine</b>	<b>189</b>	<b>2%</b>	<b>112</b>	<b>1%</b>	<b>160</b>	<b>1%</b>	<b>108</b>	<b>1%</b>	<b>93</b>	<b>1%</b>	<b>81</b>	<b>0%</b>
<b>PLP</b>	<b>3,221</b>	<b>29%</b>	<b>3,038</b>	<b>28%</b>	<b>3,470</b>	<b>25%</b>	<b>4,006</b>	<b>26%</b>	<b>4,723</b>	<b>33%</b>	<b>7,252</b>	<b>44%</b>
<b>Express</b>	<b>5,361</b>	<b>48%</b>	<b>5,113</b>	<b>47%</b>	<b>7,180</b>	<b>51%</b>	<b>7,849</b>	<b>52%</b>	<b>6,665</b>	<b>46%</b>	<b>7,590</b>	<b>47%</b>
<b>\$150K and Under</b>	<b>6,062</b>	<b>54%</b>	<b>6,162</b>	<b>57%</b>	<b>8,425</b>	<b>60%</b>	<b>9,159</b>	<b>61%</b>	<b>7,959</b>	<b>55%</b>	<b>8,981</b>	<b>55%</b>
<b>&gt;\$150K - \$350K</b>	<b>2,120</b>	<b>19%</b>	<b>1,819</b>	<b>17%</b>	<b>2,263</b>	<b>16%</b>	<b>2,320</b>	<b>15%</b>	<b>2,502</b>	<b>17%</b>	<b>2,755</b>	<b>17%</b>
<b>&gt;\$350K - \$2M</b>	<b>2,696</b>	<b>24%</b>	<b>2,405</b>	<b>22%</b>	<b>2,878</b>	<b>20%</b>	<b>3,101</b>	<b>21%</b>	<b>3,297</b>	<b>23%</b>	<b>3,703</b>	<b>23%</b>
<b>&gt;\$2M</b>	<b>363</b>	<b>3%</b>	<b>383</b>	<b>4%</b>	<b>518</b>	<b>4%</b>	<b>538</b>	<b>4%</b>	<b>709</b>	<b>5%</b>	<b>873</b>	<b>5%</b>

All Activity illustrated above is as of 01/05 for each FY listed.

	2013		2014		2015		2016		2017		2018							
<b>All 504</b>	\$	<b>1,407,662,000</b>	\$	<b>1,023,529,000</b>	\$	<b>1,021,960,000</b>	\$	<b>1,235,265,000</b>	\$	<b>1,283,320,000</b>	\$	<b>1,156,197,000</b>						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	<b>309,189,000</b>	22%	\$	<b>263,889,000</b>	26%	\$	<b>266,702,000</b>	26%	\$	<b>371,491,000</b>	30%	\$	<b>373,165,000</b>	29%	\$	<b>333,873,000</b>	29%
AMERICAN INDIAN	\$	842,000	0%	\$	1,150,000	0%	\$	1,221,000	0%	\$	3,569,000	0%	\$	760,000	0%	\$	1,339,000	0%
ASIAN OR PACIFI	\$	224,602,000	16%	\$	193,302,000	19%	\$	172,211,000	17%	\$	266,029,000	22%	\$	267,621,000	21%	\$	253,149,000	22%
BLACK	\$	26,215,000	2%	\$	19,747,000	2%	\$	14,954,000	1%	\$	21,758,000	2%	\$	36,677,000	3%	\$	14,164,000	1%
HISPANIC	\$	57,530,000	4%	\$	49,690,000	5%	\$	78,316,000	8%	\$	80,135,000	6%	\$	68,107,000	5%	\$	65,221,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	114,368,000	8%	\$	78,261,000	8%	\$	83,126,000	8%	\$	100,703,000	8%	\$	126,220,000	10%	\$	181,262,000	16%
WHITE	\$	984,105,000	70%	\$	681,379,000	67%	\$	672,132,000	66%	\$	763,071,000	62%	\$	783,935,000	61%	\$	641,062,000	55%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	8,180,000	1%	\$	3,550,000	0%	\$	3,458,000	0%	\$	3,329,000	0%	\$	56,614,000	4%	\$	238,665,000	21%
Female Owned more than 50%	\$	156,014,000	11%	\$	105,713,000	10%	\$	122,579,000	12%	\$	141,730,000	11%	\$	153,674,000	12%	\$	116,960,000	10%
Male Owned	\$	1,243,468,000	88%	\$	914,266,000	89%	\$	895,923,000	88%	\$	1,090,206,000	88%	\$	1,073,032,000	84%	\$	800,572,000	69%
<b>Veteran</b>	\$	51,312,000	4%	\$	45,686,000	4%	\$	45,586,000	4%	\$	38,757,000	3%	\$	39,619,000	3%	\$	19,989,000	2%
<b>EXISTING BUSINESS</b>	\$	1,204,791,000	86%	\$	862,718,000	84%	\$	850,562,000	83%	\$	1,009,625,000	82%	\$	1,105,545,000	86%	\$	846,712,000	73%
<b>NEW BUSINESS</b>	\$	202,871,000	14%	\$	160,811,000	16%	\$	171,398,000	17%	\$	225,640,000	18%	\$	177,775,000	14%	\$	303,520,000	26%
<b>Rural</b>	\$	297,344,000	21%	\$	227,121,000	22%	\$	229,004,000	22%	\$	273,795,000	22%	\$	268,599,000	21%	\$	239,678,000	21%
<b>Urban</b>	\$	1,110,318,000	79%	\$	796,408,000	78%	\$	792,956,000	78%	\$	961,470,000	78%	\$	1,014,721,000	79%	\$	916,519,000	79%
<b>Export</b>	\$	50,934,000	4%	\$	56,694,000	6%	\$	50,552,000	5%	\$	44,766,000	4%	\$	29,430,000	2%	\$	16,190,000	1%
<b>\$150K and Under</b>	\$	26,826,000	2%	\$	18,402,000	2%	\$	14,391,000	1%	\$	14,867,000	1%	\$	17,602,000	1%	\$	13,032,000	1%
<b>&gt;\$150K - \$350K</b>	\$	155,411,000	11%	\$	106,840,000	10%	\$	101,797,000	10%	\$	99,298,000	8%	\$	109,023,000	8%	\$	102,294,000	9%
<b>&gt;\$350K - \$2M</b>	\$	852,374,000	61%	\$	620,475,000	61%	\$	628,443,000	61%	\$	649,954,000	53%	\$	721,539,000	56%	\$	646,396,000	56%
<b>&gt;\$2M</b>	\$	373,051,000	27%	\$	277,812,000	27%	\$	277,329,000	27%	\$	471,146,000	38%	\$	435,156,000	34%	\$	394,475,000	34%

All Activity illustrated above is as of 01/05 for each FY listed.

	2013		2014		2015		2016		2017		2018	
<b>All 504</b>	<b>2,108</b>		<b>1,466</b>		<b>1,412</b>		<b>1,460</b>		<b>1,595</b>		<b>1,424</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>427</b>	<b>20%</b>	<b>305</b>	<b>21%</b>	<b>312</b>	<b>22%</b>	<b>315</b>	<b>22%</b>	<b>370</b>	<b>23%</b>	<b>336</b>	<b>24%</b>
AMERICAN INDIAN	2	0%	1	0%	3	0%	3	0%	2	0%	4	0%
ASIAN OR PACIFI	254	12%	165	11%	168	12%	174	12%	218	14%	196	14%
BLACK	44	2%	33	2%	23	2%	26	2%	39	2%	28	2%
HISPANIC	127	6%	106	7%	118	8%	112	8%	111	7%	108	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	131	6%	104	7%	95	7%	116	8%	121	8%	193	14%
WHITE	1,550	74%	1,057	72%	1,005	71%	1,029	70%	1,104	69%	895	63%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	11	1%	4	0%	7	0%	7	0%	94	6%	338	24%
Female Owned more than 50%	311	15%	207	14%	209	15%	224	15%	256	16%	175	12%
Male Owned	1,786	85%	1,255	86%	1,196	85%	1,229	84%	1,245	78%	911	64%
<b>Veteran</b>	<b>99</b>	<b>5%</b>	<b>76</b>	<b>5%</b>	<b>68</b>	<b>5%</b>	<b>70</b>	<b>5%</b>	<b>61</b>	<b>4%</b>	<b>43</b>	<b>3%</b>
<b>EXISTING BUSINESS</b>	<b>1,870</b>	<b>89%</b>	<b>1,280</b>	<b>87%</b>	<b>1,205</b>	<b>85%</b>	<b>1,270</b>	<b>87%</b>	<b>1,403</b>	<b>88%</b>	<b>1,103</b>	<b>77%</b>
<b>NEW BUSINESS</b>	<b>238</b>	<b>11%</b>	<b>186</b>	<b>13%</b>	<b>207</b>	<b>15%</b>	<b>190</b>	<b>13%</b>	<b>192</b>	<b>12%</b>	<b>318</b>	<b>22%</b>
<b>Rural</b>	<b>523</b>	<b>25%</b>	<b>353</b>	<b>24%</b>	<b>345</b>	<b>24%</b>	<b>369</b>	<b>25%</b>	<b>411</b>	<b>26%</b>	<b>380</b>	<b>27%</b>
<b>Urban</b>	<b>1,585</b>	<b>75%</b>	<b>1,113</b>	<b>76%</b>	<b>1,067</b>	<b>76%</b>	<b>1,091</b>	<b>75%</b>	<b>1,184</b>	<b>74%</b>	<b>1,044</b>	<b>73%</b>
<b>Export</b>	<b>58</b>	<b>3%</b>	<b>60</b>	<b>4%</b>	<b>57</b>	<b>4%</b>	<b>47</b>	<b>3%</b>	<b>24</b>	<b>2%</b>	<b>14</b>	<b>1%</b>
<b>\$150K and Under</b>	<b>248</b>	<b>12%</b>	<b>166</b>	<b>11%</b>	<b>129</b>	<b>9%</b>	<b>136</b>	<b>9%</b>	<b>158</b>	<b>10%</b>	<b>113</b>	<b>8%</b>
<b>&gt;\$150K - \$350K</b>	<b>639</b>	<b>30%</b>	<b>445</b>	<b>30%</b>	<b>420</b>	<b>30%</b>	<b>398</b>	<b>27%</b>	<b>434</b>	<b>27%</b>	<b>409</b>	<b>29%</b>
<b>&gt;\$350K - \$2M</b>	<b>1,101</b>	<b>52%</b>	<b>769</b>	<b>52%</b>	<b>774</b>	<b>55%</b>	<b>780</b>	<b>53%</b>	<b>867</b>	<b>54%</b>	<b>781</b>	<b>55%</b>
<b>&gt;\$2M</b>	<b>120</b>	<b>6%</b>	<b>86</b>	<b>6%</b>	<b>89</b>	<b>6%</b>	<b>146</b>	<b>10%</b>	<b>136</b>	<b>9%</b>	<b>121</b>	<b>8%</b>

All Activity illustrated above is as of 01/05 for each FY listed.