

	2013		2014		2015		2016		2017		2018							
All 7(A)	\$	14,309,498,600	\$	15,523,967,500	\$	20,566,811,200	\$	19,851,772,443	\$	21,395,539,400	\$	21,429,465,900						
Ethnicity																		
All Minority	\$	3,973,758,500	28%	\$	4,505,740,400	29%	\$	5,905,555,400	29%	\$	5,993,429,600	30%	\$	6,804,683,000	32%	\$	6,977,829,800	33%
AMERICAN INDIAN	\$	64,370,000	0%	\$	71,715,800	0%	\$	128,878,300	1%	\$	100,099,300	1%	\$	117,818,000	1%	\$	156,583,100	1%
ASIAN OR PACIFI	\$	2,969,728,100	21%	\$	3,322,185,900	21%	\$	4,209,141,200	20%	\$	4,368,329,000	22%	\$	4,943,901,600	23%	\$	4,885,082,100	23%
BLACK	\$	258,212,600	2%	\$	302,616,900	2%	\$	424,076,000	2%	\$	432,408,500	2%	\$	536,533,400	3%	\$	654,756,600	3%
HISPANIC	\$	681,447,800	5%	\$	809,221,800	5%	\$	1,143,459,900	6%	\$	1,092,592,800	6%	\$	1,202,852,000	6%	\$	1,280,915,900	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	492,100	0%
UNDETERMINED	\$	1,764,797,600	12%	\$	2,296,194,400	15%	\$	2,840,642,100	14%	\$	2,645,916,243	13%	\$	3,203,620,800	15%	\$	3,459,723,000	16%
WHITE	\$	8,570,942,500	60%	\$	8,722,032,700	56%	\$	11,820,613,700	57%	\$	11,212,426,600	56%	\$	11,387,235,600	53%	\$	10,991,913,100	51%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	2,311,127,000	16%	\$	2,631,812,600	17%	\$	3,396,368,800	17%	\$	3,165,198,000	16%	\$	3,320,454,400	16%	\$	3,289,792,100	15%
Female Owned more than 50%	\$	1,829,597,600	13%	\$	2,006,281,700	13%	\$	2,682,900,600	13%	\$	2,820,529,743	14%	\$	3,035,978,900	14%	\$	2,929,234,600	14%
Male Owned	\$	10,168,774,000	71%	\$	10,885,873,200	70%	\$	14,487,541,800	70%	\$	13,865,980,700	70%	\$	15,039,106,100	70%	\$	15,210,439,200	71%
Veteran	\$	503,648,000	4%	\$	498,825,400	3%	\$	1,058,740,600	5%	\$	939,790,900	5%	\$	832,143,300	4%	\$	811,912,300	4%
EXISTING BUSINESS	\$	10,442,781,500	73%	\$	10,839,237,800	70%	\$	13,579,920,700	66%	\$	12,833,134,300	65%	\$	13,693,756,900	64%	\$	6,247,500,100	29%
NEW BUSINESS	\$	3,853,313,400	27%	\$	4,619,849,000	30%	\$	6,916,719,200	34%	\$	6,947,246,900	35%	\$	7,629,769,700	36%	\$	15,086,004,200	70%
Rural	\$	2,479,286,600	17%	\$	2,649,016,200	17%	\$	3,606,263,500	18%	\$	3,509,482,800	18%	\$	3,592,528,400	17%	\$	3,564,351,500	17%
Urban	\$	11,830,212,000	83%	\$	12,874,951,300	83%	\$	16,960,547,700	82%	\$	16,342,289,643	82%	\$	17,803,011,000	83%	\$	17,865,114,400	83%
Export	\$	803,033,400	6%	\$	982,782,100	6%	\$	1,123,235,900	5%	\$	1,112,303,300	6%	\$	1,607,251,600	8%	\$	912,959,200	4%
CAPLine	\$	434,619,500	3%	\$	338,471,000	2%	\$	398,705,500	2%	\$	275,399,800	1%	\$	229,244,000	1%	\$	283,032,500	1%
PLP	\$	8,007,710,600	56%	\$	9,243,029,600	60%	\$	13,299,386,500	65%	\$	12,626,753,343	64%	\$	15,238,216,300	71%	\$	15,801,509,800	74%
Express	\$	1,373,402,500	10%	\$	1,589,063,300	10%	\$	1,892,110,700	9%	\$	1,839,297,100	9%	\$	1,788,306,600	8%	\$	1,690,238,300	8%
\$150K and Under	\$	1,204,605,300	8%	\$	1,546,835,800	10%	\$	1,960,250,200	10%	\$	1,920,693,043	10%	\$	1,941,247,800	9%	\$	1,811,083,600	8%
>\$150K - \$350K	\$	1,866,586,700	13%	\$	1,838,575,300	12%	\$	2,280,053,000	11%	\$	2,302,430,400	12%	\$	2,326,450,200	11%	\$	2,336,772,800	11%
>\$350K - \$2M	\$	7,321,313,400	51%	\$	7,616,407,700	49%	\$	9,986,429,200	49%	\$	9,326,514,200	47%	\$	9,799,762,100	46%	\$	9,442,006,600	44%
>\$2M	\$	3,916,993,200	27%	\$	4,522,148,700	29%	\$	6,340,078,800	31%	\$	6,302,134,800	32%	\$	7,328,079,300	34%	\$	7,839,602,900	37%

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	2013		2014		2015		2016		2017		2018	
All 7(A)	38,412		43,125		54,503		54,140		52,606		50,890	
Ethnicity												
All Minority	8,956	23%	10,252	24%	13,383	25%	14,092	26%	13,796	26%	13,587	27%
AMERICAN INDIAN	290	1%	300	1%	394	1%	351	1%	379	1%	364	1%
ASIAN OR PACIFI	4,960	13%	5,510	13%	6,940	13%	7,071	13%	6,925	13%	6,610	13%
BLACK	910	2%	1,279	3%	1,801	3%	1,997	4%	2,115	4%	2,279	4%
HISPANIC	2,796	7%	3,163	7%	4,248	8%	4,673	9%	4,375	8%	4,333	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	2	0%	1	0%
UNDETERMINED	4,119	11%	5,416	13%	7,112	13%	6,443	12%	6,822	13%	7,113	14%
WHITE	25,337	66%	27,457	64%	34,008	62%	33,605	62%	31,988	61%	30,190	59%
Gender												
Not Reported	-	0%	-	0%	-	0%	1	0%	-	0%	-	0%
Female Owned 50% or less	6,039	16%	6,652	15%	8,006	15%	7,552	14%	7,200	14%	6,914	14%
Female Owned more than 50%	6,344	17%	7,225	17%	9,639	18%	10,042	19%	9,530	18%	9,053	18%
Male Owned	26,029	68%	29,248	68%	36,858	68%	36,545	68%	35,876	68%	34,923	69%
Veteran	1,864	5%	1,770	4%	2,659	5%	2,732	5%	2,784	5%	2,563	5%
EXISTING BUSINESS	26,368	69%	29,641	69%	35,883	66%	33,280	61%	33,136	63%	16,549	33%
NEW BUSINESS	12,017	31%	13,414	31%	18,524	34%	20,768	38%	19,400	37%	34,229	67%
Rural	7,182	19%	7,694	18%	9,488	17%	9,309	17%	8,881	17%	8,627	17%
Urban	31,230	81%	35,431	82%	45,015	83%	44,831	83%	43,725	83%	42,263	83%
Export	1,063	3%	1,297	3%	1,401	3%	1,371	3%	1,916	4%	782	2%
CAPLine	590	2%	475	1%	555	1%	399	1%	322	1%	308	1%
PLP	10,632	28%	10,122	23%	14,486	27%	14,159	26%	20,660	39%	22,055	43%
Express	18,329	48%	22,192	51%	27,386	50%	27,986	52%	24,959	47%	23,724	47%
\$150K and Under	21,065	55%	25,631	59%	32,074	59%	32,588	60%	30,090	57%	28,587	56%
>\$150K - \$350K	7,405	19%	7,104	16%	8,779	16%	8,712	16%	8,819	17%	8,906	18%
>\$350K - \$2M	8,681	23%	8,899	21%	11,570	21%	10,795	20%	11,384	22%	10,937	21%
>\$2M	1,261	3%	1,491	3%	2,080	4%	2,045	4%	2,313	4%	2,460	5%

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	2013		2014		2015		2016		2017		2018							
All 504	\$	4,379,581,000	\$	3,437,018,000	\$	3,619,940,000	\$	3,859,543,000	\$	4,321,028,000	\$	4,000,941,000						
Ethnicity																		
All Minority	\$	1,138,418,000	26%	\$	891,188,000	26%	\$	1,016,752,000	28%	\$	1,145,819,000	30%	\$	1,242,639,000	29%	\$	1,140,744,000	29%
AMERICAN INDIAN	\$	8,574,000	0%	\$	7,413,000	0%	\$	7,814,000	0%	\$	11,340,000	0%	\$	1,918,000	0%	\$	4,368,000	0%
ASIAN OR PACIFI	\$	803,972,000	18%	\$	567,944,000	17%	\$	647,268,000	18%	\$	761,695,000	20%	\$	922,242,000	21%	\$	821,593,000	21%
BLACK	\$	138,841,000	3%	\$	122,818,000	4%	\$	123,568,000	3%	\$	133,761,000	3%	\$	90,994,000	2%	\$	54,477,000	1%
HISPANIC	\$	187,031,000	4%	\$	193,013,000	6%	\$	238,102,000	7%	\$	239,023,000	6%	\$	227,485,000	5%	\$	260,306,000	7%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	319,578,000	7%	\$	265,781,000	8%	\$	307,118,000	8%	\$	332,127,000	9%	\$	465,580,000	11%	\$	650,087,000	16%
WHITE	\$	2,921,585,000	67%	\$	2,280,049,000	66%	\$	2,296,070,000	63%	\$	2,381,597,000	62%	\$	2,612,809,000	60%	\$	2,210,110,000	55%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	21,588,000	0%	\$	11,457,000	0%	\$	24,994,000	1%	\$	59,483,000	2%	\$	359,113,000	8%	\$	860,671,000	22%
Female Owned more than 50%	\$	566,377,000	13%	\$	424,599,000	12%	\$	482,679,000	13%	\$	490,663,000	13%	\$	456,848,000	11%	\$	365,146,000	9%
Male Owned	\$	3,791,616,000	87%	\$	3,000,962,000	87%	\$	3,112,267,000	86%	\$	3,309,397,000	86%	\$	3,505,067,000	81%	\$	2,775,124,000	69%
Veteran	\$	183,332,000	4%	\$	140,639,000	4%	\$	117,703,000	3%	\$	127,844,000	3%	\$	121,965,000	3%	\$	77,451,000	2%
EXISTING BUSINESS	\$	3,791,161,000	87%	\$	2,830,866,000	82%	\$	2,999,072,000	83%	\$	3,289,315,000	85%	\$	3,623,588,000	84%	\$	1,252,659,000	31%
NEW BUSINESS	\$	588,420,000	13%	\$	606,152,000	18%	\$	620,868,000	17%	\$	570,228,000	15%	\$	697,049,000	16%	\$	2,741,390,000	69%
Rural	\$	541,567,000	12%	\$	465,300,000	14%	\$	465,999,000	13%	\$	468,085,000	12%	\$	519,181,000	12%	\$	537,824,000	13%
Urban	\$	3,838,014,000	88%	\$	2,971,718,000	86%	\$	3,153,941,000	87%	\$	3,391,458,000	88%	\$	3,801,847,000	88%	\$	3,463,117,000	87%
Export	\$	107,171,000	2%	\$	142,678,000	4%	\$	189,100,000	5%	\$	179,344,000	5%	\$	58,274,000	1%	\$	64,561,000	2%
\$150K and Under	\$	77,831,000	2%	\$	58,019,000	2%	\$	50,640,000	1%	\$	49,930,000	1%	\$	54,966,000	1%	\$	46,718,000	1%
>\$150K - \$350K	\$	488,890,000	11%	\$	357,378,000	10%	\$	351,704,000	10%	\$	327,387,000	8%	\$	363,918,000	8%	\$	348,641,000	9%
>\$350K - \$2M	\$	2,685,954,000	61%	\$	2,077,838,000	60%	\$	2,170,084,000	60%	\$	2,188,251,000	57%	\$	2,439,376,000	56%	\$	2,238,656,000	56%
>\$2M	\$	1,126,906,000	26%	\$	943,783,000	27%	\$	1,047,512,000	29%	\$	1,293,975,000	34%	\$	1,462,768,000	34%	\$	1,366,926,000	34%

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	2013		2014		2015		2016		2017		2018	
All 504	6,533		4,904		4,936		4,881		5,370		4,979	
Ethnicity												
All Minority	1,493	23%	1,085	22%	1,155	23%	1,162	24%	1,244	23%	1,161	23%
AMERICAN INDIAN	11	0%	12	0%	12	0%	14	0%	6	0%	14	0%
ASIAN OR PACIFI	861	13%	543	11%	601	12%	599	12%	742	14%	639	13%
BLACK	214	3%	184	4%	174	4%	175	4%	116	2%	98	2%
HISPANIC	407	6%	346	7%	368	7%	374	8%	380	7%	410	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	423	6%	348	7%	357	7%	386	8%	467	9%	660	13%
WHITE	4,617	71%	3,471	71%	3,424	69%	3,333	68%	3,659	68%	3,158	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	40	1%	19	0%	35	1%	60	1%	551	10%	1,249	25%
Female Owned more than 50%	1,019	16%	773	16%	787	16%	813	17%	777	14%	598	12%
Male Owned	5,474	84%	4,112	84%	4,114	83%	4,008	82%	4,042	75%	3,132	63%
Veteran	328	5%	221	5%	203	4%	213	4%	183	3%	140	3%
EXISTING BUSINESS	5,795	89%	4,167	85%	4,193	85%	4,284	88%	4,596	86%	1,586	32%
NEW BUSINESS	738	11%	737	15%	743	15%	597	12%	773	14%	3,387	68%
Rural	947	14%	751	15%	746	15%	758	16%	865	16%	856	17%
Urban	5,586	86%	4,153	85%	4,190	85%	4,123	84%	4,505	84%	4,123	83%
Export	132	2%	146	3%	186	4%	155	3%	45	1%	59	1%
\$150K and Under	714	11%	522	11%	459	9%	462	9%	486	9%	414	8%
>\$150K - \$350K	2,012	31%	1,477	30%	1,423	29%	1,323	27%	1,480	28%	1,409	28%
>\$350K - \$2M	3,443	53%	2,605	53%	2,709	55%	2,684	55%	2,939	55%	2,721	55%
>\$2M	364	6%	300	6%	345	7%	412	8%	465	9%	435	9%

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