

	2013		2014		2015		2016		2017		2018							
<b>All 7(A)</b>	\$	<b>9,441,789,700</b>	\$	<b>9,472,160,600</b>	\$	<b>11,637,717,800</b>	\$	<b>12,686,207,300</b>	\$	<b>13,986,078,900</b>	\$	<b>14,337,269,300</b>						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	<b>2,554,055,800</b>	27%	\$	<b>2,708,641,800</b>	29%	\$	<b>3,300,196,300</b>	28%	\$	<b>3,762,030,400</b>	30%	\$	<b>4,329,041,600</b>	31%	\$	<b>4,551,843,900</b>	32%
AMERICAN INDIAN	\$	40,231,000	0%	\$	38,219,900	0%	\$	70,979,100	1%	\$	69,596,200	1%	\$	80,408,700	1%	\$	95,847,200	1%
ASIAN OR PACIFI	\$	1,896,734,500	20%	\$	2,001,136,400	21%	\$	2,339,314,600	20%	\$	2,753,057,700	22%	\$	3,140,521,200	22%	\$	3,207,097,800	22%
BLACK	\$	169,370,100	2%	\$	192,550,500	2%	\$	226,889,500	2%	\$	253,451,100	2%	\$	320,996,000	2%	\$	405,114,400	3%
HISPANIC	\$	447,720,200	5%	\$	476,735,000	5%	\$	663,013,100	6%	\$	685,925,400	5%	\$	783,537,700	6%	\$	843,784,500	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	1,140,055,200	12%	\$	1,428,748,700	15%	\$	1,523,041,700	13%	\$	1,723,998,000	14%	\$	2,083,356,300	15%	\$	2,413,644,500	17%
WHITE	\$	5,747,678,700	61%	\$	5,334,770,100	56%	\$	6,814,479,800	59%	\$	7,200,178,900	57%	\$	7,573,681,000	54%	\$	7,371,780,900	51%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,526,564,100	16%	\$	1,616,715,500	17%	\$	1,895,415,300	16%	\$	2,039,638,600	16%	\$	2,182,575,300	16%	\$	2,218,506,200	15%
Female Owned more than 50%	\$	1,213,547,000	13%	\$	1,171,487,200	12%	\$	1,489,142,900	13%	\$	1,842,961,800	15%	\$	1,983,369,500	14%	\$	1,984,269,800	14%
Male Owned	\$	6,701,678,600	71%	\$	6,683,957,900	71%	\$	8,253,159,600	71%	\$	8,803,606,900	69%	\$	9,820,134,100	70%	\$	10,134,493,300	71%
<b>Veteran</b>	\$	347,199,600	4%	\$	310,968,000	3%	\$	575,892,600	5%	\$	618,856,800	5%	\$	548,493,100	4%	\$	536,988,700	4%
<b>EXISTING BUSINESS</b>	\$	7,006,137,300	74%	\$	6,732,186,700	71%	\$	7,759,899,000	67%	\$	8,153,426,100	64%	\$	8,947,096,900	64%	\$	5,361,409,400	37%
<b>NEW BUSINESS</b>	\$	2,424,735,700	26%	\$	2,710,172,200	29%	\$	3,844,836,900	33%	\$	4,488,064,200	35%	\$	5,002,427,000	36%	\$	8,915,697,400	62%
<b>Rural</b>	\$	1,593,110,100	17%	\$	1,546,960,200	16%	\$	2,090,178,500	18%	\$	2,288,330,900	18%	\$	2,378,198,400	17%	\$	2,280,007,400	16%
<b>Urban</b>	\$	7,848,679,600	83%	\$	7,925,200,400	84%	\$	9,547,539,300	82%	\$	10,397,876,400	82%	\$	11,607,880,500	83%	\$	12,057,261,900	84%
<b>Export</b>	\$	497,251,200	5%	\$	638,852,300	7%	\$	674,843,100	6%	\$	767,050,000	6%	\$	1,380,302,200	10%	\$	578,878,600	4%
<b>CAPLine</b>	\$	307,908,600	3%	\$	214,753,500	2%	\$	248,898,000	2%	\$	170,079,700	1%	\$	148,521,900	1%	\$	182,037,600	1%
<b>PLP</b>	\$	5,164,130,300	55%	\$	5,559,117,900	59%	\$	7,144,199,900	61%	\$	7,981,116,100	63%	\$	9,769,835,100	70%	\$	10,660,802,200	74%
<b>Express</b>	\$	901,228,200	10%	\$	959,158,500	10%	\$	1,159,583,700	10%	\$	1,181,104,600	9%	\$	1,121,918,500	8%	\$	1,131,124,700	8%
<b>\$150K and Under</b>	\$	779,565,300	8%	\$	929,854,400	10%	\$	1,194,449,700	10%	\$	1,244,641,400	10%	\$	1,220,788,100	9%	\$	1,226,575,600	9%
<b>&gt;\$150K - \$350K</b>	\$	1,210,150,200	13%	\$	1,143,864,000	12%	\$	1,367,038,300	12%	\$	1,473,108,100	12%	\$	1,517,056,000	11%	\$	1,548,156,200	11%
<b>&gt;\$350K - \$2M</b>	\$	4,922,358,600	52%	\$	4,715,171,000	50%	\$	5,525,120,800	47%	\$	6,000,384,900	47%	\$	6,364,433,700	46%	\$	6,306,851,700	44%
<b>&gt;\$2M</b>	\$	2,529,715,600	27%	\$	2,683,271,200	28%	\$	3,551,109,000	31%	\$	3,968,072,900	31%	\$	4,883,801,100	35%	\$	5,255,685,800	37%

All Activity illustrated above is as of 04/27 for each FY listed.

	2013		2014		2015		2016		2017		2018	
<b>All 7(A)</b>	<b>25,143</b>		<b>26,421</b>		<b>32,564</b>		<b>35,072</b>		<b>33,633</b>		<b>34,187</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>5,631</b>	<b>22%</b>	<b>6,195</b>	<b>23%</b>	<b>7,675</b>	<b>24%</b>	<b>9,037</b>	<b>26%</b>	<b>8,594</b>	<b>26%</b>	<b>8,820</b>	<b>26%</b>
AMERICAN INDIAN	183	1%	192	1%	228	1%	237	1%	245	1%	235	1%
ASIAN OR PACIFI	3,117	12%	3,368	13%	4,029	12%	4,527	13%	4,346	13%	4,362	13%
BLACK	596	2%	758	3%	987	3%	1,299	4%	1,305	4%	1,452	4%
HISPANIC	1,735	7%	1,877	7%	2,431	7%	2,974	8%	2,696	8%	2,771	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	2	0%	-	0%
UNDETERMINED	2,655	11%	3,241	12%	4,341	13%	4,214	12%	4,360	13%	4,988	15%
WHITE	16,857	67%	16,985	64%	20,548	63%	21,821	62%	20,679	61%	20,379	60%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	4,011	16%	4,171	16%	4,720	14%	4,876	14%	4,657	14%	4,575	13%
Female Owned more than 50%	4,086	16%	4,239	16%	5,628	17%	6,433	18%	6,092	18%	6,006	18%
Male Owned	17,046	68%	18,011	68%	22,216	68%	23,763	68%	22,884	68%	23,606	69%
<b>Veteran</b>	<b>1,230</b>	<b>5%</b>	<b>1,136</b>	<b>4%</b>	<b>1,537</b>	<b>5%</b>	<b>1,793</b>	<b>5%</b>	<b>1,822</b>	<b>5%</b>	<b>1,655</b>	<b>5%</b>
<b>EXISTING BUSINESS</b>	<b>17,352</b>	<b>69%</b>	<b>18,280</b>	<b>69%</b>	<b>21,812</b>	<b>67%</b>	<b>21,559</b>	<b>61%</b>	<b>21,088</b>	<b>63%</b>	<b>13,398</b>	<b>39%</b>
<b>NEW BUSINESS</b>	<b>7,772</b>	<b>31%</b>	<b>8,100</b>	<b>31%</b>	<b>10,695</b>	<b>33%</b>	<b>13,456</b>	<b>38%</b>	<b>12,499</b>	<b>37%</b>	<b>20,715</b>	<b>61%</b>
<b>Rural</b>	<b>4,734</b>	<b>19%</b>	<b>4,750</b>	<b>18%</b>	<b>5,817</b>	<b>18%</b>	<b>6,062</b>	<b>17%</b>	<b>5,826</b>	<b>17%</b>	<b>5,787</b>	<b>17%</b>
<b>Urban</b>	<b>20,409</b>	<b>81%</b>	<b>21,671</b>	<b>82%</b>	<b>26,747</b>	<b>82%</b>	<b>29,010</b>	<b>83%</b>	<b>27,807</b>	<b>83%</b>	<b>28,400</b>	<b>83%</b>
<b>Export</b>	<b>654</b>	<b>3%</b>	<b>822</b>	<b>3%</b>	<b>824</b>	<b>3%</b>	<b>922</b>	<b>3%</b>	<b>1,666</b>	<b>5%</b>	<b>477</b>	<b>1%</b>
<b>CAPLine</b>	<b>413</b>	<b>2%</b>	<b>291</b>	<b>1%</b>	<b>333</b>	<b>1%</b>	<b>245</b>	<b>1%</b>	<b>220</b>	<b>1%</b>	<b>186</b>	<b>1%</b>
<b>PLP</b>	<b>6,931</b>	<b>28%</b>	<b>6,217</b>	<b>24%</b>	<b>7,980</b>	<b>25%</b>	<b>9,046</b>	<b>26%</b>	<b>12,849</b>	<b>38%</b>	<b>14,897</b>	<b>44%</b>
<b>Express</b>	<b>11,951</b>	<b>48%</b>	<b>13,404</b>	<b>51%</b>	<b>16,857</b>	<b>52%</b>	<b>18,213</b>	<b>52%</b>	<b>15,542</b>	<b>46%</b>	<b>15,955</b>	<b>47%</b>
<b>\$150K and Under</b>	<b>13,735</b>	<b>55%</b>	<b>15,587</b>	<b>59%</b>	<b>19,650</b>	<b>60%</b>	<b>21,293</b>	<b>61%</b>	<b>18,889</b>	<b>56%</b>	<b>19,292</b>	<b>56%</b>
<b>&gt;\$150K - \$350K</b>	<b>4,790</b>	<b>19%</b>	<b>4,436</b>	<b>17%</b>	<b>5,288</b>	<b>16%</b>	<b>5,571</b>	<b>16%</b>	<b>5,754</b>	<b>17%</b>	<b>5,910</b>	<b>17%</b>
<b>&gt;\$350K - \$2M</b>	<b>5,803</b>	<b>23%</b>	<b>5,514</b>	<b>21%</b>	<b>6,472</b>	<b>20%</b>	<b>6,920</b>	<b>20%</b>	<b>7,436</b>	<b>22%</b>	<b>7,337</b>	<b>21%</b>
<b>&gt;\$2M</b>	<b>815</b>	<b>3%</b>	<b>884</b>	<b>3%</b>	<b>1,154</b>	<b>4%</b>	<b>1,288</b>	<b>4%</b>	<b>1,554</b>	<b>5%</b>	<b>1,648</b>	<b>5%</b>

All Activity illustrated above is as of 04/27 for each FY listed.

	2013		2014		2015		2016		2017		2018							
<b>All 504</b>	\$	<b>2,888,091,000</b>	\$	<b>2,226,473,000</b>	\$	<b>2,238,588,000</b>	\$	<b>2,623,843,000</b>	\$	<b>2,963,508,000</b>	\$	<b>2,493,684,000</b>						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	<b>716,244,000</b>	25%	\$	<b>588,961,000</b>	26%	\$	<b>610,676,000</b>	27%	\$	<b>745,936,000</b>	28%	\$	<b>859,074,000</b>	29%	\$	<b>732,787,000</b>	29%
AMERICAN INDIAN	\$	7,952,000	0%	\$	3,150,000	0%	\$	7,010,000	0%	\$	8,619,000	0%	\$	1,086,000	0%	\$	1,948,000	0%
ASIAN OR PACIFI	\$	516,121,000	18%	\$	389,361,000	17%	\$	384,346,000	17%	\$	503,188,000	19%	\$	631,951,000	21%	\$	537,637,000	22%
BLACK	\$	76,124,000	3%	\$	63,961,000	3%	\$	66,856,000	3%	\$	63,702,000	2%	\$	67,798,000	2%	\$	39,407,000	2%
HISPANIC	\$	116,047,000	4%	\$	132,489,000	6%	\$	152,464,000	7%	\$	170,427,000	6%	\$	158,239,000	5%	\$	153,795,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	207,850,000	7%	\$	180,144,000	8%	\$	186,411,000	8%	\$	198,337,000	8%	\$	292,982,000	10%	\$	391,334,000	16%
WHITE	\$	1,963,997,000	68%	\$	1,457,368,000	65%	\$	1,441,501,000	64%	\$	1,679,570,000	64%	\$	1,811,452,000	61%	\$	1,369,563,000	55%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	14,836,000	1%	\$	7,024,000	0%	\$	10,519,000	0%	\$	18,745,000	1%	\$	168,070,000	6%	\$	523,525,000	21%
Female Owned more than 50%	\$	376,975,000	13%	\$	262,404,000	12%	\$	290,567,000	13%	\$	323,799,000	12%	\$	317,095,000	11%	\$	238,350,000	10%
Male Owned	\$	2,496,280,000	86%	\$	1,957,045,000	88%	\$	1,937,502,000	87%	\$	2,281,299,000	87%	\$	2,478,343,000	84%	\$	1,731,809,000	69%
<b>Veteran</b>	\$	126,524,000	4%	\$	84,914,000	4%	\$	72,335,000	3%	\$	78,949,000	3%	\$	74,122,000	3%	\$	41,972,000	2%
<b>EXISTING BUSINESS</b>	\$	2,465,968,000	85%	\$	1,838,048,000	83%	\$	1,851,461,000	83%	\$	2,221,466,000	85%	\$	2,540,126,000	86%	\$	1,136,503,000	46%
<b>NEW BUSINESS</b>	\$	422,123,000	15%	\$	388,425,000	17%	\$	387,127,000	17%	\$	402,377,000	15%	\$	423,382,000	14%	\$	1,350,289,000	54%
<b>Rural</b>	\$	364,577,000	13%	\$	318,109,000	14%	\$	288,914,000	13%	\$	304,862,000	12%	\$	353,273,000	12%	\$	335,430,000	13%
<b>Urban</b>	\$	2,523,514,000	87%	\$	1,908,364,000	86%	\$	1,949,674,000	87%	\$	2,318,981,000	88%	\$	2,610,235,000	88%	\$	2,158,254,000	87%
<b>Export</b>	\$	83,963,000	3%	\$	112,265,000	5%	\$	108,117,000	5%	\$	113,241,000	4%	\$	54,088,000	2%	\$	38,679,000	2%
<b>\$150K and Under</b>	\$	51,669,000	2%	\$	38,205,000	2%	\$	34,642,000	2%	\$	34,223,000	1%	\$	36,571,000	1%	\$	29,842,000	1%
<b>&gt;\$150K - \$350K</b>	\$	315,489,000	11%	\$	235,043,000	11%	\$	226,115,000	10%	\$	218,244,000	8%	\$	237,713,000	8%	\$	219,092,000	9%
<b>&gt;\$350K - \$2M</b>	\$	1,755,742,000	61%	\$	1,346,476,000	60%	\$	1,371,723,000	61%	\$	1,448,520,000	55%	\$	1,657,595,000	56%	\$	1,398,777,000	56%
<b>&gt;\$2M</b>	\$	765,191,000	26%	\$	606,749,000	27%	\$	606,108,000	27%	\$	922,856,000	35%	\$	1,031,629,000	35%	\$	845,973,000	34%

All Activity illustrated above is as of 04/27 for each FY listed.

	2013		2014		2015		2016		2017		2018	
<b>All 504</b>	<b>4,291</b>		<b>3,184</b>		<b>3,137</b>		<b>3,248</b>		<b>3,609</b>		<b>3,110</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>947</b>	<b>22%</b>	<b>692</b>	<b>22%</b>	<b>707</b>	<b>23%</b>	<b>746</b>	<b>23%</b>	<b>839</b>	<b>23%</b>	<b>739</b>	<b>24%</b>
AMERICAN INDIAN	10	0%	7	0%	10	0%	11	0%	3	0%	6	0%
ASIAN OR PACIFI	551	13%	351	11%	367	12%	380	12%	493	14%	421	14%
BLACK	120	3%	96	3%	96	3%	93	3%	87	2%	68	2%
HISPANIC	266	6%	238	7%	234	7%	262	8%	256	7%	244	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	262	6%	218	7%	229	7%	238	7%	293	8%	420	14%
WHITE	3,082	72%	2,274	71%	2,201	70%	2,264	70%	2,477	69%	1,951	63%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	25	1%	11	0%	17	1%	19	1%	244	7%	770	25%
Female Owned more than 50%	691	16%	492	15%	492	16%	529	16%	531	15%	378	12%
Male Owned	3,575	83%	2,681	84%	2,628	84%	2,700	83%	2,834	79%	1,962	63%
<b>Veteran</b>	<b>224</b>	<b>5%</b>	<b>143</b>	<b>4%</b>	<b>121</b>	<b>4%</b>	<b>136</b>	<b>4%</b>	<b>129</b>	<b>4%</b>	<b>85</b>	<b>3%</b>
<b>EXISTING BUSINESS</b>	<b>3,803</b>	<b>89%</b>	<b>2,717</b>	<b>85%</b>	<b>2,655</b>	<b>85%</b>	<b>2,853</b>	<b>88%</b>	<b>3,139</b>	<b>87%</b>	<b>1,441</b>	<b>46%</b>
<b>NEW BUSINESS</b>	<b>488</b>	<b>11%</b>	<b>467</b>	<b>15%</b>	<b>482</b>	<b>15%</b>	<b>395</b>	<b>12%</b>	<b>470</b>	<b>13%</b>	<b>1,663</b>	<b>53%</b>
<b>Rural</b>	<b>633</b>	<b>15%</b>	<b>488</b>	<b>15%</b>	<b>482</b>	<b>15%</b>	<b>500</b>	<b>15%</b>	<b>574</b>	<b>16%</b>	<b>532</b>	<b>17%</b>
<b>Urban</b>	<b>3,658</b>	<b>85%</b>	<b>2,696</b>	<b>85%</b>	<b>2,655</b>	<b>85%</b>	<b>2,748</b>	<b>85%</b>	<b>3,035</b>	<b>84%</b>	<b>2,578</b>	<b>83%</b>
<b>Export</b>	<b>101</b>	<b>2%</b>	<b>115</b>	<b>4%</b>	<b>115</b>	<b>4%</b>	<b>107</b>	<b>3%</b>	<b>41</b>	<b>1%</b>	<b>32</b>	<b>1%</b>
<b>\$150K and Under</b>	<b>477</b>	<b>11%</b>	<b>345</b>	<b>11%</b>	<b>307</b>	<b>10%</b>	<b>316</b>	<b>10%</b>	<b>321</b>	<b>9%</b>	<b>260</b>	<b>8%</b>
<b>&gt;\$150K - \$350K</b>	<b>1,298</b>	<b>30%</b>	<b>973</b>	<b>31%</b>	<b>917</b>	<b>29%</b>	<b>881</b>	<b>27%</b>	<b>965</b>	<b>27%</b>	<b>879</b>	<b>28%</b>
<b>&gt;\$350K - \$2M</b>	<b>2,270</b>	<b>53%</b>	<b>1,673</b>	<b>53%</b>	<b>1,713</b>	<b>55%</b>	<b>1,764</b>	<b>54%</b>	<b>2,001</b>	<b>55%</b>	<b>1,703</b>	<b>55%</b>
<b>&gt;\$2M</b>	<b>246</b>	<b>6%</b>	<b>193</b>	<b>6%</b>	<b>200</b>	<b>6%</b>	<b>287</b>	<b>9%</b>	<b>322</b>	<b>9%</b>	<b>268</b>	<b>9%</b>

All Activity illustrated above is as of 04/27 for each FY listed.