

## 7(A)

	2013		2014		2015		2016		2017		2018							
<b>All 7(A)</b>	\$	<b>13,642,539,000</b>	\$	<b>14,661,971,400</b>	\$	<b>19,271,927,700</b>	\$	<b>18,990,626,343</b>	\$	<b>20,430,332,400</b>	\$	<b>20,482,210,000</b>						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	<b>3,769,736,500</b>	28%	\$	<b>4,231,208,500</b>	29%	\$	<b>5,506,646,000</b>	29%	\$	<b>5,716,336,300</b>	30%	\$	<b>6,481,727,300</b>	32%	\$	<b>6,670,999,200</b>	33%
AMERICAN INDIAN	\$	59,804,000	0%	\$	66,834,100	0%	\$	121,453,500	1%	\$	95,525,600	1%	\$	114,109,600	1%	\$	149,992,000	1%
ASIAN OR PACIFI	\$	2,814,966,100	21%	\$	3,124,115,700	21%	\$	3,900,368,300	20%	\$	4,161,156,800	22%	\$	4,703,126,300	23%	\$	4,698,743,800	23%
BLACK	\$	248,799,100	2%	\$	281,928,300	2%	\$	398,970,600	2%	\$	406,439,500	2%	\$	511,997,100	3%	\$	617,970,200	3%
HISPANIC	\$	646,167,300	5%	\$	758,330,400	5%	\$	1,085,853,600	6%	\$	1,053,214,400	6%	\$	1,148,916,300	6%	\$	1,204,293,200	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	1,687,375,000	12%	\$	2,162,397,500	15%	\$	2,624,018,400	14%	\$	2,523,529,543	13%	\$	3,062,133,200	15%	\$	3,311,357,500	16%
WHITE	\$	8,185,427,500	60%	\$	8,268,365,400	56%	\$	11,141,263,300	58%	\$	10,750,760,500	57%	\$	10,886,471,900	53%	\$	10,499,853,300	51%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	2,192,555,400	16%	\$	2,481,838,700	17%	\$	3,199,496,300	17%	\$	3,033,418,000	16%	\$	3,171,345,000	16%	\$	3,149,806,900	15%
Female Owned more than 50%	\$	1,722,874,000	13%	\$	1,905,947,200	13%	\$	2,513,932,300	13%	\$	2,700,729,443	14%	\$	2,905,344,100	14%	\$	2,809,020,400	14%
Male Owned	\$	9,727,109,600	71%	\$	10,274,185,500	70%	\$	13,558,499,100	70%	\$	13,256,414,900	70%	\$	14,353,643,300	70%	\$	14,523,382,700	71%
<b>Veteran</b>	\$	483,672,800	4%	\$	475,081,500	3%	\$	992,037,500	5%	\$	878,722,300	5%	\$	790,625,100	4%	\$	770,840,300	4%
<b>EXISTING BUSINESS</b>	\$	9,985,583,600	73%	\$	10,294,886,800	70%	\$	12,704,165,000	66%	\$	12,264,829,600	65%	\$	13,087,112,600	64%	\$	6,125,748,200	30%
<b>NEW BUSINESS</b>	\$	3,643,611,700	27%	\$	4,305,693,900	29%	\$	6,497,691,400	34%	\$	6,655,191,500	35%	\$	7,274,418,900	36%	\$	14,263,667,300	70%
<b>Rural</b>	\$	2,351,969,700	17%	\$	2,509,424,100	17%	\$	3,358,633,300	17%	\$	3,362,990,000	18%	\$	3,439,985,600	17%	\$	3,365,929,300	16%
<b>Urban</b>	\$	11,290,569,300	83%	\$	12,152,547,300	83%	\$	15,913,294,400	83%	\$	15,627,636,343	82%	\$	16,990,346,800	83%	\$	17,116,280,700	84%
<b>Export</b>	\$	748,879,900	5%	\$	931,331,500	6%	\$	1,060,903,300	6%	\$	1,065,689,700	6%	\$	1,577,797,000	8%	\$	848,922,100	4%
<b>CAPLine</b>	\$	419,629,500	3%	\$	327,624,200	2%	\$	372,411,300	2%	\$	264,879,800	1%	\$	222,544,000	1%	\$	260,807,500	1%
<b>PLP</b>	\$	7,633,582,300	56%	\$	8,732,458,700	60%	\$	12,414,487,300	64%	\$	12,084,898,543	64%	\$	14,523,274,200	71%	\$	15,138,996,300	74%
<b>Express</b>	\$	1,315,556,800	10%	\$	1,505,838,500	10%	\$	1,802,150,900	9%	\$	1,760,025,300	9%	\$	1,704,094,000	8%	\$	1,617,470,300	8%
<b>\$150K and Under</b>	\$	1,149,604,200	8%	\$	1,465,196,100	10%	\$	1,858,877,700	10%	\$	1,830,589,143	10%	\$	1,841,584,400	9%	\$	1,735,565,900	8%
<b>&gt;\$150K - \$350K</b>	\$	1,775,737,100	13%	\$	1,738,051,600	12%	\$	2,158,044,600	11%	\$	2,194,811,300	12%	\$	2,224,907,900	11%	\$	2,238,079,100	11%
<b>&gt;\$350K - \$2M</b>	\$	6,986,311,900	51%	\$	7,231,216,200	49%	\$	9,341,905,300	48%	\$	8,941,885,200	47%	\$	9,372,690,000	46%	\$	9,020,209,800	44%
<b>&gt;\$2M</b>	\$	3,730,885,800	27%	\$	4,227,507,500	29%	\$	5,913,100,100	31%	\$	6,023,340,700	32%	\$	6,991,150,100	34%	\$	7,488,355,200	37%

All Activity Illustrated above is as of 07/27 for each FY listed.

## 7(A)

	2013		2014		2015		2016		2017		2018	
<b>All 7(A)</b>	<b>\$ 13,642,539,000</b>		<b>\$ 14,661,971,400</b>		<b>\$ 19,271,927,700</b>		<b>\$ 18,990,626,343</b>		<b>\$ 20,430,332,400</b>		<b>\$ 20,482,210,000</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>\$ 3,769,736,500</b>	<b>28%</b>	<b>\$ 4,231,208,500</b>	<b>29%</b>	<b>\$ 5,506,646,000</b>	<b>29%</b>	<b>\$ 5,716,336,300</b>	<b>30%</b>	<b>\$ 6,481,727,300</b>	<b>32%</b>	<b>\$ 6,670,999,200</b>	<b>33%</b>
AMERICAN INDIAN	\$ 59,804,000	0%	\$ 66,834,100	0%	\$ 121,453,500	1%	\$ 95,525,600	1%	\$ 114,109,600	1%	\$ 149,992,000	1%
ASIAN OR PACIFI	\$ 2,814,966,100	21%	\$ 3,124,115,700	21%	\$ 3,900,368,300	20%	\$ 4,161,156,800	22%	\$ 4,703,126,300	23%	\$ 4,698,743,800	23%
BLACK	\$ 248,799,100	2%	\$ 281,928,300	2%	\$ 398,970,600	2%	\$ 406,439,500	2%	\$ 511,997,100	3%	\$ 617,970,200	3%
HISPANIC	\$ 646,167,300	5%	\$ 758,330,400	5%	\$ 1,085,853,600	6%	\$ 1,053,214,400	6%	\$ 1,148,916,300	6%	\$ 1,204,293,200	6%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 3,578,000	0%	\$ -	0%
UNDETERMINED	\$ 1,687,375,000	12%	\$ 2,162,397,500	15%	\$ 2,624,018,400	14%	\$ 2,523,529,543	13%	\$ 3,062,133,200	15%	\$ 3,311,357,500	16%
WHITE	\$ 8,185,427,500	60%	\$ 8,268,365,400	56%	\$ 11,141,263,300	58%	\$ 10,750,760,500	57%	\$ 10,886,471,900	53%	\$ 10,499,853,300	51%
<b>Gender</b>												
Not Reported	\$ -	0%	\$ -	0%	\$ -	0%	\$ 64,000	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 2,192,555,400	16%	\$ 2,481,838,700	17%	\$ 3,199,496,300	17%	\$ 3,033,418,000	16%	\$ 3,171,345,000	16%	\$ 3,149,806,900	15%
Female Owned more than 50%	\$ 1,722,874,000	13%	\$ 1,905,947,200	13%	\$ 2,513,932,300	13%	\$ 2,700,729,443	14%	\$ 2,905,344,100	14%	\$ 2,809,020,400	14%
Male Owned	\$ 9,727,109,600	71%	\$ 10,274,185,500	70%	\$ 13,558,499,100	70%	\$ 13,256,414,900	70%	\$ 14,353,643,300	70%	\$ 14,523,382,700	71%
<b>Veteran</b>	<b>\$ 483,672,800</b>	<b>4%</b>	<b>\$ 475,081,500</b>	<b>3%</b>	<b>\$ 992,037,500</b>	<b>5%</b>	<b>\$ 878,722,300</b>	<b>5%</b>	<b>\$ 790,625,100</b>	<b>4%</b>	<b>\$ 770,840,300</b>	<b>4%</b>
<b>EXISTING BUSINESS</b>	<b>\$ 9,985,583,600</b>	<b>73%</b>	<b>\$ 10,294,886,800</b>	<b>70%</b>	<b>\$ 12,704,165,000</b>	<b>66%</b>	<b>\$ 12,264,829,600</b>	<b>65%</b>	<b>\$ 13,087,112,600</b>	<b>64%</b>	<b>\$ 6,125,748,200</b>	<b>30%</b>
<b>NEW BUSINESS</b>	<b>\$ 3,643,611,700</b>	<b>27%</b>	<b>\$ 4,305,693,900</b>	<b>29%</b>	<b>\$ 6,497,691,400</b>	<b>34%</b>	<b>\$ 6,655,191,500</b>	<b>35%</b>	<b>\$ 7,274,418,900</b>	<b>36%</b>	<b>\$ 14,263,667,300</b>	<b>70%</b>
<b>Rural</b>	<b>\$ 2,351,969,700</b>	<b>17%</b>	<b>\$ 2,509,424,100</b>	<b>17%</b>	<b>\$ 3,358,633,300</b>	<b>17%</b>	<b>\$ 3,362,990,000</b>	<b>18%</b>	<b>\$ 3,439,985,600</b>	<b>17%</b>	<b>\$ 3,365,929,300</b>	<b>16%</b>
<b>Urban</b>	<b>\$ 11,290,569,300</b>	<b>83%</b>	<b>\$ 12,152,547,300</b>	<b>83%</b>	<b>\$ 15,913,294,400</b>	<b>83%</b>	<b>\$ 15,627,636,343</b>	<b>82%</b>	<b>\$ 16,990,346,800</b>	<b>83%</b>	<b>\$ 17,116,280,700</b>	<b>84%</b>
<b>Export</b>	<b>\$ 748,879,900</b>	<b>5%</b>	<b>\$ 931,331,500</b>	<b>6%</b>	<b>\$ 1,060,903,300</b>	<b>6%</b>	<b>\$ 1,065,689,700</b>	<b>6%</b>	<b>\$ 1,577,797,000</b>	<b>8%</b>	<b>\$ 848,922,100</b>	<b>4%</b>
<b>CAPLine</b>	<b>\$ 419,629,500</b>	<b>3%</b>	<b>\$ 327,624,200</b>	<b>2%</b>	<b>\$ 372,411,300</b>	<b>2%</b>	<b>\$ 264,879,800</b>	<b>1%</b>	<b>\$ 222,544,000</b>	<b>1%</b>	<b>\$ 260,807,500</b>	<b>1%</b>
<b>PLP</b>	<b>\$ 7,633,582,300</b>	<b>56%</b>	<b>\$ 8,732,458,700</b>	<b>60%</b>	<b>\$ 12,414,487,300</b>	<b>64%</b>	<b>\$ 12,084,898,543</b>	<b>64%</b>	<b>\$ 14,523,274,200</b>	<b>71%</b>	<b>\$ 15,138,996,300</b>	<b>74%</b>
<b>Express</b>	<b>\$ 1,315,556,800</b>	<b>10%</b>	<b>\$ 1,505,838,500</b>	<b>10%</b>	<b>\$ 1,802,150,900</b>	<b>9%</b>	<b>\$ 1,760,025,300</b>	<b>9%</b>	<b>\$ 1,704,094,000</b>	<b>8%</b>	<b>\$ 1,617,470,300</b>	<b>8%</b>
<b>\$150K and Under</b>	<b>\$ 1,149,604,200</b>	<b>8%</b>	<b>\$ 1,465,196,100</b>	<b>10%</b>	<b>\$ 1,858,877,700</b>	<b>10%</b>	<b>\$ 1,830,589,143</b>	<b>10%</b>	<b>\$ 1,841,584,400</b>	<b>9%</b>	<b>\$ 1,735,565,900</b>	<b>8%</b>
<b>&gt;\$150K - \$350K</b>	<b>\$ 1,775,737,100</b>	<b>13%</b>	<b>\$ 1,738,051,600</b>	<b>12%</b>	<b>\$ 2,158,044,600</b>	<b>11%</b>	<b>\$ 2,194,811,300</b>	<b>12%</b>	<b>\$ 2,224,907,900</b>	<b>11%</b>	<b>\$ 2,238,079,100</b>	<b>11%</b>
<b>&gt;\$350K - \$2M</b>	<b>\$ 6,986,311,900</b>	<b>51%</b>	<b>\$ 7,231,216,200</b>	<b>49%</b>	<b>\$ 9,341,905,300</b>	<b>48%</b>	<b>\$ 8,941,885,200</b>	<b>47%</b>	<b>\$ 9,372,690,000</b>	<b>46%</b>	<b>\$ 9,020,209,800</b>	<b>44%</b>
<b>&gt;\$2M</b>	<b>\$ 3,730,885,800</b>	<b>27%</b>	<b>\$ 4,227,507,500</b>	<b>29%</b>	<b>\$ 5,913,100,100</b>	<b>31%</b>	<b>\$ 6,023,340,700</b>	<b>32%</b>	<b>\$ 6,991,150,100</b>	<b>34%</b>	<b>\$ 7,488,355,200</b>	<b>37%</b>

All Activity Illustrated above is as of 07/27 for each FY listed.

504

	2013		2014		2015		2016		2017		2018	
<b>All 504</b>	\$ 4,158,391,000		\$ 3,207,940,000		\$ 3,416,775,000		\$ 3,713,718,000		\$ 4,165,403,000		\$ 3,759,317,000	
<b>Ethnicity</b>												
<b>All Minority</b>	\$ 1,075,407,000	26%	\$ 853,915,000	27%	\$ 962,387,000	28%	\$ 1,088,826,000	29%	\$ 1,207,917,000	29%	\$ 1,067,596,000	28%
AMERICAN INDIAN	\$ 8,574,000	0%	\$ 6,904,000	0%	\$ 7,814,000	0%	\$ 11,340,000	0%	\$ 1,918,000	0%	\$ 4,081,000	0%
ASIAN OR PACIFI	\$ 768,776,000	18%	\$ 542,732,000	17%	\$ 611,082,000	18%	\$ 722,516,000	19%	\$ 893,993,000	21%	\$ 768,912,000	20%
BLACK	\$ 126,992,000	3%	\$ 117,987,000	4%	\$ 119,436,000	3%	\$ 124,096,000	3%	\$ 90,249,000	2%	\$ 54,993,000	1%
HISPANIC	\$ 171,065,000	4%	\$ 186,292,000	6%	\$ 224,055,000	7%	\$ 230,874,000	6%	\$ 221,757,000	5%	\$ 239,610,000	6%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
UNDETERMINED	\$ 300,130,000	7%	\$ 245,958,000	8%	\$ 280,049,000	8%	\$ 319,657,000	9%	\$ 424,304,000	10%	\$ 611,184,000	16%
WHITE	\$ 2,782,854,000	67%	\$ 2,108,067,000	66%	\$ 2,174,339,000	64%	\$ 2,305,235,000	62%	\$ 2,533,182,000	61%	\$ 2,080,537,000	55%
<b>Gender</b>												
Not Reported	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 20,549,000	0%	\$ 10,851,000	0%	\$ 22,265,000	1%	\$ 47,907,000	1%	\$ 318,171,000	8%	\$ 809,515,000	22%
Female Owned more than 50%	\$ 535,979,000	13%	\$ 396,990,000	12%	\$ 459,153,000	13%	\$ 468,404,000	13%	\$ 441,222,000	11%	\$ 345,124,000	9%
Male Owned	\$ 3,601,863,000	87%	\$ 2,800,099,000	87%	\$ 2,935,357,000	86%	\$ 3,197,407,000	86%	\$ 3,406,010,000	82%	\$ 2,604,678,000	69%
<b>Veteran</b>	\$ 172,331,000	4%	\$ 129,295,000	4%	\$ 101,542,000	3%	\$ 122,158,000	3%	\$ 115,966,000	3%	\$ 72,538,000	2%
<b>EXISTING BUSINESS</b>	\$ 3,594,429,000	86%	\$ 2,639,553,000	82%	\$ 2,826,347,000	83%	\$ 3,172,385,000	85%	\$ 3,507,101,000	84%	\$ 1,243,209,000	33%
<b>NEW BUSINESS</b>	\$ 563,962,000	14%	\$ 568,387,000	18%	\$ 590,428,000	17%	\$ 541,333,000	15%	\$ 658,302,000	16%	\$ 2,509,216,000	67%
<b>Rural</b>	\$ 518,980,000	12%	\$ 431,504,000	13%	\$ 430,378,000	13%	\$ 445,488,000	12%	\$ 501,492,000	12%	\$ 497,724,000	13%
<b>Urban</b>	\$ 3,639,411,000	88%	\$ 2,776,436,000	87%	\$ 2,986,397,000	87%	\$ 3,268,230,000	88%	\$ 3,663,911,000	88%	\$ 3,261,593,000	87%
<b>Export</b>	\$ 106,808,000	3%	\$ 137,614,000	4%	\$ 183,291,000	5%	\$ 174,696,000	5%	\$ 58,274,000	1%	\$ 59,214,000	2%
<b>\$150K and Under</b>	\$ 74,010,000	2%	\$ 54,040,000	2%	\$ 47,992,000	1%	\$ 47,902,000	1%	\$ 53,589,000	1%	\$ 44,474,000	1%
<b>&gt;\$150K - \$350K</b>	\$ 465,956,000	11%	\$ 335,938,000	10%	\$ 335,958,000	10%	\$ 311,906,000	8%	\$ 348,579,000	8%	\$ 328,875,000	9%
<b>&gt;\$350K - \$2M</b>	\$ 2,542,193,000	61%	\$ 1,951,652,000	61%	\$ 2,048,286,000	60%	\$ 2,081,989,000	56%	\$ 2,340,894,000	56%	\$ 2,091,800,000	56%
<b>&gt;\$2M</b>	\$ 1,076,232,000	26%	\$ 866,310,000	27%	\$ 984,539,000	29%	\$ 1,271,921,000	34%	\$ 1,422,341,000	34%	\$ 1,294,168,000	34%

All Activity Illustrated above is as of 07/27 for each FY listed.

## 504

	2013		2014		2015		2016		2017		2018	
<b>All 504</b>	<b>6,214</b>		<b>4,584</b>		<b>4,686</b>		<b>4,657</b>		<b>5,162</b>		<b>4,681</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>1,413</b>	<b>23%</b>	<b>1,023</b>	<b>22%</b>	<b>1,087</b>	<b>23%</b>	<b>1,101</b>	<b>24%</b>	<b>1,203</b>	<b>23%</b>	<b>1,087</b>	<b>23%</b>
AMERICAN INDIAN	11	0%	11	0%	12	0%	14	0%	6	0%	13	0%
ASIAN OR PACIFI	819	13%	507	11%	568	12%	568	12%	715	14%	595	13%
BLACK	199	3%	171	4%	162	3%	161	3%	115	2%	96	2%
HISPANIC	384	6%	334	7%	345	7%	358	8%	367	7%	383	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	397	6%	324	7%	334	7%	368	8%	429	8%	615	13%
WHITE	4,404	71%	3,237	71%	3,265	70%	3,188	68%	3,530	68%	2,979	64%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	39	1%	18	0%	30	1%	43	1%	481	9%	1,177	25%
Female Owned more than 50%	966	16%	716	16%	749	16%	775	17%	752	15%	573	12%
Male Owned	5,209	84%	3,850	84%	3,907	83%	3,839	82%	3,929	76%	2,931	63%
<b>Veteran</b>	<b>310</b>	<b>5%</b>	<b>205</b>	<b>4%</b>	<b>179</b>	<b>4%</b>	<b>200</b>	<b>4%</b>	<b>175</b>	<b>3%</b>	<b>132</b>	<b>3%</b>
<b>EXISTING BUSINESS</b>	<b>5,506</b>	<b>89%</b>	<b>3,898</b>	<b>85%</b>	<b>3,971</b>	<b>85%</b>	<b>4,090</b>	<b>88%</b>	<b>4,437</b>	<b>86%</b>	<b>1,569</b>	<b>34%</b>
<b>NEW BUSINESS</b>	<b>708</b>	<b>11%</b>	<b>686</b>	<b>15%</b>	<b>715</b>	<b>15%</b>	<b>567</b>	<b>12%</b>	<b>725</b>	<b>14%</b>	<b>3,106</b>	<b>66%</b>
<b>Rural</b>	<b>905</b>	<b>15%</b>	<b>699</b>	<b>15%</b>	<b>703</b>	<b>15%</b>	<b>726</b>	<b>16%</b>	<b>832</b>	<b>16%</b>	<b>802</b>	<b>17%</b>
<b>Urban</b>	<b>5,309</b>	<b>85%</b>	<b>3,885</b>	<b>85%</b>	<b>3,983</b>	<b>85%</b>	<b>3,931</b>	<b>84%</b>	<b>4,330</b>	<b>84%</b>	<b>3,879</b>	<b>83%</b>
<b>Export</b>	<b>131</b>	<b>2%</b>	<b>139</b>	<b>3%</b>	<b>181</b>	<b>4%</b>	<b>147</b>	<b>3%</b>	<b>45</b>	<b>1%</b>	<b>55</b>	<b>1%</b>
<b>\$150K and Under</b>	<b>680</b>	<b>11%</b>	<b>486</b>	<b>11%</b>	<b>434</b>	<b>9%</b>	<b>444</b>	<b>10%</b>	<b>473</b>	<b>9%</b>	<b>393</b>	<b>8%</b>
<b>&gt;\$150K - \$350K</b>	<b>1,919</b>	<b>31%</b>	<b>1,388</b>	<b>30%</b>	<b>1,360</b>	<b>29%</b>	<b>1,260</b>	<b>27%</b>	<b>1,416</b>	<b>27%</b>	<b>1,328</b>	<b>28%</b>
<b>&gt;\$350K - \$2M</b>	<b>3,268</b>	<b>53%</b>	<b>2,434</b>	<b>53%</b>	<b>2,568</b>	<b>55%</b>	<b>2,549</b>	<b>55%</b>	<b>2,820</b>	<b>55%</b>	<b>2,550</b>	<b>54%</b>
<b>&gt;\$2M</b>	<b>347</b>	<b>6%</b>	<b>276</b>	<b>6%</b>	<b>324</b>	<b>7%</b>	<b>404</b>	<b>9%</b>	<b>453</b>	<b>9%</b>	<b>410</b>	<b>9%</b>

All Activity Illustrated above is as of 07/27 for each FY listed.