

	2013		2014		2015		2016		2017		2018							
All 7(A)	\$	16,052,965,500	\$	17,827,897,000	\$	22,085,927,300	\$	22,330,351,043	\$	23,790,637,700	\$	23,929,491,700						
Ethnicity																		
All Minority	\$	4,476,339,200	28%	\$	5,132,792,000	29%	\$	6,378,361,100	29%	\$	6,769,321,700	30%	\$	7,599,457,200	32%	\$	7,819,331,600	33%
AMERICAN INDIAN	\$	75,087,200	0%	\$	87,565,300	0%	\$	135,011,700	1%	\$	109,591,500	0%	\$	129,796,500	1%	\$	167,372,400	1%
ASIAN OR PACIFI	\$	3,333,005,200	21%	\$	3,779,479,100	21%	\$	4,527,829,600	21%	\$	4,932,061,200	22%	\$	5,526,041,600	23%	\$	5,497,511,000	23%
BLACK	\$	294,252,000	2%	\$	332,806,300	2%	\$	466,044,200	2%	\$	487,469,200	2%	\$	595,160,000	3%	\$	740,914,200	3%
HISPANIC	\$	773,994,800	5%	\$	932,941,300	5%	\$	1,249,475,600	6%	\$	1,240,199,800	6%	\$	1,344,881,100	6%	\$	1,413,534,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%
UNDETERMINED	\$	2,010,894,900	13%	\$	2,611,443,300	15%	\$	3,024,342,000	14%	\$	3,012,328,743	13%	\$	3,586,272,900	15%	\$	3,918,139,300	16%
WHITE	\$	9,565,731,400	60%	\$	10,083,661,700	57%	\$	12,683,224,200	57%	\$	12,548,700,600	56%	\$	12,604,907,600	53%	\$	12,192,020,800	51%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	2,645,930,800	16%	\$	3,026,053,600	17%	\$	3,686,423,000	17%	\$	3,577,590,600	16%	\$	3,733,954,200	16%	\$	3,664,137,700	15%
Female Owned more than 50%	\$	2,055,330,500	13%	\$	2,354,307,000	13%	\$	2,901,978,100	13%	\$	3,138,326,543	14%	\$	3,375,437,000	14%	\$	3,261,835,000	14%
Male Owned	\$	11,351,704,200	71%	\$	12,447,536,400	70%	\$	15,497,526,200	70%	\$	15,614,369,900	70%	\$	16,681,246,500	70%	\$	17,003,519,000	71%
Veteran	\$	548,845,500	3%	\$	569,014,500	3%	\$	1,137,528,400	5%	\$	1,052,464,400	5%	\$	919,984,400	4%	\$	901,610,100	4%
EXISTING BUSINESS	\$	11,680,807,900	73%	\$	12,372,323,500	69%	\$	14,573,211,800	66%	\$	14,414,000,400	65%	\$	15,220,360,600	64%	\$	6,555,667,000	27%
NEW BUSINESS	\$	4,352,461,900	27%	\$	5,385,045,900	30%	\$	7,441,225,200	34%	\$	7,841,903,800	35%	\$	8,492,663,800	36%	\$	17,260,966,500	72%
Rural	\$	2,778,948,300	17%	\$	2,958,415,000	17%	\$	3,850,143,900	17%	\$	3,933,554,800	18%	\$	3,969,699,500	17%	\$	3,967,680,200	17%
Urban	\$	13,274,017,200	83%	\$	14,869,482,000	83%	\$	18,235,783,400	83%	\$	18,396,796,243	82%	\$	19,820,938,200	83%	\$	19,915,871,600	83%
Export	\$	909,639,600	6%	\$	1,108,572,100	6%	\$	1,199,713,900	5%	\$	1,255,212,300	6%	\$	1,692,498,600	7%	\$	1,022,748,800	4%
CAPLine	\$	476,742,900	3%	\$	395,095,000	2%	\$	427,726,700	2%	\$	313,708,600	1%	\$	257,987,800	1%	\$	318,797,500	1%
PLP	\$	8,949,661,700	56%	\$	10,727,444,300	60%	\$	14,050,677,600	64%	\$	14,280,218,143	64%	\$	16,980,014,600	71%	\$	17,645,301,400	74%
Express	\$	1,532,474,700	10%	\$	1,783,782,500	10%	\$	2,071,719,600	9%	\$	2,037,824,300	9%	\$	1,993,634,200	8%	\$	1,856,454,600	8%
\$150K and Under	\$	1,346,322,900	8%	\$	1,745,738,500	10%	\$	2,146,766,200	10%	\$	2,124,677,443	10%	\$	2,176,209,900	9%	\$	2,036,066,300	9%
>\$150K - \$350K	\$	2,085,668,900	13%	\$	2,071,394,800	12%	\$	2,480,721,000	11%	\$	2,569,545,800	12%	\$	2,593,686,300	11%	\$	2,621,171,300	11%
>\$350K - \$2M	\$	8,201,034,400	51%	\$	8,780,599,400	49%	\$	10,703,014,500	48%	\$	10,408,310,900	47%	\$	10,912,111,300	46%	\$	10,545,933,900	44%
>\$2M	\$	4,419,939,300	28%	\$	5,230,164,300	29%	\$	6,755,425,600	31%	\$	7,227,816,900	32%	\$	8,108,630,200	34%	\$	8,726,320,200	36%

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	2013		2014		2015		2016		2017		2018	
All 7(A)	42,860		48,763		59,653		60,078		58,777		56,687	
Ethnicity												
All Minority	10,102	24%	11,622	24%	14,727	25%	15,674	26%	15,531	26%	15,144	27%
AMERICAN INDIAN	316	1%	346	1%	426	1%	383	1%	416	1%	400	1%
ASIAN OR PACIFI	5,603	13%	6,216	13%	7,552	13%	7,851	13%	7,784	13%	7,368	13%
BLACK	1,059	2%	1,461	3%	1,977	3%	2,223	4%	2,361	4%	2,562	5%
HISPANIC	3,124	7%	3,599	7%	4,772	8%	5,217	9%	4,968	8%	4,814	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	2	0%	-	0%
UNDETERMINED	4,610	11%	6,208	13%	7,649	13%	7,157	12%	7,708	13%	8,215	14%
WHITE	28,148	66%	30,933	63%	37,277	62%	37,247	62%	35,538	60%	33,328	59%
Gender												
Not Reported	-	0%	-	0%	-	0%	1	0%	-	0%	-	0%
Female Owned 50% or less	6,844	16%	7,546	15%	8,767	15%	8,397	14%	8,047	14%	7,694	14%
Female Owned more than 50%	7,107	17%	8,231	17%	10,623	18%	11,122	19%	10,680	18%	10,079	18%
Male Owned	28,909	67%	32,986	68%	40,263	67%	40,558	68%	40,050	68%	38,914	69%
Veteran	2,081	5%	1,985	4%	2,916	5%	3,045	5%	3,103	5%	2,864	5%
EXISTING BUSINESS	29,354	68%	33,412	69%	39,044	65%	36,910	61%	37,064	63%	17,589	31%
NEW BUSINESS	13,472	31%	15,273	31%	20,510	34%	23,073	38%	21,636	37%	38,972	69%
Rural	7,971	19%	8,587	18%	10,369	17%	10,316	17%	9,843	17%	9,613	17%
Urban	34,889	81%	40,176	82%	49,284	83%	49,762	83%	48,934	83%	46,952	83%
Export	1,196	3%	1,420	3%	1,525	3%	1,518	3%	1,989	3%	875	2%
CAPLine	653	2%	537	1%	597	1%	439	1%	357	1%	348	1%
PLP	11,830	28%	11,640	24%	15,440	26%	15,894	26%	23,246	40%	24,808	44%
Express	20,400	48%	24,933	51%	30,348	51%	30,881	51%	27,942	48%	25,998	46%
\$150K and Under	23,445	55%	28,810	59%	35,463	59%	35,973	60%	33,732	57%	31,780	56%
>\$150K - \$350K	8,278	19%	7,991	16%	9,539	16%	9,715	16%	9,821	17%	9,986	18%
>\$350K - \$2M	9,714	23%	10,243	21%	12,438	21%	12,053	20%	12,659	22%	12,182	21%
>\$2M	1,423	3%	1,719	4%	2,213	4%	2,337	4%	2,565	4%	2,739	5%

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	2013		2014		2015		2016		2017		2018							
All 504	\$	4,938,198,000	\$	3,913,902,000	\$	4,048,893,000	\$	4,364,228,000	\$	4,800,071,000	\$	4,556,988,000						
Ethnicity																		
All Minority	\$	1,289,108,000	26%	\$	1,005,402,000	26%	\$	1,146,712,000	28%	\$	1,336,959,000	31%	\$	1,369,704,000	29%	\$	1,300,880,000	29%
AMERICAN INDIAN	\$	9,348,000	0%	\$	8,562,000	0%	\$	8,090,000	0%	\$	11,340,000	0%	\$	3,631,000	0%	\$	5,056,000	0%
ASIAN OR PACIFI	\$	906,269,000	18%	\$	644,990,000	16%	\$	733,377,000	18%	\$	894,449,000	20%	\$	1,012,498,000	21%	\$	931,140,000	20%
BLACK	\$	159,361,000	3%	\$	139,708,000	4%	\$	139,375,000	3%	\$	160,345,000	4%	\$	100,568,000	2%	\$	64,060,000	1%
HISPANIC	\$	214,130,000	4%	\$	212,142,000	5%	\$	265,870,000	7%	\$	270,825,000	6%	\$	253,007,000	5%	\$	300,624,000	7%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	377,101,000	8%	\$	303,357,000	8%	\$	353,100,000	9%	\$	385,792,000	9%	\$	542,821,000	11%	\$	729,201,000	16%
WHITE	\$	3,271,989,000	66%	\$	2,605,143,000	67%	\$	2,549,081,000	63%	\$	2,641,477,000	61%	\$	2,887,546,000	60%	\$	2,526,907,000	55%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	23,879,000	0%	\$	13,168,000	0%	\$	29,634,000	1%	\$	95,537,000	2%	\$	478,436,000	10%	\$	989,819,000	22%
Female Owned more than 50%	\$	648,987,000	13%	\$	501,345,000	13%	\$	522,558,000	13%	\$	555,355,000	13%	\$	501,507,000	10%	\$	418,160,000	9%
Male Owned	\$	4,265,332,000	86%	\$	3,399,389,000	87%	\$	3,496,701,000	86%	\$	3,713,336,000	85%	\$	3,820,128,000	80%	\$	3,149,009,000	69%
Veteran	\$	207,978,000	4%	\$	150,968,000	4%	\$	135,116,000	3%	\$	147,844,000	3%	\$	129,299,000	3%	\$	90,519,000	2%
EXISTING BUSINESS	\$	4,288,716,000	87%	\$	3,224,829,000	82%	\$	3,355,126,000	83%	\$	3,716,835,000	85%	\$	3,998,332,000	83%	\$	1,309,221,000	29%
NEW BUSINESS	\$	649,482,000	13%	\$	689,073,000	18%	\$	693,767,000	17%	\$	647,393,000	15%	\$	800,945,000	17%	\$	3,240,875,000	71%
Rural	\$	611,496,000	12%	\$	532,551,000	14%	\$	528,021,000	13%	\$	539,603,000	12%	\$	601,394,000	13%	\$	612,223,000	13%
Urban	\$	4,326,702,000	88%	\$	3,381,351,000	86%	\$	3,520,872,000	87%	\$	3,824,625,000	88%	\$	4,198,677,000	87%	\$	3,936,835,000	86%
Export	\$	108,511,000	2%	\$	161,902,000	4%	\$	206,258,000	5%	\$	192,439,000	4%	\$	75,977,000	2%	\$	71,319,000	2%
\$150K and Under	\$	85,783,000	2%	\$	64,381,000	2%	\$	56,885,000	1%	\$	55,870,000	1%	\$	61,347,000	1%	\$	51,918,000	1%
>\$150K - \$350K	\$	544,039,000	11%	\$	403,126,000	10%	\$	390,602,000	10%	\$	369,098,000	8%	\$	402,008,000	8%	\$	394,113,000	9%
>\$350K - \$2M	\$	3,011,177,000	61%	\$	2,386,712,000	61%	\$	2,392,737,000	59%	\$	2,458,020,000	56%	\$	2,696,010,000	56%	\$	2,535,327,000	56%
>\$2M	\$	1,297,199,000	26%	\$	1,059,683,000	27%	\$	1,208,669,000	30%	\$	1,481,240,000	34%	\$	1,640,706,000	34%	\$	1,575,630,000	35%

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	2013		2014		2015		2016		2017		2018	
All 504	7,304		5,556		5,483		5,467		5,952		5,628	
Ethnicity												
All Minority	1,685	23%	1,231	22%	1,291	24%	1,324	24%	1,379	23%	1,311	23%
AMERICAN INDIAN	14	0%	14	0%	13	0%	14	0%	10	0%	17	0%
ASIAN OR PACIFI	963	13%	617	11%	673	12%	684	13%	815	14%	722	13%
BLACK	252	3%	216	4%	198	4%	206	4%	135	2%	113	2%
HISPANIC	456	6%	384	7%	407	7%	420	8%	419	7%	459	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	488	7%	395	7%	405	7%	437	8%	542	9%	731	13%
WHITE	5,131	70%	3,930	71%	3,787	69%	3,706	68%	4,031	68%	3,586	64%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	48	1%	21	0%	38	1%	98	2%	728	12%	1,415	25%
Female Owned more than 50%	1,165	16%	883	16%	871	16%	902	16%	847	14%	674	12%
Male Owned	6,091	83%	4,652	84%	4,574	83%	4,467	82%	4,377	74%	3,539	63%
Veteran	362	5%	242	4%	232	4%	232	4%	196	3%	153	3%
EXISTING BUSINESS	6,468	89%	4,708	85%	4,660	85%	4,794	88%	5,052	85%	1,644	29%
NEW BUSINESS	836	11%	848	15%	823	15%	673	12%	898	15%	3,978	71%
Rural	1,066	15%	855	15%	840	15%	864	16%	985	17%	961	17%
Urban	6,238	85%	4,701	85%	4,643	85%	4,603	84%	4,967	83%	4,659	83%
Export	133	2%	158	3%	199	4%	166	3%	55	1%	68	1%
\$150K and Under	784	11%	581	10%	513	9%	514	9%	544	9%	462	8%
>\$150K - \$350K	2,241	31%	1,660	30%	1,583	29%	1,496	27%	1,640	28%	1,591	28%
>\$350K - \$2M	3,861	53%	2,976	54%	2,989	55%	2,990	55%	3,246	55%	3,077	55%
>\$2M	418	6%	339	6%	398	7%	467	9%	522	9%	498	9%

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