

	2013		2014		2015		2016		2017		2018							
All 7(A)	\$	15,445,881,900	\$	16,984,332,800	\$	21,422,242,500	\$	21,443,040,343	\$	22,950,581,100	\$	22,958,147,800						
Ethnicity																		
All Minority	\$	4,306,005,900	28%	\$	4,912,056,800	29%	\$	6,177,293,700	29%	\$	6,504,629,600	30%	\$	7,338,891,100	32%	\$	7,513,403,400	33%
AMERICAN INDIAN	\$	71,939,000	0%	\$	77,622,100	0%	\$	131,155,200	1%	\$	106,023,900	0%	\$	127,698,000	1%	\$	160,215,400	1%
ASIAN OR PACIFI	\$	3,201,671,500	21%	\$	3,626,581,100	21%	\$	4,393,614,300	21%	\$	4,744,329,900	22%	\$	5,344,003,000	23%	\$	5,288,336,700	23%
BLACK	\$	284,436,100	2%	\$	320,549,200	2%	\$	444,795,600	2%	\$	472,093,300	2%	\$	572,970,200	2%	\$	705,327,500	3%
HISPANIC	\$	747,959,300	5%	\$	887,304,400	5%	\$	1,207,728,600	6%	\$	1,182,182,500	6%	\$	1,290,641,900	6%	\$	1,359,523,800	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%
UNDETERMINED	\$	1,907,746,200	12%	\$	2,496,516,800	15%	\$	2,935,914,200	14%	\$	2,864,097,943	13%	\$	3,452,487,500	15%	\$	3,704,903,300	16%
WHITE	\$	9,232,129,800	60%	\$	9,575,759,200	56%	\$	12,309,034,600	57%	\$	12,074,312,800	56%	\$	12,159,202,500	53%	\$	11,739,841,100	51%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	2,524,861,900	16%	\$	2,896,660,200	17%	\$	3,556,604,500	17%	\$	3,434,361,500	16%	\$	3,571,341,100	16%	\$	3,520,750,000	15%
Female Owned more than 50%	\$	1,980,941,300	13%	\$	2,209,422,300	13%	\$	2,792,452,300	13%	\$	3,033,706,143	14%	\$	3,241,673,300	14%	\$	3,118,538,400	14%
Male Owned	\$	10,940,078,700	71%	\$	11,878,250,300	70%	\$	15,073,185,700	70%	\$	14,974,908,700	70%	\$	16,137,566,700	70%	\$	16,318,859,400	71%
Veteran	\$	530,779,900	3%	\$	549,061,900	3%	\$	1,108,406,700	5%	\$	1,015,995,100	5%	\$	892,641,400	4%	\$	860,565,900	4%
EXISTING BUSINESS	\$	11,268,401,400	73%	\$	11,836,947,800	70%	\$	14,142,275,100	66%	\$	13,858,466,700	65%	\$	14,673,605,600	64%	\$	6,438,854,600	28%
NEW BUSINESS	\$	4,158,751,400	27%	\$	5,077,268,600	30%	\$	7,209,483,100	34%	\$	7,510,126,800	35%	\$	8,202,573,000	36%	\$	16,410,866,900	71%
Rural	\$	2,676,155,300	17%	\$	2,843,513,000	17%	\$	3,744,594,900	17%	\$	3,772,353,900	18%	\$	3,830,397,200	17%	\$	3,833,495,200	17%
Urban	\$	12,769,726,600	83%	\$	14,140,819,800	83%	\$	17,677,647,600	83%	\$	17,670,686,443	82%	\$	19,120,183,900	83%	\$	19,124,652,600	83%
Export	\$	888,295,900	6%	\$	1,082,901,100	6%	\$	1,151,532,900	5%	\$	1,206,493,600	6%	\$	1,658,622,900	7%	\$	961,598,800	4%
CAPLine	\$	465,115,400	3%	\$	381,810,000	2%	\$	416,430,500	2%	\$	300,384,800	1%	\$	251,087,800	1%	\$	309,057,500	1%
PLP	\$	8,609,219,700	56%	\$	10,156,545,200	60%	\$	13,704,641,200	64%	\$	13,685,800,243	64%	\$	16,346,606,400	71%	\$	16,944,319,900	74%
Express	\$	1,473,485,800	10%	\$	1,709,831,400	10%	\$	2,004,604,200	9%	\$	1,962,902,500	9%	\$	1,914,066,700	8%	\$	1,796,230,800	8%
\$150K and Under	\$	1,297,206,800	8%	\$	1,671,564,600	10%	\$	2,076,112,300	10%	\$	2,046,300,743	10%	\$	2,085,307,700	9%	\$	1,926,517,900	8%
>\$150K - \$350K	\$	2,005,042,900	13%	\$	1,983,958,900	12%	\$	2,398,613,200	11%	\$	2,471,357,500	12%	\$	2,491,998,800	11%	\$	2,517,536,200	11%
>\$350K - \$2M	\$	7,905,320,600	51%	\$	8,330,808,500	49%	\$	10,385,476,100	48%	\$	10,028,248,000	47%	\$	10,535,668,300	46%	\$	10,110,708,700	44%
>\$2M	\$	4,238,311,600	27%	\$	4,998,000,800	29%	\$	6,562,040,900	31%	\$	6,897,134,100	32%	\$	7,837,606,300	34%	\$	8,403,385,000	37%

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	2013		2014		2015		2016		2017		2018	
All 7(A)	41,265		46,620		57,637		57,904		56,475		54,303	
Ethnicity												
All Minority	9,698	24%	11,091	24%	14,217	25%	15,108	26%	14,907	26%	14,560	27%
AMERICAN INDIAN	309	1%	328	1%	417	1%	372	1%	403	1%	385	1%
ASIAN OR PACIFI	5,381	13%	5,949	13%	7,308	13%	7,570	13%	7,494	13%	7,087	13%
BLACK	1,011	2%	1,382	3%	1,906	3%	2,147	4%	2,269	4%	2,458	5%
HISPANIC	2,997	7%	3,432	7%	4,586	8%	5,019	9%	4,739	8%	4,630	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	2	0%	-	0%
UNDETERMINED	4,428	11%	5,905	13%	7,427	13%	6,867	12%	7,392	13%	7,614	14%
WHITE	27,139	66%	29,624	64%	35,993	62%	35,929	62%	34,176	61%	32,129	59%
Gender												
Not Reported	-	0%	-	0%	-	0%	1	0%	-	0%	-	0%
Female Owned 50% or less	6,578	16%	7,214	15%	8,439	15%	8,124	14%	7,721	14%	7,409	14%
Female Owned more than 50%	6,821	17%	7,850	17%	10,252	18%	10,726	19%	10,238	18%	9,647	18%
Male Owned	27,866	68%	31,556	68%	38,946	68%	39,053	67%	38,516	68%	37,247	69%
Veteran	2,002	5%	1,911	4%	2,829	5%	2,935	5%	2,974	5%	2,744	5%
EXISTING BUSINESS	28,308	69%	32,015	69%	37,820	66%	35,591	61%	35,608	63%	17,209	32%
NEW BUSINESS	12,925	31%	14,529	31%	19,720	34%	22,218	38%	20,793	37%	36,970	68%
Rural	7,690	19%	8,234	18%	9,993	17%	9,940	17%	9,489	17%	9,220	17%
Urban	33,575	81%	38,386	82%	47,644	83%	47,964	83%	46,986	83%	45,083	83%
Export	1,158	3%	1,392	3%	1,477	3%	1,460	3%	1,961	3%	836	2%
CAPLine	631	2%	518	1%	580	1%	426	1%	346	1%	333	1%
PLP	11,409	28%	11,020	24%	15,013	26%	15,239	26%	22,283	39%	23,639	44%
Express	19,643	48%	23,882	51%	29,246	51%	29,824	52%	26,807	47%	25,158	46%
\$150K and Under	22,592	55%	27,608	59%	34,197	59%	34,718	60%	32,340	57%	30,377	56%
>\$150K - \$350K	7,951	19%	7,660	16%	9,227	16%	9,340	16%	9,435	17%	9,587	18%
>\$350K - \$2M	9,358	23%	9,716	21%	12,058	21%	11,610	20%	12,223	22%	11,703	22%
>\$2M	1,364	3%	1,636	4%	2,155	4%	2,236	4%	2,477	4%	2,636	5%

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	2013		2014		2015		2016		2017		2018							
All 504	\$	4,697,130,000	\$	3,746,373,000	\$	3,894,272,000	\$	4,181,203,000	\$	4,608,408,000	\$	4,376,451,000						
Ethnicity																		
All Minority	\$	1,215,984,000	26%	\$	964,089,000	26%	\$	1,116,533,000	29%	\$	1,278,719,000	31%	\$	1,308,925,000	28%	\$	1,240,393,000	28%
AMERICAN INDIAN	\$	9,348,000	0%	\$	8,107,000	0%	\$	8,090,000	0%	\$	11,340,000	0%	\$	2,756,000	0%	\$	5,056,000	0%
ASIAN OR PACIFI	\$	855,367,000	18%	\$	618,081,000	16%	\$	715,000,000	18%	\$	856,521,000	20%	\$	967,150,000	21%	\$	893,124,000	20%
BLACK	\$	150,037,000	3%	\$	133,974,000	4%	\$	137,514,000	4%	\$	149,538,000	4%	\$	97,331,000	2%	\$	59,592,000	1%
HISPANIC	\$	201,232,000	4%	\$	203,927,000	5%	\$	255,929,000	7%	\$	261,320,000	6%	\$	241,688,000	5%	\$	282,621,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	351,374,000	7%	\$	290,699,000	8%	\$	336,720,000	9%	\$	369,678,000	9%	\$	514,743,000	11%	\$	702,363,000	16%
WHITE	\$	3,129,772,000	67%	\$	2,491,585,000	67%	\$	2,441,019,000	63%	\$	2,532,806,000	61%	\$	2,784,740,000	60%	\$	2,433,695,000	56%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	22,913,000	0%	\$	11,457,000	0%	\$	29,634,000	1%	\$	81,369,000	2%	\$	429,022,000	9%	\$	947,584,000	22%
Female Owned more than 50%	\$	616,182,000	13%	\$	472,874,000	13%	\$	509,087,000	13%	\$	533,900,000	13%	\$	478,881,000	10%	\$	398,449,000	9%
Male Owned	\$	4,058,035,000	86%	\$	3,262,042,000	87%	\$	3,355,551,000	86%	\$	3,565,934,000	85%	\$	3,700,505,000	80%	\$	3,030,418,000	69%
Veteran	\$	191,419,000	4%	\$	146,645,000	4%	\$	130,375,000	3%	\$	143,100,000	3%	\$	124,559,000	3%	\$	88,108,000	2%
EXISTING BUSINESS	\$	4,073,282,000	87%	\$	3,091,359,000	83%	\$	3,222,001,000	83%	\$	3,560,058,000	85%	\$	3,859,034,000	84%	\$	1,294,020,000	30%
NEW BUSINESS	\$	623,848,000	13%	\$	655,014,000	17%	\$	672,271,000	17%	\$	621,145,000	15%	\$	748,580,000	16%	\$	3,075,539,000	70%
Rural	\$	582,574,000	12%	\$	507,091,000	14%	\$	498,035,000	13%	\$	512,617,000	12%	\$	566,537,000	12%	\$	592,992,000	14%
Urban	\$	4,114,556,000	88%	\$	3,239,282,000	86%	\$	3,396,237,000	87%	\$	3,668,586,000	88%	\$	4,041,871,000	88%	\$	3,783,459,000	86%
Export	\$	107,171,000	2%	\$	160,049,000	4%	\$	201,054,000	5%	\$	190,640,000	5%	\$	67,581,000	1%	\$	68,856,000	2%
\$150K and Under	\$	82,200,000	2%	\$	62,078,000	2%	\$	54,520,000	1%	\$	53,620,000	1%	\$	58,488,000	1%	\$	50,340,000	1%
>\$150K - \$350K	\$	522,732,000	11%	\$	389,381,000	10%	\$	376,840,000	10%	\$	354,310,000	8%	\$	386,917,000	8%	\$	379,146,000	9%
>\$350K - \$2M	\$	2,874,392,000	61%	\$	2,274,877,000	61%	\$	2,298,206,000	59%	\$	2,349,900,000	56%	\$	2,592,968,000	56%	\$	2,436,247,000	56%
>\$2M	\$	1,217,806,000	26%	\$	1,020,037,000	27%	\$	1,164,706,000	30%	\$	1,423,373,000	34%	\$	1,570,035,000	34%	\$	1,510,718,000	35%

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	2013		2014		2015		2016		2017		2018	
All 504	6,981		5,333		5,269		5,258		5,719		5,416	
Ethnicity												
All Minority	1,602	23%	1,175	22%	1,246	24%	1,274	24%	1,315	23%	1,267	23%
AMERICAN INDIAN	14	0%	13	0%	13	0%	14	0%	8	0%	17	0%
ASIAN OR PACIFI	915	13%	586	11%	650	12%	660	13%	778	14%	700	13%
BLACK	240	3%	206	4%	192	4%	195	4%	127	2%	105	2%
HISPANIC	433	6%	370	7%	391	7%	405	8%	402	7%	445	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	454	7%	378	7%	388	7%	420	8%	514	9%	707	13%
WHITE	4,925	71%	3,780	71%	3,635	69%	3,564	68%	3,890	68%	3,442	64%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	45	1%	19	0%	38	1%	83	2%	646	11%	1,370	25%
Female Owned more than 50%	1,103	16%	845	16%	845	16%	871	17%	818	14%	645	12%
Male Owned	5,833	84%	4,469	84%	4,386	83%	4,304	82%	4,255	74%	3,401	63%
Veteran	347	5%	236	4%	223	4%	225	4%	190	3%	151	3%
EXISTING BUSINESS	6,187	89%	4,529	85%	4,472	85%	4,608	88%	4,881	85%	1,627	30%
NEW BUSINESS	794	11%	804	15%	797	15%	650	12%	836	15%	3,783	70%
Rural	1,019	15%	819	15%	803	15%	827	16%	935	16%	925	17%
Urban	5,962	85%	4,514	85%	4,466	85%	4,431	84%	4,784	84%	4,491	83%
Export	132	2%	156	3%	195	4%	163	3%	51	1%	66	1%
\$150K and Under	751	11%	560	11%	492	9%	495	9%	519	9%	447	8%
>\$150K - \$350K	2,153	31%	1,604	30%	1,526	29%	1,437	27%	1,575	28%	1,531	28%
>\$350K - \$2M	3,684	53%	2,843	53%	2,868	54%	2,875	55%	3,123	55%	2,960	55%
>\$2M	393	6%	326	6%	383	7%	451	9%	502	9%	478	9%

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