

	2013		2014		2015		2016		2017		2018							
<b>All 7(A)</b>	\$	<b>8,773,870,200</b>	\$	<b>8,765,190,600</b>	\$	<b>10,791,688,900</b>	\$	<b>11,684,919,400</b>	\$	<b>12,800,214,000</b>	\$	<b>13,318,375,500</b>						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	<b>2,372,749,700</b>	27%	\$	<b>2,508,683,200</b>	29%	\$	<b>3,069,037,300</b>	28%	\$	<b>3,437,183,200</b>	29%	\$	<b>3,994,885,800</b>	31%	\$	<b>4,185,703,500</b>	31%
AMERICAN INDIAN	\$	39,085,800	0%	\$	35,167,500	0%	\$	66,771,200	1%	\$	64,165,200	1%	\$	76,702,500	1%	\$	88,469,500	1%
ASIAN OR PACIFI	\$	1,766,795,700	20%	\$	1,851,236,100	21%	\$	2,169,072,900	20%	\$	2,522,855,200	22%	\$	2,892,675,800	23%	\$	2,942,150,400	22%
BLACK	\$	152,337,500	2%	\$	178,888,100	2%	\$	206,630,200	2%	\$	234,241,900	2%	\$	300,737,600	2%	\$	366,911,300	3%
HISPANIC	\$	414,530,700	5%	\$	443,391,500	5%	\$	626,563,000	6%	\$	615,920,900	5%	\$	721,191,900	6%	\$	788,172,300	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	1,054,875,800	12%	\$	1,308,119,600	15%	\$	1,429,683,100	13%	\$	1,599,718,700	14%	\$	1,911,258,300	15%	\$	2,248,280,400	17%
WHITE	\$	5,346,244,700	61%	\$	4,948,387,800	56%	\$	6,292,968,500	58%	\$	6,648,017,500	57%	\$	6,894,069,900	54%	\$	6,884,391,600	52%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,405,637,400	16%	\$	1,499,145,400	17%	\$	1,729,091,500	16%	\$	1,876,312,800	16%	\$	1,984,757,700	16%	\$	2,034,653,000	15%
Female Owned more than 50%	\$	1,155,883,000	13%	\$	1,088,201,900	12%	\$	1,376,890,100	13%	\$	1,683,055,300	14%	\$	1,807,371,800	14%	\$	1,857,859,500	14%
Male Owned	\$	6,212,349,800	71%	\$	6,177,843,300	70%	\$	7,685,707,300	71%	\$	8,125,551,300	70%	\$	9,008,084,500	70%	\$	9,425,863,000	71%
<b>Veteran</b>	\$	322,618,100	4%	\$	294,418,100	3%	\$	543,656,400	5%	\$	571,277,100	5%	\$	502,317,200	4%	\$	504,822,400	4%
<b>EXISTING BUSINESS</b>	\$	6,517,405,400	74%	\$	6,243,548,100	71%	\$	7,200,432,200	67%	\$	7,456,968,800	64%	\$	8,229,189,600	64%	\$	5,245,321,800	39%
<b>NEW BUSINESS</b>	\$	2,245,548,100	26%	\$	2,493,348,800	28%	\$	3,562,217,800	33%	\$	4,186,887,700	36%	\$	4,534,996,900	35%	\$	8,023,745,900	60%
<b>Rural</b>	\$	1,631,418,100	19%	\$	1,651,887,100	19%	\$	2,054,115,700	19%	\$	2,220,203,700	19%	\$	2,237,050,700	17%	\$	2,148,930,000	16%
<b>Urban</b>	\$	7,142,452,100	81%	\$	7,113,303,500	81%	\$	8,737,573,200	81%	\$	9,464,715,700	81%	\$	10,563,163,300	83%	\$	11,169,445,500	84%
<b>Export</b>	\$	463,520,300	5%	\$	589,647,600	7%	\$	629,060,900	6%	\$	707,751,300	6%	\$	1,330,845,800	10%	\$	547,447,300	4%
<b>CAPLine</b>	\$	287,291,000	3%	\$	198,443,500	2%	\$	240,043,000	2%	\$	156,996,700	1%	\$	132,696,900	1%	\$	168,109,600	1%
<b>PLP</b>	\$	4,798,048,100	55%	\$	5,125,923,700	58%	\$	6,628,304,900	61%	\$	7,344,745,800	63%	\$	8,875,891,000	69%	\$	9,902,441,100	74%
<b>Express</b>	\$	831,630,000	9%	\$	873,990,000	10%	\$	1,069,973,400	10%	\$	1,093,306,100	9%	\$	1,029,361,400	8%	\$	1,050,568,000	8%
<b>\$150K and Under</b>	\$	715,168,500	8%	\$	856,757,800	10%	\$	1,102,869,200	10%	\$	1,147,904,600	10%	\$	1,112,204,800	9%	\$	1,133,694,500	9%
<b>&gt;\$150K - \$350K</b>	\$	1,119,191,500	13%	\$	1,047,442,800	12%	\$	1,255,384,400	12%	\$	1,364,108,600	12%	\$	1,398,086,600	11%	\$	1,433,787,800	11%
<b>&gt;\$350K - \$2M</b>	\$	4,597,857,100	52%	\$	4,338,798,500	50%	\$	5,155,691,800	48%	\$	5,543,728,700	47%	\$	5,847,296,500	46%	\$	5,859,565,400	44%
<b>&gt;\$2M</b>	\$	2,341,653,100	27%	\$	2,522,191,500	29%	\$	3,277,743,500	30%	\$	3,629,177,500	31%	\$	4,442,626,100	35%	\$	4,891,327,800	37%

All Activity illustrated above is as of 04/13 for each FY listed.

	2013		2014		2015		2016		2017		2018	
<b>All 7(A)</b>	<b>23,169</b>		<b>24,327</b>		<b>30,039</b>		<b>32,324</b>		<b>30,823</b>		<b>31,675</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>5,222</b>	<b>23%</b>	<b>5,733</b>	<b>24%</b>	<b>7,063</b>	<b>24%</b>	<b>8,331</b>	<b>26%</b>	<b>7,924</b>	<b>26%</b>	<b>8,194</b>	<b>26%</b>
AMERICAN INDIAN	174	1%	182	1%	214	1%	212	1%	228	1%	222	1%
ASIAN OR PACIFI	2,906	13%	3,125	13%	3,727	12%	4,206	13%	4,008	13%	4,042	13%
BLACK	552	2%	698	3%	896	3%	1,193	4%	1,197	4%	1,339	4%
HISPANIC	1,590	7%	1,728	7%	2,226	7%	2,720	8%	2,489	8%	2,591	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	2	0%	-	0%
UNDETERMINED	2,460	11%	2,972	12%	4,036	13%	3,912	12%	3,978	13%	4,614	15%
WHITE	15,487	67%	15,622	64%	18,940	63%	20,081	62%	18,921	61%	18,867	60%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	3,668	16%	3,839	16%	4,331	14%	4,484	14%	4,253	14%	4,257	13%
Female Owned more than 50%	3,766	16%	3,928	16%	5,207	17%	5,926	18%	5,594	18%	5,562	18%
Male Owned	15,735	68%	16,560	68%	20,501	68%	21,914	68%	20,976	68%	21,856	69%
<b>Veteran</b>	<b>1,137</b>	<b>5%</b>	<b>1,065</b>	<b>4%</b>	<b>1,430</b>	<b>5%</b>	<b>1,649</b>	<b>5%</b>	<b>1,673</b>	<b>5%</b>	<b>1,542</b>	<b>5%</b>
<b>EXISTING BUSINESS</b>	<b>16,008</b>	<b>69%</b>	<b>16,854</b>	<b>69%</b>	<b>20,135</b>	<b>67%</b>	<b>19,838</b>	<b>61%</b>	<b>19,375</b>	<b>63%</b>	<b>12,972</b>	<b>41%</b>
<b>NEW BUSINESS</b>	<b>7,142</b>	<b>31%</b>	<b>7,435</b>	<b>31%</b>	<b>9,851</b>	<b>33%</b>	<b>12,433</b>	<b>38%</b>	<b>11,403</b>	<b>37%</b>	<b>18,635</b>	<b>59%</b>
<b>Rural</b>	<b>4,448</b>	<b>19%</b>	<b>4,762</b>	<b>20%</b>	<b>5,718</b>	<b>19%</b>	<b>5,909</b>	<b>18%</b>	<b>5,481</b>	<b>18%</b>	<b>5,463</b>	<b>17%</b>
<b>Urban</b>	<b>18,721</b>	<b>81%</b>	<b>19,565</b>	<b>80%</b>	<b>24,321</b>	<b>81%</b>	<b>26,415</b>	<b>82%</b>	<b>25,342</b>	<b>82%</b>	<b>26,212</b>	<b>83%</b>
<b>Export</b>	<b>596</b>	<b>3%</b>	<b>760</b>	<b>3%</b>	<b>769</b>	<b>3%</b>	<b>865</b>	<b>3%</b>	<b>1,624</b>	<b>5%</b>	<b>445</b>	<b>1%</b>
<b>CAPLine</b>	<b>382</b>	<b>2%</b>	<b>270</b>	<b>1%</b>	<b>315</b>	<b>1%</b>	<b>225</b>	<b>1%</b>	<b>199</b>	<b>1%</b>	<b>169</b>	<b>1%</b>
<b>PLP</b>	<b>6,441</b>	<b>28%</b>	<b>5,743</b>	<b>24%</b>	<b>7,396</b>	<b>25%</b>	<b>8,331</b>	<b>26%</b>	<b>11,600</b>	<b>38%</b>	<b>13,775</b>	<b>43%</b>
<b>Express</b>	<b>10,969</b>	<b>47%</b>	<b>12,284</b>	<b>50%</b>	<b>15,500</b>	<b>52%</b>	<b>16,775</b>	<b>52%</b>	<b>14,240</b>	<b>46%</b>	<b>14,801</b>	<b>47%</b>
<b>\$150K and Under</b>	<b>12,583</b>	<b>54%</b>	<b>14,354</b>	<b>59%</b>	<b>18,087</b>	<b>60%</b>	<b>19,615</b>	<b>61%</b>	<b>17,263</b>	<b>56%</b>	<b>17,854</b>	<b>56%</b>
<b>&gt;\$150K - \$350K</b>	<b>4,429</b>	<b>19%</b>	<b>4,059</b>	<b>17%</b>	<b>4,860</b>	<b>16%</b>	<b>5,151</b>	<b>16%</b>	<b>5,302</b>	<b>17%</b>	<b>5,480</b>	<b>17%</b>
<b>&gt;\$350K - \$2M</b>	<b>5,405</b>	<b>23%</b>	<b>5,082</b>	<b>21%</b>	<b>6,029</b>	<b>20%</b>	<b>6,378</b>	<b>20%</b>	<b>6,840</b>	<b>22%</b>	<b>6,806</b>	<b>21%</b>
<b>&gt;\$2M</b>	<b>752</b>	<b>3%</b>	<b>832</b>	<b>3%</b>	<b>1,063</b>	<b>4%</b>	<b>1,180</b>	<b>4%</b>	<b>1,418</b>	<b>5%</b>	<b>1,535</b>	<b>5%</b>

All Activity illustrated above is as of 04/13 for each FY listed.

	2013		2014		2015		2016		2017		2018							
<b>All 504</b>	\$	<b>2,736,224,000</b>	\$	<b>2,106,366,000</b>	\$	<b>2,092,247,000</b>	\$	<b>2,426,409,000</b>	\$	<b>2,738,661,000</b>	\$	<b>2,293,379,000</b>						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	<b>671,755,000</b>	25%	\$	<b>556,735,000</b>	26%	\$	<b>581,862,000</b>	28%	\$	<b>690,638,000</b>	28%	\$	<b>806,020,000</b>	29%	\$	<b>654,809,000</b>	29%
AMERICAN INDIAN	\$	7,667,000	0%	\$	2,994,000	0%	\$	7,010,000	0%	\$	8,372,000	0%	\$	1,086,000	0%	\$	1,484,000	0%
ASIAN OR PACIFI	\$	487,391,000	18%	\$	373,751,000	18%	\$	366,853,000	18%	\$	469,564,000	19%	\$	589,048,000	22%	\$	479,800,000	21%
BLACK	\$	69,788,000	3%	\$	53,978,000	3%	\$	60,366,000	3%	\$	59,448,000	2%	\$	64,382,000	2%	\$	36,247,000	2%
HISPANIC	\$	106,909,000	4%	\$	126,012,000	6%	\$	147,633,000	7%	\$	153,254,000	6%	\$	151,504,000	6%	\$	137,278,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	201,003,000	7%	\$	165,322,000	8%	\$	172,178,000	8%	\$	188,943,000	8%	\$	265,840,000	10%	\$	363,077,000	16%
WHITE	\$	1,863,466,000	68%	\$	1,384,309,000	66%	\$	1,338,207,000	64%	\$	1,546,828,000	64%	\$	1,666,801,000	61%	\$	1,275,493,000	56%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	13,886,000	1%	\$	5,685,000	0%	\$	10,360,000	0%	\$	12,515,000	1%	\$	147,659,000	5%	\$	470,999,000	21%
Female Owned more than 50%	\$	356,964,000	13%	\$	247,350,000	12%	\$	271,205,000	13%	\$	311,317,000	13%	\$	298,346,000	11%	\$	221,130,000	10%
Male Owned	\$	2,365,374,000	86%	\$	1,853,331,000	88%	\$	1,810,682,000	87%	\$	2,102,577,000	87%	\$	2,292,656,000	84%	\$	1,601,250,000	70%
<b>Veteran</b>	\$	122,323,000	4%	\$	81,843,000	4%	\$	70,219,000	3%	\$	76,470,000	3%	\$	66,677,000	2%	\$	37,333,000	2%
<b>EXISTING BUSINESS</b>	\$	2,328,641,000	85%	\$	1,743,694,000	83%	\$	1,730,071,000	83%	\$	2,049,816,000	84%	\$	2,345,735,000	86%	\$	1,108,169,000	48%
<b>NEW BUSINESS</b>	\$	407,583,000	15%	\$	362,672,000	17%	\$	362,176,000	17%	\$	376,593,000	16%	\$	392,926,000	14%	\$	1,178,318,000	51%
<b>Rural</b>	\$	437,400,000	16%	\$	368,470,000	17%	\$	334,146,000	16%	\$	370,601,000	15%	\$	441,315,000	16%	\$	421,395,000	18%
<b>Urban</b>	\$	2,298,824,000	84%	\$	1,737,896,000	83%	\$	1,758,101,000	84%	\$	2,055,808,000	85%	\$	2,297,346,000	84%	\$	1,871,984,000	82%
<b>Export</b>	\$	81,423,000	3%	\$	104,997,000	5%	\$	100,140,000	5%	\$	101,633,000	4%	\$	50,287,000	2%	\$	27,314,000	1%
<b>\$150K and Under</b>	\$	47,958,000	2%	\$	35,978,000	2%	\$	31,683,000	2%	\$	30,872,000	1%	\$	34,241,000	1%	\$	26,881,000	1%
<b>&gt;\$150K - \$350K</b>	\$	297,706,000	11%	\$	220,825,000	10%	\$	211,734,000	10%	\$	201,305,000	8%	\$	219,228,000	8%	\$	204,642,000	9%
<b>&gt;\$350K - \$2M</b>	\$	1,663,754,000	61%	\$	1,268,782,000	60%	\$	1,287,964,000	62%	\$	1,329,348,000	55%	\$	1,537,362,000	56%	\$	1,289,000,000	56%
<b>&gt;\$2M</b>	\$	726,806,000	27%	\$	580,781,000	28%	\$	560,866,000	27%	\$	864,884,000	36%	\$	947,830,000	35%	\$	772,856,000	34%

All Activity illustrated above is as of 04/13 for each FY listed.

	2013		2014		2015		2016		2017		2018	
<b>All 504</b>	<b>4,049</b>		<b>2,993</b>		<b>2,930</b>		<b>2,987</b>		<b>3,334</b>		<b>2,871</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>888</b>	<b>22%</b>	<b>643</b>	<b>21%</b>	<b>669</b>	<b>23%</b>	<b>681</b>	<b>23%</b>	<b>782</b>	<b>23%</b>	<b>673</b>	<b>23%</b>
AMERICAN INDIAN	9	0%	6	0%	10	0%	10	0%	3	0%	5	0%
ASIAN OR PACIFI	526	13%	330	11%	347	12%	351	12%	457	14%	382	13%
BLACK	111	3%	85	3%	88	3%	84	3%	81	2%	62	2%
HISPANIC	242	6%	222	7%	224	8%	236	8%	241	7%	224	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	252	6%	203	7%	212	7%	223	7%	262	8%	388	14%
WHITE	2,909	72%	2,147	72%	2,049	70%	2,083	70%	2,290	69%	1,810	63%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	23	1%	9	0%	16	1%	14	0%	213	6%	705	25%
Female Owned more than 50%	649	16%	463	15%	462	16%	499	17%	493	15%	353	12%
Male Owned	3,377	83%	2,521	84%	2,452	84%	2,474	83%	2,628	79%	1,813	63%
<b>Veteran</b>	<b>214</b>	<b>5%</b>	<b>136</b>	<b>5%</b>	<b>115</b>	<b>4%</b>	<b>131</b>	<b>4%</b>	<b>119</b>	<b>4%</b>	<b>78</b>	<b>3%</b>
<b>EXISTING BUSINESS</b>	<b>3,589</b>	<b>89%</b>	<b>2,562</b>	<b>86%</b>	<b>2,481</b>	<b>85%</b>	<b>2,623</b>	<b>88%</b>	<b>2,895</b>	<b>87%</b>	<b>1,412</b>	<b>49%</b>
<b>NEW BUSINESS</b>	<b>460</b>	<b>11%</b>	<b>431</b>	<b>14%</b>	<b>449</b>	<b>15%</b>	<b>364</b>	<b>12%</b>	<b>439</b>	<b>13%</b>	<b>1,453</b>	<b>51%</b>
<b>Rural</b>	<b>722</b>	<b>18%</b>	<b>563</b>	<b>19%</b>	<b>521</b>	<b>18%</b>	<b>552</b>	<b>18%</b>	<b>643</b>	<b>19%</b>	<b>631</b>	<b>22%</b>
<b>Urban</b>	<b>3,327</b>	<b>82%</b>	<b>2,430</b>	<b>81%</b>	<b>2,409</b>	<b>82%</b>	<b>2,435</b>	<b>82%</b>	<b>2,691</b>	<b>81%</b>	<b>2,240</b>	<b>78%</b>
<b>Export</b>	<b>97</b>	<b>2%</b>	<b>108</b>	<b>4%</b>	<b>108</b>	<b>4%</b>	<b>97</b>	<b>3%</b>	<b>37</b>	<b>1%</b>	<b>25</b>	<b>1%</b>
<b>\$150K and Under</b>	<b>444</b>	<b>11%</b>	<b>323</b>	<b>11%</b>	<b>282</b>	<b>10%</b>	<b>286</b>	<b>10%</b>	<b>301</b>	<b>9%</b>	<b>234</b>	<b>8%</b>
<b>&gt;\$150K - \$350K</b>	<b>1,226</b>	<b>30%</b>	<b>913</b>	<b>31%</b>	<b>856</b>	<b>29%</b>	<b>812</b>	<b>27%</b>	<b>887</b>	<b>27%</b>	<b>821</b>	<b>29%</b>
<b>&gt;\$350K - \$2M</b>	<b>2,145</b>	<b>53%</b>	<b>1,572</b>	<b>53%</b>	<b>1,607</b>	<b>55%</b>	<b>1,621</b>	<b>54%</b>	<b>1,851</b>	<b>56%</b>	<b>1,572</b>	<b>55%</b>
<b>&gt;\$2M</b>	<b>234</b>	<b>6%</b>	<b>185</b>	<b>6%</b>	<b>185</b>	<b>6%</b>	<b>268</b>	<b>9%</b>	<b>295</b>	<b>9%</b>	<b>244</b>	<b>8%</b>

All Activity illustrated above is as of 04/13 for each FY listed.