

	2013		2014		2015		2016		2017		2018							
All 7(A)	\$	10,768,241,400	\$	11,080,867,500	\$	13,373,686,200	\$	14,721,511,443	\$	15,947,239,800	\$	16,179,974,200						
Ethnicity																		
All Minority	\$	2,908,097,300	27%	\$	3,184,810,600	29%	\$	3,784,821,700	28%	\$	4,368,943,600	30%	\$	4,958,262,800	31%	\$	5,157,521,500	32%
AMERICAN INDIAN	\$	45,533,600	0%	\$	43,775,100	0%	\$	79,639,200	1%	\$	80,972,700	1%	\$	90,704,900	1%	\$	112,582,900	1%
ASIAN OR PACIFI	\$	2,162,106,500	20%	\$	2,353,331,000	21%	\$	2,691,063,700	20%	\$	3,208,623,500	22%	\$	3,607,273,700	23%	\$	3,626,435,600	22%
BLACK	\$	192,503,800	2%	\$	217,929,700	2%	\$	258,496,800	2%	\$	298,424,700	2%	\$	375,579,700	2%	\$	463,938,000	3%
HISPANIC	\$	507,953,400	5%	\$	569,774,800	5%	\$	755,622,000	6%	\$	780,922,700	5%	\$	881,126,500	6%	\$	954,565,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	1,302,615,500	12%	\$	1,632,284,600	15%	\$	1,749,056,400	13%	\$	1,984,487,343	13%	\$	2,383,668,600	15%	\$	2,688,894,400	17%
WHITE	\$	6,557,528,600	61%	\$	6,263,772,300	57%	\$	7,839,808,100	59%	\$	8,368,080,500	57%	\$	8,605,308,400	54%	\$	8,333,558,300	52%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,737,803,200	16%	\$	1,888,268,000	17%	\$	2,197,633,100	16%	\$	2,352,518,600	16%	\$	2,478,647,000	16%	\$	2,479,791,200	15%
Female Owned more than 50%	\$	1,392,664,300	13%	\$	1,379,703,900	12%	\$	1,727,465,600	13%	\$	2,134,224,943	14%	\$	2,254,283,100	14%	\$	2,221,570,200	14%
Male Owned	\$	7,637,773,900	71%	\$	7,812,895,600	71%	\$	9,448,587,500	71%	\$	10,234,703,900	70%	\$	11,214,309,700	70%	\$	11,478,612,800	71%
Veteran	\$	400,149,800	4%	\$	348,923,200	3%	\$	682,177,700	5%	\$	691,123,400	5%	\$	622,402,200	4%	\$	611,219,900	4%
EXISTING BUSINESS	\$	7,971,235,400	74%	\$	7,861,768,900	71%	\$	8,902,569,700	67%	\$	9,511,368,800	65%	\$	10,176,320,500	64%	\$	5,596,958,300	35%
NEW BUSINESS	\$	2,785,017,300	26%	\$	3,166,510,200	29%	\$	4,428,582,300	33%	\$	5,158,459,500	35%	\$	5,720,826,500	36%	\$	10,514,744,100	65%
Rural	\$	1,810,038,600	17%	\$	1,848,648,800	17%	\$	2,349,803,400	18%	\$	2,641,116,200	18%	\$	2,675,012,000	17%	\$	2,556,640,100	16%
Urban	\$	8,958,202,800	83%	\$	9,232,218,700	83%	\$	11,023,882,800	82%	\$	12,080,395,243	82%	\$	13,272,227,800	83%	\$	13,623,334,100	84%
Export	\$	585,038,400	5%	\$	731,464,300	7%	\$	765,761,500	6%	\$	882,456,800	6%	\$	1,451,471,300	9%	\$	659,664,000	4%
CAPLine	\$	358,213,600	3%	\$	250,194,500	2%	\$	277,144,000	2%	\$	210,294,800	1%	\$	163,565,900	1%	\$	210,003,900	1%
PLP	\$	5,918,301,200	55%	\$	6,508,407,100	59%	\$	8,237,310,700	62%	\$	9,263,453,443	63%	\$	11,177,430,100	70%	\$	11,977,888,300	74%
Express	\$	1,031,723,900	10%	\$	1,136,313,500	10%	\$	1,349,435,900	10%	\$	1,376,224,300	9%	\$	1,311,760,300	8%	\$	1,288,565,500	8%
\$150K and Under	\$	894,772,200	8%	\$	1,100,289,100	10%	\$	1,378,287,400	10%	\$	1,436,821,743	10%	\$	1,417,816,100	9%	\$	1,395,058,800	9%
>\$150K - \$350K	\$	1,383,035,700	13%	\$	1,328,002,400	12%	\$	1,565,735,000	12%	\$	1,707,934,800	12%	\$	1,753,960,400	11%	\$	1,764,456,400	11%
>\$350K - \$2M	\$	5,576,496,000	52%	\$	5,472,403,600	49%	\$	6,350,438,600	47%	\$	6,980,283,500	47%	\$	7,290,318,500	46%	\$	7,135,877,300	44%
>\$2M	\$	2,913,937,500	27%	\$	3,180,172,400	29%	\$	4,079,225,200	31%	\$	4,596,471,400	31%	\$	5,485,144,800	34%	\$	5,884,581,700	36%

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	2013		2014		2015		2016		2017		2018	
All 7(A)	28,778		30,991		37,452		40,638		38,883		38,833	
Ethnicity												
All Minority	6,476	23%	7,240	23%	8,895	24%	10,489	26%	9,960	26%	10,072	26%
AMERICAN INDIAN	209	1%	216	1%	268	1%	273	1%	276	1%	275	1%
ASIAN OR PACIFI	3,564	12%	3,919	13%	4,686	13%	5,265	13%	5,024	13%	4,947	13%
BLACK	688	2%	888	3%	1,143	3%	1,488	4%	1,522	4%	1,662	4%
HISPANIC	2,015	7%	2,217	7%	2,798	7%	3,463	9%	3,136	8%	3,188	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	2	0%	-	0%
UNDETERMINED	3,045	11%	3,803	12%	4,900	13%	4,878	12%	5,049	13%	5,628	14%
WHITE	19,257	67%	19,948	64%	23,657	63%	25,271	62%	23,874	61%	23,133	60%
Gender												
Not Reported	-	0%	-	0%	-	0%	1	0%	-	0%	-	0%
Female Owned 50% or less	4,569	16%	4,856	16%	5,463	15%	5,628	14%	5,352	14%	5,209	13%
Female Owned more than 50%	4,707	16%	5,028	16%	6,499	17%	7,497	18%	7,010	18%	6,826	18%
Male Owned	19,502	68%	21,107	68%	25,490	68%	27,512	68%	26,521	68%	26,798	69%
Veteran	1,432	5%	1,319	4%	1,789	5%	2,055	5%	2,095	5%	1,923	5%
EXISTING BUSINESS	19,846	69%	21,400	69%	25,032	67%	24,987	61%	24,431	63%	14,232	37%
NEW BUSINESS	8,908	31%	9,536	31%	12,353	33%	15,582	38%	14,398	37%	24,520	63%
Rural	5,401	19%	5,641	18%	6,675	18%	7,044	17%	6,652	17%	6,558	17%
Urban	23,377	81%	25,350	82%	30,777	82%	33,594	83%	32,231	83%	32,275	83%
Export	794	3%	952	3%	960	3%	1,059	3%	1,742	4%	565	1%
CAPLine	473	2%	340	1%	370	1%	302	1%	247	1%	220	1%
PLP	7,878	27%	7,187	23%	9,173	24%	10,461	26%	14,982	39%	16,850	43%
Express	13,738	48%	15,914	51%	19,477	52%	21,157	52%	18,176	47%	18,142	47%
\$150K and Under	15,785	55%	18,419	59%	22,641	60%	24,618	61%	21,988	57%	21,961	57%
>\$150K - \$350K	5,472	19%	5,148	17%	6,054	16%	6,462	16%	6,652	17%	6,730	17%
>\$350K - \$2M	6,581	23%	6,376	21%	7,430	20%	8,069	20%	8,504	22%	8,286	21%
>\$2M	940	3%	1,048	3%	1,327	4%	1,489	4%	1,739	4%	1,856	5%

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	2013		2014		2015		2016		2017		2018							
All 504	\$	3,300,245,000	\$	2,514,786,000	\$	2,638,764,000	\$	2,952,153,000	\$	3,396,675,000	\$	2,951,402,000						
Ethnicity																		
All Minority	\$	831,825,000	25%	\$	678,826,000	27%	\$	738,745,000	28%	\$	854,049,000	29%	\$	978,044,000	29%	\$	860,662,000	29%
AMERICAN INDIAN	\$	8,574,000	0%	\$	5,872,000	0%	\$	7,270,000	0%	\$	9,510,000	0%	\$	1,086,000	0%	\$	2,429,000	0%
ASIAN OR PACIFI	\$	597,289,000	18%	\$	442,278,000	18%	\$	470,136,000	18%	\$	571,992,000	19%	\$	723,976,000	21%	\$	630,726,000	21%
BLACK	\$	90,283,000	3%	\$	81,263,000	3%	\$	81,029,000	3%	\$	78,145,000	3%	\$	71,831,000	2%	\$	42,104,000	1%
HISPANIC	\$	135,679,000	4%	\$	149,413,000	6%	\$	180,310,000	7%	\$	194,402,000	7%	\$	181,151,000	5%	\$	185,403,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	233,830,000	7%	\$	203,410,000	8%	\$	212,113,000	8%	\$	238,919,000	8%	\$	336,162,000	10%	\$	459,355,000	16%
WHITE	\$	2,234,590,000	68%	\$	1,632,550,000	65%	\$	1,687,906,000	64%	\$	1,859,185,000	63%	\$	2,082,469,000	61%	\$	1,631,385,000	55%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	16,677,000	1%	\$	7,476,000	0%	\$	12,671,000	0%	\$	25,611,000	1%	\$	203,369,000	6%	\$	626,183,000	21%
Female Owned more than 50%	\$	416,647,000	13%	\$	298,363,000	12%	\$	344,440,000	13%	\$	373,972,000	13%	\$	353,273,000	10%	\$	281,618,000	10%
Male Owned	\$	2,866,921,000	87%	\$	2,208,947,000	88%	\$	2,281,653,000	86%	\$	2,552,570,000	86%	\$	2,840,033,000	84%	\$	2,043,601,000	69%
Veteran	\$	141,264,000	4%	\$	94,985,000	4%	\$	82,168,000	3%	\$	89,053,000	3%	\$	94,662,000	3%	\$	46,788,000	2%
EXISTING BUSINESS	\$	2,842,450,000	86%	\$	2,072,829,000	82%	\$	2,185,522,000	83%	\$	2,510,293,000	85%	\$	2,897,571,000	85%	\$	1,172,738,000	40%
NEW BUSINESS	\$	457,795,000	14%	\$	441,957,000	18%	\$	453,242,000	17%	\$	441,860,000	15%	\$	499,104,000	15%	\$	1,771,772,000	60%
Rural	\$	416,190,000	13%	\$	352,338,000	14%	\$	323,586,000	12%	\$	339,165,000	11%	\$	411,944,000	12%	\$	390,293,000	13%
Urban	\$	2,884,055,000	87%	\$	2,162,448,000	86%	\$	2,315,178,000	88%	\$	2,612,988,000	89%	\$	2,984,731,000	88%	\$	2,561,109,000	87%
Export	\$	95,791,000	3%	\$	120,921,000	5%	\$	135,173,000	5%	\$	132,831,000	4%	\$	56,114,000	2%	\$	48,294,000	2%
\$150K and Under	\$	57,911,000	2%	\$	43,376,000	2%	\$	39,384,000	1%	\$	38,292,000	1%	\$	43,066,000	1%	\$	33,887,000	1%
>\$150K - \$350K	\$	359,688,000	11%	\$	268,422,000	11%	\$	261,280,000	10%	\$	247,050,000	8%	\$	275,551,000	8%	\$	253,040,000	9%
>\$350K - \$2M	\$	1,997,832,000	61%	\$	1,521,226,000	60%	\$	1,612,021,000	61%	\$	1,635,781,000	55%	\$	1,889,145,000	56%	\$	1,636,515,000	55%
>\$2M	\$	884,814,000	27%	\$	681,762,000	27%	\$	726,079,000	28%	\$	1,031,030,000	35%	\$	1,188,913,000	35%	\$	1,027,960,000	35%

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	2013		2014		2015		2016		2017		2018	
All 504	4,884		3,619		3,661		3,673		4,156		3,632	
Ethnicity												
All Minority	1,103	23%	812	22%	840	23%	856	23%	961	23%	867	24%
AMERICAN INDIAN	11	0%	9	0%	11	0%	12	0%	3	0%	9	0%
ASIAN OR PACIFI	641	13%	408	11%	441	12%	440	12%	568	14%	488	13%
BLACK	146	3%	119	3%	115	3%	109	3%	95	2%	74	2%
HISPANIC	305	6%	276	8%	273	7%	295	8%	295	7%	296	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	302	6%	257	7%	265	7%	274	7%	334	8%	476	13%
WHITE	3,479	71%	2,550	70%	2,556	70%	2,543	69%	2,861	69%	2,289	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	31	1%	12	0%	20	1%	24	1%	304	7%	912	25%
Female Owned more than 50%	757	15%	562	16%	582	16%	605	16%	610	15%	445	12%
Male Owned	4,096	84%	3,045	84%	3,059	84%	3,044	83%	3,242	78%	2,275	63%
Veteran	247	5%	161	4%	140	4%	149	4%	149	4%	93	3%
EXISTING BUSINESS	4,338	89%	3,082	85%	3,099	85%	3,225	88%	3,606	87%	1,482	41%
NEW BUSINESS	546	11%	537	15%	562	15%	448	12%	550	13%	2,144	59%
Rural	720	15%	549	15%	546	15%	569	15%	672	16%	616	17%
Urban	4,164	85%	3,070	85%	3,115	85%	3,104	85%	3,484	84%	3,016	83%
Export	111	2%	124	3%	143	4%	118	3%	43	1%	44	1%
\$150K and Under	534	11%	391	11%	353	10%	353	10%	377	9%	297	8%
>\$150K - \$350K	1,483	30%	1,109	31%	1,059	29%	998	27%	1,119	27%	1,020	28%
>\$350K - \$2M	2,581	53%	1,901	53%	2,009	55%	1,999	54%	2,284	55%	1,991	55%
>\$2M	286	6%	218	6%	240	7%	323	9%	376	9%	324	9%

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