

	2014		2015		2016		2017		2018		2019				
<b>All 7(A)</b>	\$	3,032,531,900	\$	4,057,268,200	\$	4,321,593,600	\$	4,996,271,600	\$	5,434,518,200	\$	4,948,920,500			
<b>Ethnicity</b>															
<b>All Minority</b>	\$	930,422,900	31%	\$	1,192,155,200	29%	\$	1,296,297,500	30%	\$	1,689,471,000	31%	\$	1,683,092,500	34%
AMERICAN INDIAN	\$	17,548,600	1%	\$	26,177,800	1%	\$	13,286,900	0%	\$	35,877,400	1%	\$	36,282,400	1%
ASIAN OR PACIFI	\$	702,730,500	23%	\$	834,688,800	21%	\$	957,583,200	22%	\$	1,203,655,100	24%	\$	1,177,283,600	22%
BLACK	\$	60,438,100	2%	\$	82,243,400	2%	\$	86,826,700	2%	\$	110,510,400	2%	\$	150,391,700	3%
HISPANIC	\$	149,705,700	5%	\$	249,045,200	6%	\$	238,600,700	6%	\$	286,510,600	6%	\$	325,513,300	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	464,561,600	15%	\$	584,504,200	14%	\$	573,665,200	13%	\$	714,258,200	14%	\$	872,796,900	16%
WHITE	\$	1,637,547,400	54%	\$	2,280,608,800	56%	\$	2,451,630,900	57%	\$	2,645,459,900	53%	\$	2,872,250,300	53%
<b>Gender</b>															
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	489,092,400	16%	\$	671,376,600	17%	\$	703,092,100	16%	\$	741,267,900	15%	\$	815,731,600	15%
Female Owned more than 50%	\$	379,231,900	13%	\$	503,842,000	12%	\$	599,203,600	14%	\$	735,427,000	15%	\$	760,689,700	14%
Male Owned	\$	2,164,207,600	71%	\$	2,882,049,600	71%	\$	3,019,297,900	70%	\$	3,519,576,700	70%	\$	3,858,096,900	71%
<b>Business Age</b>															
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,358,930,100	48%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	585,623,200	12%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	823,460,800	17%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,152,185,100	23%
<b>Veteran</b>	\$	112,859,800	4%	\$	174,627,200	4%	\$	197,367,700	5%	\$	179,564,000	4%	\$	206,369,200	4%
<b>Rural</b>	\$	507,133,400	17%	\$	736,821,900	18%	\$	796,555,800	18%	\$	870,972,200	17%	\$	802,318,100	15%
<b>Urban</b>	\$	2,525,398,500	83%	\$	3,320,446,300	82%	\$	3,525,037,800	82%	\$	4,125,299,400	83%	\$	4,632,200,100	85%
<b>Export</b>	\$	236,607,800	8%	\$	257,626,400	6%	\$	293,687,000	7%	\$	479,050,800	10%	\$	225,369,100	4%
<b>CAPLine</b>	\$	61,966,000	2%	\$	102,159,600	3%	\$	65,178,100	2%	\$	40,601,300	1%	\$	59,389,900	1%
<b>PLP</b>	\$	1,790,367,300	59%	\$	2,487,627,500	61%	\$	2,734,308,400	63%	\$	3,362,248,900	67%	\$	4,030,529,100	74%
<b>Express</b>	\$	286,968,700	9%	\$	387,968,300	10%	\$	408,166,700	9%	\$	382,683,500	8%	\$	426,386,500	8%
<b>\$150K and Under</b>	\$	282,686,500	9%	\$	411,578,200	10%	\$	417,586,600	10%	\$	402,021,000	8%	\$	443,860,100	8%
<b>&gt;\$150K - \$350K</b>	\$	346,799,200	11%	\$	458,544,300	11%	\$	489,937,700	11%	\$	528,203,700	11%	\$	555,706,800	10%
<b>&gt;\$350K - \$2M</b>	\$	1,510,212,900	50%	\$	1,917,045,700	47%	\$	2,153,816,200	50%	\$	2,263,326,600	45%	\$	2,375,922,900	44%
<b>&gt;\$2M</b>	\$	892,833,300	29%	\$	1,270,100,000	31%	\$	1,260,253,100	29%	\$	1,802,720,300	36%	\$	2,059,028,400	38%

\* All Activity illustrated above is as of 12/14 for each FY listed.

**DISCLAIMER:** The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

	2014		2015		2016		2017		2018		2019	
<b>All 7(A)</b>	<b>8,234</b>		<b>11,197</b>		<b>12,054</b>		<b>11,712</b>		<b>12,772</b>		<b>10,545</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>2,056</b>	<b>25%</b>	<b>2,786</b>	<b>25%</b>	<b>3,282</b>	<b>27%</b>	<b>3,169</b>	<b>27%</b>	<b>3,434</b>	<b>27%</b>	<b>2,929</b>	<b>28%</b>
AMERICAN INDIAN	73	1%	85	1%	74	1%	82	1%	90	1%	71	1%
ASIAN OR PACIFI	1,147	14%	1,460	13%	1,663	14%	1,675	14%	1,672	13%	1,438	14%
BLACK	217	3%	344	3%	478	4%	452	4%	599	5%	493	5%
HISPANIC	619	8%	897	8%	1,067	9%	960	8%	1,073	8%	927	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	1,019	12%	1,642	15%	1,412	12%	1,497	13%	1,757	14%	1,683	16%
WHITE	5,159	63%	6,769	60%	7,360	61%	7,046	60%	7,581	59%	5,933	56%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	1,280	16%	1,677	15%	1,684	14%	1,622	14%	1,711	13%	1,452	14%
Female Owned more than 50%	1,364	17%	1,946	17%	2,212	18%	2,138	18%	2,303	18%	1,831	17%
Male Owned	5,590	68%	7,574	68%	8,158	68%	7,952	68%	8,758	69%	7,262	69%
<b>Business Age</b>												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	5,492	52%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	1,990	19%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	1,744	17%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	1,291	12%
<b>Veteran</b>	<b>409</b>	<b>5%</b>	<b>476</b>	<b>4%</b>	<b>566</b>	<b>5%</b>	<b>594</b>	<b>5%</b>	<b>616</b>	<b>5%</b>	<b>501</b>	<b>5%</b>
<b>Rural</b>	<b>1,423</b>	<b>17%</b>	<b>1,915</b>	<b>17%</b>	<b>2,004</b>	<b>17%</b>	<b>1,989</b>	<b>17%</b>	<b>2,059</b>	<b>16%</b>	<b>1,735</b>	<b>16%</b>
<b>Urban</b>	<b>6,811</b>	<b>83%</b>	<b>9,282</b>	<b>83%</b>	<b>10,050</b>	<b>83%</b>	<b>9,723</b>	<b>83%</b>	<b>10,713</b>	<b>84%</b>	<b>8,810</b>	<b>84%</b>
<b>Export</b>	<b>274</b>	<b>3%</b>	<b>299</b>	<b>3%</b>	<b>365</b>	<b>3%</b>	<b>547</b>	<b>5%</b>	<b>169</b>	<b>1%</b>	<b>195</b>	<b>2%</b>
<b>CAPLine</b>	<b>84</b>	<b>1%</b>	<b>126</b>	<b>1%</b>	<b>92</b>	<b>1%</b>	<b>76</b>	<b>1%</b>	<b>57</b>	<b>0%</b>	<b>65</b>	<b>1%</b>
<b>PLP</b>	<b>2,179</b>	<b>26%</b>	<b>2,742</b>	<b>24%</b>	<b>3,164</b>	<b>26%</b>	<b>3,575</b>	<b>31%</b>	<b>5,488</b>	<b>43%</b>	<b>4,998</b>	<b>47%</b>
<b>Express</b>	<b>4,092</b>	<b>50%</b>	<b>5,740</b>	<b>51%</b>	<b>6,331</b>	<b>53%</b>	<b>5,426</b>	<b>46%</b>	<b>6,119</b>	<b>48%</b>	<b>4,404</b>	<b>42%</b>
<b>\$150K and Under</b>	<b>4,815</b>	<b>58%</b>	<b>6,763</b>	<b>60%</b>	<b>7,334</b>	<b>61%</b>	<b>6,480</b>	<b>55%</b>	<b>7,252</b>	<b>57%</b>	<b>5,249</b>	<b>50%</b>
<b>&gt;\$150K - \$350K</b>	<b>1,363</b>	<b>17%</b>	<b>1,768</b>	<b>16%</b>	<b>1,852</b>	<b>15%</b>	<b>1,998</b>	<b>17%</b>	<b>2,123</b>	<b>17%</b>	<b>2,105</b>	<b>20%</b>
<b>&gt;\$350K - \$2M</b>	<b>1,763</b>	<b>21%</b>	<b>2,259</b>	<b>20%</b>	<b>2,459</b>	<b>20%</b>	<b>2,660</b>	<b>23%</b>	<b>2,758</b>	<b>22%</b>	<b>2,611</b>	<b>25%</b>
<b>&gt;\$2M</b>	<b>293</b>	<b>4%</b>	<b>407</b>	<b>4%</b>	<b>409</b>	<b>3%</b>	<b>574</b>	<b>5%</b>	<b>639</b>	<b>5%</b>	<b>580</b>	<b>6%</b>

\* All Activity illustrated above is as of 12/14 for each FY listed.

**DISCLAIMER:** The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

	2014		2015		2016		2017		2018		2019							
<b>All 504</b>	\$	763,914,000	\$	821,881,000	\$	991,651,000	\$	954,653,000	\$	968,275,000	\$	1,124,137,000						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	183,157,000	24%	\$	250,883,000	31%	\$	317,307,000	32%	\$	290,449,000	30%	\$	280,842,000	29%	\$	312,811,000	28%
AMERICAN INDIAN	\$	1,150,000	0%	\$	192,000	0%	\$	3,569,000	0%	\$	129,000	0%	\$	886,000	0%	\$	208,000	0%
ASIAN OR PACIFI	\$	124,876,000	16%	\$	143,118,000	17%	\$	208,198,000	21%	\$	211,941,000	22%	\$	212,930,000	22%	\$	210,599,000	19%
BLACK	\$	22,767,000	3%	\$	37,118,000	5%	\$	38,354,000	4%	\$	26,026,000	3%	\$	10,480,000	1%	\$	18,562,000	2%
HISPANIC	\$	34,364,000	4%	\$	70,455,000	9%	\$	67,186,000	7%	\$	52,353,000	5%	\$	56,546,000	6%	\$	83,442,000	7%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	56,871,000	7%	\$	74,702,000	9%	\$	82,365,000	8%	\$	101,019,000	11%	\$	147,520,000	15%	\$	202,119,000	18%
WHITE	\$	523,886,000	69%	\$	496,296,000	60%	\$	591,979,000	60%	\$	563,185,000	59%	\$	539,913,000	56%	\$	609,207,000	54%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	3,833,000	1%	\$	5,312,000	1%	\$	11,168,000	1%	\$	53,633,000	6%	\$	198,558,000	21%	\$	207,612,000	18%
Female Owned more than 50%	\$	73,987,000	10%	\$	96,690,000	12%	\$	107,814,000	11%	\$	130,651,000	14%	\$	97,721,000	10%	\$	126,298,000	11%
Male Owned	\$	686,094,000	90%	\$	719,879,000	88%	\$	872,669,000	88%	\$	770,369,000	81%	\$	671,996,000	69%	\$	790,227,000	70%
<b>Business Age</b>																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	814,240,000	72%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	114,143,000	10%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	188,854,000	17%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	6,900,000	1%
<b>Veteran</b>	\$	34,458,000	5%	\$	33,123,000	4%	\$	33,120,000	3%	\$	15,875,000	2%	\$	15,879,000	2%	\$	14,302,000	1%
<b>Rural</b>	\$	87,889,000	12%	\$	107,981,000	13%	\$	131,209,000	13%	\$	113,837,000	12%	\$	137,769,000	14%	\$	141,032,000	13%
<b>Urban</b>	\$	676,025,000	88%	\$	713,900,000	87%	\$	860,442,000	87%	\$	840,816,000	88%	\$	830,506,000	86%	\$	983,105,000	87%
<b>Export</b>	\$	46,233,000	6%	\$	43,968,000	5%	\$	34,443,000	3%	\$	22,228,000	2%	\$	11,646,000	1%	\$	8,850,000	1%
<b>&gt;\$150K and Under</b>	\$	14,596,000	2%	\$	11,364,000	1%	\$	12,078,000	1%	\$	13,664,000	1%	\$	11,179,000	1%	\$	11,725,000	1%
<b>&gt;\$150K - \$350K</b>	\$	85,836,000	11%	\$	83,192,000	10%	\$	77,424,000	8%	\$	82,648,000	9%	\$	81,891,000	8%	\$	78,635,000	7%
<b>&gt;\$350K - \$2M</b>	\$	468,301,000	61%	\$	509,240,000	62%	\$	518,120,000	52%	\$	547,682,000	57%	\$	548,574,000	57%	\$	624,478,000	56%
<b>&gt;\$2M</b>	\$	195,181,000	26%	\$	218,085,000	27%	\$	384,029,000	39%	\$	310,659,000	33%	\$	326,631,000	34%	\$	409,299,000	36%

\* All Activity illustrated above is as of 12/14 for each FY listed.

**DISCLAIMER:** The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

	2014		2015		2016		2017		2018		2019	
<b>All 504</b>	<b>1,138</b>		<b>1,141</b>		<b>1,155</b>		<b>1,212</b>		<b>1,181</b>		<b>1,289</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>243</b>	<b>21%</b>	<b>294</b>	<b>26%</b>	<b>275</b>	<b>24%</b>	<b>299</b>	<b>25%</b>	<b>283</b>	<b>24%</b>	<b>313</b>	<b>24%</b>
AMERICAN INDIAN	1	0%	1	0%	3	0%	1	0%	3	0%	1	0%
ASIAN OR PACIFI	116	10%	142	12%	137	12%	172	14%	165	14%	160	12%
BLACK	42	4%	49	4%	47	4%	37	3%	24	2%	26	2%
HISPANIC	84	7%	102	9%	88	8%	89	7%	91	8%	126	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	83	7%	83	7%	92	8%	92	8%	160	14%	169	13%
WHITE	812	71%	764	67%	788	68%	821	68%	738	62%	807	63%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	7	1%	10	1%	9	1%	92	8%	279	24%	307	24%
Female Owned more than 50%	151	13%	159	14%	167	14%	202	17%	139	12%	155	12%
Male Owned	980	86%	972	85%	979	85%	918	76%	763	65%	827	64%
<b>Business Age</b>												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	1,022	79%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	102	8%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	162	13%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	3	0%
<b>Veteran</b>	<b>58</b>	<b>5%</b>	<b>52</b>	<b>5%</b>	<b>58</b>	<b>5%</b>	<b>40</b>	<b>3%</b>	<b>33</b>	<b>3%</b>	<b>22</b>	<b>2%</b>
<b>Rural</b>	<b>157</b>	<b>14%</b>	<b>179</b>	<b>16%</b>	<b>195</b>	<b>17%</b>	<b>184</b>	<b>15%</b>	<b>206</b>	<b>17%</b>	<b>228</b>	<b>18%</b>
<b>Urban</b>	<b>981</b>	<b>86%</b>	<b>962</b>	<b>84%</b>	<b>960</b>	<b>83%</b>	<b>1,028</b>	<b>85%</b>	<b>975</b>	<b>83%</b>	<b>1,061</b>	<b>82%</b>
<b>Export</b>	<b>48</b>	<b>4%</b>	<b>45</b>	<b>4%</b>	<b>37</b>	<b>3%</b>	<b>19</b>	<b>2%</b>	<b>11</b>	<b>1%</b>	<b>9</b>	<b>1%</b>
<b>\$150K and Under</b>	<b>130</b>	<b>11%</b>	<b>102</b>	<b>9%</b>	<b>110</b>	<b>10%</b>	<b>123</b>	<b>10%</b>	<b>95</b>	<b>8%</b>	<b>101</b>	<b>8%</b>
<b>&gt;\$150K - \$350K</b>	<b>360</b>	<b>32%</b>	<b>341</b>	<b>30%</b>	<b>313</b>	<b>27%</b>	<b>329</b>	<b>27%</b>	<b>328</b>	<b>28%</b>	<b>313</b>	<b>24%</b>
<b>&gt;\$350K - \$2M</b>	<b>586</b>	<b>51%</b>	<b>629</b>	<b>55%</b>	<b>614</b>	<b>53%</b>	<b>661</b>	<b>55%</b>	<b>659</b>	<b>56%</b>	<b>746</b>	<b>58%</b>
<b>&gt;\$2M</b>	<b>62</b>	<b>5%</b>	<b>69</b>	<b>6%</b>	<b>118</b>	<b>10%</b>	<b>99</b>	<b>8%</b>	<b>99</b>	<b>8%</b>	<b>129</b>	<b>10%</b>

\* All Activity illustrated above is as of 12/14 for each FY listed.

**DISCLAIMER:** The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.