

	2014		2015		2016		2017		2018		2019							
All 7(A)	\$	603,826,600		\$	1,249,850,600		\$	1,246,730,300		\$	1,376,735,200		\$	1,518,850,100		\$	1,357,248,300	
Ethnicity																		
All Minority	\$	190,270,000	32%	\$	357,084,800	29%	\$	367,996,600	30%	\$	456,187,400	33%	\$	462,050,800	30%	\$	478,738,100	35%
AMERICAN INDIAN	\$	2,520,000	0%	\$	8,926,200	1%	\$	2,183,000	0%	\$	5,075,900	0%	\$	9,661,500	1%	\$	15,271,700	1%
ASIAN OR PACIFI	\$	149,204,500	25%	\$	250,691,400	20%	\$	272,637,700	22%	\$	324,725,900	24%	\$	334,552,100	22%	\$	323,905,200	24%
BLACK	\$	8,569,700	1%	\$	18,390,900	1%	\$	23,382,900	2%	\$	36,552,400	3%	\$	37,767,500	2%	\$	51,967,800	4%
HISPANIC	\$	29,975,800	5%	\$	79,076,300	6%	\$	69,793,000	6%	\$	89,833,200	7%	\$	80,069,700	5%	\$	87,593,400	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	87,669,200	15%	\$	177,127,600	14%	\$	180,074,600	14%	\$	215,342,800	16%	\$	247,339,000	16%	\$	238,811,600	18%
WHITE	\$	325,887,400	54%	\$	715,638,200	57%	\$	698,659,100	56%	\$	705,205,000	51%	\$	809,460,300	53%	\$	639,698,600	47%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	113,405,200	19%	\$	215,987,000	17%	\$	191,984,500	15%	\$	195,865,300	14%	\$	220,135,700	14%	\$	214,247,000	16%
Female Owned more than 50%	\$	85,919,900	14%	\$	135,080,500	11%	\$	172,919,100	14%	\$	200,156,900	15%	\$	245,924,500	16%	\$	190,012,000	14%
Male Owned	\$	404,501,500	67%	\$	898,783,100	72%	\$	881,826,700	71%	\$	980,713,000	71%	\$	1,052,789,900	69%	\$	952,989,300	70%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	606,886,900	45%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	152,579,100	11%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	250,100,600	18%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	335,121,100	25%
Veteran	\$	18,770,700	3%	\$	34,102,700	3%	\$	49,334,400	4%	\$	40,029,300	3%	\$	44,227,400	3%	\$	56,550,900	4%
Rural	\$	88,484,900	15%	\$	257,714,500	21%	\$	251,038,600	20%	\$	249,137,600	18%	\$	208,215,900	14%	\$	234,207,300	17%
Urban	\$	515,341,700	85%	\$	992,136,100	79%	\$	995,691,700	80%	\$	1,127,597,600	82%	\$	1,310,634,200	86%	\$	1,123,041,000	83%
Export	\$	37,832,300	6%	\$	74,344,800	6%	\$	95,845,100	8%	\$	60,541,600	4%	\$	51,493,700	3%	\$	79,786,300	6%
CAPLine	\$	15,685,000	3%	\$	39,136,600	3%	\$	12,590,000	1%	\$	9,891,800	1%	\$	8,096,000	1%	\$	11,050,000	1%
PLP	\$	376,531,100	62%	\$	710,655,000	57%	\$	721,557,800	58%	\$	858,369,200	62%	\$	1,075,802,600	71%	\$	991,218,300	73%
Express	\$	64,787,700	11%	\$	129,991,600	10%	\$	130,846,200	10%	\$	125,889,700	9%	\$	147,902,700	10%	\$	100,036,300	7%
\$150K and Under	\$	69,584,800	12%	\$	132,116,700	11%	\$	137,316,600	11%	\$	130,538,700	9%	\$	152,186,300	10%	\$	94,785,400	7%
>\$150K - \$350K	\$	67,876,700	11%	\$	139,804,700	11%	\$	154,261,900	12%	\$	153,970,600	11%	\$	187,506,000	12%	\$	172,382,400	13%
>\$350K - \$2M	\$	307,655,700	51%	\$	576,993,900	46%	\$	631,200,500	51%	\$	633,891,400	46%	\$	687,621,200	45%	\$	576,929,700	43%
>\$2M	\$	158,709,400	26%	\$	400,935,300	32%	\$	323,951,300	26%	\$	458,334,500	33%	\$	491,536,600	32%	\$	513,150,800	38%

\* All Activity illustrated above is as of 10/26 for each FY listed.

**DISCLAIMER:** The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

	2014		2015		2016		2017		2018		2019	
<b>All 7(A)</b>	<b>1,937</b>		<b>3,501</b>		<b>3,897</b>		<b>3,667</b>		<b>4,288</b>		<b>3,015</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>459</b>	<b>24%</b>	<b>851</b>	<b>24%</b>	<b>1,073</b>	<b>28%</b>	<b>1,020</b>	<b>28%</b>	<b>1,155</b>	<b>27%</b>	<b>869</b>	<b>29%</b>
AMERICAN INDIAN	15	1%	28	1%	22	1%	24	1%	35	1%	31	1%
ASIAN OR PACIFI	247	13%	463	13%	530	14%	511	14%	557	13%	424	14%
BLACK	46	2%	92	3%	183	5%	152	4%	194	5%	139	5%
HISPANIC	151	8%	268	8%	338	9%	333	9%	369	9%	275	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	261	13%	516	15%	449	12%	449	12%	591	14%	461	15%
WHITE	1,217	63%	2,134	61%	2,375	61%	2,198	60%	2,542	59%	1,685	56%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	318	16%	517	15%	548	14%	483	13%	555	13%	457	15%
Female Owned more than 50%	335	17%	609	17%	745	19%	677	18%	817	19%	507	17%
Male Owned	1,284	66%	2,375	68%	2,604	67%	2,507	68%	2,916	68%	2,051	68%
<b>Business Age</b>												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	1,516	50%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	599	20%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	502	17%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	386	13%
<b>Veteran</b>	<b>95</b>	<b>5%</b>	<b>124</b>	<b>4%</b>	<b>162</b>	<b>4%</b>	<b>178</b>	<b>5%</b>	<b>207</b>	<b>5%</b>	<b>139</b>	<b>5%</b>
<b>Rural</b>	<b>352</b>	<b>18%</b>	<b>630</b>	<b>18%</b>	<b>672</b>	<b>17%</b>	<b>664</b>	<b>18%</b>	<b>696</b>	<b>16%</b>	<b>524</b>	<b>17%</b>
<b>Urban</b>	<b>1,585</b>	<b>82%</b>	<b>2,871</b>	<b>82%</b>	<b>3,225</b>	<b>83%</b>	<b>3,003</b>	<b>82%</b>	<b>3,592</b>	<b>84%</b>	<b>2,491</b>	<b>83%</b>
<b>Export</b>	<b>49</b>	<b>3%</b>	<b>96</b>	<b>3%</b>	<b>121</b>	<b>3%</b>	<b>66</b>	<b>2%</b>	<b>45</b>	<b>1%</b>	<b>61</b>	<b>2%</b>
<b>CAPLine</b>	<b>21</b>	<b>1%</b>	<b>49</b>	<b>1%</b>	<b>25</b>	<b>1%</b>	<b>23</b>	<b>1%</b>	<b>13</b>	<b>0%</b>	<b>12</b>	<b>0%</b>
<b>PLP</b>	<b>474</b>	<b>24%</b>	<b>774</b>	<b>22%</b>	<b>891</b>	<b>23%</b>	<b>949</b>	<b>26%</b>	<b>1,683</b>	<b>39%</b>	<b>1,369</b>	<b>45%</b>
<b>Express</b>	<b>1,068</b>	<b>55%</b>	<b>1,882</b>	<b>54%</b>	<b>2,148</b>	<b>55%</b>	<b>1,874</b>	<b>51%</b>	<b>2,206</b>	<b>51%</b>	<b>1,275</b>	<b>42%</b>
<b>\$150K and Under</b>	<b>1,259</b>	<b>65%</b>	<b>2,163</b>	<b>62%</b>	<b>2,481</b>	<b>64%</b>	<b>2,195</b>	<b>60%</b>	<b>2,599</b>	<b>61%</b>	<b>1,484</b>	<b>49%</b>
<b>&gt;\$150K - \$350K</b>	<b>273</b>	<b>14%</b>	<b>540</b>	<b>15%</b>	<b>590</b>	<b>15%</b>	<b>579</b>	<b>16%</b>	<b>714</b>	<b>17%</b>	<b>659</b>	<b>22%</b>
<b>&gt;\$350K - \$2M</b>	<b>354</b>	<b>18%</b>	<b>668</b>	<b>19%</b>	<b>716</b>	<b>18%</b>	<b>745</b>	<b>20%</b>	<b>815</b>	<b>19%</b>	<b>709</b>	<b>24%</b>
<b>&gt;\$2M</b>	<b>51</b>	<b>3%</b>	<b>130</b>	<b>4%</b>	<b>110</b>	<b>3%</b>	<b>148</b>	<b>4%</b>	<b>160</b>	<b>4%</b>	<b>163</b>	<b>5%</b>

\* All Activity illustrated above is as of 10/26 for each FY listed.

**DISCLAIMER:** The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

	2014			2015		2016		2017		2018		2019						
All 504	\$	88,719,000		\$	287,342,000		\$	314,957,000		\$	291,047,000		\$	357,005,000		\$	387,451,000	
Ethnicity																		
All Minority	\$	21,196,000	24%	\$	87,689,000	31%	\$	103,445,000	33%	\$	95,354,000	33%	\$	104,947,000	29%	\$	95,801,000	25%
AMERICAN INDIAN	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	255,000	0%	\$	-	0%
ASIAN OR PACIFI	\$	16,635,000	19%	\$	51,590,000	18%	\$	64,465,000	20%	\$	65,920,000	23%	\$	82,706,000	23%	\$	62,188,000	16%
BLACK	\$	1,399,000	2%	\$	14,032,000	5%	\$	15,330,000	5%	\$	9,159,000	3%	\$	1,289,000	0%	\$	8,168,000	2%
HISPANIC	\$	3,162,000	4%	\$	22,067,000	8%	\$	23,650,000	8%	\$	20,275,000	7%	\$	20,697,000	6%	\$	25,445,000	7%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	2,775,000	3%	\$	22,552,000	8%	\$	26,434,000	8%	\$	36,036,000	12%	\$	46,694,000	13%	\$	82,479,000	21%
WHITE	\$	64,748,000	73%	\$	177,101,000	62%	\$	185,078,000	59%	\$	159,657,000	55%	\$	205,364,000	58%	\$	209,171,000	54%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	-	0%	\$	769,000	0%	\$	7,548,000	2%	\$	17,617,000	6%	\$	83,169,000	23%	\$	71,464,000	18%
Female Owned more than 50%	\$	5,906,000	7%	\$	32,930,000	11%	\$	33,235,000	11%	\$	35,089,000	12%	\$	29,993,000	8%	\$	41,465,000	11%
Male Owned	\$	82,813,000	93%	\$	253,643,000	88%	\$	274,174,000	87%	\$	238,341,000	82%	\$	243,843,000	68%	\$	274,522,000	71%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	289,320,000	75%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	38,212,000	10%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	59,665,000	15%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	254,000	0%
Veteran	\$	3,003,000	3%	\$	11,250,000	4%	\$	7,668,000	2%	\$	4,972,000	2%	\$	3,895,000	1%	\$	6,488,000	2%
Rural	\$	8,972,000	10%	\$	32,236,000	11%	\$	37,388,000	12%	\$	39,425,000	14%	\$	57,431,000	16%	\$	54,899,000	14%
Urban	\$	79,747,000	90%	\$	255,106,000	89%	\$	277,569,000	88%	\$	251,622,000	86%	\$	299,574,000	84%	\$	332,552,000	86%
Export	\$	6,423,000	7%	\$	11,410,000	4%	\$	12,525,000	4%	\$	5,313,000	2%	\$	2,304,000	1%	\$	2,585,000	1%
\$150K and Under	\$	2,524,000	3%	\$	3,906,000	1%	\$	4,546,000	1%	\$	5,110,000	2%	\$	3,976,000	1%	\$	4,268,000	1%
>\$150K - \$350K	\$	13,672,000	15%	\$	28,751,000	10%	\$	23,401,000	7%	\$	21,346,000	7%	\$	31,817,000	9%	\$	29,141,000	8%
>\$350K - \$2M	\$	40,031,000	45%	\$	168,171,000	59%	\$	156,408,000	50%	\$	183,232,000	63%	\$	201,513,000	56%	\$	232,867,000	60%
>\$2M	\$	32,492,000	37%	\$	86,514,000	30%	\$	130,602,000	41%	\$	81,359,000	28%	\$	119,699,000	34%	\$	121,175,000	31%

\* All Activity illustrated above is as of 10/26 for each FY listed.

**DISCLAIMER:** The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

	2014		2015		2016		2017		2018		2019	
<b>All 504</b>	<b>144</b>		<b>388</b>		<b>378</b>		<b>373</b>		<b>431</b>		<b>478</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>30</b>	<b>21%</b>	<b>98</b>	<b>25%</b>	<b>88</b>	<b>23%</b>	<b>93</b>	<b>25%</b>	<b>104</b>	<b>24%</b>	<b>112</b>	<b>23%</b>
AMERICAN INDIAN	-	0%	-	0%	-	0%	-	0%	1	0%	-	0%
ASIAN OR PACIFI	15	10%	53	14%	44	12%	50	13%	63	15%	54	11%
BLACK	4	3%	13	3%	16	4%	12	3%	4	1%	10	2%
HISPANIC	11	8%	32	8%	28	7%	31	8%	36	8%	48	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	5	3%	24	6%	31	8%	34	9%	58	13%	72	15%
WHITE	109	76%	266	69%	259	69%	246	66%	269	62%	294	62%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	-	0%	2	1%	4	1%	33	9%	108	25%	121	25%
Female Owned more than 50%	24	17%	62	16%	54	14%	57	15%	53	12%	57	12%
Male Owned	120	83%	324	84%	320	85%	283	76%	270	63%	300	63%
<b>Business Age</b>												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	382	80%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	35	7%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	60	13%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	1	0%
<b>Veteran</b>	<b>8</b>	<b>6%</b>	<b>13</b>	<b>3%</b>	<b>17</b>	<b>4%</b>	<b>11</b>	<b>3%</b>	<b>10</b>	<b>2%</b>	<b>9</b>	<b>2%</b>
<b>Rural</b>	<b>21</b>	<b>15%</b>	<b>60</b>	<b>15%</b>	<b>55</b>	<b>15%</b>	<b>62</b>	<b>17%</b>	<b>85</b>	<b>20%</b>	<b>82</b>	<b>17%</b>
<b>Urban</b>	<b>123</b>	<b>85%</b>	<b>328</b>	<b>85%</b>	<b>323</b>	<b>85%</b>	<b>311</b>	<b>83%</b>	<b>346</b>	<b>80%</b>	<b>396</b>	<b>83%</b>
<b>Export</b>	<b>9</b>	<b>6%</b>	<b>13</b>	<b>3%</b>	<b>14</b>	<b>4%</b>	<b>4</b>	<b>1%</b>	<b>2</b>	<b>0%</b>	<b>4</b>	<b>1%</b>
<b>\$150K and Under</b>	<b>25</b>	<b>17%</b>	<b>33</b>	<b>9%</b>	<b>41</b>	<b>11%</b>	<b>45</b>	<b>12%</b>	<b>33</b>	<b>8%</b>	<b>38</b>	<b>8%</b>
<b>&gt;\$150K - \$350K</b>	<b>55</b>	<b>38%</b>	<b>117</b>	<b>30%</b>	<b>97</b>	<b>26%</b>	<b>85</b>	<b>23%</b>	<b>124</b>	<b>29%</b>	<b>118</b>	<b>25%</b>
<b>&gt;\$350K - \$2M</b>	<b>55</b>	<b>38%</b>	<b>211</b>	<b>54%</b>	<b>197</b>	<b>52%</b>	<b>216</b>	<b>58%</b>	<b>236</b>	<b>55%</b>	<b>280</b>	<b>59%</b>
<b>&gt;\$2M</b>	<b>9</b>	<b>6%</b>	<b>27</b>	<b>7%</b>	<b>43</b>	<b>11%</b>	<b>27</b>	<b>7%</b>	<b>38</b>	<b>9%</b>	<b>42</b>	<b>9%</b>

\* All Activity illustrated above is as of 10/26 for each FY listed.

**DISCLAIMER:** The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.