

	2013		2014		2015		2016		2017		2018							
All 7(A)	\$	16,503,381,600	\$	18,356,369,600	\$	22,583,505,700	\$	22,953,717,443	\$	24,474,468,300	\$	24,543,411,400						
Ethnicity																		
All Minority	\$	4,611,892,400	28%	\$	5,297,033,100	29%	\$	6,509,283,700	29%	\$	6,965,396,800	30%	\$	7,828,229,200	32%	\$	8,024,624,900	33%
AMERICAN INDIAN	\$	81,465,700	0%	\$	91,915,300	1%	\$	136,863,200	1%	\$	124,918,900	1%	\$	135,872,900	1%	\$	168,830,700	1%
ASIAN OR PACIFI	\$	3,434,025,700	21%	\$	3,898,494,800	21%	\$	4,601,201,700	20%	\$	5,062,169,100	22%	\$	5,693,376,400	23%	\$	5,639,651,200	23%
BLACK	\$	302,518,900	2%	\$	341,438,100	2%	\$	477,130,000	2%	\$	502,699,500	2%	\$	609,193,100	2%	\$	758,665,400	3%
HISPANIC	\$	793,882,100	5%	\$	965,184,900	5%	\$	1,294,088,800	6%	\$	1,275,609,300	6%	\$	1,386,208,800	6%	\$	1,456,339,100	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	1,138,500	0%
UNDETERMINED	\$	2,091,370,900	13%	\$	2,677,145,600	15%	\$	3,106,949,500	14%	\$	3,079,894,843	13%	\$	3,704,924,200	15%	\$	4,014,728,100	16%
WHITE	\$	9,800,118,300	59%	\$	10,382,190,900	57%	\$	12,967,272,500	57%	\$	12,908,425,800	56%	\$	12,941,314,900	53%	\$	12,504,058,400	51%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	2,706,251,600	16%	\$	3,111,877,100	17%	\$	3,761,606,500	17%	\$	3,710,160,800	16%	\$	3,837,383,100	16%	\$	3,765,607,100	15%
Female Owned more than 50%	\$	2,125,210,700	13%	\$	2,411,026,700	13%	\$	2,962,575,400	13%	\$	3,215,157,143	14%	\$	3,473,467,200	14%	\$	3,329,835,300	14%
Male Owned	\$	11,671,919,300	71%	\$	12,833,465,800	70%	\$	15,859,323,800	70%	\$	16,028,335,500	70%	\$	17,163,618,000	70%	\$	17,447,969,000	71%
Veteran	\$	562,152,900	3%	\$	586,555,800	3%	\$	1,161,577,200	5%	\$	1,073,004,000	5%	\$	944,504,000	4%	\$	921,201,100	4%
EXISTING BUSINESS	\$	11,988,762,100	73%	\$	12,720,487,300	69%	\$	14,914,156,900	66%	\$	14,833,866,100	65%	\$	15,634,594,100	64%	\$	6,616,052,500	27%
NEW BUSINESS	\$	4,493,978,800	27%	\$	5,561,844,900	30%	\$	7,597,858,500	34%	\$	8,039,821,300	35%	\$	8,757,207,400	36%	\$	17,813,033,800	73%
Rural	\$	2,855,231,200	17%	\$	3,055,937,600	17%	\$	3,941,421,800	17%	\$	4,023,532,200	18%	\$	4,101,581,700	17%	\$	4,076,496,100	17%
Urban	\$	13,648,150,400	83%	\$	15,300,432,000	83%	\$	18,642,083,900	83%	\$	18,930,185,243	82%	\$	20,372,886,600	83%	\$	20,466,915,300	83%
Export	\$	936,820,100	6%	\$	1,131,956,300	6%	\$	1,231,500,900	5%	\$	1,277,170,600	6%	\$	1,706,483,700	7%	\$	1,045,375,200	4%
CAPLine	\$	487,062,900	3%	\$	400,910,000	2%	\$	436,726,700	2%	\$	320,758,600	1%	\$	268,462,800	1%	\$	325,897,500	1%
PLP	\$	9,224,655,100	56%	\$	11,083,597,700	60%	\$	14,350,028,400	64%	\$	14,699,017,843	64%	\$	17,514,569,200	72%	\$	18,149,920,000	74%
Express	\$	1,570,437,400	10%	\$	1,829,216,500	10%	\$	2,119,957,700	9%	\$	2,082,213,700	9%	\$	2,043,798,300	8%	\$	1,904,912,700	8%
\$150K and Under	\$	1,388,408,400	8%	\$	1,789,194,300	10%	\$	2,193,830,200	10%	\$	2,175,392,943	9%	\$	2,241,295,500	9%	\$	2,090,804,900	9%
>\$150K - \$350K	\$	2,136,402,400	13%	\$	2,129,191,100	12%	\$	2,534,374,500	11%	\$	2,633,819,500	11%	\$	2,655,546,200	11%	\$	2,688,146,100	11%
>\$350K - \$2M	\$	8,440,982,000	51%	\$	9,022,501,900	49%	\$	10,919,858,600	48%	\$	10,708,530,000	47%	\$	11,211,342,000	46%	\$	10,852,230,800	44%
>\$2M	\$	4,537,588,800	27%	\$	5,415,482,300	30%	\$	6,935,442,400	31%	\$	7,435,975,000	32%	\$	8,366,284,600	34%	\$	8,912,229,600	36%

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	2013		2014		2015		2016		2017		2018	
All 7(A)	44,018		50,042		61,026		61,557		60,311		58,178	
Ethnicity												
All Minority	10,389	24%	11,935	24%	15,105	25%	16,052	26%	15,954	26%	15,561	27%
AMERICAN INDIAN	329	1%	357	1%	434	1%	397	1%	430	1%	407	1%
ASIAN OR PACIFI	5,760	13%	6,374	13%	7,733	13%	8,050	13%	8,009	13%	7,560	13%
BLACK	1,093	2%	1,508	3%	2,034	3%	2,279	4%	2,418	4%	2,624	5%
HISPANIC	3,207	7%	3,696	7%	4,904	8%	5,326	9%	5,095	8%	4,969	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	2	0%	1	0%
UNDETERMINED	4,755	11%	6,371	13%	7,810	13%	7,341	12%	7,932	13%	8,484	15%
WHITE	28,874	66%	31,736	63%	38,111	62%	38,164	62%	36,425	60%	34,133	59%
Gender												
Not Reported	-	0%	-	0%	-	0%	1	0%	-	0%	-	0%
Female Owned 50% or less	7,011	16%	7,744	15%	8,951	15%	8,630	14%	8,267	14%	7,890	14%
Female Owned more than 50%	7,326	17%	8,452	17%	10,878	18%	11,389	19%	10,953	18%	10,334	18%
Male Owned	29,681	67%	33,846	68%	41,197	68%	41,537	67%	41,091	68%	39,954	69%
Veteran	2,132	5%	2,024	4%	2,977	5%	3,120	5%	3,169	5%	2,945	5%
EXISTING BUSINESS	30,139	68%	34,290	69%	39,897	65%	37,826	61%	38,031	63%	17,860	31%
NEW BUSINESS	13,843	31%	15,670	31%	21,030	34%	23,634	38%	22,201	37%	40,190	69%
Rural	8,178	19%	8,800	18%	10,615	17%	10,546	17%	10,105	17%	9,876	17%
Urban	35,840	81%	41,242	82%	50,411	83%	51,011	83%	50,206	83%	48,302	83%
Export	1,221	3%	1,446	3%	1,547	3%	1,545	3%	2,008	3%	895	2%
CAPLine	667	2%	545	1%	609	1%	446	1%	366	1%	356	1%
PLP	12,174	28%	11,988	24%	15,747	26%	16,331	27%	23,972	40%	25,557	44%
Express	20,873	47%	25,555	51%	31,115	51%	31,552	51%	28,615	47%	26,721	46%
\$150K and Under	24,082	55%	29,526	59%	36,316	60%	36,793	60%	34,615	57%	32,627	56%
>\$150K - \$350K	8,472	19%	8,209	16%	9,741	16%	9,952	16%	10,047	17%	10,239	18%
>\$350K - \$2M	10,000	23%	10,524	21%	12,699	21%	12,412	20%	13,004	22%	12,511	22%
>\$2M	1,464	3%	1,783	4%	2,270	4%	2,400	4%	2,645	4%	2,801	5%

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	2013		2014		2015		2016		2017		2018							
All 504	\$	5,058,713,000	\$	4,013,872,000	\$	4,148,300,000	\$	4,533,259,000	\$	4,896,326,000	\$	4,659,678,000						
Ethnicity																		
All Minority	\$	1,320,805,000	26%	\$	1,027,364,000	26%	\$	1,171,782,000	28%	\$	1,387,365,000	28%	\$	1,336,888,000	29%			
AMERICAN INDIAN	\$	9,348,000	0%	\$	8,855,000	0%	\$	8,090,000	0%	\$	3,631,000	0%	\$	5,056,000	0%			
ASIAN OR PACIFI	\$	930,104,000	18%	\$	660,639,000	16%	\$	746,875,000	18%	\$	928,363,000	20%	\$	1,026,680,000	21%	\$	954,810,000	20%
BLACK	\$	163,322,000	3%	\$	141,161,000	4%	\$	148,881,000	4%	\$	164,128,000	4%	\$	101,134,000	2%	\$	67,624,000	1%
HISPANIC	\$	218,031,000	4%	\$	216,709,000	5%	\$	267,936,000	6%	\$	280,544,000	6%	\$	255,920,000	5%	\$	309,398,000	7%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	382,390,000	8%	\$	312,853,000	8%	\$	366,184,000	9%	\$	406,252,000	9%	\$	571,262,000	12%	\$	741,825,000	16%
WHITE	\$	3,355,518,000	66%	\$	2,673,655,000	67%	\$	2,610,334,000	63%	\$	2,742,632,000	61%	\$	2,937,699,000	60%	\$	2,580,965,000	55%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	24,485,000	0%	\$	13,168,000	0%	\$	29,968,000	1%	\$	108,989,000	2%	\$	496,169,000	10%	\$	1,012,620,000	22%
Female Owned more than 50%	\$	659,813,000	13%	\$	512,316,000	13%	\$	544,471,000	13%	\$	575,021,000	13%	\$	506,789,000	10%	\$	425,363,000	9%
Male Owned	\$	4,374,415,000	86%	\$	3,488,388,000	87%	\$	3,573,861,000	86%	\$	3,849,249,000	85%	\$	3,893,368,000	80%	\$	3,221,695,000	69%
Veteran	\$	211,209,000	4%	\$	154,293,000	4%	\$	145,322,000	4%	\$	150,912,000	3%	\$	132,212,000	3%	\$	90,863,000	2%
EXISTING BUSINESS	\$	4,393,998,000	87%	\$	3,303,040,000	82%	\$	3,441,786,000	83%	\$	3,859,597,000	85%	\$	4,075,217,000	83%	\$	1,317,984,000	28%
NEW BUSINESS	\$	664,715,000	13%	\$	710,832,000	18%	\$	706,514,000	17%	\$	673,662,000	15%	\$	820,315,000	17%	\$	3,334,802,000	72%
Rural	\$	634,372,000	13%	\$	544,047,000	14%	\$	543,419,000	13%	\$	561,656,000	12%	\$	624,814,000	13%	\$	632,153,000	14%
Urban	\$	4,424,341,000	87%	\$	3,469,825,000	86%	\$	3,604,881,000	87%	\$	3,971,603,000	88%	\$	4,271,512,000	87%	\$	4,027,525,000	86%
Export	\$	110,165,000	2%	\$	166,088,000	4%	\$	207,210,000	5%	\$	199,975,000	4%	\$	75,977,000	2%	\$	79,038,000	2%
\$150K and Under	\$	87,178,000	2%	\$	65,034,000	2%	\$	58,205,000	1%	\$	58,886,000	1%	\$	63,030,000	1%	\$	52,875,000	1%
>\$150K - \$350K	\$	554,726,000	11%	\$	414,793,000	10%	\$	397,378,000	10%	\$	382,636,000	8%	\$	408,891,000	8%	\$	403,009,000	9%
>\$350K - \$2M	\$	3,090,082,000	61%	\$	2,442,444,000	61%	\$	2,450,573,000	59%	\$	2,563,451,000	57%	\$	2,747,721,000	56%	\$	2,601,387,000	56%
>\$2M	\$	1,326,727,000	26%	\$	1,091,601,000	27%	\$	1,242,144,000	30%	\$	1,528,286,000	34%	\$	1,676,684,000	34%	\$	1,602,407,000	34%

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	2013		2014		2015		2016		2017		2018	
All 504	7,474		5,686		5,608		5,681		6,072		5,755	
Ethnicity												
All Minority	1,730	23%	1,257	22%	1,317	23%	1,377	24%	1,405	23%	1,347	23%
AMERICAN INDIAN	14	0%	15	0%	13	0%	14	0%	10	0%	17	0%
ASIAN OR PACIFI	992	13%	629	11%	691	12%	711	13%	835	14%	740	13%
BLACK	258	3%	219	4%	201	4%	211	4%	135	2%	117	2%
HISPANIC	466	6%	394	7%	412	7%	441	8%	425	7%	473	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	495	7%	405	7%	417	7%	453	8%	563	9%	743	13%
WHITE	5,249	70%	4,024	71%	3,874	69%	3,851	68%	4,104	68%	3,665	64%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	49	1%	21	0%	39	1%	116	2%	760	13%	1,452	25%
Female Owned more than 50%	1,185	16%	902	16%	895	16%	934	16%	858	14%	689	12%
Male Owned	6,240	83%	4,763	84%	4,674	83%	4,631	82%	4,454	73%	3,614	63%
Veteran	363	5%	245	4%	239	4%	237	4%	198	3%	154	3%
EXISTING BUSINESS	6,618	89%	4,813	85%	4,769	85%	4,984	88%	5,154	85%	1,654	29%
NEW BUSINESS	856	11%	873	15%	839	15%	697	12%	916	15%	4,095	71%
Rural	1,097	15%	871	15%	865	15%	897	16%	1,010	17%	986	17%
Urban	6,377	85%	4,815	85%	4,743	85%	4,784	84%	5,062	83%	4,769	83%
Export	136	2%	159	3%	201	4%	172	3%	55	1%	73	1%
\$150K and Under	798	11%	587	10%	526	9%	540	10%	559	9%	470	8%
>\$150K - \$350K	2,284	31%	1,705	30%	1,612	29%	1,548	27%	1,669	27%	1,626	28%
>\$350K - \$2M	3,963	53%	3,045	54%	3,062	55%	3,111	55%	3,312	55%	3,153	55%
>\$2M	429	6%	349	6%	408	7%	482	8%	532	9%	506	9%

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