

	2014		2015		2016		2017		2018		2019							
All 7(A)	\$	1,899,530,600	\$	2,799,491,500	\$	2,898,003,200	\$	3,136,128,700	\$	3,420,633,100	\$	2,977,263,400						
Ethnicity																		
All Minority	\$	595,469,400	31%	\$	821,111,200	29%	\$	868,402,200	30%	\$	1,011,249,200	32%	\$	1,061,221,400	31%	\$	1,055,357,000	35%
AMERICAN INDIAN	\$	8,224,900	0%	\$	22,082,200	1%	\$	7,680,100	0%	\$	11,481,900	0%	\$	18,670,900	1%	\$	29,898,900	1%
ASIAN OR PACIFI	\$	452,297,800	24%	\$	571,939,400	20%	\$	655,494,700	23%	\$	743,992,900	24%	\$	758,062,000	22%	\$	743,653,000	25%
BLACK	\$	41,349,600	2%	\$	54,213,500	2%	\$	53,292,500	2%	\$	77,464,100	2%	\$	91,105,800	3%	\$	98,352,300	3%
HISPANIC	\$	93,597,100	5%	\$	172,876,100	6%	\$	151,934,900	5%	\$	178,310,300	6%	\$	193,382,700	6%	\$	183,452,800	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	297,968,200	16%	\$	409,172,300	15%	\$	398,126,200	14%	\$	462,348,700	15%	\$	520,351,500	15%	\$	493,606,100	17%
WHITE	\$	1,006,093,000	53%	\$	1,569,208,000	56%	\$	1,631,474,800	56%	\$	1,662,530,800	53%	\$	1,839,060,200	54%	\$	1,428,300,300	48%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	301,193,600	16%	\$	452,254,200	16%	\$	457,385,000	16%	\$	437,791,800	14%	\$	512,764,400	15%	\$	468,821,600	16%
Female Owned more than 50%	\$	251,156,900	13%	\$	324,276,900	12%	\$	421,139,600	15%	\$	459,560,100	15%	\$	485,440,100	14%	\$	415,484,700	14%
Male Owned	\$	1,347,180,100	71%	\$	2,022,960,400	72%	\$	2,019,478,600	70%	\$	2,238,776,800	71%	\$	2,422,428,600	71%	\$	2,092,957,100	70%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,423,355,000	48%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	342,414,200	12%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	497,436,600	17%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	693,088,900	23%
Veteran	\$	74,124,100	4%	\$	116,329,900	4%	\$	127,010,900	4%	\$	114,553,900	4%	\$	123,427,900	4%	\$	115,821,900	4%
Rural	\$	294,450,900	16%	\$	536,221,700	19%	\$	557,458,200	19%	\$	535,557,600	17%	\$	494,558,000	14%	\$	491,058,200	16%
Urban	\$	1,605,079,700	84%	\$	2,263,269,800	81%	\$	2,340,545,000	81%	\$	2,600,571,100	83%	\$	2,926,075,100	86%	\$	2,486,205,200	84%
Export	\$	131,472,500	7%	\$	152,571,200	5%	\$	191,258,200	7%	\$	159,696,300	5%	\$	139,842,400	4%	\$	143,616,500	5%
CAPLine	\$	34,644,000	2%	\$	74,448,600	3%	\$	49,160,300	2%	\$	26,493,800	1%	\$	31,812,900	1%	\$	39,209,300	1%
PLP	\$	1,142,555,400	60%	\$	1,657,822,700	59%	\$	1,772,293,400	61%	\$	1,993,748,400	64%	\$	2,461,611,700	72%	\$	2,194,081,000	74%
Express	\$	187,985,500	10%	\$	286,118,300	10%	\$	290,770,400	10%	\$	269,765,300	9%	\$	300,848,100	9%	\$	217,527,600	7%
\$150K and Under	\$	190,963,600	10%	\$	296,656,700	11%	\$	300,014,900	10%	\$	281,025,000	9%	\$	307,057,700	9%	\$	217,665,200	7%
>\$150K - \$350K	\$	214,847,700	11%	\$	331,815,800	12%	\$	348,858,500	12%	\$	350,113,700	11%	\$	384,766,400	11%	\$	357,828,200	12%
>\$350K - \$2M	\$	943,763,900	50%	\$	1,309,667,000	47%	\$	1,433,264,500	49%	\$	1,450,284,300	46%	\$	1,505,780,000	44%	\$	1,338,680,500	45%
>\$2M	\$	549,955,400	29%	\$	861,352,000	31%	\$	815,865,300	28%	\$	1,054,705,700	34%	\$	1,223,029,000	36%	\$	1,063,089,500	36%

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	2014		2015		2016		2017		2018		2019	
All 7(A)	5,483		7,981		8,585		7,985		8,735		6,758	
Ethnicity												
All Minority	1,366	25%	1,986	25%	2,349	27%	2,140	27%	2,334	27%	1,919	28%
AMERICAN INDIAN	46	1%	61	1%	53	1%	47	1%	62	1%	52	1%
ASIAN OR PACIFI	747	14%	1,026	13%	1,200	14%	1,092	14%	1,149	13%	947	14%
BLACK	151	3%	240	3%	352	4%	334	4%	403	5%	311	5%
HISPANIC	422	8%	659	8%	744	9%	667	8%	720	8%	609	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	701	13%	1,162	15%	1,011	12%	1,000	13%	1,184	14%	1,026	15%
WHITE	3,416	62%	4,833	61%	5,225	61%	4,845	61%	5,217	60%	3,813	56%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	846	15%	1,216	15%	1,197	14%	1,074	13%	1,145	13%	967	14%
Female Owned more than 50%	938	17%	1,366	17%	1,612	19%	1,482	19%	1,564	18%	1,199	18%
Male Owned	3,699	67%	5,399	68%	5,776	67%	5,429	68%	6,026	69%	4,592	68%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	3,503	52%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	1,332	20%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	1,074	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	830	12%
Veteran	277	5%	341	4%	396	5%	399	5%	419	5%	302	4%
Rural	944	17%	1,385	17%	1,452	17%	1,376	17%	1,441	16%	1,107	16%
Urban	4,539	83%	6,596	83%	7,133	83%	6,609	83%	7,294	84%	5,651	84%
Export	165	3%	199	2%	243	3%	164	2%	100	1%	131	2%
CAPLine	56	1%	98	1%	72	1%	52	1%	30	0%	42	1%
PLP	1,383	25%	1,865	23%	2,089	24%	2,200	28%	3,571	41%	3,059	45%
Express	2,857	52%	4,180	52%	4,645	54%	3,908	49%	4,359	50%	2,906	43%
\$150K and Under	3,355	61%	4,878	61%	5,360	62%	4,618	58%	5,122	59%	3,430	51%
>\$150K - \$350K	850	16%	1,280	16%	1,327	15%	1,322	17%	1,472	17%	1,377	20%
>\$350K - \$2M	1,102	20%	1,544	19%	1,634	19%	1,707	21%	1,758	20%	1,608	24%
>\$2M	176	3%	279	3%	264	3%	338	4%	383	4%	343	5%

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	2014		2015		2016		2017		2018		2019							
All 504	\$	499,245,000	\$	628,609,000	\$	735,293,000	\$	652,662,000	\$	732,526,000	\$	798,145,000						
Ethnicity																		
All Minority	\$	116,219,000	23%	\$	195,892,000	31%	\$	258,274,000	35%	\$	203,256,000	31%	\$	209,933,000	29%	\$	210,485,000	26%
AMERICAN INDIAN	\$	1,150,000	0%	\$	192,000	0%	\$	2,504,000	0%	\$	129,000	0%	\$	255,000	0%	\$	-	0%
ASIAN OR PACIFI	\$	79,767,000	16%	\$	107,616,000	17%	\$	170,336,000	23%	\$	143,984,000	22%	\$	156,872,000	21%	\$	146,819,000	18%
BLACK	\$	13,141,000	3%	\$	26,521,000	4%	\$	32,078,000	4%	\$	19,381,000	3%	\$	6,359,000	1%	\$	15,674,000	2%
HISPANIC	\$	22,161,000	4%	\$	61,563,000	10%	\$	53,356,000	7%	\$	39,762,000	6%	\$	46,447,000	6%	\$	47,992,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	33,456,000	7%	\$	57,738,000	9%	\$	56,094,000	8%	\$	73,547,000	11%	\$	115,763,000	16%	\$	153,289,000	19%
WHITE	\$	349,570,000	70%	\$	374,979,000	60%	\$	420,925,000	57%	\$	375,859,000	58%	\$	406,830,000	56%	\$	434,371,000	54%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	2,128,000	0%	\$	4,363,000	1%	\$	10,445,000	1%	\$	39,583,000	6%	\$	159,549,000	22%	\$	141,839,000	18%
Female Owned more than 50%	\$	47,490,000	10%	\$	79,965,000	13%	\$	87,428,000	12%	\$	82,273,000	13%	\$	67,970,000	9%	\$	84,732,000	11%
Male Owned	\$	449,627,000	90%	\$	544,281,000	87%	\$	637,420,000	87%	\$	530,806,000	81%	\$	505,007,000	69%	\$	571,574,000	72%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	578,963,000	73%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	78,704,000	10%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	137,267,000	17%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,211,000	0%
Veteran	\$	25,685,000	5%	\$	25,638,000	4%	\$	23,628,000	3%	\$	11,987,000	2%	\$	12,712,000	2%	\$	12,369,000	2%
Rural	\$	60,750,000	12%	\$	82,958,000	13%	\$	107,150,000	15%	\$	81,113,000	12%	\$	112,092,000	15%	\$	96,244,000	12%
Urban	\$	438,495,000	88%	\$	545,651,000	87%	\$	628,143,000	85%	\$	571,549,000	88%	\$	620,434,000	85%	\$	701,901,000	88%
Export	\$	36,984,000	7%	\$	33,196,000	5%	\$	27,383,000	4%	\$	17,312,000	3%	\$	9,005,000	1%	\$	3,607,000	0%
>\$150K and Under	\$	10,023,000	2%	\$	8,780,000	1%	\$	9,506,000	1%	\$	9,971,000	2%	\$	7,871,000	1%	\$	7,837,000	1%
>\$150K - \$350K	\$	58,435,000	12%	\$	61,726,000	10%	\$	57,507,000	8%	\$	55,270,000	8%	\$	58,908,000	8%	\$	54,969,000	7%
>\$350K - \$2M	\$	300,596,000	60%	\$	379,222,000	60%	\$	394,437,000	54%	\$	405,712,000	62%	\$	423,307,000	58%	\$	457,974,000	57%
>\$2M	\$	130,191,000	26%	\$	178,881,000	28%	\$	273,843,000	37%	\$	181,709,000	28%	\$	242,440,000	33%	\$	277,365,000	35%

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	2014		2015		2016		2017		2018		2019	
All 504	763		862		875		852		873		919	
Ethnicity												
All Minority	153	20%	226	26%	214	24%	212	25%	209	24%	218	24%
AMERICAN INDIAN	1	0%	1	0%	1	0%	1	0%	1	0%	-	0%
ASIAN OR PACIFI	67	9%	109	13%	109	12%	122	14%	120	14%	115	13%
BLACK	27	4%	34	4%	36	4%	25	3%	16	2%	20	2%
HISPANIC	58	8%	82	10%	68	8%	64	8%	72	8%	83	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	58	8%	62	7%	72	8%	72	8%	123	14%	129	14%
WHITE	552	72%	574	67%	589	67%	568	67%	541	62%	572	62%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	5	1%	7	1%	6	1%	70	8%	210	24%	221	24%
Female Owned more than 50%	100	13%	123	14%	133	15%	134	16%	107	12%	107	12%
Male Owned	658	86%	732	85%	736	84%	648	76%	556	64%	591	64%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	730	79%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	70	8%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	117	13%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	2	0%
Veteran	42	6%	35	4%	42	5%	29	3%	25	3%	16	2%
Rural	112	15%	141	16%	149	17%	127	15%	155	18%	158	17%
Urban	651	85%	721	84%	726	83%	725	85%	718	82%	761	83%
Export	37	5%	34	4%	31	4%	13	2%	9	1%	6	1%
\$150K and Under	91	12%	79	9%	86	10%	89	10%	66	8%	69	8%
>\$150K - \$350K	248	33%	254	29%	233	27%	218	26%	236	27%	218	24%
>\$350K - \$2M	382	50%	473	55%	469	54%	485	57%	497	57%	543	59%
>\$2M	42	6%	56	6%	87	10%	60	7%	74	8%	89	10%

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