

	2014		2015		2016		2017		2018		2019			
All 7(A)	\$	-	\$	179,323,100	\$	141,589,000	\$	237,466,700	\$	266,323,000	\$	284,421,300		
Ethnicity														
All Minority	\$	-	\$	59,095,900	33%	\$	52,638,600	37%	\$	81,821,000	34%	\$	82,764,200	29%
AMERICAN INDIAN	\$	-	\$	2,785,300	2%	\$	283,000	0%	\$	118,000	0%	\$	1,059,600	0%
ASIAN OR PACIFI	\$	-	\$	35,852,900	20%	\$	38,929,300	27%	\$	58,286,500	25%	\$	60,148,900	21%
BLACK	\$	-	\$	2,321,200	1%	\$	3,312,100	2%	\$	3,759,600	2%	\$	7,935,000	3%
HISPANIC	\$	-	\$	18,136,500	10%	\$	10,114,200	7%	\$	19,656,900	8%	\$	16,756,300	5%
MULTI-GROUP	\$	-	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	-	\$	25,201,400	14%	\$	11,632,400	8%	\$	34,380,900	14%	\$	51,358,400	18%
WHITE	\$	-	\$	95,025,800	53%	\$	77,318,000	55%	\$	121,264,800	51%	\$	150,298,700	53%
Gender														
Not Reported	\$	-	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	-	\$	31,359,200	17%	\$	26,987,500	19%	\$	29,214,500	12%	\$	30,534,000	11%
Female Owned more than 50%	\$	-	\$	20,377,200	11%	\$	17,225,400	12%	\$	44,922,500	19%	\$	35,678,200	13%
Male Owned	\$	-	\$	127,586,700	71%	\$	97,376,100	69%	\$	163,329,700	69%	\$	201,956,600	71%
Business Age														
Existing or more than 2 years old	\$	-	\$	-	0%	\$	-	0%	\$	-	0%	\$	113,262,900	40%
New Business or 2 years or less	\$	-	\$	-	0%	\$	-	0%	\$	-	0%	\$	33,064,900	12%
Startup, Loan Funds will Open Business	\$	-	\$	-	0%	\$	-	0%	\$	-	0%	\$	58,617,000	21%
Change of Ownership	\$	-	\$	-	0%	\$	-	0%	\$	-	0%	\$	75,143,000	26%
Veteran	\$	-	\$	8,905,500	5%	\$	4,847,500	3%	\$	6,946,300	3%	\$	6,308,900	2%
Rural	\$	-	\$	30,352,000	17%	\$	28,006,000	20%	\$	41,530,600	17%	\$	32,843,200	12%
Urban	\$	-	\$	148,971,100	83%	\$	113,583,000	80%	\$	195,936,100	83%	\$	233,479,800	88%
Export	\$	-	\$	8,977,900	5%	\$	8,013,500	6%	\$	21,604,900	9%	\$	8,215,000	3%
CAPLine	\$	-	\$	4,501,000	3%	\$	2,835,000	2%	\$	3,350,000	1%	\$	4,546,000	2%
PLP	\$	-	\$	95,104,700	53%	\$	67,472,000	48%	\$	132,103,600	56%	\$	198,245,400	74%
Express	\$	-	\$	18,950,200	11%	\$	17,262,700	12%	\$	21,265,700	9%	\$	31,141,100	12%
\$150K and Under	\$	-	\$	20,049,300	11%	\$	18,634,700	13%	\$	21,253,300	9%	\$	30,525,800	11%
>\$150K - \$350K	\$	-	\$	23,074,000	13%	\$	18,642,800	13%	\$	23,825,900	10%	\$	36,748,600	14%
>\$350K - \$2M	\$	-	\$	82,800,300	46%	\$	83,412,500	59%	\$	113,108,300	48%	\$	113,659,500	43%
>\$2M	\$	-	\$	53,399,500	30%	\$	20,899,000	15%	\$	79,279,200	33%	\$	85,389,100	32%

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	2014		2015		2016		2017		2018		2019	
All 7(A)	-		524		492		601		826		592	
Ethnicity												
All Minority	-	-	110	21%	135	27%	159	26%	227	27%	169	29%
AMERICAN INDIAN	-	-	6	1%	2	0%	2	0%	7	1%	4	1%
ASIAN OR PACIFI	-	-	68	13%	60	12%	91	15%	115	14%	90	15%
BLACK	-	-	6	1%	24	5%	20	3%	39	5%	26	4%
HISPANIC	-	-	30	6%	49	10%	46	8%	66	8%	49	8%
MULTI-GROUP	-	-	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	-	-	64	12%	47	10%	77	13%	130	16%	98	17%
WHITE	-	-	350	67%	310	63%	365	61%	469	57%	325	55%
Gender												
Not Reported	-	-	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	-	-	84	16%	69	14%	77	13%	101	12%	95	16%
Female Owned more than 50%	-	-	89	17%	96	20%	112	19%	149	18%	106	18%
Male Owned	-	-	351	67%	327	66%	412	69%	576	70%	391	66%
Business Age												
Existing or more than 2 years old	-	-	-	0%	-	0%	-	0%	-	0%	287	48%
New Business or 2 years or less	-	-	-	0%	-	0%	-	0%	-	0%	107	18%
Startup, Loan Funds will Open Business	-	-	-	0%	-	0%	-	0%	-	0%	110	19%
Change of Ownership	-	-	-	0%	-	0%	-	0%	-	0%	84	14%
Veteran	-	-	21	4%	16	3%	26	4%	40	5%	25	4%
Rural	-	-	98	19%	79	16%	113	19%	129	16%	95	16%
Urban	-	-	426	81%	413	84%	488	81%	697	84%	497	84%
Export	-	-	9	2%	12	2%	18	3%	9	1%	17	3%
CAPLine	-	-	8	2%	5	1%	6	1%	6	1%	1	0%
PLP	-	-	117	22%	101	21%	142	24%	316	38%	291	49%
Express	-	-	261	50%	274	56%	308	51%	450	54%	219	37%
\$150K and Under	-	-	311	59%	326	66%	349	58%	519	63%	251	42%
>\$150K - \$350K	-	-	92	18%	71	14%	89	15%	138	17%	153	26%
>\$350K - \$2M	-	-	102	19%	88	18%	137	23%	141	17%	152	26%
>\$2M	-	-	19	4%	7	1%	26	4%	28	3%	36	6%

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	2014		2015		2016		2017		2018		2019						
All 504	\$	-	\$	64,814,000	\$	44,661,000	\$	37,633,000	\$	65,014,000	\$	105,201,000					
Ethnicity																	
All Minority	\$	-	\$	26,375,000	41%	\$	20,259,000	45%	\$	10,897,000	29%	\$	26,204,000	40%	\$	18,847,000	18%
AMERICAN INDIAN	\$	-	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
ASIAN OR PACIFI	\$	-	\$	13,176,000	20%	\$	9,443,000	21%	\$	6,681,000	18%	\$	15,758,000	24%	\$	10,506,000	10%
BLACK	\$	-	\$	8,563,000	13%	\$	8,349,000	19%	\$	1,168,000	3%	\$	225,000	0%	\$	4,619,000	4%
HISPANIC	\$	-	\$	4,636,000	7%	\$	2,467,000	6%	\$	3,048,000	8%	\$	10,221,000	16%	\$	3,722,000	4%
MULTI-GROUP	\$	-	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	-	\$	6,892,000	11%	\$	367,000	1%	\$	4,177,000	11%	\$	3,950,000	6%	\$	23,377,000	22%
WHITE	\$	-	\$	31,547,000	49%	\$	24,035,000	54%	\$	22,559,000	60%	\$	34,860,000	54%	\$	62,977,000	60%
Gender																	
Not Reported	\$	-	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	-	\$	285,000	0%	\$	503,000	1%	\$	3,105,000	8%	\$	9,261,000	14%	\$	22,267,000	21%
Female Owned more than 50%	\$	-	\$	2,486,000	4%	\$	7,567,000	17%	\$	4,329,000	12%	\$	7,581,000	12%	\$	7,001,000	7%
Male Owned	\$	-	\$	62,043,000	96%	\$	36,591,000	82%	\$	30,199,000	80%	\$	48,172,000	74%	\$	75,933,000	72%
Business Age																	
Existing or more than 2 years old	\$	-	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	86,766,000	82%
New Business or 2 years or less	\$	-	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	7,390,000	7%
Startup, Loan Funds will Open Business	\$	-	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	11,045,000	10%
Veteran	\$	-	\$	1,644,000	3%	\$	571,000	1%	\$	1,355,000	4%	\$	640,000	1%	\$	485,000	0%
Rural	\$	-	\$	6,002,000	9%	\$	4,572,000	10%	\$	7,253,000	19%	\$	7,110,000	11%	\$	8,648,000	8%
Urban	\$	-	\$	58,812,000	91%	\$	40,089,000	90%	\$	30,380,000	81%	\$	57,904,000	89%	\$	96,553,000	92%
Export	\$	-	\$	4,683,000	7%	\$	3,653,000	8%	\$	1,629,000	4%	\$	1,014,000	2%	\$	1,311,000	1%
\$150K and Under	\$	-	\$	509,000	1%	\$	1,027,000	2%	\$	641,000	2%	\$	1,003,000	2%	\$	1,032,000	1%
>\$150K - \$350K	\$	-	\$	5,304,000	8%	\$	2,954,000	7%	\$	2,284,000	6%	\$	7,021,000	11%	\$	6,232,000	6%
>\$350K - \$2M	\$	-	\$	31,025,000	48%	\$	22,444,000	50%	\$	24,932,000	66%	\$	37,506,000	58%	\$	69,925,000	66%
>\$2M	\$	-	\$	27,976,000	43%	\$	18,236,000	41%	\$	9,776,000	26%	\$	19,484,000	30%	\$	28,012,000	27%

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	2014		2015		2016		2017		2018		2019	
All 504	-		73		57		50		80		121	
Ethnicity												
All Minority	-	-	20	27%	18	32%	14	28%	26	33%	23	19%
AMERICAN INDIAN	-	-	-	0%	-	0%	-	0%	-	0%	-	0%
ASIAN OR PACIFI	-	-	11	15%	6	11%	6	12%	12	15%	11	9%
BLACK	-	-	4	5%	7	12%	1	2%	1	1%	4	3%
HISPANIC	-	-	5	7%	5	9%	7	14%	13	16%	8	7%
MULTI-GROUP	-	-	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	-	-	4	5%	2	4%	5	10%	6	8%	25	21%
WHITE	-	-	49	67%	37	65%	31	62%	48	60%	73	60%
Gender												
Not Reported	-	-	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	-	-	1	1%	1	2%	4	8%	15	19%	31	26%
Female Owned more than 50%	-	-	6	8%	10	18%	13	26%	11	14%	14	12%
Male Owned	-	-	66	90%	46	81%	33	66%	54	68%	76	63%
Business Age												
Existing or more than 2 years old	-	-	-	0%	-	0%	-	0%	-	0%	97	80%
New Business or 2 years or less	-	-	-	0%	-	0%	-	0%	-	0%	10	8%
Startup, Loan Funds will Open Business	-	-	-	0%	-	0%	-	0%	-	0%	14	12%
Veteran	-	-	2	3%	2	4%	2	4%	3	4%	1	1%
Rural	-	-	13	18%	6	11%	9	18%	13	16%	17	14%
Urban	-	-	60	82%	51	89%	41	82%	67	84%	104	86%
Export	-	-	3	4%	6	11%	1	2%	1	1%	3	2%
\$150K and Under	-	-	4	5%	9	16%	5	10%	8	10%	10	8%
>\$150K - \$350K	-	-	21	29%	12	21%	10	20%	27	34%	25	21%
>\$350K - \$2M	-	-	39	53%	29	51%	31	62%	39	49%	76	63%
>\$2M	-	-	9	12%	7	12%	4	8%	6	8%	10	8%

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