

	2013		2014		2015		2016		2017		2018							
<b>All 7(A)</b>	\$	13,270,663,500	\$	14,256,842,700	\$	17,800,289,400	\$	18,479,032,343	\$	19,865,056,300	\$	19,941,156,100						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	3,652,048,100	28%	\$	4,107,200,800	29%	\$	5,096,995,800	29%	\$	5,557,983,200	30%	\$	6,293,386,800	32%	\$	6,467,160,800	32%
AMERICAN INDIAN	\$	59,374,200	0%	\$	63,521,600	0%	\$	108,212,900	1%	\$	95,085,600	1%	\$	108,554,300	1%	\$	148,785,000	1%
ASIAN OR PACIFI	\$	2,725,922,700	21%	\$	3,033,803,500	21%	\$	3,626,775,700	20%	\$	4,050,161,400	22%	\$	4,568,258,100	23%	\$	4,562,051,800	23%
BLACK	\$	243,128,400	2%	\$	272,771,400	2%	\$	357,110,400	2%	\$	386,351,400	2%	\$	490,944,000	2%	\$	586,282,800	3%
HISPANIC	\$	623,622,800	5%	\$	737,104,300	5%	\$	1,004,896,800	6%	\$	1,026,384,800	6%	\$	1,122,052,400	6%	\$	1,170,041,200	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%
UNDETERMINED	\$	1,639,033,300	12%	\$	2,104,509,300	15%	\$	2,373,707,800	13%	\$	2,478,948,943	13%	\$	2,960,245,600	15%	\$	3,231,205,100	16%
WHITE	\$	7,979,582,100	60%	\$	8,045,132,600	56%	\$	10,329,585,800	58%	\$	10,442,100,200	57%	\$	10,611,423,900	53%	\$	10,242,790,200	51%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	2,121,552,500	16%	\$	2,418,449,000	17%	\$	2,961,166,100	17%	\$	2,952,062,000	16%	\$	3,088,067,700	16%	\$	3,060,204,100	15%
Female Owned more than 50%	\$	1,678,346,400	13%	\$	1,839,680,100	13%	\$	2,329,774,200	13%	\$	2,642,424,543	14%	\$	2,829,313,300	14%	\$	2,737,467,500	14%
Male Owned	\$	9,470,764,600	71%	\$	9,998,713,600	70%	\$	12,509,349,100	70%	\$	12,884,481,800	70%	\$	13,947,675,300	70%	\$	14,143,484,500	71%
<b>Veteran</b>	\$	474,804,900	4%	\$	456,542,200	3%	\$	904,038,100	5%	\$	856,977,500	5%	\$	776,417,000	4%	\$	753,942,600	4%
<b>EXISTING BUSINESS</b>	\$	9,744,168,900	73%	\$	10,022,928,900	70%	\$	11,816,692,800	66%	\$	11,931,984,600	65%	\$	12,731,763,300	64%	\$	6,067,111,400	30%
<b>NEW BUSINESS</b>	\$	3,513,150,900	26%	\$	4,174,715,400	29%	\$	5,925,104,800	33%	\$	6,479,212,500	35%	\$	7,071,918,100	36%	\$	13,781,740,200	69%
<b>Rural</b>	\$	2,303,410,000	17%	\$	2,443,174,600	17%	\$	3,119,310,500	18%	\$	3,275,454,400	18%	\$	3,317,421,700	17%	\$	3,250,008,400	16%
<b>Urban</b>	\$	10,967,253,500	83%	\$	11,813,668,100	83%	\$	14,680,978,900	82%	\$	15,203,577,943	82%	\$	16,547,634,600	83%	\$	16,691,147,700	84%
<b>Export</b>	\$	726,868,600	5%	\$	914,304,200	6%	\$	1,026,564,300	6%	\$	1,047,147,900	6%	\$	1,560,981,000	8%	\$	821,155,800	4%
<b>CAPLine</b>	\$	416,684,500	3%	\$	320,373,500	2%	\$	357,746,300	2%	\$	257,850,600	1%	\$	219,794,000	1%	\$	253,995,000	1%
<b>PLP</b>	\$	7,398,468,100	56%	\$	8,491,237,600	60%	\$	11,166,378,600	63%	\$	11,733,268,843	63%	\$	14,099,427,400	71%	\$	14,747,433,700	74%
<b>Express</b>	\$	1,287,466,000	10%	\$	1,462,536,400	10%	\$	1,732,312,600	10%	\$	1,716,711,200	9%	\$	1,657,227,200	8%	\$	1,581,593,400	8%
<b>\$150K and Under</b>	\$	1,120,563,100	8%	\$	1,420,361,400	10%	\$	1,762,989,800	10%	\$	1,783,340,643	10%	\$	1,788,800,700	9%	\$	1,696,852,100	9%
<b>&gt;\$150K - \$350K</b>	\$	1,733,239,900	13%	\$	1,692,442,600	12%	\$	2,025,074,100	11%	\$	2,136,123,000	12%	\$	2,168,696,900	11%	\$	2,180,318,200	11%
<b>&gt;\$350K - \$2M</b>	\$	6,787,205,300	51%	\$	7,017,997,100	49%	\$	8,606,972,500	48%	\$	8,685,740,700	47%	\$	9,142,062,300	46%	\$	8,774,401,700	44%
<b>&gt;\$2M</b>	\$	3,629,655,200	27%	\$	4,126,041,600	29%	\$	5,405,253,000	30%	\$	5,873,828,000	32%	\$	6,765,496,400	34%	\$	7,289,584,100	37%

All Activity illustrated above is as of 07/20 for each FY listed.

	2013		2014		2015		2016		2017		2018	
<b>All 7(A)</b>	<b>35,712</b>		<b>39,706</b>		<b>48,658</b>		<b>50,437</b>		<b>48,696</b>		<b>47,540</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>8,227</b>	<b>23%</b>	<b>9,374</b>	<b>24%</b>	<b>11,921</b>	<b>24%</b>	<b>13,120</b>	<b>26%</b>	<b>12,697</b>	<b>26%</b>	<b>12,647</b>	<b>27%</b>
AMERICAN INDIAN	262	1%	267	1%	355	1%	328	1%	349	1%	341	1%
ASIAN OR PACIFI	4,543	13%	5,062	13%	6,172	13%	6,593	13%	6,390	13%	6,203	13%
BLACK	853	2%	1,168	3%	1,594	3%	1,855	4%	1,943	4%	2,092	4%
HISPANIC	2,569	7%	2,877	7%	3,800	8%	4,344	9%	4,013	8%	4,011	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	2	0%	-	0%
UNDETERMINED	3,826	11%	4,977	13%	6,216	13%	6,003	12%	6,301	13%	6,599	14%
WHITE	23,659	66%	25,355	64%	30,521	63%	31,314	62%	29,698	61%	28,294	60%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	1	0%	-	0%	-	0%
Female Owned 50% or less	5,598	16%	6,167	16%	7,133	15%	7,034	14%	6,682	14%	6,396	13%
Female Owned more than 50%	5,873	16%	6,646	17%	8,583	18%	9,340	19%	8,854	18%	8,468	18%
Male Owned	24,241	68%	26,893	68%	32,942	68%	34,062	68%	33,160	68%	32,676	69%
<b>Veteran</b>	<b>1,749</b>	<b>5%</b>	<b>1,638</b>	<b>4%</b>	<b>2,378</b>	<b>5%</b>	<b>2,536</b>	<b>5%</b>	<b>2,595</b>	<b>5%</b>	<b>2,388</b>	<b>5%</b>
<b>EXISTING BUSINESS</b>	<b>24,564</b>	<b>69%</b>	<b>27,313</b>	<b>69%</b>	<b>32,233</b>	<b>66%</b>	<b>31,024</b>	<b>62%</b>	<b>30,653</b>	<b>63%</b>	<b>15,917</b>	<b>33%</b>
<b>NEW BUSINESS</b>	<b>11,122</b>	<b>31%</b>	<b>12,329</b>	<b>31%</b>	<b>16,338</b>	<b>34%</b>	<b>19,328</b>	<b>38%</b>	<b>17,979</b>	<b>37%</b>	<b>31,517</b>	<b>66%</b>
<b>Rural</b>	<b>6,713</b>	<b>19%</b>	<b>7,153</b>	<b>18%</b>	<b>8,540</b>	<b>18%</b>	<b>8,736</b>	<b>17%</b>	<b>8,269</b>	<b>17%</b>	<b>8,053</b>	<b>17%</b>
<b>Urban</b>	<b>28,999</b>	<b>81%</b>	<b>32,553</b>	<b>82%</b>	<b>40,118</b>	<b>82%</b>	<b>41,701</b>	<b>83%</b>	<b>40,427</b>	<b>83%</b>	<b>39,487</b>	<b>83%</b>
<b>Export</b>	<b>985</b>	<b>3%</b>	<b>1,208</b>	<b>3%</b>	<b>1,257</b>	<b>3%</b>	<b>1,291</b>	<b>3%</b>	<b>1,868</b>	<b>4%</b>	<b>710</b>	<b>1%</b>
<b>CAPLine</b>	<b>559</b>	<b>2%</b>	<b>439</b>	<b>1%</b>	<b>493</b>	<b>1%</b>	<b>364</b>	<b>1%</b>	<b>308</b>	<b>1%</b>	<b>277</b>	<b>1%</b>
<b>PLP</b>	<b>9,804</b>	<b>27%</b>	<b>9,287</b>	<b>23%</b>	<b>12,334</b>	<b>25%</b>	<b>13,114</b>	<b>26%</b>	<b>19,052</b>	<b>39%</b>	<b>20,602</b>	<b>43%</b>
<b>Express</b>	<b>17,134</b>	<b>48%</b>	<b>20,436</b>	<b>51%</b>	<b>25,059</b>	<b>52%</b>	<b>26,193</b>	<b>52%</b>	<b>23,011</b>	<b>47%</b>	<b>22,234</b>	<b>47%</b>
<b>\$150K and Under</b>	<b>19,635</b>	<b>55%</b>	<b>23,600</b>	<b>59%</b>	<b>29,044</b>	<b>60%</b>	<b>30,405</b>	<b>60%</b>	<b>27,714</b>	<b>57%</b>	<b>26,769</b>	<b>56%</b>
<b>&gt;\$150K - \$350K</b>	<b>6,873</b>	<b>19%</b>	<b>6,549</b>	<b>16%</b>	<b>7,812</b>	<b>16%</b>	<b>8,093</b>	<b>16%</b>	<b>8,222</b>	<b>17%</b>	<b>8,310</b>	<b>17%</b>
<b>&gt;\$350K - \$2M</b>	<b>8,038</b>	<b>23%</b>	<b>8,194</b>	<b>21%</b>	<b>10,030</b>	<b>21%</b>	<b>10,035</b>	<b>20%</b>	<b>10,621</b>	<b>22%</b>	<b>10,169</b>	<b>21%</b>
<b>&gt;\$2M</b>	<b>1,166</b>	<b>3%</b>	<b>1,363</b>	<b>3%</b>	<b>1,772</b>	<b>4%</b>	<b>1,904</b>	<b>4%</b>	<b>2,139</b>	<b>4%</b>	<b>2,292</b>	<b>5%</b>

All Activity illustrated above is as of 07/20 for each FY listed.

	2013		2014		2015		2016		2017		2018							
<b>All 504</b>	\$	<b>4,075,892,000</b>	\$	<b>3,102,365,000</b>	\$	<b>3,331,754,000</b>	\$	<b>3,604,616,000</b>	\$	<b>4,090,404,000</b>	\$	<b>3,660,732,000</b>						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	<b>1,052,689,000</b>	26%	\$	<b>826,451,000</b>	27%	\$	<b>931,841,000</b>	28%	\$	<b>1,047,831,000</b>	29%	\$	<b>1,183,777,000</b>	29%	\$	<b>1,052,713,000</b>	29%
AMERICAN INDIAN	\$	8,574,000	0%	\$	6,401,000	0%	\$	7,814,000	0%	\$	1,918,000	0%	\$	3,488,000	0%			
ASIAN OR PACIFI	\$	754,591,000	19%	\$	526,314,000	17%	\$	593,702,000	18%	\$	697,517,000	19%	\$	877,460,000	21%	\$	761,585,000	21%
BLACK	\$	122,135,000	3%	\$	112,017,000	4%	\$	115,257,000	3%	\$	113,654,000	3%	\$	85,746,000	2%	\$	54,631,000	1%
HISPANIC	\$	167,389,000	4%	\$	181,719,000	6%	\$	215,068,000	6%	\$	225,320,000	6%	\$	218,653,000	5%	\$	233,009,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	289,067,000	7%	\$	243,595,000	8%	\$	277,774,000	8%	\$	312,676,000	9%	\$	415,894,000	10%	\$	585,567,000	16%
WHITE	\$	2,734,136,000	67%	\$	2,032,319,000	66%	\$	2,122,139,000	64%	\$	2,244,109,000	62%	\$	2,490,733,000	61%	\$	2,022,452,000	55%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	19,938,000	0%	\$	10,851,000	0%	\$	22,265,000	1%	\$	42,785,000	1%	\$	300,505,000	7%	\$	791,417,000	22%
Female Owned more than 50%	\$	525,047,000	13%	\$	385,016,000	12%	\$	447,427,000	13%	\$	454,276,000	13%	\$	426,034,000	10%	\$	341,032,000	9%
Male Owned	\$	3,530,907,000	87%	\$	2,706,498,000	87%	\$	2,862,062,000	86%	\$	3,107,555,000	86%	\$	3,363,865,000	82%	\$	2,528,283,000	69%
<b>Veteran</b>	\$	171,134,000	4%	\$	121,755,000	4%	\$	100,263,000	3%	\$	118,157,000	3%	\$	114,824,000	3%	\$	71,322,000	2%
<b>EXISTING BUSINESS</b>	\$	3,526,158,000	87%	\$	2,561,561,000	83%	\$	2,746,458,000	82%	\$	3,082,853,000	86%	\$	3,453,902,000	84%	\$	1,228,872,000	34%
<b>NEW BUSINESS</b>	\$	549,734,000	13%	\$	540,804,000	17%	\$	585,296,000	18%	\$	521,763,000	14%	\$	636,502,000	16%	\$	2,424,968,000	66%
<b>Rural</b>	\$	512,458,000	13%	\$	411,017,000	13%	\$	407,686,000	12%	\$	433,508,000	12%	\$	493,222,000	12%	\$	489,622,000	13%
<b>Urban</b>	\$	3,563,434,000	87%	\$	2,691,348,000	87%	\$	2,924,068,000	88%	\$	3,171,108,000	88%	\$	3,597,182,000	88%	\$	3,171,110,000	87%
<b>Export</b>	\$	106,131,000	3%	\$	136,531,000	4%	\$	174,381,000	5%	\$	172,928,000	5%	\$	58,274,000	1%	\$	59,214,000	2%
<b>\$150K and Under</b>	\$	72,703,000	2%	\$	52,612,000	2%	\$	46,970,000	1%	\$	46,681,000	1%	\$	52,099,000	1%	\$	43,349,000	1%
<b>&gt;\$150K - \$350K</b>	\$	454,511,000	11%	\$	324,097,000	10%	\$	327,650,000	10%	\$	304,748,000	8%	\$	343,001,000	8%	\$	320,911,000	9%
<b>&gt;\$350K - \$2M</b>	\$	2,481,906,000	61%	\$	1,874,530,000	60%	\$	1,998,998,000	60%	\$	2,019,745,000	56%	\$	2,292,710,000	56%	\$	2,029,265,000	55%
<b>&gt;\$2M</b>	\$	1,066,772,000	26%	\$	851,126,000	27%	\$	958,136,000	29%	\$	1,233,442,000	34%	\$	1,402,594,000	34%	\$	1,267,207,000	35%

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	2013		2014		2015		2016		2017		2018	
<b>All 504</b>	<b>6,082</b>		<b>4,413</b>		<b>4,569</b>		<b>4,537</b>		<b>5,061</b>		<b>4,553</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>1,379</b>	<b>23%</b>	<b>984</b>	<b>22%</b>	<b>1,057</b>	<b>23%</b>	<b>1,070</b>	<b>24%</b>	<b>1,183</b>	<b>23%</b>	<b>1,063</b>	<b>23%</b>
AMERICAN INDIAN	11	0%	10	0%	12	0%	14	0%	6	0%	12	0%
ASIAN OR PACIFI	803	13%	487	11%	552	12%	553	12%	700	14%	585	13%
BLACK	191	3%	162	4%	156	3%	152	3%	113	2%	94	2%
HISPANIC	374	6%	325	7%	337	7%	351	8%	364	7%	372	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	385	6%	317	7%	330	7%	361	8%	417	8%	593	13%
WHITE	4,318	71%	3,112	71%	3,182	70%	3,106	68%	3,461	68%	2,897	64%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	38	1%	18	0%	30	1%	40	1%	455	9%	1,145	25%
Female Owned more than 50%	946	16%	684	15%	730	16%	751	17%	732	14%	561	12%
Male Owned	5,098	84%	3,711	84%	3,809	83%	3,746	83%	3,874	77%	2,847	63%
<b>Veteran</b>	306	5%	195	4%	176	4%	194	4%	173	3%	129	3%
<b>EXISTING BUSINESS</b>	5,396	89%	3,765	85%	3,868	85%	3,994	88%	4,363	86%	1,556	34%
<b>NEW BUSINESS</b>	686	11%	648	15%	701	15%	543	12%	698	14%	2,991	66%
<b>Rural</b>	892	15%	663	15%	680	15%	713	16%	808	16%	783	17%
<b>Urban</b>	5,190	85%	3,750	85%	3,889	85%	3,824	84%	4,253	84%	3,770	83%
<b>Export</b>	129	2%	137	3%	176	4%	146	3%	45	1%	55	1%
<b>\$150K and Under</b>	668	11%	470	11%	424	9%	433	10%	460	9%	383	8%
<b>&gt;\$150K - \$350K</b>	1,874	31%	1,336	30%	1,326	29%	1,232	27%	1,393	28%	1,294	28%
<b>&gt;\$350K - \$2M</b>	3,196	53%	2,336	53%	2,503	55%	2,481	55%	2,762	55%	2,474	54%
<b>&gt;\$2M</b>	344	6%	271	6%	316	7%	391	9%	446	9%	402	9%

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