

	2012			2013			2014			2015			2016			2017		
All 7(A)	\$	10,391,153,600		\$	12,084,329,000		\$	12,789,154,600		\$	15,379,085,300		\$	16,767,692,043		\$	18,063,891,100	
Ethnicity																		
All Minority	\$	2,629,974,500	25%	\$	3,273,276,400	27%	\$	3,676,742,800	29%	\$	4,337,202,200	28%	\$	5,022,108,900	30%	\$	5,642,403,300	31%
AMERICAN INDIAN	\$	51,050,900	0%	\$	56,427,100	0%	\$	49,224,300	0%	\$	90,404,500	1%	\$	88,822,300	1%	\$	96,078,100	1%
ASIAN OR PACIFI	\$	1,919,458,800	18%	\$	2,438,737,200	20%	\$	2,716,871,100	21%	\$	3,074,444,800	20%	\$	3,662,087,000	22%	\$	4,107,713,400	23%
BLACK	\$	163,162,000	2%	\$	221,421,000	2%	\$	248,340,300	2%	\$	298,005,500	2%	\$	341,626,100	2%	\$	432,704,300	2%
HISPANIC	\$	496,302,800	5%	\$	556,691,100	5%	\$	662,307,100	5%	\$	874,347,400	6%	\$	929,573,500	6%	\$	1,002,329,500	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%
UNDETERMINED	\$	1,075,691,700	10%	\$	1,474,420,500	12%	\$	1,900,928,300	15%	\$	2,018,874,800	13%	\$	2,245,115,843	13%	\$	2,711,861,800	15%
WHITE	\$	6,685,487,400	64%	\$	7,336,632,100	61%	\$	7,211,483,500	56%	\$	9,023,008,300	59%	\$	9,500,467,300	57%	\$	9,709,626,000	54%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%
Female Owned 50% or less	\$	1,731,053,100	17%	\$	1,954,103,400	16%	\$	2,177,749,300	17%	\$	2,560,823,100	17%	\$	2,649,636,100	16%	\$	2,804,151,000	16%
Female Owned more than 50%	\$	1,279,662,400	12%	\$	1,537,643,800	13%	\$	1,644,146,100	13%	\$	2,012,576,500	13%	\$	2,417,641,743	14%	\$	2,575,658,800	14%
Male Owned	\$	7,380,438,100	71%	\$	8,592,581,800	71%	\$	8,967,259,200	70%	\$	10,805,685,700	70%	\$	11,700,350,200	70%	\$	12,684,081,300	70%
Veteran	\$	425,110,000	4%	\$	438,829,800	4%	\$	402,646,600	3%	\$	801,462,400	5%	\$	790,783,200	5%	\$	716,233,100	4%
EXISTING BUSINESS	\$	7,613,659,700	73%	\$	8,888,759,000	74%	\$	9,058,213,300	71%	\$	10,230,859,700	67%	\$	10,821,204,600	65%	\$	11,557,493,400	64%
NEW BUSINESS	\$	2,766,670,200	27%	\$	3,183,581,300	26%	\$	3,677,138,900	29%	\$	5,098,801,800	33%	\$	5,884,882,300	35%	\$	6,453,357,800	36%
Rural	\$	1,657,534,200	16%	\$	1,850,171,500	15%	\$	2,101,981,700	16%	\$	2,535,140,600	16%	\$	2,643,964,043	16%	\$	2,463,276,600	14%
Urban	\$	8,733,619,400	84%	\$	10,234,157,500	85%	\$	10,687,172,900	84%	\$	12,843,944,700	84%	\$	14,123,728,000	84%	\$	15,600,614,500	86%
Export	\$	352,028,300	3%	\$	649,720,700	5%	\$	829,662,500	6%	\$	905,910,900	6%	\$	985,262,000	6%	\$	1,571,043,200	9%
CAPLine	\$	275,488,700	3%	\$	397,653,100	3%	\$	288,678,500	2%	\$	315,182,200	2%	\$	225,840,600	1%	\$	197,159,000	1%
PLP	\$	5,592,892,200	54%	\$	6,715,845,600	56%	\$	7,587,197,600	59%	\$	9,509,397,500	62%	\$	10,649,688,343	64%	\$	12,773,110,500	71%
Express	\$	1,273,776,700	12%	\$	1,165,042,800	10%	\$	1,307,276,500	10%	\$	1,546,502,700	10%	\$	1,560,797,800	9%	\$	1,497,103,700	8%
\$150K and Under	\$	1,043,736,600	10%	\$	1,010,917,000	8%	\$	1,268,772,600	10%	\$	1,576,625,700	10%	\$	1,626,535,243	10%	\$	1,616,388,300	9%
>\$150K - \$350K	\$	1,470,752,300	14%	\$	1,563,691,500	13%	\$	1,511,163,200	12%	\$	1,786,207,300	12%	\$	1,941,346,700	12%	\$	1,968,079,800	11%
>\$350K - \$2M	\$	5,343,485,900	51%	\$	6,203,589,700	51%	\$	6,336,133,300	50%	\$	7,347,443,000	48%	\$	7,879,844,300	47%	\$	8,261,874,600	46%
>\$2M	\$	2,533,178,800	24%	\$	3,306,130,800	27%	\$	3,673,085,500	29%	\$	4,668,809,300	30%	\$	5,319,965,800	32%	\$	6,217,548,400	34%

All Activity illustrated above is as of 06/23 for each FY listed.

	2012		2013		2014		2015		2016		2017	
<b>All 7(A)</b>	<b>31,829</b>		<b>32,361</b>		<b>35,618</b>		<b>43,013</b>		<b>45,948</b>		<b>44,115</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>6,963</b>	<b>22%</b>	<b>7,365</b>	<b>23%</b>	<b>8,388</b>	<b>24%</b>	<b>10,318</b>	<b>24%</b>	<b>11,890</b>	<b>26%</b>	<b>11,351</b>	<b>26%</b>
AMERICAN INDIAN	285	1%	240	1%	243	1%	311	1%	306	1%	310	1%
ASIAN OR PACIFI	3,650	11%	4,067	13%	4,521	13%	5,380	13%	5,985	13%	5,724	13%
BLACK	801	3%	770	2%	1,041	3%	1,361	3%	1,672	4%	1,740	4%
HISPANIC	2,227	7%	2,288	7%	2,583	7%	3,266	8%	3,927	9%	3,575	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	2	0%
UNDETERMINED	2,925	9%	3,443	11%	4,446	12%	5,517	13%	5,478	12%	5,937	13%
WHITE	21,941	69%	21,553	67%	22,784	64%	27,178	63%	28,580	62%	26,827	61%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	1	0%	-	0%
Female Owned 50% or less	4,961	16%	5,115	16%	5,566	16%	6,301	15%	6,365	14%	6,043	14%
Female Owned more than 50%	5,112	16%	5,275	16%	5,888	17%	7,563	18%	8,499	18%	7,949	18%
Male Owned	21,756	68%	21,971	68%	24,164	68%	29,149	68%	31,083	68%	30,123	68%
<b>Veteran</b>	<b>1,638</b>	<b>5%</b>	<b>1,607</b>	<b>5%</b>	<b>1,488</b>	<b>4%</b>	<b>2,090</b>	<b>5%</b>	<b>2,323</b>	<b>5%</b>	<b>2,351</b>	<b>5%</b>
<b>EXISTING BUSINESS</b>	<b>22,122</b>	<b>70%</b>	<b>22,283</b>	<b>69%</b>	<b>24,606</b>	<b>69%</b>	<b>28,681</b>	<b>67%</b>	<b>28,223</b>	<b>61%</b>	<b>27,731</b>	<b>63%</b>
<b>NEW BUSINESS</b>	<b>9,696</b>	<b>30%</b>	<b>10,054</b>	<b>31%</b>	<b>10,954</b>	<b>31%</b>	<b>14,253</b>	<b>33%</b>	<b>17,645</b>	<b>38%</b>	<b>16,324</b>	<b>37%</b>
<b>Rural</b>	<b>4,227</b>	<b>13%</b>	<b>4,826</b>	<b>15%</b>	<b>5,795</b>	<b>16%</b>	<b>6,855</b>	<b>16%</b>	<b>7,438</b>	<b>16%</b>	<b>6,647</b>	<b>15%</b>
<b>Urban</b>	<b>27,602</b>	<b>87%</b>	<b>27,535</b>	<b>85%</b>	<b>29,823</b>	<b>84%</b>	<b>36,158</b>	<b>84%</b>	<b>38,510</b>	<b>84%</b>	<b>37,468</b>	<b>85%</b>
<b>Export</b>	<b>610</b>	<b>2%</b>	<b>895</b>	<b>3%</b>	<b>1,108</b>	<b>3%</b>	<b>1,146</b>	<b>3%</b>	<b>1,208</b>	<b>3%</b>	<b>1,882</b>	<b>4%</b>
<b>CAPLine</b>	<b>367</b>	<b>1%</b>	<b>519</b>	<b>2%</b>	<b>400</b>	<b>1%</b>	<b>432</b>	<b>1%</b>	<b>328</b>	<b>1%</b>	<b>277</b>	<b>1%</b>
<b>PLP</b>	<b>8,638</b>	<b>27%</b>	<b>8,908</b>	<b>28%</b>	<b>8,322</b>	<b>23%</b>	<b>10,591</b>	<b>25%</b>	<b>11,913</b>	<b>26%</b>	<b>17,148</b>	<b>39%</b>
<b>Express</b>	<b>16,972</b>	<b>53%</b>	<b>15,497</b>	<b>48%</b>	<b>18,324</b>	<b>51%</b>	<b>22,439</b>	<b>52%</b>	<b>23,900</b>	<b>52%</b>	<b>20,788</b>	<b>47%</b>
<b>\$150K and Under</b>	<b>18,747</b>	<b>59%</b>	<b>17,767</b>	<b>55%</b>	<b>21,182</b>	<b>59%</b>	<b>26,000</b>	<b>60%</b>	<b>27,772</b>	<b>60%</b>	<b>25,077</b>	<b>57%</b>
<b>&gt;\$150K - \$350K</b>	<b>5,823</b>	<b>18%</b>	<b>6,199</b>	<b>19%</b>	<b>5,853</b>	<b>16%</b>	<b>6,900</b>	<b>16%</b>	<b>7,345</b>	<b>16%</b>	<b>7,460</b>	<b>17%</b>
<b>&gt;\$350K - \$2M</b>	<b>6,429</b>	<b>20%</b>	<b>7,334</b>	<b>23%</b>	<b>7,378</b>	<b>21%</b>	<b>8,585</b>	<b>20%</b>	<b>9,112</b>	<b>20%</b>	<b>9,608</b>	<b>22%</b>
<b>&gt;\$2M</b>	<b>830</b>	<b>3%</b>	<b>1,061</b>	<b>3%</b>	<b>1,205</b>	<b>3%</b>	<b>1,528</b>	<b>4%</b>	<b>1,719</b>	<b>4%</b>	<b>1,970</b>	<b>4%</b>

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	2012		2013		2014		2015		2016		2017				
All 504	\$	4,280,852,000	\$	3,654,689,000	\$	2,829,224,000	\$	3,025,925,000	\$	3,237,959,000	\$	3,761,697,000			
Ethnicity															
All Minority	\$	923,499,000	22%	\$	898,674,000	25%	\$	722,901,000	26%	\$	890,862,000	28%	\$	1,067,709,000	28%
AMERICAN INDIAN	\$	7,471,000	0%	\$	8,703,000	0%	\$	6,401,000	0%	\$	9,263,000	0%	\$	2,549,000	0%
ASIAN OR PACIFI	\$	656,720,000	15%	\$	682,506,000	19%	\$	514,066,000	18%	\$	630,841,000	19%	\$	810,227,000	22%
BLACK	\$	67,279,000	2%	\$	55,182,000	2%	\$	39,245,000	1%	\$	42,659,000	1%	\$	63,170,000	2%
HISPANIC	\$	192,029,000	4%	\$	152,283,000	4%	\$	163,189,000	6%	\$	203,515,000	7%	\$	191,763,000	5%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	265,651,000	6%	\$	261,880,000	7%	\$	223,864,000	8%	\$	280,385,000	9%	\$	336,363,000	9%
WHITE	\$	3,091,702,000	72%	\$	2,494,135,000	68%	\$	1,882,459,000	67%	\$	2,066,712,000	64%	\$	2,357,625,000	63%
Gender															
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	19,210,000	0%	\$	17,258,000	0%	\$	8,801,000	0%	\$	9,232,000	0%	\$	154,155,000	4%
Female Owned more than 50%	\$	483,029,000	11%	\$	476,101,000	13%	\$	350,219,000	12%	\$	428,747,000	13%	\$	407,040,000	11%
Male Owned	\$	3,778,613,000	88%	\$	3,161,330,000	87%	\$	2,470,204,000	87%	\$	2,799,980,000	86%	\$	3,200,502,000	85%
Veteran	\$	215,773,000	5%	\$	162,328,000	4%	\$	107,478,000	4%	\$	104,900,000	3%	\$	130,178,000	3%
EXISTING BUSINESS	\$	3,769,140,000	88%	\$	3,149,620,000	86%	\$	2,326,883,000	82%	\$	2,499,138,000	83%	\$	2,757,719,000	85%
NEW BUSINESS	\$	511,712,000	12%	\$	505,069,000	14%	\$	502,341,000	18%	\$	526,787,000	17%	\$	480,240,000	15%
Rural	\$	1,001,294,000	23%	\$	767,692,000	21%	\$	623,316,000	22%	\$	666,354,000	22%	\$	633,629,000	20%
Urban	\$	3,279,558,000	77%	\$	2,886,997,000	79%	\$	2,205,908,000	78%	\$	2,359,571,000	78%	\$	2,604,330,000	80%
Export	\$	106,760,000	2%	\$	102,484,000	3%	\$	132,997,000	5%	\$	149,824,000	5%	\$	57,120,000	2%
\$150K and Under	\$	72,527,000	2%	\$	65,498,000	2%	\$	47,938,000	2%	\$	43,541,000	1%	\$	47,871,000	1%
>\$150K - \$350K	\$	468,212,000	11%	\$	405,786,000	11%	\$	295,101,000	10%	\$	298,996,000	10%	\$	307,789,000	8%
>\$350K - \$2M	\$	2,610,669,000	61%	\$	2,228,383,000	61%	\$	1,707,296,000	60%	\$	1,829,964,000	60%	\$	2,101,752,000	56%
>\$2M	\$	1,129,444,000	26%	\$	955,022,000	26%	\$	778,889,000	28%	\$	853,424,000	28%	\$	1,304,285,000	35%

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	2012		2013		2014		2015		2016		2017	
<b>All 504</b>	<b>6,273</b>		<b>5,466</b>		<b>4,027</b>		<b>4,164</b>		<b>4,049</b>		<b>4,622</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>1,233</b>	<b>20%</b>	<b>1,177</b>	<b>22%</b>	<b>845</b>	<b>21%</b>	<b>900</b>	<b>22%</b>	<b>877</b>	<b>22%</b>	<b>1,054</b>	<b>23%</b>
AMERICAN INDIAN	15	0%	12	0%	10	0%	12	0%	11	0%	7	0%
ASIAN OR PACIFI	734	12%	727	13%	459	11%	504	12%	489	12%	637	14%
BLACK	120	2%	95	2%	75	2%	67	2%	59	1%	89	2%
HISPANIC	364	6%	343	6%	301	7%	317	8%	318	8%	321	7%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	334	5%	346	6%	281	7%	310	7%	323	8%	346	7%
WHITE	4,706	75%	3,943	72%	2,901	72%	2,954	71%	2,849	70%	3,222	70%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	31	0%	31	1%	9	0%	18	0%	10	0%	242	5%
Female Owned more than 50%	865	14%	864	16%	640	16%	676	16%	697	17%	679	15%
Male Owned	5,377	86%	4,571	84%	3,378	84%	3,470	83%	3,342	83%	3,701	80%
<b>Veteran</b>	319	5%	284	5%	181	4%	160	4%	172	4%	185	4%
<b>EXISTING BUSINESS</b>	5,582	89%	4,851	89%	3,435	85%	3,516	84%	3,557	88%	4,008	87%
<b>NEW BUSINESS</b>	691	11%	615	11%	592	15%	648	16%	492	12%	614	13%
<b>Rural</b>	1,675	27%	1,304	24%	995	25%	1,037	25%	992	24%	1,213	26%
<b>Urban</b>	4,598	73%	4,162	76%	3,032	75%	3,127	75%	3,057	76%	3,409	74%
<b>Export</b>	132	2%	123	2%	133	3%	163	4%	131	3%	45	1%
<b>\$150K and Under</b>	667	11%	604	11%	430	11%	393	9%	390	10%	421	9%
<b>&gt;\$150K - \$350K</b>	1,880	30%	1,673	31%	1,217	30%	1,210	29%	1,102	27%	1,248	27%
<b>&gt;\$350K - \$2M</b>	3,355	53%	2,880	53%	2,132	53%	2,281	55%	2,207	55%	2,539	55%
<b>&gt;\$2M</b>	371	6%	309	6%	248	6%	280	7%	350	9%	414	9%

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