

	2012			2013			2014			2015			2016			2017		
All 7(A)	\$	13,288,635,100		\$	15,053,786,200		\$	16,554,808,800		\$	21,168,518,900		\$	21,012,646,743		\$	22,503,722,600	
Ethnicity																		
All Minority	\$	3,394,295,500	26%	\$	4,179,650,600	28%	\$	4,791,121,300	29%	\$	6,085,267,300	29%	\$	6,362,455,300	30%	\$	7,195,668,800	32%
AMERICAN INDIAN	\$	68,978,800	1%	\$	68,208,000	0%	\$	76,567,700	0%	\$	128,884,800	1%	\$	103,388,400	0%	\$	126,893,000	1%
ASIAN OR PACIFI	\$	2,481,645,100	19%	\$	3,116,551,500	21%	\$	3,542,403,300	21%	\$	4,335,824,300	20%	\$	4,648,249,900	22%	\$	5,235,446,100	23%
BLACK	\$	212,286,000	2%	\$	273,948,800	2%	\$	313,421,800	2%	\$	433,107,800	2%	\$	455,932,100	2%	\$	557,605,400	2%
HISPANIC	\$	631,385,600	5%	\$	720,942,300	5%	\$	858,728,500	5%	\$	1,187,450,400	6%	\$	1,154,884,900	5%	\$	1,272,146,300	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%
UNDETERMINED	\$	1,346,623,500	10%	\$	1,846,791,500	12%	\$	2,441,347,400	15%	\$	2,908,544,500	14%	\$	2,797,078,943	13%	\$	3,382,699,800	15%
WHITE	\$	8,547,716,100	64%	\$	9,027,344,100	60%	\$	9,322,340,100	56%	\$	12,174,707,100	58%	\$	11,853,112,500	56%	\$	11,925,354,000	53%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%
Female Owned 50% or less	\$	2,249,925,300	17%	\$	2,452,000,600	16%	\$	2,832,404,400	17%	\$	3,499,417,200	17%	\$	3,368,441,200	16%	\$	3,480,114,000	15%
Female Owned more than 50%	\$	1,620,184,800	12%	\$	1,948,111,400	13%	\$	2,148,728,900	13%	\$	2,762,673,900	13%	\$	2,978,202,743	14%	\$	3,189,277,000	14%
Male Owned	\$	9,418,525,000	71%	\$	10,653,674,200	71%	\$	11,573,675,500	70%	\$	14,906,427,800	70%	\$	14,665,938,800	70%	\$	15,834,331,600	70%
Veteran	\$	533,974,000	4%	\$	523,536,900	3%	\$	533,606,300	3%	\$	1,102,752,200	5%	\$	1,002,344,200	5%	\$	884,065,300	4%
EXISTING BUSINESS	\$	9,695,815,100	73%	\$	10,991,389,300	73%	\$	11,524,160,700	70%	\$	13,970,369,700	66%	\$	13,587,242,000	65%	\$	14,380,609,100	64%
NEW BUSINESS	\$	3,578,682,900	27%	\$	4,047,590,700	27%	\$	4,960,896,700	30%	\$	7,127,664,900	34%	\$	7,350,957,900	35%	\$	8,048,711,000	36%
Rural	\$	2,084,158,300	16%	\$	2,401,097,900	16%	\$	2,693,058,300	16%	\$	3,417,758,900	16%	\$	3,290,092,743	16%	\$	2,989,213,900	13%
Urban	\$	11,204,476,800	84%	\$	12,652,688,300	84%	\$	13,861,750,500	84%	\$	17,750,760,000	84%	\$	17,722,554,000	84%	\$	19,514,508,700	87%
Export	\$	486,743,600	4%	\$	863,265,500	6%	\$	1,043,738,400	6%	\$	1,150,224,500	5%	\$	1,186,576,600	6%	\$	1,695,854,400	8%
CAPLine	\$	375,585,200	3%	\$	454,440,400	3%	\$	371,485,000	2%	\$	408,830,500	2%	\$	289,234,800	1%	\$	238,161,900	1%
PLP	\$	7,146,036,400	54%	\$	8,380,138,200	56%	\$	9,877,787,600	60%	\$	13,569,093,700	64%	\$	13,400,288,443	64%	\$	16,021,821,300	71%
Express	\$	1,576,269,300	12%	\$	1,436,927,600	10%	\$	1,677,735,300	10%	\$	1,971,727,800	9%	\$	1,929,733,200	9%	\$	1,875,006,700	8%
\$150K and Under	\$	1,297,881,500	10%	\$	1,265,222,300	8%	\$	1,636,037,400	10%	\$	2,043,783,500	10%	\$	2,011,662,243	10%	\$	2,041,900,000	9%
>\$150K - \$350K	\$	1,857,720,100	14%	\$	1,954,477,700	13%	\$	1,949,906,000	12%	\$	2,364,848,500	11%	\$	2,420,746,700	12%	\$	2,446,150,700	11%
>\$350K - \$2M	\$	6,866,058,500	52%	\$	7,686,455,600	51%	\$	8,112,316,900	49%	\$	10,265,626,500	48%	\$	9,834,803,300	47%	\$	10,307,888,300	46%
>\$2M	\$	3,266,975,000	25%	\$	4,147,630,600	28%	\$	4,856,548,500	29%	\$	6,494,260,400	31%	\$	6,745,434,500	32%	\$	7,707,783,600	34%

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	2012		2013		2014		2015		2016		2017	
All 7(A)	39,744		40,262		45,650		56,731		56,840		55,335	
Ethnicity												
All Minority	8,875	22%	9,413	23%	10,849	24%	13,944	25%	14,815	26%	14,561	26%
AMERICAN INDIAN	366	1%	300	1%	323	1%	410	1%	365	1%	399	1%
ASIAN OR PACIFI	4,715	12%	5,220	13%	5,829	13%	7,196	13%	7,415	13%	7,313	13%
BLACK	1,007	3%	961	2%	1,344	3%	1,864	3%	2,109	4%	2,214	4%
HISPANIC	2,787	7%	2,932	7%	3,353	7%	4,474	8%	4,926	9%	4,633	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	2	0%
UNDETERMINED	3,625	9%	4,320	11%	5,760	13%	7,349	13%	6,743	12%	7,247	13%
WHITE	27,244	69%	26,529	66%	29,041	64%	35,438	62%	35,282	62%	33,527	61%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	1	0%	-	0%
Female Owned 50% or less	6,310	16%	6,359	16%	7,054	15%	8,299	15%	7,982	14%	7,565	14%
Female Owned more than 50%	6,400	16%	6,682	17%	7,674	17%	10,104	18%	10,546	19%	10,024	18%
Male Owned	27,034	68%	27,221	68%	30,922	68%	38,328	68%	38,311	67%	37,746	68%
Veteran	2,032	5%	1,965	5%	1,882	4%	2,788	5%	2,885	5%	2,918	5%
EXISTING BUSINESS	27,467	69%	27,659	69%	31,333	69%	37,263	66%	34,959	62%	34,892	63%
NEW BUSINESS	12,258	31%	12,575	31%	14,242	31%	19,371	34%	21,786	38%	20,369	37%
Rural	5,184	13%	6,209	15%	7,199	16%	9,025	16%	9,044	16%	8,080	15%
Urban	34,560	87%	34,053	85%	38,451	84%	47,706	84%	47,796	84%	47,255	85%
Export	748	2%	1,133	3%	1,373	3%	1,476	3%	1,453	3%	2,002	4%
CAPLine	490	1%	618	2%	505	1%	571	1%	421	1%	327	1%
PLP	10,906	27%	11,113	28%	10,745	24%	14,852	26%	14,934	26%	21,816	39%
Express	20,825	52%	19,194	48%	23,425	51%	28,701	51%	29,307	52%	26,247	47%
\$150K and Under	23,096	58%	22,079	55%	27,060	59%	33,584	59%	34,122	60%	31,666	57%
>\$150K - \$350K	7,353	19%	7,752	19%	7,527	16%	9,101	16%	9,153	16%	9,262	17%
>\$350K - \$2M	8,232	21%	9,098	23%	9,469	21%	11,914	21%	11,375	20%	11,974	22%
>\$2M	1,063	3%	1,333	3%	1,594	3%	2,132	4%	2,190	4%	2,433	4%

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	2012		2013		2014		2015		2016		2017							
All 504	\$	5,588,431,000		\$	4,598,549,000		\$	3,666,681,000		\$	3,824,324,000		\$	4,116,991,000		\$	4,520,937,000	
Ethnicity																		
All Minority	\$	1,225,414,000	22%	\$	1,146,598,000	25%	\$	897,498,000	24%	\$	1,025,528,000	27%	\$	1,170,108,000	28%	\$	1,284,294,000	28%
AMERICAN INDIAN	\$	9,197,000	0%	\$	9,477,000	0%	\$	8,107,000	0%	\$	8,090,000	0%	\$	11,093,000	0%	\$	3,151,000	0%
ASIAN OR PACIFI	\$	875,062,000	16%	\$	856,069,000	19%	\$	628,367,000	17%	\$	717,037,000	19%	\$	845,620,000	21%	\$	966,239,000	21%
BLACK	\$	89,232,000	2%	\$	76,257,000	2%	\$	55,181,000	2%	\$	44,454,000	1%	\$	60,681,000	1%	\$	81,206,000	2%
HISPANIC	\$	251,923,000	5%	\$	204,795,000	4%	\$	205,843,000	6%	\$	255,947,000	7%	\$	252,714,000	6%	\$	233,698,000	5%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	364,549,000	7%	\$	340,911,000	7%	\$	282,494,000	8%	\$	329,495,000	9%	\$	364,650,000	9%	\$	429,211,000	9%
WHITE	\$	3,998,468,000	72%	\$	3,111,040,000	68%	\$	2,486,689,000	68%	\$	2,469,301,000	65%	\$	2,582,233,000	63%	\$	2,807,432,000	62%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	26,540,000	0%	\$	20,911,000	0%	\$	9,001,000	0%	\$	15,366,000	0%	\$	32,047,000	1%	\$	302,937,000	7%
Female Owned more than 50%	\$	645,812,000	12%	\$	618,917,000	13%	\$	474,493,000	13%	\$	520,029,000	14%	\$	549,041,000	13%	\$	484,406,000	11%
Male Owned	\$	4,916,079,000	88%	\$	3,958,721,000	86%	\$	3,183,187,000	87%	\$	3,288,929,000	86%	\$	3,535,903,000	86%	\$	3,733,594,000	83%
Veteran	\$	265,966,000	5%	\$	196,044,000	4%	\$	145,509,000	4%	\$	140,402,000	4%	\$	152,381,000	4%	\$	152,919,000	3%
EXISTING BUSINESS	\$	4,937,633,000	88%	\$	3,987,261,000	87%	\$	3,022,245,000	82%	\$	3,165,541,000	83%	\$	3,510,550,000	85%	\$	3,796,412,000	84%
NEW BUSINESS	\$	650,798,000	12%	\$	611,288,000	13%	\$	644,436,000	18%	\$	658,783,000	17%	\$	606,441,000	15%	\$	723,731,000	16%
Rural	\$	1,288,443,000	23%	\$	972,583,000	21%	\$	802,387,000	22%	\$	846,282,000	22%	\$	865,784,000	21%	\$	991,587,000	22%
Urban	\$	4,299,988,000	77%	\$	3,625,966,000	79%	\$	2,864,294,000	78%	\$	2,978,042,000	78%	\$	3,251,207,000	79%	\$	3,529,350,000	78%
Export	\$	126,671,000	2%	\$	108,070,000	2%	\$	156,970,000	4%	\$	199,075,000	5%	\$	190,696,000	5%	\$	66,177,000	1%
\$150K and Under	\$	94,160,000	2%	\$	81,141,000	2%	\$	61,051,000	2%	\$	52,856,000	1%	\$	52,976,000	1%	\$	57,022,000	1%
>\$150K - \$350K	\$	596,367,000	11%	\$	514,920,000	11%	\$	382,478,000	10%	\$	371,675,000	10%	\$	349,620,000	8%	\$	380,189,000	8%
>\$350K - \$2M	\$	3,434,977,000	61%	\$	2,817,250,000	61%	\$	2,226,119,000	61%	\$	2,267,744,000	59%	\$	2,328,891,000	57%	\$	2,546,471,000	56%
>\$2M	\$	1,462,927,000	26%	\$	1,185,238,000	26%	\$	997,033,000	27%	\$	1,132,049,000	30%	\$	1,385,504,000	34%	\$	1,537,255,000	34%

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	2012		2013		2014		2015		2016		2017	
All 504	8,128		6,865		5,226		5,185		5,197		5,612	
Ethnicity												
All Minority	1,604	20%	1,493	22%	1,078	21%	1,141	22%	1,156	22%	1,279	23%
AMERICAN INDIAN	18	0%	15	0%	13	0%	13	0%	13	0%	8	0%
ASIAN OR PACIFI	964	12%	912	13%	591	11%	649	13%	653	13%	773	14%
BLACK	151	2%	129	2%	98	2%	80	2%	92	2%	106	2%
HISPANIC	471	6%	437	6%	376	7%	399	8%	398	8%	392	7%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	449	6%	449	7%	367	7%	381	7%	413	8%	447	8%
WHITE	6,075	75%	4,923	72%	3,781	72%	3,663	71%	3,628	70%	3,886	69%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	40	0%	37	1%	10	0%	22	0%	38	1%	472	8%
Female Owned more than 50%	1,147	14%	1,109	16%	842	16%	853	16%	892	17%	816	15%
Male Owned	6,941	85%	5,719	83%	4,374	84%	4,310	83%	4,267	82%	4,324	77%
Veteran	408	5%	347	5%	235	4%	227	4%	237	5%	216	4%
EXISTING BUSINESS	7,267	89%	6,089	89%	4,438	85%	4,404	85%	4,556	88%	4,796	85%
NEW BUSINESS	861	11%	776	11%	788	15%	781	15%	641	12%	814	15%
Rural	2,182	27%	1,662	24%	1,297	25%	1,305	25%	1,311	25%	1,480	26%
Urban	5,946	73%	5,203	76%	3,929	75%	3,880	75%	3,886	75%	4,132	74%
Export	152	2%	133	2%	155	3%	193	4%	162	3%	52	1%
\$150K and Under	863	11%	743	11%	549	11%	478	9%	489	9%	506	9%
>\$150K - \$350K	2,407	30%	2,120	31%	1,575	30%	1,505	29%	1,417	27%	1,546	28%
>\$350K - \$2M	4,379	54%	3,619	53%	2,783	53%	2,829	55%	2,851	55%	3,069	55%
>\$2M	479	6%	383	6%	319	6%	373	7%	440	8%	491	9%

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