

	2012			2013			2014			2015			2016			2017		
All 7(A)	\$	8,744,984,100		\$	10,388,816,600		\$	10,710,062,000		\$	13,046,052,600		\$	14,214,530,043		\$	15,504,207,400	
Ethnicity																		
All Minority	\$	2,197,584,300	25%	\$	2,798,568,900	27%	\$	3,084,505,100	29%	\$	3,677,015,300	28%	\$	4,219,671,700	30%	\$	4,818,568,200	31%
AMERICAN INDIAN	\$	42,029,000	0%	\$	44,270,100	0%	\$	43,760,100	0%	\$	76,545,800	1%	\$	79,402,800	1%	\$	90,579,100	1%
ASIAN OR PACIFI	\$	1,605,598,100	18%	\$	2,072,803,300	20%	\$	2,287,171,900	21%	\$	2,610,246,200	20%	\$	3,100,524,700	22%	\$	3,505,961,700	23%
BLACK	\$	136,101,200	2%	\$	187,567,500	2%	\$	211,384,800	2%	\$	249,642,500	2%	\$	283,226,900	2%	\$	360,199,500	2%
HISPANIC	\$	413,856,000	5%	\$	493,928,000	5%	\$	542,188,300	5%	\$	740,580,800	6%	\$	756,517,300	5%	\$	858,249,900	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%
UNDETERMINED	\$	898,177,400	10%	\$	1,256,822,200	12%	\$	1,575,475,800	15%	\$	1,717,095,200	13%	\$	1,917,111,643	13%	\$	2,329,475,000	15%
WHITE	\$	5,649,222,400	65%	\$	6,333,425,500	61%	\$	6,050,081,100	56%	\$	7,651,942,100	59%	\$	8,077,746,700	57%	\$	8,356,164,200	54%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%
Female Owned 50% or less	\$	1,468,186,800	17%	\$	1,699,229,900	16%	\$	1,828,771,600	17%	\$	2,131,167,200	16%	\$	2,249,496,100	16%	\$	2,397,310,400	15%
Female Owned more than 50%	\$	1,080,939,600	12%	\$	1,337,936,300	13%	\$	1,340,897,300	13%	\$	1,680,726,900	13%	\$	2,067,417,243	15%	\$	2,200,268,400	14%
Male Owned	\$	6,195,857,700	71%	\$	7,351,650,400	71%	\$	7,540,393,100	70%	\$	9,234,158,500	71%	\$	9,897,552,700	70%	\$	10,906,628,600	70%
Veteran	\$	357,995,500	4%	\$	379,869,300	4%	\$	340,673,700	3%	\$	677,819,000	5%	\$	679,664,700	5%	\$	593,579,300	4%
EXISTING BUSINESS	\$	6,417,894,400	73%	\$	7,696,267,200	74%	\$	7,591,720,700	71%	\$	8,698,001,700	67%	\$	9,180,271,700	65%	\$	9,867,850,900	64%
NEW BUSINESS	\$	2,316,616,000	26%	\$	2,681,155,700	26%	\$	3,072,722,700	29%	\$	4,309,197,700	33%	\$	4,983,925,200	35%	\$	5,586,863,700	36%
Rural	\$	1,395,043,600	16%	\$	1,579,377,700	15%	\$	1,766,354,400	16%	\$	2,152,119,200	16%	\$	2,270,432,943	16%	\$	2,138,820,600	14%
Urban	\$	7,349,940,500	84%	\$	8,809,438,900	85%	\$	8,943,707,600	84%	\$	10,893,933,400	84%	\$	11,944,097,100	84%	\$	13,365,386,800	86%
Export	\$	303,390,800	3%	\$	564,213,500	5%	\$	720,288,100	7%	\$	762,790,900	6%	\$	863,267,800	6%	\$	1,489,681,400	10%
CAPLine	\$	225,588,700	3%	\$	331,493,600	3%	\$	244,977,500	2%	\$	270,780,500	2%	\$	199,923,800	1%	\$	161,356,900	1%
PLP	\$	4,687,551,500	54%	\$	5,686,029,500	55%	\$	6,270,801,800	59%	\$	8,012,147,000	61%	\$	8,944,292,243	63%	\$	10,844,682,700	70%
Express	\$	1,074,870,000	12%	\$	1,000,233,400	10%	\$	1,095,174,000	10%	\$	1,317,679,000	10%	\$	1,334,149,000	9%	\$	1,270,753,900	8%
\$150K and Under	\$	891,564,100	10%	\$	867,152,200	8%	\$	1,063,445,100	10%	\$	1,347,603,400	10%	\$	1,397,889,843	10%	\$	1,374,086,200	9%
>\$150K - \$350K	\$	1,238,203,300	14%	\$	1,336,285,300	13%	\$	1,286,123,100	12%	\$	1,530,425,500	12%	\$	1,656,191,200	12%	\$	1,698,043,000	11%
>\$350K - \$2M	\$	4,485,507,300	51%	\$	5,390,936,600	52%	\$	5,314,658,600	50%	\$	6,184,375,200	47%	\$	6,732,481,400	47%	\$	7,092,536,300	46%
>\$2M	\$	2,129,709,400	24%	\$	2,794,442,500	27%	\$	3,045,835,200	28%	\$	3,983,648,500	31%	\$	4,427,967,600	31%	\$	5,339,541,900	34%

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	2012		2013		2014		2015		2016		2017	
All 7(A)	27,119		27,845		30,028		36,590		39,441		37,730	
Ethnicity												
All Minority	5,893	22%	6,254	22%	7,007	23%	8,643	24%	10,174	26%	9,634	26%
AMERICAN INDIAN	237	1%	204	1%	215	1%	258	1%	266	1%	271	1%
ASIAN OR PACIFI	3,064	11%	3,443	12%	3,800	13%	4,550	12%	5,105	13%	4,856	13%
BLACK	685	3%	663	2%	850	3%	1,111	3%	1,433	4%	1,466	4%
HISPANIC	1,907	7%	1,944	7%	2,142	7%	2,724	7%	3,370	9%	3,039	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	2	0%
UNDETERMINED	2,481	9%	2,938	11%	3,689	12%	4,804	13%	4,725	12%	5,171	14%
WHITE	18,745	69%	18,653	67%	19,332	64%	23,143	63%	24,542	62%	22,925	61%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	1	0%	-	0%
Female Owned 50% or less	4,259	16%	4,448	16%	4,714	16%	5,306	15%	5,461	14%	5,150	14%
Female Owned more than 50%	4,357	16%	4,556	16%	4,863	16%	6,332	17%	7,272	18%	6,766	18%
Male Owned	18,503	68%	18,841	68%	20,451	68%	24,952	68%	26,707	68%	25,814	68%
Veteran	1,399	5%	1,399	5%	1,286	4%	1,764	5%	1,997	5%	2,014	5%
EXISTING BUSINESS	18,819	69%	19,229	69%	20,749	69%	24,446	67%	24,222	61%	23,689	63%
NEW BUSINESS	8,290	31%	8,594	31%	9,227	31%	12,081	33%	15,151	38%	13,989	37%
Rural	3,660	13%	4,053	15%	4,936	16%	5,808	16%	6,430	16%	5,792	15%
Urban	23,459	87%	23,792	85%	25,092	84%	30,782	84%	33,011	84%	31,938	85%
Export	514	2%	769	3%	935	3%	952	3%	1,047	3%	1,785	5%
CAPLine	302	1%	445	2%	331	1%	360	1%	292	1%	239	1%
PLP	7,343	27%	7,608	27%	6,967	23%	8,939	24%	10,116	26%	14,487	38%
Express	14,514	54%	13,304	48%	15,388	51%	19,048	52%	20,560	52%	17,615	47%
\$150K and Under	16,112	59%	15,294	55%	17,838	59%	22,133	60%	23,956	61%	21,323	57%
>\$150K - \$350K	4,910	18%	5,285	19%	4,990	17%	5,920	16%	6,265	16%	6,442	17%
>\$350K - \$2M	5,400	20%	6,365	23%	6,198	21%	7,240	20%	7,784	20%	8,270	22%
>\$2M	697	3%	901	3%	1,002	3%	1,297	4%	1,436	4%	1,695	4%

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	2012		2013		2014		2015		2016		2017							
All 504	\$	3,599,105,000		\$	3,185,849,000		\$	2,468,041,000		\$	2,573,783,000		\$	2,894,305,000		\$	3,302,348,000	
Ethnicity																		
All Minority	\$	763,048,000	21%	\$	769,044,000	24%	\$	644,111,000	26%	\$	687,139,000	27%	\$	791,321,000	27%	\$	942,245,000	29%
AMERICAN INDIAN	\$	4,480,000	0%	\$	7,952,000	0%	\$	5,872,000	0%	\$	7,270,000	0%	\$	9,263,000	0%	\$	1,717,000	0%
ASIAN OR PACIFI	\$	539,890,000	15%	\$	576,958,000	18%	\$	456,804,000	19%	\$	469,421,000	18%	\$	555,543,000	19%	\$	709,103,000	21%
BLACK	\$	55,847,000	2%	\$	49,073,000	2%	\$	33,684,000	1%	\$	35,016,000	1%	\$	33,310,000	1%	\$	56,515,000	2%
HISPANIC	\$	162,831,000	5%	\$	135,061,000	4%	\$	147,751,000	6%	\$	175,432,000	7%	\$	193,205,000	7%	\$	174,910,000	5%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	208,893,000	6%	\$	225,643,000	7%	\$	189,810,000	8%	\$	204,228,000	8%	\$	237,383,000	8%	\$	280,075,000	8%
WHITE	\$	2,627,164,000	73%	\$	2,191,162,000	69%	\$	1,634,120,000	66%	\$	1,682,416,000	65%	\$	1,865,601,000	64%	\$	2,080,028,000	63%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	17,429,000	0%	\$	15,409,000	0%	\$	7,251,000	0%	\$	8,042,000	0%	\$	7,467,000	0%	\$	133,814,000	4%
Female Owned more than 50%	\$	397,076,000	11%	\$	411,134,000	13%	\$	303,848,000	12%	\$	338,219,000	13%	\$	374,840,000	13%	\$	348,802,000	11%
Male Owned	\$	3,184,600,000	88%	\$	2,759,306,000	87%	\$	2,156,942,000	87%	\$	2,227,522,000	87%	\$	2,511,998,000	87%	\$	2,819,732,000	85%
Veteran	\$	182,197,000	5%	\$	146,402,000	5%	\$	95,036,000	4%	\$	85,882,000	3%	\$	92,627,000	3%	\$	111,813,000	3%
EXISTING BUSINESS	\$	3,163,146,000	88%	\$	2,735,575,000	86%	\$	2,036,748,000	83%	\$	2,137,166,000	83%	\$	2,459,055,000	85%	\$	2,829,175,000	86%
NEW BUSINESS	\$	435,959,000	12%	\$	450,274,000	14%	\$	431,293,000	17%	\$	436,617,000	17%	\$	435,250,000	15%	\$	473,173,000	14%
Rural	\$	849,612,000	24%	\$	671,903,000	21%	\$	537,731,000	22%	\$	560,473,000	22%	\$	578,537,000	20%	\$	726,973,000	22%
Urban	\$	2,749,493,000	76%	\$	2,513,946,000	79%	\$	1,930,310,000	78%	\$	2,013,310,000	78%	\$	2,315,768,000	80%	\$	2,575,375,000	78%
Export	\$	95,106,000	3%	\$	89,621,000	3%	\$	115,425,000	5%	\$	131,038,000	5%	\$	132,783,000	5%	\$	56,256,000	2%
\$150K and Under	\$	62,947,000	2%	\$	56,179,000	2%	\$	43,003,000	2%	\$	38,777,000	2%	\$	37,703,000	1%	\$	41,896,000	1%
>\$150K - \$350K	\$	400,617,000	11%	\$	348,306,000	11%	\$	261,191,000	11%	\$	255,630,000	10%	\$	242,622,000	8%	\$	266,394,000	8%
>\$350K - \$2M	\$	2,190,468,000	61%	\$	1,935,064,000	61%	\$	1,493,099,000	60%	\$	1,569,666,000	61%	\$	1,607,108,000	56%	\$	1,845,958,000	56%
>\$2M	\$	945,073,000	26%	\$	846,300,000	27%	\$	670,748,000	27%	\$	709,710,000	28%	\$	1,006,872,000	35%	\$	1,148,100,000	35%

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	2012		2013		2014		2015		2016		2017	
All 504	5,309		4,725		3,544		3,574		3,602		4,045	
Ethnicity												
All Minority	1,042	20%	1,010	21%	754	21%	775	22%	782	22%	917	23%
AMERICAN INDIAN	13	0%	10	0%	9	0%	11	0%	11	0%	4	0%
ASIAN OR PACIFI	620	12%	619	13%	408	12%	438	12%	427	12%	549	14%
BLACK	98	2%	82	2%	64	2%	58	2%	51	1%	76	2%
HISPANIC	311	6%	299	6%	273	8%	268	7%	293	8%	288	7%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	270	5%	288	6%	240	7%	259	7%	273	8%	297	7%
WHITE	3,997	75%	3,427	73%	2,550	72%	2,540	71%	2,547	71%	2,831	70%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	25	0%	24	1%	7	0%	12	0%	8	0%	203	5%
Female Owned more than 50%	730	14%	750	16%	565	16%	578	16%	611	17%	596	15%
Male Owned	4,554	86%	3,951	84%	2,972	84%	2,984	83%	2,983	83%	3,246	80%
Veteran	274	5%	249	5%	161	5%	139	4%	155	4%	165	4%
EXISTING BUSINESS	4,720	89%	4,190	89%	3,018	85%	3,026	85%	3,163	88%	3,514	87%
NEW BUSINESS	589	11%	535	11%	526	15%	548	15%	439	12%	531	13%
Rural	1,438	27%	1,140	24%	873	25%	888	25%	894	25%	1,078	27%
Urban	3,871	73%	3,585	76%	2,671	75%	2,686	75%	2,708	75%	2,967	73%
Export	121	2%	108	2%	122	3%	138	4%	118	3%	44	1%
\$150K and Under	578	11%	518	11%	388	11%	347	10%	347	10%	367	9%
>\$150K - \$350K	1,604	30%	1,434	30%	1,080	30%	1,037	29%	978	27%	1,083	27%
>\$350K - \$2M	2,819	53%	2,499	53%	1,861	53%	1,956	55%	1,962	54%	2,232	55%
>\$2M	308	6%	274	6%	215	6%	234	7%	315	9%	363	9%

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