

	2012		2013		2014		2015		2016		2017	
All 7(A)	\$ 12,989,153,900		\$ 14,666,991,300		\$ 16,097,642,700		\$ 20,874,384,700		\$ 20,446,579,343		\$ 21,973,005,200	
Ethnicity												
All Minority	\$ 3,322,109,400	26%	\$ 4,074,079,200	28%	\$ 4,663,228,100	29%	\$ 6,000,690,800	29%	\$ 6,183,679,000	30%	\$ 7,025,523,400	32%
AMERICAN INDIAN	\$ 68,707,100	1%	\$ 64,383,000	0%	\$ 76,103,500	0%	\$ 127,567,100	1%	\$ 101,812,400	0%	\$ 123,506,300	1%
ASIAN OR PACIFI	\$ 2,426,441,400	19%	\$ 3,037,117,300	21%	\$ 3,450,536,400	21%	\$ 4,280,852,100	21%	\$ 4,511,689,700	22%	\$ 5,108,581,000	23%
BLACK	\$ 206,036,000	2%	\$ 266,052,800	2%	\$ 305,942,100	2%	\$ 427,581,500	2%	\$ 442,290,100	2%	\$ 548,079,400	2%
HISPANIC	\$ 620,924,900	5%	\$ 706,526,100	5%	\$ 830,646,100	5%	\$ 1,164,690,100	6%	\$ 1,127,886,800	6%	\$ 1,241,778,700	6%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 3,578,000	0%
UNDETERMINED	\$ 1,301,824,300	10%	\$ 1,794,155,100	12%	\$ 2,367,796,900	15%	\$ 2,873,352,700	14%	\$ 2,708,880,543	13%	\$ 3,291,025,200	15%
WHITE	\$ 8,365,220,200	64%	\$ 8,798,757,000	60%	\$ 9,066,617,700	56%	\$ 12,000,341,200	57%	\$ 11,554,019,800	57%	\$ 11,656,456,600	53%
Gender												
Not Reported	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 64,000	0%	\$ -	0%
Female Owned 50% or less	\$ 2,178,855,700	17%	\$ 2,381,663,300	16%	\$ 2,745,959,900	17%	\$ 3,466,525,000	17%	\$ 3,261,908,600	16%	\$ 3,408,403,800	16%
Female Owned more than 50%	\$ 1,581,360,300	12%	\$ 1,889,380,800	13%	\$ 2,086,336,300	13%	\$ 2,721,654,700	13%	\$ 2,899,487,143	14%	\$ 3,119,542,900	14%
Male Owned	\$ 9,228,937,900	71%	\$ 10,395,947,200	71%	\$ 11,265,346,500	70%	\$ 14,686,205,000	70%	\$ 14,285,119,600	70%	\$ 15,445,058,500	70%
Veteran	\$ 520,334,000	4%	\$ 514,953,100	4%	\$ 519,253,600	3%	\$ 1,087,798,900	5%	\$ 981,630,600	5%	\$ 852,910,200	4%
EXISTING BUSINESS	\$ 9,487,335,000	73%	\$ 10,714,837,100	73%	\$ 11,233,764,300	70%	\$ 13,784,745,400	66%	\$ 13,214,076,100	65%	\$ 14,071,972,300	64%
NEW BUSINESS	\$ 3,488,051,800	27%	\$ 3,938,750,500	27%	\$ 4,795,274,700	30%	\$ 7,019,468,000	34%	\$ 7,158,844,300	35%	\$ 7,828,548,100	36%
Rural	\$ 2,051,658,800	16%	\$ 2,325,197,800	16%	\$ 2,610,837,100	16%	\$ 3,373,790,200	16%	\$ 3,208,140,143	16%	\$ 2,931,463,800	13%
Urban	\$ 10,937,495,100	84%	\$ 12,341,793,500	84%	\$ 13,486,805,600	84%	\$ 17,500,594,500	84%	\$ 17,238,439,200	84%	\$ 19,041,541,400	87%
Export	\$ 477,795,700	4%	\$ 825,608,600	6%	\$ 1,017,556,600	6%	\$ 1,143,340,400	5%	\$ 1,168,462,600	6%	\$ 1,683,943,500	8%
CAPLine	\$ 371,786,200	3%	\$ 448,326,700	3%	\$ 351,321,000	2%	\$ 404,380,500	2%	\$ 280,049,800	1%	\$ 230,583,400	1%
PLP	\$ 6,954,299,200	54%	\$ 8,188,731,300	56%	\$ 9,619,745,600	60%	\$ 13,423,236,300	64%	\$ 13,012,270,443	64%	\$ 15,642,026,000	71%
Express	\$ 1,538,589,400	12%	\$ 1,404,337,600	10%	\$ 1,637,352,100	10%	\$ 1,932,460,100	9%	\$ 1,887,002,600	9%	\$ 1,832,878,100	8%
\$150K and Under	\$ 1,267,656,400	10%	\$ 1,233,810,800	8%	\$ 1,594,228,400	10%	\$ 2,002,170,100	10%	\$ 1,968,704,143	10%	\$ 1,990,139,100	9%
>\$150K - \$350K	\$ 1,809,450,300	14%	\$ 1,905,925,600	13%	\$ 1,899,701,900	12%	\$ 2,321,931,100	11%	\$ 2,365,883,600	12%	\$ 2,391,247,700	11%
>\$350K - \$2M	\$ 6,701,768,100	52%	\$ 7,498,668,700	51%	\$ 7,889,616,700	49%	\$ 10,126,775,000	49%	\$ 9,566,200,200	47%	\$ 10,065,928,200	46%
>\$2M	\$ 3,210,279,100	25%	\$ 4,028,586,200	27%	\$ 4,714,095,700	29%	\$ 6,423,508,500	31%	\$ 6,545,791,400	32%	\$ 7,525,690,200	34%

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	2012		2013		2014		2015		2016		2017	
All 7(A)	38,806		39,276		44,471		55,676		55,578		53,985	
Ethnicity												
All Minority	8,645	22%	9,182	23%	10,548	24%	13,664	25%	14,464	26%	14,163	26%
AMERICAN INDIAN	359	1%	293	1%	316	1%	401	1%	360	1%	390	1%
ASIAN OR PACIFI	4,595	12%	5,091	13%	5,671	13%	7,068	13%	7,243	13%	7,111	13%
BLACK	976	3%	933	2%	1,309	3%	1,832	3%	2,052	4%	2,168	4%
HISPANIC	2,715	7%	2,865	7%	3,252	7%	4,363	8%	4,809	9%	4,492	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	2	0%
UNDETERMINED	3,542	9%	4,205	11%	5,601	13%	7,226	13%	6,604	12%	7,116	13%
WHITE	26,619	69%	25,889	66%	28,322	64%	34,786	62%	34,510	62%	32,706	61%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	1	0%	-	0%
Female Owned 50% or less	6,133	16%	6,199	16%	6,871	15%	8,153	15%	7,777	14%	7,380	14%
Female Owned more than 50%	6,239	16%	6,487	17%	7,465	17%	9,883	18%	10,317	19%	9,754	18%
Male Owned	26,434	68%	26,590	68%	30,135	68%	37,640	68%	37,483	67%	36,851	68%
Veteran	1,976	5%	1,922	5%	1,842	4%	2,727	5%	2,821	5%	2,848	5%
EXISTING BUSINESS	26,845	69%	26,979	69%	30,541	69%	36,596	66%	34,170	61%	34,035	63%
NEW BUSINESS	11,943	31%	12,270	31%	13,857	31%	18,984	34%	21,314	38%	19,879	37%
Rural	5,068	13%	6,012	15%	7,022	16%	8,841	16%	8,861	16%	7,927	15%
Urban	33,738	87%	33,264	85%	37,449	84%	46,835	84%	46,717	84%	46,058	85%
Export	734	2%	1,095	3%	1,339	3%	1,460	3%	1,431	3%	1,988	4%
CAPLine	479	1%	607	2%	490	1%	566	1%	408	1%	319	1%
PLP	10,629	27%	10,850	28%	10,470	24%	14,661	26%	14,558	26%	21,239	39%
Express	20,339	52%	18,726	48%	22,833	51%	28,100	50%	28,707	52%	25,592	47%
\$150K and Under	22,561	58%	21,533	55%	26,377	59%	32,888	59%	33,424	60%	30,857	57%
>\$150K - \$350K	7,164	18%	7,562	19%	7,336	16%	8,939	16%	8,949	16%	9,057	17%
>\$350K - \$2M	8,037	21%	8,883	23%	9,208	21%	11,741	21%	11,081	20%	11,694	22%
>\$2M	1,044	3%	1,298	3%	1,550	3%	2,108	4%	2,124	4%	2,377	4%

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	2012		2013		2014		2015		2016		2017	
All 504	\$ 5,447,148,000		\$ 4,485,416,000		\$ 3,565,583,000		\$ 3,736,357,000		\$ 3,992,027,000		\$ 4,443,437,000	
Ethnicity												
All Minority	\$ 1,199,551,000	22%	\$ 1,121,021,000	25%	\$ 876,855,000	25%	\$ 985,410,000	26%	\$ 1,123,724,000	28%	\$ 1,261,525,000	28%
AMERICAN INDIAN	\$ 9,197,000	0%	\$ 9,242,000	0%	\$ 7,413,000	0%	\$ 8,090,000	0%	\$ 11,093,000	0%	\$ 2,549,000	0%
ASIAN OR PACIFI	\$ 855,542,000	16%	\$ 837,177,000	19%	\$ 617,446,000	17%	\$ 686,688,000	18%	\$ 811,614,000	20%	\$ 951,681,000	21%
BLACK	\$ 85,880,000	2%	\$ 75,829,000	2%	\$ 54,559,000	2%	\$ 43,988,000	1%	\$ 57,296,000	1%	\$ 80,668,000	2%
HISPANIC	\$ 248,932,000	5%	\$ 198,773,000	4%	\$ 197,437,000	6%	\$ 246,644,000	7%	\$ 243,721,000	6%	\$ 226,627,000	5%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
UNDETERMINED	\$ 356,001,000	7%	\$ 332,547,000	7%	\$ 272,217,000	8%	\$ 318,720,000	9%	\$ 349,045,000	9%	\$ 420,122,000	9%
WHITE	\$ 3,891,596,000	71%	\$ 3,031,848,000	68%	\$ 2,416,511,000	68%	\$ 2,432,227,000	65%	\$ 2,519,258,000	63%	\$ 2,761,790,000	62%
Gender												
Not Reported	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 25,716,000	0%	\$ 19,955,000	0%	\$ 9,001,000	0%	\$ 15,366,000	0%	\$ 25,661,000	1%	\$ 280,140,000	6%
Female Owned more than 50%	\$ 624,102,000	11%	\$ 597,415,000	13%	\$ 458,216,000	13%	\$ 508,866,000	14%	\$ 538,575,000	13%	\$ 479,848,000	11%
Male Owned	\$ 4,797,330,000	88%	\$ 3,868,046,000	86%	\$ 3,098,366,000	87%	\$ 3,212,125,000	86%	\$ 3,427,791,000	86%	\$ 3,683,449,000	83%
Veteran	\$ 261,685,000	5%	\$ 193,675,000	4%	\$ 144,093,000	4%	\$ 137,083,000	4%	\$ 142,291,000	4%	\$ 151,938,000	3%
EXISTING BUSINESS	\$ 4,821,244,000	89%	\$ 3,889,618,000	87%	\$ 2,933,051,000	82%	\$ 3,102,862,000	83%	\$ 3,403,725,000	85%	\$ 3,734,958,000	84%
NEW BUSINESS	\$ 625,904,000	11%	\$ 595,798,000	13%	\$ 632,532,000	18%	\$ 633,495,000	17%	\$ 588,302,000	15%	\$ 708,088,000	16%
Rural	\$ 1,255,299,000	23%	\$ 937,513,000	21%	\$ 779,928,000	22%	\$ 827,700,000	22%	\$ 837,444,000	21%	\$ 972,545,000	22%
Urban	\$ 4,191,849,000	77%	\$ 3,547,903,000	79%	\$ 2,785,655,000	78%	\$ 2,908,657,000	78%	\$ 3,154,583,000	79%	\$ 3,470,892,000	78%
Export	\$ 125,147,000	2%	\$ 108,070,000	2%	\$ 155,572,000	4%	\$ 192,847,000	5%	\$ 181,049,000	5%	\$ 64,878,000	1%
\$150K and Under	\$ 91,707,000	2%	\$ 79,601,000	2%	\$ 59,575,000	2%	\$ 51,249,000	1%	\$ 51,980,000	1%	\$ 55,843,000	1%
>\$150K - \$350K	\$ 581,683,000	11%	\$ 502,966,000	11%	\$ 368,994,000	10%	\$ 362,589,000	10%	\$ 339,215,000	8%	\$ 373,375,000	8%
>\$350K - \$2M	\$ 3,342,337,000	61%	\$ 2,747,996,000	61%	\$ 2,155,612,000	60%	\$ 2,221,229,000	59%	\$ 2,254,737,000	56%	\$ 2,504,736,000	56%
>\$2M	\$ 1,431,421,000	26%	\$ 1,154,853,000	26%	\$ 981,402,000	28%	\$ 1,101,290,000	29%	\$ 1,346,095,000	34%	\$ 1,509,483,000	34%

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	2012		2013		2014		2015		2016		2017	
All 504	7,912		6,698		5,067		5,066		5,050		5,509	
Ethnicity												
All Minority	1,566	20%	1,454	22%	1,041	21%	1,101	22%	1,115	22%	1,256	23%
AMERICAN INDIAN	18	0%	14	0%	12	0%	13	0%	13	0%	7	0%
ASIAN OR PACIFI	939	12%	886	13%	575	11%	625	12%	628	12%	760	14%
BLACK	146	2%	125	2%	96	2%	78	2%	88	2%	104	2%
HISPANIC	463	6%	429	6%	358	7%	385	8%	386	8%	385	7%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	439	6%	437	7%	357	7%	371	7%	401	8%	440	8%
WHITE	5,907	75%	4,807	72%	3,669	72%	3,594	71%	3,534	70%	3,813	69%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	39	0%	34	1%	10	0%	22	0%	29	1%	440	8%
Female Owned more than 50%	1,111	14%	1,073	16%	813	16%	829	16%	877	17%	805	15%
Male Owned	6,762	85%	5,591	83%	4,244	84%	4,215	83%	4,144	82%	4,264	77%
Veteran	397	5%	340	5%	229	5%	222	4%	229	5%	213	4%
EXISTING BUSINESS	7,074	89%	5,944	89%	4,303	85%	4,312	85%	4,433	88%	4,721	86%
NEW BUSINESS	838	11%	754	11%	764	15%	754	15%	617	12%	787	14%
Rural	2,113	27%	1,612	24%	1,260	25%	1,275	25%	1,270	25%	1,448	26%
Urban	5,799	73%	5,086	76%	3,807	75%	3,791	75%	3,780	75%	4,061	74%
Export	151	2%	133	2%	153	3%	191	4%	157	3%	50	1%
\$150K and Under	841	11%	728	11%	536	11%	465	9%	480	10%	494	9%
>\$150K - \$350K	2,345	30%	2,071	31%	1,522	30%	1,468	29%	1,374	27%	1,518	28%
>\$350K - \$2M	4,258	54%	3,526	53%	2,696	53%	2,770	55%	2,768	55%	3,016	55%
>\$2M	468	6%	373	6%	313	6%	363	7%	428	8%	481	9%

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