

	2012			2013			2014			2015			2016			2017		
All 7(A)	\$	6,054,805,500		\$	7,367,566,000		\$	7,246,481,300		\$	9,109,775,100		\$	9,853,551,000		\$	10,701,567,600	
Ethnicity																		
All Minority	\$	1,532,445,300	25%	\$	1,977,661,500	27%	\$	2,088,172,100	29%	\$	2,567,182,500	28%	\$	2,902,626,900	29%	\$	3,368,294,100	31%
AMERICAN INDIAN	\$	29,718,900	0%	\$	32,360,900	0%	\$	26,087,400	0%	\$	52,747,000	1%	\$	44,950,500	0%	\$	67,428,900	1%
ASIAN OR PACIFI	\$	1,117,626,600	18%	\$	1,459,856,700	20%	\$	1,550,621,400	21%	\$	1,825,964,500	20%	\$	2,127,693,400	22%	\$	2,432,938,300	23%
BLACK	\$	94,112,900	2%	\$	128,856,300	2%	\$	150,452,000	2%	\$	168,249,400	2%	\$	197,912,100	2%	\$	248,041,600	2%
HISPANIC	\$	290,986,900	5%	\$	356,587,600	5%	\$	361,011,300	5%	\$	520,221,600	6%	\$	532,070,900	5%	\$	619,885,300	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	591,029,600	10%	\$	854,391,600	12%	\$	1,080,758,900	15%	\$	1,217,614,700	13%	\$	1,335,249,300	14%	\$	1,602,939,100	15%
WHITE	\$	3,931,330,600	65%	\$	4,535,512,900	62%	\$	4,077,550,300	56%	\$	5,324,977,900	58%	\$	5,615,674,800	57%	\$	5,730,334,400	54%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,019,885,500	17%	\$	1,170,949,300	16%	\$	1,209,046,800	17%	\$	1,460,199,300	16%	\$	1,607,669,500	16%	\$	1,650,378,700	15%
Female Owned more than 50%	\$	745,648,000	12%	\$	947,889,000	13%	\$	892,654,000	12%	\$	1,158,609,200	13%	\$	1,421,507,000	14%	\$	1,549,087,800	14%
Male Owned	\$	4,289,272,000	71%	\$	5,248,727,700	71%	\$	5,144,780,500	71%	\$	6,490,966,600	71%	\$	6,824,374,500	69%	\$	7,502,101,100	70%
Veteran	\$	256,222,300	4%	\$	262,067,600	4%	\$	253,357,900	3%	\$	456,510,200	5%	\$	486,658,900	5%	\$	405,301,400	4%
EXISTING BUSINESS	\$	4,414,580,100	73%	\$	5,447,720,700	74%	\$	5,194,588,800	72%	\$	6,103,397,600	67%	\$	6,239,397,000	63%	\$	6,852,901,200	64%
NEW BUSINESS	\$	1,632,051,700	27%	\$	1,910,058,200	26%	\$	2,028,125,500	28%	\$	2,978,831,200	33%	\$	3,583,894,600	36%	\$	3,819,661,800	36%
Rural	\$	996,776,300	16%	\$	1,082,013,000	15%	\$	1,194,612,700	16%	\$	1,515,974,500	17%	\$	1,570,753,400	16%	\$	1,528,127,300	14%
Urban	\$	5,058,029,200	84%	\$	6,285,553,000	85%	\$	6,051,868,600	84%	\$	7,593,800,600	83%	\$	8,282,797,600	84%	\$	9,173,440,300	86%
Export	\$	209,819,400	3%	\$	387,465,400	5%	\$	518,983,900	7%	\$	549,408,400	6%	\$	594,247,700	6%	\$	1,291,927,200	12%
CAPLine	\$	136,165,400	2%	\$	247,132,800	3%	\$	175,409,100	2%	\$	206,930,700	2%	\$	137,147,700	1%	\$	104,533,400	1%
PLP	\$	3,130,170,300	52%	\$	4,008,937,500	54%	\$	4,242,743,900	59%	\$	5,617,274,500	62%	\$	6,217,073,900	63%	\$	7,392,515,500	69%
Express	\$	743,086,500	12%	\$	708,082,900	10%	\$	708,876,300	10%	\$	885,386,700	10%	\$	919,048,600	9%	\$	850,518,200	8%
\$150K and Under	\$	613,647,600	10%	\$	602,748,000	8%	\$	701,090,500	10%	\$	919,135,600	10%	\$	969,663,300	10%	\$	912,535,200	9%
>\$150K - \$350K	\$	869,788,400	14%	\$	939,197,700	13%	\$	861,050,800	12%	\$	1,049,517,100	12%	\$	1,151,384,300	12%	\$	1,179,555,200	11%
>\$350K - \$2M	\$	3,114,695,100	51%	\$	3,877,675,200	53%	\$	3,623,448,400	50%	\$	4,346,870,000	48%	\$	4,721,005,400	48%	\$	4,889,119,000	46%
>\$2M	\$	1,456,674,400	24%	\$	1,947,945,100	26%	\$	2,060,891,600	28%	\$	2,794,252,400	31%	\$	3,011,498,000	31%	\$	3,720,358,200	35%

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	2012		2013		2014		2015		2016		2017	
All 7(A)	18,813		19,427		19,980		25,186		27,313		25,734	
Ethnicity												
All Minority	4,104	22%	4,373	23%	4,758	24%	5,933	24%	7,055	26%	6,619	26%
AMERICAN INDIAN	161	1%	150	1%	158	1%	175	1%	173	1%	185	1%
ASIAN OR PACIFI	2,128	11%	2,430	13%	2,587	13%	3,148	12%	3,573	13%	3,373	13%
BLACK	493	3%	467	2%	579	3%	749	3%	1,006	4%	972	4%
HISPANIC	1,322	7%	1,326	7%	1,434	7%	1,861	7%	2,303	8%	2,089	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	1,691	9%	2,041	11%	2,389	12%	3,437	14%	3,303	12%	3,546	14%
WHITE	13,018	69%	13,013	67%	12,833	64%	15,816	63%	16,955	62%	15,569	60%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	2,941	16%	3,058	16%	3,154	16%	3,627	14%	3,816	14%	3,521	14%
Female Owned more than 50%	3,037	16%	3,145	16%	3,232	16%	4,409	18%	5,066	19%	4,681	18%
Male Owned	12,835	68%	13,224	68%	13,594	68%	17,150	68%	18,431	67%	17,532	68%
Veteran	990	5%	963	5%	910	5%	1,194	5%	1,410	5%	1,369	5%
EXISTING BUSINESS	13,011	69%	13,395	69%	13,810	69%	16,845	67%	16,637	61%	16,068	62%
NEW BUSINESS	5,793	31%	6,017	31%	6,135	31%	8,292	33%	10,632	39%	9,632	37%
Rural	2,637	14%	2,527	13%	3,287	16%	3,974	16%	4,526	17%	3,994	16%
Urban	16,176	86%	16,900	87%	16,693	84%	21,212	84%	22,787	83%	21,740	84%
Export	362	2%	491	3%	664	3%	675	3%	762	3%	1,590	6%
CAPLine	174	1%	329	2%	233	1%	265	1%	195	1%	165	1%
PLP	5,048	27%	5,392	28%	4,841	24%	6,229	25%	7,119	26%	9,458	37%
Express	9,979	53%	9,213	47%	9,974	50%	12,917	51%	14,077	52%	11,849	46%
\$150K and Under	11,120	59%	10,534	54%	11,735	59%	15,114	60%	16,529	61%	14,319	56%
>\$150K - \$350K	3,464	18%	3,721	19%	3,340	17%	4,064	16%	4,352	16%	4,468	17%
>\$350K - \$2M	3,754	20%	4,545	23%	4,232	21%	5,100	20%	5,445	20%	5,758	22%
>\$2M	475	3%	627	3%	673	3%	908	4%	987	4%	1,189	5%

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	2012		2013		2014		2015		2016		2017							
All 504	\$	2,476,316,000		\$	2,327,116,000		\$	1,805,459,000		\$	1,794,086,000		\$	2,083,042,000		\$	2,262,978,000	
Ethnicity																		
All Minority	\$	520,363,000	21%	\$	540,298,000	23%	\$	452,268,000	25%	\$	459,025,000	26%	\$	589,343,000	28%	\$	676,052,000	30%
AMERICAN INDIAN	\$	2,724,000	0%	\$	6,734,000	0%	\$	2,080,000	0%	\$	7,010,000	0%	\$	6,326,000	0%	\$	1,717,000	0%
ASIAN OR PACIFI	\$	357,661,000	14%	\$	398,322,000	17%	\$	322,921,000	18%	\$	297,349,000	17%	\$	426,420,000	20%	\$	490,389,000	22%
BLACK	\$	39,688,000	2%	\$	40,642,000	2%	\$	23,473,000	1%	\$	23,873,000	1%	\$	26,125,000	1%	\$	44,306,000	2%
HISPANIC	\$	120,290,000	5%	\$	94,600,000	4%	\$	103,794,000	6%	\$	130,793,000	7%	\$	130,472,000	6%	\$	139,640,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	132,559,000	5%	\$	179,717,000	8%	\$	147,172,000	8%	\$	157,790,000	9%	\$	162,791,000	8%	\$	192,733,000	9%
WHITE	\$	1,823,394,000	74%	\$	1,607,101,000	69%	\$	1,206,019,000	67%	\$	1,177,271,000	66%	\$	1,330,908,000	64%	\$	1,394,193,000	62%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	12,519,000	1%	\$	12,459,000	1%	\$	6,170,000	0%	\$	5,661,000	0%	\$	4,918,000	0%	\$	86,093,000	4%
Female Owned more than 50%	\$	270,415,000	11%	\$	299,161,000	13%	\$	207,641,000	12%	\$	232,391,000	13%	\$	268,474,000	13%	\$	245,150,000	11%
Male Owned	\$	2,193,382,000	89%	\$	2,015,496,000	87%	\$	1,591,648,000	88%	\$	1,556,034,000	87%	\$	1,809,650,000	87%	\$	1,931,735,000	85%
Veteran	\$	130,554,000	5%	\$	103,146,000	4%	\$	69,671,000	4%	\$	64,250,000	4%	\$	69,337,000	3%	\$	70,416,000	3%
EXISTING BUSINESS	\$	2,163,575,000	87%	\$	1,986,966,000	85%	\$	1,491,090,000	83%	\$	1,485,747,000	83%	\$	1,736,932,000	83%	\$	1,934,713,000	85%
NEW BUSINESS	\$	312,741,000	13%	\$	340,150,000	15%	\$	314,369,000	17%	\$	308,339,000	17%	\$	346,110,000	17%	\$	328,265,000	15%
Rural	\$	577,383,000	23%	\$	516,598,000	22%	\$	396,441,000	22%	\$	395,960,000	22%	\$	436,436,000	21%	\$	500,503,000	22%
Urban	\$	1,898,933,000	77%	\$	1,810,518,000	78%	\$	1,409,018,000	78%	\$	1,398,126,000	78%	\$	1,646,606,000	79%	\$	1,762,475,000	78%
Export	\$	71,282,000	3%	\$	75,957,000	3%	\$	90,869,000	5%	\$	85,726,000	5%	\$	81,629,000	4%	\$	41,744,000	2%
\$150K and Under	\$	43,561,000	2%	\$	41,779,000	2%	\$	31,212,000	2%	\$	27,657,000	2%	\$	26,207,000	1%	\$	29,689,000	1%
>\$150K - \$350K	\$	277,709,000	11%	\$	259,227,000	11%	\$	184,734,000	10%	\$	181,957,000	10%	\$	169,802,000	8%	\$	191,928,000	8%
>\$350K - \$2M	\$	1,493,268,000	60%	\$	1,405,768,000	60%	\$	1,072,353,000	59%	\$	1,125,187,000	63%	\$	1,129,793,000	54%	\$	1,287,218,000	57%
>\$2M	\$	661,778,000	27%	\$	620,342,000	27%	\$	517,160,000	29%	\$	459,285,000	26%	\$	757,240,000	36%	\$	754,143,000	33%

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	2012		2013		2014		2015		2016		2017	
All 504	3,637		3,468		2,538		2,534		2,540		2,828	
Ethnicity												
All Minority	725	20%	721	21%	513	20%	535	21%	555	22%	673	24%
AMERICAN INDIAN	8	0%	7	0%	4	0%	10	0%	9	0%	4	0%
ASIAN OR PACIFI	417	11%	437	13%	279	11%	290	11%	310	12%	395	14%
BLACK	69	2%	64	2%	40	2%	40	2%	36	1%	56	2%
HISPANIC	231	6%	213	6%	190	7%	195	8%	200	8%	218	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	166	5%	217	6%	174	7%	190	7%	196	8%	208	7%
WHITE	2,746	76%	2,530	73%	1,851	73%	1,809	71%	1,789	70%	1,947	69%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	17	0%	19	1%	6	0%	9	0%	7	0%	136	5%
Female Owned more than 50%	495	14%	552	16%	390	15%	392	15%	436	17%	419	15%
Male Owned	3,125	86%	2,897	84%	2,142	84%	2,133	84%	2,097	83%	2,273	80%
Veteran	197	5%	189	5%	119	5%	106	4%	118	5%	112	4%
EXISTING BUSINESS	3,220	89%	3,074	89%	2,176	86%	2,144	85%	2,217	87%	2,460	87%
NEW BUSINESS	417	11%	394	11%	362	14%	390	15%	323	13%	368	13%
Rural	981	27%	855	25%	612	24%	627	25%	625	25%	748	26%
Urban	2,656	73%	2,613	75%	1,926	76%	1,907	75%	1,915	75%	2,080	74%
Export	90	2%	86	2%	92	4%	96	4%	78	3%	34	1%
\$150K and Under	400	11%	387	11%	280	11%	244	10%	243	10%	263	9%
>\$150K - \$350K	1,114	31%	1,065	31%	766	30%	734	29%	688	27%	772	27%
>\$350K - \$2M	1,908	52%	1,814	52%	1,329	52%	1,406	55%	1,374	54%	1,554	55%
>\$2M	215	6%	202	6%	163	6%	150	6%	235	9%	239	8%

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