

	2012			2013			2014			2015			2016			2017		
All 7(A)	\$	6,954,770,500		\$	8,472,465,200		\$	8,452,895,100		\$	10,496,973,400		\$	11,313,811,600		\$	12,421,946,400	
Ethnicity																		
All Minority	\$	1,768,664,500	25%	\$	2,294,391,100	27%	\$	2,419,643,000	29%	\$	2,971,938,100	28%	\$	3,321,983,400	29%	\$	3,870,817,800	31%
AMERICAN INDIAN	\$	35,393,800	1%	\$	37,925,300	0%	\$	34,825,100	0%	\$	63,963,500	1%	\$	58,100,700	1%	\$	75,847,500	1%
ASIAN OR PACIFI	\$	1,297,407,900	19%	\$	1,702,748,100	20%	\$	1,786,096,600	21%	\$	2,105,717,300	20%	\$	2,442,525,800	22%	\$	2,807,733,200	23%
BLACK	\$	108,434,400	2%	\$	147,869,700	2%	\$	175,653,400	2%	\$	200,250,500	2%	\$	223,504,600	2%	\$	292,001,600	2%
HISPANIC	\$	327,428,400	5%	\$	405,848,000	5%	\$	423,067,900	5%	\$	602,006,800	6%	\$	597,852,300	5%	\$	691,657,500	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%
UNDETERMINED	\$	673,337,200	10%	\$	1,005,082,400	12%	\$	1,240,589,600	15%	\$	1,392,161,300	13%	\$	1,535,126,800	14%	\$	1,891,844,000	15%
WHITE	\$	4,512,768,800	65%	\$	5,172,991,700	61%	\$	4,792,662,500	57%	\$	6,132,874,000	58%	\$	6,456,701,400	57%	\$	6,659,284,600	54%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,187,782,600	17%	\$	1,368,061,000	16%	\$	1,447,588,100	17%	\$	1,691,487,700	16%	\$	1,826,580,400	16%	\$	1,909,023,900	15%
Female Owned more than 50%	\$	864,922,100	12%	\$	1,116,395,700	13%	\$	1,046,382,600	12%	\$	1,333,046,000	13%	\$	1,619,567,000	14%	\$	1,766,914,500	14%
Male Owned	\$	4,902,065,800	70%	\$	5,988,008,500	71%	\$	5,958,924,400	70%	\$	7,472,439,700	71%	\$	7,867,664,200	70%	\$	8,746,008,000	70%
Veteran	\$	290,177,800	4%	\$	301,045,300	4%	\$	288,674,900	3%	\$	538,845,500	5%	\$	565,703,800	5%	\$	470,926,700	4%
EXISTING BUSINESS	\$	5,098,234,100	73%	\$	6,292,463,700	74%	\$	6,029,957,500	71%	\$	7,008,171,900	67%	\$	7,190,821,800	64%	\$	7,988,902,500	64%
NEW BUSINESS	\$	1,848,362,700	27%	\$	2,169,084,800	26%	\$	2,394,643,900	28%	\$	3,460,173,200	33%	\$	4,082,796,900	36%	\$	4,398,676,400	35%
Rural	\$	1,108,342,400	16%	\$	1,250,457,200	15%	\$	1,397,851,400	17%	\$	1,732,656,400	17%	\$	1,809,503,300	16%	\$	1,729,719,300	14%
Urban	\$	5,846,428,100	84%	\$	7,222,008,000	85%	\$	7,055,043,700	83%	\$	8,764,317,000	83%	\$	9,504,308,300	84%	\$	10,692,227,100	86%
Export	\$	241,290,200	3%	\$	438,050,900	5%	\$	575,097,400	7%	\$	618,002,900	6%	\$	686,938,700	6%	\$	1,367,454,100	11%
CAPLine	\$	170,079,900	2%	\$	282,981,000	3%	\$	195,563,500	2%	\$	234,426,000	2%	\$	144,957,700	1%	\$	124,696,900	1%
PLP	\$	3,652,575,900	53%	\$	4,651,246,300	55%	\$	4,942,834,700	58%	\$	6,462,542,800	62%	\$	7,113,492,600	63%	\$	8,607,870,300	69%
Express	\$	861,135,900	12%	\$	802,772,600	9%	\$	843,008,600	10%	\$	1,029,919,400	10%	\$	1,056,405,800	9%	\$	994,403,500	8%
\$150K and Under	\$	710,147,200	10%	\$	686,754,300	8%	\$	826,687,100	10%	\$	1,065,934,800	10%	\$	1,111,085,200	10%	\$	1,074,925,500	9%
>\$150K - \$350K	\$	1,004,984,900	14%	\$	1,082,616,400	13%	\$	1,011,499,200	12%	\$	1,217,865,100	12%	\$	1,316,902,000	12%	\$	1,355,554,600	11%
>\$350K - \$2M	\$	3,558,507,100	51%	\$	4,459,533,000	53%	\$	4,190,005,600	50%	\$	5,006,226,200	48%	\$	5,378,404,800	48%	\$	5,690,329,200	46%
>\$2M	\$	1,681,131,300	24%	\$	2,243,561,500	26%	\$	2,424,703,200	29%	\$	3,206,947,300	31%	\$	3,507,419,600	31%	\$	4,301,137,100	35%

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	2012		2013		2014		2015		2016		2017	
All 7(A)	21,636		22,279		23,477		29,110		31,292		29,856	
Ethnicity												
All Minority	4,713	22%	5,040	23%	5,532	24%	6,841	24%	8,050	26%	7,612	25%
AMERICAN INDIAN	191	1%	168	1%	176	1%	203	1%	202	1%	219	1%
ASIAN OR PACIFI	2,452	11%	2,803	13%	3,016	13%	3,616	12%	4,074	13%	3,860	13%
BLACK	559	3%	528	2%	679	3%	868	3%	1,139	4%	1,143	4%
HISPANIC	1,511	7%	1,541	7%	1,661	7%	2,154	7%	2,635	8%	2,388	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	2	0%
UNDETERMINED	1,947	9%	2,363	11%	2,849	12%	3,927	13%	3,776	12%	4,165	14%
WHITE	14,976	69%	14,876	67%	15,096	64%	18,342	63%	19,466	62%	18,079	61%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	3,406	16%	3,531	16%	3,716	16%	4,184	14%	4,351	14%	4,103	14%
Female Owned more than 50%	3,475	16%	3,620	16%	3,785	16%	5,055	17%	5,737	18%	5,385	18%
Male Owned	14,755	68%	15,128	68%	15,976	68%	19,871	68%	21,204	68%	20,368	68%
Veteran	1,132	5%	1,093	5%	1,039	4%	1,400	5%	1,605	5%	1,591	5%
EXISTING BUSINESS	15,003	69%	15,389	69%	16,271	69%	19,485	67%	19,164	61%	18,758	63%
NEW BUSINESS	6,624	31%	6,871	31%	7,168	31%	9,574	33%	12,076	39%	11,055	37%
Rural	2,972	14%	3,042	14%	3,861	16%	4,577	16%	5,166	17%	4,581	15%
Urban	18,664	86%	19,237	86%	19,616	84%	24,533	84%	26,126	83%	25,275	85%
Export	411	2%	563	3%	751	3%	764	3%	848	3%	1,675	6%
CAPLine	219	1%	374	2%	265	1%	306	1%	212	1%	188	1%
PLP	5,834	27%	6,244	28%	5,564	24%	7,189	25%	8,082	26%	11,222	38%
Express	11,540	53%	10,511	47%	11,841	50%	14,976	51%	16,218	52%	13,755	46%
\$150K and Under	12,823	59%	12,039	54%	13,846	59%	17,504	60%	18,980	61%	16,678	56%
>\$150K - \$350K	3,995	18%	4,287	19%	3,921	17%	4,714	16%	4,973	16%	5,142	17%
>\$350K - \$2M	4,268	20%	5,231	23%	4,911	21%	5,852	20%	6,197	20%	6,661	22%
>\$2M	550	3%	722	3%	799	3%	1,040	4%	1,142	4%	1,375	5%

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	2012		2013		2014		2015		2016		2017							
All 504	\$	2,824,568,000		\$	2,628,420,000		\$	2,046,038,000		\$	2,035,065,000		\$	2,354,259,000		\$	2,661,660,000	
Ethnicity																		
All Minority	\$	588,001,000	21%	\$	625,650,000	24%	\$	522,708,000	26%	\$	539,806,000	27%	\$	646,328,000	27%	\$	786,354,000	30%
AMERICAN INDIAN	\$	2,724,000	0%	\$	7,667,000	0%	\$	2,555,000	0%	\$	7,010,000	0%	\$	8,372,000	0%	\$	1,717,000	0%
ASIAN OR PACIFI	\$	402,181,000	14%	\$	467,260,000	18%	\$	368,944,000	18%	\$	360,255,000	18%	\$	459,082,000	20%	\$	582,697,000	22%
BLACK	\$	46,879,000	2%	\$	42,021,000	2%	\$	28,800,000	1%	\$	27,047,000	1%	\$	29,176,000	1%	\$	53,897,000	2%
HISPANIC	\$	136,217,000	5%	\$	108,702,000	4%	\$	122,409,000	6%	\$	145,494,000	7%	\$	149,698,000	6%	\$	148,043,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	155,317,000	5%	\$	193,236,000	7%	\$	158,987,000	8%	\$	174,345,000	9%	\$	179,666,000	8%	\$	233,418,000	9%
WHITE	\$	2,081,250,000	74%	\$	1,809,534,000	69%	\$	1,364,343,000	67%	\$	1,320,914,000	65%	\$	1,528,265,000	65%	\$	1,641,888,000	62%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	13,515,000	0%	\$	13,051,000	0%	\$	6,170,000	0%	\$	5,969,000	0%	\$	7,467,000	0%	\$	103,227,000	4%
Female Owned more than 50%	\$	295,730,000	10%	\$	344,823,000	13%	\$	240,156,000	12%	\$	270,375,000	13%	\$	307,227,000	13%	\$	290,889,000	11%
Male Owned	\$	2,515,323,000	89%	\$	2,270,546,000	86%	\$	1,799,712,000	88%	\$	1,758,721,000	86%	\$	2,039,565,000	87%	\$	2,267,544,000	85%
Veteran	\$	148,557,000	5%	\$	126,958,000	5%	\$	76,610,000	4%	\$	74,926,000	4%	\$	78,332,000	3%	\$	77,221,000	3%
EXISTING BUSINESS	\$	2,490,144,000	88%	\$	2,239,623,000	85%	\$	1,692,175,000	83%	\$	1,685,747,000	83%	\$	1,985,433,000	84%	\$	2,284,160,000	86%
NEW BUSINESS	\$	334,424,000	12%	\$	388,797,000	15%	\$	353,863,000	17%	\$	349,318,000	17%	\$	368,826,000	16%	\$	377,500,000	14%
Rural	\$	662,523,000	23%	\$	563,801,000	21%	\$	446,595,000	22%	\$	448,994,000	22%	\$	485,218,000	21%	\$	578,002,000	22%
Urban	\$	2,162,045,000	77%	\$	2,064,619,000	79%	\$	1,599,443,000	78%	\$	1,586,071,000	78%	\$	1,869,041,000	79%	\$	2,083,658,000	78%
Export	\$	79,321,000	3%	\$	78,859,000	3%	\$	101,703,000	5%	\$	96,189,000	5%	\$	93,252,000	4%	\$	50,429,000	2%
\$150K and Under	\$	51,520,000	2%	\$	46,492,000	2%	\$	34,971,000	2%	\$	30,198,000	1%	\$	29,659,000	1%	\$	32,992,000	1%
>\$150K - \$350K	\$	321,761,000	11%	\$	291,126,000	11%	\$	215,296,000	11%	\$	206,273,000	10%	\$	192,882,000	8%	\$	213,955,000	8%
>\$350K - \$2M	\$	1,718,681,000	61%	\$	1,598,811,000	61%	\$	1,233,975,000	60%	\$	1,261,777,000	62%	\$	1,283,376,000	55%	\$	1,493,842,000	56%
>\$2M	\$	732,606,000	26%	\$	691,991,000	26%	\$	561,796,000	27%	\$	536,817,000	26%	\$	848,342,000	36%	\$	920,871,000	35%

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	2012		2013		2014		2015		2016		2017	
All 504	4,213		3,908		2,916		2,851		2,883		3,240	
Ethnicity												
All Minority	833	20%	829	21%	599	21%	615	22%	620	22%	758	23%
AMERICAN INDIAN	8	0%	9	0%	5	0%	10	0%	10	0%	4	0%
ASIAN OR PACIFI	479	11%	508	13%	325	11%	339	12%	341	12%	449	14%
BLACK	83	2%	70	2%	51	2%	48	2%	42	1%	67	2%
HISPANIC	263	6%	242	6%	218	7%	218	8%	227	8%	238	7%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	198	5%	239	6%	194	7%	211	7%	214	7%	241	7%
WHITE	3,182	76%	2,840	73%	2,123	73%	2,025	71%	2,049	71%	2,241	69%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	20	0%	20	1%	6	0%	10	0%	8	0%	152	5%
Female Owned more than 50%	563	13%	628	16%	457	16%	458	16%	494	17%	478	15%
Male Owned	3,630	86%	3,260	83%	2,453	84%	2,383	84%	2,381	83%	2,610	81%
Veteran	223	5%	217	6%	130	4%	116	4%	133	5%	127	4%
EXISTING BUSINESS	3,752	89%	3,462	89%	2,494	86%	2,420	85%	2,530	88%	2,817	87%
NEW BUSINESS	461	11%	446	11%	422	14%	431	15%	353	12%	423	13%
Rural	1,140	27%	950	24%	718	25%	702	25%	708	25%	847	26%
Urban	3,073	73%	2,958	76%	2,198	75%	2,149	75%	2,175	75%	2,393	74%
Export	105	2%	92	2%	104	4%	105	4%	91	3%	38	1%
\$150K and Under	472	11%	430	11%	314	11%	269	9%	276	10%	289	9%
>\$150K - \$350K	1,289	31%	1,197	31%	891	31%	833	29%	780	27%	865	27%
>\$350K - \$2M	2,214	53%	2,058	53%	1,532	53%	1,572	55%	1,565	54%	1,800	56%
>\$2M	238	6%	223	6%	179	6%	177	6%	262	9%	286	9%

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