

	2013			2014			2015			2016			2017			2018		
All 7(A)	\$	3,393,491,300		\$	3,034,024,400		\$	4,142,050,600		\$	4,438,380,800		\$	5,072,108,500		\$	5,590,170,900	
Ethnicity																		
All Minority	\$	880,203,000	26%	\$	933,593,400	31%	\$	1,220,940,900	29%	\$	1,329,957,400	30%	\$	1,659,751,400	33%	\$	1,752,726,000	31%
AMERICAN INDIAN	\$	13,085,800	0%	\$	17,533,600	1%	\$	24,731,800	1%	\$	13,286,900	0%	\$	35,877,400	1%	\$	36,667,400	1%
ASIAN OR PACIFI	\$	653,724,900	19%	\$	703,936,500	23%	\$	852,226,400	21%	\$	985,703,900	22%	\$	1,220,803,200	24%	\$	1,234,359,100	22%
BLACK	\$	52,074,000	2%	\$	60,413,100	2%	\$	82,974,400	2%	\$	88,178,700	2%	\$	114,542,400	2%	\$	153,464,000	3%
HISPANIC	\$	161,318,300	5%	\$	151,710,200	5%	\$	261,008,300	6%	\$	242,787,900	5%	\$	288,528,400	6%	\$	328,235,500	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	341,414,100	10%	\$	463,519,600	15%	\$	591,304,800	14%	\$	584,657,700	13%	\$	730,976,900	14%	\$	889,541,400	16%
WHITE	\$	2,171,874,200	64%	\$	1,636,911,400	54%	\$	2,329,804,900	56%	\$	2,523,765,700	57%	\$	2,681,380,200	53%	\$	2,947,903,500	53%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	550,214,100	16%	\$	489,467,400	16%	\$	694,088,000	17%	\$	716,383,600	16%	\$	751,737,100	15%	\$	849,516,100	15%
Female Owned more than 50%	\$	446,191,500	13%	\$	378,019,100	12%	\$	507,463,300	12%	\$	616,574,300	14%	\$	742,928,000	15%	\$	776,853,200	14%
Male Owned	\$	2,397,085,700	71%	\$	2,166,537,900	71%	\$	2,940,499,300	71%	\$	3,105,422,900	70%	\$	3,577,443,400	71%	\$	3,963,801,600	71%
Veteran	\$	118,409,900	3%	\$	112,954,800	4%	\$	185,313,100	4%	\$	209,099,700	5%	\$	179,844,500	4%	\$	218,191,900	4%
EXISTING BUSINESS	\$	2,539,748,300	75%	\$	2,199,845,000	73%	\$	2,785,237,400	67%	\$	2,835,048,300	64%	\$	3,278,247,000	65%	\$	3,429,240,600	61%
NEW BUSINESS	\$	848,162,000	25%	\$	825,448,500	27%	\$	1,343,728,800	32%	\$	1,588,338,100	36%	\$	1,783,210,400	35%	\$	2,143,565,200	38%
Rural	\$	476,778,000	14%	\$	466,598,200	15%	\$	686,194,900	17%	\$	714,980,700	16%	\$	727,891,800	14%	\$	676,471,800	12%
Urban	\$	2,916,713,300	86%	\$	2,567,426,200	85%	\$	3,455,855,700	83%	\$	3,723,400,100	84%	\$	4,344,216,700	86%	\$	4,913,699,100	88%
Export	\$	191,436,100	6%	\$	236,757,800	8%	\$	262,843,900	6%	\$	304,774,700	7%	\$	496,452,200	10%	\$	237,802,100	4%
CAPLine	\$	116,173,900	3%	\$	61,966,000	2%	\$	103,544,600	2%	\$	65,178,100	1%	\$	41,101,300	1%	\$	61,639,900	1%
PLP	\$	1,830,158,600	54%	\$	1,791,859,800	59%	\$	2,545,075,800	61%	\$	2,816,705,200	63%	\$	3,418,994,700	67%	\$	4,150,607,900	74%
Express	\$	335,495,700	10%	\$	286,968,700	9%	\$	396,383,200	10%	\$	417,731,600	9%	\$	389,598,700	8%	\$	434,627,800	8%
\$150K and Under	\$	284,611,400	8%	\$	282,686,500	9%	\$	421,395,500	10%	\$	427,660,300	10%	\$	408,885,700	8%	\$	452,806,300	8%
>\$150K - \$350K	\$	429,828,800	13%	\$	347,054,200	11%	\$	469,503,700	11%	\$	505,086,600	11%	\$	536,879,500	11%	\$	568,586,700	10%
>\$350K - \$2M	\$	1,821,953,100	54%	\$	1,511,450,400	50%	\$	1,949,990,100	47%	\$	2,203,079,700	50%	\$	2,300,856,100	45%	\$	2,427,452,400	43%
>\$2M	\$	857,098,000	25%	\$	892,833,300	29%	\$	1,301,161,300	31%	\$	1,302,554,200	29%	\$	1,825,487,200	36%	\$	2,141,325,500	38%

All Activity illustrated above is as of 12/15 for each FY listed.

	2013		2014		2015		2016		2017		2018	
All 7(A)	9,096		8,236		11,449		12,365		11,909		13,033	
Ethnicity												
All Minority	2,119	23%	2,055	25%	2,851	25%	3,357	27%	3,213	27%	3,506	27%
AMERICAN INDIAN	75	1%	72	1%	86	1%	74	1%	82	1%	94	1%
ASIAN OR PACIFI	1,152	13%	1,145	14%	1,487	13%	1,700	14%	1,696	14%	1,715	13%
BLACK	210	2%	216	3%	352	3%	485	4%	464	4%	606	5%
HISPANIC	682	7%	622	8%	926	8%	1,098	9%	971	8%	1,091	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	868	10%	1,021	12%	1,667	15%	1,448	12%	1,533	13%	1,810	14%
WHITE	6,109	67%	5,160	63%	6,931	61%	7,560	61%	7,163	60%	7,717	59%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	1,432	16%	1,279	16%	1,717	15%	1,723	14%	1,639	14%	1,752	13%
Female Owned more than 50%	1,495	16%	1,360	17%	1,980	17%	2,265	18%	2,170	18%	2,335	18%
Male Owned	6,169	68%	5,597	68%	7,752	68%	8,377	68%	8,100	68%	8,946	69%
Veteran	455	5%	410	5%	491	4%	576	5%	601	5%	620	5%
EXISTING BUSINESS	6,275	69%	5,735	70%	7,747	68%	7,477	60%	7,381	62%	8,140	62%
NEW BUSINESS	2,816	31%	2,488	30%	3,678	32%	4,869	39%	4,509	38%	4,873	37%
Rural	1,068	12%	1,299	16%	1,756	15%	2,088	17%	1,816	15%	1,733	13%
Urban	8,028	88%	6,937	84%	9,693	85%	10,277	83%	10,093	85%	11,300	87%
Export	217	2%	277	3%	311	3%	377	3%	578	5%	178	1%
CAPLine	157	2%	84	1%	129	1%	92	1%	77	1%	58	0%
PLP	2,521	28%	2,181	26%	2,812	25%	3,242	26%	3,641	31%	5,609	43%
Express	4,375	48%	4,092	50%	5,860	51%	6,488	52%	5,519	46%	6,232	48%
\$150K and Under	4,979	55%	4,815	58%	6,917	60%	7,517	61%	6,592	55%	7,386	57%
>\$150K - \$350K	1,702	19%	1,364	17%	1,810	16%	1,909	15%	2,030	17%	2,169	17%
>\$350K - \$2M	2,131	23%	1,764	21%	2,303	20%	2,516	20%	2,705	23%	2,814	22%
>\$2M	284	3%	293	4%	419	4%	423	3%	582	5%	664	5%

All Activity illustrated above is as of 12/15 for each FY listed.

	2013		2014		2015		2016		2017		2018							
All 504	\$	1,134,747,000		\$	763,914,000		\$	840,496,000		\$	1,012,606,000		\$	992,929,000		\$	996,915,000	
Ethnicity																		
All Minority	\$	250,501,000	22%	\$	174,294,000	23%	\$	236,527,000	28%	\$	306,533,000	30%	\$	287,529,000	29%	\$	285,485,000	29%
AMERICAN INDIAN	\$	842,000	0%	\$	1,150,000	0%	\$	192,000	0%	\$	3,569,000	0%	\$	760,000	0%	\$	886,000	0%
ASIAN OR PACIFI	\$	183,304,000	16%	\$	124,876,000	16%	\$	147,850,000	18%	\$	217,459,000	21%	\$	212,620,000	21%	\$	217,254,000	22%
BLACK	\$	21,065,000	2%	\$	12,092,000	2%	\$	12,166,000	1%	\$	17,608,000	2%	\$	19,375,000	2%	\$	10,480,000	1%
HISPANIC	\$	45,290,000	4%	\$	36,176,000	5%	\$	76,319,000	9%	\$	67,897,000	7%	\$	54,774,000	6%	\$	56,865,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	89,405,000	8%	\$	57,277,000	7%	\$	73,235,000	9%	\$	86,506,000	9%	\$	94,565,000	10%	\$	155,642,000	16%
WHITE	\$	794,841,000	70%	\$	532,343,000	70%	\$	530,734,000	63%	\$	619,567,000	61%	\$	610,835,000	62%	\$	555,788,000	56%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	4,190,000	0%	\$	1,705,000	0%	\$	2,188,000	0%	\$	3,067,000	0%	\$	46,074,000	5%	\$	209,837,000	21%
Female Owned more than 50%	\$	130,623,000	12%	\$	74,566,000	10%	\$	104,331,000	12%	\$	114,283,000	11%	\$	129,544,000	13%	\$	100,156,000	10%
Male Owned	\$	999,934,000	88%	\$	687,643,000	90%	\$	733,977,000	87%	\$	895,256,000	88%	\$	817,311,000	82%	\$	686,922,000	69%
Veteran	\$	40,261,000	4%	\$	35,077,000	5%	\$	34,925,000	4%	\$	33,216,000	3%	\$	26,399,000	3%	\$	16,725,000	2%
EXISTING BUSINESS	\$	980,785,000	86%	\$	657,759,000	86%	\$	701,214,000	83%	\$	815,810,000	81%	\$	853,895,000	86%	\$	736,849,000	74%
NEW BUSINESS	\$	153,962,000	14%	\$	106,155,000	14%	\$	139,282,000	17%	\$	196,796,000	19%	\$	139,034,000	14%	\$	254,101,000	25%
Rural	\$	241,066,000	21%	\$	167,159,000	22%	\$	186,253,000	22%	\$	220,137,000	22%	\$	208,941,000	21%	\$	214,062,000	21%
Urban	\$	893,681,000	79%	\$	596,755,000	78%	\$	654,243,000	78%	\$	792,469,000	78%	\$	783,988,000	79%	\$	782,853,000	79%
Export	\$	46,450,000	4%	\$	46,233,000	6%	\$	45,753,000	5%	\$	36,478,000	4%	\$	22,228,000	2%	\$	11,646,000	1%
\$150K and Under	\$	21,841,000	2%	\$	14,596,000	2%	\$	11,528,000	1%	\$	12,078,000	1%	\$	14,066,000	1%	\$	11,242,000	1%
>\$150K - \$350K	\$	127,218,000	11%	\$	85,836,000	11%	\$	84,271,000	10%	\$	80,194,000	8%	\$	83,726,000	8%	\$	83,596,000	8%
>\$350K - \$2M	\$	691,779,000	61%	\$	468,301,000	61%	\$	523,247,000	62%	\$	528,307,000	52%	\$	568,062,000	57%	\$	555,340,000	56%
>\$2M	\$	293,909,000	26%	\$	195,181,000	26%	\$	221,450,000	26%	\$	392,027,000	39%	\$	327,075,000	33%	\$	346,737,000	35%

All Activity illustrated above is as of 12/15 for each FY listed.

	2013		2014		2015		2016		2017		2018	
All 504	1,723		1,138		1,168		1,182		1,246		1,206	
Ethnicity												
All Minority	348	20%	232	20%	277	24%	254	21%	296	24%	287	24%
AMERICAN INDIAN	2	0%	1	0%	1	0%	3	0%	2	0%	3	0%
ASIAN OR PACIFI	207	12%	116	10%	147	13%	142	12%	174	14%	168	14%
BLACK	35	2%	26	2%	20	2%	19	2%	28	2%	24	2%
HISPANIC	104	6%	89	8%	109	9%	90	8%	92	7%	92	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	104	6%	83	7%	80	7%	96	8%	91	7%	161	13%
WHITE	1,271	74%	823	72%	811	69%	832	70%	859	69%	758	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	5	0%	2	0%	5	0%	6	1%	76	6%	284	24%
Female Owned more than 50%	265	15%	153	13%	172	15%	180	15%	205	16%	147	12%
Male Owned	1,453	84%	983	86%	991	85%	996	84%	965	77%	775	64%
Veteran	79	5%	59	5%	55	5%	59	5%	46	4%	36	3%
EXISTING BUSINESS	1,529	89%	991	87%	996	85%	1,024	87%	1,094	88%	946	78%
NEW BUSINESS	194	11%	147	13%	172	15%	158	13%	152	12%	257	21%
Rural	428	25%	288	25%	291	25%	304	26%	315	25%	322	27%
Urban	1,295	75%	850	75%	877	75%	878	74%	931	75%	884	73%
Export	50	3%	48	4%	47	4%	40	3%	19	2%	11	1%
\$150K and Under	203	12%	130	11%	104	9%	110	9%	126	10%	96	8%
>\$150K - \$350K	525	30%	360	32%	346	30%	323	27%	333	27%	335	28%
>\$350K - \$2M	902	52%	586	51%	648	55%	628	53%	683	55%	670	56%
>\$2M	93	5%	62	5%	70	6%	121	10%	104	8%	105	9%

All Activity illustrated above is as of 12/15 for each FY listed.