

	2013			2014			2015			2016			2017			2018		
All 7(A)	\$	2,976,744,200		\$	2,580,587,100		\$	3,545,001,600		\$	3,817,542,900		\$	4,162,242,300		\$	4,948,172,900	
Ethnicity																		
All Minority	\$	772,539,600	26%	\$	795,888,400	31%	\$	1,046,980,200	30%	\$	1,165,448,800	31%	\$	1,373,573,100	33%	\$	1,527,103,300	31%
AMERICAN INDIAN	\$	10,761,500	0%	\$	15,642,400	1%	\$	23,497,100	1%	\$	11,406,600	0%	\$	29,378,800	1%	\$	25,323,300	1%
ASIAN OR PACIFI	\$	574,619,100	19%	\$	607,273,300	24%	\$	728,453,000	21%	\$	873,057,100	23%	\$	1,024,050,100	25%	\$	1,079,517,400	22%
BLACK	\$	45,863,200	2%	\$	51,963,500	2%	\$	72,257,400	2%	\$	75,049,500	2%	\$	94,123,700	2%	\$	139,217,000	3%
HISPANIC	\$	141,295,800	5%	\$	121,009,200	5%	\$	222,772,700	6%	\$	205,935,600	5%	\$	226,020,500	5%	\$	283,045,600	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	292,583,600	10%	\$	390,543,500	15%	\$	505,634,300	14%	\$	490,966,100	13%	\$	592,059,400	14%	\$	785,695,000	16%
WHITE	\$	1,911,621,000	64%	\$	1,394,155,200	54%	\$	1,992,387,100	56%	\$	2,161,128,000	57%	\$	2,196,609,800	53%	\$	2,635,374,600	53%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	487,696,900	16%	\$	422,331,700	16%	\$	588,092,400	17%	\$	631,696,800	17%	\$	603,758,300	15%	\$	735,908,000	15%
Female Owned more than 50%	\$	388,374,300	13%	\$	327,703,500	13%	\$	440,060,900	12%	\$	533,625,700	14%	\$	589,879,900	14%	\$	686,522,100	14%
Male Owned	\$	2,100,673,000	71%	\$	1,830,551,900	71%	\$	2,516,848,300	71%	\$	2,652,220,400	69%	\$	2,968,604,100	71%	\$	3,525,742,800	71%
Veteran	\$	108,949,100	4%	\$	90,315,100	3%	\$	149,994,500	4%	\$	169,099,900	4%	\$	156,333,100	4%	\$	185,525,600	4%
EXISTING BUSINESS	\$	2,221,948,400	75%	\$	1,859,392,700	72%	\$	2,358,148,100	67%	\$	2,460,066,400	64%	\$	2,658,454,700	64%	\$	3,050,704,900	62%
NEW BUSINESS	\$	749,214,800	25%	\$	714,315,700	28%	\$	1,175,822,000	33%	\$	1,342,482,100	35%	\$	1,493,836,500	36%	\$	1,887,479,400	38%
Rural	\$	418,690,100	14%	\$	394,189,400	15%	\$	598,342,000	17%	\$	621,301,500	16%	\$	630,026,800	15%	\$	585,903,700	12%
Urban	\$	2,558,054,100	86%	\$	2,186,397,700	85%	\$	2,946,659,600	83%	\$	3,196,241,400	84%	\$	3,532,215,500	85%	\$	4,362,269,200	88%
Export	\$	170,879,500	6%	\$	204,870,300	8%	\$	225,486,000	6%	\$	255,241,000	7%	\$	265,392,600	6%	\$	208,269,200	4%
CAPLine	\$	96,973,900	3%	\$	53,954,000	2%	\$	90,509,600	3%	\$	57,972,300	2%	\$	35,508,800	1%	\$	53,687,900	1%
PLP	\$	1,584,950,200	53%	\$	1,517,625,400	59%	\$	2,130,886,500	60%	\$	2,394,978,700	63%	\$	2,697,333,300	65%	\$	3,648,700,500	74%
Express	\$	298,910,600	10%	\$	249,402,000	10%	\$	353,262,400	10%	\$	372,571,100	10%	\$	346,982,800	8%	\$	394,313,300	8%
\$150K and Under	\$	255,544,500	9%	\$	245,642,900	10%	\$	370,613,300	10%	\$	379,076,300	10%	\$	360,936,400	9%	\$	409,930,600	8%
>\$150K - \$350K	\$	382,747,000	13%	\$	292,605,200	11%	\$	405,544,700	11%	\$	448,275,300	12%	\$	453,383,000	11%	\$	509,200,000	10%
>\$350K - \$2M	\$	1,587,667,100	53%	\$	1,273,934,900	49%	\$	1,662,050,300	47%	\$	1,899,533,100	50%	\$	1,900,981,300	46%	\$	2,169,667,700	44%
>\$2M	\$	750,785,600	25%	\$	768,404,100	30%	\$	1,106,793,300	31%	\$	1,090,658,200	29%	\$	1,446,941,600	35%	\$	1,859,374,600	38%

All Activity illustrated above is as of 12/08 for each FY listed.

	2013		2014		2015		2016		2017		2018	
<b>All 7(A)</b>	<b>8,060</b>		<b>7,168</b>		<b>10,024</b>		<b>10,918</b>		<b>10,306</b>		<b>11,739</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>1,888</b>	<b>23%</b>	<b>1,785</b>	<b>25%</b>	<b>2,478</b>	<b>25%</b>	<b>2,968</b>	<b>27%</b>	<b>2,782</b>	<b>27%</b>	<b>3,136</b>	<b>27%</b>
AMERICAN INDIAN	66	1%	63	1%	76	1%	67	1%	70	1%	82	1%
ASIAN OR PACIFI	1,022	13%	989	14%	1,298	13%	1,508	14%	1,455	14%	1,519	13%
BLACK	188	2%	188	3%	298	3%	438	4%	408	4%	555	5%
HISPANIC	612	8%	545	8%	806	8%	955	9%	849	8%	980	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	746	9%	892	12%	1,453	14%	1,273	12%	1,287	12%	1,631	14%
WHITE	5,426	67%	4,491	63%	6,093	61%	6,677	61%	6,237	61%	6,972	59%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	1,290	16%	1,114	16%	1,508	15%	1,544	14%	1,405	14%	1,562	13%
Female Owned more than 50%	1,328	16%	1,199	17%	1,755	18%	2,006	18%	1,887	18%	2,094	18%
Male Owned	5,442	68%	4,855	68%	6,761	67%	7,368	67%	7,014	68%	8,083	69%
<b>Veteran</b>	<b>409</b>	<b>5%</b>	<b>353</b>	<b>5%</b>	<b>423</b>	<b>4%</b>	<b>502</b>	<b>5%</b>	<b>535</b>	<b>5%</b>	<b>555</b>	<b>5%</b>
<b>EXISTING BUSINESS</b>	<b>5,539</b>	<b>69%</b>	<b>4,992</b>	<b>70%</b>	<b>6,772</b>	<b>68%</b>	<b>6,613</b>	<b>61%</b>	<b>6,359</b>	<b>62%</b>	<b>7,338</b>	<b>63%</b>
<b>NEW BUSINESS</b>	<b>2,516</b>	<b>31%</b>	<b>2,165</b>	<b>30%</b>	<b>3,231</b>	<b>32%</b>	<b>4,286</b>	<b>39%</b>	<b>3,930</b>	<b>38%</b>	<b>4,387</b>	<b>37%</b>
<b>Rural</b>	<b>960</b>	<b>12%</b>	<b>1,125</b>	<b>16%</b>	<b>1,543</b>	<b>15%</b>	<b>1,832</b>	<b>17%</b>	<b>1,581</b>	<b>15%</b>	<b>1,553</b>	<b>13%</b>
<b>Urban</b>	<b>7,100</b>	<b>88%</b>	<b>6,043</b>	<b>84%</b>	<b>8,481</b>	<b>85%</b>	<b>9,086</b>	<b>83%</b>	<b>8,725</b>	<b>85%</b>	<b>10,186</b>	<b>87%</b>
<b>Export</b>	<b>192</b>	<b>2%</b>	<b>247</b>	<b>3%</b>	<b>276</b>	<b>3%</b>	<b>330</b>	<b>3%</b>	<b>308</b>	<b>3%</b>	<b>152</b>	<b>1%</b>
<b>CAPLine</b>	<b>135</b>	<b>2%</b>	<b>76</b>	<b>1%</b>	<b>118</b>	<b>1%</b>	<b>85</b>	<b>1%</b>	<b>67</b>	<b>1%</b>	<b>50</b>	<b>0%</b>
<b>PLP</b>	<b>2,178</b>	<b>27%</b>	<b>1,838</b>	<b>26%</b>	<b>2,388</b>	<b>24%</b>	<b>2,793</b>	<b>26%</b>	<b>2,959</b>	<b>29%</b>	<b>5,006</b>	<b>43%</b>
<b>Express</b>	<b>3,898</b>	<b>48%</b>	<b>3,635</b>	<b>51%</b>	<b>5,244</b>	<b>52%</b>	<b>5,795</b>	<b>53%</b>	<b>4,959</b>	<b>48%</b>	<b>5,661</b>	<b>48%</b>
<b>\$150K and Under</b>	<b>4,449</b>	<b>55%</b>	<b>4,262</b>	<b>59%</b>	<b>6,128</b>	<b>61%</b>	<b>6,692</b>	<b>61%</b>	<b>5,877</b>	<b>57%</b>	<b>6,708</b>	<b>57%</b>
<b>&gt;\$150K - \$350K</b>	<b>1,512</b>	<b>19%</b>	<b>1,152</b>	<b>16%</b>	<b>1,567</b>	<b>16%</b>	<b>1,697</b>	<b>16%</b>	<b>1,717</b>	<b>17%</b>	<b>1,948</b>	<b>17%</b>
<b>&gt;\$350K - \$2M</b>	<b>1,853</b>	<b>23%</b>	<b>1,506</b>	<b>21%</b>	<b>1,977</b>	<b>20%</b>	<b>2,177</b>	<b>20%</b>	<b>2,251</b>	<b>22%</b>	<b>2,508</b>	<b>21%</b>
<b>&gt;\$2M</b>	<b>246</b>	<b>3%</b>	<b>248</b>	<b>3%</b>	<b>352</b>	<b>4%</b>	<b>352</b>	<b>3%</b>	<b>461</b>	<b>4%</b>	<b>575</b>	<b>5%</b>

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	2013		2014		2015		2016		2017		2018							
All 504	\$	982,607,000		\$	680,771,000		\$	743,375,000		\$	917,125,000		\$	856,256,000		\$	912,211,000	
Ethnicity																		
All Minority	\$	209,494,000	21%	\$	151,575,000	22%	\$	209,882,000	28%	\$	280,863,000	31%	\$	256,396,000	30%	\$	262,258,000	29%
AMERICAN INDIAN	\$	842,000	0%	\$	1,150,000	0%	\$	192,000	0%	\$	3,312,000	0%	\$	760,000	0%	\$	886,000	0%
ASIAN OR PACIFI	\$	153,670,000	16%	\$	109,545,000	16%	\$	132,690,000	18%	\$	195,670,000	21%	\$	190,718,000	22%	\$	199,463,000	22%
BLACK	\$	15,958,000	2%	\$	9,796,000	1%	\$	8,816,000	1%	\$	17,608,000	2%	\$	16,841,000	2%	\$	9,502,000	1%
HISPANIC	\$	39,024,000	4%	\$	31,084,000	5%	\$	68,184,000	9%	\$	64,273,000	7%	\$	48,077,000	6%	\$	52,407,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	79,093,000	8%	\$	52,330,000	8%	\$	64,456,000	9%	\$	75,238,000	8%	\$	79,195,000	9%	\$	136,437,000	15%
WHITE	\$	694,020,000	71%	\$	476,866,000	70%	\$	469,037,000	63%	\$	561,024,000	61%	\$	520,665,000	61%	\$	513,516,000	56%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	4,190,000	0%	\$	1,252,000	0%	\$	2,188,000	0%	\$	2,828,000	0%	\$	40,910,000	5%	\$	190,356,000	21%
Female Owned more than 50%	\$	114,091,000	12%	\$	67,239,000	10%	\$	97,527,000	13%	\$	104,206,000	11%	\$	115,928,000	14%	\$	85,017,000	9%
Male Owned	\$	864,326,000	88%	\$	612,280,000	90%	\$	643,660,000	87%	\$	810,091,000	88%	\$	699,418,000	82%	\$	636,838,000	70%
Veteran	\$	39,117,000	4%	\$	31,610,000	5%	\$	31,531,000	4%	\$	28,512,000	3%	\$	22,569,000	3%	\$	15,094,000	2%
EXISTING BUSINESS	\$	845,317,000	86%	\$	586,402,000	86%	\$	620,897,000	84%	\$	735,866,000	80%	\$	732,734,000	86%	\$	668,373,000	73%
NEW BUSINESS	\$	137,290,000	14%	\$	94,369,000	14%	\$	122,478,000	16%	\$	181,259,000	20%	\$	123,522,000	14%	\$	237,873,000	26%
Rural	\$	212,423,000	22%	\$	150,175,000	22%	\$	168,978,000	23%	\$	203,759,000	22%	\$	187,276,000	22%	\$	203,690,000	22%
Urban	\$	770,184,000	78%	\$	530,596,000	78%	\$	574,397,000	77%	\$	713,366,000	78%	\$	668,980,000	78%	\$	708,521,000	78%
Export	\$	44,954,000	5%	\$	44,323,000	7%	\$	39,774,000	5%	\$	31,472,000	3%	\$	19,861,000	2%	\$	11,646,000	1%
\$150K and Under	\$	19,361,000	2%	\$	13,164,000	2%	\$	10,577,000	1%	\$	11,421,000	1%	\$	12,946,000	2%	\$	10,542,000	1%
>\$150K - \$350K	\$	111,642,000	11%	\$	75,860,000	11%	\$	75,990,000	10%	\$	71,720,000	8%	\$	72,885,000	9%	\$	76,825,000	8%
>\$350K - \$2M	\$	599,273,000	61%	\$	409,795,000	60%	\$	460,155,000	62%	\$	470,865,000	51%	\$	513,035,000	60%	\$	515,108,000	56%
>\$2M	\$	252,331,000	26%	\$	181,952,000	27%	\$	196,653,000	26%	\$	363,119,000	40%	\$	257,390,000	30%	\$	309,736,000	34%

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	2013		2014		2015		2016		2017		2018	
<b>All 504</b>	<b>1,502</b>		<b>1,004</b>		<b>1,041</b>		<b>1,066</b>		<b>1,108</b>		<b>1,102</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>303</b>	<b>20%</b>	<b>205</b>	<b>20%</b>	<b>250</b>	<b>24%</b>	<b>230</b>	<b>22%</b>	<b>270</b>	<b>24%</b>	<b>265</b>	<b>24%</b>
AMERICAN INDIAN	2	0%	1	0%	1	0%	2	0%	2	0%	3	0%
ASIAN OR PACIFI	180	12%	103	10%	133	13%	126	12%	160	14%	155	14%
BLACK	33	2%	21	2%	18	2%	19	2%	25	2%	22	2%
HISPANIC	88	6%	80	8%	98	9%	83	8%	83	7%	85	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	94	6%	74	7%	70	7%	89	8%	80	7%	148	13%
WHITE	1,105	74%	725	72%	721	69%	747	70%	758	68%	689	63%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	5	0%	1	0%	5	0%	5	0%	71	6%	259	24%
Female Owned more than 50%	231	15%	131	13%	158	15%	161	15%	187	17%	132	12%
Male Owned	1,266	84%	872	87%	878	84%	900	84%	850	77%	711	65%
<b>Veteran</b>	<b>76</b>	<b>5%</b>	<b>55</b>	<b>5%</b>	<b>47</b>	<b>5%</b>	<b>52</b>	<b>5%</b>	<b>43</b>	<b>4%</b>	<b>31</b>	<b>3%</b>
<b>EXISTING BUSINESS</b>	<b>1,329</b>	<b>88%</b>	<b>876</b>	<b>87%</b>	<b>884</b>	<b>85%</b>	<b>925</b>	<b>87%</b>	<b>969</b>	<b>87%</b>	<b>865</b>	<b>78%</b>
<b>NEW BUSINESS</b>	<b>173</b>	<b>12%</b>	<b>128</b>	<b>13%</b>	<b>157</b>	<b>15%</b>	<b>141</b>	<b>13%</b>	<b>139</b>	<b>13%</b>	<b>234</b>	<b>21%</b>
<b>Rural</b>	<b>377</b>	<b>25%</b>	<b>261</b>	<b>26%</b>	<b>263</b>	<b>25%</b>	<b>271</b>	<b>25%</b>	<b>282</b>	<b>25%</b>	<b>297</b>	<b>27%</b>
<b>Urban</b>	<b>1,125</b>	<b>75%</b>	<b>743</b>	<b>74%</b>	<b>778</b>	<b>75%</b>	<b>795</b>	<b>75%</b>	<b>826</b>	<b>75%</b>	<b>805</b>	<b>73%</b>
<b>Export</b>	<b>47</b>	<b>3%</b>	<b>44</b>	<b>4%</b>	<b>42</b>	<b>4%</b>	<b>34</b>	<b>3%</b>	<b>17</b>	<b>2%</b>	<b>11</b>	<b>1%</b>
<b>\$150K and Under</b>	<b>177</b>	<b>12%</b>	<b>117</b>	<b>12%</b>	<b>95</b>	<b>9%</b>	<b>103</b>	<b>10%</b>	<b>116</b>	<b>10%</b>	<b>90</b>	<b>8%</b>
<b>&gt;\$150K - \$350K</b>	<b>460</b>	<b>31%</b>	<b>318</b>	<b>32%</b>	<b>312</b>	<b>30%</b>	<b>289</b>	<b>27%</b>	<b>291</b>	<b>26%</b>	<b>306</b>	<b>28%</b>
<b>&gt;\$350K - \$2M</b>	<b>784</b>	<b>52%</b>	<b>512</b>	<b>51%</b>	<b>572</b>	<b>55%</b>	<b>562</b>	<b>53%</b>	<b>618</b>	<b>56%</b>	<b>613</b>	<b>56%</b>
<b>&gt;\$2M</b>	<b>81</b>	<b>5%</b>	<b>57</b>	<b>6%</b>	<b>62</b>	<b>6%</b>	<b>112</b>	<b>11%</b>	<b>83</b>	<b>7%</b>	<b>93</b>	<b>8%</b>

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