

	2012			2013			2014			2015			2016			2017		
All 7(A)	\$	13,640,955,400		\$	15,445,971,900		\$	16,984,332,800		\$	21,480,051,300		\$	21,517,074,843		\$	23,053,404,200	
Ethnicity																		
All Minority	\$	3,476,560,300	25%	\$	4,303,429,200	28%	\$	4,916,571,200	29%	\$	6,177,612,900	29%	\$	6,512,444,300	30%	\$	7,381,637,900	32%
AMERICAN INDIAN	\$	71,309,000	1%	\$	71,689,000	0%	\$	77,782,100	0%	\$	129,055,200	1%	\$	105,709,400	0%	\$	127,981,500	1%
ASIAN OR PACIFI	\$	2,542,459,400	19%	\$	3,201,294,200	21%	\$	3,629,776,400	21%	\$	4,396,528,500	20%	\$	4,748,982,200	22%	\$	5,381,615,000	23%
BLACK	\$	214,866,900	2%	\$	282,725,700	2%	\$	320,083,100	2%	\$	443,550,700	2%	\$	470,650,700	2%	\$	571,364,500	2%
HISPANIC	\$	647,925,000	5%	\$	747,720,300	5%	\$	888,929,600	5%	\$	1,208,478,500	6%	\$	1,187,102,000	6%	\$	1,297,098,900	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%
UNDETERMINED	\$	1,377,637,100	10%	\$	1,904,987,400	12%	\$	2,498,647,700	15%	\$	2,947,409,400	14%	\$	2,874,434,943	13%	\$	3,480,800,900	15%
WHITE	\$	8,786,758,000	64%	\$	9,237,555,300	60%	\$	9,569,113,900	56%	\$	12,355,029,000	58%	\$	12,130,195,600	56%	\$	12,190,965,400	53%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%
Female Owned 50% or less	\$	2,293,450,800	17%	\$	2,530,558,500	16%	\$	2,908,393,200	17%	\$	3,557,987,700	17%	\$	3,432,332,700	16%	\$	3,597,740,500	16%
Female Owned more than 50%	\$	1,662,506,900	12%	\$	1,990,453,400	13%	\$	2,214,595,000	13%	\$	2,810,819,800	13%	\$	3,053,363,043	14%	\$	3,250,457,100	14%
Male Owned	\$	9,684,997,700	71%	\$	10,924,960,000	71%	\$	11,861,344,600	70%	\$	15,111,243,800	70%	\$	15,031,315,100	70%	\$	16,205,206,600	70%
Veteran	\$	545,363,100	4%	\$	531,176,000	3%	\$	547,354,000	3%	\$	1,121,174,000	5%	\$	1,032,751,500	5%	\$	900,093,000	4%
EXISTING BUSINESS	\$	9,955,634,500	73%	\$	11,268,491,400	73%	\$	11,836,947,800	70%	\$	14,177,683,200	66%	\$	13,904,936,700	65%	\$	14,730,670,600	64%
NEW BUSINESS	\$	3,669,809,800	27%	\$	4,158,751,400	27%	\$	5,077,268,600	30%	\$	7,231,883,800	34%	\$	7,537,691,300	35%	\$	8,246,882,100	36%
Rural	\$	2,129,228,100	16%	\$	2,463,843,900	16%	\$	2,742,914,400	16%	\$	3,464,084,000	16%	\$	3,353,271,843	16%	\$	3,065,744,900	13%
Urban	\$	11,511,727,300	84%	\$	12,982,128,000	84%	\$	14,241,418,400	84%	\$	18,015,967,300	84%	\$	18,163,803,000	84%	\$	19,987,659,300	87%
Export	\$	499,450,200	4%	\$	889,709,900	6%	\$	1,087,478,100	6%	\$	1,155,971,900	5%	\$	1,222,146,600	6%	\$	1,704,246,300	7%
CAPLine	\$	394,120,200	3%	\$	464,465,400	3%	\$	381,810,000	2%	\$	414,830,500	2%	\$	301,134,800	1%	\$	243,411,900	1%
PLP	\$	7,350,816,300	54%	\$	8,609,594,700	56%	\$	10,156,545,200	60%	\$	13,737,168,400	64%	\$	13,729,034,643	64%	\$	16,438,508,200	71%
Express	\$	1,610,258,300	12%	\$	1,473,500,800	10%	\$	1,709,806,400	10%	\$	2,011,741,900	9%	\$	1,973,142,000	9%	\$	1,919,203,800	8%
\$150K and Under	\$	1,329,083,800	10%	\$	1,297,296,800	8%	\$	1,671,564,600	10%	\$	2,083,326,000	10%	\$	2,054,948,943	10%	\$	2,092,550,800	9%
>\$150K - \$350K	\$	1,902,397,700	14%	\$	2,005,042,900	13%	\$	1,983,958,900	12%	\$	2,405,573,200	11%	\$	2,480,373,700	12%	\$	2,500,716,100	11%
>\$350K - \$2M	\$	7,047,982,500	52%	\$	7,905,320,600	51%	\$	8,330,808,500	49%	\$	10,409,045,800	48%	\$	10,061,732,200	47%	\$	10,581,911,200	46%
>\$2M	\$	3,361,491,400	25%	\$	4,238,311,600	27%	\$	4,998,000,800	29%	\$	6,582,106,300	31%	\$	6,920,020,000	32%	\$	7,878,226,100	34%

All Activity illustrated above is as of 09/01 for each FY listed.

	2012		2013		2014		2015		2016		2017	
<b>All 7(A)</b>	<b>40,682</b>		<b>41,266</b>		<b>46,620</b>		<b>57,841</b>		<b>58,128</b>		<b>56,679</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>9,106</b>	<b>22%</b>	<b>9,688</b>	<b>23%</b>	<b>11,080</b>	<b>24%</b>	<b>14,234</b>	<b>25%</b>	<b>15,152</b>	<b>26%</b>	<b>14,968</b>	<b>26%</b>
AMERICAN INDIAN	375	1%	308	1%	329	1%	413	1%	373	1%	404	1%
ASIAN OR PACIFI	4,835	12%	5,378	13%	5,947	13%	7,323	13%	7,584	13%	7,521	13%
BLACK	1,037	3%	1,005	2%	1,379	3%	1,900	3%	2,149	4%	2,271	4%
HISPANIC	2,859	7%	2,997	7%	3,425	7%	4,598	8%	5,046	9%	4,770	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	2	0%
UNDETERMINED	3,697	9%	4,427	11%	5,907	13%	7,466	13%	6,898	12%	7,442	13%
WHITE	27,879	69%	27,151	66%	29,633	64%	36,141	62%	36,078	62%	34,269	60%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	1	0%	-	0%
Female Owned 50% or less	6,459	16%	6,580	16%	7,218	15%	8,462	15%	8,156	14%	7,757	14%
Female Owned more than 50%	6,547	16%	6,821	17%	7,854	17%	10,292	18%	10,776	19%	10,257	18%
Male Owned	27,676	68%	27,865	68%	31,548	68%	39,087	68%	39,195	67%	38,665	68%
<b>Veteran</b>	<b>2,079</b>	<b>5%</b>	<b>2,014</b>	<b>5%</b>	<b>1,912</b>	<b>4%</b>	<b>2,845</b>	<b>5%</b>	<b>2,959</b>	<b>5%</b>	<b>2,987</b>	<b>5%</b>
<b>EXISTING BUSINESS</b>	<b>28,090</b>	<b>69%</b>	<b>28,309</b>	<b>69%</b>	<b>32,015</b>	<b>69%</b>	<b>37,937</b>	<b>66%</b>	<b>35,736</b>	<b>61%</b>	<b>35,724</b>	<b>63%</b>
<b>NEW BUSINESS</b>	<b>12,572</b>	<b>31%</b>	<b>12,925</b>	<b>31%</b>	<b>14,529</b>	<b>31%</b>	<b>19,807</b>	<b>34%</b>	<b>22,297</b>	<b>38%</b>	<b>20,880</b>	<b>37%</b>
<b>Rural</b>	<b>5,282</b>	<b>13%</b>	<b>6,359</b>	<b>15%</b>	<b>7,328</b>	<b>16%</b>	<b>9,197</b>	<b>16%</b>	<b>9,218</b>	<b>16%</b>	<b>8,261</b>	<b>15%</b>
<b>Urban</b>	<b>35,400</b>	<b>87%</b>	<b>34,907</b>	<b>85%</b>	<b>39,292</b>	<b>84%</b>	<b>48,644</b>	<b>84%</b>	<b>48,910</b>	<b>84%</b>	<b>48,418</b>	<b>85%</b>
<b>Export</b>	<b>759</b>	<b>2%</b>	<b>1,164</b>	<b>3%</b>	<b>1,405</b>	<b>3%</b>	<b>1,506</b>	<b>3%</b>	<b>1,488</b>	<b>3%</b>	<b>2,021</b>	<b>4%</b>
<b>CAPLine</b>	<b>506</b>	<b>1%</b>	<b>629</b>	<b>2%</b>	<b>518</b>	<b>1%</b>	<b>579</b>	<b>1%</b>	<b>428</b>	<b>1%</b>	<b>335</b>	<b>1%</b>
<b>PLP</b>	<b>11,182</b>	<b>27%</b>	<b>11,412</b>	<b>28%</b>	<b>11,020</b>	<b>24%</b>	<b>15,053</b>	<b>26%</b>	<b>15,289</b>	<b>26%</b>	<b>22,395</b>	<b>40%</b>
<b>Express</b>	<b>21,268</b>	<b>52%</b>	<b>19,642</b>	<b>48%</b>	<b>23,881</b>	<b>51%</b>	<b>29,373</b>	<b>51%</b>	<b>29,957</b>	<b>52%</b>	<b>26,888</b>	<b>47%</b>
<b>\$150K and Under</b>	<b>23,618</b>	<b>58%</b>	<b>22,593</b>	<b>55%</b>	<b>27,608</b>	<b>59%</b>	<b>34,335</b>	<b>59%</b>	<b>34,861</b>	<b>60%</b>	<b>32,452</b>	<b>57%</b>
<b>&gt;\$150K - \$350K</b>	<b>7,533</b>	<b>19%</b>	<b>7,951</b>	<b>19%</b>	<b>7,660</b>	<b>16%</b>	<b>9,256</b>	<b>16%</b>	<b>9,374</b>	<b>16%</b>	<b>9,467</b>	<b>17%</b>
<b>&gt;\$350K - \$2M</b>	<b>8,437</b>	<b>21%</b>	<b>9,358</b>	<b>23%</b>	<b>9,716</b>	<b>21%</b>	<b>12,088</b>	<b>21%</b>	<b>11,650</b>	<b>20%</b>	<b>12,270</b>	<b>22%</b>
<b>&gt;\$2M</b>	<b>1,094</b>	<b>3%</b>	<b>1,364</b>	<b>3%</b>	<b>1,636</b>	<b>4%</b>	<b>2,162</b>	<b>4%</b>	<b>2,243</b>	<b>4%</b>	<b>2,490</b>	<b>4%</b>

All Activity illustrated above is as of 09/01 for each FY listed.

	2012		2013		2014		2015		2016		2017							
All 504	\$	5,808,892,000		\$	4,697,130,000		\$	3,746,373,000		\$	3,919,632,000		\$	4,181,203,000		\$	4,633,940,000	
Ethnicity																		
All Minority	\$	1,269,055,000	22%	\$	1,166,114,000	25%	\$	915,861,000	24%	\$	1,047,090,000	27%	\$	1,201,089,000	29%	\$	1,313,141,000	28%
AMERICAN INDIAN	\$	9,197,000	0%	\$	9,477,000	0%	\$	8,107,000	0%	\$	8,090,000	0%	\$	11,093,000	0%	\$	3,387,000	0%
ASIAN OR PACIFI	\$	904,202,000	16%	\$	871,417,000	19%	\$	643,287,000	17%	\$	732,306,000	19%	\$	867,989,000	21%	\$	986,653,000	21%
BLACK	\$	92,163,000	2%	\$	78,946,000	2%	\$	56,174,000	1%	\$	44,657,000	1%	\$	62,899,000	2%	\$	84,834,000	2%
HISPANIC	\$	263,493,000	5%	\$	206,274,000	4%	\$	208,293,000	6%	\$	262,037,000	7%	\$	259,108,000	6%	\$	238,267,000	5%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	387,639,000	7%	\$	351,540,000	7%	\$	290,544,000	8%	\$	338,577,000	9%	\$	369,721,000	9%	\$	447,535,000	10%
WHITE	\$	4,152,198,000	71%	\$	3,179,476,000	68%	\$	2,539,968,000	68%	\$	2,533,965,000	65%	\$	2,610,393,000	62%	\$	2,873,264,000	62%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	27,176,000	0%	\$	20,911,000	0%	\$	9,001,000	0%	\$	18,125,000	0%	\$	32,572,000	1%	\$	328,677,000	7%
Female Owned more than 50%	\$	670,044,000	12%	\$	634,081,000	13%	\$	487,612,000	13%	\$	527,581,000	13%	\$	554,751,000	13%	\$	497,194,000	11%
Male Owned	\$	5,111,672,000	88%	\$	4,042,138,000	86%	\$	3,249,760,000	87%	\$	3,373,926,000	86%	\$	3,593,880,000	86%	\$	3,808,069,000	82%
Veteran	\$	271,311,000	5%	\$	197,649,000	4%	\$	148,200,000	4%	\$	142,083,000	4%	\$	156,263,000	4%	\$	153,369,000	3%
EXISTING BUSINESS	\$	5,133,294,000	88%	\$	4,073,282,000	87%	\$	3,091,359,000	83%	\$	3,242,918,000	83%	\$	3,560,058,000	85%	\$	3,874,098,000	84%
NEW BUSINESS	\$	675,598,000	12%	\$	623,848,000	13%	\$	655,014,000	17%	\$	676,714,000	17%	\$	621,145,000	15%	\$	759,048,000	16%
Rural	\$	1,344,650,000	23%	\$	991,729,000	21%	\$	816,201,000	22%	\$	859,864,000	22%	\$	878,908,000	21%	\$	1,017,456,000	22%
Urban	\$	4,464,242,000	77%	\$	3,705,401,000	79%	\$	2,930,172,000	78%	\$	3,059,768,000	78%	\$	3,302,295,000	79%	\$	3,616,484,000	78%
Export	\$	127,281,000	2%	\$	108,070,000	2%	\$	160,750,000	4%	\$	203,431,000	5%	\$	191,104,000	5%	\$	68,388,000	1%
\$150K and Under	\$	96,902,000	2%	\$	82,200,000	2%	\$	62,078,000	2%	\$	55,152,000	1%	\$	53,620,000	1%	\$	58,868,000	1%
>\$150K - \$350K	\$	614,262,000	11%	\$	522,732,000	11%	\$	389,381,000	10%	\$	377,879,000	10%	\$	354,310,000	8%	\$	388,122,000	8%
>\$350K - \$2M	\$	3,548,162,000	61%	\$	2,874,392,000	61%	\$	2,274,877,000	61%	\$	2,313,808,000	59%	\$	2,349,900,000	56%	\$	2,600,772,000	56%
>\$2M	\$	1,549,566,000	27%	\$	1,217,806,000	26%	\$	1,020,037,000	27%	\$	1,172,793,000	30%	\$	1,423,373,000	34%	\$	1,586,178,000	34%

All Activity illustrated above is as of 09/01 for each FY listed.

	2012		2013		2014		2015		2016		2017	
<b>All 504</b>	<b>8,396</b>		<b>6,981</b>		<b>5,333</b>		<b>5,300</b>		<b>5,258</b>		<b>5,742</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>1,656</b>	<b>20%</b>	<b>1,518</b>	<b>22%</b>	<b>1,097</b>	<b>21%</b>	<b>1,162</b>	<b>22%</b>	<b>1,179</b>	<b>22%</b>	<b>1,309</b>	<b>23%</b>
AMERICAN INDIAN	18	0%	15	0%	13	0%	13	0%	13	0%	9	0%
ASIAN OR PACIFI	994	12%	927	13%	602	11%	663	13%	667	13%	786	14%
BLACK	156	2%	134	2%	101	2%	82	2%	94	2%	111	2%
HISPANIC	488	6%	442	6%	381	7%	404	8%	405	8%	403	7%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	468	6%	455	7%	376	7%	392	7%	417	8%	466	8%
WHITE	6,272	75%	5,008	72%	3,860	72%	3,746	71%	3,662	70%	3,967	69%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	42	1%	37	1%	10	0%	23	0%	40	1%	512	9%
Female Owned more than 50%	1,186	14%	1,129	16%	862	16%	874	16%	902	17%	833	15%
Male Owned	7,168	85%	5,815	83%	4,461	84%	4,403	83%	4,316	82%	4,397	77%
<b>Veteran</b>	<b>418</b>	<b>5%</b>	<b>354</b>	<b>5%</b>	<b>239</b>	<b>4%</b>	<b>232</b>	<b>4%</b>	<b>239</b>	<b>5%</b>	<b>217</b>	<b>4%</b>
<b>EXISTING BUSINESS</b>	<b>7,511</b>	<b>89%</b>	<b>6,187</b>	<b>89%</b>	<b>4,529</b>	<b>85%</b>	<b>4,497</b>	<b>85%</b>	<b>4,608</b>	<b>88%</b>	<b>4,893</b>	<b>85%</b>
<b>NEW BUSINESS</b>	<b>885</b>	<b>11%</b>	<b>794</b>	<b>11%</b>	<b>804</b>	<b>15%</b>	<b>803</b>	<b>15%</b>	<b>650</b>	<b>12%</b>	<b>847</b>	<b>15%</b>
<b>Rural</b>	<b>2,245</b>	<b>27%</b>	<b>1,693</b>	<b>24%</b>	<b>1,322</b>	<b>25%</b>	<b>1,328</b>	<b>25%</b>	<b>1,326</b>	<b>25%</b>	<b>1,520</b>	<b>26%</b>
<b>Urban</b>	<b>6,151</b>	<b>73%</b>	<b>5,288</b>	<b>76%</b>	<b>4,011</b>	<b>75%</b>	<b>3,972</b>	<b>75%</b>	<b>3,932</b>	<b>75%</b>	<b>4,222</b>	<b>74%</b>
<b>Export</b>	<b>154</b>	<b>2%</b>	<b>133</b>	<b>2%</b>	<b>157</b>	<b>3%</b>	<b>197</b>	<b>4%</b>	<b>164</b>	<b>3%</b>	<b>53</b>	<b>1%</b>
<b>\$150K and Under</b>	<b>888</b>	<b>11%</b>	<b>751</b>	<b>11%</b>	<b>560</b>	<b>11%</b>	<b>498</b>	<b>9%</b>	<b>495</b>	<b>9%</b>	<b>522</b>	<b>9%</b>
<b>&gt;\$150K - \$350K</b>	<b>2,477</b>	<b>30%</b>	<b>2,153</b>	<b>31%</b>	<b>1,604</b>	<b>30%</b>	<b>1,530</b>	<b>29%</b>	<b>1,437</b>	<b>27%</b>	<b>1,581</b>	<b>28%</b>
<b>&gt;\$350K - \$2M</b>	<b>4,527</b>	<b>54%</b>	<b>3,684</b>	<b>53%</b>	<b>2,843</b>	<b>53%</b>	<b>2,886</b>	<b>54%</b>	<b>2,875</b>	<b>55%</b>	<b>3,133</b>	<b>55%</b>
<b>&gt;\$2M</b>	<b>504</b>	<b>6%</b>	<b>393</b>	<b>6%</b>	<b>326</b>	<b>6%</b>	<b>386</b>	<b>7%</b>	<b>451</b>	<b>9%</b>	<b>506</b>	<b>9%</b>

All Activity illustrated above is as of 09/01 for each FY listed.