

	2012			2013			2014			2015			2016			2017		
All 7(A)	\$	7,835,201,600		\$	9,444,754,600		\$	9,527,179,400		\$	11,732,965,500		\$	12,784,530,000		\$	13,975,833,500	
Ethnicity																		
All Minority	\$	1,982,045,100	25%	\$	2,546,748,900	27%	\$	2,715,709,000	29%	\$	3,313,117,800	28%	\$	3,787,706,100	30%	\$	4,316,997,800	31%
AMERICAN INDIAN	\$	38,354,000	0%	\$	39,981,000	0%	\$	38,569,900	0%	\$	69,805,100	1%	\$	69,778,800	1%	\$	80,268,700	1%
ASIAN OR PACIFI	\$	1,454,034,400	19%	\$	1,891,999,500	20%	\$	2,005,906,900	21%	\$	2,344,400,600	20%	\$	2,775,427,600	22%	\$	3,133,254,400	22%
BLACK	\$	122,904,300	2%	\$	167,444,700	2%	\$	193,581,000	2%	\$	228,706,500	2%	\$	254,086,400	2%	\$	316,487,000	2%
HISPANIC	\$	366,752,400	5%	\$	447,323,700	5%	\$	477,651,200	5%	\$	670,205,600	6%	\$	688,413,300	5%	\$	783,059,700	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,928,000	0%
UNDETERMINED	\$	786,111,400	10%	\$	1,142,694,200	12%	\$	1,432,431,400	15%	\$	1,539,670,800	13%	\$	1,736,098,100	14%	\$	2,110,156,200	15%
WHITE	\$	5,067,045,100	65%	\$	5,755,311,500	61%	\$	5,379,039,000	56%	\$	6,880,176,900	59%	\$	7,260,725,800	57%	\$	7,548,679,500	54%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,341,112,900	17%	\$	1,536,003,100	16%	\$	1,627,568,100	17%	\$	1,912,764,500	16%	\$	2,057,546,100	16%	\$	2,175,447,800	16%
Female Owned more than 50%	\$	969,902,000	12%	\$	1,213,820,100	13%	\$	1,179,885,500	12%	\$	1,506,783,700	13%	\$	1,865,807,600	15%	\$	1,988,547,800	14%
Male Owned	\$	5,524,186,700	71%	\$	6,694,931,400	71%	\$	6,719,725,800	71%	\$	8,313,417,300	71%	\$	8,861,176,300	69%	\$	9,811,837,900	70%
Veteran	\$	323,189,000	4%	\$	343,313,600	4%	\$	312,100,700	3%	\$	602,266,100	5%	\$	629,489,200	5%	\$	545,541,000	4%
EXISTING BUSINESS	\$	5,774,535,300	74%	\$	7,008,759,300	74%	\$	6,773,183,700	71%	\$	7,817,646,800	67%	\$	8,218,793,400	64%	\$	8,942,341,100	64%
NEW BUSINESS	\$	2,052,492,600	26%	\$	2,425,078,600	26%	\$	2,724,194,000	29%	\$	3,881,523,800	33%	\$	4,521,019,600	35%	\$	4,996,937,400	36%
Rural	\$	1,234,404,000	16%	\$	1,420,260,500	15%	\$	1,562,177,200	16%	\$	1,940,372,300	17%	\$	2,040,913,500	16%	\$	1,947,192,700	14%
Urban	\$	6,600,797,600	84%	\$	8,024,494,100	85%	\$	7,965,002,200	84%	\$	9,792,593,200	83%	\$	10,743,616,500	84%	\$	12,028,640,800	86%
Export	\$	270,915,800	3%	\$	498,165,200	5%	\$	646,817,300	7%	\$	686,573,100	6%	\$	782,907,500	6%	\$	1,429,373,800	10%
CAPLine	\$	194,914,900	2%	\$	306,908,600	3%	\$	218,603,500	2%	\$	248,898,000	2%	\$	168,883,700	1%	\$	149,521,900	1%
PLP	\$	4,186,413,400	53%	\$	5,167,970,200	55%	\$	5,591,048,600	59%	\$	7,195,792,200	61%	\$	8,050,998,600	63%	\$	9,758,994,700	70%
Express	\$	962,200,300	12%	\$	901,193,200	10%	\$	966,470,500	10%	\$	1,169,959,600	10%	\$	1,192,189,000	9%	\$	1,121,508,500	8%
\$150K and Under	\$	795,359,400	10%	\$	779,605,300	8%	\$	937,338,000	10%	\$	1,206,016,300	10%	\$	1,254,797,700	10%	\$	1,220,788,100	9%
>\$150K - \$350K	\$	1,114,717,400	14%	\$	1,210,613,100	13%	\$	1,150,845,900	12%	\$	1,377,019,500	12%	\$	1,484,196,200	12%	\$	1,516,753,400	11%
>\$350K - \$2M	\$	4,013,521,400	51%	\$	4,924,820,600	52%	\$	4,750,624,300	50%	\$	5,563,989,300	47%	\$	6,049,925,400	47%	\$	6,359,035,900	46%
>\$2M	\$	1,911,603,400	24%	\$	2,529,715,600	27%	\$	2,688,371,200	28%	\$	3,585,940,400	31%	\$	3,995,610,700	31%	\$	4,879,256,100	35%

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	2012		2013		2014		2015		2016		2017	
All 7(A)	24,279		25,148		26,635		32,858		35,353		33,626	
Ethnicity												
All Minority	5,287	22%	5,626	22%	6,220	23%	7,732	24%	9,106	26%	8,546	25%
AMERICAN INDIAN	214	1%	182	1%	196	1%	228	1%	240	1%	242	1%
ASIAN OR PACIFI	2,748	11%	3,115	12%	3,377	13%	4,056	12%	4,563	13%	4,323	13%
BLACK	630	3%	591	2%	759	3%	995	3%	1,300	4%	1,285	4%
HISPANIC	1,695	7%	1,738	7%	1,888	7%	2,453	7%	3,003	8%	2,693	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	3	0%
UNDETERMINED	2,221	9%	2,653	11%	3,261	12%	4,381	13%	4,257	12%	4,698	14%
WHITE	16,771	69%	16,869	67%	17,154	64%	20,745	63%	21,990	62%	20,382	61%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	3,809	16%	4,018	16%	4,206	16%	4,757	14%	4,928	14%	4,637	14%
Female Owned more than 50%	3,911	16%	4,084	16%	4,274	16%	5,693	17%	6,478	18%	6,041	18%
Male Owned	16,559	68%	17,046	68%	18,155	68%	22,408	68%	23,947	68%	22,948	68%
Veteran	1,262	5%	1,237	5%	1,141	4%	1,577	5%	1,812	5%	1,799	5%
EXISTING BUSINESS	16,879	70%	17,355	69%	18,434	69%	21,993	67%	21,733	61%	21,084	63%
NEW BUSINESS	7,391	30%	7,774	31%	8,160	31%	10,807	33%	13,563	38%	12,496	37%
Rural	3,294	14%	3,588	14%	4,397	17%	5,203	16%	5,768	16%	5,156	15%
Urban	20,985	86%	21,560	86%	22,238	83%	27,655	84%	29,585	84%	28,470	85%
Export	460	2%	658	3%	838	3%	849	3%	947	3%	1,726	5%
CAPLine	261	1%	412	2%	295	1%	333	1%	247	1%	217	1%
PLP	6,615	27%	6,937	28%	6,261	24%	8,045	24%	9,118	26%	12,845	38%
Express	12,953	53%	11,950	48%	13,530	51%	17,031	52%	18,364	52%	15,539	46%
\$150K and Under	14,400	59%	13,736	55%	15,730	59%	19,845	60%	21,458	61%	18,889	56%
>\$150K - \$350K	4,423	18%	4,792	19%	4,464	17%	5,326	16%	5,615	16%	5,753	17%
>\$350K - \$2M	4,826	20%	5,805	23%	5,555	21%	6,521	20%	6,983	20%	7,431	22%
>\$2M	630	3%	815	3%	886	3%	1,166	4%	1,297	4%	1,553	5%

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	2012			2013			2014			2015			2016			2017		
All 504	\$	3,242,710,000		\$	2,888,091,000		\$	2,240,455,000		\$	2,261,176,000		\$	2,642,209,000		\$	2,963,508,000	
Ethnicity																		
All Minority	\$	702,497,000	22%	\$	696,767,000	24%	\$	577,228,000	26%	\$	585,546,000	26%	\$	723,043,000	27%	\$	856,596,000	29%
AMERICAN INDIAN	\$	3,104,000	0%	\$	7,952,000	0%	\$	3,150,000	0%	\$	7,010,000	0%	\$	8,372,000	0%	\$	1,717,000	0%
ASIAN OR PACIFI	\$	494,089,000	15%	\$	522,866,000	18%	\$	408,681,000	18%	\$	392,095,000	17%	\$	510,410,000	19%	\$	643,185,000	22%
BLACK	\$	54,355,000	2%	\$	46,409,000	2%	\$	31,954,000	1%	\$	32,849,000	1%	\$	31,365,000	1%	\$	55,326,000	2%
HISPANIC	\$	150,949,000	5%	\$	119,540,000	4%	\$	133,443,000	6%	\$	153,592,000	7%	\$	172,896,000	7%	\$	156,368,000	5%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	176,307,000	5%	\$	207,395,000	7%	\$	177,793,000	8%	\$	191,268,000	8%	\$	202,780,000	8%	\$	262,417,000	9%
WHITE	\$	2,363,906,000	73%	\$	1,983,929,000	69%	\$	1,485,434,000	66%	\$	1,484,362,000	66%	\$	1,716,386,000	65%	\$	1,844,495,000	62%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	16,909,000	1%	\$	14,579,000	1%	\$	7,251,000	0%	\$	6,128,000	0%	\$	7,467,000	0%	\$	120,182,000	4%
Female Owned more than 50%	\$	343,276,000	11%	\$	384,287,000	13%	\$	269,461,000	12%	\$	298,750,000	13%	\$	333,921,000	13%	\$	310,485,000	10%
Male Owned	\$	2,882,525,000	89%	\$	2,489,225,000	86%	\$	1,963,743,000	88%	\$	1,956,298,000	87%	\$	2,300,821,000	87%	\$	2,532,841,000	85%
Veteran	\$	167,251,000	5%	\$	132,789,000	5%	\$	84,523,000	4%	\$	77,042,000	3%	\$	82,494,000	3%	\$	89,236,000	3%
EXISTING BUSINESS	\$	2,846,192,000	88%	\$	2,465,968,000	85%	\$	1,851,609,000	83%	\$	1,869,516,000	83%	\$	2,237,894,000	85%	\$	2,540,126,000	86%
NEW BUSINESS	\$	396,518,000	12%	\$	422,123,000	15%	\$	388,846,000	17%	\$	391,660,000	17%	\$	404,315,000	15%	\$	423,382,000	14%
Rural	\$	752,979,000	23%	\$	622,115,000	22%	\$	496,561,000	22%	\$	514,030,000	23%	\$	534,754,000	20%	\$	641,845,000	22%
Urban	\$	2,489,731,000	77%	\$	2,265,976,000	78%	\$	1,743,894,000	78%	\$	1,747,146,000	77%	\$	2,107,455,000	80%	\$	2,321,663,000	78%
Export	\$	84,022,000	3%	\$	84,862,000	3%	\$	112,606,000	5%	\$	110,173,000	5%	\$	113,705,000	4%	\$	54,230,000	2%
\$150K and Under	\$	57,157,000	2%	\$	51,669,000	2%	\$	38,668,000	2%	\$	34,849,000	2%	\$	34,223,000	1%	\$	36,571,000	1%
>\$150K - \$350K	\$	364,956,000	11%	\$	315,489,000	11%	\$	236,307,000	11%	\$	227,428,000	10%	\$	220,525,000	8%	\$	237,713,000	8%
>\$350K - \$2M	\$	1,965,657,000	61%	\$	1,755,742,000	61%	\$	1,354,518,000	60%	\$	1,380,829,000	61%	\$	1,459,176,000	55%	\$	1,657,595,000	56%
>\$2M	\$	854,940,000	26%	\$	765,191,000	26%	\$	610,962,000	27%	\$	618,070,000	27%	\$	928,285,000	35%	\$	1,031,629,000	35%

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	2012		2013		2014		2015		2016		2017	
All 504	4,782		4,291		3,206		3,160		3,274		3,609	
Ethnicity												
All Minority	955	20%	913	21%	665	21%	670	21%	713	22%	829	23%
AMERICAN INDIAN	9	0%	10	0%	7	0%	10	0%	10	0%	4	0%
ASIAN OR PACIFI	563	12%	555	13%	358	11%	372	12%	386	12%	497	14%
BLACK	94	2%	76	2%	57	2%	54	2%	49	1%	71	2%
HISPANIC	289	6%	272	6%	243	8%	234	7%	268	8%	257	7%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	229	5%	261	6%	217	7%	235	7%	242	7%	276	8%
WHITE	3,598	75%	3,117	73%	2,324	72%	2,255	71%	2,319	71%	2,504	69%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	24	1%	23	1%	7	0%	11	0%	8	0%	175	5%
Female Owned more than 50%	639	13%	699	16%	504	16%	505	16%	546	17%	523	14%
Male Owned	4,119	86%	3,569	83%	2,695	84%	2,644	84%	2,720	83%	2,911	81%
Veteran	251	5%	230	5%	144	4%	122	4%	142	4%	143	4%
EXISTING BUSINESS	4,251	89%	3,803	89%	2,736	85%	2,674	85%	2,875	88%	3,139	87%
NEW BUSINESS	531	11%	488	11%	470	15%	486	15%	399	12%	470	13%
Rural	1,288	27%	1,051	24%	800	25%	800	25%	804	25%	946	26%
Urban	3,494	73%	3,240	76%	2,406	75%	2,360	75%	2,470	75%	2,663	74%
Export	111	2%	102	2%	116	4%	116	4%	108	3%	42	1%
\$150K and Under	524	11%	477	11%	350	11%	309	10%	316	10%	321	9%
>\$150K - \$350K	1,461	31%	1,298	30%	978	31%	922	29%	891	27%	965	27%
>\$350K - \$2M	2,518	53%	2,270	53%	1,684	53%	1,725	55%	1,778	54%	2,001	55%
>\$2M	279	6%	246	6%	194	6%	204	6%	289	9%	322	9%

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