

	2012			2013			2014			2015			2016			2017		
All 7(A)	\$	8,136,633,300		\$	9,738,874,500		\$	9,897,463,600		\$	12,118,368,800		\$	13,208,778,843		\$	14,524,827,600	
Ethnicity																		
All Minority	\$	2,066,380,400	25%	\$	2,635,753,200	27%	\$	2,828,329,500	29%	\$	3,430,514,400	28%	\$	3,913,917,000	30%	\$	4,483,299,700	31%
AMERICAN INDIAN	\$	37,904,000	0%	\$	41,139,500	0%	\$	43,301,700	0%	\$	70,853,100	1%	\$	73,178,100	1%	\$	82,084,300	1%
ASIAN OR PACIFI	\$	1,513,098,300	19%	\$	1,954,711,300	20%	\$	2,097,249,200	21%	\$	2,436,598,100	20%	\$	2,861,197,800	22%	\$	3,256,063,300	22%
BLACK	\$	128,480,300	2%	\$	174,303,000	2%	\$	197,231,500	2%	\$	233,874,900	2%	\$	265,201,000	2%	\$	330,563,900	2%
HISPANIC	\$	386,897,800	5%	\$	465,599,400	5%	\$	490,547,100	5%	\$	689,188,300	6%	\$	714,340,100	5%	\$	810,660,200	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,928,000	0%
UNDETERMINED	\$	823,794,500	10%	\$	1,164,858,300	12%	\$	1,485,923,800	15%	\$	1,575,878,400	13%	\$	1,790,690,343	14%	\$	2,188,424,800	15%
WHITE	\$	5,246,458,400	64%	\$	5,938,263,000	61%	\$	5,583,210,300	56%	\$	7,111,976,000	59%	\$	7,504,171,500	57%	\$	7,853,103,100	54%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%
Female Owned 50% or less	\$	1,379,294,600	17%	\$	1,583,602,200	16%	\$	1,694,969,300	17%	\$	1,979,839,300	16%	\$	2,109,534,500	16%	\$	2,239,970,600	15%
Female Owned more than 50%	\$	1,000,954,200	12%	\$	1,258,023,100	13%	\$	1,223,036,100	12%	\$	1,560,003,500	13%	\$	1,922,920,843	15%	\$	2,081,182,300	14%
Male Owned	\$	5,756,384,500	71%	\$	6,897,249,200	71%	\$	6,979,458,200	71%	\$	8,578,526,000	71%	\$	9,176,259,500	69%	\$	10,203,674,700	70%
Veteran	\$	332,707,700	4%	\$	356,976,000	4%	\$	324,938,800	3%	\$	628,308,200	5%	\$	648,013,000	5%	\$	565,800,400	4%
EXISTING BUSINESS	\$	5,983,442,100	74%	\$	7,219,651,900	74%	\$	7,015,953,900	71%	\$	8,079,536,900	67%	\$	8,501,574,200	64%	\$	9,282,627,300	64%
NEW BUSINESS	\$	2,142,717,500	26%	\$	2,508,128,900	26%	\$	2,843,744,800	29%	\$	4,003,417,000	33%	\$	4,658,543,500	35%	\$	5,205,085,300	36%
Rural	\$	1,280,500,200	16%	\$	1,479,358,000	15%	\$	1,618,700,500	16%	\$	1,996,225,400	16%	\$	2,107,007,043	16%	\$	2,008,644,600	14%
Urban	\$	6,856,133,100	84%	\$	8,259,516,500	85%	\$	8,278,763,100	84%	\$	10,122,143,400	84%	\$	11,101,771,800	84%	\$	12,516,183,000	86%
Export	\$	283,394,300	3%	\$	508,886,300	5%	\$	674,590,000	7%	\$	705,947,500	6%	\$	807,606,500	6%	\$	1,443,679,800	10%
CAPLine	\$	201,114,900	2%	\$	315,578,600	3%	\$	227,287,500	2%	\$	253,585,500	2%	\$	178,633,700	1%	\$	151,691,900	1%
PLP	\$	4,358,703,300	54%	\$	5,339,234,600	55%	\$	5,806,323,000	59%	\$	7,440,143,900	61%	\$	8,324,024,643	63%	\$	10,146,650,000	70%
Express	\$	1,001,439,200	12%	\$	932,385,700	10%	\$	1,009,912,000	10%	\$	1,219,279,500	10%	\$	1,239,453,600	9%	\$	1,175,858,500	8%
\$150K and Under	\$	827,868,800	10%	\$	810,214,700	8%	\$	979,153,800	10%	\$	1,250,421,000	10%	\$	1,303,122,443	10%	\$	1,277,024,700	9%
>\$150K - \$350K	\$	1,156,161,200	14%	\$	1,247,051,300	13%	\$	1,188,146,700	12%	\$	1,434,962,900	12%	\$	1,539,150,600	12%	\$	1,582,771,900	11%
>\$350K - \$2M	\$	4,171,079,500	51%	\$	5,077,154,000	52%	\$	4,951,425,800	50%	\$	5,754,364,200	47%	\$	6,263,368,600	47%	\$	6,652,385,200	46%
>\$2M	\$	1,981,523,800	24%	\$	2,604,454,500	27%	\$	2,778,737,300	28%	\$	3,678,620,700	30%	\$	4,103,137,200	31%	\$	5,012,645,800	35%

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	2012		2013		2014		2015		2016		2017	
All 7(A)	25,228		26,026		27,741		34,088		36,694		35,130	
Ethnicity												
All Minority	5,488	22%	5,836	22%	6,485	23%	8,019	24%	9,450	26%	8,946	25%
AMERICAN INDIAN	219	1%	185	1%	206	1%	234	1%	248	1%	250	1%
ASIAN OR PACIFI	2,857	11%	3,221	12%	3,531	13%	4,224	12%	4,734	13%	4,522	13%
BLACK	648	3%	614	2%	792	3%	1,031	3%	1,346	4%	1,355	4%
HISPANIC	1,764	7%	1,816	7%	1,956	7%	2,530	7%	3,122	9%	2,816	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	3	0%
UNDETERMINED	2,306	9%	2,744	11%	3,402	12%	4,498	13%	4,411	12%	4,856	14%
WHITE	17,434	69%	17,446	67%	17,854	64%	21,571	63%	22,833	62%	21,328	61%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	1	0%	-	0%
Female Owned 50% or less	3,947	16%	4,164	16%	4,366	16%	4,943	15%	5,096	14%	4,822	14%
Female Owned more than 50%	4,057	16%	4,213	16%	4,448	16%	5,888	17%	6,743	18%	6,330	18%
Male Owned	17,224	68%	17,649	68%	18,927	68%	23,257	68%	24,854	68%	23,978	68%
Veteran	1,300	5%	1,296	5%	1,192	4%	1,641	5%	1,872	5%	1,875	5%
EXISTING BUSINESS	17,511	69%	17,967	69%	19,180	69%	22,806	67%	22,549	61%	22,074	63%
NEW BUSINESS	7,707	31%	8,038	31%	8,513	31%	11,222	33%	14,080	38%	13,009	37%
Rural	3,406	14%	3,759	14%	4,559	16%	5,409	16%	5,984	16%	5,384	15%
Urban	21,822	86%	22,267	86%	23,182	84%	28,679	84%	30,710	84%	29,746	85%
Export	475	2%	694	3%	871	3%	879	3%	984	3%	1,744	5%
CAPLine	271	1%	426	2%	307	1%	343	1%	257	1%	222	1%
PLP	6,864	27%	7,153	27%	6,499	23%	8,324	24%	9,434	26%	13,452	38%
Express	13,482	53%	12,386	48%	14,149	51%	17,712	52%	19,101	52%	16,286	46%
\$150K and Under	14,971	59%	14,256	55%	16,425	59%	20,597	60%	22,295	61%	19,765	56%
>\$150K - \$350K	4,589	18%	4,936	19%	4,614	17%	5,548	16%	5,824	16%	6,006	17%
>\$350K - \$2M	5,016	20%	5,994	23%	5,787	21%	6,747	20%	7,244	20%	7,763	22%
>\$2M	652	3%	840	3%	915	3%	1,196	4%	1,331	4%	1,596	5%

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	2012		2013		2014		2015		2016		2017							
All 504	\$	3,380,139,000		\$	2,986,449,000		\$	2,327,109,000		\$	2,730,251,000		\$	3,085,804,000				
Ethnicity																		
All Minority	\$	732,089,000	22%	\$	723,121,000	24%	\$	592,778,000	25%	\$	624,791,000	26%	\$	754,231,000	28%	\$	877,949,000	28%
AMERICAN INDIAN	\$	3,392,000	0%	\$	7,952,000	0%	\$	5,652,000	0%	\$	7,270,000	0%	\$	9,263,000	0%	\$	1,717,000	0%
ASIAN OR PACIFI	\$	518,472,000	15%	\$	542,301,000	18%	\$	418,697,000	18%	\$	422,295,000	18%	\$	527,522,000	19%	\$	656,597,000	21%
BLACK	\$	54,355,000	2%	\$	46,966,000	2%	\$	32,752,000	1%	\$	33,571,000	1%	\$	31,365,000	1%	\$	56,515,000	2%
HISPANIC	\$	155,870,000	5%	\$	125,902,000	4%	\$	135,677,000	6%	\$	161,655,000	7%	\$	186,081,000	7%	\$	163,120,000	5%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	193,024,000	6%	\$	214,137,000	7%	\$	183,553,000	8%	\$	194,025,000	8%	\$	212,085,000	8%	\$	267,552,000	9%
WHITE	\$	2,455,026,000	73%	\$	2,049,191,000	69%	\$	1,550,778,000	67%	\$	1,557,755,000	66%	\$	1,763,935,000	65%	\$	1,940,303,000	63%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	16,909,000	1%	\$	15,409,000	1%	\$	7,251,000	0%	\$	8,042,000	0%	\$	7,467,000	0%	\$	123,339,000	4%
Female Owned more than 50%	\$	362,123,000	11%	\$	400,420,000	13%	\$	279,437,000	12%	\$	313,662,000	13%	\$	350,470,000	13%	\$	323,708,000	10%
Male Owned	\$	3,001,107,000	89%	\$	2,570,620,000	86%	\$	2,040,421,000	88%	\$	2,054,867,000	86%	\$	2,372,314,000	87%	\$	2,638,757,000	86%
Veteran	\$	172,860,000	5%	\$	137,274,000	5%	\$	87,727,000	4%	\$	79,980,000	3%	\$	88,139,000	3%	\$	94,014,000	3%
EXISTING BUSINESS	\$	2,964,972,000	88%	\$	2,560,686,000	86%	\$	1,918,557,000	82%	\$	1,966,273,000	83%	\$	2,320,107,000	85%	\$	2,645,773,000	86%
NEW BUSINESS	\$	415,167,000	12%	\$	425,763,000	14%	\$	408,552,000	18%	\$	410,298,000	17%	\$	410,144,000	15%	\$	440,031,000	14%
Rural	\$	788,995,000	23%	\$	641,353,000	21%	\$	510,427,000	22%	\$	525,774,000	22%	\$	553,457,000	20%	\$	668,791,000	22%
Urban	\$	2,591,144,000	77%	\$	2,345,096,000	79%	\$	1,816,682,000	78%	\$	1,850,797,000	78%	\$	2,176,794,000	80%	\$	2,417,013,000	78%
Export	\$	87,486,000	3%	\$	88,983,000	3%	\$	113,114,000	5%	\$	113,903,000	5%	\$	117,258,000	4%	\$	54,230,000	2%
\$150K and Under	\$	60,054,000	2%	\$	52,918,000	2%	\$	40,632,000	2%	\$	35,877,000	2%	\$	35,820,000	1%	\$	38,537,000	1%
>\$150K - \$350K	\$	380,993,000	11%	\$	327,797,000	11%	\$	245,601,000	11%	\$	237,939,000	10%	\$	228,802,000	8%	\$	247,460,000	8%
>\$350K - \$2M	\$	2,044,706,000	60%	\$	1,818,965,000	61%	\$	1,402,466,000	60%	\$	1,451,343,000	61%	\$	1,513,312,000	55%	\$	1,735,646,000	56%
>\$2M	\$	894,386,000	26%	\$	786,769,000	26%	\$	638,410,000	27%	\$	651,412,000	27%	\$	952,317,000	35%	\$	1,064,161,000	34%

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	2012		2013		2014		2015		2016		2017	
All 504	4,993		4,443		3,333		3,305		3,394		3,777	
Ethnicity												
All Minority	991	20%	946	21%	694	21%	711	22%	743	22%	860	23%
AMERICAN INDIAN	10	0%	10	0%	8	0%	11	0%	11	0%	4	0%
ASIAN OR PACIFI	587	12%	576	13%	376	11%	396	12%	402	12%	512	14%
BLACK	94	2%	78	2%	60	2%	55	2%	49	1%	76	2%
HISPANIC	300	6%	282	6%	250	8%	249	8%	281	8%	268	7%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	246	5%	270	6%	228	7%	243	7%	251	7%	282	7%
WHITE	3,756	75%	3,227	73%	2,411	72%	2,351	71%	2,400	71%	2,635	70%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	24	0%	24	1%	7	0%	12	0%	8	0%	181	5%
Female Owned more than 50%	671	13%	725	16%	526	16%	530	16%	573	17%	554	15%
Male Owned	4,298	86%	3,694	83%	2,800	84%	2,763	84%	2,813	83%	3,042	81%
Veteran	258	5%	235	5%	151	5%	127	4%	149	4%	150	4%
EXISTING BUSINESS	4,437	89%	3,942	89%	2,839	85%	2,800	85%	2,986	88%	3,284	87%
NEW BUSINESS	556	11%	501	11%	494	15%	505	15%	408	12%	493	13%
Rural	1,353	27%	1,086	24%	832	25%	827	25%	839	25%	990	26%
Urban	3,640	73%	3,357	76%	2,501	75%	2,478	75%	2,555	75%	2,787	74%
Export	118	2%	105	2%	117	4%	123	4%	111	3%	42	1%
\$150K and Under	550	11%	489	11%	367	11%	319	10%	330	10%	338	9%
>\$150K - \$350K	1,524	31%	1,348	30%	1,017	31%	964	29%	923	27%	1,005	27%
>\$350K - \$2M	2,628	53%	2,352	53%	1,746	52%	1,806	55%	1,844	54%	2,101	56%
>\$2M	291	6%	254	6%	203	6%	216	7%	297	9%	333	9%

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