

	2012			2013			2014			2015			2016			2017		
All 7(A)	\$	14,566,355,400		\$	16,505,578,300		\$	18,448,454,800		\$	22,713,468,600		\$	23,071,581,443		\$	24,596,707,000	
Ethnicity																		
All Minority	\$	3,742,557,900	26%	\$	4,614,091,600	28%	\$	5,327,825,400	29%	\$	6,523,042,800	29%	\$	6,992,100,200	30%	\$	7,868,427,600	32%
AMERICAN INDIAN	\$	74,284,000	1%	\$	81,215,700	0%	\$	92,125,300	0%	\$	135,222,400	1%	\$	124,532,400	1%	\$	135,882,900	1%
ASIAN OR PACIFI	\$	2,746,062,800	19%	\$	3,437,951,900	21%	\$	3,921,863,000	21%	\$	4,613,992,800	20%	\$	5,082,086,600	22%	\$	5,722,846,400	23%
BLACK	\$	227,899,300	2%	\$	300,955,900	2%	\$	341,801,600	2%	\$	474,828,600	2%	\$	503,362,500	2%	\$	608,662,300	2%
HISPANIC	\$	694,311,800	5%	\$	793,968,100	5%	\$	972,035,500	5%	\$	1,298,999,000	6%	\$	1,282,118,700	6%	\$	1,397,458,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%
UNDETERMINED	\$	1,481,482,700	10%	\$	2,086,821,200	13%	\$	2,699,970,400	15%	\$	3,132,465,300	14%	\$	3,097,216,643	13%	\$	3,719,114,800	15%
WHITE	\$	9,342,314,800	64%	\$	9,804,665,500	59%	\$	10,420,659,000	56%	\$	13,057,960,500	57%	\$	12,982,264,600	56%	\$	13,009,164,600	53%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%
Female Owned 50% or less	\$	2,450,767,400	17%	\$	2,713,479,200	16%	\$	3,136,129,400	17%	\$	3,779,841,600	17%	\$	3,723,869,300	16%	\$	3,845,268,500	16%
Female Owned more than 50%	\$	1,778,176,000	12%	\$	2,135,410,100	13%	\$	2,426,505,700	13%	\$	2,974,049,500	13%	\$	3,234,345,543	14%	\$	3,484,869,800	14%
Male Owned	\$	10,337,412,000	71%	\$	11,656,689,000	71%	\$	12,885,819,700	70%	\$	15,959,577,500	70%	\$	16,113,302,600	70%	\$	17,266,568,700	70%
Veteran	\$	566,880,400	4%	\$	561,479,000	3%	\$	586,824,600	3%	\$	1,178,073,800	5%	\$	1,085,470,700	5%	\$	951,614,200	4%
EXISTING BUSINESS	\$	10,609,389,500	73%	\$	11,990,476,100	73%	\$	12,778,704,100	69%	\$	14,997,885,700	66%	\$	14,913,355,500	65%	\$	15,721,221,600	64%
NEW BUSINESS	\$	3,938,475,300	27%	\$	4,494,461,500	27%	\$	5,595,713,300	30%	\$	7,644,092,600	34%	\$	8,078,105,900	35%	\$	8,792,818,600	36%
Rural	\$	2,263,502,100	16%	\$	2,634,144,300	16%	\$	2,977,510,900	16%	\$	3,647,052,200	16%	\$	3,598,258,743	16%	\$	3,262,768,100	13%
Urban	\$	12,302,853,300	84%	\$	13,871,434,000	84%	\$	15,470,943,900	84%	\$	19,066,416,400	84%	\$	19,473,322,700	84%	\$	21,333,938,900	87%
Export	\$	530,710,700	4%	\$	938,234,100	6%	\$	1,143,557,200	6%	\$	1,240,059,900	5%	\$	1,290,311,700	6%	\$	1,750,746,000	7%
CAPLine	\$	416,590,200	3%	\$	486,412,900	3%	\$	401,210,000	2%	\$	439,376,700	2%	\$	323,258,600	1%	\$	257,989,400	1%
PLP	\$	7,881,371,200	54%	\$	9,227,226,800	56%	\$	11,148,308,600	60%	\$	14,449,462,400	64%	\$	14,783,895,743	64%	\$	17,606,119,200	72%
Express	\$	1,702,709,000	12%	\$	1,570,362,400	10%	\$	1,839,654,100	10%	\$	2,129,030,400	9%	\$	2,091,806,900	9%	\$	2,050,923,300	8%
\$150K and Under	\$	1,402,904,100	10%	\$	1,388,408,400	8%	\$	1,798,126,800	10%	\$	2,204,415,500	10%	\$	2,185,568,043	9%	\$	2,251,739,700	9%
>\$150K - \$350K	\$	2,033,682,400	14%	\$	2,136,735,400	13%	\$	2,138,719,200	12%	\$	2,544,798,300	11%	\$	2,647,403,800	11%	\$	2,670,211,400	11%
>\$350K - \$2M	\$	7,505,984,600	52%	\$	8,442,845,700	51%	\$	9,061,618,600	49%	\$	10,985,784,900	48%	\$	10,776,631,900	47%	\$	11,264,149,000	46%
>\$2M	\$	3,623,784,300	25%	\$	4,537,588,800	27%	\$	5,449,990,200	30%	\$	6,978,469,900	31%	\$	7,461,977,700	32%	\$	8,410,606,900	34%

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	2012		2013		2014		2015		2016		2017	
All 7(A)	43,124		44,021		50,273		61,328		61,860		60,590	
Ethnicity												
All Minority	9,690	22%	10,383	24%	11,980	24%	15,154	25%	16,118	26%	16,030	26%
AMERICAN INDIAN	395	1%	328	1%	359	1%	431	1%	398	1%	431	1%
ASIAN OR PACIFI	5,167	12%	5,758	13%	6,402	13%	7,763	13%	8,086	13%	8,051	13%
BLACK	1,096	3%	1,088	2%	1,512	3%	2,028	3%	2,288	4%	2,426	4%
HISPANIC	3,032	7%	3,209	7%	3,707	7%	4,932	8%	5,346	9%	5,120	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	2	0%
UNDETERMINED	3,931	9%	4,749	11%	6,414	13%	7,863	13%	7,382	12%	7,968	13%
WHITE	29,503	68%	28,889	66%	31,879	63%	38,311	62%	38,360	62%	36,592	60%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	1	0%	-	0%
Female Owned 50% or less	6,840	16%	7,015	16%	7,777	15%	8,996	15%	8,675	14%	8,300	14%
Female Owned more than 50%	6,948	16%	7,328	17%	8,490	17%	10,933	18%	11,454	19%	10,989	18%
Male Owned	29,336	68%	29,678	67%	34,006	68%	41,399	68%	41,730	67%	41,301	68%
Veteran	2,188	5%	2,143	5%	2,033	4%	3,001	5%	3,130	5%	3,190	5%
EXISTING BUSINESS	29,772	69%	30,141	68%	34,447	69%	40,090	65%	38,018	61%	38,212	63%
NEW BUSINESS	13,326	31%	13,844	31%	15,744	31%	21,139	34%	23,744	38%	22,299	37%
Rural	5,567	13%	6,814	15%	7,892	16%	9,763	16%	9,774	16%	8,718	14%
Urban	37,557	87%	37,207	85%	42,381	84%	51,565	84%	52,086	84%	51,872	86%
Export	804	2%	1,227	3%	1,465	3%	1,581	3%	1,580	3%	2,065	3%
CAPLine	544	1%	665	2%	547	1%	610	1%	450	1%	356	1%
PLP	11,889	28%	12,180	28%	12,049	24%	15,852	26%	16,429	27%	24,112	40%
Express	22,439	52%	20,871	47%	25,684	51%	31,255	51%	31,683	51%	28,721	47%
\$150K and Under	24,916	58%	24,082	55%	29,668	59%	36,487	59%	36,954	60%	34,764	57%
>\$150K - \$350K	8,050	19%	8,473	19%	8,245	16%	9,780	16%	10,004	16%	10,100	17%
>\$350K - \$2M	8,977	21%	10,002	23%	10,567	21%	12,777	21%	12,492	20%	13,065	22%
>\$2M	1,181	3%	1,464	3%	1,793	4%	2,284	4%	2,410	4%	2,661	4%

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	2012		2013		2014		2015		2016		2017							
All 504	\$	6,391,782,000		\$	5,058,713,000		\$	4,022,340,000		\$	4,164,296,000		\$	4,565,192,000		\$	4,914,987,000	
Ethnicity																		
All Minority	\$	1,399,249,000	22%	\$	1,266,998,000	25%	\$	975,212,000	24%	\$	1,098,137,000	26%	\$	1,310,655,000	29%	\$	1,377,441,000	28%
AMERICAN INDIAN	\$	9,971,000	0%	\$	9,477,000	0%	\$	8,855,000	0%	\$	8,090,000	0%	\$	11,093,000	0%	\$	4,262,000	0%
ASIAN OR PACIFI	\$	989,134,000	15%	\$	950,379,000	19%	\$	687,024,000	17%	\$	764,361,000	18%	\$	950,735,000	21%	\$	1,032,927,000	21%
BLACK	\$	103,673,000	2%	\$	84,256,000	2%	\$	58,182,000	1%	\$	52,929,000	1%	\$	70,374,000	2%	\$	89,651,000	2%
HISPANIC	\$	296,471,000	5%	\$	222,886,000	4%	\$	221,151,000	5%	\$	272,757,000	7%	\$	278,453,000	6%	\$	250,601,000	5%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	428,777,000	7%	\$	381,905,000	8%	\$	312,945,000	8%	\$	362,877,000	9%	\$	402,182,000	9%	\$	504,621,000	10%
WHITE	\$	4,563,756,000	71%	\$	3,409,810,000	67%	\$	2,734,183,000	68%	\$	2,703,282,000	65%	\$	2,852,355,000	62%	\$	3,032,925,000	62%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	34,359,000	1%	\$	21,803,000	0%	\$	10,093,000	0%	\$	18,459,000	0%	\$	51,986,000	1%	\$	393,289,000	8%
Female Owned more than 50%	\$	722,511,000	11%	\$	678,691,000	13%	\$	529,152,000	13%	\$	568,326,000	14%	\$	600,720,000	13%	\$	524,707,000	11%
Male Owned	\$	5,634,912,000	88%	\$	4,358,219,000	86%	\$	3,483,095,000	87%	\$	3,577,511,000	86%	\$	3,912,486,000	86%	\$	3,996,991,000	81%
Veteran	\$	298,435,000	5%	\$	218,300,000	4%	\$	156,049,000	4%	\$	157,889,000	4%	\$	172,687,000	4%	\$	161,328,000	3%
EXISTING BUSINESS	\$	5,680,014,000	89%	\$	4,393,998,000	87%	\$	3,309,109,000	82%	\$	3,457,782,000	83%	\$	3,886,823,000	85%	\$	4,087,673,000	83%
NEW BUSINESS	\$	711,768,000	11%	\$	664,715,000	13%	\$	713,231,000	18%	\$	706,514,000	17%	\$	678,369,000	15%	\$	826,520,000	17%
Rural	\$	1,510,941,000	24%	\$	1,074,547,000	21%	\$	891,324,000	22%	\$	930,684,000	22%	\$	977,098,000	21%	\$	1,099,397,000	22%
Urban	\$	4,880,841,000	76%	\$	3,984,166,000	79%	\$	3,131,016,000	78%	\$	3,233,612,000	78%	\$	3,588,094,000	79%	\$	3,815,590,000	78%
Export	\$	130,109,000	2%	\$	111,064,000	2%	\$	166,789,000	4%	\$	207,531,000	5%	\$	201,603,000	4%	\$	76,784,000	2%
\$150K and Under	\$	101,609,000	2%	\$	87,178,000	2%	\$	65,215,000	2%	\$	58,673,000	1%	\$	59,107,000	1%	\$	63,164,000	1%
>\$150K - \$350K	\$	655,820,000	10%	\$	554,726,000	11%	\$	415,597,000	10%	\$	398,702,000	10%	\$	386,653,000	8%	\$	411,362,000	8%
>\$350K - \$2M	\$	3,942,113,000	62%	\$	3,090,082,000	61%	\$	2,449,927,000	61%	\$	2,458,412,000	59%	\$	2,582,580,000	57%	\$	2,758,650,000	56%
>\$2M	\$	1,692,240,000	26%	\$	1,326,727,000	26%	\$	1,091,601,000	27%	\$	1,248,509,000	30%	\$	1,536,852,000	34%	\$	1,681,811,000	34%

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	2012		2013		2014		2015		2016		2017	
All 504	9,134		7,474		5,700		5,630		5,724		6,098	
Ethnicity												
All Minority	1,798	20%	1,640	22%	1,175	21%	1,232	22%	1,281	22%	1,394	23%
AMERICAN INDIAN	19	0%	15	0%	15	0%	13	0%	13	0%	11	0%
ASIAN OR PACIFI	1,074	12%	1,009	14%	646	11%	705	13%	724	13%	840	14%
BLACK	174	2%	142	2%	108	2%	89	2%	101	2%	119	2%
HISPANIC	531	6%	474	6%	406	7%	425	8%	443	8%	424	7%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	517	6%	495	7%	405	7%	417	7%	453	8%	513	8%
WHITE	6,819	75%	5,339	71%	4,120	72%	3,981	71%	3,990	70%	4,191	69%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	48	1%	39	1%	11	0%	24	0%	64	1%	625	10%
Female Owned more than 50%	1,283	14%	1,214	16%	924	16%	927	16%	974	17%	874	14%
Male Owned	7,803	85%	6,221	83%	4,765	84%	4,679	83%	4,686	82%	4,599	75%
Veteran	453	5%	373	5%	249	4%	250	4%	256	4%	225	4%
EXISTING BUSINESS	8,203	90%	6,618	89%	4,821	85%	4,791	85%	5,020	88%	5,174	85%
NEW BUSINESS	931	10%	856	11%	879	15%	839	15%	704	12%	922	15%
Rural	2,474	27%	1,812	24%	1,421	25%	1,426	25%	1,458	25%	1,632	27%
Urban	6,660	73%	5,662	76%	4,279	75%	4,204	75%	4,266	75%	4,466	73%
Export	158	2%	137	2%	160	3%	202	4%	175	3%	57	1%
\$150K and Under	932	10%	798	11%	589	10%	531	9%	542	9%	560	9%
>\$150K - \$350K	2,644	29%	2,284	31%	1,708	30%	1,618	29%	1,564	27%	1,679	28%
>\$350K - \$2M	5,007	55%	3,963	53%	3,054	54%	3,071	55%	3,133	55%	3,325	55%
>\$2M	551	6%	429	6%	349	6%	410	7%	485	8%	534	9%

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