

	2012			2013			2014			2015			2016			2017		
All 7(A)	\$	10,794,388,700		\$	12,494,011,100		\$	13,303,771,400		\$	15,991,479,300		\$	17,422,472,643		\$	18,656,411,100	
Ethnicity																		
All Minority	\$	2,742,801,300	25%	\$	3,417,210,400	27%	\$	3,830,066,300	29%	\$	4,526,221,300	28%	\$	5,216,004,900	30%	\$	5,853,673,900	31%
AMERICAN INDIAN	\$	51,981,400	0%	\$	57,187,100	0%	\$	50,324,300	0%	\$	90,864,500	1%	\$	89,895,500	1%	\$	99,991,500	1%
ASIAN OR PACIFI	\$	2,003,473,400	19%	\$	2,550,768,000	20%	\$	2,833,580,200	21%	\$	3,234,646,000	20%	\$	3,797,524,700	22%	\$	4,258,685,800	23%
BLACK	\$	169,351,400	2%	\$	227,906,700	2%	\$	255,552,700	2%	\$	307,154,200	2%	\$	360,212,400	2%	\$	451,884,400	2%
HISPANIC	\$	517,995,100	5%	\$	581,348,600	5%	\$	690,609,100	5%	\$	893,556,600	6%	\$	968,372,300	6%	\$	1,039,534,200	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%
UNDETERMINED	\$	1,115,587,900	10%	\$	1,531,017,800	12%	\$	1,975,755,800	15%	\$	2,114,281,800	13%	\$	2,324,555,443	13%	\$	2,805,363,900	15%
WHITE	\$	6,935,999,500	64%	\$	7,545,782,900	60%	\$	7,497,949,300	56%	\$	9,350,976,200	58%	\$	9,881,912,300	57%	\$	9,997,373,300	54%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%
Female Owned 50% or less	\$	1,793,575,900	17%	\$	2,009,880,100	16%	\$	2,274,870,700	17%	\$	2,674,446,300	17%	\$	2,764,626,700	16%	\$	2,900,346,700	16%
Female Owned more than 50%	\$	1,336,947,800	12%	\$	1,597,730,400	13%	\$	1,708,641,800	13%	\$	2,097,072,500	13%	\$	2,493,238,543	14%	\$	2,667,104,300	14%
Male Owned	\$	7,663,865,000	71%	\$	8,886,400,600	71%	\$	9,320,258,900	70%	\$	11,219,960,500	70%	\$	12,164,543,400	70%	\$	13,088,960,100	70%
Veteran	\$	439,742,800	4%	\$	450,434,000	4%	\$	421,127,900	3%	\$	830,995,100	5%	\$	812,654,800	5%	\$	739,175,200	4%
EXISTING BUSINESS	\$	7,893,921,800	73%	\$	9,193,200,700	74%	\$	9,386,902,800	71%	\$	10,629,252,900	66%	\$	11,280,854,900	65%	\$	11,940,282,700	64%
NEW BUSINESS	\$	2,889,343,200	27%	\$	3,288,821,700	26%	\$	3,862,591,200	29%	\$	5,308,051,600	33%	\$	6,076,232,600	35%	\$	6,661,944,500	36%
Rural	\$	1,716,604,300	16%	\$	1,922,556,300	15%	\$	2,172,591,500	16%	\$	2,612,220,400	16%	\$	2,736,450,443	16%	\$	2,531,696,700	14%
Urban	\$	9,077,784,400	84%	\$	10,571,454,800	85%	\$	11,131,179,900	84%	\$	13,379,258,900	84%	\$	14,686,022,200	84%	\$	16,124,714,400	86%
Export	\$	370,106,900	3%	\$	669,707,600	5%	\$	857,643,600	6%	\$	933,330,200	6%	\$	1,023,986,200	6%	\$	1,579,881,600	8%
CAPLine	\$	287,014,500	3%	\$	404,955,500	3%	\$	291,303,500	2%	\$	322,733,300	2%	\$	240,890,600	1%	\$	203,909,000	1%
PLP	\$	5,836,149,000	54%	\$	6,975,239,000	56%	\$	7,925,787,900	60%	\$	9,918,507,500	62%	\$	11,078,119,843	64%	\$	13,213,458,700	71%
Express	\$	1,316,368,700	12%	\$	1,204,088,100	10%	\$	1,359,960,600	10%	\$	1,597,355,200	10%	\$	1,612,386,000	9%	\$	1,549,059,800	8%
\$150K and Under	\$	1,078,798,500	10%	\$	1,042,861,500	8%	\$	1,318,259,800	10%	\$	1,630,103,700	10%	\$	1,679,146,243	10%	\$	1,670,319,300	9%
>\$150K - \$350K	\$	1,527,657,600	14%	\$	1,613,059,400	13%	\$	1,579,788,800	12%	\$	1,856,572,400	12%	\$	2,009,439,900	12%	\$	2,028,133,000	11%
>\$350K - \$2M	\$	5,564,806,600	52%	\$	6,418,983,200	51%	\$	6,564,999,200	49%	\$	7,650,667,800	48%	\$	8,186,839,000	47%	\$	8,551,272,300	46%
>\$2M	\$	2,623,126,000	24%	\$	3,419,107,000	27%	\$	3,840,723,600	29%	\$	4,854,135,400	30%	\$	5,547,047,500	32%	\$	6,406,686,500	34%

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	2012		2013		2014		2015		2016		2017	
All 7(A)	32,934		33,419		36,987		44,551		47,475		45,570	
Ethnicity												
All Minority	7,243	22%	7,640	23%	8,704	24%	10,726	24%	12,312	26%	11,782	26%
AMERICAN INDIAN	298	1%	247	1%	246	1%	317	1%	309	1%	325	1%
ASIAN OR PACIFI	3,806	12%	4,224	13%	4,689	13%	5,606	13%	6,199	13%	5,924	13%
BLACK	830	3%	794	2%	1,085	3%	1,422	3%	1,739	4%	1,804	4%
HISPANIC	2,309	7%	2,375	7%	2,684	7%	3,381	8%	4,065	9%	3,727	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	2	0%
UNDETERMINED	3,034	9%	3,572	11%	4,623	12%	5,714	13%	5,672	12%	6,134	13%
WHITE	22,657	69%	22,207	66%	23,660	64%	28,111	63%	29,491	62%	27,654	61%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	1	0%	-	0%
Female Owned 50% or less	5,135	16%	5,253	16%	5,758	16%	6,516	15%	6,594	14%	6,258	14%
Female Owned more than 50%	5,292	16%	5,466	16%	6,143	17%	7,838	18%	8,790	19%	8,210	18%
Male Owned	22,507	68%	22,700	68%	25,086	68%	30,197	68%	32,090	68%	31,102	68%
Veteran	1,676	5%	1,652	5%	1,545	4%	2,168	5%	2,381	5%	2,429	5%
EXISTING BUSINESS	22,881	69%	23,022	69%	25,497	69%	29,663	67%	29,199	62%	28,700	63%
NEW BUSINESS	10,041	30%	10,373	31%	11,431	31%	14,805	33%	18,193	38%	16,809	37%
Rural	4,356	13%	4,998	15%	5,979	16%	7,072	16%	7,659	16%	6,847	15%
Urban	28,578	87%	28,421	85%	31,008	84%	37,479	84%	39,816	84%	38,723	85%
Export	632	2%	920	3%	1,147	3%	1,188	3%	1,253	3%	1,894	4%
CAPLine	385	1%	533	2%	407	1%	444	1%	340	1%	285	1%
PLP	8,988	27%	9,232	28%	8,679	23%	11,035	25%	12,369	26%	17,775	39%
Express	17,506	53%	16,001	48%	18,992	51%	23,167	52%	24,623	52%	21,493	47%
\$150K and Under	19,329	59%	18,323	55%	21,949	59%	26,867	60%	28,618	60%	25,913	57%
>\$150K - \$350K	6,046	18%	6,398	19%	6,113	17%	7,167	16%	7,610	16%	7,684	17%
>\$350K - \$2M	6,696	20%	7,599	23%	7,661	21%	8,929	20%	9,454	20%	9,942	22%
>\$2M	863	3%	1,099	3%	1,264	3%	1,588	4%	1,793	4%	2,031	4%

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	2012		2013		2014		2015		2016		2017				
All 504	\$	4,445,782,000	\$	3,756,035,000	\$	2,934,091,000	\$	3,130,267,000	\$	3,342,799,000	\$	3,879,467,000			
Ethnicity															
All Minority	\$	965,138,000	22%	\$	925,238,000	25%	\$	747,146,000	25%	\$	917,067,000	27%	\$	1,100,166,000	28%
AMERICAN INDIAN	\$	7,471,000	0%	\$	8,703,000	0%	\$	6,401,000	0%	\$	9,660,000	0%	\$	2,549,000	0%
ASIAN OR PACIFI	\$	685,959,000	15%	\$	703,248,000	19%	\$	526,703,000	18%	\$	652,236,000	20%	\$	827,044,000	21%
BLACK	\$	71,336,000	2%	\$	56,868,000	2%	\$	40,750,000	1%	\$	45,792,000	1%	\$	66,294,000	2%
HISPANIC	\$	200,372,000	5%	\$	156,419,000	4%	\$	173,292,000	6%	\$	210,555,000	7%	\$	204,279,000	5%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	279,463,000	6%	\$	274,794,000	7%	\$	233,903,000	8%	\$	293,736,000	9%	\$	343,781,000	9%
WHITE	\$	3,201,181,000	72%	\$	2,556,003,000	68%	\$	1,953,042,000	67%	\$	2,131,996,000	64%	\$	2,435,520,000	63%
Gender															
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	19,276,000	0%	\$	18,584,000	0%	\$	8,801,000	0%	\$	9,232,000	0%	\$	166,327,000	4%
Female Owned more than 50%	\$	500,961,000	11%	\$	484,337,000	13%	\$	378,932,000	13%	\$	437,207,000	13%	\$	419,864,000	11%
Male Owned	\$	3,925,545,000	88%	\$	3,253,114,000	87%	\$	2,546,358,000	87%	\$	2,896,360,000	87%	\$	3,293,276,000	85%
Veteran	\$	224,415,000	5%	\$	166,792,000	4%	\$	117,206,000	4%	\$	110,506,000	3%	\$	134,426,000	3%
EXISTING BUSINESS	\$	3,918,785,000	88%	\$	3,243,690,000	86%	\$	2,417,788,000	82%	\$	2,849,425,000	85%	\$	3,301,698,000	85%
NEW BUSINESS	\$	526,997,000	12%	\$	512,345,000	14%	\$	516,303,000	18%	\$	493,374,000	15%	\$	577,769,000	15%
Rural	\$	1,036,751,000	23%	\$	793,517,000	21%	\$	644,384,000	22%	\$	672,021,000	20%	\$	847,394,000	22%
Urban	\$	3,409,031,000	77%	\$	2,962,518,000	79%	\$	2,289,707,000	78%	\$	2,444,851,000	78%	\$	3,032,073,000	78%
Export	\$	108,400,000	2%	\$	104,663,000	3%	\$	134,191,000	5%	\$	150,485,000	5%	\$	58,416,000	2%
\$150K and Under	\$	75,641,000	2%	\$	68,083,000	2%	\$	49,286,000	2%	\$	44,473,000	1%	\$	49,301,000	1%
>\$150K - \$350K	\$	484,512,000	11%	\$	420,425,000	11%	\$	306,158,000	10%	\$	280,652,000	8%	\$	320,960,000	8%
>\$350K - \$2M	\$	2,725,221,000	61%	\$	2,292,199,000	61%	\$	1,770,153,000	60%	\$	1,881,780,000	56%	\$	2,169,658,000	56%
>\$2M	\$	1,160,408,000	26%	\$	975,328,000	26%	\$	808,494,000	28%	\$	1,136,625,000	34%	\$	1,339,548,000	35%

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	2012		2013		2014		2015		2016		2017	
All 504	6,508		5,640		4,166		4,278		4,199		4,780	
Ethnicity												
All Minority	1,285	20%	1,213	22%	870	21%	928	22%	912	22%	1,087	23%
AMERICAN INDIAN	15	0%	12	0%	10	0%	12	0%	12	0%	7	0%
ASIAN OR PACIFI	766	12%	749	13%	471	11%	522	12%	513	12%	650	14%
BLACK	123	2%	100	2%	77	2%	68	2%	64	2%	92	2%
HISPANIC	381	6%	352	6%	312	7%	326	8%	323	8%	338	7%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	347	5%	364	6%	294	7%	316	7%	337	8%	355	7%
WHITE	4,876	75%	4,063	72%	3,002	72%	3,034	71%	2,950	70%	3,338	70%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	32	0%	32	1%	9	0%	18	0%	10	0%	257	5%
Female Owned more than 50%	896	14%	886	16%	666	16%	693	16%	719	17%	697	15%
Male Owned	5,580	86%	4,722	84%	3,491	84%	3,567	83%	3,470	83%	3,826	80%
Veteran	331	5%	295	5%	189	5%	166	4%	179	4%	191	4%
EXISTING BUSINESS	5,797	89%	5,008	89%	3,556	85%	3,614	84%	3,692	88%	4,147	87%
NEW BUSINESS	711	11%	632	11%	610	15%	664	16%	507	12%	633	13%
Rural	1,738	27%	1,359	24%	1,030	25%	1,064	25%	1,039	25%	1,248	26%
Urban	4,770	73%	4,281	76%	3,136	75%	3,214	75%	3,160	75%	3,532	74%
Export	134	2%	127	2%	134	3%	168	4%	133	3%	46	1%
\$150K and Under	696	11%	629	11%	442	11%	401	9%	405	10%	435	9%
>\$150K - \$350K	1,946	30%	1,734	31%	1,262	30%	1,243	29%	1,131	27%	1,303	27%
>\$350K - \$2M	3,483	54%	2,962	53%	2,205	53%	2,339	55%	2,306	55%	2,616	55%
>\$2M	383	6%	315	6%	257	6%	295	7%	357	9%	426	9%

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