

	2012			2013			2014			2015			2016			2017		
All 7(A)	\$	13,876,542,200		\$	15,690,550,600		\$	17,408,237,300		\$	21,760,256,800		\$	21,929,998,043		\$	23,400,093,500	
Ethnicity																		
All Minority	\$	3,529,247,800	25%	\$	4,378,834,300	28%	\$	5,034,528,500	29%	\$	6,278,235,700	29%	\$	6,638,445,700	30%	\$	7,474,550,700	32%
AMERICAN INDIAN	\$	72,333,900	1%	\$	74,812,200	0%	\$	80,701,300	0%	\$	132,536,700	1%	\$	108,890,000	0%	\$	128,991,500	1%
ASIAN OR PACIFI	\$	2,584,674,500	19%	\$	3,254,728,200	21%	\$	3,717,849,200	21%	\$	4,462,007,600	21%	\$	4,835,849,500	22%	\$	5,439,127,100	23%
BLACK	\$	218,457,900	2%	\$	288,421,700	2%	\$	324,912,700	2%	\$	456,566,100	2%	\$	475,795,300	2%	\$	585,418,600	3%
HISPANIC	\$	653,781,500	5%	\$	760,872,200	5%	\$	911,065,300	5%	\$	1,227,125,300	6%	\$	1,217,910,900	6%	\$	1,317,435,500	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%
UNDETERMINED	\$	1,406,087,200	10%	\$	1,944,727,500	12%	\$	2,541,396,300	15%	\$	2,988,878,600	14%	\$	2,939,056,743	13%	\$	3,527,371,500	15%
WHITE	\$	8,941,207,200	64%	\$	9,366,988,800	60%	\$	9,832,312,500	56%	\$	12,493,142,500	57%	\$	12,352,495,600	56%	\$	12,398,171,300	53%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%
Female Owned 50% or less	\$	2,333,053,100	17%	\$	2,583,848,500	16%	\$	2,976,072,700	17%	\$	3,617,479,900	17%	\$	3,505,491,000	16%	\$	3,652,549,800	16%
Female Owned more than 50%	\$	1,690,318,600	12%	\$	2,029,290,500	13%	\$	2,279,763,500	13%	\$	2,850,316,000	13%	\$	3,103,172,743	14%	\$	3,317,160,700	14%
Male Owned	\$	9,853,170,500	71%	\$	11,077,411,600	71%	\$	12,152,401,100	70%	\$	15,292,460,900	70%	\$	15,321,270,300	70%	\$	16,430,383,000	70%
Veteran	\$	553,540,300	4%	\$	542,078,000	3%	\$	552,812,000	3%	\$	1,133,808,800	5%	\$	1,050,239,800	5%	\$	908,547,300	4%
EXISTING BUSINESS	\$	10,121,992,600	73%	\$	11,424,864,200	73%	\$	12,122,469,900	70%	\$	14,354,480,800	66%	\$	14,174,947,800	65%	\$	14,949,657,200	64%
NEW BUSINESS	\$	3,738,943,500	27%	\$	4,246,507,300	27%	\$	5,215,651,000	30%	\$	7,334,571,700	34%	\$	7,680,603,400	35%	\$	8,372,823,000	36%
Rural	\$	2,178,649,400	16%	\$	2,511,348,300	16%	\$	2,809,726,900	16%	\$	3,512,513,700	16%	\$	3,421,690,443	16%	\$	3,102,454,800	13%
Urban	\$	11,697,892,800	84%	\$	13,179,202,300	84%	\$	14,598,510,400	84%	\$	18,247,743,100	84%	\$	18,508,307,600	84%	\$	20,297,638,700	87%
Export	\$	509,441,200	4%	\$	897,697,000	6%	\$	1,105,506,300	6%	\$	1,176,170,200	5%	\$	1,242,871,300	6%	\$	1,716,744,400	7%
CAPLine	\$	403,605,200	3%	\$	469,335,400	3%	\$	384,135,000	2%	\$	418,720,500	2%	\$	308,208,600	1%	\$	246,961,900	1%
PLP	\$	7,474,614,500	54%	\$	8,732,722,000	56%	\$	10,443,491,200	60%	\$	13,883,193,900	64%	\$	14,006,446,643	64%	\$	16,685,191,300	71%
Express	\$	1,632,200,600	12%	\$	1,497,911,100	10%	\$	1,748,816,200	10%	\$	2,042,556,900	9%	\$	2,005,627,400	9%	\$	1,953,268,300	8%
\$150K and Under	\$	1,347,503,000	10%	\$	1,317,860,600	8%	\$	1,711,216,000	10%	\$	2,114,898,200	10%	\$	2,093,010,843	10%	\$	2,133,896,600	9%
>\$150K - \$350K	\$	1,932,805,200	14%	\$	2,039,854,500	13%	\$	2,026,004,500	12%	\$	2,440,097,700	11%	\$	2,523,737,800	12%	\$	2,546,694,800	11%
>\$350K - \$2M	\$	7,176,657,700	52%	\$	8,018,862,000	51%	\$	8,554,909,600	49%	\$	10,551,768,600	48%	\$	10,222,460,000	47%	\$	10,736,130,300	46%
>\$2M	\$	3,419,576,300	25%	\$	4,313,973,500	27%	\$	5,116,107,200	29%	\$	6,653,492,300	31%	\$	7,090,789,400	32%	\$	7,983,371,800	34%

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	2012		2013		2014		2015		2016		2017	
All 7(A)	41,311		41,935		47,715		58,729		59,098		57,700	
Ethnicity												
All Minority	9,253	22%	9,863	24%	11,361	24%	14,486	25%	15,400	26%	15,228	26%
AMERICAN INDIAN	382	1%	314	1%	336	1%	420	1%	379	1%	411	1%
ASIAN OR PACIFI	4,913	12%	5,471	13%	6,089	13%	7,449	13%	7,703	13%	7,639	13%
BLACK	1,057	3%	1,028	2%	1,422	3%	1,933	3%	2,191	4%	2,314	4%
HISPANIC	2,901	7%	3,050	7%	3,514	7%	4,684	8%	5,127	9%	4,862	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	2	0%
UNDETERMINED	3,754	9%	4,496	11%	6,052	13%	7,565	13%	7,013	12%	7,564	13%
WHITE	28,304	69%	27,576	66%	30,302	64%	36,678	62%	36,685	62%	34,908	60%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	1	0%	-	0%
Female Owned 50% or less	6,564	16%	6,695	16%	7,395	15%	8,609	15%	8,274	14%	7,887	14%
Female Owned more than 50%	6,646	16%	6,949	17%	8,045	17%	10,453	18%	10,959	19%	10,475	18%
Male Owned	28,101	68%	28,291	67%	32,275	68%	39,667	68%	39,864	67%	39,338	68%
Veteran	2,116	5%	2,053	5%	1,948	4%	2,880	5%	3,000	5%	3,037	5%
EXISTING BUSINESS	28,525	69%	28,741	69%	32,745	69%	38,470	66%	36,324	61%	36,378	63%
NEW BUSINESS	12,765	31%	13,161	31%	14,894	31%	20,161	34%	22,679	38%	21,245	37%
Rural	5,367	13%	6,490	15%	7,476	16%	9,336	16%	9,378	16%	8,373	15%
Urban	35,944	87%	35,445	85%	40,239	84%	49,393	84%	49,720	84%	49,327	85%
Export	770	2%	1,176	3%	1,423	3%	1,527	3%	1,508	3%	2,030	4%
CAPLine	518	1%	637	2%	527	1%	588	1%	434	1%	341	1%
PLP	11,370	28%	11,572	28%	11,346	24%	15,231	26%	15,576	26%	22,809	40%
Express	21,564	52%	19,957	48%	24,427	51%	29,879	51%	30,414	51%	27,393	47%
\$150K and Under	23,952	58%	22,951	55%	28,239	59%	34,912	59%	35,434	60%	33,077	57%
>\$150K - \$350K	7,654	19%	8,097	19%	7,818	16%	9,388	16%	9,542	16%	9,646	17%
>\$350K - \$2M	8,590	21%	9,496	23%	9,980	21%	12,246	21%	11,829	20%	12,453	22%
>\$2M	1,115	3%	1,391	3%	1,678	4%	2,183	4%	2,293	4%	2,524	4%

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	2012			2013			2014			2015			2016			2017		
All 504	\$	5,977,559,000		\$	4,790,021,000		\$	3,846,566,000		\$	3,977,037,000		\$	4,211,110,000		\$	4,708,724,000	
Ethnicity																		
All Minority	\$	1,304,403,000	22%	\$	1,190,285,000	25%	\$	940,624,000	24%	\$	1,060,177,000	27%	\$	1,211,673,000	29%	\$	1,335,512,000	28%
AMERICAN INDIAN	\$	9,971,000	0%	\$	9,477,000	0%	\$	8,107,000	0%	\$	8,090,000	0%	\$	11,093,000	0%	\$	3,387,000	0%
ASIAN OR PACIFI	\$	925,578,000	15%	\$	887,071,000	19%	\$	663,509,000	17%	\$	740,887,000	19%	\$	874,401,000	21%	\$	1,002,378,000	21%
BLACK	\$	96,090,000	2%	\$	82,622,000	2%	\$	56,363,000	1%	\$	45,653,000	1%	\$	65,755,000	2%	\$	86,000,000	2%
HISPANIC	\$	272,764,000	5%	\$	211,115,000	4%	\$	212,645,000	6%	\$	265,547,000	7%	\$	260,424,000	6%	\$	243,747,000	5%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	403,339,000	7%	\$	363,267,000	8%	\$	294,457,000	8%	\$	345,308,000	9%	\$	372,579,000	9%	\$	459,942,000	10%
WHITE	\$	4,269,817,000	71%	\$	3,236,469,000	68%	\$	2,611,485,000	68%	\$	2,571,552,000	65%	\$	2,626,858,000	62%	\$	2,913,270,000	62%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	32,176,000	1%	\$	20,911,000	0%	\$	9,001,000	0%	\$	18,125,000	0%	\$	32,572,000	1%	\$	354,393,000	8%
Female Owned more than 50%	\$	686,400,000	11%	\$	644,329,000	13%	\$	501,418,000	13%	\$	533,397,000	13%	\$	557,163,000	13%	\$	509,906,000	11%
Male Owned	\$	5,258,983,000	88%	\$	4,124,781,000	86%	\$	3,336,147,000	87%	\$	3,425,515,000	86%	\$	3,621,375,000	86%	\$	3,844,425,000	82%
Veteran	\$	282,183,000	5%	\$	205,797,000	4%	\$	149,124,000	4%	\$	144,307,000	4%	\$	157,436,000	4%	\$	155,627,000	3%
EXISTING BUSINESS	\$	5,291,002,000	89%	\$	4,156,269,000	87%	\$	3,166,219,000	82%	\$	3,289,942,000	83%	\$	3,589,131,000	85%	\$	3,931,167,000	83%
NEW BUSINESS	\$	686,557,000	11%	\$	633,752,000	13%	\$	680,347,000	18%	\$	687,095,000	17%	\$	621,979,000	15%	\$	776,763,000	16%
Rural	\$	1,396,686,000	23%	\$	1,014,174,000	21%	\$	848,476,000	22%	\$	879,566,000	22%	\$	888,719,000	21%	\$	1,039,447,000	22%
Urban	\$	4,580,873,000	77%	\$	3,775,847,000	79%	\$	2,998,090,000	78%	\$	3,097,471,000	78%	\$	3,322,391,000	79%	\$	3,669,277,000	78%
Export	\$	127,281,000	2%	\$	108,070,000	2%	\$	162,603,000	4%	\$	206,579,000	5%	\$	191,104,000	5%	\$	75,352,000	2%
\$150K and Under	\$	98,365,000	2%	\$	83,623,000	2%	\$	62,702,000	2%	\$	55,665,000	1%	\$	53,969,000	1%	\$	59,888,000	1%
>\$150K - \$350K	\$	626,168,000	10%	\$	532,179,000	11%	\$	395,603,000	10%	\$	383,654,000	10%	\$	356,908,000	8%	\$	393,215,000	8%
>\$350K - \$2M	\$	3,663,101,000	61%	\$	2,929,545,000	61%	\$	2,339,683,000	61%	\$	2,344,101,000	59%	\$	2,370,614,000	56%	\$	2,640,804,000	56%
>\$2M	\$	1,589,925,000	27%	\$	1,244,674,000	26%	\$	1,048,578,000	27%	\$	1,193,617,000	30%	\$	1,429,619,000	34%	\$	1,614,817,000	34%

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	2012		2013		2014		2015		2016		2017	
All 504	8,607		7,112		5,450		5,375		5,294		5,827	
Ethnicity												
All Minority	1,693	20%	1,553	22%	1,123	21%	1,177	22%	1,189	22%	1,332	23%
AMERICAN INDIAN	19	0%	15	0%	13	0%	13	0%	13	0%	9	0%
ASIAN OR PACIFI	1,016	12%	947	13%	621	11%	671	12%	672	13%	800	14%
BLACK	161	2%	139	2%	102	2%	84	2%	96	2%	115	2%
HISPANIC	497	6%	452	6%	387	7%	409	8%	408	8%	408	7%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	481	6%	468	7%	382	7%	398	7%	423	8%	478	8%
WHITE	6,433	75%	5,091	72%	3,945	72%	3,800	71%	3,682	70%	4,017	69%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	43	0%	37	1%	10	0%	23	0%	40	1%	546	9%
Female Owned more than 50%	1,214	14%	1,154	16%	879	16%	883	16%	908	17%	842	14%
Male Owned	7,350	85%	5,921	83%	4,561	84%	4,469	83%	4,346	82%	4,439	76%
Veteran	427	5%	361	5%	243	4%	235	4%	241	5%	220	4%
EXISTING BUSINESS	7,707	90%	6,302	89%	4,619	85%	4,565	85%	4,641	88%	4,954	85%
NEW BUSINESS	900	10%	810	11%	831	15%	810	15%	653	12%	871	15%
Rural	2,307	27%	1,728	24%	1,354	25%	1,346	25%	1,337	25%	1,551	27%
Urban	6,300	73%	5,384	76%	4,096	75%	4,029	75%	3,957	75%	4,276	73%
Export	154	2%	133	2%	159	3%	200	4%	164	3%	55	1%
\$150K and Under	901	10%	764	11%	567	10%	502	9%	498	9%	531	9%
>\$150K - \$350K	2,525	29%	2,188	31%	1,629	30%	1,554	29%	1,447	27%	1,603	28%
>\$350K - \$2M	4,664	54%	3,759	53%	2,919	54%	2,926	54%	2,896	55%	3,178	55%
>\$2M	517	6%	401	6%	335	6%	393	7%	453	9%	515	9%

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