

	2012		2013		2014		2015		2016		2017	
All 7(A)	\$ 14,219,471,000		\$ 16,054,311,500		\$ 17,896,363,100		\$ 22,190,855,100		\$ 22,415,969,543		\$ 23,914,410,200	
Ethnicity												
All Minority	\$ 3,629,890,400	26%	\$ 4,478,363,400	28%	\$ 5,159,692,900	29%	\$ 6,400,339,300	29%	\$ 6,790,750,100	30%	\$ 7,648,807,700	32%
AMERICAN INDIAN	\$ 73,743,900	1%	\$ 74,837,200	0%	\$ 88,738,500	0%	\$ 133,759,200	1%	\$ 110,059,300	0%	\$ 131,163,500	1%
ASIAN OR PACIFI	\$ 2,665,898,900	19%	\$ 3,336,931,400	21%	\$ 3,797,955,400	21%	\$ 4,546,298,500	20%	\$ 4,952,075,100	22%	\$ 5,567,103,300	23%
BLACK	\$ 220,204,300	2%	\$ 292,689,000	2%	\$ 334,218,200	2%	\$ 464,630,100	2%	\$ 486,554,300	2%	\$ 595,476,300	2%
HISPANIC	\$ 670,043,300	5%	\$ 773,905,800	5%	\$ 938,780,800	5%	\$ 1,255,651,500	6%	\$ 1,242,061,400	6%	\$ 1,351,486,600	6%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 3,578,000	0%
UNDETERMINED	\$ 1,441,972,900	10%	\$ 2,007,691,200	13%	\$ 2,622,289,800	15%	\$ 3,039,581,300	14%	\$ 3,016,823,443	13%	\$ 3,605,287,600	15%
WHITE	\$ 9,147,607,700	64%	\$ 9,568,256,900	60%	\$ 10,114,380,400	57%	\$ 12,750,934,500	57%	\$ 12,608,396,000	56%	\$ 12,660,314,900	53%
Gender												
Not Reported	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 64,000	0%	\$ -	0%
Female Owned 50% or less	\$ 2,400,937,100	17%	\$ 2,652,327,400	17%	\$ 3,046,104,200	17%	\$ 3,697,941,500	17%	\$ 3,589,499,200	16%	\$ 3,752,485,800	16%
Female Owned more than 50%	\$ 1,742,039,600	12%	\$ 2,065,510,200	13%	\$ 2,368,566,000	13%	\$ 2,919,650,900	13%	\$ 3,154,152,743	14%	\$ 3,394,237,400	14%
Male Owned	\$ 10,076,494,300	71%	\$ 11,336,473,900	71%	\$ 12,481,692,900	70%	\$ 15,573,262,700	70%	\$ 15,672,253,600	70%	\$ 16,767,687,000	70%
Veteran	\$ 557,481,400	4%	\$ 548,171,600	3%	\$ 568,228,300	3%	\$ 1,152,163,900	5%	\$ 1,064,190,400	5%	\$ 926,121,600	4%
EXISTING BUSINESS	\$ 10,357,597,700	73%	\$ 11,681,603,900	73%	\$ 12,424,172,200	69%	\$ 14,649,345,900	66%	\$ 14,477,590,300	65%	\$ 15,296,427,900	64%
NEW BUSINESS	\$ 3,844,547,200	27%	\$ 4,353,011,900	27%	\$ 5,401,663,300	30%	\$ 7,470,018,900	34%	\$ 7,863,932,400	35%	\$ 8,540,369,000	36%
Rural	\$ 2,231,674,300	16%	\$ 2,564,840,700	16%	\$ 2,891,805,600	16%	\$ 3,574,773,500	16%	\$ 3,499,892,143	16%	\$ 3,162,468,400	13%
Urban	\$ 11,987,796,700	84%	\$ 13,489,470,800	84%	\$ 15,004,557,500	84%	\$ 18,616,081,600	84%	\$ 18,916,077,400	84%	\$ 20,751,941,800	87%
Export	\$ 519,385,200	4%	\$ 911,053,600	6%	\$ 1,119,982,300	6%	\$ 1,209,487,200	5%	\$ 1,264,175,300	6%	\$ 1,734,194,700	7%
CAPLine	\$ 411,685,200	3%	\$ 476,092,900	3%	\$ 395,095,000	2%	\$ 429,126,700	2%	\$ 315,158,600	1%	\$ 250,536,900	1%
PLP	\$ 7,672,870,200	54%	\$ 8,951,382,700	56%	\$ 10,769,712,400	60%	\$ 14,100,232,500	64%	\$ 14,337,838,643	64%	\$ 17,086,244,600	71%
Express	\$ 1,668,623,400	12%	\$ 1,532,399,700	10%	\$ 1,789,844,500	10%	\$ 2,082,764,100	9%	\$ 2,042,363,500	9%	\$ 1,999,656,500	8%
\$150K and Under	\$ 1,377,408,700	10%	\$ 1,346,322,900	8%	\$ 1,751,946,900	10%	\$ 2,156,177,500	10%	\$ 2,132,052,143	10%	\$ 2,185,916,400	9%
>\$150K - \$350K	\$ 1,984,906,700	14%	\$ 2,085,668,900	13%	\$ 2,079,650,200	12%	\$ 2,495,325,400	11%	\$ 2,577,092,200	11%	\$ 2,603,262,600	11%
>\$350K - \$2M	\$ 7,344,492,400	52%	\$ 8,202,380,400	51%	\$ 8,816,516,700	49%	\$ 10,748,836,300	48%	\$ 10,452,481,300	47%	\$ 10,976,181,500	46%
>\$2M	\$ 3,512,663,200	25%	\$ 4,419,939,300	28%	\$ 5,248,249,300	29%	\$ 6,790,515,900	31%	\$ 7,254,343,900	32%	\$ 8,149,049,700	34%

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	2012		2013		2014		2015		2016		2017	
All 7(A)	42,245		42,862		48,942		59,932		60,251		59,042	
Ethnicity												
All Minority	9,463	22%	10,095	24%	11,663	24%	14,780	25%	15,710	26%	15,605	26%
AMERICAN INDIAN	389	1%	315	1%	351	1%	424	1%	385	1%	420	1%
ASIAN OR PACIFI	5,042	12%	5,601	13%	6,236	13%	7,591	13%	7,869	13%	7,830	13%
BLACK	1,073	3%	1,054	2%	1,467	3%	1,970	3%	2,227	4%	2,366	4%
HISPANIC	2,959	7%	3,125	7%	3,609	7%	4,795	8%	5,229	9%	4,987	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	2	0%
UNDETERMINED	3,849	9%	4,606	11%	6,233	13%	7,686	13%	7,177	12%	7,746	13%
WHITE	28,933	68%	28,161	66%	31,046	63%	37,466	63%	37,364	62%	35,691	60%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	1	0%	-	0%
Female Owned 50% or less	6,724	16%	6,848	16%	7,572	15%	8,799	15%	8,434	14%	8,089	14%
Female Owned more than 50%	6,801	16%	7,108	17%	8,273	17%	10,677	18%	11,164	19%	10,719	18%
Male Owned	28,720	68%	28,906	67%	33,097	68%	40,456	68%	40,652	67%	40,234	68%
Veteran	2,145	5%	2,092	5%	1,994	4%	2,936	5%	3,060	5%	3,114	5%
EXISTING BUSINESS	29,157	69%	29,355	68%	33,542	69%	39,228	65%	37,020	61%	37,223	63%
NEW BUSINESS	13,065	31%	13,473	31%	15,322	31%	20,605	34%	23,136	38%	21,742	37%
Rural	5,473	13%	6,637	15%	7,677	16%	9,532	16%	9,536	16%	8,535	14%
Urban	36,772	87%	36,225	85%	41,265	84%	50,400	84%	50,715	84%	50,507	86%
Export	783	2%	1,202	3%	1,439	3%	1,562	3%	1,542	3%	2,046	3%
CAPLine	530	1%	651	2%	537	1%	599	1%	441	1%	347	1%
PLP	11,621	28%	11,835	28%	11,687	24%	15,503	26%	15,964	26%	23,389	40%
Express	22,030	52%	20,398	48%	25,013	51%	30,490	51%	30,935	51%	28,044	47%
\$150K and Under	24,466	58%	23,445	55%	28,909	59%	35,621	59%	36,060	60%	33,875	57%
>\$150K - \$350K	7,856	19%	8,278	19%	8,023	16%	9,594	16%	9,743	16%	9,855	17%
>\$350K - \$2M	8,779	21%	9,716	23%	10,285	21%	12,493	21%	12,102	20%	12,734	22%
>\$2M	1,144	3%	1,423	3%	1,725	4%	2,224	4%	2,346	4%	2,578	4%

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	2012		2013		2014		2015		2016		2017							
All 504	\$	6,156,451,000		\$	4,939,788,000		\$	3,935,312,000		\$	4,073,459,000		\$	4,404,591,000		\$	4,829,524,000	
Ethnicity																		
All Minority	\$	1,343,183,000	22%	\$	1,234,445,000	25%	\$	959,091,000	24%	\$	1,079,890,000	27%	\$	1,267,592,000	29%	\$	1,357,879,000	28%
AMERICAN INDIAN	\$	9,971,000	0%	\$	9,477,000	0%	\$	8,562,000	0%	\$	8,090,000	0%	\$	11,093,000	0%	\$	4,262,000	0%
ASIAN OR PACIFI	\$	949,056,000	15%	\$	923,361,000	19%	\$	674,862,000	17%	\$	755,351,000	19%	\$	917,582,000	21%	\$	1,019,163,000	21%
BLACK	\$	99,881,000	2%	\$	82,622,000	2%	\$	57,738,000	1%	\$	45,781,000	1%	\$	67,833,000	2%	\$	86,931,000	2%
HISPANIC	\$	284,275,000	5%	\$	218,985,000	4%	\$	217,929,000	6%	\$	270,668,000	7%	\$	271,084,000	6%	\$	247,523,000	5%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	418,516,000	7%	\$	376,628,000	8%	\$	304,450,000	8%	\$	349,359,000	9%	\$	389,570,000	9%	\$	479,788,000	10%
WHITE	\$	4,394,752,000	71%	\$	3,328,715,000	67%	\$	2,671,771,000	68%	\$	2,644,210,000	65%	\$	2,747,429,000	62%	\$	2,991,857,000	62%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	33,354,000	1%	\$	21,197,000	0%	\$	10,093,000	0%	\$	18,125,000	0%	\$	40,520,000	1%	\$	374,940,000	8%
Female Owned more than 50%	\$	703,818,000	11%	\$	667,285,000	14%	\$	517,568,000	13%	\$	545,302,000	13%	\$	583,360,000	13%	\$	518,554,000	11%
Male Owned	\$	5,419,279,000	88%	\$	4,251,306,000	86%	\$	3,407,651,000	87%	\$	3,510,032,000	86%	\$	3,780,711,000	86%	\$	3,936,030,000	81%
Veteran	\$	286,237,000	5%	\$	214,046,000	4%	\$	152,724,000	4%	\$	145,912,000	4%	\$	166,229,000	4%	\$	160,662,000	3%
EXISTING BUSINESS	\$	5,461,285,000	89%	\$	4,290,306,000	87%	\$	3,238,835,000	82%	\$	3,379,355,000	83%	\$	3,743,831,000	85%	\$	4,015,753,000	83%
NEW BUSINESS	\$	695,166,000	11%	\$	649,482,000	13%	\$	696,477,000	18%	\$	694,104,000	17%	\$	660,760,000	15%	\$	812,977,000	17%
Rural	\$	1,444,594,000	23%	\$	1,043,881,000	21%	\$	867,384,000	22%	\$	905,603,000	22%	\$	932,103,000	21%	\$	1,084,643,000	22%
Urban	\$	4,711,857,000	77%	\$	3,895,907,000	79%	\$	3,067,928,000	78%	\$	3,167,856,000	78%	\$	3,472,488,000	79%	\$	3,744,881,000	78%
Export	\$	129,216,000	2%	\$	110,125,000	2%	\$	162,603,000	4%	\$	207,113,000	5%	\$	198,706,000	5%	\$	76,784,000	2%
\$150K and Under	\$	100,406,000	2%	\$	85,783,000	2%	\$	64,503,000	2%	\$	57,148,000	1%	\$	56,299,000	1%	\$	61,878,000	1%
>\$150K - \$350K	\$	638,557,000	10%	\$	544,327,000	11%	\$	404,668,000	10%	\$	392,185,000	10%	\$	370,576,000	8%	\$	403,663,000	8%
>\$350K - \$2M	\$	3,797,639,000	62%	\$	3,012,479,000	61%	\$	2,401,182,000	61%	\$	2,407,633,000	59%	\$	2,479,191,000	56%	\$	2,708,042,000	56%
>\$2M	\$	1,619,849,000	26%	\$	1,297,199,000	26%	\$	1,064,959,000	27%	\$	1,216,493,000	30%	\$	1,498,525,000	34%	\$	1,655,941,000	34%

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	2012		2013		2014		2015		2016		2017	
All 504	8,854		7,307		5,580		5,510		5,504		5,984	
Ethnicity												
All Minority	1,743	20%	1,595	22%	1,155	21%	1,209	22%	1,235	22%	1,366	23%
AMERICAN INDIAN	19	0%	15	0%	14	0%	13	0%	13	0%	11	0%
ASIAN OR PACIFI	1,043	12%	977	13%	637	11%	692	13%	698	13%	822	14%
BLACK	169	2%	139	2%	107	2%	85	2%	99	2%	116	2%
HISPANIC	512	6%	464	6%	397	7%	419	8%	425	8%	417	7%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	503	6%	488	7%	394	7%	405	7%	439	8%	495	8%
WHITE	6,608	75%	5,224	71%	4,031	72%	3,896	71%	3,830	70%	4,123	69%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	46	1%	38	1%	11	0%	23	0%	51	1%	590	10%
Female Owned more than 50%	1,247	14%	1,193	16%	904	16%	904	16%	943	17%	860	14%
Male Owned	7,561	85%	6,076	83%	4,665	84%	4,583	83%	4,510	82%	4,534	76%
Veteran	435	5%	371	5%	246	4%	239	4%	249	5%	224	4%
EXISTING BUSINESS	7,938	90%	6,471	89%	4,724	85%	4,686	85%	4,822	88%	5,078	85%
NEW BUSINESS	916	10%	836	11%	856	15%	824	15%	682	12%	904	15%
Rural	2,378	27%	1,770	24%	1,386	25%	1,387	25%	1,396	25%	1,604	27%
Urban	6,476	73%	5,537	76%	4,194	75%	4,123	75%	4,108	75%	4,380	73%
Export	157	2%	135	2%	159	3%	201	4%	172	3%	57	1%
\$150K and Under	919	10%	784	11%	582	10%	515	9%	518	9%	550	9%
>\$150K - \$350K	2,575	29%	2,242	31%	1,666	30%	1,589	29%	1,501	27%	1,647	28%
>\$350K - \$2M	4,831	55%	3,863	53%	2,991	54%	3,005	55%	3,013	55%	3,261	54%
>\$2M	529	6%	418	6%	341	6%	401	7%	472	9%	526	9%

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