

NORTH FLORIDA LENDER NEWS

March 2008

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Special Points of Interest

- 2008 Lender Awards Coming to Jacksonville!
- North Florida District Calendar of Events
- SCORE Develops New Website!
- FY 2008 Loan Approvals by 7(a), 504 and County

Helping small businesses **start, grow** and **succeed**.



Your Small Business Resource

SCORE PROUDLY ANNOUNCES NEW WEBSITE: SCOREFLORIDA.ORG

SCORE, a national volunteer organization providing counseling and training to small businesses, is pleased to announce a new website, www.scoreflorida.org. The website will enable the over twenty Chapters in the state to share information and resources to better serve SCORE'S clients, the small business community.

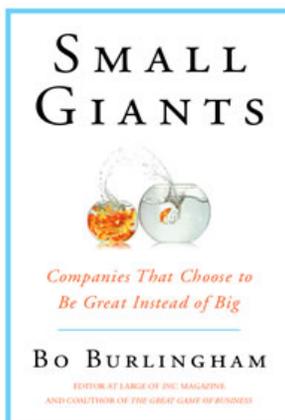
The site also gives small businesses an easy way of locating the SCORE Chapter in their area. Just visit the website and click on a county to obtain the contact information and address for the Chapter nearest you. The Volusia/Flagler Chapter, located in Holly Hill, is part of SCORE'S North/Central Florida District.

The website's development was spearheaded by the North/Central District, and initially contained information for that District only. Now, however, the Southeast and Southwest Districts have been added to the site. The industry experience and skills of almost 500 counselors are now available to be accessed by any counselor in the state, giving all Chapters in the state a way of reaching out beyond their own boundaries to find counselors who are the best match for their clients' needs if they do not exist within their own Chapter.

Continued on Page 2.....

SAVE THE DATE

SAVE THE DATE! 16th Annual Small Business Week Celebration & Lender Awards



Date & Time: May 1, 2008 11:30 am -1:30 pm
Location: University of North Florida, University Center
 Jacksonville, Florida
Featuring: Bo Burlingham, Author of *Small Giants*.

Join the Small Business Development Center at the University of North Florida and the U.S. Small Business Administration as we honor North Florida's small business leaders, champions, and top lenders. This year's keynote speaker will be Bo Burlingham, who has been inside of some of the most remarkable companies in America, companies that choose to be great instead of big. He will share what gives these maverick companies their "mojo" and help business owners focus on being great at what they do, creating a great place to work, and making great contributions to their community. Burlingham is editor-at-large of Inc. Magazine and co-authored *The Great Game of Business* and *A Stake in the Outcome*. Stay tuned– invitations will be coming your way!

Please note that a new award category will be introduced at this year's event– The lender with the most approved loans to Veterans will be receiving a special award!

SBA CALENDAR OF EVENTS

March 25- Jacksonville

SBA Programs & Services- What the SBA is All About 10:00 am to 12:00 pm at the SBA District Office in Jacksonville- to register and for more information, please call (904) 443-1923.

March 4- Palm Coast

The Business Assistance Team will Address the Palm Coast Rotary Club from 12:00 pm to 1:00 pm. For more information, please contact Ira Corliss, (386) 986-3700.

March 26-Jacksonville

Workshop in Spanish "How to Manage Your Own Business." 8:00 am to 12:30 pm. For more information, please

contact Carmen Merced, (904) 647-8825.

March 26-Gainesville

University of Florida Annual Small Business Conference & Trade Show 9:00 am to 4:00 pm Hilton University of Florida Conference Center. For more information, visit www.sbvdr.admin.ufl.edu/

April 21-25-Pensacola

Pensacola Chamber of Commerce's Small Business Week Celebration. For more information, please contact Summer Burdick, (850) 438-4081- more information to come soon!

May 1, 2008-Jacksonville

16th Annual Small Business Week and lender Awards Luncheon 11:30 am to 1:30 pm UNF University Center. For more information, please contact Stephanie Royal, (904) 620-2428.

June 11- Panama City

The Bay County Chamber of Commerce is hosting a Small Business Conference at Gulf Coast Community College. More information to come soon from the Bay County Chamber of Commerce.

Let us know what you are up to! Please send any upcoming events to lola.naylor@sba.gov

From SCORE Page 1.....

Florida is the first state in the country to have a state website. Visit the site, get information on the Volusia/Flagler Chapter, and find out about the services they offer. There are also links on the site to SCORE National's website and the Small Business Administration website. Both locations contain a wealth of information relating to small businesses.

Whether a business is just starting out or has existed for years, contacting SCORE and finding out what it has to offer will be well worth the time.

There are 744 SCORE Counselors in the state of Florida serving clients from 25 chapters. SCORE "Counselors to America's Small Business," is a resource partner to the U.S. Small Business Administration (SBA). SCORE is a non profit organization comprised of volunteers dedicated to the formation, growth and success of small businesses nation wide.

Written By: *Alan Birsch, Florida SCORE North/Central District, February 29, 2008.*

North Florida District 504 Loan Report for Month ending February 29, 2008

Lender Name	Number of Loans	Dollar Amount
FLORIDA FIRST CAPITAL FINANCE CORPORATION, INC.	52	\$23,465,000.00
FLORIDA BUSINESS DEVELOPMENT CORPORATION	49	\$23,895,000.00
GULFCOAST BUSINESS FINANCE, INC.	2	\$483,000.00
COASTAL AREA DISTRICT AUTHORITY, INC.	1	\$753,000.00
ESSENTIAL CAPITAL FINANCE, INC.	1	\$600,000.00
Total:	105	\$49,196,000.00

Lender	Number of Loans	Dollar Amount
INNOVATIVE BANK	116	\$2,045,000.00
BANK OF AMERICA, NATIONAL ASSOCIATION	59	\$1,647,500.00
BANCO POPULAR NORTH AMERICA	46	\$8,802,700.00
SUNTRUST BANK	31	\$2,053,000.00
CAPITAL ONE BANK	28	\$1,095,000.00
COMPASS BANK	27	\$2,110,400.00
FIRST COAST COMMUNITY BANK	21	\$5,535,700.00
WASHINGTON MUTUAL BANK	17	\$484,000.00
SUPERIOR FINANCIAL GROUP, LLC	16	\$142,500.00
CIT SMALL BUSINESS LENDING CORPORATION	15	\$7,677,800.00
AMERICAN ENTERPRISE BANK OF FLORIDA	13	\$3,322,400.00
PNC BANK, NATIONAL ASSOCIATION	11	\$6,193,500.00
BUSINESS LOAN CENTER, LLC	11	\$1,188,100.00
BANKFIRST	11	\$1,603,500.00
REGIONS BANK	10	\$3,262,000.00
WACHOVIA SBA LENDING, INC.	7	\$6,231,300.00
CAPITAL ONE, NATIONAL ASSOCIATION	7	\$400,000.00
WACHOVIA BANK, NATIONAL ASSOCIATION	7	\$715,000.00
NATIONAL CITY BANK	6	\$200,000.00
BRANCH BANKING AND TRUST COMPANY	6	\$1,720,000.00
UPS CAPITAL BUSINESS CREDIT	6	\$4,281,000.00
COMERICA BANK	6	\$2,033,900.00
UNITED BANK	5	\$511,300.00
CENTERBANK OF JACKSONVILLE, N.A.	4	\$675,000.00
FIRST NATIONAL BANK OF ARIZONA	4	\$966,600.00
MERCHANTS & SOUTHERN BANK	4	\$465,000.00
BORREGO SPRINGS BANK, N.A.	4	\$135,000.00
FIRST COMMERCIAL BANK OF FLORIDA	3	\$387,500.00
COMMUNITY WEST BANK, NATIONAL ASSOCIATION	3	\$962,500.00
BEACH BUSINESS BANK	3	\$2,530,500.00
COMMERCE BANK, NATIONAL ASSOCIATION	2	\$480,000.00
COMMUNITY SOUTH	2	\$918,000.00
THE HUNTINGTON NATIONAL BANK	2	\$1,883,700.00
SMALL BUSINESS LOAN SOURCE, LLC	2	\$872,000.00
NCB, FSB	2	\$875,000.00
FIRST NATIONAL BANK OF NASSAU COUNTY	2	\$2,255,000.00
WELLS FARGO BANK, NATIONAL ASSOCIATION	2	\$75,000.00
HAVEN TRUST BANK	2	\$255,000.00
FIFTH THIRD BANK	2	\$1,320,000.00
BUSINESS LENDERS, LLC	1	\$1,000,000.00
COASTAL COMMUNITY BANK	1	\$75,000.00
BANGOR SAVINGS BANK	1	\$25,000.00
M&I MARSHALL & ILSLEY BANK	1	\$50,000.00
WEBBANK	1	\$260,000.00
UNITY BANK	1	\$1,795,100.00
THE TALLAHASSEE STATE BANK	1	\$55,000.00
STEARNS BANK NATIONAL ASSOCIATION	1	\$485,500.00
SILVER STATE BANK	1	\$25,000.00
RIVERSIDE NATIONAL BANK OF FLORIDA	1	\$10,000.00
FIRST PRIORITY BANK	1	\$250,000.00
MOUNTAIN 1ST BANK & TRUST COMPANY	1	\$2,000,000.00
EASTERN FINANCIAL FLORIDA CU	1	\$267,938.00
JPMORGAN CHASE BANK, NATIONAL ASSOCIATION	1	\$25,000.00
FIRSTATLANTIC BANK	1	\$300,000.00
ALLIANCE BANK	1	\$801,300.00
FIRST INTERNATIONAL BANK	1	\$2,000,000.00
FAIRWINDS CU	1	\$75,000.00
PLANTERSFIRST	1	\$188,440.00
Total:	544	\$87,999,678.00

**7(a) SBA
North Florida
Loans
Approved as
of February
29, 2008**

NORTH FLORIDA DISTRICT LOANS BY COUNTY MONTH ENDING FEBRUARY 29, 2008

U. S. Small Business
Administration

SBA North Florida District Office
7825 Baymeadows Way
Suite 100B
Jacksonville, FL 32256

Phone: 904-443-1900
Fax: 904-443-1980
E-mail: lola.naylor@sba.gov

County	Number of Loans	Dollar Amount
ALACHUA	16	\$2,255,700.00
BAKER	3	\$360,000.00
BAY	10	\$3,364,000.00
CITRUS	8	\$2,796,000.00
CLAY	17	\$4,218,938.00
DUVAL	112	\$28,710,100.00
ESCAMBIA	21	\$3,117,100.00
FLAGLER	10	\$2,927,100.00
FRANKLIN	1	\$75,000.00
GADSDEN	2	\$2,308,000.00
HERNANDO	10	\$3,327,800.00
JACKSON	1	\$15,000.00
LAKE	23	\$4,712,500.00
LEON	18	\$2,474,200.00
LEVY	3	\$1,217,000.00
MARION	9	\$924,000.00
NASSAU	16	\$5,669,000.00
OKALOOSA	10	\$3,253,000.00
ORANGE	221	\$35,593,400.00
PUTNAM	2	\$100,000.00
SANTA ROSA	8	\$910,300.00
SEMINOLE	60	\$14,840,700.00
ST. JOHNS	18	\$3,176,500.00
SUMTER	5	\$2,430,000.00
SUWANNEE	1	\$45,000.00
VOLUSIA	34	\$5,916,940.00
WAKULLA	2	\$225,000.00
WALTON	6	\$1,258,500.00
WASHINGTON	2	\$974,900.00
Total:	649	\$137,195,678.00

*13% (70 Loans) of
SBA' North Florida*

*7(a) Loans as of
February 29, 2008 are
were approved to
Veterans.*

Helping small businesses
start, grow and succeed.

