



**U.S. Small Business Administration Names  
Bryan J. Zatica  
Region IX  
Entrepreneurial Success Award  
Winner of the Year**



**Santa Ana, Ca** – Bryan J. Zatica, President and CEO of Macro-Z-Technology (MZT) in Santa Ana, CA has been named Region IX Entrepreneurial Success Award winner by the U.S. Small Business Administration, Santa Ana District Office. This award is presented to a firm that began as a small business and grew to a large business while utilizing SBA programs and services. Winners in this category compete at the district, regional, and national levels. Region IX includes the states of Arizona, California, Nevada, Hawaii and Guam. Mr. Zatica’s selection was announced by District Director J. Adalberto Quijada who stated, “Bryan turned a dream into reality and became a driving force in his community. The SBA praises him for his accomplishments and is proud to call him a Small Business Week winner.” Zatica was nominated by one of his employees.

Macro-Z-Technology is a multi-discipline construction company. It started as a home-based business in 1989 with two employees and was funded with a \$10,000 loan. In two decades, MZT has grown into a company with annual revenues of \$31 million and 265 employees. The company has grown from a specialty subcontractor to a prime contractor that has earned approximately \$346 million dollars in revenue since its inception. The company is headquartered in Santa Ana, with offices in Kent, WA, Boise, ID, and several job site locations throughout the western United States.

MZT has benefited from several SBA programs. When MZT had been in business for four years, the SBA provided assistance to MZT to expand its bonding capacity to \$1 million. The SBA assisted MZT with the credit application required to secure the bonding line of credit, resulting in the award of the subcontract. This

financial assistance helped propel MZT in its future growth because it was able to demonstrate that the company could bond larger projects. MZT is also a recent graduate of the SBA 8(a) program. The 8(a) Business Development Program provides management and technical assistance, networking and federal contracting opportunities to socially and economically disadvantaged businesses.

Currently, MZT participates as a Mentor in the SBA Mentor-Protégé program and is committed to providing the necessary assistance to help develop its protégé into a viable federal contractor within the construction field. MZT is a strong believer in this program which enhances the capability of a new 8(a) contractor to achieve entrepreneurial success and contribute to our society just the same as MZT.

Zatica is a general contractor specializing in heavy civil, industrial and commercial building construction, with solid experience using competitive design-build and negotiated acquisition strategies. He holds General Engineering and General Building Contractor licenses with a Hazardous Substance Removal certificate, a B.S. in Business from the University of Idaho and an M.B.A. in Project and Construction Management from Golden Gate University, San Francisco. With almost 30 years experience managing every aspect of construction projects and almost two decades at the helm of his own firm, Zatica has confidently turned MZT into a leader in the construction industry.

Over the years, MZT and Zatica have contributed to numerous charitable, professional and community organizations. Some of these organizations include: Los Angeles and Orange County Society of Military Engineers; S.A.M.E.; Latin Business Association; Anaheim Assistance League; Orange County Boys and Girls Clubs; American Heart Association; and the Trevor Win'E Memorial Fund/US Soldiers. MZT donated monies for the purchase of specially constructed cooling vests designed to maintain a moderate body temperature in Iraq's searing summer heat.

Zatica and other small business owners and champions will be honored at the 46<sup>th</sup> Annual Small Business Week Awards event on June 4<sup>th</sup> hosted by the San Manuel Band of Mission Indians in the Yuhaviatam Room at 777 San Manuel Blvd., Highland, CA.

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