U.S. Small Business Administration

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LENDER NEWS

A Publication of the Des Moines District Office and Cedar Rapids Branch Office

SPECIAL EDITION

End of Fiscal Year 2004

From the Desk of Joseph M. Folsom, District Director – Fiscal Year 2004 has ended and we'd like to thank all of our lending partners for their assistance in providing financing to Iowa's small businesses.

A total of 819 loans for $138 million were approved and are listed below by the number of loans made by each lender. We thank you for a great FY 2004 and look forward to working with you in the new Fiscal Year!

FY 2004 Des Moines District Office Loan Approvals

(Includes Cedar Rapids Branch Office)

Bank Name	Location	# Loans	$Amount
Wells Fargo Bank NA	Iowa	69	$7,102,800
Capital One	McLean, VA	54	$1,890,000
First American Bank	Iowa	53	$18,930,650
Iowa Business Growth Co.	Johnston	40	$12,829,000
U.S. Bank NA	Iowa	40	$3,644,100
Black Hawk Co. Econ. Dev.	Waterloo	22	$5,047,000
Cedar Rapids Bank & Trust	Cedar Rapids	22	$3,341,800
Siouxland Econ. Dev. Corp.	Sioux City	21	$6,502,000
Northwest Bank & Trust Co.	Davenport	18	$2,542,100
Community State Bank NA	Ankeny	15	$3,410,100
Bank of America	Iowa	13	$543,000
Peoples Bank	Rock Valley	13	$883,600
Polk County Bank	Johnston	13	$1,680,500
Bank Iowa	Iowa	11	$2,063,900
Hedrick Savings Bank	Ottumwa	11	$1,039,900
Quad City Bank & Trust Co.	Bettendorf	11	$4,573,500
First Bank	West Des Moines	10	$3,078,600
Exchange State Bank	Adair	9	$1,059,800
West Bank	West Des Moines	9	$750,300
ECIA Business Growth Inc.	Dubuque	8	$2,270,000
Iowa State Bank & Trust Co.	Iowa City	8	$794,200
Lincoln Savings Bank	Waterloo	8	$942,800
Community Bank	Alton	7	$983,900
Farmers State Bank	Marion	7	$533,700
First Central State Bank	DeWitt	7	$835,000
Great Western Bank	Iowa	7	$1,288,000
Northwoods State Bank	Mason City	7	$1,136,000
United Bank of Iowa	Ida Grove	7	$459,800
Commercial Federal FSB	Iowa	6	$1,314,700
Hills Bank and Trust Co.	Hills	6	$1,299,000

Iowa State Bank	Des Moines	6	$747,400
Midstates Bank NA	Harlan	6	$551,500
Bank Midwest	Iowa	5	$245,200
City State Bank	Norwalk	5	$427,800
First Federal Bank	Sioux City	5	$744,000
1st National Bank	Oelwein	4	$745,300
Charter Bank	Johnston	4	$363,000
Community Savings Bank	Robins	4	$288,000
Corporation for Econ. Development	Des Moines	4	$1,413,000
DUTRAC Community Credit Union	Dubuque	4	$402,700
First State Bank Iowa	New Hampton	4	$565,500
MidWestOne Bank & Trust	Oskaloosa	4	$618,000
Peoples Trust & Savings Bank	Adel	4	$1,350,400
Pioneer Bank	Sergeant Bluff	4	$322,800
Raccoon Valley Bank	Perry	4	$1,963,450
State Central Bank	Keokuk	4	$533,000
American State Bank	Sioux Center	3	$335,000
Boone Bank & Trust	Boone	3	$119,400
Collins Community Credit Union	Cedar Rapids	3	$100,500
Cresco Union Savings Bank	Cresco	3	$180,900
Dubuque Bank and Trust Co.	Dubuque	3	$227,600
First National Bank	Muscatine	3	$296,700
Freedom Financial Bank	West Des Moines	3	$328,000
Gateway State Bank	Clinton	3	$532,500
Humboldt Trust & Savings Bank	Humboldt	3	$260,000
Innovative Bank	Oakland, CA	3	$26,000
John Deere Community Credit Union	Waterloo	3	$332,500
Liberty Bank FSB	Iowa City	3	$614,500
Liberty Bank FSB	West Des Moines	3	$665,500
Maquoketa State Bank	Maquoketa	3	$679,000
National City Bank - Midwest	Bannockburn, IL	3	$71,000
Peoples Savings Bank	Indianola	3	$247,000
Rolling Hills Bank & Trust	Atlantic	3	$448,000
State Savings Bank	West Des Moines	3	$291,000
Stearns Bank NA	St. Cloud, MN	3	$836,000
TSB Bank	Marshalltown	3	$288,000
Union Planters Bank NA	Iowa	3	$378,500
1st National Bank	Cedar Falls	2	$512,600
American Bank NA	Le Mars	2	$94,900
Ames Community Bank	Ames	2	$160,000
Central State Bank	Muscatine	2	$348,000
CIT Small Business Lending Corp.	Livingston, NJ	2	$324,000
Citizens Savings Bank	Spillville	2	$488,000
Community National Bank	Waterloo	2	$50,000
Community State Bank	Indianola	2	$228,000
Exchange State Bank	Collins	2	$104,500
F&M Bank	Marshalltown	2	$495,000
Fairbank State Bank	Fairbank	2	$162,000
Farmers Savings Bank	Marshalltown	2	$213,500
Farmers Savings Bank & Trust	Vinton	2	$619,000
First Citizens National Bank	Mason City	2	$360,500
First Midwest Bank	Moline, IL	2	$207,000
First National Bank	Ames	2	$162,000

First National Bank	Sioux Center	2	$65,000
First National Bank	Fairfield	2	$192,000
First State Bank	Conrad	2	$195,000
Glenwood State Bank	Glenwood	2	$238,000
Guaranty Bank & Trust Co.	Cedar Rapids	2	$199,800
Guthrie County State Bank	Guthrie Center	2	$133,100
Hampton State Bank	Hampton	2	$88,300
Heartland Bank	Somers	2	$78,000
Heritage Bank NA	Holstein	2	$169,200
Horizon Federal Savings Bank	Oskaloosa	2	$690,000
Iowa Bank	Bellevue	2	$444,300
Iowa State Bank	Hull	2	$301,300
Midwest Heritage Bank FSB	Chariton	2	$57,000
People's Bank	Bridgeport, CT	2	$18,500
PrimeBank	Le Mars	2	$130,000
Security Savings Bank	Gowrie	2	$58,800
Shelby County State Bank	Harlan	2	$296,000
1st National Bank	Akron	1	$26,000
1st National Bank	West Union	1	$58,400
1st National Bank	Waconia, MN	1	$100,000
1st National Bank	Waverly	1	$375,000
1st National Bank	Creston	1	$135,000
American State Bank	Osceola	1	$100,000
Bankers Trust Co. NA	Cedar Rapids	1	$40,000
Banklowa	Cedar Falls	1	$94,900
Buffalo Savings Bank	Buffalo	1	$90,000
Business Loan Center	New York, NY	1	$660,000
Central State Bank	Elkader	1	$132,000
Chelsea Savings Bank	Belle Plaine	1	$125,000
Citizens State Bank	Waukon	1	$75,000
Community First National Bank	Salt Lake City, UT	1	$196,000
Community South Bank	Knoxville, TN	1	$1,000,000
Community State Bank	Spencer	1	$816,000
Dakota County State Bank	South Sioux City, NE	1	$154,000
Decorah Bank and Trust Co.	Decorah	1	$70,000
East Dubuque Savings Bank	Dubuque	1	$268,000
Emmet County State Bank	Estherville	1	$200,000
Farmers & Merchants Bank & Trust	Burlington	1	$492,200
Farmers & Merchants Savings Bank	Waukon	1	$96,300
Farmers & Merchants Savings Bank	Cedar Rapids	1	$329,000
Farmers & Merchants Savings Bank	Iowa City	1	$20,000
Farmers Savings Bank & Trust	Traer	1	$80,000
Farmers State Bank	Whittemore	1	$60,000
Farmers State Bank	Yale	1	$150,000
Farmers State Bank	Northwood	1	$83,500
Farmers Trust & Savings Bank	Earling	1	$613,000
Federation Bank	Wellman	1	$834,000
First American Bank Corp.	Elk Grove Village, IL	1	$350,000
First Community Bank	Keokuk	1	$62,000
First National Bank	Sioux City	1	$90,000
First National Bank of Omaha	Omaha, NE	1	$64,200
First Security Bank and Trust Co.	Charles City	1	$112,000
First State Bank	Lynnville	1	$500,000

First State Bank	Riceville	1	$31,000
First Trust & Savings Bank	Coralville	1	$50,000
First Trust and Savings Bank	Wheatland	1	$50,000
Fort Madison Bank & Trust	Fort Madison	1	$90,000
Freedom Security Bank	Coralville	1	$94,000
Frontier Bank	Rock Rapids	1	$63,500
Frontier Bank, FSB	Park City, UT	1	$50,000
Frontier Savings Bank	Council Bluffs	1	$600,000
Great River Bank & Trust	Davenport	1	$51,000
Hiawatha Bank & Trust Co.	Hiawatha	1	$232,000
Houghton State Bank	Red Oak	1	$88,000
Iowa Prairie Bank	Brunsville	1	$40,000
Iowa Savings Bank	Urbandale	1	$700,000
Iowa State Bank	Sac City	1	$415,000
Iowa State Bank	Wapello	1	$120,000
Iowa Sate Savings Bank	Knoxville	1	$58,000
Iowa Trust and Savings Bank	Centerville	1	$150,000
Kerndt Brothers Savings Bank	Lansing	1	$116,500
Kingsley State Bank	Le Mars	1	$195,000
Landmands National Bank	Audubon	1	$40,000
Leighton State Bank	Pella	1	$90,000
Liberty National Bank	Sioux City	1	$75,000
Malvern Trust & Savings Bank	Malvern	1	$70,000
Manufacturers Bank & Trust Co.	Clear Lake	1	$300,000
Melvin Savings Bank	Melvin	1	$65,000
MidWestOne Bank	Burlington	1	$20,000
Northwest Federal Savings Bank	Fort Dodge	1	$60,000
Northwest Federal Savings Bank	Spencer	1	$27,600
Okey-Vernon 1st National Bank	Corning	1	$110,000
Patriot Bank	Brooklyn	1	$40,000
Peoples Bank of the Ozarks	Kimberling City, MO	1	$70,000
Pilot Grove Savings Bank	Mount Pleasant	1	$500,000
Security National Bank	Omaha, NE	1	$105,500
Security Savings Bank	Clarion	1	$650,000
Security State Bank	Guttenberg	1	$197,500
Small Business Growth Corp.	Springfield, IL	1	$207,000
State Bank & Trust Co.	Nevada	1	$35,000
State Savings Bank	Creston	1	$78,000
The Grundy National Bank	Grundy Center	1	$150,000
The National Bank	Bettendorf	1	$115,000
TierOne Bank	Lincoln, NE	1	$50,000
Union National Bank	Anita	1	$150,000
Union State Bank	Winterset	1	$150,000
Union State Bank	Monona	1	$650,000
United Bank and Trust Co.	Alden	1	$40,000
United Bank and Trust Co.	St. Petersburg, FL	1	$960,000
United Bank & Trust NA	Marshalltown	1	$895,000
Valley Bank	Ankeny	1	$170,000
Waukon State Bank	Waukon	1	$539,610
West Chester Savings Bank	Washington	1	$400,000
Westside State Savings Bank	Westside	1	$44,000