



# U.S. Export Assistance Centers

*...Your Partners in Exporting*

U.S. Export Assistance Centers hold the keys to your export success and open the door to worldwide opportunities for America's entrepreneurs.

U.S. Export Assistance Centers offer a full range of federal export programs and services under one roof. Clients receive assistance by professionals from the U.S. Department of Commerce, the U.S. Small Business Administration, the Export-Import Bank of the United States, and other public and private organizations. It's a partnership that makes it easier for you to get the help you need to compete and succeed in the global marketplace.

Each location can meet your individual business needs with:

- Export marketing and trade finance assistance at convenient one-stop locations.
- Customized counseling that suits your company's experience and commitment to exporting.
- Customer service that uses the latest technology to bring export assistance to your doorstep.

Exports are a key to national economic growth and job creation. **But what about YOUR bottom line?** Exporting can make a big difference there, too. Exporting increases your sales opportunities. It can mean higher profits. If you're only exporting on a limited basis, you may be missing out on a world of opportunity. If you've been asking:

*When am I ready to expand my export sales?*

Our specialists can help you assess and develop your international marketing strategy.

*Where are the best markets for my business?*

Our experts can provide in-depth market research, trade leads, international data, and contacts.

*How can I finance my overseas sales and limit the financial risk?*

Our professionals offer extensive information on export loans, loan guarantees, and export insurance.

## International Marketing

U.S. Export Assistance Center trade specialists will help you pinpoint your best prospects, develop an effective export strategy and promote your products in high profile trade events across the globe. With its network of trade professionals in more than 200 cities throughout the U.S. and overseas, the U.S. Department of Commerce can help you expand your international sales through:

- Customized export counseling
- Domestic export assistance in your office, and overseas export support on-location
- Instant access to overseas market research
- Trade contact facilitation programs
- International trade promotion events

## Trade Finance

U.S. Export Assistance Centers offer many programs to meet your trade finance needs. Finance specialists help you determine which program, or combination, is best for you.

- **Working Capital**—Short-term financing is available to help you complete your export sales through the U.S. Small Business Administration (SBA) and the Export-Import Bank of the United States (Ex-Im Bank).
- **Long-Term Financing**—SBA offers long-term, fixed asset financing and general purpose working capital to small business exporters through its regular business loan program and the International Trade Loan Program.
- **Export Credit Insurance**—Ex-Im Bank offers coverage against the political and commercial risk of nonpayment by foreign buyers under its Export Credit Insurance Program.
- **Financing for Overseas Buyers**—Ex-Im Bank provides direct loans or guarantees on private sector financing on the export sale of capital equipment, major projects and services.

## For More Information

For additional information, please contact the SBA representative in the U.S. Export Assistance Center nearest you:

Atlanta – (404) 897-6089  
Baltimore – (410) 962-4582  
Boston – (617) 424-5953  
Charlotte – (704) 333-4886  
Chicago – (312) 353-8065  
Cleveland – (216) 522-4731  
Dallas – (817) 310-3749  
Denver – (303) 844-6622 x18  
Detroit – (313) 226-3670  
Newport Beach – (949) 660-1688 x115  
Miami – (305) 526-7425 x21  
Minneapolis – (612) 348-1642  
Philadelphia – (215) 597-6110  
Portland – (503) 326-5498  
Seattle – (206) 553-0051  
St. Louis – (314) 425-3304

All of SBA's programs and services are provided to the public on a nondiscriminatory basis.

*Let your nearest Export Assistance Center provide the keys to help you achieve your export goals...*

[www.sba.gov/international](http://www.sba.gov/international)  
**1-800 U ASK SBA**

U.S. Small Business Administration

**SBA**  
Your Small Business Resource