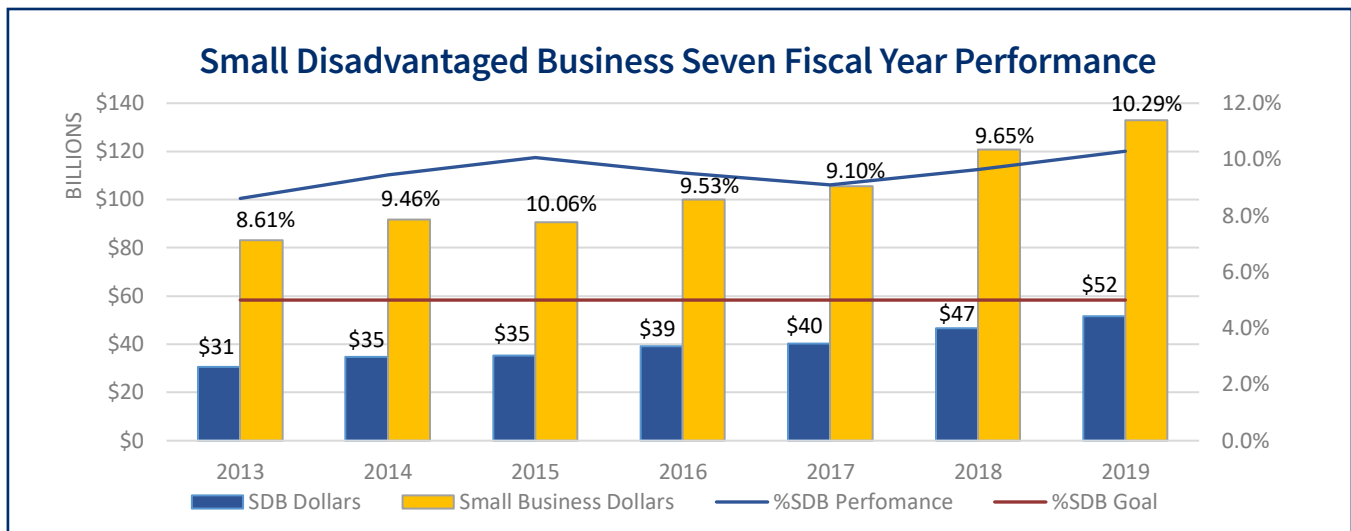


Small Disadvantaged Business FY2019 Prime Contracting

Small business is expanding and contributing to the economy at a record-breaking level. By better competing for and winning federal contracts, small businesses have supported about 677,000 jobs, driving job creation, innovation, and growth on a local, regional, and national level.



- **Educates small businesses** on business development, federal contracting, and certification programs.
- **Provides business assistance** to small disadvantaged businesses, including:
 - Evaluate/assist in readiness to enter federal marketplace
 - Application to 8(a) Business Development Program
 - Marketing/responding to opportunities

Advocating for Small Business

Socially and economically disadvantaged businesses often qualify for the SBA 8(a) Business Development Program. In FY 2019, **the SBA set an agency priority goal** to increase the percentage of unique 8(a) contracts awarded to SDBs.

These SDBs receive **tailored business development** assistance through Business Opportunity Specialists in SBA's 68 district offices and the network of Procurement Technical Assistance Centers, found through SBA.gov/LocalAssistance.

FY2019 Highlights

- Federal government **exceeded small business contracting goals** for the **seventh consecutive year**.
- Awarded record-breaking **\$132.9 billion** in prime contracts to small business.
- Small Disadvantaged Businesses received **\$51.6 billion** (historic high); could equate to **over 266,000 jobs**.
- **Over 23,000** SDB prime contractors (representing 32% of small business vendors) received **average \$2.5 million award** per prime contractor



U.S. Small Business
Administration

SBA Certifications

A business can further gain access to contracting opportunities by seeking certification with other SBA programs:

- Historically Underutilized Business Zone (HUBZone)
- Woman-Owned or Economically Disadvantaged Woman-Owned Small Business
- Veteran owned or Service-Disabled Veteran-Owned.

The SBA offers the 7(j) Management and Technical Assistance program, helping eligible small businesses with training, executive education, and consulting in a broad range of business disciplines.

The top 10 agencies doing business with SDBs *Prime Contracting and Subcontracting*

Funding Department Name	SDB (%)
Small Business Administration	55.9%
Nuclear Regulatory Commission	31.7%
Department of the Interior	29.3%
Department of Labor	26.1%
Department of Agriculture	21.5%
Department of Transportation	20.0%
General Services Administration	19.1%
Department of State	19.0%
Housing and Urban Development	17.3%
Homeland Security	17.1%

Reporting Agency	SDB %
Small Business Administration (7300)	24.1%
Department of Commerce (1300)	16.4%
Department of Labor (1600)	15.5%
Environmental Protection Agency (6800)	12.9%
National Science Foundation (4900)	12.9%
Office of Personnel Management (2400)	11.5%
Department of Education (9100)	10.6%
Homeland Security (7000)	9.9%
Housing and Urban Development (8600)	9.9%
Department of Transportation (6900)	9.8%

Top 10 NAICS codes/Top 5 NAICS Sectors awarded contracts to SDBs

NAICS Code	SDB Dollars (Billion)
236220	\$6.40
541512	\$4.58
541330	\$4.03
541519	\$3.91
561210	\$2.82
541611	\$2.71
541511	\$1.44
541990	\$1.17
541712	\$1.03
561612	\$.90

NAICS Sector	SDB Dollars (Billion)
54-Professional, Scientific, and Technical Services	\$22.17
23-Construction	\$10.17
56-Administrative and Support and Waste Management and Remediation Services	\$6.98
33-Manufacturing	\$3.44
62-Health Care and Social Assistance	\$1.10

To learn more, visit [SBA.gov/document/support--small-business-procurement-scorecard-overview](https://www.sba.gov/document/support-small-business-procurement-scorecard-overview)



U.S. Small Business Administration