

# Social Security Administration

## FY2016 Small Business Procurement Scorecard

# A

104.68%

FPDS-NG Prime Contracting Data as of Feb. 20, 2017  
 eSRS Subcontracting Data as of Mar. 14, 2017

Prime Contracting Achievement:			84.50%
	2015 Achievement	2016 Goal	2016 Achievement
Small Business	39.76%	36.75%	36.67% (\$550.0 M)
Women Owned Small Business	12.94%	5.00%	13.39% (\$200.9 M)
Small Disadvantaged Business	9.64%	5.00%	8.68% (\$130.2 M)
Service Disabled Veteran Owned Small Business	2.85%	3.00%	3.16% (\$47.4 M)
HUBZone	1.31%	3.00%	1.57% (\$23.6 M)

Subcontracting Achievement:			10.61%
	2015 Achievement	2016 Goal	2016 Achievement
Small Business	57.40%	50.00%	50.60%
Women Owned Small Business	8.50%	5.00%	13.10%
Small Disadvantaged Business	17.70%	5.00%	8.10%
Service Disabled Veteran Owned Small Business	3.50%	3.00%	2.10%
HUBZone	3.10%	3.00%	2.50%

Success Factors		9.57%
<u>Plan Progress Success Factor Grading Scale:</u> Factor Subtotal Score / 7	Peer Review Score	
1. Commitment to Small Business Utilization - The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	1.00	
2. Effective Engagement of Senior Level Management in Achieving Small Business Goals - The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSDBU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	1.00	
3. Data Quality of Small Business Contracting - The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	1.00	
4. Training of Acquisitions Staff - The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	1.00	
5. Outreach to Small Business - The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	0.97	
6. Bundling Avoidance, Justification and Mitigation - The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (For applicable dollar threshold for the agency, see FAR subpart 7.104)	0.93	
7. OSDBU Organization - The Agency demonstrated, through action and documented evidence, compliance with Section 1691 - Offices of Small and Disadvantaged Business Utilization - of the National Defense Authorization Act (NDAA) of 2013.	0.80	

<p><b>Prime and Subcontracting Grading Scale:</b></p> <p>A+ &lt; 150% but ≥ 120%</p> <p>A &lt; 120% but ≥ 100%</p> <p>B &lt; 100% but ≥ 90%</p> <p>C &lt; 90% but ≥ 80%</p> <p>D &lt; 80% but ≥ 70%</p> <p>F &lt; 70%</p>	Total	6.70
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**Comments:**

Graded Agency:

In fiscal year (FY) 2016, we came extremely close to meeting our small business goal of 36.75 percent, missing by only .08 percent with 36.67 percent achieved. Our total small business eligible dollars for FY 2016 were \$1,499,806,306, reflecting a decrease in spending of almost \$170M from FY 2015. We believe this decrease in small business eligible dollars impacted our ability to achieve the 36.75 percent goal. We also note that our small business goal has increased over the past four years, from 31.9 percent in FY 2014 to our current goal of 37.05 percent for FY 2017.

We are very proud to have achieved and exceeded three of the four socio-economic goals, Small Disadvantaged Business (SDB), Women Owned Small Business (WOSB), and Service Disabled Veteran Owned Small Business, as well as increasing our HUBZone percentage by .2604 percent. We are pleased to note that we exceeded our small business subcontracting goal of 50 percent, as well as exceeding the statutory 5 percent goals for subcontracting with WOSB and SDB concerns.

These achievements reflect our continued commitment to advancing the interests of both the prime and subcontracting small business programs.