

# National Aeronautics and Space Administration

## FY2019 Small Business Procurement Scorecard

**A**

**107.22%**

FPDS-NG Prime Contracting Data as of Feb. 20, 2020  
eSRS Subcontracting Data as of Mar. 20, 2020

| Prime Contracting Achievement:                |                     |              | 49.50%                              |
|-----------------------------------------------|---------------------|--------------|-------------------------------------|
|                                               | 2018<br>Achievement | 2019<br>Goal | 2019<br>Achievement <sup>1, 2</sup> |
| Small Business                                | 17.00%              | 16.00%       | 17.68%<br>(\$3.1 B)                 |
| Women Owned Small Business                    | 4.86%               | 5.00%        | 4.80%<br>(\$847.4 M)                |
| Small Disadvantaged Business                  | 8.86%               | 5.00%        | 7.91%<br>(\$1.4 B)                  |
| Service Disabled Veteran Owned Small Business | 1.03%               | 3.00%        | 1.35%<br>(\$238.2 M)                |
| HUBZone                                       | 0.54%               | 3.00%        | 0.83%<br>(\$146.5 M)                |

1) Capped at 200%; 2) Achievement include double credit for LASA and Puerto Rico awards.

| Subcontracting Achievement:                   |                     |              | 29.47%                           |
|-----------------------------------------------|---------------------|--------------|----------------------------------|
|                                               | 2018<br>Achievement | 2019<br>Goal | 2019<br>Achievement <sup>1</sup> |
| Small Business                                | 42.40%              | 30.50%       | 42.30%                           |
| Women Owned Small Business                    | 10.60%              | 5.00%        | 11.10%                           |
| Small Disadvantaged Business                  | 11.60%              | 5.00%        | 9.40%                            |
| Service Disabled Veteran Owned Small Business | 3.70%               | 3.00%        | 3.90%                            |
| HUBZone                                       | 3.50%               | 3.00%        | 3.70%                            |

1) Capped at 200%.

| 15(k) OSDBU Compliance Requirements                             |                      | 19.05% |
|-----------------------------------------------------------------|----------------------|--------|
| Requirements Scores:<br>0.0=No; 0.5 = Partial Credit; 1.0 = Yes | Peer Review<br>Score |        |
| 15(k)0 Office and Director Experience                           | 1.00                 |        |
| 15(k)1 Director Title                                           | 1.00                 |        |
| 15(k)2 Compensation and Seniority                               | 1.00                 |        |
| 15(k)3 Reporting (Head of Agency or Deputy Head)                | 0.00                 |        |
| 15(k)4 Implementation and Execution of Business Development     | 1.00                 |        |
| 15(k)5 Identify and Address Bundling of Contracts               | 1.00                 |        |
| 15(k)6 Provide Assistance on Payments                           | 1.00                 |        |
| 15(k)7 Supervisory Authority                                    | 1.00                 |        |
| 15(k)8 Assign Small Business Technical Advisors                 | 1.00                 |        |
| 15(k)9 OSDBU Cooperation and Consultation                       | 1.00                 |        |
| 15(k)10 Recommendations to Contracting Officers                 | 1.00                 |        |
| 15(k)11 Activity Conversion                                     | 1.00                 |        |
| 15(k)12 Advise CAO and SPE                                      | 1.00                 |        |
| 15(k)13(Optional) SBC and Contracting Specialist Training       | 1.00                 |        |
| 15(k)14 Receive Unsolicited Proposals                           | 1.00                 |        |
| 15(k)15 Exclusive Duties and Title                              | 1.00                 |        |
| 15(k)16 Congressional Reporting                                 | 1.00                 |        |
| 15(k)17 Respond to Undue Restriction Notifications              | 1.00                 |        |
| 15(k)18 Purchase Card Summary Data Review                       | 1.00                 |        |
| 15(k)19 Vendor Compliance Educational Training                  | 1.00                 |        |
| 15(k)20 Subcontracting Plan Review                              | 1.00                 |        |
| <b>Total:</b>                                                   | <b>20.00</b>         |        |

| Number of Small Business Prime Contractors Comparison                                         | 9.20% |
|-----------------------------------------------------------------------------------------------|-------|
| Increase in number of SB primes by 10% or more = 1.3                                          |       |
| Increase in number of SB primes by 5% or more but less than or equal to 10% = 1.2             |       |
| Increase in number of SB primes between 0% and less than or equal to 5% = 1.1                 |       |
| No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0 |       |
| Decrease in number of SB primes by more than 0% but less than or equal to -5% = 0.9           |       |
| Decrease in number of SB primes by -5% or more but less than or equal to -10% = 0.8           |       |
| Decrease in number of SB primes by -10% or more = 0.7                                         |       |

|                                               | 2018        | 2019  | 2019        |
|-----------------------------------------------|-------------|-------|-------------|
|                                               | Count       | Count | Performance |
| Small Business                                | 1,990       | 1,750 | 0.70        |
| Women Owned Small Business                    | 368         | 335   | 0.80        |
| Small Disadvantaged Business                  | 522         | 506   | 0.90        |
| Service Disabled Veteran Owned Small Business | 95          | 95    | 1.00        |
| HUBZone                                       | 81          | 88    | 1.20        |
| <b>Score:</b>                                 | <b>4.60</b> |       |             |

**Prime and Subcontracting Grading Scale:**

- A+  $\leq 150\%$  but  $\geq 120\%$
- A  $< 120\%$  but  $\geq 100\%$
- B  $< 100\%$  but  $\geq 90\%$
- C  $< 90\%$  but  $\geq 80\%$
- D  $< 80\%$  but  $\geq 70\%$
- F  $< 70\%$

**Comments:**

Graded Agency:

In FY 2019, NASA maintained its SBA Scorecard grade of "A" due to more than \$3.1 billion in obligations directly to small businesses, as well as another \$2.9 billion that was subcontracted to small businesses from NASA's large prime suppliers. The latter resulted in NASA reaching or exceeding all of its subcontracting goals in fiscal year 2019. These multi-billion dollar procurements continue to demonstrate NASA's commitment to small businesses. The subcontracting program is especially critical because it allows the Agency to expand its capabilities and engage innovative companies in pursuit of NASA's mission. Additionally, NASA's Mentor-Protégé Program continues to provide a robust platform for small businesses to grow as viable contributors to the Agency and Federal government. As always, this achievement is credited to the Agency's small business specialists, technical and program teams, and NASA's industrial base.