

Department of Education
FY2019 Small Business Procurement Scorecard

A
118.43%

FPDS-NG Prime Contracting Data as of Feb. 20, 2020
eSRS Subcontracting Data as of Mar. 20, 2020

Prime Contracting Achievement:			66.23%
	2018 Achievement	2019 Goal	2019 Achievement^{1, 2}
Small Business	34.91%	29.00%	35.48% (\$977.3 M)
Women Owned Small Business	9.48%	5.00%	10.58% (\$291.5 M)
Small Disadvantaged Business	9.56%	5.00%	11.77% (\$324.1 M)
Service Disabled Veteran Owned Small Business	2.45%	3.00%	2.98% (\$82.1 M)
HUBZone	1.84%	3.00%	2.74% (\$75.6 M)

1) Capped at 200%; 2) Achievement include double credit for LASA and Puerto Rico awards.

Subcontracting Achievement:			25.00%
	2018 Achievement	2019 Goal	2019 Achievement¹
Small Business	37.90%	32.00%	40.10%
Women Owned Small Business	6.20%	5.00%	7.90%
Small Disadvantaged Business	7.80%	5.00%	10.60%
Service Disabled Veteran Owned Small Business	1.40%	3.00%	2.00%
HUBZone	2.30%	3.00%	2.20%

1) Capped at 200%.

15(k) OSDBU Compliance Requirements		20.00%
Requirements Scores:		Peer Review Score
0.0=No; 0.5 = Partial Credit; 1.0 = Yes		
15(k)0 Office and Director Experience		1.00
15(k)1 Director Title		1.00
15(k)2 Compensation and Seniority		1.00
15(k)3 Reporting (Head of Agency or Deputy Head)		1.00
15(k)4 Implementation and Execution of Business Development		1.00
15(k)5 Identify and Address Bundling of Contracts		1.00
15(k)6 Provide Assistance on Payments		1.00
15(k)7 Supervisory Authority		1.00
15(k)8 Assign Small Business Technical Advisors		1.00
15(k)9 OSDBU Cooperation and Consultation		1.00
15(k)10 Recommendations to Contracting Officers		1.00
15(k)11 Activity Conversion		1.00
15(k)12 Advise CAO and SPE		1.00
15(k)13(Optional) SBC and Contracting Specialist Training		1.00
15(k)14 Receive Unsolicited Proposals		1.00
15(k)15 Exclusive Duties and Title		1.00
15(k)16 Congressional Reporting		1.00
15(k)17 Respond to Undue Restriction Notifications		1.00
15(k)18 Purchase Card Summary Data Review		1.00
15(k)19 Vendor Compliance Educational Training		1.00
15(k)20 Subcontracting Plan Review		1.00
Total:		21.00

Number of Small Business Prime Contractors Comparison	7.20%
Increase in number of SB primes by 10% or more = 1.3	
Increase in number of SB primes by 5% or more but less than or equal to 10% = 1.2	
Increase in number of SB primes between 0% and less than or equal to 5% = 1.1	
No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0	
Decrease in number of SB primes by more than 0% but less than or equal to -5% = 0.9	
Decrease in number of SB primes by -5% or more but less than or equal to -10% = 0.8	
Decrease in number of SB primes by -10% or more = 0.7	

	2018 Count	2019 Count	2019 Performance
Small Business	462	403	0.70
Women Owned Small Business	143	124	0.70
Small Disadvantaged Business	181	166	0.80
Service Disabled Veteran Owned Small Business	40	34	0.70
HUBZone	37	23	0.70
Score:			3.60

Prime and Subcontracting Grading Scale:

- A+ < 150% but ≥ 120%
- A < 120% but ≥ 100%
- B < 100% but ≥ 90%
- C < 90% but ≥ 80%
- D < 80% but ≥ 70%
- F < 70%

Comments:

Graded Agency:

The U.S. Department of Education is honored once again to receive high marks from the Small Business Administration for the significant accomplishments in our small business program. Through increased outreach to small businesses, engagement across the acquisition workforce, and collaboration with executive leaders across the organization, the Department successfully increased prime and subcontract awards in almost every category. In FY2020, the Department is implementing new tools and approaches to provide greater support and opportunities for small businesses, particularly HUBZone and Service-Disabled Veteran Owned Small Businesses. These efforts include a Category Management strategy focused on increasing set-asides and subcontracting opportunities to support the industrial base and grow the number of small businesses working with the Department.

In accordance with reporting and public notification requirements of the Small Business Act, the department awarded prime contracts to Puerto Rico businesses in the amount \$6,500. For purposes of determining compliance with the goals for procurement contracts this amount has been doubled to \$13,000 and is reflected in the Fiscal Year 2019 Scorecard.