

# National Aeronautics and Space Administration

## FY2018 Small Business Procurement Scorecard

**A**  
103.10%

FPDS-NG Prime Contracting Data as of Mar. 15, 2019  
eSRS Subcontracting Data as of Mar. 15, 2019

Prime Contracting Achievement:			48.21%
	2017 Achievement	2018 Goal	2018 Achievement
Small Business	17.02%	16.00%	17.00% (\$2.9 B)
Women Owned Small Business	4.85%	5.00%	4.86% (\$829.0 M)
Small Disadvantaged Business	8.17%	5.00%	8.86% (\$1.5 B)
Service Disabled Veteran Owned Small Business	1.03%	3.00%	1.03% (\$174.8 M)
HUBZone	0.48%	3.00%	0.54% (\$91.6 M)

1) Capped at 200%; 2) Achievement include double credit for LASA and Puerto Rico awards.

Subcontracting Achievement:			28.33%
	2017 Achievement	2018 Goal	2018 Achievement
Small Business	42.60%	32.76%	42.40%
Women Owned Small Business	10.40%	5.00%	10.60%
Small Disadvantaged Business	11.70%	5.00%	11.60%
Service Disabled Veteran Owned Small Business	3.60%	3.00%	3.70%
HUBZone	3.20%	3.00%	3.50%

1) Capped at 200%.

15(k) OSDBU Compliance Requirements		18.76%
Requirements Scores: 0.0=No; 0.5 = Partial Credit; 1.0 = Yes	Peer Review Score	
15(k)0 Office and Director Experience	1.00	
15(k)1 Director Title	0.70	
15(k)2 Compensation and Seniority	1.00	
15(k)3 Reporting (Head of Agency or Deputy Head)	0.00	
15(k)4 Implementation and Execution of Business Development	1.00	
15(k)5 Identify and Address Bundling of Contracts	1.00	
15(k)6 Provide Assistance on Payments	1.00	
15(k)7 Supervisory Authority	1.00	
15(k)8 Assign Small Business Technical Advisors	1.00	
15(k)9 OSDBU Cooperation and Consultation	1.00	
15(k)10 Recommendations to Contracting Officers	1.00	
15(k)11 Activity Conversion	1.00	
15(k)12 Advise CAO and SPE	1.00	
15(k)13(Optional) SBC and Contracting Specialist Training	1.00	
15(k)14 Receive Unsolicited Proposals	1.00	
15(k)15 Exclusive Duties and Title	1.00	
15(k)16 Congressional Reporting	1.00	
15(k)17 Respond to Undue Restriction Notifications	1.00	
15(k)18 Purchase Card Summary Data Review	1.00	
15(k)19 Vendor Compliance Educational Training	1.00	
15(k)20 Subcontracting Plan Review	1.00	
<b>Total:</b>	<b>19.70</b>	

Number of Small Business Prime Contractors Comparison	7.80%
Increase in number of SB primes by 10% or more = 1.3	
Increase in number of SB primes by 5% or more but less than or equal to 10% = 1.2	
Increase in number of SB primes between 0% and less than or equal to 5% = 1.1	
No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0	
Decrease in number of SB primes by more than 0% but less than or equal to 5% = 0.9	
Decrease in number of SB primes by 5% or more but less than or equal to 10% = 0.8	
Decrease in number of SB primes by 10% or more = 0.7	

	2017	2018	2018
	Count	Count	Performance
Small Business	2,274	1,603	0.70
Women Owned Small Business	416	343	0.70
Small Disadvantaged Business	542	452	0.70
Service Disabled Veteran Owned Small Business	97	93	0.90
HUBZone	75	74	0.90
<b>Score:</b>			<b>3.90</b>

**Prime and Subcontracting Grading Scale:**

- A+ ≤ 150% but ≥ 120%
- A < 120% but ≥ 100%
- B < 100% but ≥ 90%
- C < 90% but ≥ 80%
- D < 80% but ≥ 70%
- F < 70%

**Comments:**

Graded Agency:

NASA was able to maintain its Scorecard grade of "A" in FY 2018 due to over \$2.8 billion in obligations directly to small businesses, plus another \$3.0 billion that was subcontracted to small businesses from NASA's other-than-small suppliers. Both dollar figures are the agency's highest on record. Once again, NASA reached or exceeded all of its subcontracting goals in FY 2018. The subcontracting program is very critical to the agency's overall small business program, since there are currently no small businesses that build rockets or spacecraft, but there are thousands of small businesses that build components of NASA's hardware. The Agency's innovative Mentor-Protégé Program continues to provide a robust platform for small businesses to grow as viable contributors to the Agency and federal government. As always, this achievement is credited to the agency's small business specialists, technical and program teams; as well as to NASA's industrial base. □