

Department of Education
FY2018 Small Business Procurement Scorecard

A+ 131.30%

FPDS-NG Prime Contracting Data as of Mar. 15, 2019
eSRS Subcontracting Data as of Mar. 15, 2019

Prime Contracting Achievement:			78.56%
	2017 Achievement	2018 Goal	2018 Achievement
Small Business	26.85%	20.00%	34.91% (\$919.5 M)
Women Owned Small Business	7.54%	5.00%	9.48% (\$249.8 M)
Small Disadvantaged Business	8.00%	5.00%	9.56% (\$251.8 M)
Service Disabled Veteran Owned Small Business	1.69%	3.00%	2.45% (\$64.6 M)
HUBZone	1.33%	3.00%	1.84% (\$48.4 M)

1) Capped at 200%; 2) Achievement include double credit for LASA and Puerto Rico awards.

Subcontracting Achievement:			22.74%
	2017 Achievement	2018 Goal	2018 Achievement
Small Business	40.30%	31.00%	37.90%
Women Owned Small Business	6.30%	5.00%	6.20%
Small Disadvantaged Business	8.00%	5.00%	7.80%
Service Disabled Veteran Owned Small Business	6.40%	3.00%	1.40%
HUBZone	6.50%	3.00%	2.30%

1) Capped at 200%;

15(k) OSDBU Compliance Requirements		20.00%
Requirements Scores: 0.0=No; 0.5 = Partial Credit; 1.0 = Yes		Peer Review Score
15(k)0 Office and Director Experience		1.00
15(k)1 Director Title		1.00
15(k)2 Compensation and Seniority		1.00
15(k)3 Reporting (Head of Agency or Deputy Head)		1.00
15(k)4 Implementation and Execution of Business Development		1.00
15(k)5 Identify and Address Bundling of Contracts		1.00
15(k)6 Provide Assistance on Payments		1.00
15(k)7 Supervisory Authority		1.00
15(k)8 Assign Small Business Technical Advisors		1.00
15(k)9 OSDBU Cooperation and Consultation		1.00
15(k)10 Recommendations to Contracting Officers		1.00
15(k)11 Activity Conversion		1.00
15(k)12 Advise CAO and SPE		1.00
15(k)13(Optional) SBC and Contracting Specialist Training		1.00
15(k)14 Receive Unsolicited Proposals		1.00
15(k)15 Exclusive Duties and Title		1.00
15(k)16 Congressional Reporting		1.00
15(k)17 Respond to Undue Restriction Notifications		1.00
15(k)18 Purchase Card Summary Data Review		1.00
15(k)19 Vendor Compliance Educational Training		1.00
15(k)20 Subcontracting Plan Review		1.00
Total:		21.00

Number of Small Business Prime Contractors Comparison	10.00%
Increase in number of SB primes by 10% or more = 1.3	
Increase in number of SB primes by 5% or more but less than or equal to 10% = 1.2	
Increase in number of SB primes between 0% and less than or equal to 5% = 1.1	
No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0	
Decrease in number of SB primes by more than 0% but less than or equal to 5% = 0.9	
Decrease in number of SB primes by 5% or more but less than or equal to 10% = 0.8	
Decrease in number of SB primes by 10% or more = 0.7	

	2017 Count	2018 Count	2018 Performance
Small Business	445	432	0.90
Women Owned Small Business	121	137	1.30
Small Disadvantaged Business	169	170	1.10
Service Disabled Veteran Owned Small Business	40	38	0.90
HUBZone	37	35	0.80
Score:			5.00

Prime and Subcontracting Grading Scale:

- A+ $\leq 150\%$ but $\geq 120\%$
- A $< 120\%$ but $\geq 100\%$
- B $< 100\%$ but $\geq 90\%$
- C $< 90\%$ but $\geq 80\%$
- D $< 80\%$ but $\geq 70\%$
- F $< 70\%$

Comments:

Graded Agency:

The U.S. Department of Education is honored once again to receive high marks from the Small Business Administration for the significant accomplishments in our small business program. Through increased outreach to small businesses and increased investment in small business opportunities in our student aid programs, the Department significantly exceeded our overall small business goal. The Department increased prime contract awards in all socio economic categories, with a notable increase in the number of awards to Women Owned Small Businesses. In FY2019, the Department is working to sustain the success of our small business program, with a particular focus on improving outreach to and opportunities for HUBZone and Service Disabled Veteran Owned small businesses.