

Department of Education

FY 2017 Small Business Procurement Scorecard

A
114.33%

FPDS-NG Prime Contracting Data as of Feb. 20, 2018
eSRS Subcontracting Data as of May 1, 2018

Prime Contracting Achievement:			56.37%
	2016 Achievement	2017 Goal	2017 Achievement
Small Business	23.35%	22.50%	26.85% (\$657.6 M)
Women Owned Small Business	5.96%	5.00%	7.54% (\$184.6 M)
Small Disadvantaged Business	5.98%	5.00%	8.00% (\$196.0 M)
Service Disabled Veteran Owned Small Business	1.17%	3.00%	1.69% (\$41.4 M)
HUBZone	0.58%	3.00%	1.33% (\$32.5 M)

Subcontracting Achievement:			29.32%
	2016 Achievement	2017 Goal	2017 Achievement
Small Business	37.10%	31.00%	40.30%
Women Owned Small Business	6.20%	5.00%	6.30%
Small Disadvantaged Business	8.40%	5.00%	8.00%
Service Disabled Veteran Owned Small Business	3.40%	3.00%	6.40%
HUBZone	2.60%	3.00%	6.50%

OSDBU Compliance Requirements		19.84%
Grading Scale:		Peer Review Score
Subtotal Score /18		
Requirements Scores:		
0.6 = Unsatisfactory; 0.7 = Below Average; 0.8 = Satisfactory; 0.9 = Above Average; 1.0 = Excellent		
15(k)0 Office and Director Experience		1.00
15(k)1 Director Title		1.00
15(k)2 Compensation and Seniority		1.00
15(k)3 Reporting (Head of Agency or Deputy Head)		1.00
15(k)4 Implementation and Execution of Business Development		1.00
15(k)5 Identify and Address Bundling of Contracts		0.98
15(k)6 Provide Assistance on Payments		0.98
15(k)7 Supervisory Authority		1.00
15(k)8 Assign Small Business Technical Advisors		1.00
15(k)9 OSDBU Cooperation and Consultation		1.00
15(k)10 Recommendations to Contracting Officers		1.00
15(k)11 Activity Conversion		0.90
15(k)12 Advise CAO and SPE		1.00
15(k)13(Optional) SBC and Contracting Specialist Training		1.00
15(k)14 Receive Unsolicited Proposals		1.00
15(k)15 Exclusive Duties and Title		1.00
15(k)16 Congressional Reporting		1.00
15(k)17 Respond to Undue Restriction Notifications		1.00
Total:		17.86

Number of Small Business Prime Contractors Comparison	8.80%
Increase in number of SB primes by 10% or more = 1.3	
Increase in number of SB primes by 5% or more but less than or equal to 10% = 1.2	
Increase in number of SB primes between 0% and less than 5% = 1.1	
No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0	
Decrease in number of SB primes by more than 0% but less than -5% = 0.9	
Decrease in number of SB primes by -5% or more but less than or equal to -10% = 0.8	
Decrease in number of SB primes by -10% or more = 0.7	

	2016 Count	2017 Count	2017 Performance
Small Business	517	431	0.70
Women Owned Small Business	151	116	0.70
Small Disadvantaged Business	190	163	0.70
Service Disabled Veteran Owned Small Business	38	38	1.00
HUBZone	26	36	1.30
Score:			4.40

Prime and Subcontracting Grading Scale:
A+ <= 150% but >= 120%
A < 120% but >= 100%
B < 100% but >= 90%
C < 90% but >= 80%
D < 80% but >= 70%
F < 70%

Comments:

Graded Agency:

The U.S. Department of Education is honored to receive high marks from the Small Business Administration for the significant accomplishments made in their small business program. Due to increased outreach to small business vendors, the Department exceeded their small business goal. The Department sponsored matchmaking initiatives between prime contractors and well qualified small businesses vendors for subcontracting opportunities. Through all of these actions, the Department grew their small business supplier base and increased awareness of contracting opportunities for small businesses.

In FY2018, the Department will continue to strengthen its efforts to increase overall awards to small businesses with a special emphasis on attracting more firms in the Service Disabled Veteran Owned and HUBZone programs. To that end, the Department is focusing on attending and coordinating events specifically directed to Service-Disabled-Veteran-Owned and HUBZone small businesses.

Note: This scorecard reflects the correct grade of "A" and a corrected numerical score. The Department of Education scorecard released on the May 22, 2018 contained a typographical error in the numerical score and an incorrect grade of "A+". The original published numerical score and the corrected numerical score warranted a performance grade of "A". The error was corrected a couple of days later.