

# National Aeronautics and Space Administration

## FY 2017 Small Business Procurement Scorecard

A
105.64%

FPDS-NG Prime Contracting Data as of Feb. 20, 2018  
eSRS Subcontracting Data as of May 1, 2018

Prime Contracting Achievement:			47.45%
	2016 Achievement	2017 Goal	2017 Achievement
Small Business	16.67%	16.00%	17.02% (\$2.8 B)
Women Owned Small Business	4.05%	5.00%	4.85% (\$800.1 M)
Small Disadvantaged Business	8.17%	5.00%	8.17% (\$1.3 B)
Service Disabled Veteran Owned Small Business	0.86%	3.00%	1.03% (\$169.1 M)
HUBZone	0.52%	3.00%	0.48% (\$79.4 M)

Subcontracting Achievement:			28.66%
	2016 Achievement	2017 Goal	2017 Achievement
Small Business	39.20%	31.70%	42.60%
Women Owned Small Business	10.70%	5.00%	10.40%
Small Disadvantaged Business	12.50%	5.00%	11.70%
Service Disabled Veteran Owned Small Business	2.90%	3.00%	3.60%
HUBZone	2.70%	3.00%	3.20%

OSDBU Compliance Requirements		19.93%
Grading Scale:		
Subtotal Score /18	Peer Review Score	
Requirements Scores:		
0.6 = Unsatisfactory; 0.7 = Below Average; 0.8 = Satisfactory; 0.9 = Above Average; 1.0 = Excellent		
15(k)0 Office and Director Experience	1.00	
15(k)1 Director Title	0.98	
15(k)2 Compensation and Seniority	1.00	
15(k)3 Reporting (Head of Agency or Deputy Head)	1.00	
15(k)4 Implementation and Execution of Business Development	1.00	
15(k)5 Identify and Address Bundling of Contracts	1.00	
15(k)6 Provide Assistance on Payments	1.00	
15(k)7 Supervisory Authority	1.00	
15(k)8 Assign Small Business Technical Advisors	1.00	
15(k)9 OSDBU Cooperation and Consultation	1.00	
15(k)10 Recommendations to Contracting Officers	1.00	
15(k)11 Activity Conversion	0.98	
15(k)12 Advise CAO and SPE	1.00	
15(k)13(Optional) SBC and Contracting Specialist Training	1.00	
15(k)14 Receive Unsolicited Proposals	0.98	
15(k)15 Exclusive Duties and Title	1.00	
15(k)16 Congressional Reporting	1.00	
15(k)17 Respond to Undue Restriction Notifications	1.00	
<b>Total:</b>	<b>17.94</b>	

Number of Small Business Prime Contractors Comparison	9.60%
Increase in number of SB primes by 10% or more = 1.3	
Increase in number of SB primes by 5% or more but less than or equal to 10% = 1.2	
Increase in number of SB primes between 0% and less than 5% = 1.1	
No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0	
Decrease in number of SB primes by more than 0% but less than -5% = 0.9	
Decrease in number of SB primes by -5% or more but less than or equal to -10% = 0.8	
Decrease in number of SB primes by -10% or more = 0.7	

	2016 Count	2017 Count	2017 Performance
Small Business	2,247	2,216	0.90
Women Owned Small Business	409	400	0.90
Small Disadvantaged Business	559	535	0.90
Service Disabled Veteran Owned Small Business	97	96	0.90
HUBZone	72	76	1.20
<b>Score:</b>			<b>4.80</b>

Prime and Subcontracting Grading Scale:
A+ <= 150% but >= 120%
A < 120% but >= 100%
B < 100% but >= 90%
C < 90% but >= 80%
D < 80% but >= 70%
F < 70%

**Comments:****Graded Agency:**

In FY2017, NASA continued making history, pushing the boundaries of human knowledge, and advancing American leadership with groundbreaking work in human spaceflight, science, technology and aeronautics. Major agency milestones included one of the most-viewed events in U.S. history, the total solar eclipse, which enabled scientific study of this celestial phenomenon and united millions of Americans across the nation. During the event, which NASA streamed live to millions of viewers via NASA TV, a wealth of images were captured before, during, and after the eclipse by spacecraft, aircraft, high-altitude balloons, and astronauts aboard the International Space Station. NASA's Fermi Gamma-ray Space Telescope detected the first light ever tied to a gravitational-wave event. After two decades in space, NASA's Cassini spacecraft ended its remarkable journey of exploration -- the spacecraft dove through the gap between Saturn and its rings, being the first spacecraft to explore this unique region, and collecting incredibly valuable data before operators deliberately plunged Cassini into the planet. NASA astronauts continue living aboard the International Space Station, supporting more than 120 new U.S. research investigations conducted in the unique microgravity laboratory to prepare for future deep space exploration and improve life on Earth. NASA astronaut Peggy Whitson set a new record for the most cumulative time in space by an American with 665 days accrued. In addition, NASA technology was used to access natural disasters after three major hurricanes: Irma, Harvey and Maria.

Small businesses are a core contributor to NASA's missions, and support for them has always been at the forefront of the senior leadership strategy for the Agency. NASA Prime Contractors play a vital role on all of these multi-million-dollar programs with the support of small business subcontractors and for the first time in FY2017, every socioeconomic subcontracting goal was exceeded.

NASA improved its small business score up to an "A" grade in FY2017 from a "B" in the previous fiscal year. NASA awarded approximately \$2.8 billion directly to small businesses and an approximately \$2.8 billion from our major suppliers. The Agency's innovative Mentor-Protégé Program provided a robust platform for small businesses to form as viable contributors to the Agency and federal government. The tremendous achievement in FY2017 is due in large part to our small business specialists, technical and program teams, as well as NASA prime contractors and small businesses who as always, are integral to the success of the program.