

# Department of Education

## FY 2014 Small Business Procurement Scorecard

# A

112.97%

FPDS-NG Prime Contracting Data as of Feb. 20, 2015  
 eSRS Subcontracting Data as of Mar. 13, 2015

Prime Contracting Achievement:			91.63%
	2013 Achievement	2014 Goal	2014 Achievement
Small Business	23.36%	19.92%	28.68% (\$820.9 M)
Women Owned Small Business	7.41%	5.00%	9.51% (\$272.2 M)
Small Disadvantaged Business	4.39%	5.00%	4.96% (\$141.8 M)
Service Disabled Veteran Owned Small Business	0.84%	3.00%	0.75% (\$21.3 M)
HUBZone	0.35%	3.00%	0.22% (\$6.4 M)

Subcontracting Achievement:			11.90%
	2013 Achievement	2014 Goal	2014 Achievement
Small Business	38.60%	15.17%	30.50%
Women Owned Small Business	7.70%	5.00%	8.10%
Small Disadvantaged Business	5.30%	5.00%	5.00%
Service Disabled Veteran Owned Small Business	0.50%	3.00%	0.70%
HUBZone	0.50%	3.00%	0.50%

Success Factors		9.44%
<u>Plan Progress Success Factor Grading Scale:</u> Factor Subtotal Score / 7	Peer Review Score	
1. Commitment to Small Business Utilization - The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	1.00	
2. Effective Engagement of Senior Level Management in Achieving Small Business Goals - The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSDDBU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	0.97	
3. Data Quality of Small Business Contracting - The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	1.00	
4. Training of Acquisitions Staff - The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	0.97	
5. Outreach to Small Business - The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	1.00	
6. Bundling Avoidance, Justification and Mitigation - The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (For applicable dollar threshold for the agency, see FAR subpart 7.104)	1.00	
7. OSDDBU Organization - The Agency demonstrated, through action and documented evidence, compliance with Section 1691 - Offices of Small and Disadvantaged Business Utilization - of the National Defense Authorization Act (NDAA) of 2013.	0.67	

<p><b>Prime and Subcontracting Grading Scale:</b></p> <p>A+ &lt; 150% but ≥ 120%</p> <p>A &lt; 120% but ≥ 100%</p> <p>B &lt; 100% but ≥ 90%</p> <p>C &lt; 90% but ≥ 80%</p> <p>D &lt; 80% but ≥ 70%</p> <p>F &lt; 70%</p>	Total	6.61
---	-------	------

**Comments:****Graded Agency:**

The U.S. Department of Education awarded approximately 28.62% of eligible contract dollars to small businesses in FY 2014, exceeding the Department's 19.92% prime contracting small business goal. The Department is dedicated and committed to small businesses and is actively engaged in outreach, training, advocacy, and strategic partnering. The Department has strong support and collaboration of our senior leadership, and will remain steadfast in our efforts to strengthen our small business program.