

Social Security Administration

2010 Small Business Procurement Scorecard

A

102.0

FPDS-NG Data as of April 29, 2011
eSRS Data as of May 31, 2011

Prime Contracting Achievement:			104.03
	2009 Achievement	2010 Goal	2010 Achievement
Small Business	32.47%	30.00%	32.19% (\$0.444B)
Women Owned Small Business	3.76%	5.00%	4.05% (\$0.056B)
Small Disadvantaged Business	12.70%	5.00%	17.15% (\$0.236B)
Service Disabled Veteran Owned Small Business	2.85%	3.00%	3.03% (\$0.042B)
HUBZone	1.45%	3.00%	1.93% (\$0.027B)

Sub Contracting Achievement:			88.23
	2009 Achievement	2010 Goal	2010 Achievement
Small Business	43.26%	52.70%	45.00%
Women Owned Small Business	10.18%	5.00%	14.30%
Small Disadvantaged Business	16.12%	5.00%	12.40%
Service Disabled Veteran Owned Small Business	2.08%	3.00%	1.90%
HUBZone	6.43%	3.00%	0.20%

Plan Progress:		100
✓ Full response * Unacceptable response ⇔ Partial response		
✓ Has implemented a strategy to increase the number of competitively awarded contracts to small businesses.	✓	
✓ Has demonstrated top-level Agency commitment to small business contracting.	✓	
✓ Planned significant events to increase small business participation in the procurement process during the period.	✓	
✓ Demonstrated the small business data is accurately reported in FPDS-NG during the period. Verified & Cleared FPDS-NG Anomalies.	✓	
✓ Demonstrated the policies and procedures are in place to ensure compliance with subcontracting plans and attainment of subcontracting goals during the period.	✓	
✓ Demonstrated no unjustified bundling has taken place during the period.	✓	
✓ Planned training to contracting staff/managers in executing small business/socioeconomic procurements during the period.	✓	
✓ Planned to collaborate with SBA on formulation of small business procurement policy initiatives during the period.	✓	
✓ Agency submits all strategic plans and reports that became due to SBA during the reporting period.	✓	

Grading Scale	
A+	≤ 150% but ≥ 120%
A	< 120% but ≥ 100%
B	< 100% but ≥ 90%
C	< 90% but ≥ 80%
D	< 80% but ≥ 70%
F	< 70%

Comments:

Graded Agency:

The Social Security Administration (SSA) is pleased with the improvement in its SBA Small Business Scorecard. The improvement in our grade reflects the hard work, dedication, and commitment of agency personnel to the small business programs. Our acquisition workforce continuously seeks opportunities to meet or exceed the scorecard performance elements. We advocate for and promote the small business programs with all our customers. In addition, agency senior management has communicated its support for the small business program to all our personnel.

Some of our accomplishments include:

- Our Office of Small and Disadvantaged Business Utilization (OSDBU) conducts monthly outreach briefings with small businesses seeking contracting opportunities with SSA.
- The OSDBU sponsors an annual Procurement Fair and is planning a future matchmaking event for small business to meet and network with our agency's largest contractors.
- The \$442 million in obligated dollars to contracts owned by small business is the highest amount in SSA's history of supporting the program.
- We achieved the statutory goal for service-disabled veteran-owned small businesses.
- Our fiscal year 2010 prime contracting achievement represented increases of \$8 million for women-owned small businesses and \$77 million for small disadvantaged business.

SBA:

The Social Security Administration (SSA) met 3 of its 5 prime contracting goals: Small Business, Small Disadvantaged Business and Service-Disabled Veteran Owned Small Business. However, it did not meet its prime contracting goals for Woman Owned Small Business and HUBZone.

Fiscal year 2010 prime contracting achievement saw increases over FY2009 in Women Owned Small Business, Small Disadvantaged Business, Service-Disabled Veteran Owned Small Business and HUBZone. SSA FY2010 achievement declined for Small Business.

SSA occasionally attends Small Business Procurement Advisory Council meetings.