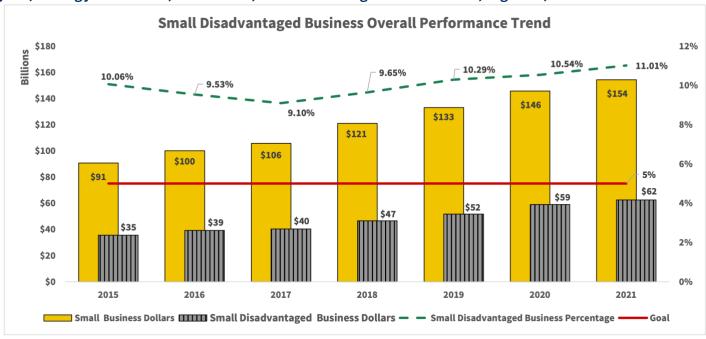
Small Disadvantaged Business FY2021 Prime Contracting

Small Disadvantaged Businesses (SDBs) are expanding and contributing to the economy at a record-breaking level. By competing for and winning federal contracts, SDBs have supported about 329K jobs, driving job creation, innovation, and economic growth on a local, regional, and national level.



Outreach Efforts

- SBA educates small businesses on business development, federal contracting, and certification programs.
- SBA's 7(j) Management and Technical Assistance
 Program is a free resource to help eligible SDBs enhance their capacity to obtain federal, state and local government contracting opportunities as a prime or subcontractor. To learn more visit 7(j) Management and Technical Assistance Program or SBA.gov/SDB.

Advocating for Small Business

Socially and economically disadvantaged businesses may qualify for the SBA's 8(a) Business Development Program, HUBZone and EDWOSB. In FY 2021 the SBA's 7(j) program assisted over 11,900 SDB's, helping to expand the network of procurement-ready SDB's and 8(a), HUBZone and EDWOSB firms and simultaneously help federal agencies to reach the increasing statutory SDB goal.

Eligible SDBs also receive **tailored business development assistance** through Business Opportunity Specialists in SBA's 68 district offices, as well as the network of Procurement Technical Assistance Centers. Both can be found through SBA.gov/Local-Assistance.

FY2021 Highlights

- The Federal government exceeded the small business contracting goal for the ninth consecutive year.
- The government awarded a recordbreaking \$154.2*billion in prime contracts to small business.
- Small Disadvantaged Businesses received \$62.4* billion in awards, a historichigh.
- The \$62.5 billion in SDB awards equates to **over 329 K jobs**.
- Over 23,000 SDB prime contractors (representing about 35% of small business vendors) received awards, averaging \$2.7 million in awards per prime contractor.



Recent rulemakings:

✓ Interim Final Rule: <u>86FR2529 Extension of 8(a) Participation</u>

SBA Certifications

A business can further gain access to contracting opportunities by seeking certification with other SBA programs:

- Historically Underutilized Business Zone (HUBZone)
- Woman-Owned or Economically Disadvantaged Woman-Owned Small Business
- Veteran-Owned or Service-Disabled Veteran-Owned.

The top 10 agencies doing business with SDBs Prime Contracting and Subcontracting

Funding Department Name	(%) SDB
SMALL BUSINESS ADMINISTRATION	53.38%
OFFICE OF PERSONNEL MANAGEMENT	45.06%
INTERIOR, DEPARTMENT OF THE	33.84%
NUCLEAR REGULATORY COMMISSION	32.44%
LABOR, DEPARTMENT OF	31.44%
STATE, DEPARTMENT OF	23.30%
AGRICULTURE, DEPARTMENT OF	21.81%
COMMERCE, DEPARTMENT OF	21.33%
GENERAL SERVICES ADMINISTRATION	20.57%
ENVIRONMENTAL PROTECTION AGENCY	18.81%

Funding Department Name	(%) SDB
LABOR, DEPARTMENT OF (1600)	18.70%
ENVIRONMENTAL PROTECTION AGENCY (6800)	17.70%
OFFICE OF PERSONNEL MANAGEMENT (2400)	13.40%
ENERGY, DEPARTMENT OF (8900)	13.10%
SOCIAL SECURITY ADMINISTRATION (2800)	12.90%
EDUCATION, DEPARTMENT OF (9100)	11.80%
HOMELAND SECURITY, DEPARTMENT OF (7000)	10.90%
HOUSING AND URBAN DEVELOPMENT, DEPARTMENT OF (8600)	10.90%
INTERIOR, DEPARTMENT OF THE (1400)	10.40%
NATIONAL SCIENCE FOUNDATION (4900)	10.30%

Top 10 NAICS codes/Top 5 NAICS

NAICS Code	SDB Dollars (Billion)
236220	\$7.4 B
541519	\$6.0 B
541512	\$5.3 B
541330	\$4.3 B
541611	\$3.5 B
561210	\$3.3 B
541511	\$2.2 B
237990	\$1.3 B
541990	\$1.2 B

NAICS Sector	SDB Dollars (Billion)
54-Professional, Scientific, and Technical	\$27.5 B
Services	
23-Construction	\$11.9 B
56-Administrative and Support and Waste	\$7.7 B
Management and Remediation Services	
33-Manufacturing	\$3.9 B
62-Health Care and Social Assistance	\$2.6 B

To learn more, visit

SBA.gov/document/support- small-business-procurement-scorecard-overview



*In FY 2021, in accordance with federal law, SBA provided double credit, for scorecard purposes only, for prime contract awards in disaster areas that are awarded as a local area set aside and a small business or other socio-economic set aside when the vendor state is the same as the place of performance (15 USC § 644(f)), and for awards to Puerto Rico small businesses and other covered territory small businesses (15 USC § 644(x)(1)). SBA included in the calculation of FY21 government-wide achievements the Department of Energy first-tier subcontracts required to be included by section 318 of the Consolidated Appropriations Act of 2014", Public Law 113-76.