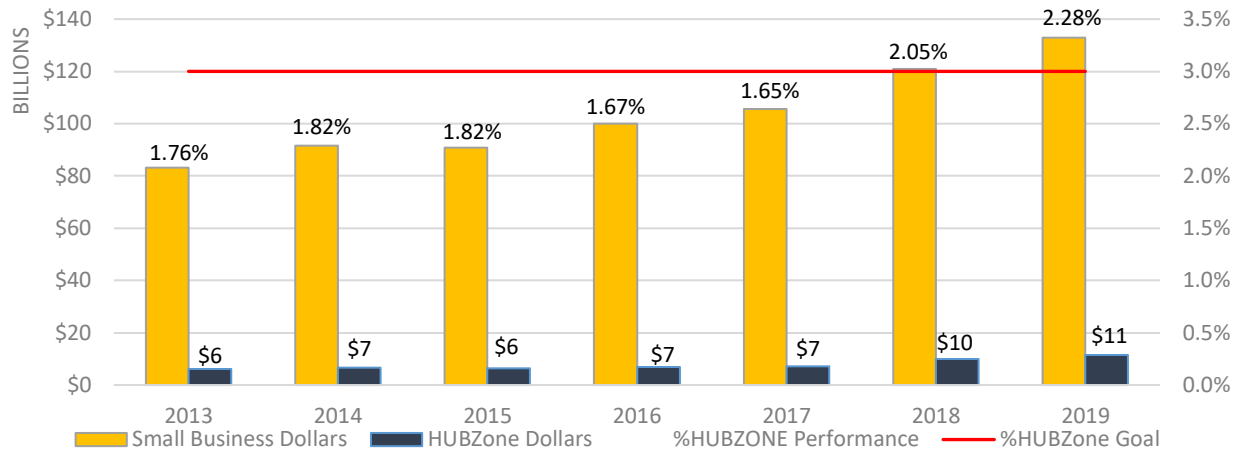


# HUBZone Small Business FY2019 Prime Contracting

## HUBZone Small Business Seven Fiscal Year Performance



## Outreach Efforts

- Continued promotion of recent HUBZone program improvements to agency contracting officials and small businesses through **training** and **updated information** on [sba.gov/HUBZone](http://sba.gov/HUBZone).
- Continued collaboration with Procurement Technical Assistance Centers and others **to help procurement-ready firms** submit applications and compete in the federal marketplace.

## Advocating for Small Business

- Fuels growth of small businesses in HUBZones through certification for preferential access to federal contracts.
- Federal government goal: award at least 3% of all federal contracting dollars to HUBZone-certified small businesses each year.

## Recent rulemakings:

- ✓ Governor-Designated Covered Areas, Direct Final Rule: 84 FR 62449 (Nov. 15, 2019), Effective Jan. 1, 2020
- ✓ HUBZone Program Improvements, Final Rule: 84 FR 5239 (Nov. 26, 2019), Effective Dec. 26, 2019.

## FY2019 HIGHLIGHTS

- Federal government exceeded small business contracting goal for the **seventh straight year**.
- Awarded record breaking **\$132.9 billion** in prime contracts to small business in FY 2019.
- HUBZone-certified small businesses received **~\$11 billion**, (equal to **more than 59,000 jobs** in disadvantaged communities).
- **2,700** HUBZone small business prime contractors (*4% total Small Business vendors*) received average **\$5.3 million award**.



U.S. Small Business  
Administration

## Top 10 agencies that awarded HUBZone prime contracts

Funding Department Name	HUBZone (3% Goal)
Nuclear Regulatory Commission	13.3%
Department of Commerce	11.8%
Department of Agriculture	7.1%
Small Business Administration	6.7%
Department of the Interior	6.0%
Department of State	5.6%
Department of Labor	5.1%
Department of Homeland Security	4.3%
General Services Administration	3.9%
Department of Housing and Urban Development	3.6%

## Agencies that achieved subcontract 3% HUBZone small business goal

Funding Department Name	HUBZone (3% Goal)
Office of Personnel Management (2400)	14.1%
Department of Labor (1600)	8.2%
Treasury (2000)	6.6%
Social Security Administration (2800)	4.8%
Commerce (1300)	3.8%
Department of Energy (8900)	3.7%
NASA (8000)	3.7%
Environmental Protection Agency (6800)	3.0%
Department of Justice (1500)	3.0%

## Top 10 NAICS Awarded Contracts as HUBZone Small Business

Principal NAICS Code	HUBZone Dollars (Billion)
236220	\$1.98
541519	\$1.18
541512	\$0.97
237990	\$0.61
237310	\$0.40
561210	\$0.40
541611	\$0.38
541330	\$0.26
541511	\$0.23
324110	\$0.21

## Top 5 NAICS Sectors Awarded Contracts as HUBZone Small Business

NAICS Sector	HUBZone Dollars (Billion)
23-Construction	\$3.76
54-Professional, Scientific, and Technical Services	\$3.66
33-Manufacturing	\$0.96
56-Administrative and Support and Waste Management and Remediation Services	\$0.94
31-Manufacturing	\$0.61

To learn more, visit [SBA.gov/document/support-small-business-procurement-scorecard-overview](https://www.sba.gov/document/support-small-business-procurement-scorecard-overview)



U.S. Small Business Administration